



FAUQUIER COUNTY SCHOOL BOARD
STANDARD TEXTBOOK CONTRACT # 05-14smc

Vocabulary SY 2013-14 Adoption:
Vocabulary Workshop, Grades 5-12

This contract is entered into this 1st day of July 2013, by William H. Sadlier, Incorporated hereinafter called the "Contractor" and the Fauquier County School Board hereinafter called "FCSB".

WITNESSETH that the Contractor and FCSB, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF SERVICES: This contract is established in accordance with the requirements as set forth in the Code of Virginia, §§ 22.1-238 and 22.1-241-243. The Contractor shall provide the attached list of approved textbooks and related materials ordered by FCSB for a period of six (6) years at the unit price(s) noted on the list, which will be fixed for the entire term of the agreement (in addition, see A 1, Attachment A). Prices quoted are FOB Destination, inside delivery, prepaid and charged back and do not include shipping charges (in addition, see A6, Attachment A). The Contractor shall pay all shipping costs above 6 percent (6%) on each order, or as noted in either A6 or Attachment B; shipping charges shall be added to the invoice as a separate item. Delivery: The Contractor shall make deliveries no later than thirty (30) days of receipt of an order, or sooner. Payment terms: Payment will be made within forty-five (45) days of receipt of a correct, accurate invoice. Ancillary Materials: The Contractor shall provide ancillary/complimentary materials at no charge to FCSB during the term of this contract or, as outlined in Attachment B. Additional requirements are set forth as Attachments to the contract document as noted herein.

CONTRACT TERM: The term of this contract shall be from July 1, 2013 through June 30, 2019.

The contract documents shall consist of the following documentation, listed in order of precedence:

- (1) This signed form;
- (2) The attachments, which consist of:
 - (a) Attachment A: Additional Requirements
 - (b) Attachment B: List of Textbooks, ISBN and Unit Price, and Ancillary Materials;

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:

By: _____

Printed Name: _____

Date: _____

[Handwritten Signature]
KEVIN O'NEILL
7-16-13

FAUQUIER COUNTY SCHOOL BOARD:

By: _____

Printed Name: _____

Date: _____

[Handwritten Signature]
Susan R. Monaco, CPPO, CPPB
7-17-2013

VN 632033 7/2013

FAUQUIER COUNTY SCHOOL BOARD
STANDARD TEXTBOOK CONTRACT
ATTACHMENT A, Additional Requirements

