

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT RENEWAL

1. DATE: November 14, 2018
2. COMMODITY NAME: Tools- Shop Equipment, Tools, Replacement Parts & Repair Service
3. CONTRACT NUMBER: 1035475 (Montgomery County)
4. CONTRACT PERIOD: November 14, 2017 through May 5, 2018
Renewal: May 6, 2018 through May 5, 2019
5. RENEWAL OPTIONS: One (1), one-year renewal option remaining
6. CONTRACTOR: Snap-On Industrial
21755 Network Place
Chicago, IL 60673
PH: 877-740-1900
FX: 877-740-1880
Contact: Brad Burkhamer
Email: Bradley.a.burkhamer@snapon.com
7. TERMS: Net 30 days
8. FOR FURTHER INFORMATION CONTACT: Colleen Keener, P-Card Admin/Buyer
PH: (540) 422-8350
colleen.keener@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods, service, faulty or delinquent delivery, or violation of contract provisions by Contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: There is one (1), one-year renewal remaining on this contract. The contract will be renewed by mutual agreement of both parties, prior to expiration of the current contract term, with input and approval from FCGPS Using Departments. Fauquier's decision to renew can only be executed after Montgomery County's execution of renewal of the contract.



OFFICE OF PROCUREMENT

Isiah Leggett
County Executive

Cherri Branson
Director

April 23, 2018

Pete Lemieux
Snap-On Industrial, a division of IDSC Holdings LLC
21755 Network Place
Chicago, IL 60673

Re: Contract Renewal
Modification # 1
Contract No.:1035475


According to the provision entitled "Contract Term" of the above cited contract, this letter constitutes notice of renewal of the contract to cover the 12-month performance period beginning the day immediately following the current expiration date of 5/5/18.

You are obliged to keep on file with this office a current original Certificate of Insurance. The existing Certificate shows an expiration date of 1/1/19. The Certificate must:

1. List Montgomery County, Maryland as an additional insured under liability policies.
2. Provide notice to the Certificate Holder of cancellation or change in any materials in accordance with policy provisions.
3. Show Montgomery County, Maryland as the Certificate Holder.

For additional information please contact the Office of Procurement at (240) 777-9900.

FOR MONTGOMERY COUNTY, MARYLAND



Cherri Branson, Director
Office of Procurement

5/1/18
Date

cc: Snap-On Industrial, a division of IDSC Holdings LLC
Sunil Pandya
Suzanne Kapust

PMMD 41b Rev. 6/15

Office of Procurement

IFB #1035475	MONTGOMERY COUNTY, MARYLAND Shop Equipment, Tools & Replacement Parts & Service SOLICITATION, BID AND AWARD SHEET	RETURN BID TO: OFFICE OF PROCUREMENT 255 ROCKVILLE PIKE SUITE 180 ROCKVILLE, MD 20850-4166
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PART I: SOLICITATION (Invitation for Bid ("IFB"))

SEALED BIDS IN ORIGINAL AND Zero COPIES TO FURNISH THE SUPPLIES AND/OR SERVICES DESCRIBED ON THE ATTACHED QUOTATION SHEET(S) WILL BE RECEIVED UP TO **11:00 AM** LOCAL TIME ON **March 5, 2015**. BIDS WILL BE PUBLICLY OPENED AT THE DATE AND TIME STATED. **BIDS RECEIVED AFTER THE DATE AND TIME SPECIFIED WILL NOT BE CONSIDERED AND WILL BE RETURNED UNOPENED TO THE BIDDER.** THE FOLLOWING ARE HEREBY INCORPORATED BY REFERENCE INTO AND MADE PART OF ANY CONTRACT AWARDED. In the event of any conflict among the provisions of the bid documents, or those documents comprising the resultant Contract, the conflict must be resolved by giving precedence to the below documents in the following order:

1. The "General Conditions of Contract Between County and Contractor", and the "Special Terms and Conditions" shown in Sections B and C of this document.
2. The "Instructions, Conditions and Notices" shown in Section A of this IFB.
3. The specifications/scope of work shown in Section D of this document (Not applicable to this solicitation).
4. All solicitation amendments.
5. All representations and certifications listed in this document.
6. This "Solicitation, Bid and Award Sheet" and the attached solicitation quotation sheet(s).

