

**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
FINANCE DEPARTMENT, PROCUREMENT DIVISION**

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8354

Fax: (540) 422-8355

**NOTICE OF CONTRACT RENEWAL**

1. DATE: February 17, 2016
2. COMMODITY NAME: Open-Ended A/E Services - Architectural
3. CONTRACT NUMBERS: AI 20-11C; RRMM 20-11C; HG 20-11C; BWH 20-11C;  
SWSG 20-11C
4. CONTRACT PERIOD: February 12, 2016 through April 30, 2016
5. CONTRACTORS:  
(V/N 640407) Rodriquez, Ripley, Maddux & Motley (RRMM) Architects  
1317 Executive Blvd. Suite 200 (see Fee Schedule)  
Chesapeake, VA 23320  
PH (757) 622-2828 FX (757) 622-2430  
  
(V/N 642468) Architecture, Inc.  
1902 Campus Commons Dr., Suite 101  
Reston, VA 20191  
PH (703) 476-3900 FX (703) 264-0733  
  
(V/N 639701) SWSG, PC  
555 Herndon Parkway, Suite 260  
Herndon, VA 20170  
PH (703) 471-6803 FX (703) 742-3975  
  
(V/N 645939) Bignell Watkins Hasser Architects, PC  
8500 Leesburg Pike, Suite 503  
Vienna, VA 22182  
PH (703) 288-3320 FX (703) 288-4211  
  
(V/N 636205) Hughes Group Architects  
22630 Davis Dr., Suite 175  
Sterling, VA 20164
6. TERMS: Net 45
7. FOR FURTHER INFORMATION CONTACT: Kathy Stanley, CPPB, Senior Buyer  
PH (540) 422-8354  
Kathy.Stanley@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All Using Departments must order services listed by issuing a Purchase Orders per the Procurement Procedures Manual, after following the instructions below. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.

**PROJECT ORDERS AND PROCEDURES FOR ORDERING SERVICES FOR OPEN-END ARCHITECTURAL SERVICES:**

**Types of Project Orders:**

Lump Sum Fee Project Orders: Lump sum fees shall be negotiated individually for each project and issued as a separate Purchase Order (pricing shall be based on the attached hourly fee schedule).

Hourly Rate Project Orders: When the scope of services involves work of such nature that the Firm cannot reasonably estimate the time which would be required to provide the services, the Using Department may authorize an Hourly Rate based on the actual hours worked times the hourly rates indicated on the attached fee schedule and other approved expenses. A maximum Purchase Order fee or cost not to exceed limitation shall be agreed upon for Hourly Rate Purchase Orders. When an Hourly Rate Purchase Order is used, the Firm shall submit detailed time records, documentation for other

may require to support the Firm's billing request.

**Procedures for Ordering Services**

The Using Department will request a lump sum fee or hourly rate proposal for each Project from the Firm. At the Firm's expense, the Firm shall visit the site and prepare a detailed proposal for accomplishing the services. The Firm shall determine feasibility of the proposed budget at this time. The Firm shall prepare a detailed lump sum or hourly rate (as applicable) fee proposal for accomplishing the services.

The Using Department will evaluate the Firm's fee proposal and may negotiate a suitable lump sum fee or a "not to exceed" amount with the Firm. Prompt completion of fee negotiations is imperative. Following successful negotiations, the Using Department will prepare a purchase order for the agreed scope of work and fee proposal, incorporating by reference the terms and conditions of this contract and forward to the Procurement Division. Once the Procurement Division has processed the purchase order (and assigned a number) the Using Department will authorize and instruct the Firm to proceed with the appropriate phase of the work. All purchase orders shall incorporate by reference the terms of this agreement.

The Firm shall not perform any work that has not been authorized by a written purchase order (or change order) executed by the Procurement Division. The Firm assumes all risk and financial liability for any services rendered without such proper authorization.

The Using Department reserves the right, at its sole discretion, to issue purchase orders to any Open-End firm based on its evaluation of each Firm's qualifications, expertise, capabilities, performance record, current workload, location or distance to the project and other factors as may be pertinent to a particular project.