- A1. The Contractor certifies that the textbook unit price appearing in the contract is the lowest wholesale price at which the book or books are currently bid under contract anywhere in the United States or that the price to be charged has been reduced and is the same price as sold anywhere outside of Virginia. The publisher shall, when applicable, offer FCSB the option of using any special or other edition of a textbook named in the contract and adapted for use in Virginia at a lower price as sold elsewhere in the United States. As applicable, in the event the reduced price is permanent the Contractor further agrees to notify the Virginia Department of Education to update its website with the new price.
- A2. The Contractor shall furnish sample copies of all books listed herein to FCSB and all textbooks furnished by the Contractor shall in all respects as to texts, paper, binding, printing, illustrations, copyright date, and in all other particulars be equal to the same copy purchased by FCSB. Changes may be made in the textbook(s) if mutually agreed to by the FCSB and Contractor.
- A3. When available, Contractor shall provide hands-on training on FCSB premises, initially for all staff and in subsequent years for new staff. Contractor shall identify and include any and all associated costs for training as an addendum to Attachment B, Textbook Pricing.
- A4. The Contractor shall replace any textbooks adopted for use and received from the Contractor, proven to have weak or defective bindings within the adoption period for which they were purchased.
- A5. The Contractor shall, for each textbook ordered, furnish an electronic file in the National Instructional Materials Accessibility Standards (NIMAS) format that will be deposited in the National Instructional Materials Access Center (NIMAC) from which accessible versions of the particular textbook may be produced for students with print disabilities. The Contractor shall deliver the NIMAS file of the textbook on or before the date of delivery of the regular text version.
- A6. SHIPPING INSTRUCTIONS: FCSB does not have central warehousing with loading docks and unloading equipment; only one or two select schools have loading docks. Therefore, Contractors shall instruct their freight carrier to provide shipments to FCSB locations with vehicles having lift gates and pallet jacks, for unloading of shipments at each location. All deliveries must be inside deliveries; no shipment will be accepted if it's left out on a school sidewalk. FCSB understands that shipping costs based on percentage of order most commonly applies to initial large adoption orders, unless otherwise noted on Attachment B; Contractors agree to ship subsequent smaller textbook orders placed after initial adoption by UPS or the most reliable, affordable method, FOB Destination, and that all freight pricing must be listed in detail on each invoice.
- A7. ASSIGNMENT OF CONTRACT: A contract shall not be assignable by the Contractor in whole or in part without the written consent of the FCSB. In the event of Contractor change in ownership, the Contractor shall notify FCSB in writing at least thirty days in advance of such change and indicating if the new owner will assume ownership and full compliance with the contract, at which time FCSB will modify the contract to reflect the change in ownership.
- A8. FCSB reserves the right to test other textbooks in designated schoolrooms for experimental study during the term of this contract.
- A9. With the approval of FCSB and the Contractor, any private school within Fauquier County that so requests may purchase from the FCSB contract with the Contractor. Such private school shall be fully responsible for ordering, purchasing, and receiving shipments of books to be provided from the Contractor pursuant to this section. FCSB shall be immune from any civil liability as a result of a private school purchasing from the FCSB contract.
- A10. TAX EXEMPTION: FCSB is exempt from the payment of any federal excise or any Virginia sales tax. All invoices must be net, exclusive of taxes. Tax exemption certificates will be furnished if requested by the Contractor.

- A11. **APPLICABLE LAW AND COURTS:** This contract shall be governed in any respects by the laws of Virginia, and any litigation with respect thereto shall be brought in the Circuit Court of Fauquier County, Virginia. The Contractor shall comply with applicable federal, state and local laws and regulations.
- A12. **COMPLIANCE WITH FEDERAL, STATE, AND LOCAL LAWS AND FEDERAL IMMIGRATION LAW:** During the term of any contract, the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth of Virginia, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.
- A13. **ANTI-TRUST:** By entering into a contract, the Contractor conveys, sells, assigns, and transfers to FCSB all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust law of the United States and Fauquier County, relating to the particular goods or services purchased or acquired by FCSB under said contract.
- A14. **ANTI-DISCRIMINATION:** By signing this contract, the Contractor certifies to FCSB that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and Section 2.2-4311 of the *Virginia Public Procurement Act*. If the contract is with a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis or race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, §2.2-4343.1(E)). In every contract over \$10,000 the provisions in A and B below apply:
- A. During the performance of this contract, the Contractor agrees as follows:
1. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 2. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 3. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this Section.
- B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- A15. **DRUG-FREE WORKPLACE:** During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
- A16. **CONTENT VALIDITY:** By signing this contract, Contractor hereby verifies that all materials provided have been thoroughly examined and reviewed by content experts, whose credentials were verified prior to contract signature, for factual

and content accuracy, typographical, grammatical, spelling, formatting and written expression errors, and that all such errors have been corrected prior to publication.

- A17. CUSTOMER SERVICE: To ensure continual service during the entire term of the contract, the Contractor must provide the name, phone, fax and e-mail address of the inside contact person who has the authority and knowledge to answer contractual questions or issues both during the initial adoption period and for the entire contract term. Should that person leave the Contractor's employ or be replaced by another person, the Contractor must promptly notify the FCSB Textbook Office in writing of the new customer service representative's name, phone, fax and e-mail. If multiple customer service representatives are assigned, the Contractor must note each representative's area of expertise (for example, Ordering vs. Billing and Invoicing). If the Contractor Sales Representative should change during the term of this contract, the Contractor must notify the FCSB Textbook Office in writing of the new Sales Representative's name, phone, fax and e-mail and effective date as our representative.