PART II-BID

The Bidder, by signing this solicitation, agrees that the County has up to 120 calendar days from the bid opening date and time in which to make an award of this solicitation. The Bidder agrees that its prices and/or discounts for all desired goods and/or services shall remain firm for the above time period prior to contract award. Also, the Bidder agrees that all instructions, terms, conditions, specifications and amendments of this solicitation shall remain firm for the above time period prior to contract award.

The County's Standard Payment Terms are Net 30 Days. An optional prompt payment term is not required, but may be offered conditioned on the following basis:
 Only a prompt payment discount conditioned on a 30-day or greater payment basis will be utilized to recalculate bid prices for method of award purposes. Prompt payment discounts may be offered on a shorter payment basis and adopted by the County at time of award, but will not be considered for method of award purposes. Optional prompt payment terms: _____ % Net _____ Days (please insert, if any)

NAME AND SIGNATURE REQUIREMENTS FOR BIDS AND CONTRACTS
 The correct legal business name of the bidder must be used. A trade name (i.e., a shortened or different name under which the firm does business) must not be used when the legal name is different. Corporations must have names that comply with State Law. The bidder's signature must conform to the following:
All signatures must be made by an authorized officer, partner, manager, member, or employee. The signing of an offer or a contract is a representation and certification by the person signing that the person signing is authorized to do so on behalf of the offeror or contractor.

BIDDER'S CORRECT LEGAL BUSINESS NAME: <i>Snap-on Industrial a Division of IDSC Holdings LLC</i>	TELEPHONE NO.: <i>877-740-1900</i>
ADDRESS: <i>P.O. Box 9004 Crystal Lake, IL 60039</i>	TOLL FREE NO.: <i>877-740-1900</i>
REMITTANCE ADDRESS: (If Remittance Address is Different from Above Address) <i>21755 Network Place, Chicago, IL 60673-1217</i>	FAX NO.: <i>877-740-1880</i>

ACKNOWLEDGEMENT OF AMENDMENTS	
The bidder acknowledges receipt of amendments to the solicitation for offers and related documents numbered and dated as follows:	
Amendment No./Date	Amendment No./Date
<i>#1 / 03/04/2015</i>	

<i>Peter W. Lemieux Account Manager</i>	
NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (TYPE OR PRINT):	
<i>Peter W. Lemieux</i>	<i>03/09/15</i>
SIGNATURE OF ABOVE PERSON:	DATE:

PART III: AWARD (TO BE MADE BY THE COUNTY'S CONTRACTING OFFICER (OFFICE USE ONLY))

YOUR BID IS ACCEPTED AS TO THE FOLLOWING AND/OR AS ATTACHED TO THIS DOCUMENT: YOUR CONTRACT NUMBER IS:

Line Items: 17, 105, 106, 91

MONTGOMERY COUNTY, MARYLAND

BY <i>John B. Cate</i>	<i>[Signature]</i>	<i>5/6/16</i>
PRINTED NAME OF CONTRACTING OFFICER	SIGNATURE OF CONTRACTING OFFICER	AWARD DATE



DEPARTMENT OF GENERAL SERVICES

Isiah Leggett
County Executive

David E. Dise
Director

SOLICITATION AMENDMENT #1

Invitation for Bids

#1035475

March 4, 2015

PAGE 1 OF 1 FOR THE PROCUREMENT OF: Shop Equipment, Tools & Replacement Parts & Repair Service

ALL SOLICITATION AMENDMENTS MUST BE ACKNOWLEDGED BY THE OFFEROR PRIOR TO THE HOUR AND DATE SPECIFIED IN THE SOLICITATION FOR RECEIPT OF OFFERS. FAILURE TO ACKNOWLEDGE AN AMENDMENT MAY BE CAUSE TO REJECT OFFER.

DESCRIPTION OF AMENDMENT - THE FOLLOWING CHANGES ARE APPLICABLE TO THE SOLICITATION:

CHANGES

The Opening Date is postponed to March 10, 2015 at 11:00 am due to the anticipated snowfall that may cause delays and closings throughout the region.

THERE ARE NO OTHER CHANGES.

