Fairfax County PUBLIC SCHOOLS
ENGAGE • INSPIRE • THRIVE

Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

SEP 10 2019

AMENDMENT NO. 3

CONTRACT TITLE: Locks, Parts, & Related Services

CONTRACTOR	SUPPLIER ID	CONTRACT NO.
Accredited Lock Supply 1161 Paterson Plank Road Secaucus, NJ 07094	1000011510	4400007528

By mutual agreement, contract 4400007528 is renewed for one (1) year, effective January 1, 2020 through December 31, 2020 at existing prices, terms and conditions. This is the second renewal option of three.

All other price, terms and conditions remain unchanged.

ACCEPTANCE:

BY: _____ Bid Administrator
Signature Title

Robin L Chevkes 9/3/19
Printed Name Date

Michelle Pratt
Michelle R. Pratt
Director

MRP/SAR

DISTRIBUTION:

Contractor
FCPS - Office of Facilities – Pera Eamchamnong
Contract Administrator – Shameema Rahman

JO 9-10-19

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Office of Procurement Services
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Falls Church, VA 22042

AMENDMENT NO. 2

SEP 10 2019

CONTRACT TITLE: Locks, Parts & Related Services

CONTRACTOR	SUPPLIER ID	CONTRACT NO.
Electronic Access Specialist Dba Southern Lock & Supply Co. 10910 Endeavour Way Largo, FL 33777	1000035487	4400007527

By mutual agreement, Contract 4400007527 is renewed for one (1) year, effective January 1, 2020 through December 31, 2020.

All other price, terms and conditions remain unchanged.

ACCEPTANCE:

BY: Natalie Venero — Signature
Contract Bid Agent. — Title

Natalie Venero — Printed Name
8/22/2019 — Date

Michelle Pratt
Michelle R. Pratt
Director

MRP/SAR

DISTRIBUTION:
Contractor
FCPS – Facilities Management – John Jackson
Contract Administrator: Shameema Rahman

VO 9-10-19

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8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

AUG 1 4 2019

AMENDMENT NO. 2

CONTRACT TITLE: Locks, Parts, and Related Services

CONTRACTOR	SUPPLIER ID	CONTRACT NO.
Federal Lock & Safe, Inc. 5130 Wilson Blvd. Arlington, VA 22205	1000035488	4400007552

By mutual agreement, contract 4400007552 is renewed for one (1) year, effective January 1, 2020 through December 31, 2020 at existing prices, terms and conditions. This is the 02-renewal option of 03.

All other price, terms and conditions remain unchanged.

ACCEPTANCE:

BY: _____ General Manager
Signature Title

BRIAN CAMERON 8.13.19
Printed Name Date

Michelle Pratt
Michelle R. Pratt
Director

MRP/SAR

DISTRIBUTION:

Contractor - falcon@fedlock.com
FCPS - Ofice of Facilities - John Jackson
FCPS - Office of Facilities - Bill Furr
Contract Administrator – Shameema Rahman

JO 8.14.19

Fairfax County PUBLIC SCHOOLS
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Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

AMENDMENT NO. 2

SEP 10 2019

CONTRACT TITLE: Locks, Parts & Related Services

CONTRACTOR	SUPPLIER ID	CONTRACT NO.
Federal Security System, Inc. 8560 Cinder Bed Rd. Suite 400 Newington, VA 22122	1000035470	4400007551

By mutual agreement, Contract 4400007551 is renewed for one (1) year, effective January 1, 2020 through December 31, 2020 at existing prices, terms and conditions. This is the second renewal option of three.

All other price, terms and conditions remain unchanged.

ACCEPTANCE:

BY: _____ President
Signature Title

Darren K. Smith 9/9/19
Printed Name Date

Michelle Pratt
Michelle R. Pratt
Director

MRP/SAR

DISTRIBUTION:
Contractor
FCPS – Facilities Management – John Jackson

VO 9-10-19

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Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

AMENDMENT NO. 2

SEP 10 2019

CONTRACT TITLE: Locks, Parts & Related Services

CONTRACTOR	SUPPLIER ID	CONTRACT NO.
Independent Hardware Inc. 14 South Front Street Philadelphia, PA 19106	1000007204	4400007554

By mutual agreement, Contract 4400007554 is renewed for one (1) year, effective January 1, 2020 through December 31, 2020 at existing prices, terms and conditions. This is the second renewal option of three.

