

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8354

Fax: (540) 422-8355

NOTICE OF CONTRACT RENEWAL

1. DATE: January 29, 2021
2. COMMODITY NAME: Locks, Parts & Related Services (FFX Rider)
3. CONTRACT NUMBER: 4400007527, 4400007554
4. CONTRACT PERIOD: December 31, 2021 to December 31, 2021
5. RENEWAL OPTIONS: Four (4) One (1) yr. renewal options.
0 –Options remaining.
6. CONTRACTOR:
 - 1) Electronic Access Specialist (DBA, Southern Lock & Supply Co. **(VN#: 640927)**
10910 Endeavor Way
Largo, FL 33777
Contact: Natalie Venero
Phone: 1-800-282-2837 x-1179
natalievenero@southernlock.com
 - 2) Independent Hardware Inc.
(VN#: 640926)
14 South Front Street
Philadelphia, PA 19106
Contact: Frank Stanco
Phone: 1-800-346-9464 \ FAX: 215-922-6552
fstanco@independenthardware.com
7. TERMS: Net 30 days
8. FOR FURTHER INFORMATION CONTACT: Kathy H. Stanley, Senior Buyer
PH: (540) 422-8354
Kathy.stanley@fauquiercounty.gov

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice, zero (0) renewals exist on this contract. A new solicitation will be released prior to the expiration of the final contract term.
6. Pricing: See Below.

FY21 Price Schedule:

Electronic Access Specialist, DBA, Southern Lock and Supply Company

Manufacturers Complete lock system and parts percentage (%) Discount.

Item No.	Item Description	Manufacturer's % Discount	Vendor
1	Adams-Rite, OEM a. Complete Locks b. Parts for Locks	60.53% 60.53%	Electronic Access Specialist, dba Southern Lock & Supply Co.
2	Corbin, OEM a. Complete Locks b. Parts for Locks	64.74% 47.38%	Electronic Access Specialist, dba Southern Lock & Supply Co.
4	Folger-Adams, OEM a. Complete Locks b. Parts for Locks	62.11% 62.11%	Electronic Access Specialist, dba Southern Lock & Supply Co.
5	Quickset, OEM a. Complete Locks b. Parts for Locks	63.17% 63.17%	Electronic Access Specialist, dba Southern Lock & Supply Co.
6	Medco, OEM b. Complete Locks b. Parts for Locks	57.38% 57.38%	Electronic Access Specialist, dba Southern Lock & Supply Co.
7	Precision, OEM c. Complete Locks b. Parts for Locks	67.38% 55.27%	Electronic Access Specialist, dba Southern Lock & Supply Co.
8	Russwin, OEM (only) d. Complete Locks b. Parts for Locks	64.74% 47.38%	Electronic Access Specialist, dba Southern Lock & Supply Co.
9	Sargent, OEM (only) e. Complete Locks b. Parts for Locks	63.17% 47.38%	Electronic Access Specialist, dba Southern Lock & Supply Co.
10	Schlage-Primus Series, OEM (only) f. Complete Locks b. Parts for Locks	57.38% 57.38%	Electronic Access Specialist, dba Southern Lock & Supply Co.
11	Yale, OEM (only) g. Complete Locks b. Parts for Locks	62.64% 47.38%	Electronic Access Specialist, dba Southern Lock & Supply Co.

Delivery

Delivery of parts and equipment manufactured by the above mentioned manufacturer will be made (reference para 5).

Stock items 4 -10 days after receipt of order.

Non-Stock items 10-45 days after receipt of order.

Independent Hardware, Inc.

Manufacturers Complete lock system and parts percentage (%) Discount.

Item No.	Item Description	Manufacturer's % Discount	Vendor
1	National, OEM c. Complete Locks d. Parts for Locks	52.00% 52.00%	Independent Hardware, Inc.

Delivery

Delivery of parts and equipment manufactured by the above mentioned manufacturer will be made (reference para 5).

Stock items 5 days after receipt of order.

Non-Stock items 25 days after receipt of order.