**Attachment B: Vocabulary, Initial Adoption Year SY 2013-2014
Grades 6-12**

ATTN: Eileen Burgwyn

Fauquier County Public Schools
320 Hospital Drive, Suite 40
Warrenton, VA 20186

Prepared By:



Patty Vrabel
William H. Sadlier, Inc.
9 Pine Street
New York, NY 10005
571-426-1399

Vocabulary Workshop

Level A (Grade 6) Copyright 2013

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8006-6	720	Student Edition	\$9.45	\$6,804.00	\$6,804.00		
978-0-8215-8006-6	180	Student Edition	\$9.45	\$1,701.00	No Charge		
978-0-8215-8026-4	15	Teacher's Edition	\$19.95	\$299.25	No Charge		
TOTAL				\$8,804.25	\$6,804.00	Savings	\$2,000.25

Level B (Grade 7) Copyright 2013

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8007-3	720	Student Edition	\$9.45	\$6,804.00	\$6,804.00		
978-0-8215-8007-3	180	Student Edition	\$9.45	\$1,701.00	No Charge		
978-0-8215-8027-1	15	Teacher's Edition	\$19.95	\$299.25	No Charge		
TOTAL				\$8,804.25	\$6,804.00	Savings	\$2,000.25

Level C (Grade 8) Copyright 2013

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8008-0	720	Student Edition	\$9.45	\$6,804.00	\$6,804.00		
978-0-8215-8008-0	180	Student Edition	\$9.45	\$1,701.00	No Charge		
978-0-8215-8028-8	15	Teacher's Edition	\$19.95	\$299.25	No Charge		
TOTAL				\$8,804.25	\$6,804.00	Savings	\$2,000.25

Level D (Grade 9) Copyright 2012

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8009-7	800	Student Edition	\$9.45	\$7,560.00	\$7,560.00		
978-0-8215-8009-7	200	Student Edition	\$9.45	\$1,890.00	No Charge		
978-0-8215-8029-5	20	Teacher's Edition	\$19.95	\$399.00	No Charge		
TOTAL				\$9,849.00	\$7,560.00	Savings	\$2,289.00

Level E (Grade 10) Copyright 2012

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8010-3	740	Student Edition	\$9.45	\$6,993.00	\$6,993.00		
978-0-8215-8010-3	185	Student Edition	\$9.45	\$1,748.25	No Charge		
978-0-8215-8030-1	20	Teacher's Edition	\$19.95	\$399.00	No Charge		
TOTAL				\$9,140.25	\$6,993.00	Savings	\$2,147.25

Level F (Grade 11) Copyright 2012

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8011-0	660	Student Edition	\$9.45	\$6,237.00	\$6,237.00		
978-0-8215-8011-0	165	Student Edition	\$9.45	\$1,559.25	No Charge		
978-0-8215-8031-8	20	Teacher's Edition	\$19.95	\$399.00	No Charge		
TOTAL				\$8,195.25	\$6,237.00	Savings	\$1,958.25

Level G (Grade 12) Copyright 2012

			NET	TOTAL	YOUR TOTAL		
978-0-8215-8012-7	660	Student Edition	\$9.45	\$6,237.00	\$6,237.00		
978-0-8215-8012-7	165	Student Edition	\$9.45	\$1,559.25	No Charge		
978-0-8215-8032-5	20	Teacher's Edition	\$19.95	\$399.00	No Charge		
TOTAL				\$8,195.25	\$6,237.00	Savings	\$1,958.25


TOTAL	\$61,792.50	\$47,439.00	Savings	\$14,353.50
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NET	TOTAL	YOUR TOTAL	Savings	
TOTAL	\$61,792.50	\$47,439.00	Savings	\$14,353.50

Shipping	6%	\$2,846.34		
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With Shipping		\$50,285.34		
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**Attachment B: Vocabulary, Years 2, 3, 4, 5 & 6
Grades 5-12**

