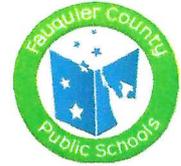




Procurement Division
 Fauquier County Government & Public Schools
 320 Hospital Drive, Suite 23
 Warrenton, VA 20186-3037
 Jeffrey.Campbell@fauquiercounty.gov
 Contract# 25-111-C-S



Phone (540) 422-8350

Fax (540) 422-8355

Vendor Discount Program Participation Form
Page 1 of 2

Business Name: TECBOMO Limited Liability Company			
Address: 3195 Old Washington Rd Suite 214 Waldorf, MD 20602			
Phone Number: (866) 761-1255		Website: www.tecbomo.com	
Federal Identification Number: 61-2030068		State Corp Commission (SCC): Maryland	
Contact Person: Gregory M. Johnson			
Phone Number: (301) 374-8463		Email Address: gregory.johnson@tecbomo.com	
<u>Type of products/services offered by vendor</u>		<u>Type of Discount Offered</u>	
Technology software, hardware, accessories, printers, laptops, projectors, peripherals, back up devices,		Discounts will be provided upon receiving approved pricing from the manufacturer.	
Managed IT Services, Consulting, Training and on-going support		We have attached our Education IT Contract/Cooperative Agreements that can be utilized by educational institutions.	
Please provide any other pricing/rate sheets as an attachment for additional products/services/discounts.			
Do you have delivery capability: (Y/N)	Yes	If yes, is there any charge for delivery? (Y/N)	\$119.00
If yes, what is the charge or percentage rate? \$150.00 restocking fee			
What is your return policy (if applicable)? All returns will be charged a \$150.00 restocking fee			
Do you charge a restocking fee (if applicable)? (Y/N) Yes			
If yes, what is the charge or percentage? \$150.00 restocking fee			
PAYMENTS:			
Do you accept Credit Cards for Payments: (Y/N)		Yes	
If yes, what is the process to setup an account(s) to be able to pay with Credit Cards?			
Accounts will be set up internally. We will forward an invoice and electronic payment instructions			
What procedure do our employees need to follow to pay with a credit card in store, by phone and/or online?			
Employees that are using a credit card will need additional signatures on invoice forwarded by vendor. This will decrease payment security issues. On a case-by-case basis, vendor will forward a secured payment processing method.			
Do you accept Purchase Orders: (Y/N)			
If yes, what is the process to setup an account(s) to be able to pay with a Purchase Order?			
Purchaser Orders shall be detailed to include the following information: contract number, purchase order number, date, item description, quantity, EIN, DUNS number, Purchaser name, email address, agency name, where invoices are to be forwarded.			
What procedure do our employees need to follow to pay with a Purchase Order in store, by phone and/or online?			
Employees that are using a credit card will need additional signatures on invoice forwarded by vendor. This will decrease payment security issues. On a case-by-case basis, vendor will forward a secured payment processing method.			

*****RETURN THIS PAGE*****



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 Fauquier County Government & Public Schools
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 Warrenton, VA 20186-3037
 Jeffrey.Campbell@fauquiercounty.gov
 Contract# 25-111-C-S



Phone (540) 422-8350

Fax (540) 422-8355

Vendor Discount Program Participation Form
Page 2 of 2

Tax Exempt Information:
Fauquier County Government and Fauquier County Public Schools are exempt from Virginia Sales and Use Tax. Please note: Fauquier County and Fauquier County Public Schools have separate tax exempt numbers. Vendor shall remove Virginia Sales and Use tax from purchases.
What procedure/who do we contact to set up tax exempt accounts (if not already in place)?
We are confirming that Fauquier County and Fauquier County Public Schools are tax exempt.
Point of Contact: Gregory M. Johnson.
We will notify Fauquier County and Fauquier County Public Schools of any updates and/or changes.
By signing below, Vendor agrees to the Terms and Conditions of Contract# 25-111-C-S and to extend Fauquier County Government and Fauquier County Public Schools the goods, services and discount(s) listed above and/or attached, for the term: July 1, 2025 through June 30, 2026.
TECBOMO™ Limited Liability Company <i>GMJ</i>
Company Name
<i>Gregory M. Johnson GMJ</i>
Signature of Authorized Representative
Gregory M. Johnson / Founder/CEO <i>GMJ</i>
Print Name and Title
September 8, 2025 <i>GMJ</i>
Date

*****RETURN THIS PAGE VIA*****

Email: jeffrey.campbell@fauquiercounty.gov
Mail or Hand Deliver: Fauquier County Government and Public Schools
 Procurement Division Attn: Jeff Campbell
 320 Hospital Drive, Suite 23, Warrenton, VA 20186

STATE OF MARYLAND
Department of Assessments and Taxation

I, DANIEL K. PHILLIPS OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF THE STATE OF MARYLAND, DO HEREBY CERTIFY THAT THE DEPARTMENT, BY LAWS OF THE STATE, IS THE CUSTODIAN OF THE RECORDS OF THIS STATE RELATING TO LIMITED LIABILITY COMPANIES, OR THE RIGHTS OF LIMITED LIABILITY COMPANIES TO TRANSACT BUSINESS IN THIS STATE, AND THAT I AM THE PROPER OFFICER TO EXECUTE THIS CERTIFICATE.

I FURTHER CERTIFY THAT TECBOMO LIMITED LIABILITY COMPANY (W21103510), REGISTERED NOVEMBER 16, 2020, IS A LIMITED LIABILITY COMPANY EXISTING UNDER AND BY VIRTUE OF THE LAWS OF THE STATE OF MARYLAND, AND THAT THE LIMITED LIABILITY COMPANY IS AT THE TIME OF THIS CERTIFICATE IN GOOD STANDING TO TRANSACT BUSINESS.

IN WITNESS WHEREOF, I HAVE HEREUNTO SUBSCRIBED MY SIGNATURE AND AFFIXED THE SEAL OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF MARYLAND AT BALTIMORE ON THIS FEBRUARY 21, 2025.



Daniel K. Phillips
Director



700 East Pratt Street, 2nd Flr, Ste 2700, Baltimore, Maryland 21202
Telephone Baltimore Metro (410) 767-1344 / Outside Baltimore Metro (888) 246-5941
MRS (Maryland Relay Service) (800) 735-2258 TT/Voice

Online Certificate Authentication Code: RN2rNO84UqW89t4mSf2og
To verify the Authentication Code, visit <http://dat.maryland.gov/verify>

STATE OF MARYLAND
Department of Assessments and Taxation

I, DANIEL K. PHILLIPS OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF THE STATE OF MARYLAND, DO HEREBY CERTIFY THAT THE DEPARTMENT, BY LAWS OF THE STATE, IS THE CUSTODIAN OF THE RECORDS OF THIS STATE RELATING TO LIMITED LIABILITY COMPANIES, OR THE RIGHTS OF LIMITED LIABILITY COMPANIES TO TRANSACT BUSINESS IN THIS STATE, AND THAT I AM THE PROPER OFFICER TO EXECUTE THIS CERTIFICATE.

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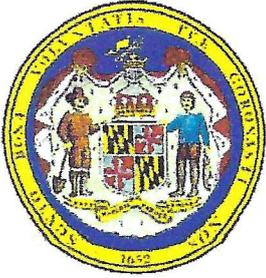
90 County

State of Maryland License

08331308

08829953

19335403



TECBOMO LIMITED LIABILITY COMPANY
3195 OLD WASHINGTON RD
SUITE 214
WALDORF MD 20602

TECBOMO LIMITED LIABILITY COMPANY
3195 OLD WASHINGTON RD
SUITE 214
WALDORF MD 20602

25

CODE	UNIT	TYPE OF LICENSE	NO OF LIC	COST
71	2.5	TRADER'S LICENSE	1	20.00

DATE OF ISSUE
MO DAY YR
04/14/2025

MONTHS PAID
12

Lisa E. Yates

THIS LICENSE MUST BE PUBLICLY DISPLAYED
AND EXPIRES ON **APRIL 30, 2026**

ISSUING FEES	2.00		
TOTAL	22.00	AMOUNT PAID	22.00

ISSUED BY
LISA E. YATES, CLERK OF CIRCUIT COURT
200 CHARLES STREET
LA PLATA, MARYLAND 20646 (301)932-3236

CGE

The information below is for the Clerk's Office use only, customers can disregard.

These barcodes are for use with the new Cashiering System. When your site is upgraded, you will be given instructions for their use.

These barcodes must be scanned in order for RCS:

Scan this one first



08\$150\$108829953\$108331308

Scan this one second



20.00SM0.00SM0.00SM2.00

**Request for Taxpayer
Identification Number and Certification**
Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) TECBOMO limited Liability Company			
	2 Business name/disregarded entity name, if different from above.			
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) S Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions)		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>	
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>			
	5 Address (number, street, and apt. or suite no.). See instructions. 3195 Old Washington Rd Suite 214		Requester's name and address (optional)	
	6 City, state, and ZIP code Waldorf, MD 20602			
	7 List account number(s) here (optional)			

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number										
or										
Employer identification number										
6	1	-	2	0	3	0	0	6	8	

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date 9/8/25
------------------	--------------------------	--------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

TECBOMO

Executive Overview

Business Value Accelerator

THE FUTURE OF INNOVATION AND ACCELERATION IS HERE

Every company is challenged
with staying competitive in
today's environment.

TECBOMO helps companies mitigate the risks associated
with disruption by turning the unfamiliar into defined
opportunities for innovation. This document provides an
overview of TECBOMO's mission, vision, culture,
transformation methodology, core technology
competencies, customer success, support services,
solutions and partnerships.





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OVERVIEW

Founded in 2020, amidst the uncertainty and upheaval of the pandemic, TECBOMO was born – not in a boardroom, but in the quiet space of a basement. A dream, a thought, an imagination dared to leap beyond the confines of the ordinary. This wasn't just about building a business; it was about cultivating a force for good, a bold endeavor that would not only thrive but also sow the seeds of growth and sustainability for years to come. From this humble beginning, TECBOMO emerged, driven by an unwavering commitment to creating pathways to procure technologies, driving innovation, assist organizations with harnessing the power of technology, and leaving a lasting - positive impact on the world.

VISION

To be the most innovative and trusted technology partner, delivering transformative solutions that empower customers and drive sustainable growth.

MISION

Our mission is to deliver exceptional technology products, service and solutions, reliable and professional technical support, and unparalleled customer service.

OUR CULTURE CORE VALUES

Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees

THE FUTURE OF INNOVATION AND ACCELERATION IS HERE
WE WILL TOUCH THE WORLD!

TECBOMO 's Commitment to Customer Success

People: We ensure that our team remain motivated and dedicated to delivering exceptional results.

Partnerships: By working together with our clients, technology vendors, and other industry leaders, we have leveraged collective expertise that foster innovation and deliver comprehensive solutions that address complex business challenges.

Outcomes: Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees



OUR CULTURE IS OUR SECRET WEAPON

Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees. **Core Values:** Trust, Resilience, Unparalleled accountability, and Ethics. T-R-U-E

Customer Success	Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees
Innovation & Excellence	We thrive on innovation and continuously strive for excellence in everything we do. We encourage creative thinking, embrace new technologies, and explore novel solutions to help our clients stay ahead in today's rapidly evolving digital landscape.
Collaboration & Partnerships	We believe in the power of collaboration and partnerships. By working together with our clients, technology vendors, and other industry leaders, we can leverage collective expertise, foster innovation, and deliver comprehensive solutions that address complex business challenges.
Integrity & Ethics	We conduct our business with the utmost integrity and adhere to the highest ethical standards. We value honesty, transparency, and accountability in all our interactions. Trust is the cornerstone of our relationships, and we strive to earn and maintain it through our actions and reliability.
People-Centric Approach	We recognize that employees are our greatest asset. We foster a nurturing and inclusive work environment where everyone's contributions are valued, ideas are encouraged, and personal growth is supported. Our people-centric approach ensures that our team is happy, motivated, and dedicated to delivering exceptional results.
Continuous Learning & Adaptability	Technology is constantly evolving, and we embrace the need for continuous learning and adaptability. We encourage our employees to stay curious, expand their knowledge, and keep pace with the latest industry trends. By fostering a culture of learning and embracing change, we can effectively navigate challenges and find innovative solutions.
Social Responsibility	We are committed to making a positive impact on society and the environment. We actively seek ways to contribute to the community, promote sustainability, and be responsible corporate citizens. Our aim is to create a better world through technology while fostering social and environmental stewardship.

These core values define our company culture and guide us in building strong relationships, delivering exceptional services, and driving meaningful impact. By embracing these values, we ensure that every interaction, project, and initiative reflects our commitment to excellence, customer success, and ethical conduct



DRIVING CUSTOMER SUCCESS

We strive to drive customer success and build enduring partnerships. Our focus on understanding customer needs, delivering tailored solutions, maintaining clear communication, and providing ongoing support are key drivers in ensuring that our customers achieve their desired outcomes and experience exceptional results.

OUR CUSTOMERS INCLUDE



MARYLAND
STATE RETIREMENT
and PENSION SYSTEM

MD State Retirement agency leveraged intelligent agreement management solutions that mitigate risks and unlock the full potential of agreements that drive their organizational success



MD Department of Commerce leveraged intelligent agreement management solutions that mitigate risks and unlock the full potential of agreements that drive their organizational success



TECBOMO assisted the Maryland Health Benefit Exchange in leveraging the power of Databricks solutions to enhance data analysis, improve operational efficiency, and ultimately better serve Maryland residents seeking health insurance coverage



TECBOMO provided the Maryland Department of Human Services with access to LinkedIn Learning licenses, offering their employees a comprehensive library of high-quality online courses and resources for professional development



TECBOMO, a recognized leader in IT solutions, serves as a trusted advisor to the Harris County Department of Education, guiding them towards innovative and secure technology strategies that empower student success

TECBOMO's IT Advisory Services empower organizations to navigate the complexities of procuring IT solutions. Our expert consultants collaborate closely with clients to develop customized plans and comprehensive roadmaps that align with their unique business objectives. We provide in-depth assessments of current IT infrastructure, identify critical needs and potential challenges, and offer tailored recommendations for selecting, implementing, and optimizing technology solutions. This holistic approach ensures that organizations make informed decisions, maximize their return on investment, and achieve their strategic IT goals effectively.

PEOPLE. STRATEGY. EXECUTION. VALUE

TECBOMO stands as a trusted IT partner, offering a comprehensive suite of technology services and solutions that transcend mere implementation. We empower organizations to prioritize people, processes, and technology, enabling them to make data-driven decisions and achieve superior results. By fostering a deep understanding of your unique business needs, we deliver tailored solutions that streamline operations, enhance security, and drive innovation.



Putting Technology into Perspective

The realm of technology business management is in a state of perpetual evolution, with new tools, platforms, and strategies emerging at an astonishing pace. However, amidst this rapid transformation, the fundamental principles that underpin effective technology management remain steadfast.



People & Technology

The convergence of human ingenuity and technological advancement is birthing a new era of unparalleled potential. As people and technology intertwine, a vibrant tapestry of innovation emerges, where diverse talents are amplified, and groundbreaking ideas take flight.



Process & Technology

Technology processes thrive on simplicity and intuitive design, especially in the realm of business applications. When complex tasks are broken down into easy-to-understand steps and presented in a familiar, user-friendly interface, employees can quickly adopt and utilize the technology effectively.



Technology of Itself

Technology Business Management (TBM) is a discipline that bridges the gap between technology and business. It provides a structured approach to managing technology investments, ensuring they align with organizational goals and deliver maximum value.



Strategic Alignment, More Value

TECBOMO empowers organizations to harness the potential of technology by reimagining its role within our business strategy. Through a collaborative and innovative approach, TECBOMO helps clients identify opportunities to leverage technology to drive growth, streamline operations, and enhance customer experiences.



Connected Workflow

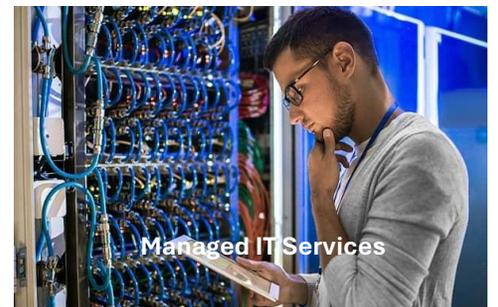
TECBOMO views organizations holistically, recognizing the interconnectedness of their various components. We employ integrated thinking to understand how these elements interact and influence one another, enabling us to identify opportunities for improvement and innovation.

In today's hyper-competitive technological landscape, organizations must constantly adapt and innovate to stay ahead. The right technology choices can unlock unprecedented efficiency gains, drive customer engagement, and fuel growth. However, navigating the complex web of emerging technologies can be daunting. TECBOMO empowers businesses to make informed technology decisions, aligning their strategies with the latest advancements in AI, cloud computing, cybersecurity, and more. TECBOMO helps organizations harness the power of technology to achieve a sustainable competitive advantage.



OUR SERVICES

At TECBOMO, our technology services and solutions are meticulously designed to drive organizations towards making faster and better decisions. By integrating cutting-edge advancements in AI, cloud computing, and cybersecurity, TECBOMO provides a robust platform that empowers businesses to act swiftly and strategically.



OUR SOLUTIONS

Our solutions enable real-time data analysis, seamless workflow integration, and enhanced operational efficiency, ensuring that every decision made is backed by comprehensive insights and innovative technology. We help our clients stay ahead in the ever-evolving tech landscape, transforming potential challenges into opportunities for growth and success.

5G/6G/7G ACCESS POINTS	AEROSPACE	TELECOMM	CLOUD
CYBERSECURITY	NETWORKING	QUANTUM COMPUTE	MOBILITY
AI / RPA	ZERO TRUST NETWORK		INTELLIGENT AGREEMENT
AUTOMATION ORCHESTRATION	REMOTE MONITORING	SECURITY TRANSFORM	ESG
BIOMETRIC	CRITICAL EVENT MANAGEMENT	DATA CENTER	DIGITAL

INDUSTRIES WE SERVE

TECBOMO empowers government agencies and organizations by providing cutting-edge technology solutions through innovative services, solutions and strategic partnerships. By leveraging advanced technologies, TECBOMO enables agencies to streamline processes, reduce costs, and make data-driven decisions.

