



LOUDOUN COUNTY PUBLIC SCHOOLS
 DEPARTMENT OF BUSINESS & FINANCIAL SERVICES
 PROCUREMENT AND RISK MANAGEMENT
 21000 Education Court, Suite #301
 Ashburn, VA 20148
 Phone (571) 252-1270 Fax (571) 252-1432

March 1, 2024

Contract Information

Title:	Library Furniture for LCPS School System
IFB/RFP Number:	IFB #I24323
Supersedes:	IFB #I23324
Vendor Name:	See attached Vendor List for Multiple awards
Debarment Form:	Required: No Form on File: Not Applicable
Contractor Certification: Virginia Code 22.1-296.1 ...the school board shall require the contractor to provide certification that all persons who will provide such services have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.	Required: Yes Form on File: Yes
Pricing:	See attached Pricing Sheet(s)
Contract Period:	March 1, 2024 to February 28, 2025
Contract Renewal Number:	New
Number of Renewals Remaining:	4
Procurement Contact:	Pixie Calderwood
Procurement Director:	Andrea Philyaw



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February 28, 2024

NOTICE OF AWARD

IFB #I24323
LIBRARY FURNITURE FOR LCPS SCHOOL SYSTEM

At its regular meeting on February 27, 2024, the Loudoun County School Board approved the award of '*IFB #I24323 Library Furniture for LCPS School System*' as per the attached staff recommendation effective March 1, 2024.

We appreciate your interest in being of service to the Loudoun County Public Schools.

Andrea Philyaw
Procurement Director



Agenda Item Details

Meeting	Feb 27, 2024 - 4th Tuesday School Board Meeting and Public Hearing on Proposed School Assignment Change for Grade Two Henrietta Lacks/Hovatter Elementary School Students 4:30 p.m.
Category	2. Approval of Consent Agenda
Subject	2.07 Finance & Operations Committee: IFB #I24323 Library Furniture for LCPS School System
Type	Action (Consent)
Recommended Action	That the Loudoun County School Board awards IFB #I24323 Library Furniture for LCPS School System from March 1, 2024 through February 28, 2025 as per the attached award recommendation.

STAFF REFERENCE: Elissa Moritz, Supervisor, Media Services
PRESENTER(S): Andrea Philyaw, Director, Procurement

RATIONALE: Award of IFB #I24323 Library Furniture for LCPS School System

STRATEGIC PLAN: Aligned with Action 3.3 – Create Safe, Productive Learning Environments designed to support high-quality instruction for all.

BUDGET IMPACT: The estimated value of this award is \$455,000, which is included in CIP funds for the opening of Watson Mountain Middle School and Henrietta Lacks Elementary School. The average price increase for frequently purchased items is 5%.

BACKGROUND: On December 11, 2023, the Procurement and Risk Management Office issued IFB #I24323 to purchase library furniture for new schools and ongoing needs of the school system. The award is being made to the lowest bid on the specified items or lowest price on the grouping of like items. The current contract expires on February 29, 2024.

SUMMARY: Staff recommends an award to the vendor who submitted the low bid on the specified item or lowest price on the grouping of like items per the attached bid award recommendation. Line items 1, 7, 9, 10, 11, 12, 13, 28, 35, and 41; line items 2, 3, 4, and 5; line items 8, 14, 15, 16, and 17; line items 29, 30, 31, and 32; and line items 33, 34, 36, 37, 38, 39, and 40, were awarded by grouping like items. No bids were received for line items #24, 25, and 27. No award was issued for line item 26.

RECOMMENDATION(S): That the Loudoun County School Board awards IFB #I24323 Library Furniture for LCPS School System from March 1, 2024 through February 28, 2025 as per the attached award recommendation.

