

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

**PROCUREMENT DIVISION**

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**NOTICE OF CONTRACT RENEWAL**

1. DATE: May 30, 2025
2. COMMODITY NAME: Arboriculture Services
3. CONTRACT NUMBER: 37-22jcc
4. SUPERCEDES: 73-16ckc
5. CONTRACT PERIOD: July 27, 2022, through July 31, 2023
6. RENEWAL OPTIONS: Three (3), 1-year renewals remaining.  
1st Renewal: August 1, 2023, through July 31, 2024  
2nd Renewal: 3rd Mod August 1, 2024, through July 31, 2025  
3rd Renewal: 4th Mod August 1, 2025, through July 31, 2026
7. CONTRACTOR: The Davey Tree Expert Company  
295 Southern Water Street Kent  
OH 44240  
240-298-3910 (PH)  
Attn: John Jastrzembski  
Regional Business Developer  
[John.Jastrzembski@davey.com](mailto:John.Jastrzembski@davey.com)
8. TERMS: Net forty-five (45) days from receipt of authorized invoice.
9. FOR FURTHER INFORMATION CONTACT: Jeffrey Campbell  
Procurement Officer III  
PH (540) 422-8348  
[jeffrey.campbell@fauquiercounty.gov](mailto:jeffrey.campbell@fauquiercounty.gov)
10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the below for further instructions regarding this contract.



Fauquier County Requested Item	Service Line•	Service Item Original Contract	2025-2026 FY
<b>TREE APPRAISALS- ISA TRAQ CERTIFIED</b>			<b>Increase at 2.4 % in red</b>
Tree Appraisal <ul style="list-style-type: none"> <li>On site field assessment of a single specimen or group of plantings resulting in a written recommendation concerning foliage health and safety concerns, and pruning, lacing, trimming, removal Impacts. Could Include a quote to complete recommendations.</li> </ul>	DRG/WSSI	<b>Risk Assessment, ISA TRAQ Qualified</b> Level 1 \$800.00 Level 2 <b>\$1500.00</b> Level 3 TBD <b>based on</b> specific tree and needs	<b>\$844.00</b> <b>\$1582.00</b>
	WSSI	<b>Tree Appraisal/Valuation</b> \$1800 minimum (based on CTLA guide 10 <sup>th</sup> edition)	<b>\$1898.00</b>
	RC	<b>Health Assessment</b> \$100.00 + proposal FOR <b>WORK</b>	<b>\$105.00</b>
	RC	<b>Proposal</b> free non-competitive (to be <b>negotiated</b> )	<b>free</b>
<b>TREE SERVICES</b>			
Tree removal <ul style="list-style-type: none"> <li>as defined In glossary</li> </ul>	RC	\$350/hr= day rate 3 p crew, climber, bucket, chipper, grinding (If needed)	<b>\$369.00</b>
Stump grinding (Individual)	RC	\$15/ln DSH <b>grindings</b> remain or day rate of \$185/hr.	<b>\$195.00</b>
Tree Watering	CLS	\$80.00/hr (Includes drive time)	<b>\$84.00</b>
Plant Health Care - Insects, Disease, Fracture Soil, humates/organic/deep root fertillization.	RC	\$225.00/hr + cost of product	<b>\$237.00</b>
Tree pruning <ul style="list-style-type: none"> <li>as defined In glossary</li> </ul>	RC	\$330/hr= day rate 3 p crew, climber, bucket, chipper (If needed)	<b>\$348.00</b>

<b>URBAN FORESTRY / LAND PLANNING</b>			
Tree/Logging evaluation for undeveloped sites o A professional evaluation of the current status of the plantings at a specific site and a recommended plan of action.	RC/WSSI <b>OBDT</b> RC Preservation	Logging evaluation Based on Day Arborlst-\$2000.00 Forester-\$5000.00 Tree Preservation	\$2109.00 \$5274.00
Tree Inventory	DRG/WSSI	\$14.00/tree minimum of 1,000 trees.  \$1500/ day for less than 1000 trees. (maD deliverables searate)	\$15.00 \$1545.00
Canopy Overview	DBDT/RC  <b>DRG/WSSI</b>	Free less than 25 trees.  \$1500/day	\$1582.00
Tree Preservation Design Phase planning/consulting services. including Tree Preservation Plan preparation & design team coordination	<b>WSSI</b>	\$1500/day \$3500/ plan minimum (does not include required tree inventory or 1 survey work)	\$1582.00 \$3691.00
Tree Preservation Implementation (logistics and imolementution)	RC-Tree Pres Group	Priced per request	