Aerospace	Automotive	Communications	Construction
Consumer Packaging	Education	Energy	Financial
Food & Beverage	Government Fed/SLED	Healthcare	High Technology
Hospitality	Industrial	Life Science	Media Entertainment
Oil & Gas	Public Safety	Retail	Telecomm
Travel & Transportation	Utilities	Commercial	SMB

TECBOMO CAPABILITIES

Facing relentless pressure to innovate, today's leaders cannot just make decisions but make decisions fast. But organizational leaders are caught in a whirlwind of uncertainty, rapidly evolving technology landscapes, shifting market conditions, talent shortages and growing cyber risk to name a few. All while scaling locally, nationally and globally. Every decision comes with risk and uncertainty. TECBOMO has spent years mastering the art of solving complex problems.



Ultimate User Experience
Digital Transformation

Today, companies need to find new ways to get to market faster, disrupt the status quo, optimize operational models and create experience with their employees and consumers' desires. Companies know they must embrace digital but often start the process at the end—with prescriptive technology. TECBOMO starts with the customer, leveraging our partnerships and digital technologies to help companies create experiences that go beyond the ordinary. TECBOMO applies cross-functional practices in the areas of research and insight, creative services, omni-channel planning, to develop a digital transformation solution plan.



Implementation on a National Scale
Organizational Implementation

TECBOMO specializes in assisting organizations in seamlessly integrating tailored technology solutions. We possess a deep understanding of diverse business needs and leverage this knowledge to design and implement customized solutions that align with specific organizational goals. Our expertise encompasses various aspects of technology implementation, including project planning, system integration, data migration, user training, and ongoing support.

By collaborating closely with clients throughout the entire implementation process, TECBOMO ensures a smooth transition and maximizes the return on investment for their technology investments. How do we do this? We do this through our proven approach to accelerate innovation and transformation, our industry-leading partnerships, our culture of trust collaboration, and unwavering focus on client success.

IDEA TO OUTCOME METHODOLOGY



OUR STRATEGIC PARTNERSHIPS





OUR DISTRIBUTOR NETWORK

Technology distributors play a vital role in the success of any company. They act as a bridge between the manufacturer and the end user, providing valuable services such as logistics marketing, and technical expertise. Without our distributors, it would be difficult for us and other organizations to thrive, reach their audiences and achieve sales goals. Therefore, it is crucial to establish strong partnerships to ensure mutual success.

Arrow Electronics

For innovation facing the daunting challenges of making their idea real, the space between if and how can feel vast.



Carahsoft
Technology Corp

(Our preferred IT
distributor)

Carahsoft Technology Corp., partners with thousands of vendors, resellers, system integrators and MSP's to proactively market, sell and deploy a comprehensive range of IT solutions for public sector customers across the U.S. and Canada.



CDW

CDW Corporation is a leading multi-brand provider of information technology solutions to business, government, education and healthcare customers in the United States, United Kingdom and Canada



Global Industrial Global Industrial provide industry leading products, knowledge and expertise, and operational excellence all designed to bring our customers a differentiated and delightful experience



Graybar
Our EV parts distributor
Graybar is a leading North American distributor of electrical, communications, data networking and industrial products. They serve customers in the construction markets, the commercial, institutional, and government (CIG) market and utility markets



Ingram Micro
Uniquely positioned to reach nearly 90% of the global population, we blend transformative technology with human ingenuity to help you achieve your most ambitious business goals—freeing you to be more.



TD SYNnex
More than just a campaign, Making IT Personal reflects our promise to serve partners, empower teams, and drive meaningful change. Our partners rely on us for more than transactions—they count on our expertise, innovation, and ability to simplify the complex.



WESCO Distribution Customized supply chain solutions, you can eliminate costs, address sustainability requirements, enhance focus on your core competencies and stay competitive in the marketplace



CORE VALUES EXPLAINED - T.R.U.E.

TRUST	RESILLIENCE	UNPARALLELED ACCOUNTABILITY	ETHICS
The currency that fuels successful, long-term relationships	Weathering storms of business & emerging stronger	Owning our actions & results, both good and bad	Prioritizing honesty, fairness, and integrity in all transactions



SOLUTIONS AT A GLANCE

FOCUSED AREA: MULTICLOUD SOLUTIONS

TECBOMO is a trusted partner in digital transformation, empowering organizations to navigate the complexities of multi-cloud solutions. With our deep understanding of cloud technologies and a commitment to delivering tailored solutions, we assist organizations in making informed decisions about their multi-cloud strategy. Our expertise spans cloud optimization, infrastructure enhancement, and cost reduction. We work closely with our clients, providing ongoing support and guidance throughout the entire project lifecycle.

CLLOUD SERVICE STRATEGY

TECBOMO empowers organizations to fully leverage the advantages of cloud-native environments through tailored solutions and expert guidance. By optimizing IT infrastructure, enhancing agility, and reducing costs, TECBOMO enables businesses to thrive in the dynamic digital landscape. Our comprehensive approach includes ongoing technical support and streamlined IT procurement processes, ensuring a seamless transition and maximizing the return on investment in cloud-native technologies.

CLLOUD DATA MANAGEMENT

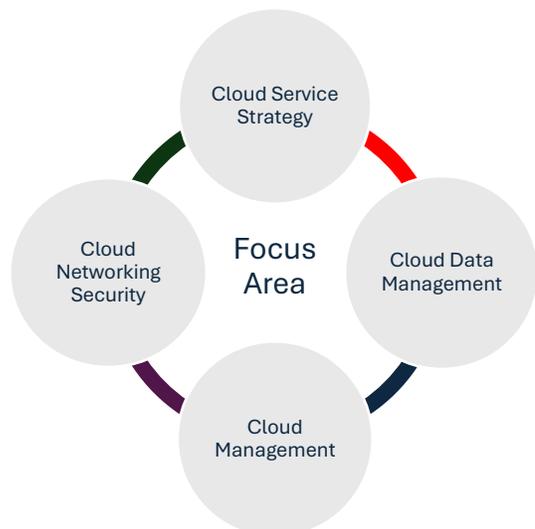
TECBOMO approaches cloud data management solutions with a focus on seamless data flow. We understand that efficient data movement is crucial for modern businesses, and our solutions are designed to optimize this process. By leveraging cutting-edge cloud technologies, we enable secure and reliable data transfer between various sources and destinations. Our tailored solutions ensure that data is readily available for analysis, reporting, and decision-making, empowering businesses to gain valuable insights and drive growth.

CLLOUD MANAGEMENT

TECBOMO empowers organizations to improve their cloud platform solutions by providing standard-based guidance for implementation, management, and optimization. Their expertise enables customers to effectively deploy, manage, analyze, and report on any cloud workloads, ensuring seamless operations and data-driven decision-making. With TECBOMO's support, businesses can confidently leverage the full potential of their cloud infrastructure to achieve their strategic objectives.

CLLOUD NETWORKING SECURITY

TECBOMO empowers businesses with cutting-edge cloud networking and security solutions, granting end-users effortless access to cloud and SaaS applications. This seamless connectivity not only boosts productivity but also significantly reduces the financial burden of network operations.



SOLUTIONS AT A GLANCE

FOCUSED AREA: SECURITY TRANSFORMATION

TECBOMO’s cybersecurity approach centers around zero trust transformation, emphasizing speed to market for security solutions. This involves establishing strategies that prioritize rapid deployment and implementation of security measures. By using an agile methodology this ensures that businesses can quickly adapt to evolving threats and maintain a strong security posture.

SECURITY ARCHITECTURE

TECBOMO helps customers evaluate security solutions as part of an architecture-driven approach that extracts maximum value, performance, reduces overhead, and improves optimization and integration of security tools.

ENDPOINT SECURITY

TECBOMO helps customers choose endpoint security solutions that address issue related visibility. TECBOMO approaches endpoint security solutions by thoroughly understanding the current and emerging threat landscape and developing strategies that function within an organization’s broader security posture.

NEXTGEN FIREWALL

TECBOMO’s team apply a consultative approach to develop strategic plans for the next-gen firewall project that establishes awareness, optimize defense capabilities, improve threat response, mitigate breaches and close compliance gaps.

IDENTITY ACCESS MANAGEMENT

TECBOMO helps customers ensure authorized people and devices have the appropriate IAM solutions to ensure secure access. These solutions cover Lifecycle Management, Network Access Controls (NAC), Single Sign-On (SSO), Privileged Access Management (PAM) Multi-factor Authentication (MFA), Key Management and Encryption.



SOLUTIONS AT A GLANCE

FOCUSED AREA: DIGITAL STRATEGY

Today, innovative applications, services and solutions are enhancing and transforming customer and employee experiences. TECBOMO's Digital Consulting provides implementation, ongoing support and services to help organization customers navigate their digital transformation journey.

DIGITAL BUSINESS CONSULTING

TECBOMO consultative approach assists businesses in developing an IT and data strategy that produces actionable solution selection that drives business decisions and create better organizational outcomes.

CUSTOMER EXPERIENCE

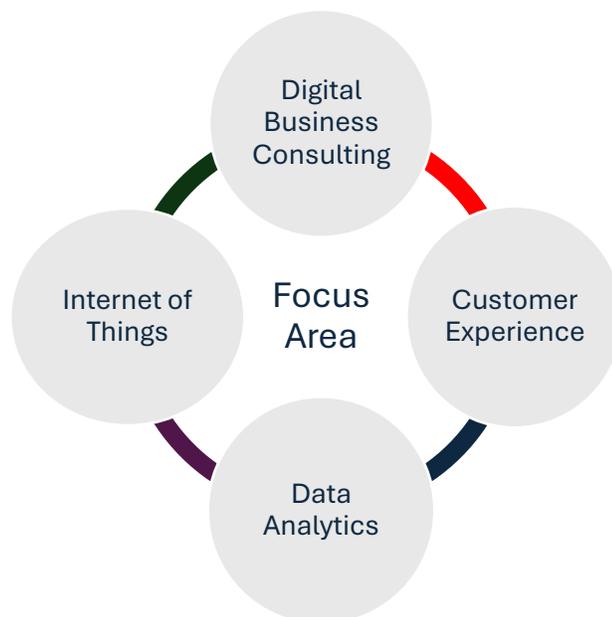
TECBOMO empowers businesses to deliver exceptional customer experiences by leveraging cutting-edge technology solutions. We craft tailored strategies that seamlessly integrate technology to enhance every customer touchpoint, from initial engagement to ongoing support. Our approach focuses on understanding your unique customer journey, identifying opportunities for improvement, and implementing solutions that drive customer satisfaction, loyalty, and ultimately, business growth.

DATA ANALYTICS & AI

TECBOMO empowers customers by providing cutting-edge data analytics and AI technologies. These tools enable businesses to accelerate their operations, gain valuable insights from their data, and ultimately achieve their business outcomes. TECBOMO's solutions help bridge the gap between IT and business needs, ensuring that technology investments translate into tangible results.

INTERNET OF THINGS

TECBOMO takes a holistic approach to IoT consultancy, working with customers to jointly define desired outcomes. TECBOMO collaborates with our customers to design, build and ultimately implement, migrate and deploy IoT solutions.



SOLUTIONS AT A GLANCE

FOCUSED AREA: AI SOLUTIONS

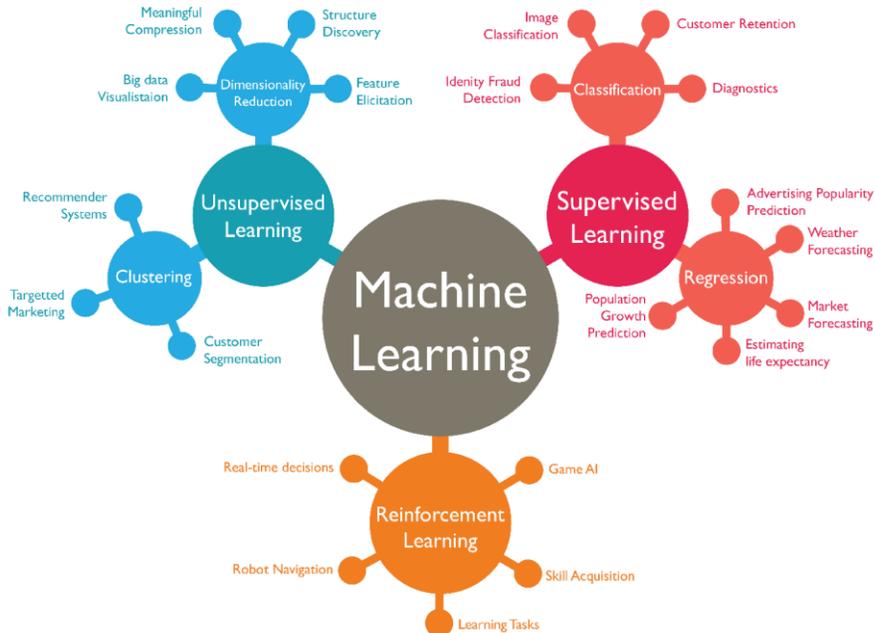
In today's rapidly evolving digital landscape, Artificial Intelligence (AI) has emerged as a transformative force, revolutionizing industries and reshaping the way businesses operate. AI-powered solutions are no longer a futuristic concept but a present-day necessity for organizations seeking to gain a competitive edge. TECBOMO recognizes the immense potential of AI and is committed to empowering businesses to harness its power through best-in-class AI solutions.

Artificial Intelligence at its Core

AI, at its core, is about empowering machines to mimic human intelligence, from learning and problem-solving to perception and language understanding. TECBOMO recognizes the transformative power of AI and is committed to staying ahead of the curve. By leveraging cutting-edge research and development, TECBOMO delivers innovative AI solutions that address real-world challenges, optimize processes, and unlock new possibilities for businesses across industries.

AI Consulting & Training

TECBOMO is committed to staying at the forefront of AI innovation. Our recent participation in the AI Proving Ground expertise training, offered by our trusted training partner World Wide Technology, has further solidified our capabilities. This comprehensive program has equipped our team with the latest insights and practical skills to guide organizations through their AI journey. We can now offer even more robust support, from strategy development and infrastructure optimization to model deployment and ongoing management. By leveraging our deep understanding of AI technologies and real-world applications, we empower businesses to unlock the full potential of AI and drive sustainable growth.





WE ARE EMPOWERING TOMORROWS INNOVATION TODAY

TECBOMO is a leading provider of advanced technology hardware solutions, empowering businesses to stay ahead of the curve and drive innovation. With a comprehensive portfolio of cutting-edge products and services, TECBOMO enables organizations to harness the latest technological advancements, optimize their operations, and achieve their strategic objectives. Whether it's high-performance computing, secure networking infrastructure, or state-of-the-art data storage solutions, TECBOMO equips businesses with the tools they need to succeed in today's dynamic and competitive market.

HARDWARE SOLUTIONS

- Laptops
- Desktops
- Monitors
- Projectors
- Cases & Optical Drives
- Wearables
- External Hard Drives
- Gaming Hard Drives
- Solid State Storage Solutions
- Webcams

- High Performance Routers
- Wireless Access Points
- Hyperscale Data Center Enclosures
- Wireless Intrusion Prevention System (WIPS)
- Electrical Vehicle Charging
- Wi-Fi Diagnostic and Measurement Devices
- Uninterruptible Power Supply
- Server Rack Enclosures
- Power Protection & Battery backups
- High Performance 3-Phase Power Protection
- High-performance thermal management solutions

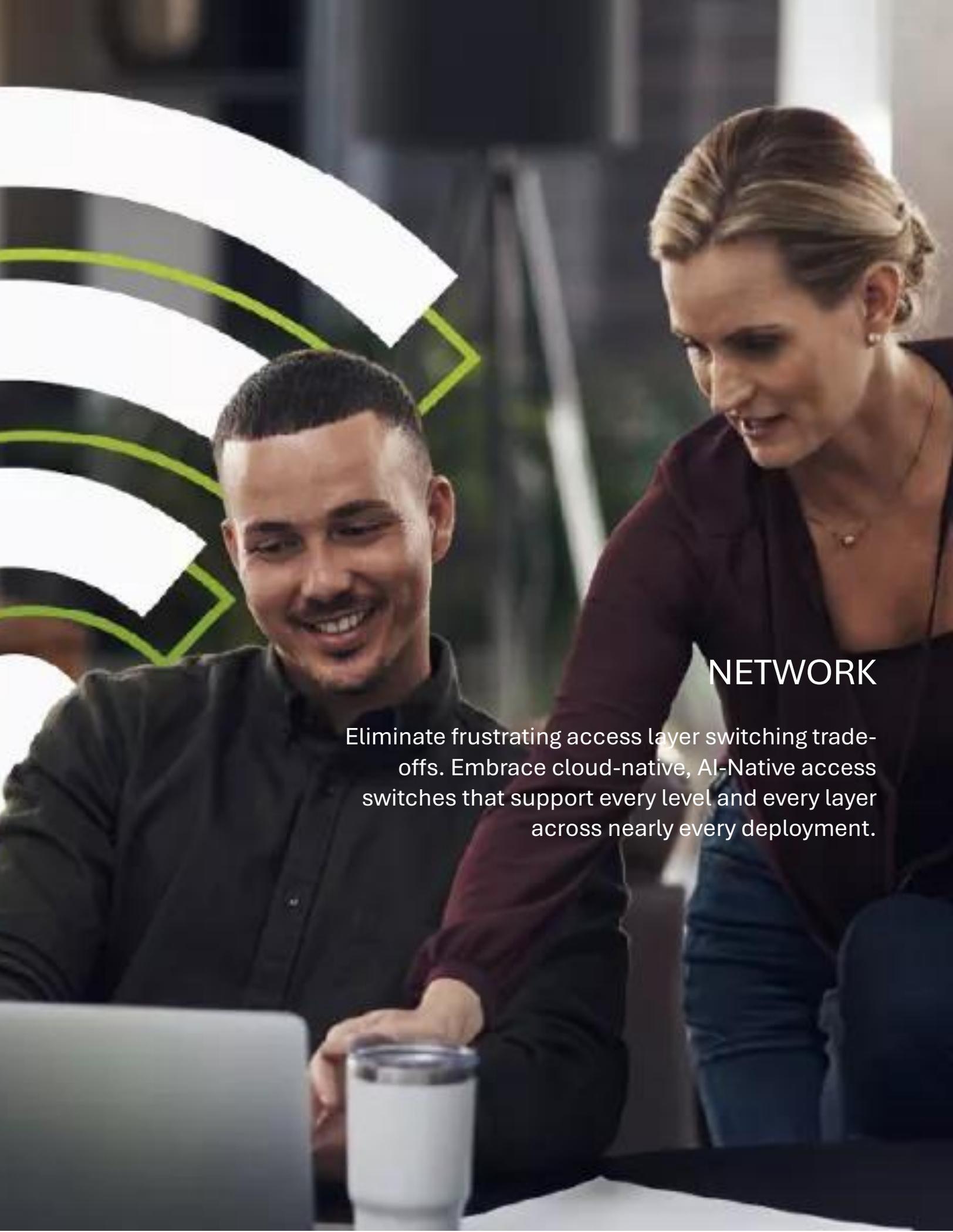
- Headphones
- Earbuds
- Speakers
- Home/Business Theater
- Portable PA
- Aviation Headsets
- Smartboards
- Smart Displays
- Soundbars



A man in a light-colored sweater and dark pants is walking down a long aisle in a data center. The aisle is lined with tall, dark server racks on both sides. The racks are filled with equipment, and the back of the racks is densely packed with white and blue cables. Above the racks, there are metal cable trays supported by poles, also filled with cables. The floor is made of light-colored square tiles with some square ventilation grates. The ceiling has recessed lighting fixtures and air conditioning vents. The overall atmosphere is clean, organized, and professional.

