

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
**PROCUREMENT DIVISION**

320 Hospital Drive, Suite 23  
Warrenton, Virginia 20186

Phone: 540.422.8353

Fax: 540.422.8355

**NOTICE OF CONTRACT RENEWAL**

DATE: July 30, 2018

COMMODITY NAME: Engines & Transmissions, Repair, Parts & Service

CONTRACT NUMBER: 4400005319, 4400005320

SUPERSEDES: RQ09-98605612

CONTRACT PERIOD: Date of Award through August 31, 2017  
1<sup>st</sup> Renewal: September 1, 2017 through August 31, 2018  
2<sup>nd</sup> Renewal: September 1, 2018 through August 31, 2019

RENEWAL OPTIONS: Two (2) one year renewals

CONTRACTOR(s): A. K-Neal International Trucks, Inc.  
B. Western Branch Diesel

TERMS: Net 30 days

DELIVERY: 10 day turnaround

FOB: Destination

FOR FURTHER INFORMATION CONTACT: Tomeka D. Price, Senior Buyer  
Phone: 540.422-4353  
tomeka.price@fauquiercounty.gov

**NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS:** This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

**INSTRUCTIONS**

1. **Orders:** All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. **Pricing:** See Pricing Schedule under the specific Vendor portion of the contract.

Vendor	Manufacturer	Labor Rate/Hour	Discount % off OEM List Price ( <b>Parts</b> )	Warranty Months/Mileage
Western Branch Diesel	Detroit Diesel	\$88.00/hr.	20%	
Western Branch Diesel	Freightliner	\$88.00/hr.	30%	
K-Neal International	International		44%	
K-Neal International	Cummins OEM Parts	\$89.95/hr.	50%	
K-Neal International	Allison OEM Transmission Parts	\$89.95/hr.	50%	

**6. Contact Persons:**

- A. Western Branch – Gary Trainum, Service Manager,  
Ph.: 703-369-5005 x208 Fx: 703-369-4812  
12101 Balls Ford Road, Manassas, VA 20109
- B. K-Neal International Trucks, Inc. – Jack Claunch, Jr. VP of Sales  
Ph.: 703-772-5100 Fx: 703-772-8397  
10025 Richmond Highway, Lorton, VA 22079