As per **RFP**, pricing can be honed based on scope a/work. Prices may be reduced based on volume of workflow. Work would need to be assigned to Davey Tree Ekpert Company or the Davey Resources GroupfWSSI within 2 months of ratification. (-Note, Davey Tree Expert Company/ Davey Resource Group was awarded vendor for the last contrmct. minimal work was presented for the duration Of the contract)

### ..he Davey Tree Expert Company Service Lines

**DRG Davey Resource Group**  
**WSSI Wetland Studies and Solutions**  
**RC Residential and Commercial Arborlculture**  
**CLS Commercial Landscape Services**  
**DBDT Davey Business Development Team Coordinator**

## Definitions

**Tree Risk Assessment** - Implemented to assess the risk/hazards associated with a specific tree within the context of site location, physical environment, and potential targets. There is a cost for this service and the resulting document Assessment must be conducted by ISA TRAQ qualified individuals, and according to best practice. There are 3 levels of tree risk assessment:

- A Level 1 Limited Visual assessment evaluates designated areas of trees from a single perspective, for example vehicles or from walking down paths, streets, or sidewalks. The goal is to identify high and extreme-risk trees. A tree inventory

may qualify as a Level 1 tree risk assessment, depending on the scope of work. These assessments are intended to cover large areas very quickly with limited details being recorded for each tree. Level 1 assessments can also be used to identify areas or certain trees that need to have further assessment or Immediate attention (Level 2 or 3 below).

- A Level 2 Basic assessment is a 360 degree walk around assessment of a tree looking for conditions of concern in all visible areas of a tree, including the roots, root collars, trunks and branches. A qualified Arborist rates the likelihood of failure, likelihood of failure and impact, as well as the consequences of failure and impact for each of the tree parts as well as the identified targets. The Arborist may determine that some aspect of the tree needs more comprehensive tree structural evaluation (Level 3 Advanced assessment, below). Trees are presented in a risk assessment and mitigation report.
- Level 3 Advanced assessments are more detailed assessments of the tree roots, root collar, trunk, crown, or even the targets or surrounding areas. These assessments may include climbing inspections, examination of the root system using a compressed air tool, or one or more of the following: resistance drilling using a precision drilling instrument or sonic tomography that produces a visual representation of Internal conditions based on how sound moved through the tree. Arborists can recommend risk mitigation options, plant health care treatments, or removal. The results are presented in a tree risk assessment report that includes all field observations, pictures, testing results, and recommendation options.
- **Roles and Duties**
  - Tree Owner/Manager: Duty of Care - to keep trees in a hazard-free condition. To set budget and priorities, and make decisions on what, if anything, to do with the trees under their control.
  - Tree Risk Assessor: Standard of Care - to perform tree risk assessment according to industry accepted practices, to Inform client of risk ratings, residual risk ratings, and mitigation options, and associated information to allow the Owner/Manager to make intelligent decisions.

**Tree Inventory**- Intended to identify multiple data points including, but not limited to, species, conditions, sizes, and locations of trees. May be part of a Tree Risk Assessment, or not, depending on the scope of work. May be a cost for this service or not, depending on the requirements of the scope of work, and whether it is part of a tree risk assessment. The tree inventory shall have a period of inspection not to exceed one year. The contractual indemnification associated with the tree inventory shall not exceed a period of two years.

**Canopy Overview** - A document intended to provide guidance on trees to have work performed based on the tree's patently obvious concerns to the property's safety, clearance, and accessibility. The work is prioritized to assist the stakeholders manage their budget and does not include tree risk assessments. Sometimes there is a price for this service.

Health Assessment - Designed to supply advice on a prescription for vigor and health improvement. This is not a tree risk assessment. The focus is on improving the health of a particular tree or set of trees and can include treatment options. Sometimes there is a price for this service.

Estimate/Proposal.- Provide a price *to* do specific work devoid of opinion, usually at the direction of the property owner or manager. Rarely is there a price for this service.

Tree removal at \$350/hr day rate portal to portal

\$369.15

Tree pruning at \$330/hr day rate portal to portal

\$348.05

- 3-person crew, climber, chip truck, chipper, climbing assistant, groundmen
  - On site for 8 hrs.
  - If bucket truck (if needed)
  - dump truck needed \$400/day
  - wood handler "bobcat" \$100/day
  - If stump grinding needed \$1750/day
    - Grindings remain on site
  - Crane \$4,000/day Loader Included If needed.
- Emergency service 20% more
- Response next morning for inspection and scheduling.
  - Typically, cannot work in dark or if weather event is on-going.

\$421.89

\$105.42

\$1845.76

\$4218.88

\$20% (same)