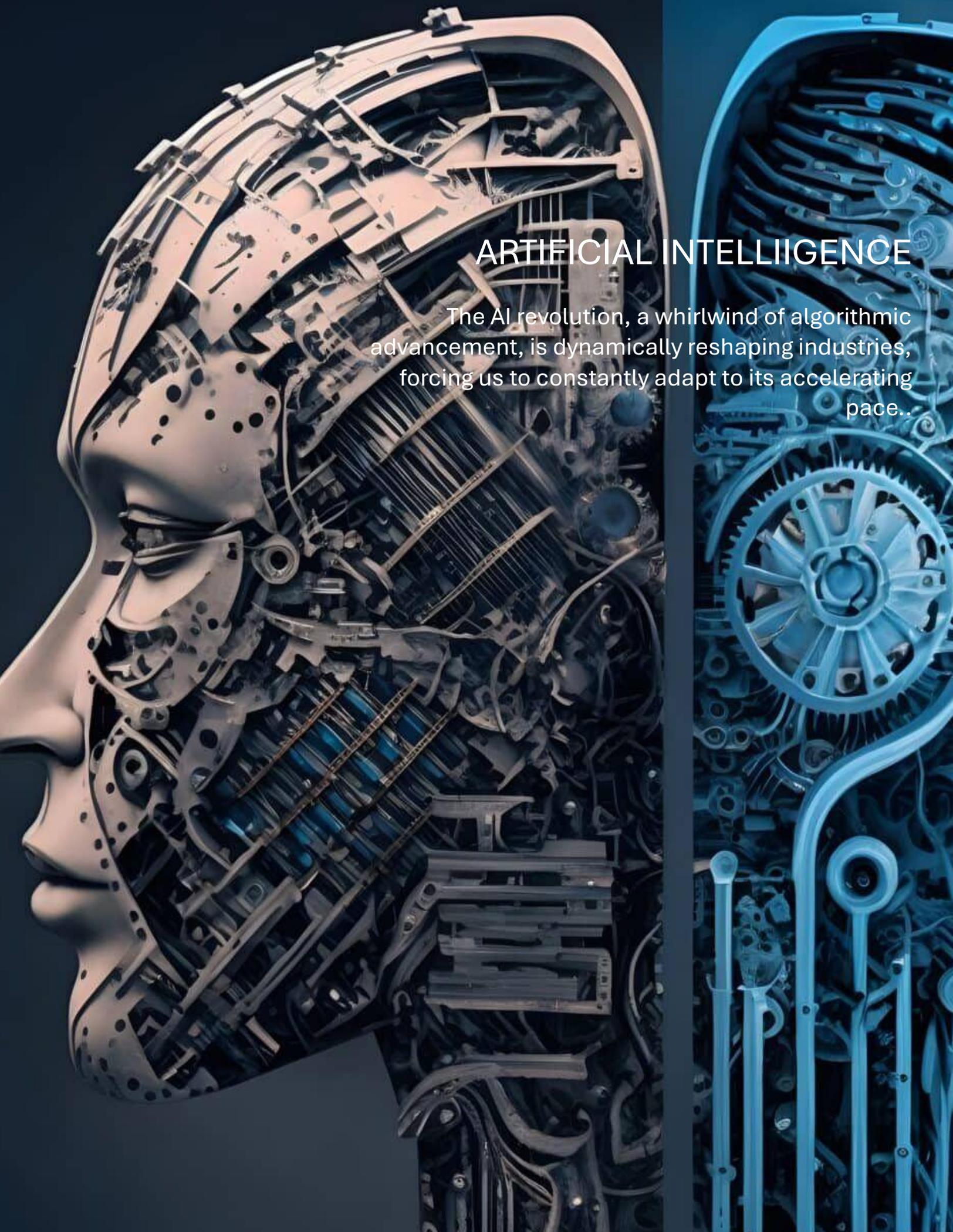
DATA CENTER

Power your innovation engine with technology solutions that help you innovate, adapt, and grow.



NETWORK

Eliminate frustrating access layer switching trade-offs. Embrace cloud-native, AI-Native access switches that support every level and every layer across nearly every deployment.



ARTIFICIAL INTELLIGENCE

The AI revolution, a whirlwind of algorithmic advancement, is dynamically reshaping industries, forcing us to constantly adapt to its accelerating pace..

MULTICLOUD

A well-implemented multi-cloud solution empowers organizations by providing increased flexibility, enhanced resilience, and access to best-of-breed services, ultimately driving innovation and business agility.





SECURITY TRANSFORMATION

Understand how users are interacting with corporate data and applications, to easily recognize where the risk is and how to remediate it.

TECBOMO empowers organizations to transcend traditional limitations and embrace the transformative potential of technology. We strategically align cutting-edge solutions with your unique business objectives, driving innovation and optimizing performance. From streamlining operations and enhancing customer experiences to unlocking new revenue streams and fostering data-driven decision-making, TECBOMO provides the expertise and tailored services necessary to navigate the complex technological landscape and achieve sustainable growth in today's dynamic market. We're not just implementing technology; we're building strategic partnerships that fuel your success.

ACKNOWLEDGEMENT

TECBOMO extends its sincere gratitude to our invaluable partners, vendors, and investors. Your unwavering support has been instrumental in our growth and sustainability. We deeply appreciate your collaborative spirit, commitment to excellence, and shared vision for the future. Your contributions have enabled us to achieve significant milestones, navigate challenges, and build a strong foundation for continued success. We are truly fortunate to have you as part of the TECBOMO family and look forward to a continued prosperous partnership.

The logo for TECBOMO features a stylized circular icon on the left, composed of three curved, overlapping shapes in black and white. To the right of this icon, the word "TECBOMO" is written in a large, bold, black, sans-serif typeface.

3195 Old Washington Rd Suite 214
Waldorf, Md 20602

(866) 761-1255

support@tecbomo.com

www.tecbomo.com



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TECHNOLOGY SOLUTIONS THAT DRIVE INNOVATION

A BUYER'S GUIDE

A BUYER'S GUIDE

FOR ALL INDUSTRIES

FOR ALL INDUSTRIES



BUYERS GUIDE FOR TECHNOLOGY SOLUTIONS

TECBOMO[™] The relentless pace of technological innovation demands that businesses and consumers alike navigate a complex landscape of rapidly evolving products and services. In this environment, a comprehensive buyer's guide transforms from mere convenience to an absolute necessity. It serves as a vital compass, directing users through a maze of technical specifications, competing features, and varying price points. By providing clear, unbiased evaluations and comparisons, a well-structured guide empowers individuals to make informed decisions, ensuring that their technology investments align precisely with their needs and objectives. This not only optimizes resource allocation but also fosters a deeper understanding of the technological tools that shape our daily lives.

This buyer's guide extends beyond simple product comparisons. It plays a crucial role in demystifying complex technologies, translating intricate technical jargon into accessible language. This educational function is particularly important in emerging fields like artificial intelligence, blockchain, and augmented reality, where understanding the underlying principles is essential for effective implementation. By offering expert insights and contextual information, a buyer's guide bridges the gap between technological advancement and user comprehension, promoting wider adoption and responsible innovation.



Ultimately, in a market saturated with marketing hype and often misleading claims, a trustworthy buyer's guide acts as a critical safeguard. It establishes a foundation of transparency and accountability, holding manufacturers and service providers to higher standards of product quality and performance. By emphasizing objective testing and real-world evaluations, these guides promote a culture of informed consumerism, where purchasing decisions are driven by genuine value rather than persuasive advertising. This ultimately contributes to a healthier, more sustainable technology ecosystem, where innovation serves the genuine needs of its users.

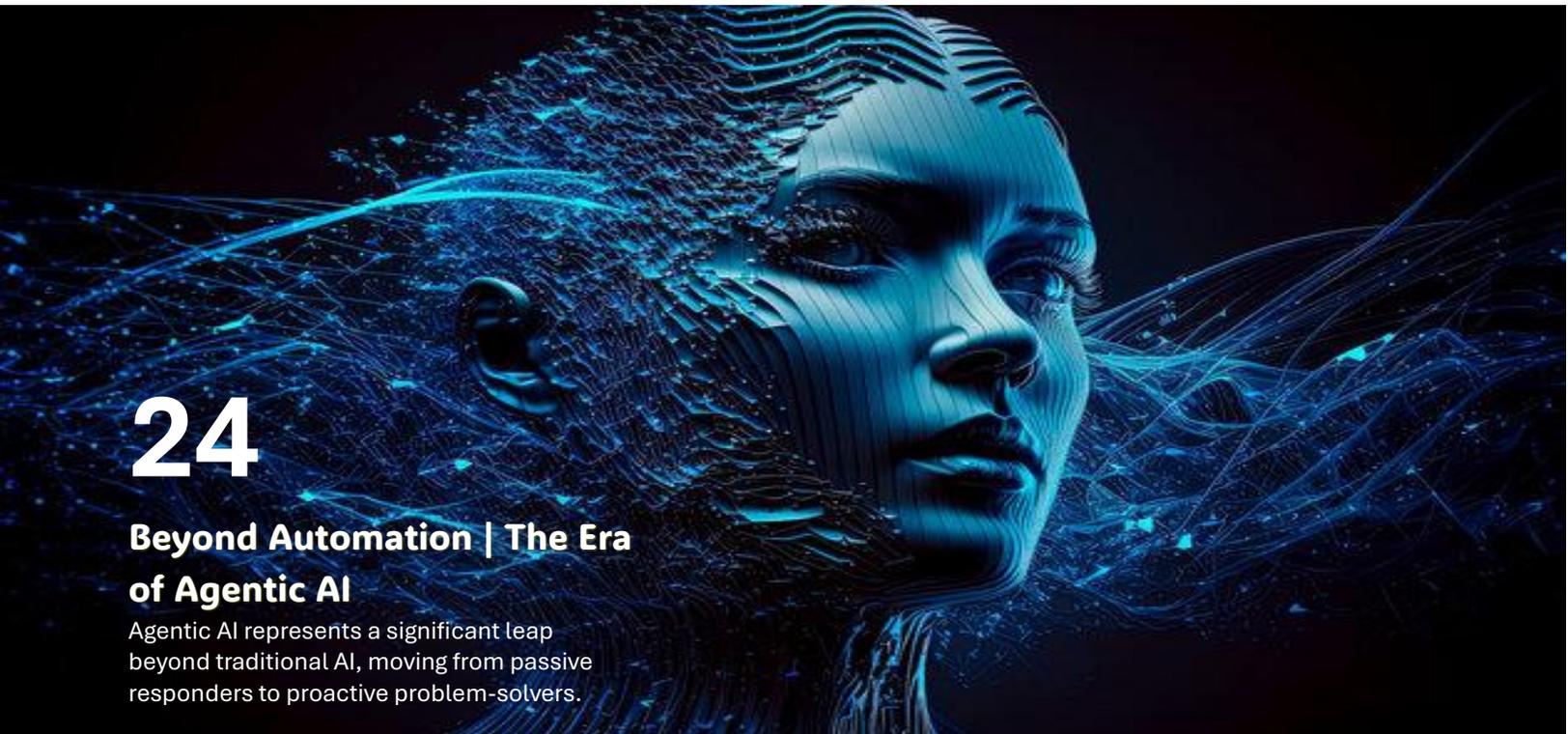
TECBOMO[™] LIMITED LIABILITY COMPANY

Website: www.tecbomo.com

Email: info@tecbomo.com

Support: support@tecbomo.com

Phone: (866) 761-1255



24

Beyond Automation | The Era of Agentic AI

Agentic AI represents a significant leap beyond traditional AI, moving from passive responders to proactive problem-solvers.



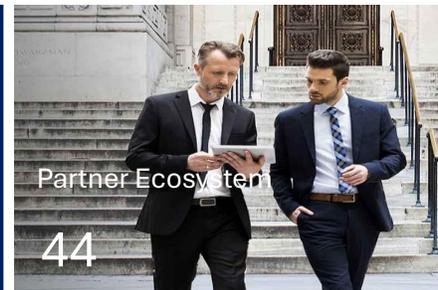
Use Case | Data & AI Analytics

35



Government Contracts
NJSBA Contract Agreement

36



Partner Ecosystem

44



Policies, Frameworks and Executive Orders

48

SIMPLIFYING YOUR IT PROCUREMENT!

We understand that procuring mission-critical technology solutions and assets can be a complex, time-consuming, and often opaque process for organizations. That's why we've dedicated ourselves to simplifying every step, transforming what was once a daunting task into a streamlined, efficient, and transparent experience. Leveraging cutting-edge insights and a deep understanding of market dynamics, TECBOMO empowers businesses to acquire the technology they need, precisely when they need it, with unparalleled ease and confidence, ultimately enabling them to focus on what truly matters, driving their core mission forward.

- Gain Industry Insights [here](#).
- The Right Fit, Elevate Your Future [here](#).
- Leading the future for ALL Industries [here](#).



Meet the Data Intelligence Platform

Now you can bring AI to your data – so you can deliver AI to the world.

First we reinvented the data platform with the lakehouse. Now we've reinvented lakehouse with generative AI.

Built on a proven lakehouse foundation, the Databricks Data Intelligence Platform combines your data with generative AI so anyone in your organization can securely discover the data they need, generate insights and accelerate AI use cases using natural language.

Your data. Your AI. Your future.

TECBOMO & Databricks

Learn more at databricks.com/intelligence



CrowdStrike 2025 Global Threat Report

51 sec — the fastest recorded eCrime breakout time
150% increase in China-nexus activity
79% of detections were malware-free

Know them. Find them.
Stop them.

Adversaries are operating with unprecedented stealth, and today's attacks take only minutes to succeed. Discover the adversaries targeting your organization.

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 **CROWDSTRIKE**

2025
GLOBAL THREAT
REPORT

2025 Aerospace and Defense Industry Outlook

The aerospace and defense industry is likely to see broad-based operationalization of an array of technologies

Key trends

2025 Aerospace and Defense Industry Outlook



- 1** Aerospace and defense companies are identifying opportunities to integrate digital technologies in their maintenance, repair, and overhaul services to realize value.
- 2** 2025 may be a pivotal year in the workforce as digital technologies like AI or gen AI could play an increased role in enhancing traditional talent strategies.
- 3** The industry is expected to see continued and growing focus on rocket technology, unmanned systems, and space capabilities.
- 4** Many advanced air mobility manufacturers and operators are setting ambitious targets to launch operations, with frontrunners working to achieve flight certification.
- 5** Supply chain visibility is likely to be top of mind for the year ahead as parts shortages and delivery delays, shipping costs, and sourcing concerns are likely to continue impacting the industry in 2025.

Source: Deloitte analysis.

Deloitte | deloitte.com/us/en/insights/research-centers/center-energy-industrials.html

2025 Global Human Capital Trends

Navigating complex tensions and choices in the worker-organization relationship

[Read the Article](#) —>





Shaping the future of agentic automation

As the world moves into an agentic future—the UiPath Platform enables AI agents, robots, people, and models to work together harmoniously to revolutionize industries and enhance human potential.



UiPath Agentic Automation

People have virtually limitless potential. And technologies like AI and automation should unlock that potential, not limit it. We strive to accelerate human achievement by creating the tools that help people see new possibilities, think bigger, and achieve more—for better workplaces and a better world.

[Explore the UiPath Platform](#) →

For every professional need, there's a Dell Pro. **Simplify and secure IT**

DELL Technologies
AUTHORIZED PARTNER

Laptops



Desktops & All-in-Ones



Monitors



PC Accessories



Artificial Intelligence



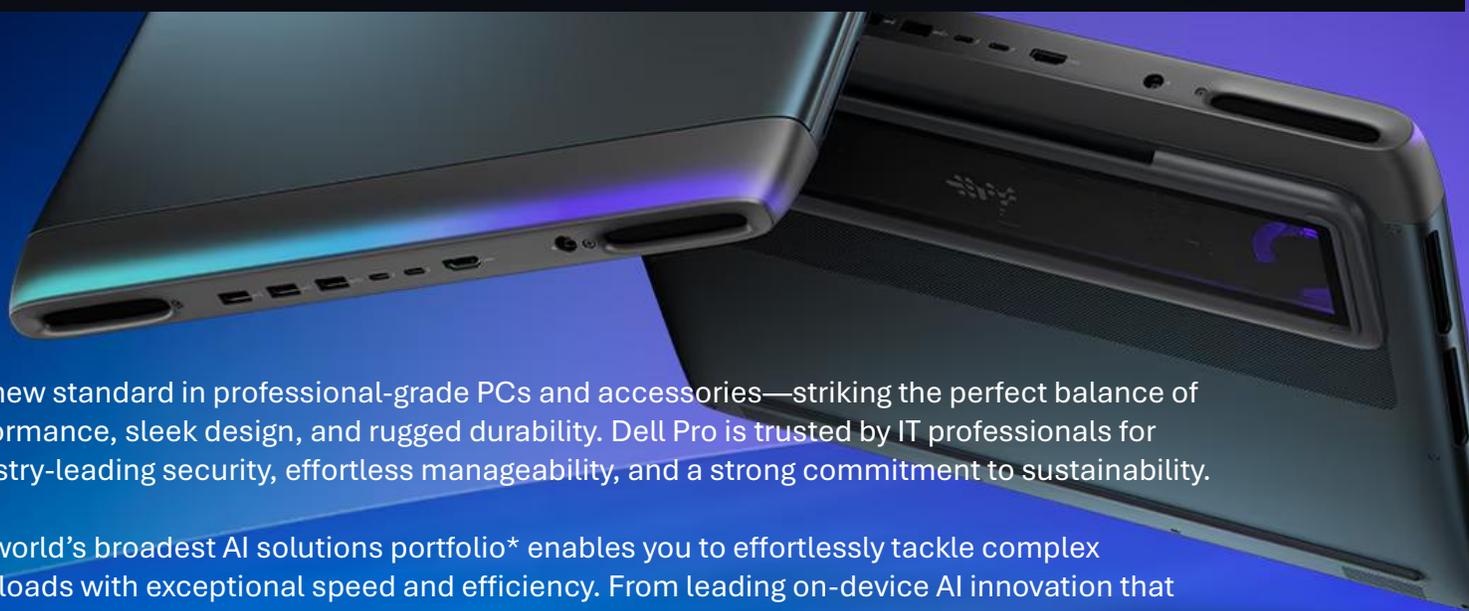
Servers



Data Storage



Dell APEX Multicloud & aaS



The new standard in professional-grade PCs and accessories—striking the perfect balance of performance, sleek design, and rugged durability. Dell Pro is trusted by IT professionals for industry-leading security, effortless manageability, and a strong commitment to sustainability.