ATTN: Eileen Burgwyn			Prepared By:		
Fauquier County Public Schools 320 Hospital Drive, Suite 40 Warrenton, VA 20186			 Your Partner in Education Since 1832 Patty Vrabel William H. Sadlier, Inc. 9 Pine Street New York, NY 10005 571-426-1399		
Vocabulary Workshop					
Level Blue (Grade 5) Copyright 2013			NET	TOTAL	YOUR TOTAL
978-0-8215-8005-9	4375	Student Edition	\$9.45	\$41,343.75	\$41,343.75
978-0-8215-8025-7	70	Teacher's Edition	\$19.95	\$1,396.50	No Charge
			TOTAL	\$42,740.25	\$41,343.75
					Savings \$1,396.50
Level A (Grade 6) Copyright 2013			NET	TOTAL	YOUR TOTAL
978-0-8215-8006-6	4500	Student Edition	\$9.45	\$42,525.00	\$42,525.00
978-0-8215-8026-4	75	Teacher's Edition	\$19.95	\$1,496.25	No Charge
			TOTAL	\$44,021.25	\$42,525.00
					Savings \$1,496.25
Level B (Grade 7) Copyright 2013			NET	TOTAL	YOUR TOTAL
978-0-8215-8007-3	4500	Student Edition	\$9.45	\$42,525.00	\$42,525.00
978-0-8215-8027-1	75	Teacher's Edition	\$19.95	\$1,496.25	No Charge
			TOTAL	\$44,021.25	\$42,525.00
					Savings \$1,496.25
Level C (Grade 8) Copyright 2013			NET	TOTAL	YOUR TOTAL
978-0-8215-8008-0	4500	Student Edition	\$9.45	\$42,525.00	\$42,525.00
978-0-8215-8028-8	75	Teacher's Edition	\$19.95	\$1,496.25	No Charge
			TOTAL	\$44,021.25	\$42,525.00
					Savings \$1,496.25
Level D (Grade 9) Copyright 2012			NET	TOTAL	YOUR TOTAL
978-0-8215-8009-7	5000	Student Edition	\$9.45	\$47,250.00	\$47,250.00
978-0-8215-8029-5	100	Teacher's Edition	\$19.95	\$1,995.00	No Charge
			TOTAL	\$49,245.00	\$47,250.00
					Savings \$1,995.00
Level E (Grade 10) Copyright 2012			NET	TOTAL	YOUR TOTAL
978-0-8215-8010-3	4625	Student Edition	\$9.45	\$43,706.25	\$43,706.25
978-0-8215-8030-1	100	Teacher's Edition	\$19.95	\$1,995.00	No Charge
			TOTAL	\$45,701.25	\$43,706.25
					Savings \$1,995.00
Level F (Grade 11) Copyright 2012			NET	TOTAL	YOUR TOTAL
978-0-8215-8011-0	3300	Student Edition	\$9.45	\$31,185.00	\$31,185.00
978-0-8215-8031-8	100	Teacher's Edition	\$19.95	\$1,995.00	No Charge
			TOTAL	\$33,180.00	\$31,185.00
					Savings \$1,995.00
Level G (Grade 12) Copyright 2012			NET	TOTAL	YOUR TOTAL
978-0-8215-8012-7	3300	Student Edition	\$9.45	\$31,185.00	\$31,185.00
978-0-8215-8032-5	100	Teacher's Edition	\$19.95	\$1,995.00	No Charge
			TOTAL	\$33,180.00	\$31,185.00
					Savings \$1,995.00
			TOTAL	\$336,110.25	\$322,245.00
					Savings \$14,353.50
			NET	TOTAL	YOUR TOTAL
			TOTAL	\$336,110.25	\$322,245.00
			Shipping	6%	\$19,334.70
			With Shipping		\$341,579.70

Note: Student/Teacher Edition Ratio 25/1

**FAUQUIER COUNTY GOVERNMENT
AND PUBLIC SCHOOLS**

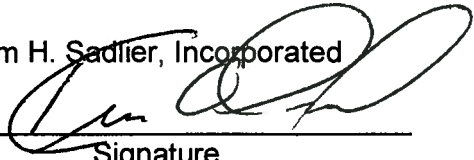
Date: September 17, 2013
Contract No.: 05-14smc, Vocabulary SY 2013-2014 Adoption: Vocabulary for Success
Contractor: William H. Sadlier, Incorporated
Modification No.: 1
Effective Date: September 13, 2013
Issued by: Fauquier County Government and Public Schools
Procurement Division
320 Hospital Drive, Suite 23
Warrenton, VA 20186 PH 540-422-8348 FX 540-422-8355


This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

Description of Modification:

Addition of the attached Vocabulary for Success materials based on Sadlier quote received 9/12/13; pricing broken out as noted per original contract, for year one, and for years two through six of this adoption.

