

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT AWARD

DATE: October 4, 2018

COMMODITY NAME: Electronic Monitoring- Products & Services

CONTRACT NUMBER: 33-19ckc (Riding Loudoun County Contract #191980.
RFQ-197)

CONTRACT PERIOD: October 2, 2018 through June 30, 2019

RENEWAL OPTIONS: Two (2), one-year renewal options

CONTRACTOR: Track Group, Inc.
VN: 634293 200 East 5th Avenue
Suite 100
Naperville, IL 60563

Rep: Tom McAndrew- Regional Sales Manager
Tom.mcandrew@trackgrp.com
PH: 402-350-6518 Mobile
PH: 877-260-2010 Office

TERMS: Net 45 days

DELIVERY: FOB: Destination

FOR FURTHER INFORMATION CONTACT: Colleen Keener, P-Card Admin/Buyer
PH (540) 422-8350
colleen.keener@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice, two (2), one-year renewal options are on this contract. Once Loudoun County renews their contract, the decision as to whether to exercise our renewal option will be made by the contract officer, with input requested from the using departments, prior to the expiration date of the current term.
6. Pricing:
See attached, below.



**PARTICIPATION IN LOUDOUN COUNTY COOPERATIVE AGREEMENT
(RFQ-197)
for MONITORING and ASSOCIATED SERVICES
between**

Track Group, Inc. & 20W Court Services Unit

CONTRACT HOLDER: Pursuant to Section 2.2-4304 of the Code of Virginia - this Agreement is being offered through a cooperative purchasing agreement in which a Purchase Order (PO) will be issued to Track Group by participating Customer. All additional terms and conditions of RFQ-197 apply to this Agreement. For complete detail in regards to this original agreement, please contact the contract holder as follows:

**County of Loudoun, Virginia
Division of Procurement
1 Harrison St, SE, 4th Floor
Leesburg, VA 20177-7000
Phone: (703)737-8493
Fax: (703)771-5097
Katrice Walker, CFCM
katrice.walker@loudoun.gov**

PROVIDER:

Track Group, Inc.
200 East 5th Avenue, Suite 100
Naperville, IL 60563
Contact Phone No: (877)260-2010

CUSTOMER:

20W Court Services Unit
9 Court Street
Warrenton, VA 20186
Contact Phone No: (540)422-8050

Addresses for Notice:

PROVIDER:

Track Group, Inc.
200 East 5th Avenue, Suite 100
Naperville, IL 60563
ATTN: Legal Department
Contact Phone No: (877)260-2010

CUSTOMER:

Customer Name: 20W Court Services Unit
Address: 9 Court Street
City/State/Zip: Warrenton, VA 20186
ATTN: Director Elaine Lassiter
Contact Phone No: (540)422-8050





Check here if billing information is same as above, or enter billing information:

Billing Information:

Address: _____
City/State/Zip _____
Billing Contact: _____
Email: _____
Billing Phone No: _____
Billing FAX No: _____


SCHEDULE "A"

