

**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS**

**PROCUREMENT DIVISION**

320 Hospital Drive, Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8351

Fax: (540) 422-8355

**NOTICE OF CONTRACT RENEWAL**

DATE: January 23, 2024

COMMODITY NAME: Water Softener Salt

CONTRACT NUMBER: 64-19jw

CONTRACT PERIOD: May 22, 2019 through May 21, 2020

1<sup>st</sup> Renewal: May 22, 2020 through May 21, 2021

2<sup>nd</sup> Renewal: May 22, 2021 through May 21, 2022

3<sup>rd</sup> Renewal: May 22, 2022 through May 21, 2023

4<sup>th</sup> Renewal: May 22, 2023 through May 21, 2024

RENEWAL OPTIONS: Four (4) one-year renewals options **Zero (0) Renewal remaining**

**SECONDARY** CONTRACTOR:

VN: 651250

The Harvey Salt Company (*HSC-64-19jw*)

1325 Mohrs Lane

Baltimore, MD 21220

Contact: Matt Maskell

Phone: 410-391-9100 ext.112

Fax: 410-391-9104

Email: [mjmaskell@harveysalt.com](mailto:mjmaskell@harveysalt.com)

**PRIMARY** CONTRACTOR:

VN: 631167

VAMAC, Inc. (*VI-64-19jw*)

700 Industrial Drive

Warrenton, VA 20186

Contact: Josh Chinault, Outside Sales

Phone: 540-349-0081

Fax: 540-349-2789

Email: [joshc@vamac.com](mailto:joshc@vamac.com)

TERMS: Net 45 days

DELIVERY: As required, F.O.B. Destination

FOR FURTHER INFORMATION CONTACT:

Andy Johnson, Procurement Officer I

PH (540) 422-8351

[andy.johnson.fin@fauquiercounty.gov](mailto:andy.johnson.fin@fauquiercounty.gov)

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice there are four (4), one-year renewal options on this contract. The decision as to whether to exercise the renewal option will be made by the Contract Officer, with input requested from the using departments, prior to the expiration date of the current term.
6. Pricing: Pricing Remains the same for this renewal Period.
7. Use of Contract by Other Political Jurisdictions: This clause is contained in IFB 64-19jw, which became the contract (General Terms and Conditions, Item 40). This contract may therefore be extended to Northern Virginia, Metropolitan Washington Council of Governments jurisdictions and other jurisdictions and Political Subdivisions of the Commonwealth of Virginia with the authorization of the Contractor. FCG&PS acts only as the “Contracting Agent” for these jurisdictions and political subdivisions.
8. **The Harvey Salt Company** is the **Primary Contractor** and must be the first contractor contacted for goods or services. When the Primary Contractor cannot provide goods or services as specified within the contract and documented in writing, the **Secondary Contractor** – **VAMAC, Inc.** may be contacted for goods or services. Any purchase order received requesting services from the Secondary Contractor must have the written documentation from the Primary indicating inability to provide the goods or services requested attached.

**SECONDARY CONTRACTOR – The Harvey Salt  
Company Contract HSC-64-19jw**

**Pricing**

*(Effective May 22, 2023 through May 21, 2024)*

Brand/Manufacturer	Description	Unit	Unit Price per Bag
Cargill, Diamond Crystal	Solar Salt Crystals, Extra Coarse	50lb. bag	\$7.28

Delivery Terms: Five (5) days after receipt of order (ARO)

**PRIMARY CONTRACTOR – VAMAC, Inc.  
Contract VI-64-19jw**

**Pricing**

*(Effective May 22, 2023 through May 21, 2024)*

Brand/Manufacturer	Description	Unit	Unit Price per Bag
Harvey Pro Blue Solar Salt NSF Approved	Solar Salt Crystals, Extra Coarse	50lb. bag	\$6.86

Delivery Terms: Next day delivery, or same day delivery given one (1) hour notice.