ATTACHMENT(S): IFB #I24323 Bid Award

[Bid Award I24323 Library Furniture.pdf \(817 KB\)](#)

**LOUDOUN COUNTY PUBLIC SCHOOLS
IFB #124323 LIBRARY FURNITURE BID
AWARD**

ITEM #	UOM	DESCRIPTION	MANUFACTURER NAME	MANUFACTURER NUMBER	AWARDED PRICE	AWARDED VENDOR
1	EACH	BENCH, OTTOMON - 18 IN, GRADE "J" UPHOLSTERY	MODUFORM-ADDEN FURNITURE	JUL18DFT	\$588.00	Virginia School Equipment Company
2	EACH	BOOK TRUCK - (3) FLAT SHELF; POWDER-COAT FINISH; 18-GUAGE STEEL SHELVES AND END PANELS WELDED ONTO 1 IN SQ., 18-GAUGE STEEL FRAMES. 4 IN DIA. NONLOCKING SWIVEL CASTERS. 43 IN X 36 IN X 18 IN	SMITH SYSTEM	BUFFALO (3 FLAT) SHELF	\$491.42	Interiors by Guernsey
3	EACH	BOOK TRUCK - (3) LONG, SLOPED SHELF; POWDER-COAT FINISH; 18-GAUGE STEEL SHELVES AND END PANELS WELDED ONTO 1 IN SQ., 18-GAUGE STEEL FRAMES. 4 IN DIA. NONLOCKING SWIVEL CASTERS. 43 IN X 36 IN X 14 IN	SMITH SYSTEM	BUFFALO (3 LONG) SLOPED	\$420.61	Interiors by Guernsey
4	EACH	BOOK TRUCK - (6) SLOPED SHELF; POWDER-COAT FINISH; 18-GAUGE STEEL SHELVES AND END PANELS WELDED ONTO 1 IN SQ., 18-GAUGE STEEL FRAMES; 4 IN DIA. NONLOCKING SWIVEL CASTERS. 43 IN X 36 IN X 18 IN	SMITH SYSTEM	BUFFALO (6 SLOPED)	\$568.69	Interiors by Guernsey
5	EACH	BOOK TRUCK -(3) NARROW, SLOPED SHELF; POWDER-COAT FINISH; 18-GAUGE STEEL SHELVES AND END PANELS WELDED ONTO 1 IN SQ., 18-GAUGE STEEL FRAMES; 4 IN DIA. NONLOCKING SWIVEL CASTERS. 43 IN X 24 X 14 IN	SMITH SYSTEM	BUFFALO (3 NARROW) SLOPED	\$420.02	Interiors by Guernsey
6	EACH	CHAIR, JASPER - 25.75 IN H, OAK STOOL WITH BRASS FOOT RING	JASPER CHAIR	S9556-25	\$245.00	Virginia School Equipment Company
7	EACH	PEABODY LOUNGE CHAIR; 30.5"D x 30.5"H, SEAT HEIGHT 17.5", ARM HEIGHT 25", COM 5.50 YARDS, SEAT DECK?"S" SHAPED W/PAPER COVERD TIE RODS FOR "NO SAG" CONSTRUCTION, FRAME?PREMIUM LAMINAED HARDWOOD COMPONENTS	MODUFORM FURNITURE	PE113W	\$1,688.00	Virginia School Equipment Company
8	EACH	CHAIR, SLED BASE - MOLDED PLYWOOD SEAT, GRADE 200 SHERPA/SHIRE FABRIC PAD, WITH METAL SLED BASE	JASPER CHAIR	7200US-NC-SBB	\$290.00	Virginia School Equipment Company
9	EACH	CHAIR, UNIVERSITY - WITH ARMS AND TABLET - BLACK METAL COLUMN LEGS, GRADE "J" UPHOLSTERY	MODUFORM-ADDEN FURNITURE	SF8301-TABLET-BMCL	\$1,793.00	Virginia School Equipment Company
10	EACH	COFFEE TABLE, JASPER CHAIR - 24 IN D X 60 IN W X 18 IN H, OAK WITH PLASTIC LAMINATE TOP	JASPER CHAIR	L5700-2460P	\$769.00	Virginia School Equipment Company
11	SET	SEATING ARRANGEMENT, CHELSEA (MODULAR) UPHOLSTERED - INCLUDES: (2) SF6201 ARMLESS CHAIRS; (2) SF6245IA INSIDE ANGLE CHAIRS, METAL FEET AND GRADE J UPHOLSTERY	MODUFORM-ADDEN FURNITURE	SF6201 (2); SF6245IA (2)	\$4,486.00	Virginia School Equipment Company
