

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT AWARD

1. DATE: April 1, 2020
2. COMMODITY NAME: Ground Maintenance Equipment
3. CONTRACT NUMBER: E194-81037 (COVA Rider)
4. CONTRACT PERIOD: March 9, 2020 through February 27, 2023
5. RENEWAL OPTIONS: Two (2), one (1) year renewals
6. CONTRACTORS:

CNH Industrial America, LLC/New Holland Agriculture
500 Diller Avenue, MS 248
New Holland, PA 17557
Mike Scheaffer mike.scheaffer@newholland.com
717-355-3681

Deere & Company
2000 John Deere Run
Cary, NC 27513
Tamara Hebert govcontractsupport@johndeere.com
800-358-5010 Opt. 2
7. TERMS: Net 30 days
8. F.O.B. Destination
9. FOR FURTHER INFORMATION CONTACT: Colleen Keener, CPPB, CPCP, VCO, VCA
Senior Buyer
PH (540) 422-8350
colleen.keener@fauquiercounty.gov
10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodities listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and/or completion of services, as well as, approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice. There are two (2), one (1) year renewals available on this contract by written mutual agreement between all parties.
6. Fee Schedules: See below:



COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES & SUPPLY (DPS)
1111 East Broad Street, Richmond, Virginia 23219

Contract Number E194-81037
Contract Title: Ground Maintenance Equipment

CONTRACT PERIOD	March 9, 2020 through February 27, 2023
CONTRACT TYPE	Optional Statewide
RENEWALS REMAINING	Two (2) one-year renewals
AUTHORIZED USERS	Commonwealth of Virginia state agencies, institutions of higher education & other public bodies as authorized and defined in the Code of Virginia §2.2-1110, 2.2-1120, and 2.2-4301
CONTRACTOR & eVA ID #	CNH Industrial America LLC – VS0000086729
CONTRACTOR(S) POINT OF CONTACT	Mike Sheaffer 717-355-3681 mike.sheaffer@newholland.com
MINIMUM ORDER	See Pricing Below
PAYMENT TERMS	Net 30
DELIVERY	Contact Contractor
DPS CONTRACT OFFICER	Danielle Keeton, CPPB, VCO, VCA 804-225-2948 danielle.keeton@dgs.virginia.gov
COMMODITY CODE(S)	51500
LAST UPDATE & PURPOSE	March 9, 2020 New Contract

INFORMATION:

1. Ordering Method: Unless otherwise instructed or exempted by DPS, all Authorized Users placing orders against this Contract must place purchase orders through eVA.
2. Purchase Order Information: When placing an eVA order, follow the Buyer Guide. This guide may be found on eVA (Click on “I Buy For Virginia”, then on “eVA Buyer Training”, then on “Buyer Guide”).
3. Authorized User Acceptance: Inspection and acceptance upon delivery and approval of Contractor’s invoice is the responsibility of the receiving Authorized User.

OVERVIEW:

The Contractor shall offer a broad scope of equipment and warranty work with replacement parts.

This document is provided only as a summary of the Contract. A complete and official copy of the Contract and any associated changes are available on the eVA State Contracts webpage OR at the offices of the Division of Purchases and Supply.

