

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT UPDATE

1. DATE: August 4, 2016
2. COMMODITY NAME: Dairy Products
3. CONTRACT NUMBER: 16-14bwc (Riding Alexandria City Public Schools # 13-13-089)
4. SUPERCEDES: 04-09bwc
5. CONTRACT PERIOD: August 8, 2013 through July 22, 2014
1st renewal: July 23, 2014 through July 22, 2015
2nd renewal: July 23, 2015 through July 22, 2016
3rd renewal: July 23, 2016 through July 22, 2017
6. RENEWAL OPTIONS: Four (4) one year renewal options
7. CONTRACTOR: Shenandoah's Pride Dairy LLC (to place orders; VN for Lehigh Valley, for billing and remittance purposes as noted on pg. 3)
VN: 647652
5325 Port Royal Road
Springfield, VA 22151
Ph: (888)840-6001 X 305 Greg Harper
PH:(703) 321-9500 FX:(703) 321-0573
8. TERMS: Net 45 Days
9. DELIVERY: 1-2 calendar days after receipt of order, per scheduled delivery days; F.O.B. Destination
10. FOR FURTHER INFORMATION CONTACT: Colleen Keener, Senior Buyer
PH (540) 422-8350
colleen.keener@fauquiercounty.gov
11. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352. A Blanket Purchase Order may be utilized, with internal release numbers, for user convenience.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department. The Contractor shall issue credit due for unsatisfactory/poor product with user representatives.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Pricing: Unit price and case price are listed in this catalog. All pricing includes freight and all charges that may be incurred in fulfilling the terms of this contract.
6. Renewals: As stated on the face of this notice, four (4) renewals are on this contract. Renewal notification will be issued by the contract officer, with input requested from the using departments, approximately sixty days in advance of the expiration date of the current term.

Run: 7/25/16 12:11:22 PRCLTT
 Customer Price Letters 7.12

LEHIGH VALLEY DAIRY
 BOX # 3886
 PHILADELPHIA
 800-542-9459

PA 19178-3886

Effective 8/01/16

SHIP:
 TO

Chn# Cus#
 Current Price Group 7047
 8/01/16 Price Group 7047

Salesperson: AL KROENING
 Sales Division: 204 SHEN SLSMAN 204

Product Code	Description	Old Price	Adjustment	New Price
1389	LAYOGT YGT BLU 12PK CP 6Z	.46000		.46000
1390	LAYOGT YGT PCH 12PK CP 6Z	.46000		.46000
1391	LAYOGT YGT STR 12PK CP 6Z	.46000		.46000
1909	# LEH VAL 1%LF PP HP ECO	.21000	.00440	.21440
1921	# LEH VAL 2%RF PP HP ECO	.21700	.00560	.22260
1928	# LEH VAL SKM PP HP ECO	.20250	.00340	.20590
1940	# LEH VAL WHL PP HP ECO	.22570	.00720	.23290
1944	LEH VAL WHL PL HG	2.15250		2.15250
3634	LEH VAL CRM HH FTF UP BX PP PT	1.22000		1.22000
3658	LOL DAIRYEASE SKM NEP BX PP HP	.53450		.53450
4432	LEH VAL CRMS HH UP 400CT TRIM	11.88000		11.88000
5504	WHL CHOC SHK PL CHUG 12Z	1.09000		1.09000
5505	WHL COKNCRM SHK PL CHUG 12Z	1.09000		1.09000
5506	WHL VAN SHK PL CHUG 12Z	1.09000		1.09000
6133	LOL YGT LF STRAW PL 5LB	4.50000		4.50000
6135	LOL YGT NF PLAIN PL 5LB	4.50000		4.50000
12552	DEAN COTTAGE CHEESE 5LB	7.50000		7.50000
12553	DEANS COTTAGE CHEESE 1% 5LB	7.50000		7.50000
16595	G FRSH OJ ECO HP	.26400		.26400
42696	LOL YGT LF BLU PL 5LB	4.50000		4.50000
45837	# TMOO SKM CHO HP ECO	.20990	.00310	.21300
46073	# TMOO SKM STR HP ECO	.21590	.00310	.21900
47663	# TMOO SKM CHO HP PL	.26990	.00310	.27300
51059	TM 1% PROTEIN CHO PL 14FZ	1.38000		1.38000
51060	TM 1% PROTEIN VAN PL 14FZ	1.38000		1.38000
51063	TMOO WHL CHO ESL PL 14Z	1.16000		1.16000
51064	TMOO 1% CHOC ESL PL 14FZ	1.16000		1.16000
51065	TMOO 1% STR ESL PL 14FZ	1.16370		1.16370
51842	# D PURE LEHIGH WHL PL HG	1.68700	.05750	1.74450
51847	# D PURE LEHIGH WHL ECO HPT	.22570	.00720	.23290
51851	# D PURE LEHIGH SKIM ECO HP	.20250	.00340	.20590
51858	# D PURE LEHIGH 2% ECO HP	.21700	.00560	.22260
51862	# D PURE LEHIGH 1% ECO HP	.21000	.00440	.21440
52023	# D PURE SWS PREM WHL PL HP	.27370	.00720	.28090
52024	# D PURE SWS PREM 2% PL HP	.27610	.00560	.28170
52170	# D PURE LEHIGH WHL PL GL	3.22800	.11500	3.34300