The world's broadest AI solutions portfolio* enables you to effortlessly tackle complex workloads with exceptional speed and efficiency. From leading on-device AI innovation that leverages NPU technology to full-day battery life*, you can concentrate on your priorities and achieve more.

Advance sustainability - Dell Pro devices are crafted with sustainability at their core. Utilizing innovative industry-first materials such as bioplastics, reclaimed carbon fiber, and 50% recycled steel, combined with the world's first modular USB-C ports for easy repairs, Dell Pro devices minimize environmental impact while enhancing durability and extending product life.

Government and Public Sector

Public Safety Solutions That Make a Difference



See What's Possible When You Transform Technology

Serving your community has never been more challenging. Rising demand, new threats and constrained resources require equipment made for today's challenges. Let Zebra transform your agency's effectiveness. Our public safety solutions are built to advance your capabilities. You'll gain the reliability of rugged devices that keep you working in even the toughest environments. Smart, intuitive software will minimize training, paperwork and distractions, so you can remain focused on the incident. Count on our industry-leading location technologies to automate the count, location and status of your personnel and essential gear, inventory and assets. From the field to the office, you'll share vital information and make better decisions, thanks to Zebra's real-time guidance and barrier-free communication. That's how you'll optimize your readiness and your response. Through it all, we'll be here to protect and serve you with uncompromising security and smooth, swift integration that alleviates your concerns and IT burdens.

[Law Enforcement Technology](#)

Keep officers in the field in the know. In-vehicle mobile workstations and e-citation mobile printing solutions free officers to focus on safety. NG911, FirstNet, and Verizon-compatible solutions connect teams, departments and municipalities.

[Firefighter Technology](#)

Get a clearer picture of the environment. Track assets, account for personnel and monitor firefighter vitals. Using industry-leading, location services, track the location and status of equipment and apparatus, while maintaining incident control through a digital fireground accountability system.

[Emergency Response Technology](#)

Prepare before you go and respond faster once on scene. Zebra solutions automatically track medication and equipment, accelerate access to ePCR and offer error-free reporting for compliance and better recoveries.



Catch issues before they start with AI-driven automation

Learn how SIXT achieved a 70% percent decrease in problem detection and resolution time since adopting IBM Instana Observability

Read the SIXT case study

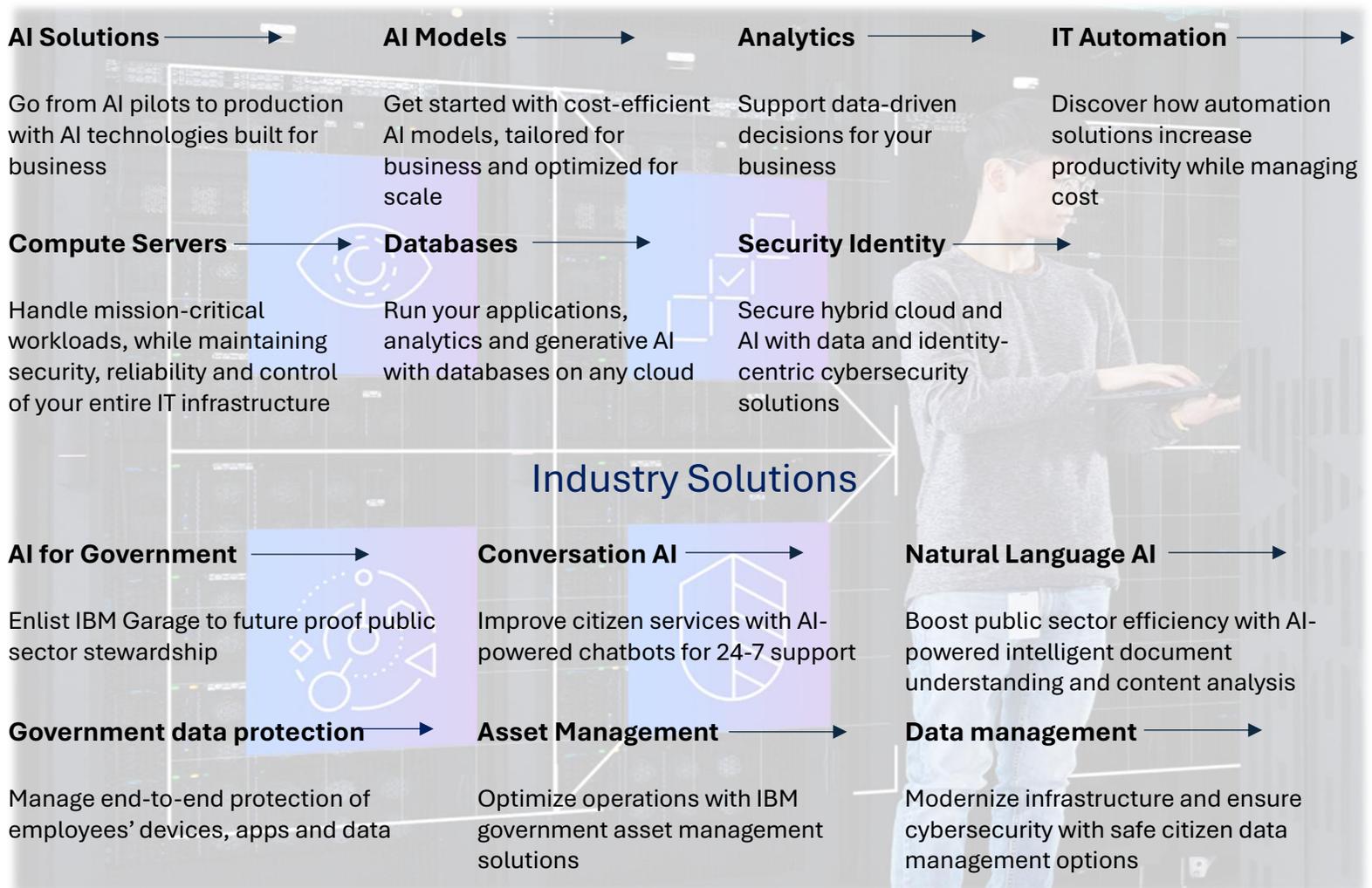
Discover Instana Observability

Deploy AI-driven decision-making for quick resolution



Technology & Consulting

From [next-generation AI](#) to cutting edge [hybrid cloud solutions](#) to the deep expertise of [IBM Consulting](#), IBM has what it takes to help you reinvent how your business works in the age of AI.



IBM helps protect enterprises with an integrated portfolio of products and services, infused with security AI and automation capabilities. Using this portfolio of offerings, organizations can predict threats, protect data as it moves, and respond with speed and precision while allowing for innovation.

Intelligent Agreement Management

Accelerate revenue, reduce risk, and unlock value from the agreements that run your organization. Meet Intelligent Agreement Management, from the company that brought you the world's #1 e-signature solution.

Bring IAM to your organization with applications built for your most important agreement processes

Choose the application that meets the specific needs of your business.



IAM Core →

Built for organizations of all sizes across all industries. Save time and get the most value from every agreement.



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Transform time-consuming processes into engaging experiences that build life-long customer relationships and drive scale.



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Maximize seller productivity and accelerate the sales lifecycle with agreement automation, AI, and analytics.



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Accelerate cycle times, optimize agreement value, and eliminate unnecessary risk.

Take a guided tour

Click through to explore key features of DocuSign IAM, including a smart repository, AI-powered features, a renewals dashboard, web forms, agreement workflows, and more.

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Advance into a new era of flight with world-class aerospace solutions and expertise by your side. We work closely with the industry's leading OEMs and MROs to power safe, efficient and sustainable aircraft from concept to retirement.

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Fuel Systems

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Oxygen Systems

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Electrical Power

High-voltage power conversion and distribution, wiring and connectors

Hydraulics

High efficiency hydraulic power packs, motors, generators and more

Fluid and Air Conveyance

Primary hoses, tubing and ducting

Motion Control

Premier electromechanical, hydraulic and pneumatic actuators

"TECBOMO's strategic alliance with the EATON Power Advantage marks a powerful convergence, amplifying our capacity to deliver cutting-edge power management solutions." G.M. Johnson – Founder CEO - TECBOMO



Aftermarket

Commercial OEM

Military OEM

Ground Support

Space & Launch



CASE STUDY
 LG ROBOTS DELIVER
 KOREAN BBQ, DELIGHTING
 CUSTOMERS AT SUBURBAN
 ATLANTA RESTAURANT

“Everybody liked the first two so much that we upgraded to four LG ServeBots to maximize service levels and guarantee that every customer gets to see the robots in action. The customer experience is also very important to us, and having the ServeBots move around the restaurant is a new and exciting experience for virtually all our customers.” Milok Kim –

General Manager
 Arirang K

Life's Good.

[Watch Video](#)

[Download Brochure](#)



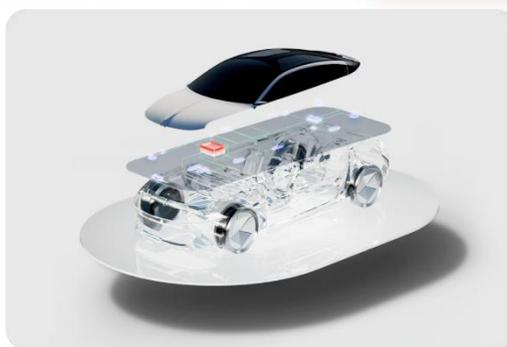
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Drive intelligently
 LG Mobility

[Learn More](#)



Spearheading development of advanced parts for electric vehicles and services.

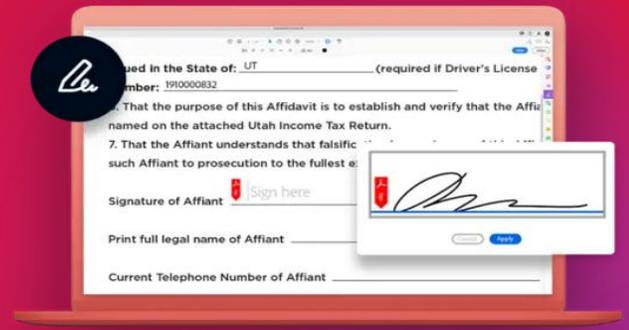


Welcome to LG Electronics Vehicle Solution (VS) Company

LG VS Company is dedicated to driving innovation in mobility solutions, and to providing enhanced in-cabin experiences worldwide. We invite you to explore our automotive technologies and solutions which are setting new industry standards in the mobility space.

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Make it automatic.

Employee-driven and [self-serve workflows](#) make it easy to initiate and track signing processes, enforce deadlines, and archive final documents automatically, complete with audit trails.



Get everyone's signature.

[Legal e-signatures](#) let you choose from a variety of signer identity verification methods, including US government-issued IDs, certificate-based employee IDs like PIV or CAC cards, and more.



Ensure compliance.

E-signature processes protect sensitive information, ensure legality and accessibility, and enforce regulatory and policy rules automatically — so you can [meet requirements](#) for FedRAMP, HIPAA, GDPR, and more.

A total solution for going paperless with e-signatures.

Transform your agency with end-to-end digital document and form processes that make signing and approvals easy and legal.



Get in touch. We're here to help.

Whether you need some basic information about our solutions or would like a customized quote for your unique organization, we're here to answer your questions.

Vertiv launches new AI hub, featuring industry's first AI reference design portfolio for critical digital infrastructure



Silver
Solutions Provider

Critical Power

Unplanned downtime affects every aspect of business. That's why Vertiv offers reliable and efficient products that work together to safeguard mission-critical networks.

- Uninterruptible Power Supplies (UPS)
- DC Power Systems
- Power Distribution
- Static Transfer Switches
- Switchgear and Switchboard
- Busway and Busduct
- Battery Energy Storage System (BESS)

Thermal Management

High-performance thermal management solutions from Vertiv promise the world's most reliable, sustainable, and cost effective heat management for critical spaces.

- Heat Rejection
- High Density Solutions
- Outdoor Packaged Systems
- Room Cooling
- In-Row Cooling
- Rack Cooling
- Evaporative Free Cooling
- Free Cooling Chillers
- Thermal Control and Monitoring
- Custom Thermal

Racks & Enclosures

Vertiv data center racks, cabinets, and enclosure solutions provide modular support and protection to critical IT and facilities.

- Integrated Solutions
- Racks and Containment
- Outdoor Enclosures

Power and cooling work better, together

Only Vertiv can meet the power and cooling demands of AI workloads. Vertiv 360AI solutions combines power and cooling together with remote management and lifecycle service, providing a complete solution with seamless implementation.



Monitoring, management, and controls software

Vertiv 360AI solutions support network communications and software to provide centralized, remote visibility across the entire solution, with unmatched controls capabilities across power and cooling technologies.



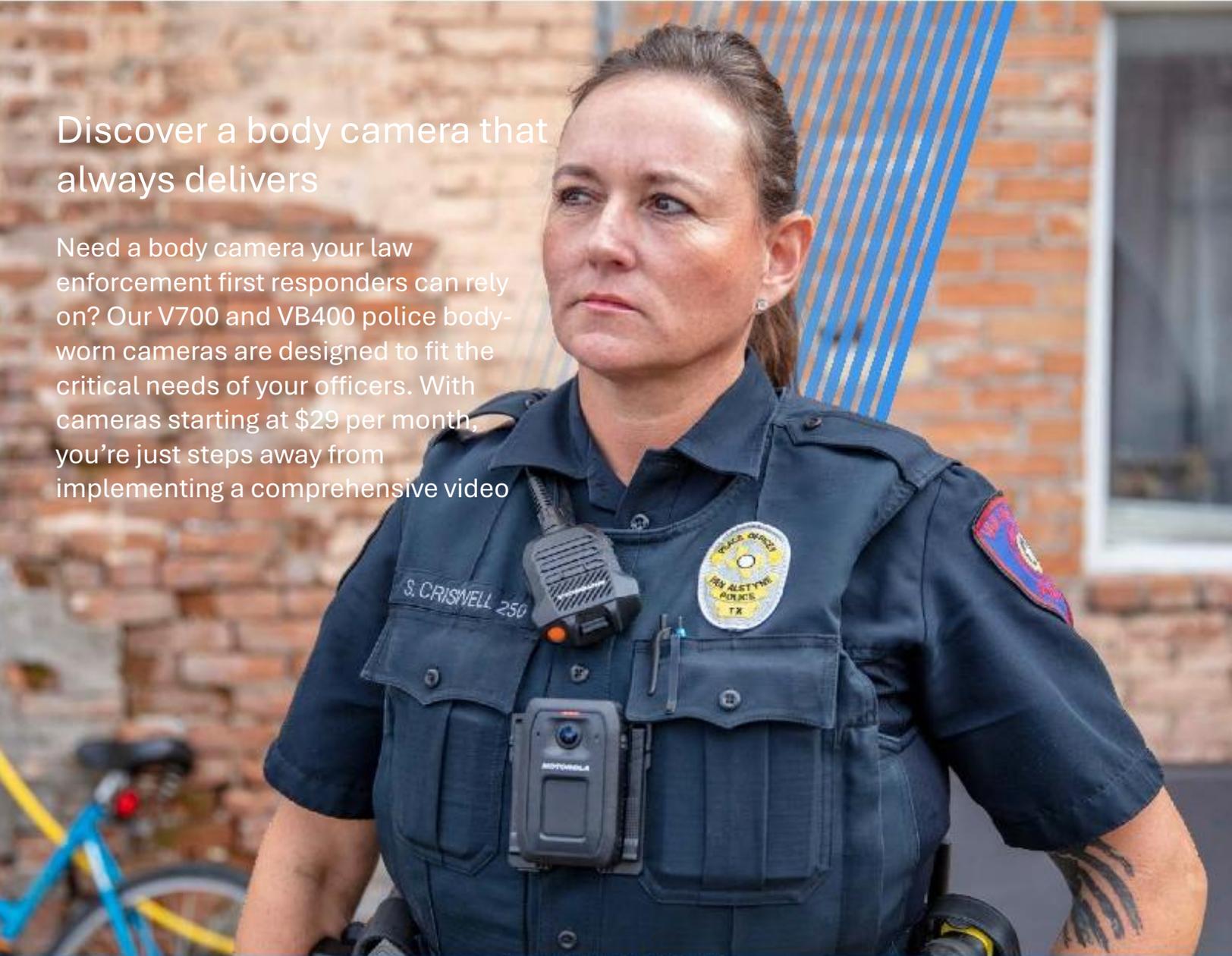
Monitoring



Thermal Controls



Energy & Power Management Systems



Discover a body camera that
always delivers

Need a body camera your law
enforcement first responders can rely
on? Our V700 and VB400 police body-
worn cameras are designed to fit the
critical needs of your officers. With
cameras starting at \$29 per month,
you're just steps away from
implementing a comprehensive video

8 factors to evaluate
before purchasing
body cameras



MOTOROLA SOLUTIONS



Hybrid Attacks in the Age of AI: How Cloud-SOC Convergence Is Our Best Defense

Hybrid attacks — those that traverse enterprise and cloud environments with unsettling ease — have become a defining challenge of modern cybersecurity. These attacks are faster, more adaptive, and more complex than anything we've seen before. This isn't a theoretical concern; it's today's reality. To defend against these modern threats, not only products but security operations must evolve.

And within this challenge lies a pivotal opportunity. Artificial intelligence (AI), the very technology that attackers wield to automate and adapt, can become the foundation of a more resilient, responsive defense. The solution lies in unifying cloud and enterprise security operations through AI-driven automation and intelligence. When done by design, security teams gain the clarity and speed to outmaneuver adversaries. This evolution isn't just about defense — it's about empowering innovation and securing the foundations of tomorrow's digital growth.

