



CONTRACT RENEWAL LETTER

Date: June 01, 2022
Contract #: UCPJMU6092
Service: Video Surveillance Installation Services & Equipment
Renewal Period: 7/28/2022 to 7/27/2023
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Buyer Senior Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Corbett Technology Solutions, Inc. (CTSI)
Attn: Ronald G. Pusey
7272 Jackson Avenue
Mechanicsville, VA 23111 Ph: 804-559-4274 ext 3400

Contract Administrator: Brian Clements, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 2.8% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Corbett Technology Solutions, Inc. (CTSI)
By: [Signature]
Name (print): David Wrigley
Vice President
Title: 6/2/2022
Date Signed

James Madison University
By: [Signature]
Name (print): Michael Morrison, MS, VCCO, CUPO
Buyer Senior
Title: 6/1/2022
Date Signed



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Renewal Period: 7/28/2022 - 7/27/2023

Commodity: Video Surveillance Installation Services & Equipment

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.	Renewal #1								
	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*									
Project Supervisor Labor Rate \$/hour	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38
Technician Labor Rate \$/hour	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38
Helper Labor Rate \$/hour	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82
Project Estimator Labor Rate \$/hour	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38
Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*									
Project Supervisor Labor Rate \$/hour	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07
Technician Labor Rate \$/hour	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07
Helper Labor Rate \$/hour	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23
Project Estimator Labor Rate \$/hour	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07
Parts and Material Discount (% off MSRP)									
Parts/Materials percent off MSRP	25%	25%	25%	25%	25%	25%	25%	25%	25%

*Axis products will be at 5% discount on all products in all zones.

Other Fees
Credit Card Fees: N/A