All other price, terms and conditions remain unchanged.

ACCEPTANCE:

BY: Frank Stanco — PRESIDENT
Signature — Title

FRANK STANCO — 9/9/2019
Printed Name — Date

Michelle Pratt
Michelle R. Pratt
Director

MRP/SAR

DISTRIBUTION:
Contractor
FCPS – Facilities Management – John Jackson

JO 9-10-19

Item No.	Brand	% Increase of List Price
3.	**Falcon, OEM** a. Complete Locks b. Parts for Locks	6.5
12.	**Schlage-Everest Series, OEM only** a. Complete Locks b. Parts for Locks	6.5
13.	**Schlage-Not Elsewhere Specified, OEM only** a. Complete Locks b. Parts for Locks	6.5
15.	**Von Duprin, OEM only** a. Complete Locks b. Parts for Locks	6.5

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Falls Church, VA 22042

PRICING SCHEDULE

Section 5 – Other

Item No.	Description	QTY	UOM	Unit Price	
6.	Key Blank, Brass, O-bitted, Schlage Brand, Primus series	1000	EA	$3.75	Electronic Access Specialist dba Southern Lock & Supply Co.
8.	Key Blank, Brass, Schlage Brand, 35-101 series	500	EA	$0.84	Electronic Access Specialist dba Southern Lock & Supply Co.

Delivery:
Delivery of parts and equipment, manufactured by the above listed manufacturer will be made:
(Ref: Special Provisions paragraph 5.)

Electronics Access:

a. Stock Items: 4-10 days after receipt of order
b. Non-Stock Items: 10-45 days after receipt of order

NOTICE OF AWARD

Department of Financial Services

FAIRFAX COUNTY PUBLIC SCHOOLS

Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, Virginia 22042-1203
Telephone: 571-423-3550

CONTRACT TITLE: LOCKS, PARTS & RELATED SERVICES MAR 3 1 2017

CONTRACT NUMBER: 4400007526/ 4400007527/ 4400007528/ 4400007551
4400007552/ 4400007553/ 4400007554

COMMODITY CODE: 45505, 91067

CONTRACT PERIOD: Date of award through December 31, 2018

RENEWALS: Three (3) one- year renewals

SUPERSEDES CONTRACT(S): 4400002680, 4400002678, 4400002633

CONTRACTOR: See Attached List

SUPPLIER ID(S): See Attached List

DELIVERY: 30 Days ARO

TERMS: See Attached Pricing Schedule

FOB: Destination

PRICES: See Attached Pricing Schedule

OPS CONTACT: Javier Iturralde, Contract Administrator
Telephone: 571-423-3580
Fax: 571-423-3587
E-mail: Javier.Iturralde@fcps.edu

ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.

Javier Iturralde

Javier Iturralde, CPPB
Contract Administrator

DISTRIBUTION:
FCPS – Office of Facilities – John Jackson
FCPS – Office of Facilities – Bill Furr

VO 3-31-17

SUPPLIER	SUPPLIER#	CONTRACT#
1. Taylor Security & Lock Inc. 8577 Atlas Drive Gaithersburg, MD 20877 Contact: David Wilson Telephone: 301-948-7670 Fax: 301-948-1029 Email: david.wilson@taylorsecurity.com Payment Terms: Net 30	1000000147	4400007526
2. Electronic Access Specialist DBA Southern Lock& Supply Co. 10910 Endeavour Way Largo , FL 33777 Contact: Natalie Venero Telephone: 800-282-2837- ext. 1179 Email: NATALIEVENERO@SOUTHERNLOCK.COM Payment Terms: Net 30 days	1000035487	4400007527
3. Accredited Lock Supply 1161 Paterson Plank Road Secaucus, N. J. 07094 Contact: Robin L. Cherkes Telephone: 201-865-5015 Fax: 201-865-0030 Email: rcherkes@acclock.com Payment Terms: Net 30 days	1000011510	4400007528
4. Federal Security Systems, Inc. 8560 Cinderbed Rd. Suite 400 Newington, VA 22122 Contact: Thomas Ashbrook Telephone: 703-339-2912 ext. 17 Fax: 703-339-1553 Email: tashbrook@fedsecsys.com Payment Terms: 2 % for payment within 5 days/ net 30 days	1000035470	4400007551

