



FAIRFAX COUNTY  
PUBLIC SCHOOLS

**NOTICE OF AWARD**

Department of Financial Services

Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, Virginia 22042-1203  
Telephone: 571-423-3550

**FEB 26 2016**

CONTRACT TITLE: Telecommunications Services: Wireless Digital & Data Services, Associated Services/Equipment

CONTRACT NUMBER(S): **4400006674**, 4400006677, 4400006678, 4400006679

NIGP CODE(S): 91575

CONTRACT PERIOD: July 1, 2016- June 30, 2021

RENEWALS: 5

SOLICITATION NUMBER: RFP2000001706

SUPERCEDES CONTRACT(S): 4400001434. 4400001435, 4400001436

CONTRACTOR(S): SUPPLIER ID(S):

**AT&T**  
**3033 Chain Bridge Road**  
**Oakton, VA 22124**

**1000012332**

**Contact: Asif Iqbal**  
**Telephone: 703-474-6025**  
**Email: asif.iqbal.1@att.com**

**Attached Price Schedule for AT&T ONLY**

Sprint Solutions, Inc.  
12502 Sunrise Valley Drive  
Mailstop VARESA0208  
Reston, VA 20196

1000011720

Contact: John Wilson  
Telephone: 508-801-2998  
Email: John.D.Wilson@Sprint.com

*BAN  
2/26/16*

CONTRACTOR(S):

SUPPLIER ID(S):

T-Mobile  
12920 SE 38<sup>th</sup> Street  
Bellevue, WV 98006

1000011182

Contact: Timothy Dwyer  
Telephone: 703-928-6382  
Email: [Timothy.Dwyer@T-Mobile.com](mailto:Timothy.Dwyer@T-Mobile.com)

Verizon Wireless  
7600 Montpelier Road  
Laurel, MD 20723

1000011529

Contact: Joseph Jones  
Telephone: 703-472-6370  
Email: [Joseph.Jones@verizonwireless.com](mailto:Joseph.Jones@verizonwireless.com)

TERMS: NET 30

FOB: DESTINATION

OPS CONTACT:

Laila Sultan, CPPB, Contract Administrator  
Phone: (571) 423-3581  
Fax: (571) 423-3550  
E-Mail: [lsultan@fcps.edu](mailto:lsultan@fcps.edu)

ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.



Laila Sultan, CPPB  
Contract Administrator

DISTRIBUTION:

FCPS - DIT – Jean Welsh  
FCG - DIT – George Coulter

**PRICING SUMMARY SHEET**  
(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

**VOICE**

Description	Standard Monthly Fee	Monthly Minimum Credits	Percent Discount	Monthly Fee	Comments
0 pooled minutes	\$19.99	\$5	20%	\$11.99	Monthly fee includes monthly credits and 20% discount Includes Voicemail
0 pooled minutes with unlimited text messaging	\$39.99	\$25	20%	\$11.99	Monthly fee includes monthly credits and 20% discount Includes Voicemail
0 pooled minutes with unlimited two-way radio and unlimited text messaging	\$44.99	\$28	20%	\$13.99	Monthly fee includes monthly credits and 20% discount on Voice Plan only Includes Voicemail
200 pooled minutes	N/A	N/A	N/A	N/A	N/A
300 pooled minutes	\$34.99	\$9.50	20%	\$20.39	Monthly fee includes monthly credits and 20% discount Includes Voicemail
450 pooled minutes	\$44.99	\$15	20%	\$23.99	Monthly fee includes monthly credits and 20% discount Includes Voicemail
600 pooled minutes	N/A	N/A	N/A	N/A	N/A
450 pooled minutes with unlimited text messaging	\$64.99	\$35	20%	\$23.99	Monthly fee includes monthly credits and 20% discount Includes Voicemail
450 pooled minutes with unlimited two-way radio, unlimited text messaging	\$69.99	\$38	20%	\$25.99	Monthly fee includes monthly credits and 20% discount on Voice Plan only Includes Voicemail

**PRICING SUMMARY SHEET**  
(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

Unlimited minutes	\$69.99	\$24.99	N/A	\$45	Monthly fee includes monthly credits only Includes Voicemail
Unlimited minutes with unlimited text messaging	\$89.99	\$44.99	N/A	\$45	Monthly fee includes monthly credits only Includes Voicemail
Unlimited minutes with unlimited text messaging, unlimited two-way radio	\$94.99	\$47.99	N/A	\$47	Monthly fee includes monthly credits only Includes Voicemail
Unlimited Two-Way Radio/Enhanced Push-to-talk (EPTT)	\$5	\$3	N/A	\$2	Eligible as an add-on feature to compatible devices
Unlimited Text Messaging	\$20	\$20	N/A	\$0	Requires a Voice plan. Monthly fee includes monthly credits only
Voice Overage Rate	\$ 0.25 /minut	N/A	N/A	\$ 0.25 /minut	N/A
Charge per line for shared/pooled plans	N/A	N/A	N/A	N/A	N/A
Paging thru phone	\$9.99	\$7.99	N/A	\$2	Requires a Voice plan. Monthly fee includes monthly credits only
Group Paging thru phone	\$29.99	\$27.99	N/A	\$2	Requires a Voice plan. Monthly fee includes monthly credits only
PTT Unlimited	\$30	\$7.56	20%	\$17.95	Monthly fee includes monthly credits and 20% discount. Standalone Plan. Cellular Voice Restricted
Voice Mail	\$0	N/A	N/A	\$0	N/A