12	SET	SEATING ARRANGEMENT, COLLABORTIVE - CONSISTS OF: (2) #JUL60CB INSIDE CURVE WITH BACK - (4) #JUL38CB INSIDE CURVE WITH BACK AND (1) #JUL36DHT TABLE. GRADE "J" UPHOLSTERY	MODUFORM-ADDEN FURNITURE	JUL60CB; JUL38CB; JUL36DHT	\$9,207.00	Virginia School Equipment Company
13	SET	SEATING ARRANGEMENT, JULIA 38 DEGREE CURVE WITH BACK - TO INCLUDE: (2) #JUL38CB INSIDE CURVE WITH BACK, AND (2) #JUL38CB OUTISDE CURVE WITH BACK. GRADE J UPHOLSTERY	MODUFORM-ADDEN FURNITURE	JUL38CB (2) INSIDE; JUL38CB (2) OUTSIDE	\$5,216.00	Virginia School Equipment Company
14	SET	STUDY STATION - (2) TABLES, 30 IN D X 78 IN W X 29 IN H, ROUND METAL LEGS WITH ADJUSTABLE GLIDES; BYRNE POWER WITH 2 STANDARD OUTLETS AND (2) USB CHARGING, "J" SHAPE VINYL CABLE MANAGEMENT, WITH MODESTY/PRIVACY SCREEN #DE405, 60 IN W X 48 IN H; BURLAP FABRIC BOTH SIDES	TESCO INDUSTRIES EXHIBIT "A"	4900TOP3072; 4900MRL29; DE405	\$3,354.00	Virginia School Equipment Company
15	EACH	TABLE - 30 IN D X 84 IN W X 29 IN H, 3 IN ROUND METAL LEGS WITH LOCKING CASTERS BYRNE POWER 2 STANDARD OUTLETS AND 2 USB CHARGING, 10 FT CORD, "J" SHAPE VINYL CABLE MANAGEMENT	TESCO INDUSTRIES EXHIBIT "A"	4900TOP3072; 4900MRL29	\$1,264.00	Virginia School Equipment Company
16	EACH	TABLE, ROUND METAL BASE - 42 IN X 29 IN, LAMINATE TOP WITH WOOD EDGE, ARCH X BASE WITH LOCKING CASTERS.	TESCO INDUSTRIES EXHIBIT "A"	4900TOP-42R-GB8332	\$995.00	Virginia School Equipment Company
17	EACH	TABLE, SQUARE - METAL BASE, 30 IN X 30 IN X 29 IN, LAMINATE TOP WITH WOOD EDGE, ARCH X BASE WITH LOCKING CASTERS.	TESCO INDUSTRIES EXHIBIT "A"	4900TOP-3030-GB8326	\$710.00	Virginia School Equipment Company
18	EACH	TABLE, WORK - 60 IN X 29 IN X 30 IN, LAMINATE TOP WITH SOLID OAK BULLNOSE DROP EDGE, ROUND METAL LEGS WITH LOCKING 3 IN CASTERS.	TESCO INDUSTRIES EXHIBIT "A"	4913-793-350 4900MRLCASTER	\$701.00	Virginia School Equipment Company
19	EACH	MID BACK TASK CHAIR; SYNCHRO?TILT, HEIGHT AND WIDTH ADJUSTABLE ARMS, ADJUSTABLE LUMBAR, SEAT SLIDE, MESH BACK, GRADE III FABRIC; STANDARD 5 STAR BASE	HON	HIWMM.Y1.A.H.IM.SX 24.BL.SB.T	\$405.39	Interiors by Guernsey
20	EACH	MESH BACK STOOL; PNEUMATIC SWIVEL SYNCHRO TILT, FOOT RING WITH HARD CASTERS; GRADE 3 FABRIC SEAT ADJUSTABLE HEIGHT, ARMLESS, LUMBAR SUPPORT.	HON	HITSM.Y0,B.H.IM.SX2	\$385.46	Interiors by Guernsey
21	EACH	FLEX SPACE 12" PREMIUM WOBBLE CHAIRS. Reference Quote #45754 on purchase orders.	LAKESHORE	LC762GR	\$75.99	Lakeshore Learning Materials, LLC
22	EACH	12" COMFY STOOL. Reference Quote #45754 on purchase orders.	LAKESHORE	LC305SG	\$113.05	Lakeshore Learning Materials, LLC