THE SOLICITATION PROVISION ENTITLED "SOLICITATION AMENDMENT" IS APPLICABLE TO THIS AMENDMENT. THE CHANGES SET FORTH BELOW ARE HEREBY INCORPORATED INTO THE ABOVE-CITED SOLICITATION. THE DATE SPECIFIED FOR RECEIPT OF OFFERS HAS BEEN POSTPONED.

ISSUED BY: David E. Dise
David E. Dise, CPPO,
Director, Department of General Services

NAME OF OFFEROR: Snap on Industrial, a Division of IDSC Holdings LLC
(Type or print)

NAME AND TITLE OF PERSON AUTHORIZED TO SIGN: Peter W. Lemieux, Account Sales Manager
(Type or print)

OFFEROR'S SIGNATURE: Peter W. Lemieux DATE: 03/09/15

(Schuler)

Office of Procurement

255 Rockville Pike, Suite 180 • Rockville, Maryland 20850 • 240-777-9900 • 240-777-9956 TTY • 240-777-9952 FAX
www.montgomerycountymd.gov

METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS RIDER CLAUSE
USE OF CONTRACT(S) BY MEMBERS COMPRISING THE METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS
PURCHASING OFFICERS' COMMITTEE.

- A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.
- B. Any member utilizing such contract(s) will place its own order(s) directly with the successful Contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).
- C. A negative reply will not adversely affect consideration of your bid.
- D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).
- E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

In pricing section of contract:

BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

YES	NO	JURISDICTION	YES	NO	JURISDICTION
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Alexandria, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Manassas Park, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Alexandria Public Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Maryland-National Capital Park & Planning Commission
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Alexandria Sanitation Authority	<input type="checkbox"/>	<input type="checkbox"/>	Metropolitan Washington Airports Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Arlington County, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Metropolitan Washington Council of Governments
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Arlington County Public Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Montgomery College
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Bladensburg, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Montgomery County, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Bowie, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Montgomery County Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Charles County Public Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Northern Virginia Community College
<input checked="" type="checkbox"/>	<input type="checkbox"/>	College Park, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	OmniRide
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Culpeper County, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Potomac & Rappahannock Transportation Commission
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince George's County, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia Courts	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince George's County Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia Public Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince William County, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia Water & Sewer Authority	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince William County Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fairfax, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince William County Service Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fairfax County, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Rockville, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fairfax County Water Authority	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Spotsylvania County Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Falls Church, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Stafford County, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fauquier County Schools & Government, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Takoma Park, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Frederick, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Upper Occoquan Sewage Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Frederick County, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Vienna, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Gaithersburg, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Virginia Railway Express
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Greenbelt, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Washington Metropolitan Area Transit Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Herndon, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Washington Suburban Sanitary Commission
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Leesburg, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Winchester, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Loudoun County, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Winchester Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Loudoun County Public Schools			
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Loudoun County Sanitation Authority			
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Manassas, Virginia			
<input checked="" type="checkbox"/>	<input type="checkbox"/>	City of Manassas Public Schools			

