

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: 540.422-8352

Fax: 540.422-8355

NOTICE OF CONTRACT

DATE: June 21, 2016

COMMODITY NAME: Uninterruptable Power Source (UPS) Maintenance

CONTRACT NUMBER: City of Richmond # 15000024701

CONTRACT PERIOD: March 1, 2017 – February 28, 2020

RENEWAL OPTIONS: Two (2) Three (3) year renewal options

CONTRACTOR: Tru-Power Corp.
V/N: 643995 3823 Gaskins Rd,
Henrico, VA 23233
Phone: 804-780-3500
Contact: Matthew Tyger
Email: matt.tyger@tru-power.clm

TERMS: Net 45 days

FOR FURTHER INFORMATION CONTACT: Kathy H. Stanley, CPPB, Senior Buyer
Kathy.stanley@fauquiercounty.gov.

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. **Orders:** All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8352 or 8351.
2. The applicable contract number, vendor number, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
5. Contractor shall provide updated Certificates of Insurance for the duration of the contract
6. Price: See attached Service Contract.



3823 Gaskins Rd. Henrico, VA 23233 P(804)780-3500

June 15, 2016

Fauquier County Government, Information Technology
320 Hospital Drive Ste. 9
Warrenton, VA 20186
Attn: Purchasing Department

RE: Service Contract for UPS systems
Reference: City of Richmond UPS Maintenance, Contract #: 15000024701

This letter is being sent as a proposal for the UPS Maintenance at Fauquier County to establish a long term contract using the cooperative procurement clause of the City of Richmond UPS Maintenance Contract # 15000024701. The current agreement will expire on February 28, 2017. The renewal date for your contract is March 1, 2017.

We propose a new service contract under the same terms and conditions as 2016-2017 term. This price includes 2 PM's per year and emergency service, on two Liebert NPower 50kva UPS units and their associated batteries. The new base period of coverage will be from March 1, 2017 to February 28, 2018 and is renewable at the same price through 2018-2020. We have also offered two more 3 year renewal periods through 2026 listed below:

Base Option

<i>Term 1: March 1, 2017 – February 28, 2018 (Base year):</i>	<i>\$4,000.00</i>
<i>Term 2: March 1, 2018 – February 28, 2019</i>	<i>\$4,000.00</i>
<i>Term 3: March 1, 2019 – February 28, 2020</i>	<i>\$4,000.00</i>
Total Base Option:	\$12,000.00

Renewal Option 1:

<i>Term 4: March 1, 2020 – February 28, 2021</i>	<i>\$4,100.00</i>
<i>Term 5: March 1, 2021 – February 28, 2022</i>	<i>\$4,100.00</i>
<i>Term 6: March 1, 2022 – February 28, 2023</i>	<i>\$4,100.00</i>
Total Renewal Option 1:	\$12,300.00

Renewal Option 2:

<i>Term 7: March 1, 2023 – February 28, 2024</i>	<i>\$4,200.00</i>
<i>Term 8: March 1, 2024 – February 28, 2025</i>	<i>\$4,200.00</i>
<i>Term 9: March 1, 2025 – February 28, 2026</i>	<i>\$4,200.00</i>
Total Renewal Option 2:	\$12,600.00