**PRICING SUMMARY SHEET**  
(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

**BUNDLE VOICE AND DATA**

<b>Description</b>	<b>Standard Monthly Fee</b>	<b>Monthly Reoccurring Credit</b>	<b>Percent Discount</b>	<b>Monthly Fee</b>	<b>Comment</b>
200 pooled minutes with unlimited data, and unlimited text	N/A	N/A	N/A	N/A	N/A
200 pooled minutes with unlimited data, unlimited text, unlimited tethering	N/A	N/A	N/A	N/A	N/A
300 pooled minutes with unlimited data, and unlimited text	\$99.99	\$50	20%	\$39.99	Monthly fee includes monthly credits and 20% discount. Includes Voicemail
300 pooled minutes with unlimited data, unlimited text, unlimited tethering	\$119.99	\$57.50	20%	\$49.99	Monthly fee includes monthly credits and 20% discount. Includes Voicemail
450 pooled minutes with unlimited data, unlimited text	\$109.99	\$53.75	20%	\$44.99	Monthly fee includes monthly credits and 20% discount. Includes Voicemail
450 pooled minutes with unlimited data, unlimited text, unlimited tethering	\$129.99	\$61.25	20%	\$54.99	Monthly fee includes monthly credits and 20% discount. Includes Voicemail
450 pooled minutes with unlimited data, unlimited text, PTT	\$114.99	\$56.75	20%	\$46.99	Monthly fee includes monthly credits and 20% discount on Voice and data bundle Includes Voicemail
Unlimited minutes with unlimited data, unlimited text	\$134.99	\$72.90	20%	\$54.99	Monthly fee includes monthly credits and 20% discount on data plan only Includes Voicemail
Unlimited minutes with unlimited data, unlimited text, unlimited tethering	\$154.99	\$80.40	20%	\$64.99	Monthly fee includes monthly credits and 20% discount on Data plan only Includes Voicemail

**PRICING SUMMARY SHEET**  
(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

Unlimited Text Messaging	\$20	\$20	N/A	\$0	Monthly fee includes monthly credits
Unlimited Tethering	\$10	N/A	N/A	\$10	Unlimited tethering
GPS (Directions)	\$9.99	N/A	N/A	\$9.99	N/A
GPS (Tracking) Telemetry Pooled 5 / 10 / 25 MB	\$17.99/5 MB \$20.99/10 MB \$10/25 MB	\$11.74/5MB \$13.49/10MB	20%	\$5/5 MB \$6/10 MB \$10/25 MB	25 MB Plan is only available on Enterprise on Demand (EOD) and AT&T Control Center(ACC) and Discounts & credits do not apply to it
Voice Overage Rate (/minute)	\$.25/minute	N/A	N/A	\$ 0.25/minute	N/A
Data Overage Rate	\$ 0.01/KB	N/A	N/A	\$0.01/KB	N/A

**DATA**

Description	Standard Monthly Fee	Monthly Reoccurring Credit	Percent Discount	Monthly Fee	Comment
Unlimited data (no-cost device) Maybe Throttled at 22.GB of Usage. For full policy see below: <a href="http://www.att.com/esupport/datausage.jsp?source=">http://www.att.com/esupport/datausage.jsp?source=</a>	\$50.00	\$16.01	N/A	\$33.99	Monthly fee includes monthly credits. Data only plan for AirCards, MiFi, Tablets etc. Device cost may vary
Unlimited data (Throttled Enterprise On Demand & Control Center, IOT ONLY	\$36.99	N/A	N/A	\$36.99	\$0 SIM Card Fee \$0 Activation Fee No voice No equipment provided No DSP involvement allowed.