**LOUDOUN COUNTY PUBLIC SCHOOLS
IFB #123324 LIBRARY FURNITURE
BID AWARD**

ITEM #	UOM	DESCRIPTION	MANUFACTURER NAME	MANUFACTURER NUMBER	AWARDED PRICE	AWARDED VENDOR
23	EACH	MOON CHAIRS BY TENJAM - SEAT HEIGHT 13" OVERALL HEIGHT: 25 1/4" OVERALL WIDTH: 33" OVERALL DEPTH: 35" WEIGHT CAPACITY: 750 LBS FULLY ASSEMBLED WEIGHT: 41 POUNDS.	TENJAM	DEMCO W13761940	\$727.00	Peabody Office Furniture Corp.
24	EACH	TENNSCO C-THRU DOOR CABINET ASSEMBLED 72" HEIGHT x 36" WIDTH x 24 DEPTH" POWER COAT PAINT FINISH, CLEAR ACRYLIC DOOR PANELS, RAISED BASE BOX CONSTRUCTION, 3POINT LOCKING SYSTEM WITH NYLON GUIDES, MOBILE WITH THE OPTIONAL CABINET LOCKING CASTER KIT.	TENNSCO	DEMCO W12198330		NO AWARD
25	EACH	CASTER KIT FOR TENNSCO STEEL C-THRU DOOR 36"w x 24"d STORAGE CABINETS SPECS: 36"w x 24"d x 6 11/16"h	TENNSCO	CK24 ON TENNSCO WEBSITE DEMCO W12198390		NO AWARD
26	EACH	1336043 - HERITAGE ROCKING CHAIR, 16 INCH SEAT, NATURAL OAK	HERITAGE	SCHOOL SPECIALTY 1336043		NO AWARD
27	EACH	ZUMA SERIES FLOOR ROCKER POLYPROPYLENE BUCKET. BASE IS COVERED WITH A NON MARRING, BLACK PADDED CUSHION FOR A SMOOTH ROCK. A CONVENIENT HANDHOLF MAKES THE ROCKER EASY TO REPOSITION. PRODUCT DIMENSIONS 16" W X 21" D X 17-1/4" H, SEAT HEIGHT APPROX 4-1/4" H. RECOMMENDED FOR K TO 4TH GRADES.	VIRCO INC	ZFLOCK15		NO AWARD
28	EACH	MODUFORM #SF6201J CHELSEA (JR.) LOUNGE CHAIR - MOTION PACKAGE, CASTERS AND METAL BACK FEET. GRADE J UPHOSTERY.	MODUFORM-ADDEN FURNITURE	SF6201J	\$959.00	Virginia School Equipment Company
29	EACH	TESCO #3054RP2-R2 RIPPLE TABLE, 30"X 54" NESTS WITH EACH OTHER OR WITH 30" X 54" ECLIPSE TABLE, HPL TOP, 1.125" PARTICLEBOARD WITH 3MM PVC EDGE BAND 2" ROUND ADJUSTABLE LEGS 17"-30" WITH CHROME INSERT AND 3" LOCKING CASTERS, BYRNE MOIRE ELECTRIC WITH FACTORY CUTOUT	TESCO INDUSTRIES EXHIBIT "A"	3054RP2-R2	\$491.00	Virginia School Equipment Company
30	EACH	TESCO #3054EC2-R2 ECLIPSE TABLE, 30" X 54" NESTS WITH EACH OTHER OR WITH 30" X 54" RIPPLE TABLE, HPL TOP, 1.125 PARTICLEBOARD WITH 3MM PVC EDGE BAND 2" ROUND ADJUSTABLE LEGS 17"-30" WITH CHROME INSERTS AND 3" LOCKING CASTERS	TESCO INDUSTRIES EXHIBIT "A"	3054EC2-R2	\$291.00	Virginia School Equipment Company