Meeting the Author —————▶ [Karim Tamsamani](#)

Your Cybersecurity Strategies Need to Change: How Can AI Play a Role?

Artificial intelligence has become a defining force in reshaping industries, from healthcare to finance to logistics. But perhaps nowhere is AI's transformative potential — and its inherent peril — more apparent than in the field of cybersecurity. It is here that AI has emerged as both a shield and a sword in the silent but unrelenting war against cyber adversaries.

Yet, as organizations rush to embrace AI as the cornerstone of their cybersecurity strategies, a critical question looms: Are we truly ready to harness its power effectively, or are we inadvertently creating vulnerabilities as quickly as we close them? Meet the Author —————▶ [Anand Oswal](#)

Intelligence-driven expertise to guide you before, during and after an incident.

Palo Alto Networks

The cybersecurity partner of choice. [Contact us today.](#)



Lenovo 360
Intelligent Devices

2025 Authorized

Lenovo

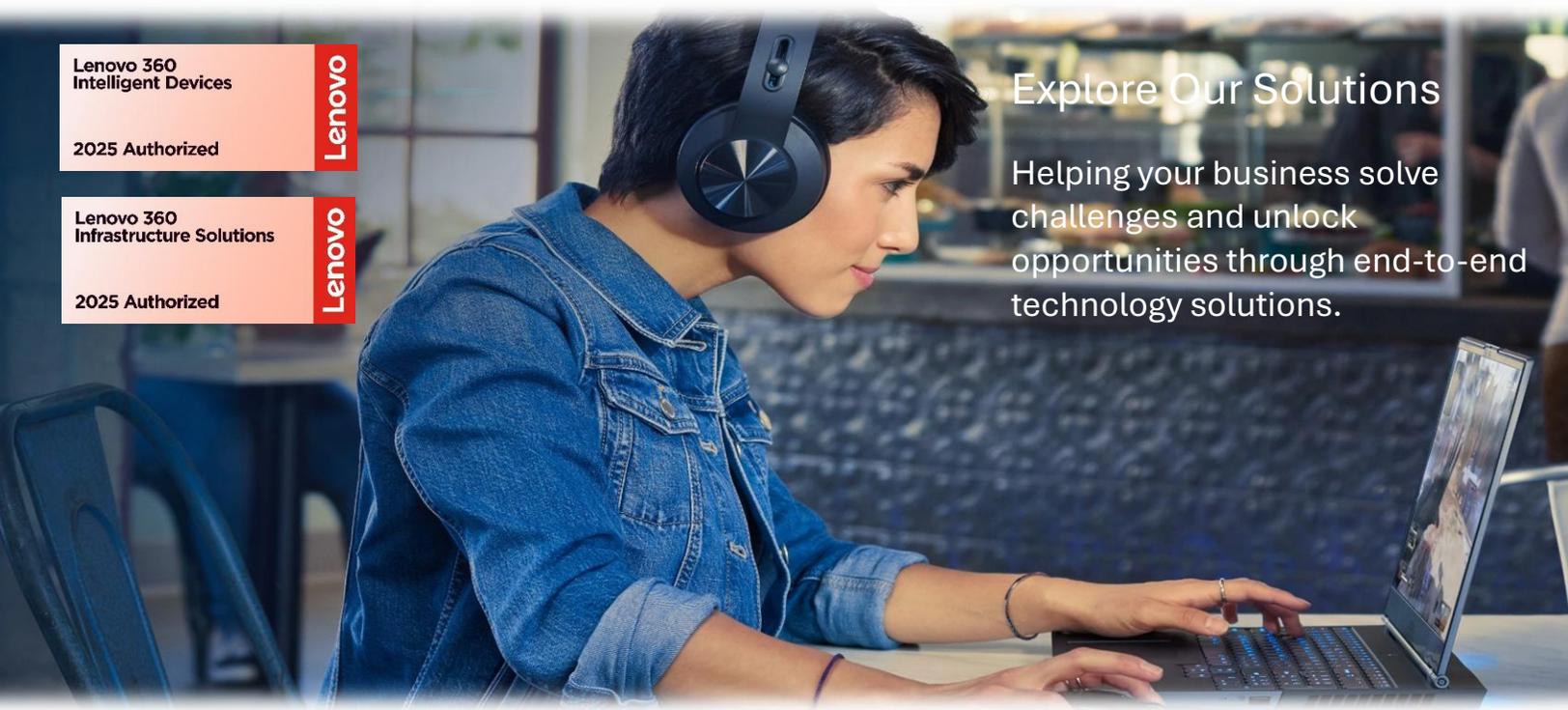
Lenovo 360
Infrastructure Solutions

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Explore Our Solutions

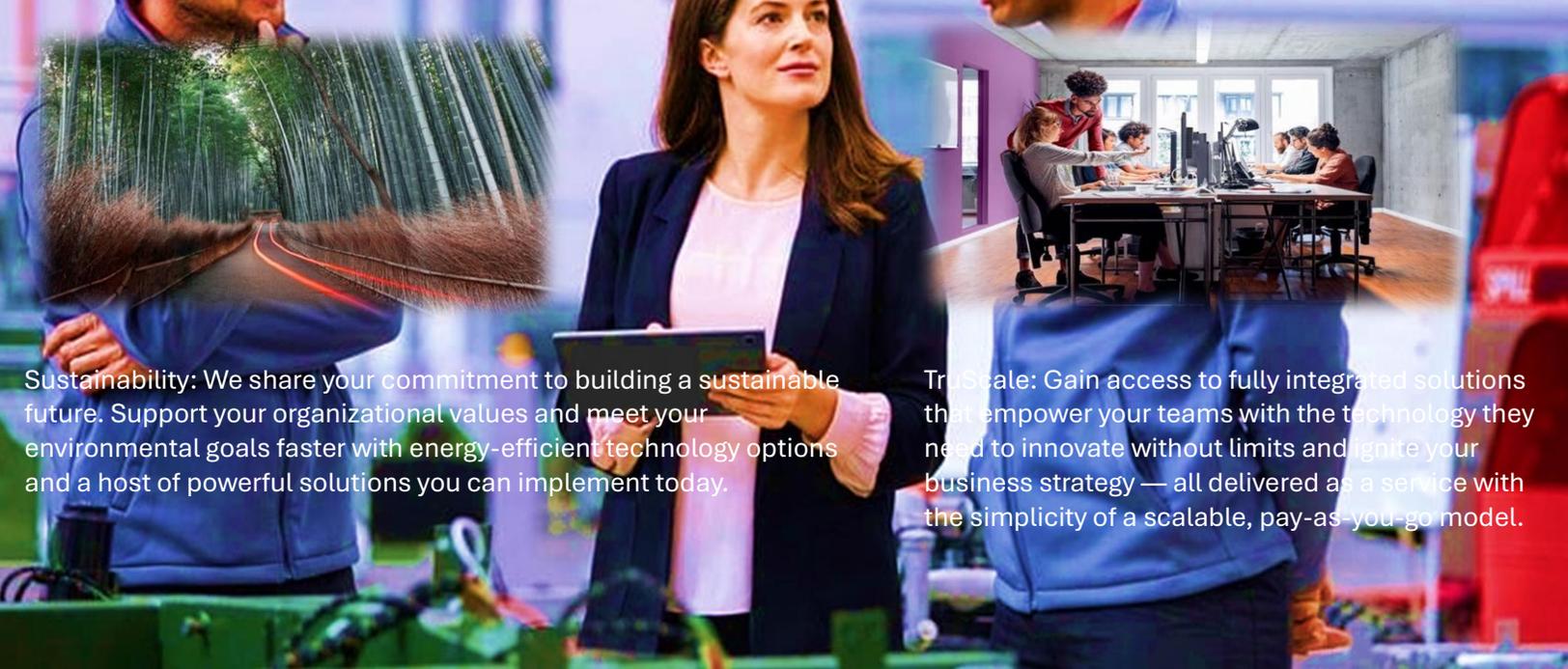
Helping your business solve challenges and unlock opportunities through end-to-end technology solutions.



AI & Edge: Lenovo brings AI to your data where and when you need it the most – from the edge to the cloud. We have the expertise and services to help our customers envision, build, and manage their AI and edge solutions.

Digital Workplace: Empower your teams for productive hybrid work with complete digital workplace solutions designed for business-class stability and reliability.

Hybrid Cloud: Meet evolving market challenges with comprehensive hybrid cloud and business continuity solutions that optimize workloads and improve efficiency.



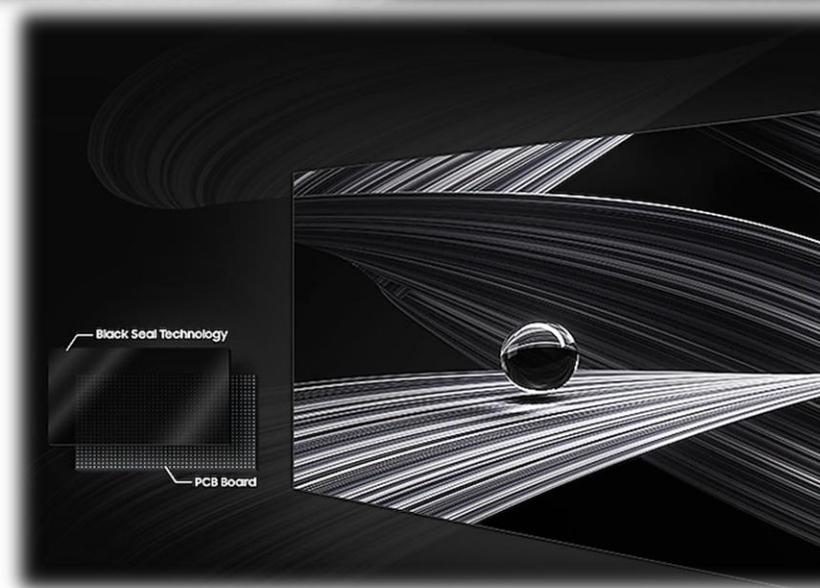
Sustainability: We share your commitment to building a sustainable future. Support your organizational values and meet your environmental goals faster with energy-efficient technology options and a host of powerful solutions you can implement today.

TriScale: Gain access to fully integrated solutions that empower your teams with the technology they need to innovate without limits and ignite your business strategy — all delivered as a service with the simplicity of a scalable, pay-as-you-go model.

The Wall Make a bold statement, faster

The Wall All-in-One delivers the ultimate viewing experience of the box.

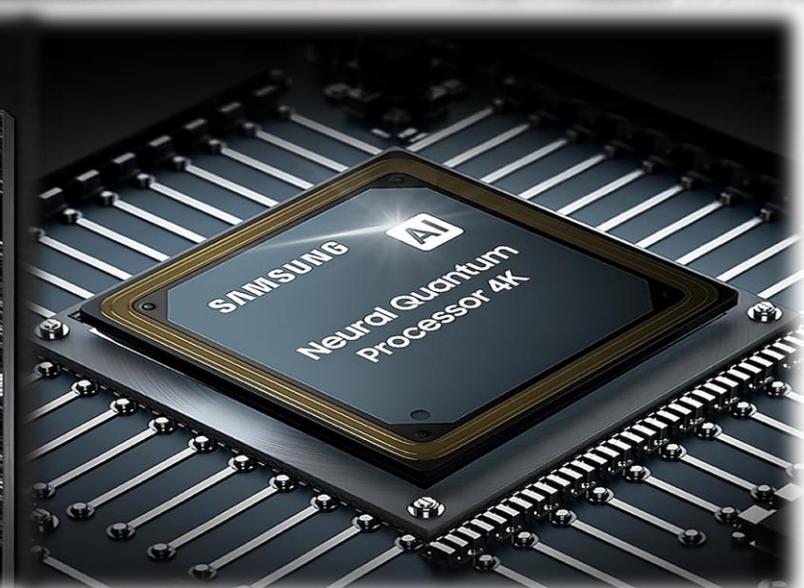
SAMSUNG
PARTNER SOLUTIONS



Pure perfection on a deeper level

Black Seal Technology

A deep black background blankets the screen with accurate uniformity, creating a seamless canvas for purer black levels. The enhanced depth delivers unparalleled contrast and immaculate detail.



Instant AI optimization

Neural Quantum Processor 4K

Every second of content is instantly analyzed and optimized for perfect picture quality. The powerful AI processor delivers superior visuals in any size up to 4K resolution, enhancing contrast and removing noise.



VERTIV™

Silver Solutions Provider



Liebert® PST5

The Vertiv™ Liebert® PST5 standby UPS family offers guaranteed battery backup and surge protection for computers, gaming consoles, workstations, retail point-of-sale (POS) equipment, wireless networks, surveillance systems and other electronics. Offered with a standard 3-year warranty, the Liebert PST5 is the perfect choice for electronics that need reliable and economical power protection.

Liebert® PSI5 TAA / 1,500 - 3,000VA

The Vertiv™ Liebert® PSI5 TAA-compliant line interactive UPS system with Automatic Voltage Regulation (AVR) is designed for IT applications such as network closets and small data centers. This product is TAA-compliant and for government use.



Vertiv™ Liebert® ITA2 -3 Phase UPS

The Liebert® ITA2 UPS offers economical, efficient and reliable three-phase power for critical loads under 10kVA. Use in a rackmount or tower configuration. This intelligent UPS has scalable battery runtimes, output distribution options, a high power factor and an optional maintenance bypass cabinet. It is easy to install and operate. Optional lithium-ion battery cabinets available.

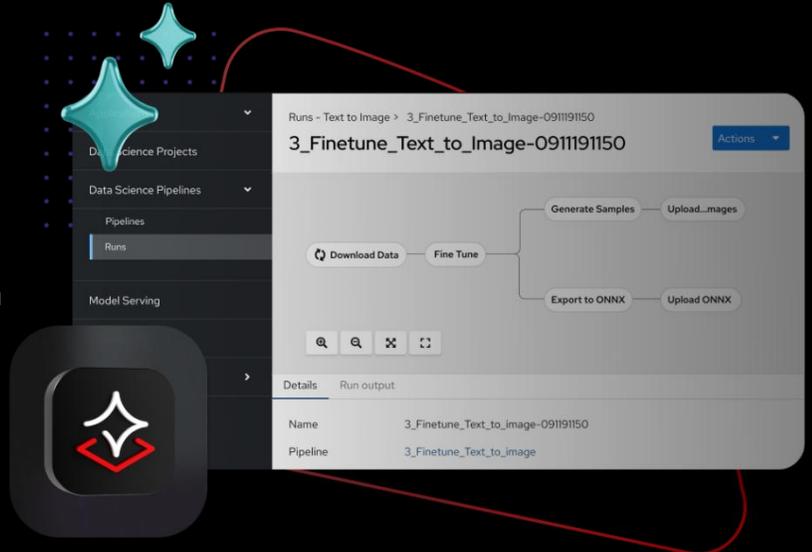


Red Hat AI

Build AI for your world

Deliver AI value with the resources you have, the insights you own, and the freedom you need.

Red Hat AI is engineered to help you build and run AI solutions that work exactly how your business does—from first experiments to full production.



Build your skills through hands-on product experience

Explore no-cost product trials or pay-as-you-go options to find the right Red Hat® solutions for your organization.



Red Hat AI
Tune small models with enterprise-relevant data and develop and deploy AI solutions across hybrid cloud environments.



Red Hat Enterprise Linux
Support application deployments—from on premise to the cloud to the edge—in a flexible operating environment.



Red Hat OpenShift
Quickly build and deploy applications at scale, while you modernize the ones you already have.



Red Hat Ansible Automation Platform
Create, manage, and dynamically scale automation across your entire enterprise.

Building enterprise-ready solutions with open source

We believe using an open development model helps create more secure, stable, and innovative technologies. By collaborating with open source communities, we're developing software that pushes the boundaries of technological ability.



Asset Recovery Services

Plan your refresh in advance with secure and responsible IT asset retirement and seamlessly transition from old to new technology while protecting your business and addressing your sustainability goals.

Leverage our robust suite of services for retiring your IT equipment

RESALE and RECYCLE

Find out what your equipment is worth and cash in quickly to help your business grow. If there's no value, we recycle all devices in compliance with local regulatory guidelines. We handle every detail, from pick-up to final reporting, including offsite data sanitization.

LEASE RETURN

Don't get caught in a bind when you reach the end of your equipment lease or APEX PCaaS subscription. We can help you transport your used assets, regardless of brand, back to the company from which they were leased. We can also perform data sanitization as an add-on service.

DATA SECURITY ADD-ONS

For those that require an extra level of protection, we offer flexible sanitization options to fit your needs, including onsite data sanitization, as well as onsite hard-drive shred. Devices are sanitized in alignment with NIST SP 800-88 r1 standard.

How Asset Recovery works

RETURN ANY BRAND

We accept any brand of owned or leased* client products and servers

RELY ON END-TO-END LOGISTICS

We handle every detail from pick up to final reporting

SECURE YOUR DATA

Devices are sanitized in strict alignment with the NIST SP 800-88 r1 standard

GET MONEY BACK

We maximize reuse so you can reinvest value from aging equipment

OR RECYCLE

If there's no value, we recycle all devices in compliance with regulatory guidelines

A Circular Economy: Advancing Sustainability by Minimizing Waste We are committed to designing solutions and products that can help us reduce our overall environmental impact – for ourselves and our customers – as we all work toward net zero goals. Adopting a circular strategy by reusing products, parts and materials helps us decrease reliance on new materials, easing the pressure off our environment.

Asset Recovery Services provides you with a seamless and secure way to responsibly retire legacy client equipment of any brand, while addressing your own sustainability goals. And with our Environmental Impact Report feature, we've made it easier for you to measure your efforts against your sustainability strategy.



Beyond Automation: The Era of Agentic AI

Agentic AI represents a significant leap beyond traditional AI, moving from passive responders to proactive problem-solvers. These systems possess the ability to perceive their environment, reason for it, and take autonomous actions to achieve specific goals. This autonomy allows them to operate with minimal human intervention, making them



ideal for dynamic and complex situations where real-time decision-making is crucial.

The core of Agentic AI lies in its ability to learn and adapt. Unlike static AI models, agentic systems continuously analyze new data, refine their strategies, and improve their performance over time. This adaptability is achieved through a combination of technologies like machine learning, deep learning, and reinforcement learning, enabling them to handle uncertainty and optimize their behavior in evolving environments.

One of the key characteristics of Agentic AI is its goal-oriented nature. These systems are designed with specific objectives in mind, whether they're optimizing a supply chain, managing a financial portfolio, or providing personalized customer service. They use their understanding of the environment and their learned experiences to formulate plans and execute actions that drive them closer to these goals.