Snap-on Industrial, a Division of IDSC Holdings LLC
 Vendor Name

QUOTATION SHEET

Method of Award

- ◆ Award will be based on the highest percentage discount from current equipment manufacturer published price list for equipment and parts and lowest labor rate per hour for each equipment manufacturers bid.
- ◆ It is requested that bidders submit the **Manufacturer's Published Price List, which is most advantageous to the County** from which discounts are quoted, with the bid. Bidder's **Manufacturer's Published Price List(s)**, from which discounts are quoted and any superseded price lists must be provided at any time from contract execution through contract termination. If a bidder provides documentation from the manufacturer stating the unavailability of any published price list, no points will be awarded for equipment, parts discount (see below) and discount quoted is applied to manufacturer's invoice at time of order. The County reserves the right to examine copies of the manufacturer's invoice to the contractor to verify contract discounts. The determination by the Contract Administrator of the manufacturer's published price list which provides the most advantageous discount to the County is final.
- ◆ A point system (see below) will be applied to the equipment and parts discount and labor rate to determine the award to each equipment manufacturer. The responsive and responsible bidder with the highest combined point score for each manufacturer will be awarded a contract.
- ◆ Bidders may bid on any and all equipment manufacturers.
- ◆ Percentage discounts for equipment or parts apply to equipment and parts delivery as well as equipment and parts utilized in the execution of an authorized repair order.
- ◆ Authorized dealers bidding on service for an equipment manufacturer (Labor Rate Per Hour) are encouraged to bid on parts (Percentage Discount from Current Price List). If no Percentage Discount from Current Price List is offered, the price listed at time of order applies for both equipment and parts delivery and equipment and parts utilized in the execution of a required service. No points will be awarded for Percentage Discount from Current Price List. If no percentage discount is offered for equipment and parts (Percentage Discount from Current Price List), for a particular manufacturer bid, please indicate N/A (Not Applicable) on the Quotation Sheet to expedite the award process.
- ◆ If there are no bids for service (Labor Rate Per Hour) on a particular manufacturer, an award for parts only (Percentage Discount From Current Price List) will be made to the highest responsive, and responsible bidder that has the highest point score for the manufacturer bid as determined by the Director, Office of Procurement. No points will be awarded for Labor Rate Per Hour. If no labor rate per hour is offered, please indicate N/A (Not Applicable) on the Quotation Sheet to expedite the award process.

Award Evaluation Example

Points will be awarded within each equipment manufacturer for the most advantageous price to the County for equipment or replacement parts at a Percentage Discount from current equipment manufacturer's published price list.

Each percentage point discount from the current manufacturer's published price list will be a point awarded to the bidder, **Example: (37% off current Mfr.'s Published Price List equates to 37 points).**

Each labor rate dollar per hour below \$100.00 per hour will receive one point, **Example: (A bid of \$99.00 per hour equates to 1 point) (A bid of \$70.00 per hour equates to 30 points).**

In the example above, a bidder with a parts discount of 37% and labor rate of \$70 would receive a combined score of 67 points.

The labor rate offered must be below \$100.00 per hour or the bid for Equipment Manufacturer will be rejected as non-responsive.

Additional expenditures (fuel surcharge, freight charges, overhead fees, shop supply fees, hazardous material transport fees, Environmental Protection Administration compliance costs, bid insurance requirements costs, per diems, travel time, meals, lodging, etc.) must be included in the Percentage Discount from Current List Price and Labor Rate per Hour offered.

NOTE: Bidders bidding on Parts Only are exempt from compliance with Section A, Provision #26 of the solicitation.

SHOP EQUIPMENT, TOOLS & REPLACEMENT PARTS & SERVICE

Please indicate the Price List type being offered for each manufacturer by circling one of the following for each line item bid: Hard Copy (HC), CD Rom (CD), DVD or Flash Drive (FD).

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
1.	3M Fluid Spill Absorbent Products		%	\$
		HC CD DVD FD Web		
2.	3M Grinding Wheels & Flap Discs		%	\$
		HC CD DVD FD Web		
3.	ARO Fluid Dispensing Equipment		%	\$
		HC CD DVD FD Web		
4.	Acco Press		%	\$
		HC CD DVD FD Web		
5.	AmmCo Hydraulic Press		%	\$
		HC CD DVD FD Web		
6.	Amprobe A/C Equipment		%	\$
		HC CD DVD FD Web		
7.	Associated Battery Charger		%	\$
		HC CD DVD FD Web		
8.	Associated Battery Tester		%	\$
		HC CD DVD FD Web		
9.	Baileigh Industrial		%	\$
		HC CD DVD FD Web		
10.	Balcrank Hydraulic Fluid Control Equipment		%	\$
		HC CD DVD FD Web		
11.	Baldor Grinder/Buffer		%	\$
		HC CD DVD FD Web		
12.	Baur Compressor		%	\$
		HC CD DVD FD Web		
13.	Big John Forklift		%	\$
		HC CD DVD FD Web		