31	EACH	TESCO #1014CRXX STACKING CHAIR 14", LEGS ARE 1"-18 GAUGE TUBULAR STEEL, ONE PIECE POLYPROPYLENE SHELL WITH TEXTURE FOR SEATING COMFORT WITH NO EXPOSED RIVETS 14 GAUGE STEEL BRACKETS SUPPORT THE SEAT AND BACK, NICKEL-PLATE SELF LEVELING GLIDES WITH NYLON INSERT	TESCO INDUSTRIES EXHIBIT "A"	1014CRXX	\$53.00	Virginia School Equipment Company
32	EACH	TESCO #1016CRXX STACKING CHAIR 16", LEGS ARE 1-1/8"-18 GAUGE TUBULAR STEEL ONE PIECE POLYPROPYLENE SHELL WITH TEXTURE FOR SEATING COMFORT WITH NO EXPOSED RIVETS 14 GAUGE STEEL BRACKETS SUPPORT THE SEAT AND BACK, NICKEL PLATE SELF LEVELING GLIDES WITH NYLON INSERT	TESCO INDUSTRIES EXHIBIT "A"	1016CRXX	\$79.00	Virginia School Equipment Company
33	EACH	TESCO #3138AOX-R2 APOLLO DESK 31"X38", HPL TOP OVER 1.125" HIGH DENSITY PARTICLEBOARD WITH LAMINATE BACKER AND 3MM PVC EDGE BAND, 2" ROUND POWDER COATED UPPER LEGS WITH 1.75 CHROME INSERTS AND NYLON BASE GLIDES, ADJUSTABLE HEIGHT 17"-30"	TESCO INDUSTRIES EXHIBIT "A"	3138AOX-R2	\$205.00	Virginia School Equipment Company
34	EACH	TESCO #1018CR-XX STACKING CHAIR 18", LEGS ARE 1-1/8" TUBULAR STEEL WITH NICKEL-PLATED SELF LEVELING GLIDES WITH NYLON INSERT, 14 GAUGE STEEL BRACKETS SUPPORT THE SEAT AND BACK, ONE PIECE POLYPROPYLENE SHELL HAVING TEXTURE FOR SEATING COMFORT, NO EXPOSED RIVETS	TESCO INDUSTRIES EXHIBIT "A"	1018CR-XX	\$82.00	Virginia School Equipment Company
35	SET	MODUFORM JULIA SEATING ARRANGEMENT CONSISTING OF 2-#JULARM TABLE ARM WITH POWER FIXTURE INCLUDED, 2-#JUL01 ARMLESS CHAIR, 1-#JULARMR RIGHT ARM MODULE, 1-#JUL02 SETTEE, 3-#JUL60CB CURVED BENCH WITH BACK 60 DEGREE, 3-#JUL30WB WEDGE WITH BACK 30 DEGREE, 1-#JUL02ARML LEFT ARM SETTEE MODULE, 3-#JUL18DHT 18" OTTOMAN, GRADE J STINSON UPHOLSTERY	MODUFORM-ADDEN FURNITURE	(2) JULARM; (2) JUL01; (1) JULARMR; (1) JUL02; (3) JUL60CB; (3) JUL30WB; (1) JUL02ARML; (3) JUL18DHT 18"	\$17,629.00	Virginia School Equipment Company
36	EACH	TESCO #3054RP2-R2 RIPPLE TABLE 30" X 54", NESTS WITH EACH OTHER OR WITH 30" X 54" ECLIPSE TABLE, HPL TOP, 1.125" PARTICLEBOARD WITH 3MM PVC EDGE BAND, 2" ROUND ADJUSTABLE LEGS 17"-30" WITH CHROME INSERTS AND 3" LOCKING CASTERS, BYRNE MOIRE ELECTRIC WITH FACTORY CUTOUT	TESCO INDUSTRIES EXHIBIT "A"	3054RP2-R2 (WITH ELECTRIC INSERT)	\$491.00	Virginia School Equipment Company

