

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8353

Fax: (540) 422-8355

tomeka.price@fauquiercounty.gov

NOTICE OF CONTRACT

1. DATE: May 8, 2018
2. COMMODITY NAME: OEM Floor Cleaning Parts & Service
3. CONTRACT NUMBER: 69-18tpc
4. CONTRACT PERIOD: May 8, 2018 through May 9, 2019
5. RENEWAL OPTIONS: 4.0
7. CONTRACTOR:
 - AI - Abel Industries Incorporated
16815 Interstate Dr.
Dumfries VA 22026
Attn: Vicky Lutman, Sales Representative
vilutman@abelsupply.com
 - BI - Brady Industries of Maryland, LLC
1200 Hampton Park Blvd, Ste. 200
Capitol Heights, MD 20743
Attn: Ron Stevens, Sales Representative
ronald.stevens@bradyindustries.com
8. TERMS: Net 45 days
9. DELIVERY: F.O.B. Destination
10. FOR FURTHER INFORMATION CONTACT: Tomeka Price, Senior Buyer
PH: (540) 422-8353
tomeka.price@fauquiercounty.gov
11. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodities listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352
2. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice, four (4) additional renewals exist on this contract.
6. Price Adjustments: Changes to the service/hourly labor rates only, as stated herein will be negotiated only at the time of renewal. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.
7. Use of Contract by Other Political Jurisdictions: This clause is contained in IFB 69-18tp, which became this contract. This contract may therefore be extended to Northern Virginia, Metropolitan Washington Council of Governments jurisdictions and other jurisdictions and Political Subdivisions of the Commonwealth of Virginia with the authorization of the Contractor. FCG&PS acts only as the "Contracting Agent" for these jurisdictions and political subdivisions.
8. Pricing:

15% Discount off Mfg. List for Tornado & Windsor:	<u>See attached</u>
10% Discount off Mfg. List for Kent:	<u>See attached</u>
Service/Hourly Labor rate for Abel:	<u>\$25.00 - \$60.00/hour</u>
Service/Hourly Labor rate for Brady:	<u>\$80.00/hour</u>

**Tornado & Windsor
Contract #AI-69-18tpc**

Parts Description	NSS	Kent	Tornado	Windsor
Skirt Blades (all 4)	%	%	15 %	15 %
Squeegee, Rear	%	%	15 %	15 %
Squeegee, Front	%	%	15 %	15 %
15" Pad Drive	%	%	15 %	15 %
Battery, 12V 210	%	%	15 %	15 %
Pad Holding Cup	%	%	15 %	15 %
Wheel Carriage	%	%	15 %	15 %
20" Variable Speed	%	%	15 %	15 %
Bags, Paper Filter	%	%	15 %	15 %
Filter, Cloth	%	%	15 %	15 %
Filter, Motor	%	%	15 %	15 %
Filter, Exhaust	%	%	15 %	15 %
Filter, Hepa	%	%	15 %	15 %
Upholstery Tool	%	%	15 %	15 %
Tool Kit, 3-Jet wand	%	%	15 %	15 %
Hose, 15' vacuum	%	%	15 %	15 %
Hose, 15' Solution	%	%	15 %	15 %
Adapter, quick connector	%	%	15 %	15 %
Filter Assembly	%	%	15 %	15 %

Parts Description	NSS	Kent	Tornado	Windsor
Tool Kit, Wet/Dry	%	%	15 %	15 %
Squeegee Kit, 27"	%	%	15 %	15 %
Filter Assembly, Dynel	%	%	15 %	15 %
Brush, scrub	%	%	15 %	15 %
Battery, Scrubber	%	%	15 %	15 %
Plug, Charge	%	%	15 %	15 %
Wheel, Caster	%	%	15 %	15 %
Motor, Vac Wet/Dry	%	%	15 %	15 %
Plug, Hospec	%	%	15 %	15 %
Cord, Vac Wet/Dry	%	%	15 %	15 %
Squeegee blade set	%	%	15 %	15 %
Battery Jumper	%	%	15 %	15 %
Hose, Vacuum	%	%	15 %	15 %
Rectifier	%	%	15 %	15 %
Cord	%	%	15 %	15 %
Grand Total Percentage per Manufacturer	%	%	15 %	15 %

Note: For Parts Not specifically requested on the Bid Form above.

Parts Discount for other parts not listed but could be purchased during the contract period:	
Parts Description & Manufacturer	Discount Percentage
ANY TORNADO OR WINDSOR PARTS	15 %
	%
	%

Service: Hourly labor rate for service is \$25.00 - \$65.00 per hour.

Credit Terms: Full credit due on all unused parts or supplies that are returned.

Kent
Contract #BI-69-18tpc

Parts Description	NSS	Kent
Skirt Blades (all 4)	Ø %	10 %
Squeegee, Rear	Ø %	10 %
Squeegee, Front	Ø %	10 %
15" Pad Drive	Ø %	10 %
Battery, 12V 210	Ø %	10 %
Pad Holding Cup	Ø %	10 %
Wheel Carriage	Ø %	10 %
20" Variable Speed	Ø %	10 %
Bags, Paper Filter	Ø %	10 %
Filter, Cloth	Ø %	10 %
Filter, Motor	Ø %	10 %
Filter, Exhaust	Ø %	10 %
Filter, Hepa	Ø %	10 %
Upholstery Tool	Ø %	10 %
Tool Kit, 3-Jet wand	Ø %	10 %
Hose, 15' vacuum	Ø %	10 %
Hose, 15' Solution	Ø %	10 %
Adapter, quick connector	Ø %	10 %
Filter Assembly	Ø %	10 %

Parts Description	NSS	Kent
Tool Kit, Wet/Dry	10 %	10 %
Squeegee Kit, 27"	10 %	10 %
Filter Assembly, Dynel	10 %	10 %
Brush, scrub	10 %	10 %
Battery, Scrubber	10 %	10 %
Plug, Charge	10 %	10 %
Wheel, Caster	10 %	10 %
Motor, Vac Wet/Dry	10 %	10 %
Plug, Hospec	10 %	10 %
Cord, Vac Wet/Dry	10 %	10 %
Squeegee blade set	10 %	10 %
Battery Jumper	10 %	10 %
Hose, Vacuum	10 %	10 %
Rectifier	10 %	10 %
Cord	10 %	10 %
Grand Total Percentage per Manufacturer	10 %	10 %

Note: For Parts Not specifically requested on the Bid Form above.

Parts Discount for other parts not listed but could be purchased during the contract period:	
Parts Description & Manufacturer	Discount Percentage
All Parts / Tennant/Nobles	10 %
All Parts / Hoover	10 %
All Parts / EDIC	10 %

Service: Hourly labor rate for service is \$80.00 per hour.

Credit Terms: 20% re-stocking fee for non-stocked items on all unused parts or supplies that are returned.