SUPPLIER	SUPPLIER#	CONTRACT#
5. Federal Lock & Safe, Inc. 5130 Wilson Blvd Arlington, VA 22205 Contact: Michael Groves Telephone:703-525-1436 Fax: 703-525-1637 Email: falcon@fedlock.com Payment Terms: Net 30 days	1000035488	4400007552
6. Suburban Safe &Lock Service. Inc. 9571 Braddock Road Fairfax, VA 22032 Contact: Mark Maurer Telephone: 703-323-8330 Fax: 703-323-8443 Email: safeandlock@gmail.com Payment Terms: 2% for payment within 10 days/ Net 30 days	1000012961	4400007553
7. Independent Hardware Inc. 14 South Front Street Philadelphia, PA 19106 Contact: Frank Stanco Telephone: 1-800-346-9464 Fax: 215-922-6552 Email: FSTANCO@INDEPENDENTHARDWARE.COM Payment Terms: Net 30 days	1000007204	4400007554

PRICING SCHEDULE

Section 1 - Master Lock (OEM)

Item No.	Item Description	QTY	UOM	Unit Price	Vendor
1.	**45055405042 - Lock, Combination, Master Lock #1630 F120 Lock** For wall lockers equipped with automatic bar and rod release; key-controlled. Standard Spec: Master Lock #1630 F120 only **NO SUBSTITUTES** Standard Packaging:_____ Delivery **30** days after receipt of order. Bidder regularly maintains stock manufactured by above listed manufacturer: _____yes, _X_no, consisting of approximately **n/a** of this item.	500	EA	$9.05	Taylor Security & Locks Inc.
2.	**45055405067 - Lock, Combination, Key,V606, Master Lock #1525** **Series V606** Standard Spec: Master Lock #1525V606 only **NO SUBSTITUTES** Standard Packaging:_____ Delivery **10** days after receipt of order. Bidder regularly maintains stock manufactured by above listed manufacturer: __**X**__yes, _____no, consisting of approximately **3000** of this item.	16000	EA.	$4.18	Taylor Security & Locks Inc.
3.	**45055610344 - Padlock, Security, 3/4", Master Lock #3** **3/4 " Clearance, Series 3KA3456** Standard Spec: Master Lock #3 Keyed Alike 3456 only **NO SUBSTITUTES** Standard Packaging:_____ Delivery **30** days after receipt of order. Bidder regularly maintains stock manufactured by above listed manufacturer: __X__yes, _____no, consisting of approximately **3000** of this item.	400	EA	$5.85	Taylor Security & Locks Inc.

Item No.	Item Description	QTY	UOM	Unit Price	Vendor
4.	**45055610500 - Padlock, Security, 2", Master Lock #3lh** **2" Clearance, Series 3KALH3456** Standard Spec: Master Lock #3LH Keyed Alike 3456 only **NO SUBSTITUTES** Standard Packaging:_____ Delivery n/a days after receipt of order. Bidder regularly maintains stock manufactured by above listed manufacturer: __X__yes, _____no, consisting of approximately **10** of this item.	400	EA	$7.30	Taylor Security & Locks Inc.
5.	**45055 - Lock, Combination, Automatic Locking, Springbolt for Wall Lock** For steel box lockers without handles. Standard Spec: Master Lock #1654 only **NO SUBSTITUTES** Standard Packaging:_____ Delivery n/a days after receipt of order. Bidder regularly maintains stock manufactured by above listed manufacturer: _____yes, __X__no, consisting of approximately n/a of this item.	50	EA	$10.09	Taylor Security & Locks Inc.
			Total Amount of Bid:		**$77,169.50**