Pricing Schedule Electronic Monitoring Products

Product	Product Description	Daily Lease Price								
<p>ReliAlert™ XC3 One Piece GPS Device</p> 	<p>The only one-piece GPS Device that offers voice communication with offenders. Additional ability to communicate with offender through vibrate and audible alerts. Features on-board processing of violations (sampling every 2 seconds) for near real-time notification of violations. Ability to have 1 or 5 minute tracking/reporting intervals. Adaptive Reporting that switches to 30 second tracking when in violation condition. Device can be paired with optional Home Beacon.</p>	<table border="1" style="width: 100%;"> <tr> <th colspan="2" style="text-align: center;">Active Level</th> </tr> <tr> <td style="text-align: center;">1+</td> <td style="text-align: center;">\$4.00</td> </tr> </table> <table border="1" style="width: 100%;"> <tr> <th colspan="2" style="text-align: center;">Active + MC Level</th> </tr> <tr> <td style="text-align: center;">1+</td> <td style="text-align: center;">\$5.00</td> </tr> </table>	Active Level		1+	\$4.00	Active + MC Level		1+	\$5.00
Active Level										
1+	\$4.00									
Active + MC Level										
1+	\$5.00									
<p>Optional SecureCuff™ for ReliAlert™ XC3 Device</p> 	<p>The SecureCuff™ is an optional, patented, hardened steel encased security cuff for high-risk offenders. The SecureCuff™ provides valuable, extra response time for officers when offenders are attempting to abscond</p>	<table border="1" style="width: 100%;"> <tr> <th colspan="2" style="text-align: center;">Purchase Cost</th> </tr> <tr> <td style="text-align: center;">1+</td> <td style="text-align: center;">\$35.00</td> </tr> </table>	Purchase Cost		1+	\$35.00				
Purchase Cost										
1+	\$35.00									
<p>Shadow GPS Device</p> 	<p>The latest development in GPS offender monitoring. The Shadow device is the smallest and lightest one piece GPS device on the market. It's advanced features include a 1 minute tracking/reporting intervals. Device can be paired with optional Home Beacon.</p>	<table border="1" style="width: 100%;"> <tr> <th colspan="2" style="text-align: center;">Active Level</th> </tr> <tr> <td style="text-align: center;">1+</td> <td style="text-align: center;">\$3.25</td> </tr> </table> <table border="1" style="width: 100%;"> <tr> <th colspan="2" style="text-align: center;">Active + MC Level</th> </tr> <tr> <td style="text-align: center;">1+</td> <td style="text-align: center;">\$4.25</td> </tr> </table>	Active Level		1+	\$3.25	Active + MC Level		1+	\$4.25
Active Level										
1+	\$3.25									
Active + MC Level										
1+	\$4.25									
<p>Optional Home Beacon</p> 	<p>The Home Beacon is a reusable RF transmitter that compliments the ReliAlert™XC3 and Shadow™ devices. RF tracking, in conjunction with GPS monitoring, increases the ability to maintain critical offender location information and provides agencies with an effective way to more accurately "tether" an offender or multiple offenders to a specific location.</p>	<table border="1" style="width: 100%;"> <tr> <th colspan="2" style="text-align: center;">Cost</th> </tr> <tr> <td style="text-align: center;">1+</td> <td style="text-align: center;">No Charge</td> </tr> </table>	Cost		1+	No Charge				
Cost										
1+	No Charge									


SCHEDULE “B”

Pricing Schedule Alcohol Products

Product	Product Description	Daily Lease Price				
<p>BACtrack Alcohol Device</p> 	<p>BACtrack integrates a smartphone app and police-grade breathalyzer to bring blood-alcohol content (BAC) wirelessly to an offender/agency provided smartphone device. It features Bluetooth connectivity, innovative tracking, video verification, and violation alerts</p>	<table border="1" data-bbox="1130 512 1414 583"> <thead> <tr> <th colspan="2">Lease Rate</th> </tr> </thead> <tbody> <tr> <td>1+</td> <td>\$4.00</td> </tr> </tbody> </table> <p><i>(3) sample chambers included at no charge</i></p> <p><i>App is installed on offender owned or agency provided smartphone</i></p>	Lease Rate		1+	\$4.00
Lease Rate						
1+	\$4.00					


SCHEDULE "C"