Run: 7/25/16 12:11:22 PRCLTT
 Customer Price Letters 7.12

LEHIGH VALLEY DAIRY
 BOX # 3886
 PHILADELPHIA PA 19178-3886
 800-542-9459

Effective 8/01/16

SHIP:
 TO

Chn# Cus#
 Current Price Group 7047
 8/01/16 Price Group 7047

Salesperson: AL KROENING
 Sales Division: 204 SHEN SLSMAN 204

Product Code	Description	Old Price	Adjustment	New Price
52171 #	D PURE LEHIGH SKM PL GL	2.88850	.05430	2.94280
52172 #	D PURE LEHIGH 2% PL GL	2.80250	.09010	2.89260
52173 #	D PURE LEHIGH 1% PL GL	2.88540	.07070	2.95610
52350 #	D PURE SWS PRM SKM PLHP	.26250	.00340	.26590
53081	GROVE FRSH JUC OJ 75PK 4Z	.17900		.17900
53082	GROVE FRSH JUC APPLE 75PK 4Z	.14500		.14500
53396	DEAN SR CRM BX 5LB	5.95000		5.95000
53915 #	TMOO WHL CHO CHG PL 14Z	.65120	.01260	.66380
54030 #	TMOO 1% LF CHOC 5GL DSP BIC	16.38200	.35400	16.73600
55862	LEHIGH JUC OJ SQT HP	.29750		.29750
55878	SWSS DRK ICE TEA W LEM PL 12Z	.36000		.36000
55879	SWSS DRK TEA COOLER W L PL 12Z	.36000		.36000
55880	SWISS DRK LEMDE PL 12Z	.36000		.36000
55881	SWISS DRK ORG PL 12Z	.36000		.36000
56784 #	D PURE LEHIGH WHL CHUG 14Z	.65260	.01260	.66520
56786 #	D PURE LEHIGH 2% CHUG 14Z	.64960	.00990	.65950
57001	DP SKM LACT FR ESL HP SQT PP	.53450		.53450
57417	DP LEH CRM HH FF UP BX PPPT	1.22000		1.22000
58373	LA YGT YGT NF VAN PROB 5LB	4.75000		4.75000

*** END OF LIST ***

"#" Denotes price change



July 25, 2016

Dear Our Valued Customers:

The product codes for the 8 oz. half pints of milk are changing. Below are the new product codes and UPC numbers. Please begin using the new codes for any orders being delivered on or after Monday, August 1st.

Please feel free to contact me should you have any questions or concerns. Thank you for your continued loyalty to our business.

Old Code	New Code	Description	UPC
1940	51847	D PURE LEHIGH WHL ECO HPT	0-41900-07652-8
1921	51858	D PURE LEHIGH 2% ECO HP	0-41900-07673-3
1909	51862	D PURE LEHIGH 1% ECO HP	0-41900-07691-7
1928	51851	D PURE LEHIGH SKIM ECO HP	0-41900-07714-3

Sincerely,

Greg Zarmanian
215-393-3233