

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT RENEWAL

1. DATE: March 28, 2017
2. COMMODITY NAME: Building & Maintenance Supplies
3. CONTRACT NUMBER: #35-15bwc (Riding UVA#1473759)
4. CONTRACT PERIOD: November 25, 2014 through April 1, 2017
1st Renewal: April 1, 2017 through April 1, 2019
5. RENEWAL OPTIONS: Two (2), two-year renewal options
6. CONTRACTOR:
VN: 649458
Capital Tristate d/b/a ECK SUPPLY COMPANY
801 Johnston Willis Drive
Richmond, VA 23236
PH: 804-379-7770
FAX: 804-379-2940

Rep: Scott Tubbs 804-640-5055
scott.tubbs@capitaltristate.com
8. TERMS: Net 45 days
9. FOR FURTHER INFORMATION CONTACT: Colleen Keener, Senior Buyer
PH: (540) 422-8350
Email: colleen.keener@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 422-8352.
2. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Vendor shall provide and deliver Building and Maintenance Supplies on an as needed basis. Freight included except for non-stock and special orders. No restocking fees, except for special order items.
6. Renewals: As stated on the face of this notice, two (2), two-year terms on this contract. The decision as to whether to exercise the renewal option will be made by the contract officer, with input requested from the using departments, before the expiration date of the current term. Fauquier's decision can only be executed after UVA execution of a renewal of the contract.
7. Pricing: See Below.

AMENDMENT 001

Agreement Between

The Rector and Visitors of the University of Virginia

and

Capital Tristate

The Rector and Visitors of the University of Virginia, (the "University") and Capital Tristate ("Capital") are amending the Agreement dated April 1, 2014 whereby Capital contracted to provide the delivery of building and maintenance supplies and materials to the University.

Provision

This provision will be added to the Term, and updated effective April 1, 2017 as follows:

Term

The University and Capital mutually agree to renew the Agreement for an additional two -year period. The period of performance will be April 1, 2017 through April 1, 2019 and includes an option for renewal by the University, if agreeable to Capital, on the same terms and conditions, for one additional two-year period.

Specific Provisions

These specific provisions will be added and updated effective April 1, 2017 as follows:

In Section J., Financial Proposal to the following:

<u>Manufacturer</u>	<u>Discount From List</u>	<u>Multiplier</u>
<u>Advance Ballast</u>		
Linear Fluorescent Ballasts	86%	.14
Dimming and T5 Ballasts	80%	.20
HID Ballasts	85%	.15
Compact Florescent Ballast	70%	.30
<u>Power strut</u>		
Straps and Nuts	75%	.25
Chanel	82.5%	.175
<u>Arlington</u>	60%	.40
<u>Cooper Lighting</u>	No published List Price	.40
<u>Lithonia Lighting</u>	No published List Price	.40
<u>Crouse Hinds</u>	<u>Discount from Trade Service Column 3</u>	
Set screw and Compress EMT fittings	96%	.04
USA made SS and Compress Fittings	64%	.36
Malleable Condulets	60%	.40
Myers Hubs	60%	.40
Thepitt Boxes , rings and covers	80%	.20

<u>Manufacturer</u>	<u>Discount From List</u>	<u>Multiplier</u>
<u>EPCO</u>	42%	.58
<u>Caddy</u>	25%	.75
<u>Ideal</u>	25%	.75

<u>Manufacturer</u>	<u>Discount From List</u>	<u>Multiplier</u>
<u>IlSCO</u>		
Clear Taps	22%	.78
Mechanical Lugs	56%	.44
<u>Intermatic</u>		
Photo Cells	50%	.50
Time Clocks	65%	.35
<u>Kidde Smoke Detectors</u>	56%	.44
<u>Lutron</u>	40%	.60
<u>Mulberry</u>		
97000 Series Stainless Plates	72%	.28
50000 Series Stainless Plates	53%	.47
Diecast Condulets	44%	.56
Weather Proof Diecast Boxes	82%	.18
<u>Sepeco</u>		
Liquidtite fittings,		
Rigid Threadless Connectors	37%	.63
<u>Bussman Fuses</u>		
FRN ,FRS and KRPC fuses	70%	.30
<u>Wiremold</u>	37%	.63
<u>3M</u>		
Tape	27%	.73
Wire nuts	61%	.39
Terminals and Butt splices	42%	.58

<u>Manufacturer</u>	<u>Discount From List</u>	<u>Multiplier</u>
<u>Pass and Seymour</u>		
Switches	66%	.35
Receptacles 8300 series	74%	.26
Receptacles 8300H series	87%	.13
Twist Lock Receptacles and connectors	65%	.35
Comm Grade Switches and receptacles	65%	.35
Sensors	39%	.61
<u>Power Fasteners (screws and nuts) 5</u>	3%	.47
Anchor kits	90%	.47
<u>Thomas and Betts</u>		
Cable Ties Ty series	31%	.69
Cable Ties Catamount	70%	.30
Stakons	35%	.65
Compression Lugs		
60000/ 50000 series	81%	.19

For items not listed on the chart above, a minimum of a 15% discount off of list will be extended to the University.

Capital commits to the Platinum Level of SWaMFest sponsorship yearly. Capital will coordinate with Les Haughton, Director of Supplier Diversity.

All other terms and conditions of the Agreement dated April 1, 2014 will remain in effect.

ACCEPTANCE

**For the Rector and Visitors
of the University of Virginia**



A handwritten signature in black ink, appearing to be 'Eric N. Denby'.

Eric N. Denby 11
2017.02.22
07:51:32 -05'00'

**Eric N. Denby, Director
Procurement and Supplier Diversity Services**

Date

**RFP#HH091913
Purchase Order # 1472474**

For Capital Tristate

A handwritten signature in black ink, appearing to be 'Chuck Green'.

**Chuck Green
Area Sales Manager- Central Virginia**

2-21-17
Date