Except as provided herein, all terms and conditions of the above referenced agreement, as heretofore changed, remain unchanged and in full force and effect.

William H. Sadlier, Incorporated
By: 
Signature
VICE PRESIDENT
Title
9-19-13
Date

Fauquier County School Board
By: 
Susan R. Monaco, CPPO, CPPB
Procurement Manager
9/24/13
Date

Modification#1: Vocabulary For Success Initial Adoption Year SY 2013 – 2014 Grades 6-10

<p>ATTN:</p> <p>Fauquier County Public Schools Warrenton, VA</p>	<p>Prepared By:</p>  <p>Patty Vrabel William H. Sadlier, Inc. 571-426-1399</p>
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Copyright 2013
Full ISBN: 978-1-4217-(see below)

VOCABULARY FOR SUCCESS

PROPOSAL

Vocabulary for Success LEVEL A (6)			NET	TOTAL	YOUR TOTAL
0806-5	70	Student Text	\$11.95	\$836.50	\$836.50
0826-3	20	Annotated Teacher's Edition (w/ans key)	\$19.95	\$399.00	No Charge
0846-1	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00
TOTAL				\$1,235.50	\$836.50

Vocabulary for Success LEVEL B (7)			NET	TOTAL	YOUR TOTAL
0807-2	70	Student Text	\$11.95	\$836.50	\$836.50
0827-0	20	Annotated Teacher's Edition (w/ans key)	\$19.95	\$399.00	\$399.00
0847-8	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00
TOTAL				\$1,235.50	\$1,235.50

Vocabulary for Success LEVEL C (8)			NET	TOTAL	YOUR TOTAL
0808-9	65	Student Text	\$11.95	\$776.75	\$776.75
0828-7	20	Annotated Teacher's Edition (w/ans key)	\$19.95	\$399.00	\$399.00
0848-5	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00
TOTAL				\$1,175.75	\$1,175.75

Vocabulary for Success LEVEL D (9)			NET	TOTAL	YOUR TOTAL
0809-6	90	Student Text	\$11.95	\$1,075.50	\$1,075.50
0829-4	14	Annotated Teacher's Edition (w/ans key)	\$19.95	\$279.30	\$279.30
0849-2	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00
TOTAL				\$1,354.80	\$1,354.80

Vocabulary for Success LEVEL E (10)			NET	TOTAL	YOUR TOTAL
0810-2	135	Student Text	\$11.95	\$1,613.25	\$1,613.25
0830-0	14	Annotated Teacher's Edition (w/ans key)	\$19.95	\$279.30	\$279.30
0850-8	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00
TOTAL				\$1,892.55	\$1,892.55

Vocabulary for Success Totals			NET	TOTAL	YOUR TOTAL
	430	Student Text	\$11.95	\$5,138.50	\$5,138.50
	88	Annotated Teacher's Edition (w/ans key)	\$19.95	\$1,755.60	\$1,755.60
	-	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00
TOTAL				\$6,894.10	\$6,495.10

Shipping	6%	\$389.71
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With Shipping	\$6,884.81
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Modification#1: Vocabulary For Success Years 2, 3, 4, 5 & 6 Grades 6-10

ATTN:

Fauquier County Public Schools
Warrenton, VA

Prepared By:



Patty Vrabel
William H. Sadlier, Inc.
571-426-1399

Copyright 2013
Full ISBN: 978-1-4217-(see below)

VOCABULARY FOR SUCCESS

PROPOSAL

Vocabulary for Success LEVEL A (6)			NET	TOTAL	YOUR TOTAL
0806-5	420	Student Text	\$11.95	\$5,019.00	\$5,019.00
0826-3	120	Annotated Teacher's Edition (w/ans key)	\$19.95	\$2,394.00	No Charge
0846-1	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00

