

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

**PROCUREMENT DIVISION**

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: 540.422-8354

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**NOTICE OF CONTRACT RENEWAL**

DATE: January 11, 2017

COMMODITY NAME: Landfill Alternative Daily Cover

CONTRACT NUMBER: 07-11khc

CONTRACT PERIOD: January 1, 2011 – December 31, 2014

*Renewal #1 January 1, 2015 – December 31, 2015*

*Renewal #2 January 1, 2016 – December 31, 2016*

*Renewal #3 January 1, 2017 – December 31, 2017*

*Renewal #4 January 1, 2018 – December 31, 2018*

CONTRACTOR(s):

V/N: 632445

LSC Environmental Products, LLC.

2183 Pennsylvania Avenue

Apalachin, NY 13732

Attn: Jill Koehler

Phone: 800-800-7671

Fax: 607-625-2689

V/N: 644574

New Waste Concepts

2624 Glenwood Road

Perrysburg, OH 43551

Attn: Milton F. Knight/Margie Campbell

Phone: 419-344-8403

Fax: 419-872-2602

TERMS: Net 45 days

FOR FURTHER INFORMATION CONTACT:

Kathy Stanley, CPPB,

Senior Buyer

Phone: 540.422-8354

[Kathy.Stanley@fauquiercounty.gov](mailto:Kathy.Stanley@fauquiercounty.gov)

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

## INSTRUCTIONS

1. **Orders:** All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8352 or 8351.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
5. Renewals: One (1) additional one year renewal remains on this contract. The decision as to whether to exercise the renewal option will be made by the contract officer, with input requested from the using department, approximately sixty (60) days in advance of the expiration date of the current term.
6. Price Adjustments: Changes to the firm, fixed prices as stated herein will be negotiated only at the time of renewal. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.
7. Use of Contract by Other Political Jurisdictions: As allowed in Section 2.2-4304, Code of Virginia, other public bodies may purchase from this contract with the authorization of the awarded firm, since the “Use of Contract by Other Political Jurisdictions” clause was contained in the original solicitation (reference page 10, Item 41, of RFP #07-11khc). A copy of the original RFP and any other pertinent information may be obtained by contacting the Senior Buyer noted on the first page of this catalog for assistance and reference.

## **LSC Environmental Products, LLC Pricing**

*Pricing effective through December 31, 2018, no adjustments during 2018 renewal.*

<b>Product</b>	<b>Unit</b>	<b>Prices Effective January 1, 2018 – December 31, 2018</b>
PSM-200™ Setting Agent	50lb bags	\$18.50
Posi-Pak® P-100 Fibers	15lb bags	\$39.50
Xtreme Rain Shield™	50lb bags	\$157.00
Brown Coloring Powder	5lb bags	\$17.00
Posi-Shell Brown Base Mix <i>(added at the request of Loudoun County &amp; LSC)</i>	50lb bags	\$32.50

**Minimum Quantities:** The minimum annual quantity of the PSM 200 Setting Agent shall be 900 bags, and minimum annual quantity of the Posi-Pak P-100 Fibers shall be 180 bags. There are no minimum annual quantities for the Brown Dye Powder or Xtreme Rain Shield.

Pricing shall be fixed for a one (1) year period. Pricing for each additional year shall be negotiated at time of contract renewal.

**Exhibit A – New Waste Concepts Pricing**

<b>Product</b>	<b>Weight/Gallons Per Unit</b>	<b>Unit Price</b>
ProGuard IIB 'A' Chemical Bag	50 pounds	\$108.00
Proguard IIB+ 'A' Chemical Bag	50 pounds	\$87.50
ConCover B Paper Fiber Bag-Std	35 pounds	\$8.00
ConCover B Paper Fiber Bag - FG	35 pounds	\$8.50
<i><b>II B is mixed 1 'A' Bag and 5 std 'B' bags + 350-375 gal water // II B+ is mixed 1 'A' bag and 3.75 fine grind 'B' bags plus 250 gal water</b></i>		
ConCover 180 A Chemical Bag	50 pounds	\$30.00
ConCover B Pape Fiber Bag - Std	35 pounds	\$8.00
<i>1 'B' bag for every 3 'A' chemical bags with 50 gallons of water (fill tank only 1/2 full)</i>		
Hydraguard 42	5-gallon pail	\$33.00
(5 gal per each B bag of CC180)	275-gallon tote	\$1,800.00
Dye-Packs (free packs) – packaged 6 – 4 oz packs per zip lock bag (each zip lock is for one tank load in Posishell machine)	600 free 4 oz dye packs come with each Truckload of PGIIB or CC180	\$0.00
Dye Pack (water soluble)	1-4 oz. pack	\$4.50
	1 case (80-4 oz. packs)	\$330.00
Bird Commander	1-55 gal drum	\$8,800.00
	1-gallon	\$160.00
Odor Sergeant / or / Odor Lieutenant	1-55 gal drum	\$2,376.00
	1-gallon	\$43.20
Odor Master Sergeant	1-55 gal drum	\$2,900.00
	1-gallon	\$52.73
ProGuard SB2 'A' chemical Bag	50 pounds	\$120.00
Cellulose Paper Bag ('B' Bag)	50 pounds	\$10.00
Hydraguard 21	5-gallon pail	\$29.75
(used for minimization of storm water in landfill)	275 gallon tote	\$1,636.25
Brown Iron oxide Pigment bags Use 1 5 lb bag with each 700 gallons of water	5 lbs water soluble bag	\$15.00

**Product**

**ConCover 180**

<i>ConCover 180 – 720 “A” bags + 240 “B” bags per truck load</i>			
ConCover SW	50 (50#)	42 (35#)	500/units
ProGuard II B Plus	50 (50#)	42 (35#)	200/units
ProGuard SB2	50 (50#)	40 (50#)	100 units
<b>(2-Pallets -100/A + 17.5-Pallets 700/B 50# bags - Total 19.5 Pallets @ 40,000 lbs)</b>			
<i>(4-Pallets -200/A + 18-Pallets 750/B Fine Grind - Total 22 Pallets @ 36,250 lbs)</i>			
ProGuard II B Plus	53-54 (50#)	42 (35#)	200/units
<b>(3-Pallets -160/A + 19-Pallets 800/B std Grind - Total 22 Pallets @ approx 36,000 lbs)</b>			
<i>*a: Note that there is no charge for the standard number of dye packs in a batch. There is a charge for extra dye packs</i>			
<i>*b: Hand floor loading of containers or semi trailers fee: 40 ft. Container - \$300, 20 ft. Container - \$150, 53’ semi trailer - \$350, 48’ semi trailer - \$315</i>			
<i>*c: Note that a unit of ProGuard IIB is 1 A bag and 5 B bags; A unit of ProGuard IIB+ is 1 A bag and 3.75 B bags; a unit of SW is 1 A bag and 1 B bag</i>			

Truckload Shipment:	Cost: \$1485.00 (includes fuel surcharge)
½ Truckload Shipment:	Cost: \$1347.00 (includes fuel surcharge)