

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

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NOTICE OF CONTRACT RENEWAL

1. DATE: February 9, 2016
2. COMMODITY NAME: 800MHz Public Safety Radio System Maintenance
800MHz Equipment/Accessories Contract
800MHz Off-contract Repairs (informational only)
3. CONTRACT NUMBER(s): ESS Dtd 2/17/10 based on Contract 56-00C (System);
Stafford County # 1024064 (Equipment/Accessories)
4. SUPERCEDES: Originally awarded Contract # 56-00C (System)
5. CONTRACT PERIOD(s): 7/1/2014 – 6/30/16 with no renewals (System)
12/7/15 – 12/6/20
6. CONTRACTOR: Motorola – see next page for detailed breakdown
7. TERMS: Net 30 days
8. FOR FURTHER INFORMATION CONTACT: Susan R. Monaco, CPPO, CPPB
PH (540) 422-8348

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8350 or 8351.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a "Not to exceed" estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Contractor reference. Note: blanket purchase orders may be issued for convenience, but must be faxed with release number if noted below.
3. Inspection of services performed and approval of Contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
5. Procedure for Ordering Goods/Services: With the exception of batteries, rechargers, and similar consumable supplies, all Radio and Major Equipment Orders must be requested through Chuck Kuhler, Radio System Manager, at the Communications Division of the Sheriff's Office, PH 540-347-2281, e-mail chuck.kuhler@fauquiercounty.gov . C. Kuhler must program and inventory all radios prior to releasing them for departmental use.

Batteries, rechargers, consumable supplies: may be ordered through the Stafford County contract, for MR/MOL quotes contact Rose Kiley, Wireless Communications, our official Motorola representative at PH 703-671-9300 or CELL 703-919-4985, FX 703-266-1818. Purchases made through the Stafford County contract MUST have a purchase order issued; a blanket PO can be used if a release with order details is given, for that particular order. PO's must reference the Stafford County contract number on page one of this catalog.

Miscellaneous repairs not under existing System contract: a Blanket Purchase Agreement (non-contract) may be issued to Wireless Communications for these small off-contract repairs or services, but the PO cannot exceed \$5,000 in any given fiscal year, as Wireless is not under contract for labor and small parts provided for these repairs.

Vendor number for use of the Stafford County contract: 639934, Motorola, GA (use fax/phone for R. Kiley, Chantilly location as noted above)

Vendor number for small-dollar BPA: 630961, Wireless Communications, Baltimore MD (although you will use fax/phone for Chantilly location)

800MHz Public Safety Radio System Contract Pricing

Fauquier/Motorola ESS Dated 2/17/10, based on original Contract # 56-00c,
Motorola# 00-19138:

System Maintenance at 9 sites*, 8 channels, Network Monitoring, Dispatch Service,
Infrastructure Repair with Adv. Replacement, Onsite Infrastructure Response, Local Subscriber
Support/Repair, and limited Microwave Services:

7/1/2014 – 6/30/2016, \$ 19,616.58/month **\$ 235,398.96/year**
(Motorola held pricing, no increase for FY 2015-16)

** 9 Sites include: Viewtree Master, Viewtree Remote, Bell Atlantic Remote, Blue Mountain Remote, Morrisville Remote, SBA Remote, Vint Hill Remote, Landfill Remote, and Dispatch Center; Dispatch positions, 7 Gold Elite Consoles.*

Motorola/Stafford County Contract # 1024064 dated 12/6/07:

For Product and Radio Equipment Discounts, Contract Term valid through 12/6/2020, based on Stafford County five-year renewal by Stafford Board resolution dated 11/17/15.

Discounts vary from 8-34% (see below) or, consult with Rose Kiley, Wireless Communications, for MR/MOL pricing quotes based on the Stafford County contract.

II. Pricing. Customer may purchase equipment, including hardware, software and licenses, as well as, services for system implementation, design and testing per the discount matrix below.

MASTER SITE RADIO EQUIPMENT	20%			
PRIME SITE RADIO EQUIPMENT	20%			
REMOTE SITE RADIO EQUIPMENT	20%			
MICROWAVE EQUIPMENT	8%			
POWER SYSTEM EQUIPMENT	8%			
TRANSMISSION LINE EQUIPMENT	8%			
MOSCAD/NFM	8%			
COMPUTERS/MONITOR EQUIPMENT	8%			
LOGGING RECORDER EQUIPMENT	8%			
TEST EQUIPMENT	8%			
RADIO CONSOLE EQUIPMENT	20%			
RADIO CONSOLE ACCESSORY EQUIPMENT	8%			
		QTY 500-	QTY	
	QTY 1-499	1999	2000-499	QTY 5000+
APX PORTABLES	28%	32%	34%	Contact Motorola Sales
APX MOBILES	27%	29%	31%	Contact Motorola Sales
APX ACCESSORIES	23%			