TOTAL			\$7,413.00	\$5,019.00
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Vocabulary for Success LEVEL B (7)			NET	TOTAL	YOUR TOTAL
0807-2	420	Student Text	\$11.95	\$5,019.00	\$5,019.00
0827-0	120	Annotated Teacher's Edition (w/ans key)	\$19.95	\$2,394.00	\$2,394.00
0847-8	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00

TOTAL			\$7,413.00	\$7,413.00
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Vocabulary for Success LEVEL C (8)			NET	TOTAL	YOUR TOTAL
0808-9	390	Student Text	\$11.95	\$4,660.50	\$4,660.50
0828-7	120	Annotated Teacher's Edition (w/ans key)	\$19.95	\$2,394.00	\$2,394.00
0848-5	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00

TOTAL			\$7,054.50	\$7,054.50
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Vocabulary for Success LEVEL D (9)			NET	TOTAL	YOUR TOTAL
0809-6	540	Student Text	\$11.95	\$6,453.00	\$6,453.00
0829-4	84	Annotated Teacher's Edition (w/ans key)	\$19.95	\$1,675.80	\$1,675.80
0849-2	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00

TOTAL			\$8,128.80	\$8,128.80
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Vocabulary for Success LEVEL E (10)			NET	TOTAL	YOUR TOTAL
0810-2	810	Student Text	\$11.95	\$9,679.50	\$9,679.50
0830-0	84	Annotated Teacher's Edition (w/ans key)	\$19.95	\$1,675.80	\$1,675.80
0850-8	0	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00

TOTAL			\$11,355.30	\$11,355.30
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Vocabulary for Success Totals			NET	TOTAL	YOUR TOTAL
	2,580	Student Text	\$11.95	\$30,831.00	\$30,831.00
	528	Annotated Teacher's Edition (w/ans key)	\$19.95	\$10,533.60	\$10,533.60
	-	Test Booklet, (Pack of 10)	\$59.95	\$0.00	\$0.00

TOTAL			\$41,364.60	\$38,970.60
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Shipping		6%		\$2,338.24
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With Shipping				\$41,308.84
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**FAUQUIER COUNTY GOVERNMENT
AND PUBLIC SCHOOLS**

Date: February 26, 2019
Contract No.: 05-14smc, Vocabulary SY 2013-2014 Adoption: Vocabulary for Success
Contractor: William H. Sadlier, Incorporated
Modification No.: 2
Effective Date: July 1, 2019
Issued by: Fauquier County Government and Public Schools
Procurement Division
320 Hospital Drive, Suite 23
Warrenton, VA 20186 PH 540-422-8348 FX 540-422-8355

This Supplemental Agreement is entered into pursuant to the provision of the basic contract, and is based on e-mail exchanges between Cengage (P. Vrabel, Representative), and FCPS (S. Monaco, Procurement Manager) dated 2/25/19.

Description of Modification:

Contract Extension: The original contract expiration date of June 30, 2019, is hereby extended to **June 30, 2022.**

Updated Contract Pricing: All ISBN's as noted on the original contract remain the same; Teacher Editions and Testing Materials provided at no charge per original contract; testing materials include: Vocabulary Workshop Blackline Master and 10 pack, Vocabulary for Success per teacher request. Pricing is adjusted with this modification only for the products that follow:

Vocabulary Workshop, Student Editions, presently priced at \$ 9.45, new price: \$ 9.99
Vocabulary for Success, Student Editions, presently priced at \$ 11.95, new price: \$ 12.99
FOB Destination Freight %, presently at 6%, new freight rate: 5%

Except as provided herein, all terms and conditions of the above referenced agreement, as heretofore changed, remain unchanged and in full force and effect.

William H. Sadlier, Incorporated

By: _____

Signature

VP-SALES OPERATIONS

Title

2-27-19

Date

Fauquier County School Board

By: _____

Susan R. Monaco, CPPO, CPPB

Procurement Manager

2/27/19

Date