

# FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

## PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

### NOTICE OF CONTRACT RENEWAL

1. DATE: August 10, 2018
2. COMMODITY NAME: Arboriculture Services
3. CONTRACT NUMBER: 73-16ckc
4. CONTRACT PERIOD: August 31, 2016 through August 30, 2017  
1<sup>st</sup> Renewal: August 31, 2017 through August 30, 2018  
2<sup>nd</sup> Renewal: August 31, 2018 through August 30, 2019
5. RENEWAL OPTIONS: Four (4), one (1) year renewals
6. CONTRACTORS:

73-16ckc-DRG  
(V/N 648770) Davey Resource Group  
1500 North Mantua Street, Kent OH 44240  
PH: 800-828-8312 x 8049  
Brent Repenning [brent.repenning@davey.com](mailto:brent.repenning@davey.com)

73-16ckc-NT  
(V/N 648772) Nature's Trees d/b/a SavATree  
550 Bedford Road, Bedford Hills, NY 10507  
Springfield Office:  
Office Mgr: Lisa Grimm (571) 282-2500 x12800 [lgrimm@savatree.com](mailto:lgrimm@savatree.com)  
Branch Mgr: Duane Richardson x 12806 [drichardson@savatree.com](mailto:drichardson@savatree.com)

73-16ckc-RTEC  
(V/N 649566) Ross Tree Expert Company d/b/a RTEC Treecare  
2828 Mary Street, Falls Church, VA 22042  
PH: 703-573-3029  
Andy Ross [andy@rtectreecare.com](mailto:andy@rtectreecare.com)  
James Sagen [contracting@rtectreecare.com](mailto:contracting@rtectreecare.com)

73-16ckc-VWW  
(V/N 649565) Virginia Waters and Wetlands, Inc.  
6799-A Kennedy Road, Vint Hill, VA 20187  
PH: 540-349-1522  
Joe Ivers [joeivers@vawaters.com](mailto:joeivers@vawaters.com)  
Suzanne Young [syoung@vawaters.com](mailto:syoung@vawaters.com)

7. TERMS: Net 45 days
8. F.O.B. Destination

9. FOR FURTHER INFORMATION CONTACT: Colleen Keener, VCO, VCA  
P-Card Administrator/Buyer  
PH (540) 422-8350  
[colleen.keener@fauquiercounty.gov](mailto:colleen.keener@fauquiercounty.gov)

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodities listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

## INSTRUCTIONS

1. **Orders:** All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and/or completion of services, as well as, approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. **Renewals:** As stated on the face of this notice. There are four (4), one (1) year renewals available on this contract by written mutual agreement between all parties.
6. **Fee Schedules:** See below:

**4.2.5 Fee Schedule**

*Offeror shall provide an itemized fee schedule to include firm, fixed hourly rates for consulting and hands-on labor personnel. See Section 3.6 for specifications.*

*3.1.1 Consultation: Conducting on-site field assessments and preparing analysis reports which can be utilized to determine current conditions and current scope of work needed requirements. The reports may include, but not be limited to, health and safety, growth rates, trimming or removal impacts, methods for maintaining health, structural stability, recommendations of best practices, disease and pest identification, and other such topics relating to arboriculture and could include providing expert testimony before various committees and boards.*

<u>Qualified Staff</u>	<u>Hourly Rate</u>
Jenny Gulick (Senior Consulting Urban Forester) .....	\$125.00
Jim Jenkins (Senior Project Manager/Urban Forester).....	\$85.00
Reid Gibson (Project Manager) .....	\$75.00
William Ayersman (GIS Analyst) .....	\$65.00
Carl Koehler (Inventory Arborist) .....	\$62.00
Elizabeth McKinley (Inventory Arborist) .....	\$62.00
Sophia Rodbell (Inventory Arborist) .....	\$50.00
Cary Hulse (ISA Arborist).....	\$102.27
Manuel Larson Santos (GIS) .....	\$102.27
Barry Duncil (ISA Arborist).....	\$ 91.80
Eric Calladine (ISA Arborist/Surveyor) .....	\$ 91.80
Jessica Campo (Environmental Scientist/Arborist) .....	\$74.10
Expert Testimony .....	\$150/hour
<u>Mobilization</u>	
Personal vehicles .....	Current federal mileage rate
Fleet vehicles .....	\$40/day
Per diem .....	\$25/day when overnight required
Hotels/rental cars/flights/ incidentals/materials .....	Actual costs (receipts provided)
Hardware setup for each inventory with differing scope .....	\$1,000 each
Field computer .....	\$25/day

# Davey Resource Group

## 3.1.2 *Hands-on Labor*: Including, but not limited to, the following tasks:

Man hour rates below are port-to-port and include required equipment except for use of crane which is for an additional fee listed below.