**LOUDOUN COUNTY PUBLIC SCHOOLS
IFB #123324 LIBRARY FURNITURE
BID AWARD**

ITEM #	UOM	DESCRIPTION	MANUFACTURER NAME	MANUFACTURER NUMBER	AWARDED PRICE	AWARDED VENDOR
37	EACH	TESCO #3054RP2-R2 RIPPLE TABLE 30" X 54", NESTS WITH EACH OTHER OR WITH 30" X 54" ECLIPSE TABLE, HPL TOP, 1.125" PARTICLEBOARD WITH 3MM PVC EDGE BAND, 2" ROUND ADJUSTABLE LEGS 17"-30" WITH CHROME INSERTS AND 3" LOCKING CASTERS	TESCO INDUSTRIES EXHIBIT "A"	3054RP2-R2	\$291.00	Virginia School Equipment Company
38	EACH	TESCO #3054EC2-R2 ECLIPSE TABLE 30" X 54", NESTS WITH EACH OTHER OR WITH 30" X 54" RIPPLE TABLE, HPL TOP, 1.125" PARTICLEBOARD WITH 3MM PVC EDGE BAND, 2" ROUND ADJUSTABLE LEGS 17"-30" WITH CHROME INSERTS AND 3" LOCKING CASTERS	TESCO INDUSTRIES EXHIBIT "A"	#3054EC2-R2	\$291.00	Virginia School Equipment Company
39	EACH	TESCO #59VTMRMP4236D BISTRO TABLE 36" DIAMETER HPL TOP, 1.125 PARTICLEBOARD WITH 3MM PVC EDGE BAND, METAL ROUND CAFÉ PEDESTAL BASE 42"H	TESCO INDUSTRIES EXHIBIT "A"	59VTMRMP4236D	\$853.00	Virginia School Equipment Company
40	EACH	TESCO #1202CR-XX ADJUSTABLE HEIGHT STOOL 24"- 30", FRAME 1-1/8" 18 GAUGE TUBULAR STEEL, FOOT REST AND LATERAL BARS 1" 18 GAUGE TUBULAR STEEL, 14 GAUGE STEEL BRACKETS SUPPORT THE SEAT AND BACK, NICKEL PLATED SELF LEVELING GLIDES WITH NYLON INSERT, POLYPROPYLENE SHELL WITH TEXTURE FOR SEATING COMFORT, NO EXPOSED RIVETS	TESCO INDUSTRIES EXHIBIT "A"	1202CR-XX	\$162.00	Virginia School Equipment Company
41	SET	MODUFORM CHELSEA SEATING ARRANGEMENT OF 2-#SF6245IA INSIDE ANGLE CHAIR 45 DEGREE, 6-#SF6222OA OUTSIDE ANGLE CHAIR 22.5 DEGREE, 2-#SF6222IA INSIDE ANGLE CHAIR 22.5 DEGREE, 2-#SF6200 TALL END TABLE, GRADE J STINSON UPHOLSTERY	MODUFORM FURNITURE	(2)SF6245IA;(6)SF6222OA;(2)SF6222IA;(2)SF6200	\$10,865.00	Virginia School Equipment Company

LOUDOUN COUNTY PUBLIC SCHOOLS
IFB #124323 LIBRARY FURNITURE FOR LCPS SCHOOL SYSTEM
AWARDED VENDORS

VENDOR	CONTACT	EMAIL	PHONE	ADDRESS
Interiors by Guernsey	Laurie Keninitz	laurie@interiorsbyguernsey.com	(703) 631-3375 (703) 380-8027	3863 Centerview Dr. Suite 150 Chantilly, VA 20151
Lakeshore Learning Material, LLC Reference "Quote #45754" on all purchase orders	Eunice Peterson	biddept@LakeshoreLearning.com epeterson@lakeshorelearning.com	(800) 421-5354 (800) 421-4772	2695 E. Dominguez St. Carson, CA 90895
Peabody Office Furniture Corp	Nekita Bishop	nekita.bishop@peabodyoffice.com	(617) 542-1902 (301) 643-1818	234 Congress Street Boston, MA 02110
Virginia School Equipment Company	Ralph Brooks	vaschoolegco@msn.com	(804)794-4047 (434) 455-2000	13821 Elmstead Road P. O. Box 800 Lynchburg, VA 24505 Midlothian VA, VA 23113