

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
**PROCUREMENT DIVISION**

320 Hospital Drive Ste. 23  
Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

**NOTICE OF CONTRACT AWARD**

DATE: October 20, 2016

COMMODITY NAME: Kitchen Repair, Parts and Service

CONTRACT NUMBER: 35-17ckc (Riding Fairfax County # 4400003615)

CONTRACT PERIOD: October 20, 2016 through December 31, 2018

RENEWAL OPTIONS: None

CONTRACTOR: Daubers, Inc.  
VN: 632765 7645 Dynatech Court  
Springfield, VA 22153  
PH: 703-866-3600

Chuck Eiwen, President  
chuck@daubers.com

TERMS: Net 30 days

F.O.B. Destination

DELIVERY: Stock 1 Day ARO, Non-Stock 5 Days ARO

FOR FURTHER INFORMATION CONTACT: Colleen Keener, Senior Buyer  
PH (540) 422-8350  
colleen.keener@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: None.
6. Pricing: See Below.

## PRICING SCHEDULE

### SECTION I - OEM PARTS PERCENT DISCOUNT - Manufacturer's List Price/Vendor Retail Price Sheet Less

Item No.	Manufacturer	Percent Discount
1.	Beverage Air Website: <a href="http://www.beverage-air.com">www.beverage-air.com</a> Stock items consist of about 60 line items	30%
2.	Blodgett Website: <a href="http://www.blodgett.com">www.blodgett.com</a> Stock items consist of about 784 line items	35%
3.	Cleveland Website: <a href="http://www.clevelandrange.com">www.clevelandrange.com</a> Stock items consist of about 810 line items	40%
4.	Cres-Cor Website: <a href="http://www.crescor.com">www.crescor.com</a> Stock items consist of about 76 line items	35%
5.	Franklin Website: <a href="http://www.fmponline.com">www.fmponline.com</a> Stock items consist of about 210 line items	40%
6.	Frymaster Website: <a href="http://www.frymaster.com">www.frymaster.com</a> Stock items consist of about 1,285 line items	40%
7.	Garland Website: <a href="http://www.garland-group.com">www.garland-group.com</a> Stock items consist of about 949 line items	40%
8.	Hatco Website: <a href="http://www.hatcocorp.com">www.hatcocorp.com</a> Stock items consist of about 497 line items	35%
9.	Ice-O-Matic Website: <a href="http://www.iceomatic.com">www.iceomatic.com</a> No Stock items available	10%

**PRICING SCHEDULE (Continued)**

<b>Item No.</b>	<b>Manufacturer</b>	<b>Percent Discount</b>
10.	Market Forge Website: <a href="http://www.mfi.com">www.mfi.com</a> Stock items consist of about 558 line items	30%
11.	McCall Website: <a href="http://www.delfield.com">www.delfield.com</a> Stock items consist of about 149 line items	35%
12.	Precision Website: <a href="http://www.metro.com">www.metro.com</a> Stock items consist of about 20 line items	30%
13.	Scottman Website: <a href="http://www.scotsman-ice.com">www.scotsman-ice.com</a> Stock items consist of about 22 line items	30%
14.	Victory Website: <a href="http://www.victoryrefrigeration.com">www.victoryrefrigeration.com</a> Stock items consist of about 41 line items	30%
15.	Vulcan Website: <a href="http://www.vulcanequipment.com">www.vulcanequipment.com</a> Stock items consist of about 697 line items	25%
16.	Everpure Website: <a href="http://www.everpure.com">www.everpure.com</a> Stock items consist of about 51 line items	45%

**PRICING SCHEDULE (Continued)**

**SECTION II – OTHER MANUFACTURERS OFFERED**

<b>Item #</b>	<b>Manufacturer</b>	<b>Percent Discount</b>
1.	Alto Shaam	35%
2.	American Range	35%
3.	APWyott	35%
4.	American Metalware	35%
5.	Bakers Pride	35%
6.	Bunn	35%
7.	Cecilware	35%
8.	Dormont	40%
9.	Delfield	35%
10.	Imperial	35%
11.	Jade Range	35%
12.	Keating	20%
13.	Wells	35%
14.	Land Manufacturing	35%
15.	Star Manufacturing	35%
16.	T&S Brass	40%
17.	Univex	25%
18.	Hamilton Beach	25%
19.	Waring	25%
20.	Southbend	25%
21.	Pitco	35%
22.	Eage	25%
23.	Salvajor	25%
24.	Insinger	15%
25.	Insinkerator	25%
26.	Duke Manufacturing	25%

**PRICING SCHEDULE (Continued)**

**SECTION III – REPAIR SERVICES**  
**Commercial Kitchen Appliances**

Provide all labor, equipment, and materials to perform repairs to various County owned **Commercial Kitchen Appliances**. The contractor will be required to be on site to perform repairs within twenty-four (24) hours after receipt of order (ARO) for routine calls and four (4) hours after receipt of order for emergency calls (Ref. Special Provisions paragraph 6).

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| 1. One Time Service Call:              | \$ 115.00 Per call |
| 2. Hourly Labor Rate Regular Time:     | \$ 96.00 Per Hour  |
| 3. Hourly Labor Rate Overtime          | \$ 96.00 Per Hour  |
| 4. Hourly Labor Rate Weekend           | \$ 144.00 Per Hour |
| 5. Hourly Labor Rate Emergency         | \$ 144.00 Per Hour |
| 6. Discount on parts used for repairs. | 5 Percent (%)      |

Current MSRP/Price List website: [www.daubers.com](http://www.daubers.com)