The potential applications of Agentic AI are vast and transformative. From automating complex workflows in industries like manufacturing and logistics to enabling more personalized and responsive customer interactions, these systems are poised to revolutionize the way we live and work. As Agentic AI continues to evolve, it promises to unlock new levels of efficiency, productivity, and innovation across various sectors.

However, the rise of Agentic AI also brings forth important considerations. Ensuring these systems are aligned with human values, addressing potential ethical concerns, and establishing clear guidelines for their development and deployment are crucial steps. By carefully navigating these challenges, we can harness the full potential of Agentic AI while mitigating its risks, paving the way for a future where humans and AI agents work collaboratively to solve some of the world's most pressing problems.

Kensington Data breaches aren't just a digital problem—every stolen or unsecured device represents a potential gateway for unauthorized access to sensitive information, posing significant risks for organizations. With the financial burden of a data breach now averaging millions of dollars, the stakes have never been higher.



Introducing Kensington EQ

The Kensington EQ line represents a commitment to reducing our environmental impact without compromising on quality and performance. Creating durable products that inspire customer confidence, Kensington's EQ range is designed using more sustainable materials, empowering you to make more informed choices.



EQ Series Products

Our EQ products incorporate materials such as recycled water bottles and aluminum while reducing the use of virgin plastic. Our pledge to transparency ensures you know the recycled content of every EQ product. With multiple checkpoints, and our meticulous design team, Kensington EQ redefines what it means to be a forward-thinking brand.

Advanced Detection and Protection

Skyhigh DLP helps organizations protect their sensitive and confidential data using multiple advanced content-matching techniques, including real time Exact Data Matching (EDM), Indexed Document Matching (IDM), Optical Character Recognition (OCR) and AI-ML Auto Classifiers. These techniques increase accuracy, efficiency, and compliance within a wide range of industries and contexts - enabling organizations to better detect sensitive data, enforce policies, and prevent data leakage. They also tackle emerging threats such as ransomware, extortion, and identify insider threats.



Exact Data Matching (EDM)

Skyhigh's highly scalable EDM detects personally identifiable information (PII) and other confidential data stored in structured repositories with a very high detection accuracy and low false positive rates. EDM removes the manual burden on DLP administrators, reduces false positives and improves the overall security posture while providing the highest level of adherence to compliance requirements.

Indexed Document Matching (IDM)

Skyhigh's enhanced IDM protects unstructured data in text-based documents and image files through fingerprinting and indexing. Once your data is fingerprinted, you can add a DLP policy rule to leverage that indexed data for a complete or percentage match to protect your most sensitive documents. IDM complements exact data matching techniques to further reduce false positives by using exact hashes and taking away the guesswork out of a policy.

Optical Character Recognition (OCR)

OCR technology protects data that is stored in digital format, such as images of drivers licenses, passports or tax documents. OCR is a text extraction process that pulls text out of documents and images and feeds the plain text into the DLP engine for scanning to take place. OCR prevents data loss, misuse and theft by scanning images for sensitive information.

Skyhigh AI

Skyhigh AI provides best in breed AI-powered SSE solutions to safeguard your data, prevent threats, and ensure compliance, while enabling your organization to embrace AI to foster innovation securely and efficiently.

 The Skyhigh AI logo, featuring the word "Skyhigh" in a white sans-serif font, a blue play button icon in the center of the "i", and the word "AI" in a white sans-serif font to the right. The logo is set against a dark blue background with a light blue wave-like graphic at the bottom.

[Learn More](#)

Empowering government cybersecurity leaders on the path of agility and resilience with five key actions.

By 2025, 75% of government CIOs will be directly responsible for security outside of IT, including operational and mission-critical technology environments.

A new level of security risk is generated by legacy systems, digital transformation initiatives, cyber-physical systems (CPS), and now AI. In addition, nation-states, hackers, and ransomware gangs target government systems. Government agencies must implement new cybersecurity tactics to understand the key stages, resources, and people that are required to plan and execute an effective cybersecurity initiative.



Increase Resilience and Reduce Risks with Adaptive Cybersecurity

What are the key stages? This best-practice insight is distilled from interactions with clients who have successfully implemented cybersecurity initiatives. This map shows the sequence of objectives and desired outcomes and is useful for aligning all stakeholders. A few key milestones and a sample of associated Gartner resources are highlighted below, but the full roadmap will include complete details of all milestones and resources for each stage

Top questions for a government cybersecurity initiative

1

How will this support mission resilience and public service goals while reducing risk?

2

How can we use a risk-based and outcome-driven approach to establish cybersecurity priorities and investments?

3

Which leaders and teams need to be involved?

Roadmap for Government Cybersecurity Leaders covers five key actions:

- Align strategy that sets objectives and builds a business case.
- Develop an action plan to create a risk prioritization framework.
- Initiate execution to build a design and adjust the team structure.
- Build and mature program that maintains accountability and assurance.
- Reassess and optimize to demonstrate and communicate value.

Align strategy

Develop an Action plan

Initiate execution

Develop an Action plan

Build a mature program

Gartner



Chief information security officers (CISOs) can help by developing processes that enable risk-based decisions, while protecting against security threats, and preventing data breaches and other cybersecurity events. From our expert research and interactions with thousands of companies across industries, we have compiled cybersecurity best practices into a customizable roadmap that also recognizes unique public-sector mandates. Use it to understand the key stages, resources and people required to plan and execute an effective cybersecurity initiative

Get the Report [here](#).

GitLab Duo Self-Hosted

Accelerate Development While Addressing Privacy



Today's enterprises, particularly those in regulated industries such as financial services, public sector and healthcare face critical challenges in AI adoption. While they need to leverage AI to stay competitive, the complexity of regulatory requirements and data privacy concerns often prevents organizations from using cloud-based AI services. Technology teams struggle to select production ready AI models that balance computational efficiency with enterprise-grade performance while meeting strict security standards. This challenge is compounded by the tension between development teams eager to adopt AI tools and security teams requiring granular control over data flows and processing, particularly in industries where every data interaction must be traceable and controllable.

Talk to an Expert

Want to see a custom demo or get help finding the right plan?

We'd love to chat. 

Adopt AI while addressing data privacy

GitLab Duo is the end-to-end AI solution for fast, secure software development. It eliminates friction while helping to empower teams to strengthen their development process - from building secure applications to streamlining software pipelines, ultimately assisting with enhancing developer productivity and product quality.

With GitLab Duo Self-Hosted, you can deploy GitLab Duo within your own infrastructure to help ensure data privacy. An optional capability for self-managed customers with a GitLab Duo Enterprise subscription, GitLab Duo Self-Hosted supports deployment flexibility across multiple platforms, including on-premises infrastructure, or in private clouds and secure clouds environments through AWS Bedrock and Azure OpenAI. This enables organizations to leverage AI capabilities while helping them adhere to their specific infrastructure and security requirements.

Data Privacy and Control

Deploy AI-powered development capabilities across the entire development lifecycle while helping to keep all data within your organization's infrastructure boundaries.

Supported AI models

Access GitLab-supported language models (including Mistral, Claude, and GPT model families) that are compatible with enterprise deployments.

Secure Development at Scale

Enable development teams to leverage AI capabilities while providing security teams with comprehensive controls over deployment environments.

Scalable and flexible

Adjust workload demands with control over infrastructure resources and data processing locations.

Get started on AI-powered development while addressing security and compliance. Reach out to us to set up GitLab Duo Self-Hosted in your environment today.

[Click here](#)



Meet the Xerox B230 Printer and Xerox B225/B235 Multifunction Printer

 **TECBOMO**

 **xerox™**

Solution Provider

At Xerox, they understand that small businesses and remote workers have big needs. With work environments changing radically, people need versatile devices that prioritize ease of use and enhanced productivity. Simplify the way you work with the Xerox B230 Printer and B225/B235 Multifunction Printer. Ideal for remote workspaces, home offices, and small- to medium-sized businesses, these printers are incredibly easy to set up. They are compact enough to suit small teams and tight spaces while offering you a hassle-free printing



Reliable, efficient printers that are perfect for your small business or home office.

A SPEEDY SETUP. WITHOUT THE HASSLE.

The Xerox® Easy Assist app simplifies installation, monitoring and management of your printer or MFP right from your mobile phone. It provides easy access to self-support services and real-time monitoring of printer performance. And, Xerox Smart Start Software takes the guess work out of setup by automating the installation of the latest software for your printer or MFP on your computer – all without IT support – allowing you to be up and running quickly.

YOUR SILENT STAR PERFORMER

A distraction-free workspace is within your reach. With quiet printers that do more, get high quality prints at speeds that match your pace. Scan, print, and copy with minimal interruptions.

QUICK PRINTING AT YOUR FINGERTIPS

Discover true mobility with secure, wireless printing. With built-in Wi-Fi connectivity and features like Apple AirPrint, Mopria Print Service and Mopria Scan, and Wi-Fi Direct, you can print with ease from mobile devices, laptops, tablets, Chromebooks, or desktops.

PRODUCTIVITY IN A SINGLE CLICK

Time is on your side with Xerox® Print Drivers and the Xerox Print and Scan Experience App. Get quick access to printer functionality and presets from your laptop or desktop – all with a single click. Make scanning a breeze with features like auto-straightening, auto-cropping images, and receipt scanning.

REFRESHINGLY SIMPLE. REASSURINGLY SECURE.

Keep your businesses safe from increasingly sophisticated cyber threats. Advanced security features help safeguard access while protecting your sensitive data and documents

LOW RUNNING COSTS WITH MINIMAL ENVIRONMENTAL IMPACT

Keep the focus on getting your work done with a dependable, low maintenance, and cost-effective printer. High-yield cartridges ensure lower running costs, while our **Green World Alliance** recycling program helps you reduce your impact on the environment.

The dawn of Monday, April 28, 2025, breaks with an electrifying synergy at the intersection of artificial intelligence and video analytics. **TECBOMO**, a rising force in innovative technology solutions, announces a groundbreaking partnership with the esteemed Bosch, a global leader in security and safety systems. This collaboration signifies a pivotal moment, poised to redefine how organizations leverage the power of visual data. By integrating Bosch's robust hardware and sophisticated software with **TECBOMO**'s cutting-edge AI algorithms, this alliance is set to unlock unprecedented levels of proactive security and operational efficiency.

At the heart of this transformative partnership lies the promise of "predictive-ready" video systems. This isn't just about capturing and storing footage; it's about intelligent interpretation and foresight. Imagine security systems that can not only detect anomalies in real-time but also anticipate potential risks before they escalate. Envision operational analytics that move beyond historical data to forecast trends, optimize resource allocation, and enhance overall productivity. The fusion of **TECBOMO**'s AI prowess with Bosch's established reliability creates a powerful engine for proactive decision-making across diverse industries, from smart cities and critical infrastructure to retail and manufacturing.



This strategic alliance between **TECBOMO** and Bosch on this significant Monday heralds a new era where video analytics transcends traditional surveillance. It embodies a shift towards intelligent vision – systems that learn, adapt, and provide actionable insights. As businesses and communities increasingly seek smarter, more efficient ways to ensure safety and optimize operations, this partnership stands as a beacon of innovation, promising a future where the power of predictive-ready video

systems becomes an indispensable asset in navigating an increasingly complex world. [Learn More.](#) →

Safety and security solutions

Protecting lives, buildings, and assets is our aim. Our product portfolio includes video surveillance, intrusion detection, fire detection, and voice evacuation systems as well as access control and management systems. Professional audio and conference systems for communication of voice, sound, and music complete the range.



The move to predictive

Bosch is innovating at the speed of AI – leading the transition to predictive video security solutions with visual intelligence. Think AI-enabled cameras and cloud services that extract metadata from your video footage, turning them into valuable insights and supporting informed decision-making.

No unwanted alarms. No guesswork. Bosch's AI-enabled solutions can find meaningful information in video footage in real-time, recognize patterns, and ultimately help predict what will happen next. So, it's never been easier to identify and respond to potential risks and unwanted threats. Or improve the safety, security, and operational efficiency of your environment. Contact us. 1.866.761.1255

Hewlett Packard Enterprise

HPE Compute

Accelerate AI innovation and optimize compute workloads from edge to cloud with HPE Compute, engineered for your hybrid world.



Benefits of HPE Compute

Optimize performance and efficiency

The HPE Compute portfolio is optimized for performance, efficiency and cost with tailored solutions to power workloads from VDI to AI and HPC to provide the best outcomes for your business.

[View the brochure here](#) →

Get Security confident

Consistent insight into health and operation of your servers with the latest innovations in simplified operations, performance and security inflated in the supply chain and rooted in the silicon.

Seamlessly monitor and manage

Simplify and automate compute management with a cloud operating experience enabling IT to easily monitor, manage and update sensors remotely through a self-service console-anywhere, anytime.

Unlock AI Potential

Create your AI advantage and unlock ambition

[Explore more](#) →

Transform data into insights

Transform data into intelligence with the right data solutions

[Explore more](#) →

Modernize hybrid cloud

Connect the corners of your business more seamlessly and more securely

[Explore more](#) →

Contact us for more information.

Phone: 866.761.1255

Email: support@tecbomo.com



Simplify Your AI Journey

Deliver AI at scale across cloud, data center, edge, and client—that's the power of Intel Inside

Reduce Complexity. Level Up Productivity

Accelerate and Scale AI with Intel® Tiber™ AI Cloud

Access Intel's latest hardware and software to build, optimize, and deploy AI models and applications. Run small and large-scale AI training and inference workloads and deploy with optimized price performance. Maximize performance using small to large VMs, powerful multiplatform systems, and clusters.

Industry Solutions

Finance. Mitigate Financial Risk and Fraud
Mitigate risk by installing AI models that continuously enhance customer predictions or financial markets using historical and real-time data. Minimize financial losses by uncovering emerging patterns to prevent fraud.

Healthcare Pharma. Make Precision Medicine a Reality
Use data science to accelerate the production of personalized medicines and reduce clinical trial costs. Increase the accuracy of diagnostics, apply machine learning to predict patient outcomes, and train machines to recognize and measure symptoms.

Insurance. Personalize Insurance



learning models for better manufacturing

Use data science to mitigate risk with more accurate claims prediction and fraud assessment. Personalize insurance offers, policies, pricing, and recommendations with natural language processing models that help you produce content.

Manufacturing. Make Manufacturing Smarter
Use advanced AI and deep reinforcement learning algorithms in production for full monitoring and performance tracking capabilities to solve even the most complex business problems. Give your data scientists an open-source library to design, build, and train deep

Aerospace and Defense. Fortify Aerospace and Defense
Put machine learning at the front lines of defense with optimal intelligence. Build ML models to improve intelligence and predictions, computer vision for heightened surveillance, and ML applications for state-of-the-art technology.



Empowering Access Everywhere

Every day, millions of people in more than 100 countries use HID products and services to securely access physical and digital places. Billions of things that need to be identified, verified and tracked are connected through our technology.

Access Control & Identity Management Solutions

We're HID — a leading provider of access control, RFID and digital security solutions that make it possible for people to transact safely, work productively and travel freely.

Access Control

Biometrics

Card Printing

Digital Security

RFID

Identity & Access Management

Digital Security

Ensure Safe, Seamless Access to Your Facilities & Systems

Manage access to physical spaces, networks and services using physical keycards or digital credentials.

Access Control Systems

Safe and convenient access control systems

Cloud-Based Physical Access Control

Build integrated access control solutions through the cloud

Contactless Payments and Ticketing

Efficient, intuitive and secure

Mobile Access Solutions

Use mobile to access networks, spaces and services

Physical Identity & Access Management

Centralized, integrated physical access and IT systems

Touchless Access Control

Touchless access for a safer workplace

Visitor Management

Extend identity management beyond visitors

Contact us

Solutions: RFID Tags, HID Condition Monitoring, HID Textile Services, Trusted Tag Services, Cards or Prelaminates, Event Management Solutions, Fueling Automation, HID Location Services, Transportation Ticketing



Meta for Education with mixed reality

Bring learning to life anytime, anywhere. Transform complex ideas into unforgettable immersive mixed reality (MR) experiences with Meta Quest for colleges and universities.

Mixed reality for higher education

Leverage mixed reality (MR) in education to improve learning outcomes through program-centric learning (curriculum integration) and self-learning (VR labs).

Vocational training

Simple and innovative tools to effectively teach and engage students through hands-on/real simulation learning experiences within mixed reality.

EXPERIENCES IN THE METAVERSE

Expand students' minds with Meta Horizon managed solutions

Unlock the power of mixed reality for your educational organization with our comprehensive hardware and software solution.

Get everything you need to easily manage users, devices, and metaverse experiences. Train your students safely and at scale with an ecosystem of world-class content providers and enjoy effortless deployment with robust security features built-in.



Meta Quest Pro headset



Meta's Ray-Ban Meta Smart Glasses
Introducing Virtual Tour Guide Feature

Use Case: TECBOMO™ and Maryland Health Benefit Exchange (MHBE) - Enhancing Healthcare Access and Efficiency through Databricks

Context: The Maryland Health Benefit Exchange (MHBE) operates Maryland Health Connection, the state's health insurance marketplace established under the Affordable Care Act. MHBE's mission is to improve the health and well-being of Marylanders by connecting them with quality, affordable health coverage through innovative technology and consumer assistance. They handle vast amounts of data related to enrollment, eligibility, plan selection, and user interactions.

Challenge: MHBE faces the ongoing challenge of efficiently managing and analyzing its complex and growing datasets to:

- **Improve Enrollment Processes:** Streamline the application and enrollment experience for Maryland residents.
- **Enhance Customer Support:** Provide personalized and timely assistance to users navigating the marketplace.
- **Optimize Plan Management:** Effectively manage and analyze the performance of various health insurance plans offered.
- **Ensure Regulatory Compliance:** Meet stringent state and federal reporting requirements.
- **Detect and Prevent Fraud:** Identify and mitigate potential instances of fraud and abuse.
- **Gain Insights for Policy Decisions:** Extract meaningful insights from data to inform policy adjustments and improve the overall effectiveness of the exchange.

Solution: TECBOMO's Databricks Implementation for MHBE

TECBOMO™, a technology solutions provider with expertise in the healthcare sector and data analytics, partnered with MHBE to implement a comprehensive Databricks solution tailored to their specific needs. This solution leveraged the key capabilities of the Databricks Lakehouse Platform, unifying data warehousing and advanced analytics with AI and machine learning.