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
14.	Binks Automotive Body Repair and Finish Equipment		%	\$
		HC CD DVD FD Web		
15.	Black & Decker Tools		%	\$
		HC CD DVD FD Web		
16.	Blackhawk Hydraulic Jacks and Stands		%	\$
		HC CD DVD FD Web		
17.	Bluepoint	IPL1502 Dated 02/01/2015 PPG-954 02/01/2015 (HC) CD (DVD) FD Web	30 %	\$ Flat Rate Program
18.	Caltech		%	\$
		HC CD DVD FD Web		
19.	Champion Compressor Equip.		%	\$
		HC CD DVD FD Web		
20.	ChemFree Corp. Parts Washer		%	\$
		HC CD DVD FD Web		
27.	Cooper Chain		%	\$
		HC CD DVD FD Web		
28.	CPS Test Equipment		%	\$
		HC CD DVD FD Web		
29.	Craftsman		%	\$
		HC CD DVD FD Web		
30.	Crimpmaster		%	\$
		HC CD DVD FD Web		
31.	Cuda Aqueous Parts Washer		%	\$
		HC CD DVD FD Web		
32.	Cummins Service Products		%	\$
		HC CD DVD FD Web		
33.	Daewo Forklift		%	\$
		HC CD DVD FD Web		

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
34.	Daycon Scrubber		%	\$
		HC CD DVD FD Web		
35.	Daycon Tools		%	\$
		HC CD DVD FD Web		
36.	Denco Shelving		%	\$
		HC CD DVD FD Web		
37.	Detroit Hoist		%	\$
		HC CD DVD FD Web		
38.	Deutsch Industrial Products		%	\$
		HC CD DVD FD Web		
39.	Devilbliss Automotive Body Repair and Finish Equipment		%	\$
		HC CD DVD FD Web		
40.	Dickey-John Specialty Tools		%	\$
		HC CD DVD FD Web		
41.	Discount Tools		%	\$
		HC CD DVD FD Web		
42.	Eaton Aeroquip Hydraulic Line Crimp Equipment		%	\$
		HC CD DVD FD Web		
43.	Ellis Band Saw		%	\$
		HC CD DVD FD Web		
44.	Florida Pneumatics		%	\$
		HC CD DVD FD Web		
45.	Fluke Test Equipment		%	\$
		HC CD DVD FD Web		
46.	Fox Equipment		%	\$
		HC CD DVD FD Web		
47.	Gasboy Fuel Management		%	\$
		HC CD DVD FD Web		

QUOTATION SHEET
(continued)

<u>Item No.</u>	<u>Manufacturer/Description</u>	<u>Manufacturer's Current Price List Identification Number and Publication Date</u>	<u>Percentage Discount from Price List Identified</u>	<u>Labor Rate per Hour</u>
48.	Genie Aerial Lifts		%	\$
		HC CD DVD FD Web		
49.	Graco Hydraulic Fluid Control Equipment		%	\$
		HC CD DVD FD Web		
50.	Gray Hydraulic Jacks and Stands		%	\$
		HC CD DVD FD Web		
51.	Haweka Wheel Equipment		%	\$
		HC CD DVD FD Web		
52.	Heli Forklift		%	\$
		HC CD DVD FD Web		
53.	Hickok Diagnostic Equipment		%	\$
		HC CD DVD FD Web		
54.	Hilte		%	\$
		HC CD DVD FD Web		
55.	Hunter Wheel Equipment		%	\$
		HC CD DVD FD Web		
56.	Hyster		%	\$
		HC CD DVD FD Web		
57.	Ingersol Rand		%	\$
		HC CD DVD FD Web		
58.	Interlake Material Handling		%	\$
		HC CD DVD FD Web		
59.	J. E. Adams Vacuum Equipment		%	\$
		HC CD DVD FD Web		
60.	Jet Belt Sander		%	\$
		HC CD DVD FD Web		
61.	Kalamazoo		%	\$
		HC CD DVD FD Web		
62.	Kalmar Forklift		%	\$
		HC CD DVD FD Web		

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
63.	KASKO		%	\$
		HC CD DVD FD Web		
64.	Kent Moore Diagnostic Equipment		%	\$
		HC CD DVD FD Web		
65.	Kraus Alternate Fuels Fuel Management		%	\$
		HC CD DVD FD Web		
66.	Landa Water Cleaning Systems		%	\$
		HC CD DVD FD Web		
67.	Lift-U Specialty Tools		%	\$
		HC CD DVD FD Web		
68.	Lincoln Welding Equipment		%	\$
		HC CD DVD FD Web		
69.	Lincoln Hydraulic Jacks and Stands		%	\$
		HC CD DVD FD Web		
70.	MIS Hydraulic Jacks, Stands		%	\$
		HC CD DVD FD Web		
71.	Mac Tools		%	\$
		HC CD DVD FD Web		
72.	Makita		%	\$
		HC CD DVD FD Web		
73.	Master Heat Gun		%	\$
		HC CD DVD FD Web		
74.	Matco Tools		%	\$
		HC CD DVD FD Web		
75.	Metabo Tools		%	\$
		HC CD DVD FD Web		
76.	Michigan Pneumatic		%	\$
		HC CD DVD FD Web		
77.	Micro Air Welding Equipment		%	\$
		HC CD DVD FD Web		