Purchase Order Restriction/Maximum Fee Limitation: No individual purchase order fee shall exceed \$100,000 under contracts awarded within Open-End A/E contracts, and the sum of all projects during the contract term shall not exceed \$500,000. If a project is expected to be over this amount, requirements shall be forwarded to the Procurement Division and a separate RFP will be done for that project.

Change Orders: Change orders, authorized by the Procurement Division, may be issued to modify the scope of a Purchase Order. Change orders may add to, delete or otherwise modify the scope of services against a particular Purchase Order.

In making any modifications, the resulting increase or decrease in cost for the modification shall be determined by one of the following methods:

- A. The written modification shall stipulate the mutually agreeable fixed price for the specific addition to and/or deletion from the scope of work and/or specifications which shall be added to or deducted from the total contract amount.
  - B. The written modification shall direct the Firm to proceed with a specific scope of work and to keep, and present in a form as the Using Department may direct, a correct account of the actual man-hours by category and discipline and the time sheets therefor. The fee amount will be the man-hours expended multiplied by the hourly rates specified in attached hourly fee schedule. No additional increase for overhead and profit will be allowed. Changes using this procedure will usually specify a maximum amount.
2. All correspondence and documents (to include invoices) shall reference the contract number, applicable purchase order number and any project reference number the Using Department may identify.
  3. Approval of Firm's invoice is the responsibility of the receiving using department.
  4. Any complaint as to quality of services or violation of contract provisions by the Firm shall be reported to the Procurement Division for handling with the Firm. All complaints must be submitted in writing and can be forwarded to Procurement via fax, e-mail or courier.
  5. Price Adjustments: Contract prices shall remain firm for the award year. Prices may be negotiated only at the time of renewal. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.
  7. Evaluation of Services: At the conclusion of any project performed under this contract, or periodically throughout the project, the Using Department is requested to complete an Evaluation Form and return it to the Procurement Division. This will be kept in the contract file for renewal and contract performance purposes.

**Contract # RRMM 20-11C**

*2015-2016 short term renewal w/ no price adjustments*

*For Task Orders and Projects, contact:*

**RRMM Architects**

9097 Atlee Station Rd. Suite 101  
Mechanicsville, VA 23166

Phone: (804) 928-7006

Fax: (757) 622-2430 (*Chesapeake*)

E-mail: [धारवर@rrmm.com](mailto:धारवर@rrmm.com)

*Note: address on cover page is correct main office, purchase order and remittance address*

Principal in Charge: Duane Harver, Architect

Project Manager: Jeff Harris, Architect

Classification	Hourly Rate
Principal	\$ 200.00
Senior Project Manager	\$ 134.00
Project Manager	\$ 112.00
Senior Project Architect	\$ 134.00
Project Architect	\$ 112.00
Specifications Writer	\$ 112.00
Cost Estimator	\$ 112.00
Intern Architect	\$ 74.00
Senior CADD Technician	\$ 74.00
CADD Technician	\$ 64.00
Administrative	\$ 47.00
Senior Interior Designer	\$ 107.00
Interior Designer	\$ 74.00
Senior Construction Admin	\$ 112.00
Construction Admin	\$ 91.00

**Reimbursable Expenses:** Hourly rate projects subject to reimbursables as mutually agreed to and supported with appropriate documentation.

**Contract # SWSG 20-11C**

*2015-2016 short term renewal w/ no price adjustments*

**SWSG, PC**

555 Herndon Parkway, Suite 260  
 Herndon, VA 20170  
 E-mail: [ray.shaffer@swsgpc.com](mailto:ray.shaffer@swsgpc.com)

Phone: (703) 471-6803

Fax: (703) 742-3975

Principal in Charge: Ray Shaffer

Project Manager: Dave Sarver

**Architectural Services**

Classification	Hourly Rate
Principal	\$ 147.90
Division Manager	\$ 142.80
Director – Construction Management	\$ 132.60
Project Manager	\$ 132.60
Director – Architecture	\$ 117.30
Discipline Leader – Engineering	\$ 117.30
Senior Architecture	\$ 112.20
Senior Engineer	\$ 112.20
Senior Construction Manager	\$ 107.10
CADD Manager	\$ 102.00
Architect	\$ 107.10
Engineer	\$ 107.10
Construction Manager	\$ 96.90
Senior Designer	\$ 86.70
Designer	\$ 81.60
Intern Architect	\$ 71.40
Intern Engineer	\$ 71.40
Intern Designer	\$ 51.00
Administration	\$ 61.20

**Reimbursables**

Hourly rate projects subject to reimbursables as mutually agreed to and supported with appropriate documentation.