Contract Summary: E194-81037

PRICING

CNH Industrial America LLC/New Holland Agriculture

Product Category and Discount Schedule

Effective February 28, 2020

Contractor: CNH Industrial America LLC/New Holland Agriculture

Grounds Maintenance Equipment: Master Agreement No. - E194-81037

Contact: Mike Sheaffer, Account Manager, Government & Fleet Sales

Contact Phone: (717) 355-3681/Email: mike.sheaffer@newholland.com

Contract Period: February 28, 2020 - February 27, 2023



Category 1 -	Description	Models	Discount off MSRP	Pricing Effective *
Heavy Duty Tractors 90HP +	PowerStar™	PowerStar™ 100, 110, 120	28%	Current
	WORKMASTER™ Utilities	WORKMASTER™ 95, 105 & 120	22%	Current
	T5 Series	All Models	29%	Current
	TS6 Series	All Models	24%	Current
	T6 Series	All Models	29%	Current
	T7 Series	All Models	30%	Current
	T8 Series	All Models	33%	Current
Category 1 - Compact Tractors 30HP - 89HP	Compact Tractors	Boomer™ & WORKMASTER™	26%	Current
	WORKMASTER™ Utilities	WORKMASTER™ 50, 60, 70	24%	Current
	WORKMASTER™ Utilities	WORKMASTER™ 55, 65, 75	22%	Current
	PowerStar™	Powerstar 65, 75 & 90	28%	Current
	T4 F & V	All	26%	Current
Tractor Attachments				
	Compact Loaders	All	20%	Current
	Large Loaders	600TL Series	23%	Current
		805TL & LA Series	23%	Current
	Implements	All	22%	Current
Category 2 - Tractor Towed PTO Driven Equipment				
	Rotary Cutters	700 Series	24%	Current
	Finish Mowers	300GM Series	24%	Current
	Haying Equipment	Major Haytools	24%	Current
		Supporting Haytools	24%	Current
	Pull Type Forage	All	24%	Current
Multiple Unit Discount		<u>Units</u> <u>Discount</u>		
		2 - 4 1%		
		5 - 7 2%		
		8+ 3%		
Product Information:				
https://agriculture.newholland.com/nar/en-us				
Build & Price feature on New Holland's website:				
http://agriculture1.newholland.com/nar/en-us/about-us/buying-services/sale/build-price				

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CONTRACTOR & eVA ID #	Deere & Company – C7293
CONTRACTOR(S) POINT OF CONTACT	Tamara Hebert 800-358-5010, option 2 govcontractsupport@johndeere.com
MINIMUM ORDER	See Pricing Below
PAYMENT TERMS	Net 30
DELIVERY	Contact Contractor
DPS CONTRACT OFFICER	Danielle Keeton, CPPB, VCO, VCA 804-225-2948 danielle.keeton@dgs.virginia.gov
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PRICING

DEERE & COMPANY Contract E194-81307 DISCOUNT SCHEDULE		
Price Page Tabs	Product Descriptions	Discounts off MSRP
TURF EQUIPMENT		
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%
L25	Lawn Tractors (E100s, S240s only) & Equipment	4%
L25	Lawn Tractors (X300s only) & Equipment	18%
L30	Garden Tractors & Equipment	18%
L35	Equipment for Lawn & Garden Tractors	18%
C10	Commercial Walk-Behind Mowers & Equipment	23%
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%
C15	Commercial Front Mowers & Equipment	23%
C18	Commercial Wide Area Mowers & Equipment	23%
C20	Compact Utility Tractors & Equipment	18%
C21	Equipment for Commercial Mowing Products	23%
C25	Equipment for Compact Utility Tractors	18%
C39	Recreational Utility Vehicles & Equipment	14%
C40	Mid Duty Crossover Utility Vehicles & Equipment	14%
C41	High-Performance Utility Vehicles & Equipment	14%
C42	Gator Utility Vehicles & Equipment	17%
C47	HPX Utility Vehicles & Equipment	14%
C48	Implements for Utility Vehicles	14%
GOLF EQUIPMENT		
G10	Reel Mowers & Equipment	24%
G15	Special Application Mowers & Equipment	24%
G20	Special Application Vehicles & Equipment	24%
G25	Aeration & Equipment	24%
G30	Debris Maintenance & Equipment	24%
G35	Golf Fleet Management	13%
AGRICULTURAL EQUIPMENT		
A2	Ag Tractors 5045E, 5055E, 5065E, 5075E	14%
A2	Ag Tractors 5090E, 5090EL, 5100E	19%
A2	Ag Tractors 5000Ms, Rs, GLs, GVs, GNs, MHs and MLs	22%
A2	Ag Tractors 6000-9000 Series	24%
A3	Combines	22%
A4	Cotton	22%
A5	Hay & Forage	22%
A6	Tillage	22%
A7	Planting & Seeding	22%
A8	Sprayers	22%
A9	Implements & Attachments	24%

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