Contact us here. 866.761.1255 or support@tecbomo.com



Comprehensive security for the AI era
Get end-to-end protection for enterprises building, using, and innovating with AI.

Request a Demo

Read State of AI Security report >

Cisco AI Defense

AI Model and Application Validation

Identify safety and security vulnerabilities across models at scale. With algorithmic red teaming technology, assess AI risk in mere seconds.

AI Runtime Protection

Protect production AI applications with guardrails embedded in the network. Block adversarial attacks and harmful responses in real time.

AI Cloud Visibility

Automatically inventory the AI models and connected data sources across your distributed environment to understand usage and gauge risk.

AI Access

Monitor and manage access to third-party AI applications. Enforce policies that limit sensitive data exposure and protect against external threats.

AI Supply Chain Risk Management

Learn about Cisco AI supply chain risk management to help ensure governance and security over AI models and files.

Secure your AI transformation

Request a demo for Cisco AI Defense to discover our end-to-end solution for enterprise AI security.

Comprehensive security for enterprise AI

Artificial intelligence exposes enterprises to an entirely new paradigm of risk that traditional cybersecurity solutions don't address effectively.

Cisco AI Defense is the comprehensive solution for enterprise AI security, protecting against threats to users, proprietary AI applications, and third-party AI tools.

Request a personalized demo of Cisco AI Defense to:

- Gain end-to-end visibility into the AI workloads, applications, models, data, and user access across your cloud environments
- Identify and address misconfigurations, security vulnerabilities, and other risks jeopardizing your AI security
- Provide runtime protection for AI applications against a variety of threats, including prompt injections, denial of service, and data leakage
- Learn how you can easily comply with AI security standards from OWASP, NIST, and MITRE
- Discover how Cisco's extensive experience in networking and security enables comprehensive visibility and enforcement for AI traffic



SEAGATE
PARTNER
PROGRAM

SEAGATE | mozaic 3+

TECBOMO

Storage at scale runs on Seagate

Breakthroughs in application development are leading to extraordinary data generation. Data that must be captured, replicated, and preserved at scale to ensure continued innovation and trust. In an age of unprecedented creation, Seagate stores infinite potential

SEAGATE | mozaic 3+

A masterpiece of heat, light, and bits.

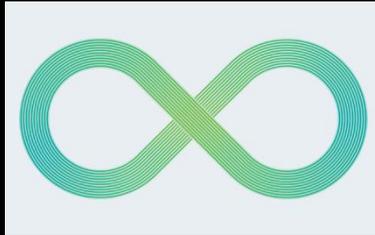
Mozaic 3+™ is a hard drive platform that incorporates Seagate's unique implementation of HAMR to deliver mass-capacity storage at unprecedented areal densities of 3TB per platter and beyond, enabling data center efficiency like never before.

DATA CREATION

DATA WORKFLOW

STORAGE
INFRASTRUCTURE

DATA STORAGE
SOLUTIONS



AI drives unprecedented data growth.

AI data flows in an infinite loop.

AI depends on mass-capacity data storage.

AI at scale runs on Seagate.

As models advance and AI becomes pervasive, data creation will grow exponentially.

This virtuous cycle enables ongoing creation and iteration, refining models as they run.

Storing and activating mass data is critical to the next wave of AI innovation.

Seagate is optimizing data storage for the AI era.

Storage Strategies for Data-Driven Enterprise

Future-proofing data management for mass storage, migration, and movement. →



Deliver an Unparalleled User Experience and Simplify Operations with Juniper and Mist

Users expect a great wireless experience. Yet many organizations are stuck with legacy wireless LANs that simply can't deliver the performance, scalability, and simplicity that's needed to meet the demands of today's mobile, cloud, and IoT world.

As a Juniper customer, you know the operational simplicity and unparalleled performance and reliability of Juniper switching solutions. Now, by adding the Mist wireless LAN platform, you can extend that experience to users of mobile and IoT devices, delivering on the promise of an AI-driven network from edge to core.

By applying the power of the AI-powered Mist Cloud across the enterprise network, Juniper is a force multiplier for the AI-driven enterprise, simplifying how enterprises deliver an amazing digital experience.

1. Ensure an unparalleled user experience.

Mist is a wireless LAN platform built for today's mobile, IoT, and cloud world. While other WLAN products were designed long before smartphones, cloud, and AI, the Mist platform is built on a modern microservices cloud architecture that combines AI, machine learning, and data science with the latest cloud technologies, delivering an unparalleled user experience.

Mist leads the convergence of Wi-Fi, Bluetooth Low Energy (BLE), and IoT with enterprise-grade access points. APs handle data collection, analysis, and policy enforcement, along with machine learning, location services, and event correlation. APs also support the newest Wi-Fi 6 (802.11ax) technology for environments with soaring densities of mobile and IoT devices as well as Wi-Fi 5 (802.11ac).

2. Simplify network operations with automation.

Wireless networks are more critical to business operations than ever, yet increasingly difficult to troubleshoot. When problems take too long to solve, business is disrupted. But automation and AI can deliver operational simplicity and a more resilient network. Marvis, the Mist AI-driven virtual network assistant, brings to life a "driver assist" mode for your enterprise network, simplifying troubleshooting and network performance analysis.

Ask questions and get intuitive answers on par with a wireless expert that lets your IT team spend less time on network configuration, operations, and troubleshooting, and more time on strategic projects.

With Mist Wired Assurance, Juniper Networks® EX Series Ethernet Switches continuously deliver network telemetry to the Mist Cloud. Data is analyzed to create unprecedented visibility into wired service levels, giving IT a clear view into the health of Juniper switches, while Marvis proactively detects problems before network services are negatively impacted.

3. Reimagine your IT operations model with AI.

IT transformation is complex, and the old, reactive way of manually operating IT infrastructure can't keep pace with today's speed and scale. With Juniper, you can apply predictive, AI-driven operations to efficiently meet escalating service levels and business needs. Instead of manual actions, Juniper employs programmatic tools, open interfaces, and data insights to drive operations from users and devices in your campus and branch locations across the wider enterprise.

Join Us for the New Era of IT

AI-driven IT operations is a journey. With a Juniper network, you can migrate your enterprise framework to an automated, software-defined multicloud at your own pace—and under your own control.

To learn more about deploying the Mist WLAN platform with your Juniper wired network, please visit www.juniper.net/us/en/products-services/wireless/mist/.

What the Analysts Are Saying

- Gartner named Mist a Visionary in Magic Quadrants for Wired & Wireless LAN.¹
- Gartner named Mist a Visionary in the Magic Quadrant for Indoor Location Services.¹
- Gartner named Juniper a Leader in the 2019 Magic Quadrant for Data Center Networking.²

¹ Gartner Magic Quadrant for the Wired and Wireless LAN Access Infrastructure, Bill Meneses, Christian Canales, Tim Zimmerman, Mike Toussaint, 24 September 2019.

² Gartner Magic Quadrant for Indoor Location Services, Global, Tim Zimmerman and Annette Zimmermann, 20 January 2019.

³ Gartner Magic Quadrant for Data Center Networking, Andrew Lerner, Mike Toussaint, Jonathan Forest, 15 July 2019.

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EV DRIVERS WANT TO Park & Charge

Will they park at your lot or across the street?

Extend
Parking Times

Attract
EV Drivers

Increase
Revenue Per Spot



TECBOMO LLC
Email: info@tecbomo.com | Website: www.tecbomo.com
Phone: +1 (866) 761.1255

BlinkCharging.com



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Email: info@tecbomo.com | Website: www.tecbomo.com
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Parking Times
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EV Drivers
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Revenue Per Spot
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Park & Charge

Will they park at your lot or across the street?

TECBOMO: Empowering the EV Charging Community as an Authorized Blink Reseller

TECBOMO is proud to be an authorized reseller of Blink EV charging solutions, a leading provider of electric vehicle charging equipment and services. This partnership allows TECBOMO to deliver advanced and reliable EV charging infrastructure to businesses, organizations, and residential communities, directly contributing to the growth and accessibility of electric vehicle adoption. By offering Blink's comprehensive range of Level 2 and DC fast charging stations, TECBOMO helps to establish robust charging networks, ensuring that EV drivers have convenient and dependable access to power wherever they go. Our commitment extends beyond just sales; we provide expertise in site assessment, installation, and ongoing support, making the transition to electric mobility seamless for our clients.

Dual-Port.

blink

The Series 7

80 Amp Fleet & Multiunit EV Charging

With its compact form factor, easy installation, commercial-grade aluminum body, and ENERGY STAR® certification, the Series 7 charging station is the perfect solution for your business or fleet.

COMPACT • DUAL-PORT • POWERFUL

Series 7 Benefits

- Communicates with the cloud via built-in 4G LTE signal
- Rugged aluminum enclosure prevents environmental damage
- Bright LED status indicator lights
- Backlit LCD Screen
- Network connectivity with robust electricity management
- Universal J1772 plugs, charges all electric or plug-in hybrid electric vehicles*
- Convenient access panel makes installation troubleshooting, and connectivity a breeze
- API Integration creates a 360-degree view of your operations and provide dependable charging experiences
- Robust remote management tool via Blink Fleet portal and Blink Network**



Product Details

AC Power Output, Maximum (Per Port)	7.2 kW (30A@240VAC), 11.52 kW (48A@240VAC), 19.2kW (80A@240VAC)	Safety & EMI Compliance	UL 2231-1, 2231-2, UL 2594, NEC Article 625, FCC Part 15 Class A
California Type Evaluation Program (CTEP) Compliance	Certified	Enclosure	Aluminum, NEMA 3R outdoor rated
ENERGY STAR	Compliant	Dimensions	20.5" H x 7.4" W x 7.4" D
Data Communication	Cellular 4G LTE	Installation	Indoor/Outdoor
		Cable Length	18 ft. standard, 25 ft. optional

*Tesla adapter required

**Coming soon



NARRATIVEPULSE: KICKSTART YOUR NARRATIVE INTELLIGENCE JOURNEY

Gain insight into the harmful narratives impacting your organization with automated narrative discovery and risk assessment.

THE PERFECT STARTING POINT FOR NARRATIVE INTELLIGENCE

Blackbird.AI's **NarrativePULSE** is an intuitive, AI-powered product designed to help organizations identify prominent narratives and risk signals in the current online environment including social media, dark web, news media, and web content. By surfacing and prioritizing high-risk narratives, **NarrativePULSE** enables organizations to gain context and insight into the threat actors, and risks associated with these attacks that can cause financial, reputational and operational harm.

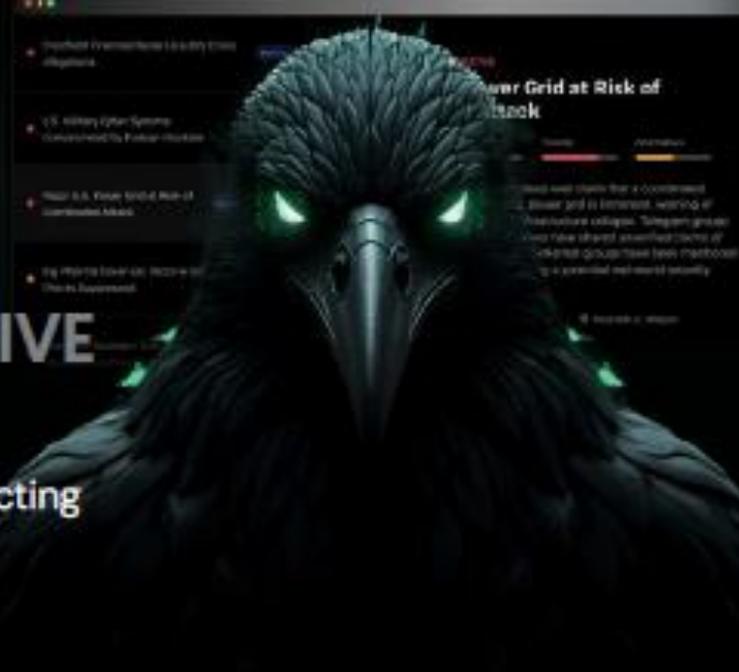
Built as a turnkey solution, **NarrativePULSE** provides rapid, actionable intelligence for companies looking for a high-value, low-friction introduction to narrative intelligence. Blackbird.AI's Constellation platform is available as an upgrade for those looking to conduct deeper investigations into narratives over time or conduct advanced media forensics.

NarrativePULSE empowers you to make better strategic decisions by understanding the most important narratives affecting the organization at the moment. Your custom dashboard view rapidly surfaces critical signals including prioritizing the most harmful narratives impacting your organization, manipulation detection, anomalous activity, and key influencers and cohorts engaged, all in an easy-to-view narrative scorecard.

OVERVIEW

NarrativePULSE is a streamlined intelligence product within the Blackbird.AI ecosystem. It automates and simplifies narrative discovery by analyzing thousands of sources—including social media, dark web, news media, and web content—to surface harmful narratives which may pose reputational, financial, or security risks.

Using Blackbird's Constellation Risk Signals combined with Generative AI, **NarrativePULSE** delivers clear, concise, and actionable narrative intelligence in a simple, easy-to-navigate dashboard well suited for busy leadership and operational teams. It identifies and summarizes high-risk narratives and ranks them by priority based on hundreds of risk signals to help you make better strategic decisions, especially during times of crisis.



TECBOMO

TECBOMO™ PARTNER ECOSYSTEM

TECBOMO™ is dedicated to empowering businesses with innovative solutions, forging strategic partnerships with the world's leading technology manufacturers – from Silicon Valley heavyweights to emerging tech players.

These collaborations ensure TECBOMO™ delivers best-in-class products, services, and solutions, leveraging cutting-edge advancements in cloud computing, cybersecurity, AI/ML, data analytics, and more. By bridging the gap between IT and business objectives, TECBOMO™ positions clients not just to overcome today's challenges, but to proactively seize future opportunities and drive sustainable growth in an ever-evolving digital landscape.

	Acronis	
	ARISTA	



A Symphony of Expertise

We firmly believe that the sum is greater than its parts. By partnering with the world's leading technology manufacturers, we gain access to a wealth of expertise and resources that would be beyond the reach of a single entity. This collaborative approach allows us to:

Deliver Cutting-Edge Solutions: Our partnerships grant us access to the latest technologies as soon as they hit the market. This enables us to integrate these advancements seamlessly into our solutions, ensuring our clients remain at the forefront of innovation.

Unparalleled Depth of Knowledge: Each technology manufacturer possesses an in-depth understanding of their specific solutions. By partnering with them, we tap into this vast pool of knowledge, allowing us to provide our clients with comprehensive advice and support.

Enhanced Scalability and Flexibility: Our partnerships empower us to offer a wider range of solutions, catering to diverse client needs and industry demands. Additionally, these alliances enhance our ability to scale our services efficiently, ensuring we can seamlessly support organizations of all sizes.

Contact us for more information.

[Request More Information](#)



OUR SOLUTIONS

Our solutions enable real-time data analysis, seamless workflow integration, and enhanced operational efficiency, ensuring that every decision made is backed by comprehensive insights and innovative technology. We help our clients stay ahead in the ever-evolving tech landscape, transforming potential challenges into opportunities for growth and success.

5G/6G/7G ACCESS POINTS	AEROSPACE	TELECOMM	CLOUD
CYBERSECURITY	NETWORKING	QUANTUM COMPUTE	MOBILITY
AI / RPA	ZERO TRUST NETWORK		INTELLIGENT AGREEMENT
AUTOMATION ORCHESTRATION	REMOTE MONITORING	SECURITY TRANSFORM	ESG
BIOMETRIC	CRITICAL EVENT MANAGEMENT	DATA CENTER	DIGITAL

INDUSTRIES WE SERVE

TECBOMO empowers government agencies and organizations by providing cutting-edge technology solutions through innovative services, solutions and strategic partnerships. By leveraging advanced technologies, TECBOMO enables agencies to streamline processes, reduce costs, and make data-driven decisions.

Aerospace	Automotive	Communications	Construction
Consumer Packaging	Education	Energy	Financial
Food & Beverage	Government Fed/SLED	Healthcare	High Technology
Hospitality	Industrial	Life Science	Media Entertainment
Oil & Gas	Public Safety	Retail	Telecomm
Travel & Transportation	Utilities	Commercial	SMB

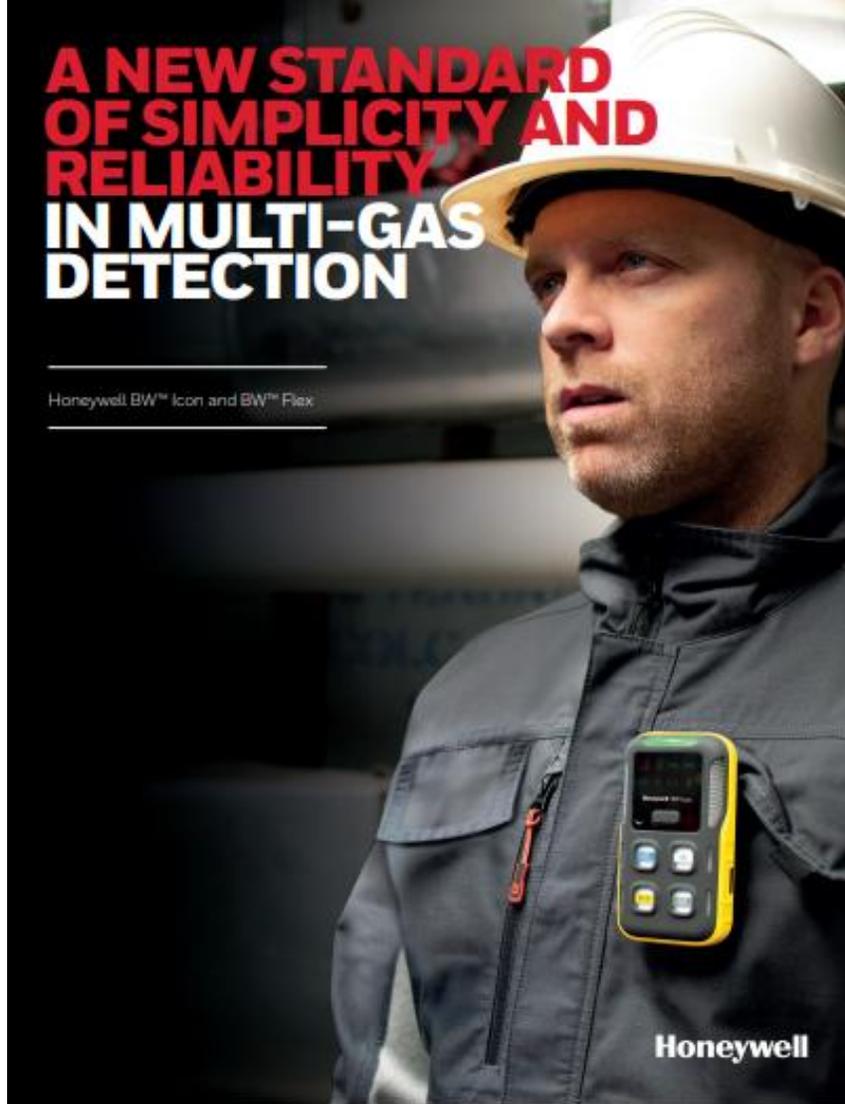


THE BEST OF HONEYWELL BW™ IN THREE PORTABLE COMPLIANCE DETECTORS

From pioneering a fixed-life single-gas detector to launching the first compact multi-gas detector with one-button operation, Honeywell BW™ has set the standard for quality, reliability and ease of use in portable gas detection.