**Contract # AI20-11C**

*2015-2016 short term renewal w/ no price adjustments*

**Architecture, Inc.**  
1902 Campus Commons Drive, Suite 101  
Reston, VA 20191

Phone: (703) 476-3900  
Fax: (703) 264-0733  
E-mail: [kenw@archinc.com](mailto:kenw@archinc.com)

Principal in Charge: Ken White

**Architectural Services**

Classification	Hourly Rate
President	\$ 190.00
Vice President	\$ 160.00
Principal	\$ 130.00
Senior Associate	\$ 120.00
Senior Project Manager	\$ 105.00
Project Manager	\$ 95.00
Assistant Project Manager	\$ 85.00
Interior Design Director	\$ 95.00
Interior Designer	\$ 75.00
CADD Draftsman	\$ 65.00
Office Manager	\$ 90.00
Clerical	\$ 55.00

**Reimbursables**

Mileage will be billed at the federal rate plus 10%. Reimbursable expenses will be billed at cost plus 10%.

**Contract #BWH20-11C**

*2015-2016 short term renewal w/ no price adjustments*

**Bignell Watkins Hasser Architects, PC**  
8500 Leesburg Pike, Suite 503  
Vienna, VA 22182

Phone: (703) 288-3320  
Fax: (703) 288-4211  
E-mail: [anur@bigwaha.com](mailto:anur@bigwaha.com)

Principal in Charge: Adel A. Nur, AIA

Classification	Hourly Rate
Principal	\$ 175.00
Vice President	\$ 160.00
Associate	\$ 125.00
Senior Designer	\$ 120.00
Senior Project Manager/Senior Contract Admin.	\$ 115.00
Project Manager/Contract Administrator	\$ 95.00
Technical Staff Level II/Planner	\$ 85.00
Technical Staff	\$ 70.00
Administrative Staff	\$ 40.00

Reimbursable Expenses: Reimbursable Costs are subject to a 10% service charge and are invoiced at 1.1 times the cost.

**Contract # HG20-11C**

*Rates adjusted with 2015-2016 short term renewal*

**Hughes Group Architects**  
 22630 Davis Drive, Suite 175  
 Sterling, VA 20164

Phone: (703) 437-6600  
 Fax: (703) 834-1752  
 E-mail: [wayne.hughes@hgaarch.com](mailto:wayne.hughes@hgaarch.com)

Principal in Charge: Wayne Hughes  
 Project Manager: Joe Saunders

Classification	Hourly Rate
Architectural	
Principal	\$ 217.20
Project Manager	\$ 139.63
Architect	\$ 118.95
Draftsman	\$ 77.58
Administrative	\$ 77.58
Structural	
Principal	\$ 232.72
Project Manager	\$ 181.00
Structural Engineer	\$ 122.05
Draftsman	\$ 100.33
Administrative	\$ 77.58
MEP	
Principal	\$ 196.51
Project Manager	\$ 145.83
Mechanical Engineer	\$ 93.08
Draftsman	\$ 71.37
Administrative	\$ 67.23
Civil	
Principal	\$ 226.51
Project Manager	\$ 111.70
Senior Engineer	\$ 99.29
Civil Engineer	\$ 82.74
Junior Engineer	\$ 69.30
Administrative	\$ 57.92
Cost Engineer	
Principal	\$ 134.46
Cost Engineer	\$ 103.43
Technician	\$ 79.64

**Reimbursables**

Hourly rate projects subject to reimbursables as mutually agreed to and supported with appropriate documentation.