Pricing Schedule Curfew/Voice Biometric Monitoring

Product	Product Description	Daily Lease Price								
<p align="center">Biometric Voice</p> 	<p>ShadowTrack's Biometrics identifies an offender through voice identification and/or facial recognition (i.e. voice/face print identification).</p> <p>With no physical monitoring hardware required, the system can be set up to contact offenders randomly during scheduled timeframes or on demand in order to determine whether or not low risk offenders are abiding by curfew requirements. The system can be set up on traditional landline telephones or to offender cell phones in which location data can be determined through cellular triangulation or through GPS on offender/defendant owned smart phones with the ShadowTrack™ app installed.</p>	<table border="1"> <tr> <th colspan="2" data-bbox="1130 478 1414 579">Daily Curfew Monitoring Landline*</th> </tr> <tr> <td data-bbox="1130 579 1284 646">1+</td> <td data-bbox="1284 579 1414 646">\$2.00** per day</td> </tr> </table> <p><i>Includes up to (5) curfew calls per day.</i></p> <table border="1"> <tr> <th colspan="2" data-bbox="1130 737 1414 804">Curfew Monitoring Cellular*</th> </tr> <tr> <td data-bbox="1130 804 1284 871">1+</td> <td data-bbox="1284 804 1414 871">\$2.50** per day</td> </tr> </table> <p><i>Includes up to (5) curfew calls per day.</i></p> <p><i>* For all services, a one-time \$3.50 enrollment fee per offender is charged in order to create the voice template.</i></p> <p><i>**Extras incurred such as additional calls, cellular location pings, participant notifications, facial recognition, etc. are charged \$0.40 per occurrence.</i></p>	Daily Curfew Monitoring Landline*		1+	\$2.00** per day	Curfew Monitoring Cellular*		1+	\$2.50** per day
Daily Curfew Monitoring Landline*										
1+	\$2.00** per day									
Curfew Monitoring Cellular*										
1+	\$2.50** per day									

SCHEDULE "D"

Pricing Schedule Additional Product/Service Offering

Product/Service	Product/Service Description	Daily Lease Price/Cost				
<p align="center">Domestic Violence App (Needs to be paired with our ReliAlert™ Device and SecureCuff™)</p> 	<p>When paired with our ReliAlert™ XC Active GPS device with our patented SecureCuff™, our Domestic Violence App is installed on a victim's existing smart phone in order to provide the ultimate protection for the victim. A mobile proximity can be set on the victim's cell phone which can detect if an abuser comes within a definable range of the victim. The victim can be alerted via text message or voice call by our 24/7 Monitoring Center representatives of any violations that occur. Additionally, the victim can press a "panic" or "dispatch" button on the phone that can automatically contact to predefined telephone numbers (i.e. 911 dispatch, our monitoring center, agency contact personnel, etc).</p>	<table border="1" data-bbox="1130 548 1414 617"> <thead> <tr> <th colspan="2">Daily Lease Rate</th> </tr> </thead> <tbody> <tr> <td>1+</td> <td>\$2.50</td> </tr> </tbody> </table> <p align="center"><i>App is installed on victim's own phone or agency supplied phone.</i></p>	Daily Lease Rate		1+	\$2.50
Daily Lease Rate						
1+	\$2.50					

SCHEDULE "E"

Pricing Schedule Replacement Costs/Consumables

Product	Cost
ReliAlert™ Device	\$900.00
ReliAlert™ Straps with all additional consumables	\$11.00 (over the 4 per device per year allotment)
ReliAlert™ SecureCuff	\$35.00
ReliAlert™ Power Adapter	\$20.00
ReliAlert™ Installation Torque Driver	\$33.00 (2 will be provided at no cost)
Shadow™ Device	\$600.00
Shadow™ Straps with all additional consumables	\$11.00 (over the 4 per device per year allotment)
Shadow™ Power Adapter	\$20.00
RF Home Beacon	\$75.00
BACtrack™ Alcohol Device	\$150.00
BACtrack™ Power Adapter	\$20.00
BACtrack™ Sample Chambers	\$0.25

SCHEDULE "F"

Overstock, Shipping and Other Terms

Overstock Units: The rates set forth above include 10% overstock allowance for quantities of 10 or more billable devices with a minimum of (2) spare ReliAlert™ XC3 units at all times. Units that exceed the shelf allowance will be billed at a reduced idle rate of \$1.50 per device per day.

Shipping: The rates set forth above include 3-5 day ground shipping.

Rate Guarantee: The rates set forth above are guaranteed for the initial Term, but is subject to change for any renewal Term, if Provider provides notice of any such proposed change in rate to Customer at least thirty (30) days prior to the expiration of the Term. Such increased rate shall become effective as of the renewal Term unless Customer provides notice of its intent to terminate lease and associated services.

Loss and Damage: A 5% loss and damage allowance is included in this agreement. Any over the 5% loss and damage allowance will be billed at the replacement values listed within this agreement.

An installation kit(s) will be provided that will include various size standard straps, tamper caps, a measuring tool, and torque driver/bit at no charge.