

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT MODIFICATION

1. DATE: January 17, 2019
2. COMMODITY NAME: Vehicle Rental
3. CONTRACT NUMBER: DGS-111212-ENTM
4. CONTRACT PERIOD: January 17, 2012 – January 16, 2013
1st renewal: January 17, 2013 – January 16, 2014
2nd renewal: January 17, 2014 - January 16, 2015
3rd renewal: January 17, 2015 – January 16, 2016
4th renewal: January 17, 2016 – January 16, 2017
5th renewal: January 17, 2017 – January 16, 2018
6th renewal: January 17, 2018 – January 16, 2019
6th Month Extension: January 17, 2019 – July 16, 2019
5. RENEWALS: Six (6), one (1) year renewal options
6. FIRM: Enterprise RAC Company of Maryland, LLC
VN: 645911
7500 Fullerton Road
Springfield, VA 22153
Contact Person: Lisa R. Pickup
PH: 703-455-8234 ext. 100 (office)
FX: 703-342-0380
Cell: 703-929-4187
Email: lisa.r.pickup@ehi.com
Web: www.enterpriseholdings.com
7. TERMS: Net 30 days
8. FOR FURTHER INFORMATION CONTACT: Colleen Keener, CPCP, VCO, VCA
P-Card Administrator/Buyer
PH (540) 422-8350
colleen.keener@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department. The Contractor shall issue credit due for unsatisfactory/poor product with user representatives, per the terms of the contract.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice, six (6) one-year terms on this contract. The decision as to whether to exercise the renewal option will be made by Virginia DGS.
6. Pricing Schedule: See below.

VI. PRICING SCHEDULE:

A. Base Rental Rate for Rentals Originating Within the Commonwealth of Virginia without Liability and Loss Damage Waiver Fee:

These rates are NOT available to entities which are covered by the self-insurance plan administered by the Virginia Department of Treasury’s Division of Risk Management. Rates include unlimited mileage.

Vehicle Classification*	Half Day	Daily	Weekly	Monthly	Weekend
Car:	[REDACTED]				
Economy	\$25.10	\$33.46	6 x Daily	24 x Daily	3 x Daily
Compact	\$25.88	\$34.50	6 x Daily	24 x Daily	3 x Daily
Intermediate Or	\$26.67	\$35.55	6 x Daily	24 x Daily	3 x Daily

Standard					
Full Size	\$28.24	\$36.59	6 x Daily	24 x Daily	3 x Daily
Sport Utility Vehicle (SUV):					
SUV, Intermediate	\$50.96	\$65.84	6 x Daily	24 x Daily	3 x Daily
SUV, Standard	\$50.96	\$65.84	6 x Daily	24 x Daily	3 x Daily
SUV, Large	N/A	\$93.00	6 x Daily	24 x Daily	3 x Daily
Truck:					
Truck, Box, 15-16'	N/A**	\$71.07	6 x Daily	24 x Daily	3 x Daily
Truck, Box, 24'	N/A	\$86.74	6 x Daily	24 x Daily	3 x Daily
Truck, Box, 26'	N/A	\$91.96	6 x Daily	24 x Daily	3 x Daily
Truck, ½ ton, Pick-up	\$37.64	\$50.17	6 x Daily	24 x Daily	3 x Daily
Truck, ¾ ton, Pick-up	\$43.13	\$57.48	6 x Daily	24 x Daily	3 x Daily
Truck, Cutaway	N/A	\$67.93	6 x Daily	24 x Daily	3 x Daily
Truck, Stake Bed, 20-24'	N/A	\$91.96	6 x Daily	24 x Daily	3 x Daily
Van:					
Van, Cargo	N/A	\$47.04	6 x Daily	24 x Daily	3 x Daily
Van, Mini	N/A	\$67.93	6 x Daily	24 x Daily	3 x Daily
Van, Passenger	N/A	\$93.00	6 x Daily	24 x Daily	3 x Daily

* Refer to Section IV of Contract #DGS-111212-ENTM, entitled "Vehicle Requirements," Paragraph B, entitled "Classifications" for vehicle seating capacity and examples of manufacturer and models.

**Not Available

B. Base Rental Rate for Rentals Originating Within the Commonwealth of Virginia with Liability and Loss Damage Waiver Fee:

These rates shall apply to all orders placed by entities which are covered by the self-insurance plan administered by the Virginia Department of Treasury's Division of Risk Management. Rates include unlimited mileage.

Vehicle Classification*	Half Day	Daily	Weekly	Monthly	Weekend
Car:					
Economy	\$25.62	\$34.14	6 x Daily	24 x Daily	3 x Daily
Compact	\$26.39	\$35.19	6 x Daily	24 x Daily	3 x Daily
Intermediate Or Standard	\$27.17	\$36.23	6 x Daily	24 x Daily	3 x Daily

Full Size	\$28.74	\$38.32	6 x Daily	24 x Daily	3 x Daily
-----------	---------	---------	-----------	------------	-----------

Sport Utility Vehicle (SUV):

SUV, Intermediate	\$51.46	\$66.01	6 x Daily	24 x Daily	3 x Daily
SUV, Standard	\$51.46	\$66.01	6 x Daily	24 x Daily	3 x Daily
SUV, Large	N/A**	\$94.05	6 x Daily	24 x Daily	3 x Daily

Truck:

Truck, Box, 15-16'	N/A	\$83.60	6 x Daily	24 x Daily	3 x Daily
Truck, Box, 24'	N/A	\$104.56	6 x Daily	24 x Daily	3 x Daily
Truck, Box, 26'	N/A	\$109.71	6 x Daily	24 x Daily	3 x Daily
Truck, Compact	\$37.64	\$58.16	6 x Daily	24 x Daily	3 x Daily
Truck, Cutaway	N/A	\$73.15	6 x Daily	24 x Daily	3 x Daily
Truck, Full Size	\$43.13	\$58.16	6 x Daily	24 x Daily	3 x Daily
Truck, Stake Bed, 20-24'	N/A	\$109.71	6 x Daily	24 x Daily	3 x Daily

Van:

Van, Cargo	N/A	\$58.16	6 x Daily	24 x Daily	3 x Daily
Van, Mini	N/A	\$68.61	6 x Daily	24 x Daily	3 x Daily
Van, Passenger	N/A	\$94.05	6 x Daily	24 x Daily	3 x Daily

* Refer to Section IV of Contract #DGS-111212-ENTM, entitled "Vehicle Requirements," Paragraph B, entitled "Classifications" for vehicle seating capacity and examples of manufacturer and models.

**Not Available

C. One-Way Travel Charge:

1. When Vehicle is Returned to Contractor's Non-Airport Branch Location:
 - a. Within the boundaries of the Commonwealth: No Charge
 - b. Outside the boundaries of the Commonwealth: \$1.06/mile
2. When Vehicle is Returned to Contractor's Airport Branch Location:
 - a. Dulles International Airport: \$78.38
 - b. Reagan National Airport: \$78.38

D. Roadside Assistance Protection (RAP): Not to Exceed \$4.20/Day

E. Collision Damage Waiver (CDW):

1. Economy to Full-size car: Not to Exceed \$15.69/Day
2. Premium car through Full-size SUV: Not to Exceed \$18.83/Day
3. 12/15 Passenger Van: Not to Exceed \$21.95/Day

F. Supplemental Liability Protection (SLP): Not to Exceed \$13.60/Day

G. Optional Global Positioning System (GPS) Onboard Portable Navigation System:

Not to Exceed \$11.51/Day

H. Virginia Airport and Fixed Base Operation (FBO) Location Fees:

Fees shall be invoiced at the rates reflected below or the then current rates reflected on the individual Airport or FBO's publicly posted Pricing Schedule.

1. Virginia Airport Locations:

Location	Access Fee	Concession Recovery Fee	Customer Facility Fee
Blacksburg Airport	N/A	11.11%	N/A
Dulles International Airport	11.11%	N/A	N/A
Lynchburg Airport	N/A	11.11%	N/A
Newport News Airport	N/A	11.11%	\$3.00/Day
Norfolk International Airport	N/A	11.11%	\$0.62/Day
Reagan National Airport	11.11%	N/A	N/A
Richmond International Airport	N/A	11.11%	\$1.70/Day
Roanoke Airport	N/A	11.11%	N/A

2. Virginia FBO Locations:

Location	Access Fee	Concession Recovery Fee	Customer Facility Fee
Aero Industrial Aviation	N/A	N/A	N/A
Airport Authority	N/A	N/A	N/A
Atlantic Aviation	N/A	11.11%	\$3.00/Day
Blue Ridge Airport	N/A	N/A	N/A
Central Virginia Aviation	N/A	N/A	N/A
Crewe Municipal Airport	N/A	N/A	N/A
Culpeper County Reg. Airport	N/A	N/A	N/A
Dominion Aviation	N/A	N/A	N/A
Dulles/Private Airport Hawthorn	11.11%	N/A	N/A
Executive Air	N/A	N/A	N/A
Falwell Aviation	N/A	N/A	N/A
Franklin Municipal Airport	N/A	N/A	N/A
General Aviation Danville	N/A	N/A	N/A

Glick Fields Inc.	N/A	N/A	N/A
Hampton Roads Exec Airport	N/A	N/A	N/A
Heart of Virginia Aviation (Farmville/Ashland)	N/A	N/A	N/A
Horizon Aviation	N/A	N/A	N/A
Hummel Aviation LLC	N/A	N/A	N/A
Landmark Aviation Charlottesville	N/A	N/A	N/A
Landmark Aviation Roanoke	N/A	11.11%	\$1.70/Day
Landmark Aviation/Norfolk	N/A	N/A	N/A
Million Air Richmond	N/A	11.11%	N/A
Mountain Empire Aviation	N/A	N/A	N/A
New Kent County	N/A	N/A	N/A
New London Airport	N/A	N/A	N/A
New River Valley Airport	N/A	N/A	N/A
Richmond Jet Center	N/A	11.11%	\$1.70/Day
Rick Aviation	N/A	11.11%	\$3.00/Day
Shenandoah Airport	N/A	N/A	N/A
Skylark Aviation	N/A	N/A	N/A
Suffolk Airport	N/A	N/A	N/A
Twin County Airport	N/A	N/A	N/A
Virginia Aviation Retail	N/A	N/A	N/A
Virginia Highlands Airport	N/A	N/A	N/A
Virginia Tech/Montgomery Co. Airport	N/A	N/A	N/A
West Point Aviation	N/A	N/A	N/A
Williamsburg Jamestown Airport	N/A	N/A	N/A