Section 2 – Manufacture's Complete Lock System and Parts Percentage (%) Discount

Item No.	Item Description	Manufacturer's % Discount	Vendor
1.	**ADAMS-RITE, OEM** a. Complete Locks b. Parts for Locks	 60.53 % 60.53 %	Electronic Access Specialist dba Southern Lock & Supply Co.
2.	**CORBIN, OEM** a. Complete Locks b. Parts for Locks	 64.74 % 47.38 %	Electronic Access Specialist dba Southern Lock & Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) a. Stock Items: **4-10** days after receipt of order b. Non-Stock Items: **10-45** days after receipt of order		
3.	**FALCON, OEM** a. Complete Locks b. Parts for Locks	66 % 62 %	Accredited Lock Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) c. Stock Items: **2** days after receipt of order d. Non-Stock Items: **25** days after receipt of order		
4.	**FOLGER-ADAMS, OEM** a. Complete Locks b. Parts for Locks	 62.11 % 62.11 %	Electronic Access Specialist dba Southern Lock & Supply Co.
5.	**KWIKSET, OEM** a. Complete Locks b. Parts for Locks	 63.17 % 63.17 %	Electronic Access Specialist dba Southern Lock & Supply Co.
6.	**MEDCO, OEM** a. Complete Locks b. Parts for Locks	 57.38 % 57.38 %	Electronic Access Specialist dba Southern Lock & Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) e. Stock Items: **4-10** days after receipt of order f. Non-Stock Items: **10-45** days after receipt of order		

Item No.	Item Description	Manufacturer's % Discount	Vendor
7.	**National, OEM** a. Complete Locks b. Parts for Locks	52 % 52 %	Independent Hardware Inc.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) g. Stock Items: **5** days after receipt of order h. Non-Stock Items: **25** days after receipt of order		
8.	**PRESCISION, OEM** a. Complete Locks b. Parts for Locks	67.38 % 55.27 %	Electronic Access Specialist dba Southern Lock& Supply Co.
9.	**RUSSWIN, OEM only** a. Complete Locks b. Parts for Locks	64.74 % 47.38 %	Electronic Access Specialist dba Southern Lock & Supply Co.
10.	**SARGENT, OEM only** a. Complete Locks b. Parts for Locks	63.17 % 47.38 %	Electronic Access Specialist dba Southern Lock & Supply Co.
11.	**SCHLAGE-PRIMUS SERIES, OEM only** a. Complete Locks b. Parts for Locks	57.38 % 57.38 %	Electronic Access Specialist dba Southern Lock & Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) i. Stock Items: **4-10** days after receipt of order j. Non-Stock Items: **10-45** days after receipt of order		
12.	**SCHLAGE-EVEREST SERIES, OEM only** a. Complete Locks b. Parts for Locks	61 % 55 %	Accredited Lock Supply Co.
13.	**SCHLAGE-NOT ELSEWHERE SPECIFIED, OEM only** a. Complete Locks b. Parts for Locks	63 % 59 %	Accredited Lock Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) k. Stock Items: **2** days after receipt of order l. Non-Stock Items: **25** days after receipt of order		

Item No.	Item Description	Manufacturer's % Discount	Vendor
14.	**SIMPLEX, OEM only** a. Complete Locks b. Parts for Locks	53 % 53 %	Taylor Security & Locks Inc.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) m. Stock Items: **5** days after receipt of order n. Non-Stock Items: **30** days after receipt of order		
15.	**VON DUPRIN, OEM only** a. Complete Locks b. Parts for Locks	58 % 56 %	Accredited Lock Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) o. Stock Items: **2** days after receipt of order p. Non-Stock Items: **25** days after receipt of order		
16.	**YALE, OEM, OEM only** a. Complete Locks b. Parts for Locks	62.64 % 47.38 %	Electronic Access Specialist dba Southern Lock & Supply Co.
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) q. Stock Items: **4-10** days after receipt of order r. Non-Stock Items: **10-45** days after receipt of order		

Section 3- Lock and Safe

Item No.	Item Description	QTY	UOM	Unit Price	Vendor
1.	Rekey lock cylinders due to missing existing key	1	EA	$35.00	Suburban Safe & Lock Service Inc.
2.	Rekey and Master Key with one (1) key per cylinder	1	EA	$40.00	Suburban Safe & Lock Service Inc.

