

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8353

Fax: (540) 422-8355

NOTICE OF CONTRACT AWARD

1. DATE: November 28, 2018
2. COMMODITY NAME: Entertainment/Production Services
3. CONTRACT NUMBER: 18-19tpc
4. CONTRACT PERIOD: November 9, 2018 through November 8, 2019
5. RENEWAL OPTIONS: Four (4) one year renewal options
6. CONTRACTORS:
VN: 647930
Group I, II, & III: JJDJ-18-19tpc
JJDJ Entertainment LLC
4311 S Starcrest Drive
Warrenton, VA 20187
Attn: John Caniford
Email: john.caniford@jgdjentertainment.com
Ph.: 703-835-3228

Group II: NOSE-18-19tpc
Number One Sound of Entertainment, Inc.
PO Box 19642
Alexandria, VA 23220
Attn: Norman Reynolds
Email: djnosedc@gmail.com
Ph.: 703-864-5003

VN: 650953
8. TERMS: Net 45 days
9. DELIVERY: F.O.B – As Requested
10. FOR FURTHER INFORMATION CONTACT: Tomeka D. Price, VCA
Senior Buyer
PH (540) 422-8353
tomeka.price@fauquiercounty.gov
11. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An exception to this shall be the use of the pre-approved utilities voucher by the Contract Administrator only. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax, or courier.
5. Renewals: As stated on the face of this notice, four (4) renewals are on this contract. A renewal notification, based on input requested from the using departments, will be issued approximately thirty to sixty days in advance of the expiration date of the current term.
6. Price Adjustments: Changes to the contract prices may be negotiated only during the ninety (90) day period prior to renewal. If the Owner elects to exercise the option to renew the contract for an additional one-year period, the contract price(s) for the additional one year shall not exceed the contract price(s) of the original contract increase/decreased by more than the percentage increase/decrease of the “Other Services” Commodities category of the CPI-U section of the Consumer Price Index of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available. All price increases must be approved by the contract administrator. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.
7. Use of Contract by Other Political Jurisdictions: Per #40 of the General Terms, Conditions and Instructions to Bidders/Offerors of RFP #18-19tp, which became part of this contract. This contract may be extended, with the authorization of the Contractor, to other Public Bodies of the Commonwealth of Virginia and all currently active members of the Metropolitan-Washington Council of Governments (MWCOG) or, Mid-Atlantic Purchasing Team, to permit their ordering of supplies and/or services at the prices and terms of the resulting contract. If any other public body decides to use the final contract, the Contractor must deal directly with that public body concerning the placement or orders, issuance of the purchase order, contractual disputes, invoicing and payment. FCG&PS acts only as the “Contracting Agent” for these jurisdictions and political subdivisions.

JDDJ Prices:

Entertainment/Production Services, RFP 18-19tp

Proposal Response Form

Offeror Name: JDDJ Entertainment LLC

In submitting the proposal, the Offeror has carefully examined the Request for Proposal to furnish Entertainment/Production Services according to the specifications.

1. **Group I. Convocation:** Turnkey, total production cost to include, but not limited to audio, video, lighting, staging, equipment, media content and personnel/operators as noted in 3.1.1:

\$ 9,770.00

2. **Group II. DJ and/or Other Related Services:** For the following events, please provide your base cost which shall include any pre-planning of music, event set-up and teardown, and actual performance time for the time block specified as noted in 3.1.2:

- | | | | |
|----|---|----|--|
| a. | In-School Event (2 hour block) <u>(Assuming this is similar to a Lunch Jam DJ with under 400 students)</u> | \$ | <u>500 /event</u> |
| b. | After-School Event (3 hour block) <u>(Assuming this is an event with under 400 students)</u> | \$ | <u>500/event</u> |
| c. | End of the Year Event 1. Specify the time block included in the event cost <u>(Assuming this is an event with under 400 students)</u> | \$ | <u>500/event</u> <u>up to 4 hours</u> |
| d. | Homecoming Event (4 hour block) | \$ | <u>5,000/event</u> |
| e. | Prom Event (4 hour block) | \$ | <u>5,000/event</u> |
| f. | Additional Event Type: <u>Fashion Show & DJ (including stage 12'x16'x24")</u> | \$ | <u>1,200/event</u> |
| | 1. Specify the time block included in the event cost | | <u>up to 4 hours</u> |
| g. | Additional Event Type: <u>Photobooth</u> | \$ | <u>750/event</u> |
| | 1. Specify the time block included in the event cost | | <u>up to 4 hours</u> |
| h. | Additional Event Type: _____ | \$ | <u>/event</u> |
| | 1. Specify the time block included in the event cost | | <u>hours</u> |

3. **Group III. Graduation:** Turnkey, total production cost to include, but not limited to outdoor staging, printed banners, generators, video feed, audio & power, equipment, and indoor staging as noted in 3.1.3:

Outdoor Staging \$ 14,000

Indoor Staging \$ 7,400

4. **List below any additional equipment and/or services (i.e. up-lighting, décor setup, additional power cords, benches, tents, etc.) your company can provide in relation to entertainment and production services:**
Photobooth, Lounge Furniture, Red Carpets, Stanchions, Chandlers, Uplighting, Low Lying Fog Machine, Monograms, Confetti Bursts, CO2 Cannons, TV Screens, Video Projectors, Video Screens, Social Media Wall, Pipe & Drape, Video Editing, Indoor Staging

NOSE Prices:

Entertainment/Production Services, RFP 18-19tp

Proposal Response Form

Offeror Name: Number One Sound of Entertainment

In submitting the proposal, the Offeror has carefully examined the Request for Proposal to furnish Entertainment/Production Services according to the specifications.

1. Group I, Convocation: Turnkey, total production cost to include, but not limited to audio, video, lighting, staging, equipment, media content and personnel/operators as noted in 3.1.1:

\$ _____

2. Group II, DJ and/or Other Related Services: For the following events, please provide your base cost which shall include any pre-planning of music, event set-up and teardown, and actual performance time for the time block specified as noted in 3.1.2:

| | | | | |
|----|--|----|------------|-------------|
| a. | In-School Event (2 hour block) | \$ | <u>299</u> | /event |
| b. | After-School Event (3 hour block) | \$ | <u>399</u> | /event |
| c. | End of the Year Event | \$ | <u>499</u> | /event |
| | 1. Specify the time block included in the event cost | | | _____ hours |
| d. | Homecoming Event (4 hour block) | \$ | <u>599</u> | /event |
| e. | Prom Event (4 hour block) | \$ | <u>699</u> | /event |
| f. | Additional Event Type: _____ | \$ | | /event |
| | 1. Specify the time block included in the event cost | | | _____ hours |
| g. | Additional Event Type: _____ | \$ | | /event |
| | 1. Specify the time block included in the event cost | | | _____ hours |
| h. | Additional Event Type: _____ | \$ | | /event |
| | 1. Specify the time block included in the event cost | | | _____ hours |

3. Group III, Graduation: Turnkey, total production cost to include, but not limited to outdoor staging, printed banners, generators, video feed, audio & power, equipment, and indoor staging as noted in 3.1.3:

Outdoor Staging \$ _____

Indoor Staging \$ _____

4. List below any additional equipment and/or services (i.e. up-lighting, décor setup, additional power cords, benches, tents, etc.) your company can provide in relation to entertainment and production services:

All dj services can be amended to accommodate the event. Base equipment includes- party lights, 2 12" speakers on stand & 1 12" speaker on the floor. We can add more speakers to accommodate more guest or to enhance the base in the overall sound

**School Principals or their designee reserve the right to negotiate pricing for additional time, equipment, and/or services for each event with the vendor with the understanding there will be an additional fee for these items not included in the above pricing on items a-h **