IFB #1035475

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
78.	Miller Welding Equipment		%	\$
		HC CD DVD FD Web		
79.	Milwaukee		%	\$
		HC CD DVD FD Web		
80.	Mohawk		%	\$
		HC CD DVD FD Web		
81.	NAPA Tools		%	\$
		HC CD DVD FD Web		
82.	National Tools		%	\$
		HC CD DVD FD Web		
83.	Nobles Floor Scrubber		%	\$
		HC CD DVD FD Web		
84.	Northwestern Motor		%	\$
		HC CD DVD FD Web		
85.	Norwolf		%	\$
		HC CD DVD FD Web		
86.	Oberg Filter Press		%	\$
		HC CD DVD FD Web		
87.	OTC GENESIS		%	\$
		HC CD DVD FD Web		
88.	Petro Vend Fuel Management		%	\$
		HC CD DVD FD Web		
89.	Progressive Electronics Test Equipment		%	\$
		HC CD DVD FD Web		
90.	Promax A/C Equipment		%	\$
		HC CD DVD FD Web		
91.	Prolink Diagnostic Equipment	IPL 1502 Dated 02/01/2015 PPG - 954 02/01/2015 HC CD DVD FD Web	20 %	\$ Flat Rate Program

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
92.	Quincy Compressor Equipment	HC CD DVD FD Web	%	\$
93.	Raytek Test Equipment	HC CD DVD FD Web	%	\$
94.	Red Jacket Fuel Management	HC CD DVD FD Web	%	\$
95.	Reelcraft	HC CD DVD FD Web	%	\$
96.	Robinair A/C Equipment	HC CD DVD FD Web	%	\$
97.	Rockwell Press	HC CD DVD FD Web	%	\$
98.	Rotary Service Lift Equipment	HC CD DVD FD Web	%	\$
99.	Rotunda Test Equipment	HC CD DVD FD Web	%	\$
100.	S/K Tools	HC CD DVD FD Web	%	\$
101.	Sauk Valley Hydraulic Equipment	HC CD DVD FD Web	%	\$
102.	Scotchman Punch/Shear	HC CD DVD FD Web	%	\$
103.	Sears Industrial Tools	HC CD DVD FD Web	%	\$
104.	Sefac Service Lift Equipment	HC CD DVD FD Web	%	\$
105.	Souix Grinder/Buffer	IPL1502 dated 02/01/2015 PPG-954 02/01/2015 HC CD <u>DVD</u> FD Web	4 to 54 %	\$ Flat Rate Repair

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
106.	Snap-On Tools	EPL 1502 Dated 02/01/2015 PP6-954 02/01/2015 HC CD DVD FD Web	30 or 52 %	\$ Flat Rate Repair
107.	Stanley Tools	HC CD DVD FD Web	%	\$
108.	Stant Tools	HC CD DVD FD Web	%	\$
109.	Steril Koni	HC CD DVD FD Web	%	\$
110.	Sun	HC CD DVD FD Web	%	\$
111.	Tennsmith Shear	HC CD DVD FD Web	%	\$
112.	TESlite	HC CD DVD FD Web	%	\$
113.	Thermal Dynamics Welding Equipment	HC CD DVD FD Web	%	\$
114.	Tiger Tools	HC CD DVD FD Web	%	\$
115.	Trinco Bead Blaster	HC CD DVD FD Web	%	\$
116.	Van Norman Machining Equip.	HC CD DVD FD Web	%	\$
117.	Veeder-Root Fluid Control Equip.	HC CD DVD FD Web	%	\$
118.	Victor Welding Equipment	HC CD DVD FD Web	%	\$