Item No.	Item Description	QTY	UOM	Unit Price	Vendor
3.	Duplicate Key – Factory Original	1	EA	$6.00	Suburban Safe & Lock Service Inc.
4.	Duplicate Key – Others (look alike)	1	EA	$5.00	Suburban Safe & Lock Service Inc.
	Total Amount Bid for Lock Rekeying & Keys:				$86.00
	Delivery: Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.) a. Stock Items: **4** days after receipt of order b. Non-Stock Items: **40** days after receipt of order				

Section 4– Hourly Labor Rate:

Item No.	Description	QTY	UOM	Unit Price	Vendor
1.	Labor rate: Open & repair key lock due to missing key or key does not work	1	HR	$150.00	Suburban Safe & Lock Service Inc.
2.	Labor rate: Open & repair safes (combination locks) requiring drilling	1	HR	$150.00	Suburban Safe & Lock Service Inc.
3.	Labor rate: Open & repair money chests requiring drilling	1	HR	$150.00	Suburban Safe & Lock Service Inc.
4.	Labor rate: Open & repair safes and money chests NOT requiring drilling	1	HR	$150.00	Suburban Safe & Lock Service Inc.
5.	Labor rate: Change combination of a safe or money chest	1	HR	$150.00	Suburban Safe & Lock Service Inc.
6.	Labor rate: Open locked filing cabinet	1	HR	$150.00	Suburban Safe & Lock Service Inc.
	Opening of Locks: **Total Amount Bid for**				$900.00
Service Response: Service Response will be made at destination within: (Ref: Special Provisions paragraph 5.) a. Routine Calls: **72** hours after receipt of call b. Emergency Calls: **4** hours after receipt of call					

Section 5 – Other

Item No.	Description	QTY	UOM	Unit Price	Vendor
1.	Duplicate Key – Factory Original "Cut on Code Machine"	350	EA	$6.00	Accredited Lock Supply Co.
2.	Duplicate Key – Others (Look Alike)"Cut on Code Machine"	350	EA	$2.50	Federal Security Systems Inc.
3.	Key Blank, Brass, Factory Original	4000	EA	$1.65	Federal Security Systems Inc.
4.	Key Blank, Brass, Others (look Alike)	4000	EA	$0.78	Accredited Lock Supply Co.
5.	Key Blank, Brass, Adams- Rite Brand	1000	EA	$0.00	No Award
6.	Key Blank, Brass, O-bitted, Schlage Brand, Primus series	1000	EA	$3.12	Electronic Access Specialist dba Southern Lock & Supply Co
7.	Key Blank, Brass, O-bitted, Schlage Brand, Everest series	4000	EA	$2.50	Federal Locks& Safes Inc.
8.	Key Blank, Brass, Schlage Brand, 35-101 series	500	EA	$0.81	Electronic Access Specialist dba Southern Lock & Supply Co.
9.	Ilco-Various Key Codes	1000	EA	$0.57	Accredited Lock Supply Co.

Delivery:
Delivery of parts and equipment, manufactured by the above listed manufacturer will be made: (Ref: Special Provisions paragraph 5.)

Accredited Locks:
a. Stock Items: **2** days after receipt of order
b. Non-Stock Items: **25** days after receipt of order

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Electronics Access:
a. Stock Items: **4-10** days after receipt of order
b. Non-Stock Items: **10-45** days after receipt of order

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Federal Locks& Safes Inc:
a. Stock Items: **1-2** days after receipt of order
b. Non-Stock Items:**1-2** days after receipt of order

****

Federal Security Systems:
a. Stock Items: **5** days after receipt of order
b. Non-Stock Items: **30** days after receipt of order