



County of Fairfax, Virginia

NOTICE OF AWARD

Date: **APR 23 2014**

CONTRACT TITLE: Emergency Vehicle Equipment, Lighting and Sirens
RFX NUMBER: IFB2000001032
CONTRACT NUMBER(S): See Below
NIGP CODE: 05579
CONTRACT PERIOD: Date of Award through March 31, 2016
RENEWALS: Three (3) One Year Options
SUPERSEDES CONTRACT: RQ09-103324-12 A-L

SECONDARY SOURCE AWARD - Please note that secondary source listed below shall be used only for urgent requests where the Primary source cannot meet your response requirement. Documentation from the Primary source stating they cannot meet the response requirement must be obtained prior to contacting the Secondary source.

CONTRACTOR:
Adamson Industries Corp
45 Research Drive
Haverhill, MA 01832

SUPPLIER CODE:
1000011365

CONTRACT NO:
44000004835

Contact: Steve Contarino
Toll Free: 800-232-0162
Telephone: 978-681-0370
E-mail: scontarino@adamsonindustries.com

Returns Stock Items:	Full Credit
Returns Non-Stock Items:	No Charge 30 Days after 30 Days 25%
Warranty:	5 year all LEDs 90 Days all Halogen

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/dpsm
Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

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CONTRACTOR:

SUPPLIER CODE:

CONTRACT NO:

Atlantic Communications, Inc.
 4811 Market Drive
 Newport News, VA 23607

1500015567

4400004836

Contact: Laura Johnson
 Phone: 757-380-8498 ext. 33
 Fax: 757-247-0428
 E-mail: Laura.johnson@atlanticcom.net

Returns Stock Items:	Credit within 30 days minus shipping and up to 25% restocking fee.
Returns Non-Stock Items:	Credit within 30 days minus shipping and up to 25% restocking fee
Warranty:	Standard

Brekford Corp.
 7020 Dorsey Road, Bldg. C
 Hanover, MD 21706

1000006975

4400004837

Contact: Mike Orndoff
 Phone: 443-557-0200 ext. 238
 Toll Free: 877-557-0200 / 443-557-0200
 E-mail: morndoff@brekford.com

Returns Stock Items:	Full Credit
Returns Non-Stock Items:	25% Restocking Fee. No refund after 15 Days from date of purchase
Warranty:	Brekford provides additional/optional warranties in sale quotes

Commercial Safety Services, LLC
 8460 Ardwick Ardmore Road
 Landover, MD 20785

1000026318

4400004838

Contact: Gary Gregorio
 Phone: 301-430-0947
 Toll Free: 301-430-0948
 E-mail: garvg@commercialsafetyservices.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	25% Restocking Fee
Warranty:	Standard

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CONTRACTOR:

East Coast Emergency Vehicles, LLC
403 Davis Street
Virginia Beach, VA 23462

SUPPLIER CODE:

1000026284

CONTRACT NO:

4400004839

Contact: Rick Allen
Phone: 757-518-2981
Fax: 757-518-2985
E-mail: rallen@ecevehicles.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	Full Credit
Warranty:	Standard

General Sales Administration, Inc.
t/a Major Police Supply
47 N. Dell Ave.
Kenvil, NJ 07847

1000007150

4400004840

Contact: Gregg Glenn
Cell: 410-627-1187
Toll Free: 800-666-4472
Phone: 973-584-7714
Fax: 973-584-5022
E-mail: gglenn@majorpolicesupply.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	20% Restocking Fee
Warranty:	Standard

NAFECO
1515 W. Moulton Street
Decatur, AL 35601

1000012257

4400004861

Contact: Brian Marmaduke
Toll Free: 866-862-3326
Phone: 804-752-0101
FAX: 804-752-5592
E-mail: brian.marmaduke@nafeco.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	15% Restocking Fee
Warranty:	Standard

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CONTRACTOR:

SUPPLIER CODE:

CONTRACT NO:

Powercall Sirens, LLC
23430 Rock Haven Way, Suite 220
Dulles, VA 20166

1000026298

4400004862

Contact: David Fierstien
Toll Free: 866-774-7367
Phone: 703-665-2120
Fax: 703-665-2122
E-mail: support@powercallsirens.com

******MUST PAY BY CREDIT CARD ONLY******

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	Full Credit
Warranty:	2 Years on all internal parts

Priority Install, LLC
8340-C Beechcraft Ave.
Gaithersburg, MD 20879

1000026295

4400004863

Contact: Jeff Westley
Phone: 301-987-2046
FAX: 301-987-2044
E-mail: jeff@priorityinstall.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	Full Credit
Warranty:	2 Years on all internal parts

Tidewater Fleet Supply, LLC
3405 West Moore Street
Richmond, VA 23230

1000010716

4400004864

Contact: Ken McCabe
Toll Free: 877-487-5727
Phone: 804-612-3286
FAX: 804-612-3290
E-mail: kmccabe@tidewaterfleetsupply.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	Re-Stocking Fee's based on MFG
Warranty:	Standard

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CONTRACTOR:

SUPPLIER CODE:

CONTRACT NO:

Tomar Electronics
 2100 W. Qbispo Ave.
 Gilbert, AZ 85233

1000011115

4400004865

Contact: Rex Stout
 Toll Free: 800-338-3133
 Phone: 480-497-4400
 Fax: 480-497-4416
 E-mail: rex.stout@tomar.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	25% Restock Fee
Warranty:	Standard

Troy Product div. of
 Troy Sheet Metal Works, Inc.
 1024 South Vail Avenue
 Montebello, CA 90640

1000011289

4400004866

Contact: Bebe Bornais
 Toll Free: 800-700-8769
 Fax: 323-724-0351
 E-mail: bbornais@troyproducts.com

Returns for Stock Items:	Not Obsolete Items + 15% Restocking Fee
Returns Non-Stock Items:	Custom design Items cannot be returned
Warranty:	See Bid

West Virginia Signal & Lights, Inc.
 247 Kentuck Road
 P.O. Box 134
 Kenna, WVA 25248

1000023165

4400004867

Contact: Vance Fitzsimmons
 Phone: 304-372-9648
 Fax: 304-372-9684
 E-mail: vanc696@aol.com

Returns for Stock Items:	Full Credit
Returns Non-Stock Items:	20% Restocking Fee within 30 Days
Warranty:	Standard

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TERMS:

CONTRACT NO:	PAYMENT TERMS:
4400004835	2% 10 / Net 30 Days
4400004836	Net 30 Days
4400004837	2% 10 / Net 30 Days
4400004838	Net 30 Days
4400004839	Net 30 Days
4400004840	Net 30 Days
4400004861	Net 30 Days
4400004862	Net 30 Days
4400004863	Net 30 Days
4400004864	Net 30 Days
4400004865	Net 30 Days
4400004866	1% 10 / Net 30 Days
4400004867	Net 30 Days

FOB: Destination

PRICES: See Attached Pricing Schedule

DELIVERY: See Attached Pricing Schedule

DPSM CONTACT: Theresa Carter, Contract Specialist I
Telephone: (703) 324-3282
Fax: (703) 324-3228
E-mail: Theresa.carter@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

The Department of Vehicles Services (DVS) may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.



Theresa L. Carter
Contract Specialist I

DISTRIBUTION:

Finance – Accounts Payable/e
DVS – Brian Talbot/e
DVS - Howard Springsteen/e
FRD - Christina Fisher/e
Sheriff's Office – Kevin Burns/e

Contract Specialist – T. Carter
ACS, Team 1 – J. Waysome-Tomlin
DPSM, Supplier Diversity – Mike Estelle/e

PRICING SCHEDULE

Item No.	Manufacturer	Delivery Days ARO		Percentage (%) Discount	Vendor /Contract No:
		Stock	Non-Stock		
<u>PART I</u> – MANUFACTURER BRAND NAME					
1	Tomar Electronics	5	30	40%	Tomar Electronics 4400004865
2	Federal Signal	3	30	45%	<u>PRIMARY</u> - General Sales Admin t/a Major Police Supply 4400004840
		3	38	38%	<u>Secondary</u> - Adamson Industries Corp. 44000004835
3	Whelen Engineering	1	25	48.75%	<u>PRIMARY</u> - Tidewater Fleet Supply, LLC 4400004864
		7	30	48.3%	<u>Secondary</u> - East Coast Emergency Vehicles, LLC 4400004839
4	Code 3/PSE	2	20	40%	<u>PRIMARY</u> - Priority Install LLC 4400004863
		30	30	40%	<u>Secondary</u> - Atlantic Communication Inc. 4400004836
5	Roto-Ray	No Award			
6	Powercall Sirens	3	7	10%	Powercall Sirens, LLC 4400004862
7	Sho-Me Lights and Sirens	3	10	55%	Adamson Industries Corp. 44000004835
8	Unity Manufacturing	3	30	57%	Adamson Industries Corp. 44000004835
9	Troy Products	10	40	40%	Troy Products Div. of Troy Sheet Metal Works, Inc. 4400004866
10	Big Sky Racks	5	20	21%	Adamson Industries Corp. 44000004835
11	Jotto Desk	30	30	25%	Atlantic Communication Inc. 4400004836
12	Setina Manufacturing	10	30	35%	Commercial Safety Services, LLC 4400004838

PRICING SCHEDULE

Item No.	Manufacturer	Delivery Days ARO		Percentage (%) Discount	Vendor / Contract No:
		Stock	Non-Stock		
13	Sound Off Signal	3	14	55%	West Virginia Signal & Light, Inc. 4400004867
14	Streamlight	5	21	54.5%	NAFECO 4400004861
15	GoLight	7	21	40%	NAFECO 4400004861
16	Go Rhino	2	15	32%	Priority Install LLC 4400004863
17	Criminalistics, Inc - K-9 Protection Systems	20	40	3%	Adamson Industries Corp. 44000004835
18	Havis, Inc.	5	30	38%	Adamson Industries Corp. 44000004835
19	Fire Research Corp.	7	21	31%	NAFECO 4400004861
20	Ram Mounts	No Award			
21	Go Industries	No Award			
22	Weldon div. of Akron Brass	7	21	43%	NAFECO 4400004861
23	American Aluminum	5	30	20%	Brekford Corp. 4400004837

PART II - (OTHER MANUFACTURERS) No Award