

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8353

Fax: (540) 422-8355

NOTICE OF CONTRACT

1. DATE: July 11, 2018
2. COMMODITY NAME: Milk and Related Items
3. CONTRACT NUMBER: 97-18tp, (Rider Loudoun County PS Contract # IFB I16096)
4. CONTRACT PERIOD: July 23, 2018 through July 31, 2018  
1<sup>st</sup> Renewal: August 1, 2018 through July 31, 2019
5. RENEWAL OPTIONS: Two (2) one year renewal options
6. CONTRACTOR: Lehigh Valley Dairy Farms  
VN: 647652  
880 Allentown Rd  
Lansdale, PA 19446  
ATTN: Brian Sullivan, Distributor Account Manager  
PH: (703)576-2100  
FX: (215) 362-4491
8. TERMS: Net 45 Days
9. DELIVERY: 1-2 calendar days after receipt of order, per scheduled delivery days; F.O.B. Destination
10. FOR FURTHER INFORMATION CONTACT: Tomeka Price, VCA  
Senior Buyer  
PH (540) 422-8353  
[tomeka.price@fauquiercounty.gov](mailto:tomeka.price@fauquiercounty.gov)

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352. A Blanket Purchase Order may be utilized, with internal release numbers, for user convenience.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department. The Contractor shall issue credit due for unsatisfactory/poor product with user representatives.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Pricing: Unit price and case price are listed in this catalog. All pricing includes freight and all charges that may be incurred in fulfilling the terms of this contract.
6. Renewals: As stated on the face of this notice, two (2) one year renewals are on this contract.

Item	Description	Unit of Measure	Unit Price
1	Cottage Cheese, 4% milk fat.	5lb. tub	\$6.25
Delivery within 1-2 calendar days after receipt of order.			

LOUDOUN COUNTY PUBLIC SCHOOLS  
IFB # 116096 - MILK AND RELATED ITEMS  
RENEWAL #3  
(FY 18-19)

Item #	Description	Unit	LCPS Estimated Quantity FY19	Price per Unit May 2018	Extended Total FY19
1	MILK, LOW FAT UNFLAVORED, Class 1, pasteurized, homogenized. 1.0% milk fat. Vit. A and D Fortified. Hormone free and no artificial coloring. Packed: 8 oz. carton	8 oz carton	670,000	\$0.2106	\$141,102.00
2	SKIM MILK, UNFLAVORED. Pasteurized, Vit. A and D Fortified. Fat content not to exceed 0.1%. Hormone free and no artificial coloring. Packed: 8 oz. carton	8 oz carton	220,000	\$0.2011	\$44,242.00
3	MILK, FAT FREE CHOCOLATE. Fat content not to exceed 0.1%. Class 1, pasteurized, or homogenized. No high fructose corn syrup. Product must be non-settling and non-creaming. Hormone free and no artificial coloring. Packed: 8 oz. carton	8 oz carton	3,100,000	\$0.2030	\$629,300.00
4	MILK, FAT FREE STRAWBERRY 0.1% Milk fat or less, Class 1, pasteurized, homogenized. No high fructose corn syrup. Product must be non-settling and non-creaming. Hormone free and no artificial coloring. Packed: 8 oz. carton	8 oz carton	450,000	\$0.2030	\$91,350.00
5	SOUR CREAM. Packed 5 lb.	5 lb	1,000	\$5.25	\$5,250.00
6	COTTAGE CHEESE. 2% or less milk fat. Packed 5 lb. tub	5 lb	500	\$6.25	\$3,125.00
7	MILK, LOW FAT UNFLAVORED, Class 1, pasteurized, homogenized. 1.0% milk fat. Vit. A and D Fortified. Packed: 1 gallon.	1 gallon	5,200	\$2.96	\$15,392.00
8	BUTTERMILK, REDUCED FAT, CULTURED, pasteurized, homogenized, 2.0% milk fat. Packed: 1/2 gallon	1/2 gallon	1,600	\$1.8040	\$2,886.40
9	BUTTERMILK, REDUCED FAT, CULTURED, pasteurized, homogenized, 2.0% milk fat. Packed: 1 quart	1 quart	1,200	\$0.9816	\$1,177.92

**TOTAL** **\$933,825.32**

**VENDOR:**

LEHIGH VALLEY DAIRY FARMS  
BRIAN SULLIVAN  
880 ALLENTOWN ROAD