QUOTATION SHEET
(continued)

Item No.	Manufacturer/Description	Manufacturer's Current Price List Identification Number and Publication Date	Percentage Discount from Price List Identified	Labor Rate per Hour
119.	Walker Jacks		%	\$
		HC CD DVD FD Web		
120.	Weaver Service Lift Equipment		%	\$
		HC CD DVD FD Web		
121.	Wilkerson Air Dryer		%	\$
		HC CD DVD FD Web		
122.	Wilton Air Drier		%	\$
		HC CD DVD FD Web		
123.	Wilton Grinder/Buffer		%	\$
		HC CD DVD FD Web		
124.	Wurth U.S. A. Refillomat		%	\$
		HC CD DVD FD Web		
125.	Xpedx – Floor Scrubber - Tomcat		%	\$
		HC CD DVD FD Web		

Warranty Period: Not less than 120 days. If less than 120 days, your bid may be rejected as non-responsive. If Warranty Period is greater than 120 days, please indicate see cover letter and warranty statement.

Delivery Schedule: Not greater than 48 hours after receipt of facsimile, e-mail or telephone order. If greater than 48 hours, your bid will be rejected as non-responsive. If Delivery Schedule is less than 48 hours, please indicate. see cover letter.

Contingent Item: Indicate if classroom training/instruction is available through your dealership/manufacturer for instruction in the preventive maintenance/component failure repair/parts research/ diagnostic testing/ warranty claims processing, etc. for quoted manufacturers. Describe the types of training available and the prices, whether held at the dealership, manufacturer or preferably at County repair facilities.

Classroom training and instruction can be scheduled at County repair facilities for the following topics:

1. Snap-on Tools and Equipment Capabilities
2. Hand and Power Tool Safety
3. Diagnostic Training for Scanners
4. Torque Wrench Safety and use.
5. Equipment Training for Tire Changers* and Wheel balancers etc.

* See Attachment A per Keith Stickley email dated 03/03/2015*

<input checked="" type="checkbox"/>	Can Provide Training					
<input checked="" type="checkbox"/>	At County Facility	\$ <u>N/C</u>	Per Hour	<u>N/C</u>	Minimum Hours	<u>N/C</u> Min/Max Students
<input type="checkbox"/>	At Contractor Facility	\$ _____	Per Hour	_____	Minimum Hours	_____ Min/Max Students
<input type="checkbox"/>	At Manufacturer Facility	\$ _____	Per Hour	_____	Minimum Hours	_____ Min/Max Students
<input type="checkbox"/>	Can Not Provide Training					

Indicate if software/internet support is available from the manufacturer(s) which you support. Describe the extent of support, platform, packaging, licensing fee, start-up cost, annual support, etc.

Many Tools and Equipment ships with written instruction or a DVD.

Please review the following web sites for support:

<https://store.snapon.com> <http://www.snaponequipment.com>

<https://www.snapon.com/diagnostics> <http://snaponindustrialbrands.com>

<http://www.nexiq.com> www.snapon.com/Industrial

<http://www.sioxntool.com>

Contact Person for Questions Concerning Your Bid: PETE LEMIEUX, ACCOUNT SALES MANAGER

Land Line # 1-877-740-1900

Cell # 301-706-5717

Fax # 301-855-4928

Email Address: peter.w.lemieux@snapon.com

IFB #1035475

Contact Person for Placing of Equipment, Parts Orders: Brian Raymond / Peter Lemieux

Land Line # 1-877-740-1900

Cell # Brian 410-375-5453 / Pete 301-706-5717

Fax # 301-855-4928

Email Address: Brian.M. Raymond@shapon.com // peter.w.lemieux@shapon.com

Contact Person for Placing Service/Repair Orders: Same as above

Land Line # _____

Cell # _____

Fax # _____

Email Address: _____

Normal Operating Hours - Weekdays: From: 9 AM To: 5 PM

Normal Operating Hours - Saturdays: From: N/A AM To: N/A PM

Emergency Accelerated Delivery Fee: UPS next day add freight & charge

Business Website/Email Address: Brian.M. Raymond@shapon.com // peter.w.lemieux@

Please check if your company accepts American Express®™

shapon.com