The BW Next Generation Multi-Gas Platform combines the best features of our legacy portable gas detectors with the latest technology and capabilities. Workers can continue to get the Honeywell BW™ experience and performance they expect in addition to new features which make it even easier to increase multi-gas safety and compliance.

Continuing the legacy of Honeywell BW™ products, the Icon and Flex portable detectors are engineered for simple operation and straightforward notification, including bright lights, vibration and a 95-decibel alarm. If there's a gas threat, workers will know it.



Honeywell BW™ Icon

Fixed-life, 2-year, 4-gas detector for the hazards workers face most often



Honeywell BW™ Icon+

Serviceable 4-gas detector with a choice of 5 sensors



Honeywell BW™ Flex

Serviceable 4-gas detector with a choice of more than 15 sensors



Contact us for more information.

[Request More Information](#)

Policies, Frameworks and Executive Orders

Executive Order 14110

Advancing Governance, Innovation, and Risk Management for Agency Use of Artificial Intelligence

Artificial intelligence (AI) is one of the most powerful technologies of our time, and the President has been clear that we must seize the opportunities AI presents while managing its risks. Consistent with the AI in Government Act of 2020,¹ the Advancing American AI Act,² and Executive Order 14110 on the Safe, Secure, and Trustworthy Development and Use of Artificial Intelligence, this memorandum directs agencies to advance AI governance and innovation while managing risks from the use of AI in the Federal Government, particularly those affecting the rights and safety of the public.

4.(b.) Removing Barriers to the Responsible Use of AI

Embracing innovation requires removing unnecessary and unhelpful barriers to the use of AI while retaining and strengthening the guardrails that ensure its responsible use.

4.(b.) (i) IT Infrastructure. Agencies should ensure that their AI projects have access to adequate IT infrastructure, including high-performance computing infrastructure specialized for AI training and inference, where necessary.

4.(b.) (ii) Data. Agencies should develop adequate infrastructure and capacity to sufficiently share, curate, and govern agency data for use in training, testing, and operating AI. This includes an agency's capacity to maximize appropriate access to and sharing of both internally held data and agency data managed by third parties.

4.(b.) (iii) Cybersecurity. Agencies should update, as necessary, processes for information system authorization and continuous monitoring to better address the needs of AI applications, including to advance the use of continuous authorizations for AI. Consistent with Section 10.1(f) of Executive Order 14110, agency authorizing officials are encouraged to prioritize review of generative AI and other critical and emerging technologies in Authorizations to Operate and any other applicable release or oversight processes.

4.(b.) (iv) Generative AI. In addition to following the guidance provided in Section 10.1(f) of Executive Order 14110, agencies should assess potential beneficial uses of generative AI in their missions and establish adequate safeguards and oversight mechanisms that allow generative AI to be used in the agency without posing undue risk.

Cybersecurity Frameworks

The NIST Cybersecurity Framework (CSF) 2.0 provides guidance to industry, government agencies, and other organizations to manage cybersecurity risks. It offers a taxonomy of high-level cybersecurity outcomes that can be used by any organization — regardless of its size, sector, or maturity — to better understand, assess, prioritize, and communicate its cybersecurity efforts. The CSF does not prescribe how outcomes should be achieved. National Institute of Standards and Technology This publication is available free of charge from: <https://doi.org/10.6028/NIST.CSWP.29>

Artificial Intelligence Risk Management Framework (AI RMF 1.0)

Framing Risk AI risk management offers a path to minimize potential negative impacts of AI systems, such as threats to civil liberties and rights, while also providing opportunities to maximize positive impacts. Addressing, documenting, and managing AI risks and potential negative impacts effectively can lead to more trustworthy AI systems. Learn More. <https://www.nist.gov/it/ai-risk-management-framework>

Cybersecurity Maturity Model Certification (CMMC) Program ***Department of Defense Office of the Secretary 32 CFR Part 170***

With this final rule, DoD establishes the Cybersecurity Maturity Model Certification (CMMC) Program in order to verify contractors have implemented required security measures necessary to safeguard Federal Contract Information (FCI) and Controlled Unclassified Information (CUI). The mechanisms discussed in this rule will allow the Department to confirm a defense contractor or subcontractor has implemented the security requirements for a specified CMMC level and is maintaining that status (meaning level and assessment type) across the contract period of performance. This rule will be updated as needed, using the appropriate rulemaking process, to address evolving cybersecurity standards, requirements, threats, and other relevant changes. Learn more. <https://www.federalregister.gov/documents/2024/10/15/2024-22905/cybersecurity-maturity-model-certification-cmmc-program>



Take control of cyber exposure, before attackers do

Attackers don't honor security silos. Yet the tools we rely on remain fragmented - focused on individual technologies.

We lack the critical attacker's perspective - an interconnected view of viable attack paths, and their potential impact on the organization.

Tenable One is the market-leading Exposure Management platform designed to provide complete visibility into all your assets (cloud, identities, IT, OT, IoT, and applications) and preventable forms of risk (vulnerabilities, misconfigurations, and excess privileges) across the modern attack surface.

Unlike traditional security tools, which lack the attacker's perspective, Tenable One identifies attack paths and toxic combinations of risk across security domains and their potential impact on the things that matter most.

Exposure Management platforms, such as Tenable One, aim to proactively identify toxic combinations of assets and risk that represent true exposure for the business or organization for prioritized remediation – before a breach has even begun or any material impact has occurred.

Gain

Comprehensive visibility
Get a unified view of all your assets, identities and risk - from vulnerabilities, and misconfigurations, to excess privileges – whether on-prem, across clouds, OT environments and web applications.

Prioritize

True cyber exposure
Quickly identify and prioritize toxic risk combinations, and leverage detailed attack paths that map asset, identity, and risk relationships to crown jewels to defend the things that matter most.

Optimize

Communication of risk
Provide individual security teams, business leaders, and the board of directors, business-aligned views of cyber risk, with clear KPIs tracking benchmarks against industry peers, ongoing compliance, and risk exposure over time.

Address and manage your cyber risk

Tenable One enables continuous threat exposure management (CTEM) for all of your assets, across the attack surface, so you can make actionable decisions to address them. Measure how effective your security team is at identifying critical flaws and how quickly they remediate cybersecurity risks.

Otenable | Data Sheet

Vulnerability Exposure

A simple, scalable approach to dynamic application security testing

Securing modern web applications is increasingly challenging as developers rapidly build complex apps.

Organizations often release multiple new or updated web applications daily, each potentially containing vulnerabilities. Security teams, outnumbered by developers 100:1, struggle to keep up, often assessing apps too late. Many organizations lack the necessary application security skills and resources to defend against cyber threats effectively.

Another standalone security product isn't the answer. Security leaders need visibility into the security of all their web applications as part of a comprehensive Exposure Management strategy for a complete security and compliance posture.

Unified web app and API scanning that's simple, scalable and automated

Tenable Web App Scanning provides easy-to-use, comprehensive, and automated vulnerability scanning for modern web applications. Configure and manage scans in minutes with minimal tuning. Available as a standalone product or as part of the Tenable One Exposure Management Platform, it offers extensive visibility into your web application security. Choose from SaaS or on-premise options for safe, scalable scanning that covers your entire portfolio. This allows you to quickly and efficiently assess web applications, with high detection rates and minimal false positives, ensuring a clear understanding of cyber risk in your web apps.

Key benefits

- Improve scanning confidence**
Confidently deliver highly accurate results with minimal false positives and negatives.
- Reduce manual work efforts**
Save time and effort by using low-touch automated scanning to quickly understand your web application security risks.
- Remove security blindspots**
Scan your applications, including those built with modern web frameworks like JavaScript, AJAX, HTML5 and Single Page Applications.
- Rapid security assessments**
Deliver immediate value with fast web application scans that identify common security issues in two minutes or less.
- Reduce product sprawl**
Gain visibility into your exposure with the Tenable One Exposure Management Platform, reducing complexity and product sprawl.

View identified vulnerabilities to ensure visibility and prioritize your remediation.

The biggest roadblocks to workplace collaboration...

and how to overcome them

Collaboration isn't as straightforward as it used to be. With colleagues spread across multiple locations and an increasing number of apps and tools, there's a lot that could be holding your teams back. Take a look at these eye-opening statistics¹ and see how you can help improve collaboration within your organization.



A communications platform for federal, state, and local agencies

Federal, state, and local government organizations can use Zoom or Zoom for Government to evolve public services, improve citizen engagement, and embrace digital transformation.

Secure communications from the start

Our secure government communication platform helps protect the exchange of important government information, all with robust controls necessary for compliance.

A new kind of flexibility

Zoom's flexible architecture is built with your workforce in mind, including strategic solutions that enable government employees to do their best work from anywhere.

Expanding citizen engagement

From video-first public safety services to increased access to justice, our dynamic government communications platform and integrations evolve the way you connect with citizens.

Zoom for Government vs. commercial Zoom

In the United States, we offer a separate platform, called Zoom for Government (ZfG), that is designed to conform with the federal government's security requirements. While originally created for federal agencies, ZfG is also available to U.S. state and local government customers as well as other approved businesses and organizations.

Zoom for Government delivers an intuitive and secure experience similar to commercial Zoom. Both versions of the platform are scalable and flexible, giving today's public sector organizations what they need to achieve their goals while still helping to protect important information.



Simplifying Your Technology Purchases with TECBOMO™

In today's fast-paced digital landscape, acquiring the right technology can be an overwhelming and complex endeavor. From navigating countless product options and technical specifications to managing vendor relationships and budget constraints, the process often consumes valuable time and resources.

This is where TECBOMO™ steps in. By leveraging our expertise in technology procurement and supply chain management, TECBOMO™ effectively streamlines these intricate processes, offering a centralized and simplified approach to your technology investments. We handle the complexities, allowing your organization to benefit from efficient, cost-effective, and strategic technology acquisitions, ultimately freeing up your team to focus on core business objectives and innovation.

Learn more at <https://www.tecbomo.com/>
Request a quote <https://tecbomo.com/services-9#get-a-quote>

TECBOMO™ Limited Liability Company
3195 Old Washington Rd Suite 214
Waldorf MD 20602
866.761.1255

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TECBOMO

TECBOMO Limited Liability Company
3195 Old Washington Rd Suite 214
Waldorf, MD 20602
(866) 761-1255
Website: www.tecbomo.com

EIN: 61-2030068
CAGE: 8XV93
DUNS: 10-5706658

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Overview

Through TECBOMO™ Limited Liability Company's strategic partnership with Carahsoft Technology Corp., a leading government IT solutions provider, TECBOMO™ is positioned to offer a comprehensive suite of IT solutions to the education sector via a variety of pre-negotiated contracts and cooperative agreements. This collaboration allows K-12 school districts, colleges, and universities to streamline their procurement processes and access a wide array of technological resources.

TECBOMO™, a minority-owned small business, leverages Carahsoft's extensive portfolio of contracts with state, local, and education (SLED) entities. This enables educational institutions to easily acquire critical IT services such as cloud solutions, cybersecurity, data center hardware, and managed services. By utilizing these existing agreements, schools and universities can avoid the complexities and delays of the traditional bidding process.

The partnership provides educational clients with access to top technology vendors under favorable terms and conditions negotiated by Carahsoft. This ensures competitive pricing and adherence to public sector procurement regulations. Consequently, TECBOMO™ can deliver tailored and cost-effective IT solutions that address the unique challenges and evolving technological needs of modern learning environments. This streamlined approach to procurement empowers educational institutions to efficiently enhance their IT infrastructure and support their educational missions.

The TECBOMO™ Advantage

TECBOMO™™ helps educational institutions streamline their workflows and procurement processes by leveraging existing, competitively bid contract vehicles. This eliminates the need for institutions to conduct lengthy and costly RFPs (Request for Proposals) on their own, saving time, money, and resources. By utilizing our pre-negotiated contracts with leading technology providers, we enable schools, colleges, and universities to quickly and efficiently acquire the IT products, software, and services they need to support their academic and operational goals. 🤝

The key benefits of partnering with TECBOMO™ include:

- **Cost Savings:** Access to pre-negotiated, discounted pricing on a wide range of technology solutions.
- **Increased Efficiency:** Skip the time-consuming RFP process and get the technology you need faster.
- **Compliance:** Our contracts are meticulously vetted to comply with federal and state procurement regulations, reducing your risk.
- **Simplified Procurement:** We act as your single point of contact, simplifying the process of acquiring and managing technology from multiple vendors.
- **Expert Guidance:** Our team provides expert advice to help you select the right solutions for your specific needs. Agency purchase orders must be emailed.

Contract Vehicle Deep Dive

The Quilt | # MSA - 05012019F ([Vendors](#)) – TECBOMO / CCRA-TLL-08152025

About The Quilt: A non-profit national coalition of 38 regional research and education networks. It leverages its collective buying power to secure advantageous pricing and terms for its members on IT infrastructure, particularly for networking and virtualization technologies.



TECBOMO™ 's Role: We provide educational institutions with a streamlined way to access the benefits of **The Quilt** contract. This gives you direct access to powerful virtualization and cloud infrastructure solutions from leading vendors at significant discounts. This is perfect for institutions looking to reduce IT costs through server consolidation, build a more resilient disaster recovery solution, or support remote access for students and staff.

E&I Cooperative Services | #EI00063-2021MA ([Vendors](#)) – TECBOMO / #CCRA-TLL-08152025

About E&I: The largest member-owned, non-profit purchasing cooperative for education. E&I helps its members achieve supply-chain efficiencies, lower costs, and reduce risk. Their competitively solicited contracts make it easy for institutions to access high-quality products and services.

TECBOMO™ 's Role: Through our partnership, we enable E&I members to leverage the E&I Carahsoft contract, which provides access to a broad portfolio of leading technology providers. We simplify the purchasing process, ensuring you can quickly integrate cutting-edge technologies while adhering to E&I's policies on sustainability and supplier diversity.

NJEdge | #00278834 ([Vendors](#)) – TECBOMO / #CRA-TLL-08152025

About NJEdge: A technology consortium serving academic and research institutions in New Jersey and beyond. It provides a robust technology ecosystem, including networking, professional services, and a comprehensive catalog of IT solutions.



TECBOMO™ 's Role: We utilize our partnership with NJEdge to provide institutions with a simple and efficient procurement path. Leveraging the pre-negotiated NJEdge contract, we can deliver a variety of IT products and services, from virtualization and cloud solutions to comprehensive professional and managed services, all while ensuring compliance and delivering cost savings.

Texas DIR | # DIR-CPO-5131 ([Vendors](#)) – TECBOMO / #SCRA-TEC-090525

About Texas DIR: The Texas Department of Information Resources (DIR) provides technology solutions and purchasing support to state and local government entities, including public education. Its contracts are pre-negotiated and competitively solicited, offering discounted pricing and simplified terms.



TECBOMO™ 's Role: For institutions in Texas and beyond, we provide access to a wide array of products and services through our Texas DIR contracts. We help you navigate the various contracts available, such as those for AI, cloud services, data storage, and software, to ensure you select the best fit for your needs. We streamline the entire process, so you get the benefit of pre-negotiated pricing and terms without the administrative burden.

[Texas DIR-CPO-5131](#)

Artificial Intelligence (AI) Products, Services, and Related Services

[Texas DIR-CPO-5175](#)

Cloud Services

[Texas DIR-CPO-5362](#)

Data Storage, Data Communications & Networking Equipment and Related Services

[Texas DIR-CPO-5437](#)

Google Branded Products and Value-Added Services

[Texas DIR-CPO-5683](#)

Education Information Technology (I.T.) Products and Related Services

[Texas DIR-CPO-5687](#)

Software Products, Software Services, Software as a Service (SaaS), and Enterprise Resource Planning (ERP) Software Modules Products and Services

[Texas DIR-TSO-4036](#)

Case Management Software and Related Services

Carahsoft Texas Vendor ID Number - 1522189693700

Authorized Users:

Any Texas state agency, unit of local government, institution of higher education as defined in Section 2054.003, Texas Government Code, and those state agencies purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code, any local government as authorized through the Interlocal Cooperation Act, Chapter 791, Texas Government Code, and the state agencies and political subdivisions of other states as authorized by Section 2054.0565, Texas Government Code.

[DIR Co-op Contract Program Review](#)

[DIR Website for Contract DIR-CPO-5131](#)

Product Available: Various Software and Related Services

- [Appendix A Texas Standard Terms and Conditions](#)
- [Appendix B HUB Subcontracting Plan](#)
- [Appendix C Pricing Index](#)

Warranty and Return Policy:

All hardware has a 3 year limited warranty. Software returns must be submitted within 45 days of purchase through agent the order was sent to.

How It Works: Your Path to Simplified Procurement

Our process is designed to be quick and easy, ensuring you can focus on your core mission of education. 

1. **Consultation:** Contact us to discuss your technology needs and challenges.
2. **Solution Discovery:** Our team identifies the best contract vehicle (The Quilt, E&I, NJEdge, or Texas DIR) and technology solutions to meet your requirements.
3. **Proposal:** We provide a comprehensive proposal with transparent pricing and terms, leveraging the pre-negotiated contract.
4. **Procurement:** You issue a purchase order, and we handle the rest, from vendor management to delivery and implementation.
5. **Ongoing Support:** We remain a dedicated partner, providing ongoing support and guidance to ensure your technology investment is a success.
6. **Please remember to put the Contract Vehicle Number (located after the contract vehicle) on your Purchase Order and Quote. Payment Terms: Net 30 (On Approved Credit)**
7. Email purchase orders to info@tecbomo.com

Contact Us

Ready to streamline your procurement and unlock the power of these contract vehicles? Let's connect!