- 3.1.2.1 Conducting and gathering samples..... \$78/man-hour
- 3.1.2.2 Removal, replanting, replacement of specimens ..... \$72/man-hour
- 3.1.2.3 Stump removal.....\$92/man-hour
- 3.1.2.4 Treatment or management of any diseases identified ... \$185/man-hour
- 3.1.2.5 Application of soil amendments, fertilizers, and other similar requirements ..... \$188/man-hour
- 3.1.2.6 Pruning, mulching, and staking ..... \$78/ man-hour
- 3.1.2.7 Pest control identified..... \$188/ man-hour
- Additional equipment as required ..... Crane \$80/man-hour

## 3.1.3 *Training of Department Staff*:

- 3.1.4 Conducting on-site training of staff on awareness/skills related to 3.1.1 and/or 3.1.2 ..... \$150/hour plus travel costs/per diem/incidentals

**3.6 Fees:** Offeror shall provide an itemized breakdown of all fees associated with providing the proposed services including: firm, fixed hourly rates for consulting and hands-on labor personnel.

**Invoicing:** Invoicing shall occur monthly. Invoices will include an itemized breakdown of hours and units, cost per hour or unit, total costs for time and units, and total amount of invoice.

Any supplies or equipment requested such as photocopies, tree tags, published educational materials, etc, shall be provided by the client or shall be obtained by the vendor and reimbursed at cost with receipts provided.

**Consulting:** \$150 per hour, portal to portal, from SavATree's Springfield, VA offices.

**Land cover mapping, urban tree canopy assessment, site tree canopy prioritization:** not available at hourly rates. Will offer proposal per site(s) upon request.

**TreeRadar:** Not available at hourly rates. Will offer proposal based on requested scope upon request.

**Tree Removal - \$370 per hour, however, price will fluctuate depending upon variations in scope of service. Price as is based on a three man crew including climbers and grounds men to take down trees to grade level. Price includes hauling of wood and disposal of wood offsite. Price is based on ease of access to tree with minimum obstruction from neighboring buildings, trees, or other natural obstacles. Use of a crane, larger crew, or extra equipment, will alter hourly rate.**

**Tree & Shrub Pruning - \$323-\$370 per hour, however, price will fluctuate depending upon variations in scope of service. Price as is based on a three man crew including climbers and groundmen**

**Mulching, Staking- \$323 per hour + materials, for most typical applications, however, price will fluctuate depending upon variations in scope of service**

**Stump Removal - \$150 per hour. Removal can include many things, a rate has been given for the grinding of the stump to a depth of 18 inches and then raking the stump grindings and excavated dirt back into the stump hole. Should the stump grindings need to be removed from site and the hole backfilled an additional charge would be incurred.**

**Application of Fertilizers- \$220 per hour for most typical applications, however, price will fluctuate depending upon variations in scope of service**

**Insect Control- \$220 per hour for most typical applications, however, price will fluctuate depending upon variations in scope of service**

**Treatment of Diseases- \$220 per hour for most typical applications, however, price will fluctuate depending upon variations in scope of service**

6/21/16

## 5.1.4 Proposed detailed fees for both consulting and hands-on work (labor).

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RTEC Tree Care

### PRICING & SCHEDULE

<b>Laborer / Equipment</b>	<b>Hourly Rate - \$ per hour</b>	<b>Overtime Rate - \$ per hour</b>
Crew member / hr	\$ 80.00	\$ 115.00
Crew Supervisor / Lead	\$ 85.00	\$ 135.00
Arborist	\$ 99.00	\$ 135.00
Bucket Truck	\$75.00 per hour	
Chipper	\$45.00 per hour	
Front End Loader	\$75.00 per hour	
Other Equipment	\$25.00 - \$175.00 per hour	

Fees are all inclusive of any copying, printing, per diem, travel and markups.

7/6/16

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## Virginia Waters & Wetlands

**4.2.5. Itemized Fee Schedule:** *Offeror shall provide an itemized fee schedule to include firm, fixed hourly rates for consulting and hands-on labor personnel. See Section 3.6 for specifications.*

**\*Consultation (Professional Arborist Services):** \$85 per hour

**\*Labor: Basic hourly labor rate  
(Transporting/sorting products, planting, watering etc.)** \$45 per hour per staffer.

**\*Other Tree Services:**

- **Tree Pruning and Shaping (Includes a 3-person crew, chipper machine and tools)** \$220 per hour
- **Mulching (Includes 4-person crew)** \$155 per hour
- **Stump Removal (includes machine and operator)** \$150 per hour

Fees are inclusive of any copying, printing, per diem, travel and markups.

6/30/16