**PRICING SUMMARY SHEET**

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

Unlimited data (no-cost device)	\$69.99	\$22.50	20%	\$37.99	Monthly fee includes monthly credits and 20% discount Data only plan for AirCards, MiFi, Tablets etc. Device cost may vary
IPhone 4MB Standalone	N/A	N/A	N/A	N/A	N/A
IPhone Unlimited Standalone	N/A	N/A	N/A	N/A	N/A
Blackberry 4MB Standalone	N/A	N/A	N/A	N/A	N/A

<b>WIRELESS VOICE ONLY</b>	<b>Device Manufacturer and Model</b>	<b>Price</b>	<b>Manufacturer's Kit Description (include components e.g., wall charger, battery, etc.)</b>
Current No-Cost Cell Phone Device:	LG A380	\$0	Includes: Wall charger, battery
Current No-Cost Cell Phone Rugged Device:	Samsung RUGBY 4	\$0	Includes: Wall charger, battery



<b>(WIRELESS Device)</b>	<b>Device Manufacturer and Model</b>	<b>Price</b>	<b>Manufacturer's Kit Description (include components e.g., wall charger, software, data cord, holster, battery, etc.)</b>
Smartphone (current model of no-cost device) New line of service & upgrade after 12 months	Apple iPhone 5S Samsung Galaxy S5	\$0	Includes Wall charger, battery and ear bud
Smartphone Replacement for existing line of service (non-warranty)	Apple iPhone 5S	\$499.99*	Includes Wall charger, battery and ear bud.*Price may vary depending on the date of replacement from last upgrade date of the non-warranty device.
Smartphone Upgrade to the most recent model release	Apple iPhone 6S	\$199.99	User has to be eligible for upgrade to qualify for this price. Includes: Wall charger, battery and ear bud
Device Shelf Stock (1%) Cellular Phone (Re: Special Provisions, Paragraph 7.F)	LG A380 Samsung Rugby 4	\$0	Includes: Wall charger, battery
Device Shelf Stock (1%) Smartphone (Re: Special Provisions, Paragraph 7.F)	Apple iPhone 5S	\$0	Includes: Wall charger, battery and ear bud
Discount off manufacturer list price for additional items not listed above	N/A		
VALUE ADDED Ref. Par. 9 Employee Discounts In-building Solutions	Employee Discounts = 17% In-Building Solution = To be determined per scope of requirement		



**Mobile Device Management (MDM) or Mobile Enterprise Applications Platform (MEAP)**

Item	Standard Monthly Fee	Percent Discount	Monthly Fee	Comments
MDM Solutions	\$50/device	N/A	\$50/device	Price included is for On Premise Airwatch Green Perpetual bundle. Additional discounts are available based on scope of requirement.

**Accessories**

Item	Percent Discount	Comments
Leather Holster	40%	Discount applies to most accessories
Wall Charger	40%	Discount applies to most accessories
Vehicle Charger	40%	Discount applies to most accessories
Battery	40%	Discount applies to most accessories
Tethering Cord	40%	Discount applies to most accessories
Discount for accessory items not listed above	40%	

Overnight delivery \$ 14.95 (Prices may vary depending on destination)



International Plans

Package	Passport	Passport Silver	Passport Gold
<b>Charge</b> (One-time for 30 days or monthly-recurring)	\$30	\$60	\$120
<b>Unlimited Texting<sup>3</sup></b> (Text, picture & video)	Unlimited <sup>3</sup>	Unlimited <sup>3</sup>	Unlimited <sup>3</sup>
<b>Talk</b> (Per minute)	\$1.00	\$0.50	\$0.35
<b>Cellular data</b> (Includes Web surfing, social media posts, downloading music, etc.)	120MB Overage: \$0.25/MB	300MB Overage: \$0.20/MB	800MB Overage: \$0.15/MB
<b>Wi-Fi access at participating hotspots<sup>5</sup></b>	Not included	Unlimited <sup>5</sup>	Unlimited <sup>5</sup>

Pay-per-use rates apply without a package, when traveling in countries not included in a package, or when a package expires.





Passport packages do not apply on cruise ships. See if a cruise ship package is available for your cruise line.

**Wireless Priority Service (WPS)**

AT&T waives the setup fee of WPS. A \$0.75 per minute charge for WPS calls is billed on the wireless invoice. Additional charges may apply depending on the customer's calling plan.

**Additional Rate Plans**

Item	Standard Monthly Fee	Monthly Reoccurring Credit	Percent Discount	Monthly Fee	Comment
0 pooled minutes with unlimited data, and unlimited text	\$84.99	\$40	20%	\$35.99	Monthly fee includes monthly credits and 20% discount Includes Voicemail
Unlimited data (no-cost device)	\$50	\$15.01	N/A	\$34.99 Throttled Data	Monthly fee includes 20% discount and monthly credits Throttled Data only plan for AirCards, MiFi, Tablets etc. Device cost may vary
National Flat rate	\$12.99	\$1.25	20%	\$9.39 + \$0.08/minute	Monthly fee includes 20% discount and monthly credits Pay as you go Plan
2 GB POOL	\$30	\$5	20%	\$20	2GB Business Data Pooling for Aircard/iPad/Tablet
1 GB POOL	\$25	\$10	N/A	\$15	1GB Business Data Pooling for Aircard/iPad/Tablet

