

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8354

Fax: (540) 422-8355

NOTICE OF CONTRACT RENEWAL

1. DATE: October 30, 2024
2. COMMODITY NAME: Solid Waste & Recycling Hauling Services
3. CONTRACT NUMBER: 61-15jwc
4. CONTRACT PERIOD: November 16, 2015 – November 15, 2020
Renewal 1 November 16, 2020 – November 15, 2021
Renewal 2 November 16, 2021 – November 15, 2022
Renewal 3 November 16, 2022 – November 15, 2023
Renewal 4 November 16, 2023 – November 15, 2024
Renewal 5 November 16, 2024 --November 15, 2025
5. RENEWAL OPTIONS: Five (5) one-year renewals
6. CONTRACTOR: Waste Management
1405 Gordon Ave.
Richmond, VA 23224
PH (757) 344-8569
Contact Person: Shanna Kistner
E-Mail: Skistnel@wm.com
7. TERMS: Net 45
8. FOR FURTHER INFORMATION CONTACT: Scott Bargas, Procurement Officer III
PH (540) 422-8354
Scott.bargas@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC-SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program, and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Scheduling of service, inspection upon completion, and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax, courier, or e-mail.
5. Price Adjustments: Changes to the contract price will be negotiated only at the time of renewal (or annual anniversary date of the contract). All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.
6. Use of Contract by Other Political Jurisdictions: As allowed in Section 2.2-4304, Code of Virginia, other public bodies may purchase from this contract with the authorization of the awarded firm, since the “Use of Contract by Other Political Jurisdictions” clause was contained in the original solicitation (reference page 25, Item 40 of RFP #61-15jw). A copy of the original RFP and any other pertinent information may be obtained by contacting the Senior Buyer noted on the first page of this catalog for assistance and reference.

EXHIBIT A
Revised pricing 10/04/24

Price to Pull/Deliver Waste & Recycling Roll-Off Container to Corral Farm Facility and to service Fauquier County farms: **\$177.35** per pull.

Price to Provide Front-End Service per Location and Deliver to Corral Farm Facility: **\$28.19** per location.

Price to Provide One (1) On-Call Additional Front-End Collection Service per Location (not routinely scheduled) and Deliver to Corral Farm Facility: **\$50.04**

Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers): **\$190.02** per hour, minimum two (2) hours per day.

On-Call Container Rental and/or Hauling Services:

Owners Containers –

Container Delivery/Return Within 25 Miles (from Corral Farm): **\$171.01** per trip.

Container Delivery/Return Within 50 Miles (from Corral Farm): **\$266.02** per trip.

Contractor's Containers –

Container Delivery/Return Within 25 Miles (from Corral Farm): **\$190.02** per trip.

Container Delivery/Return Within 50 Miles (from Corral Farm): **\$291.36** per trip.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$11.40** per day.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$53.20** per week.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$120.34** per month.

Contractor has indicated agreement to donate hauling services for community festivals and events. Contractor confirmed availability to provide emergency Sunday pulls/container switch-outs within two (2) hours of verbal request and, noted average quantity of C&D wastes to be delivered to Corral Farm each day: three (3) tons.

Container Maintenance/Repair Services Hourly Rates:

Cleaning: **\$63.34/hr.**

Painting: **\$88.67/hr.**

Welding: **\$101.34/hr.**

Price to provide Container Switch Out/Hauling charge - **\$ 171.01**/per container

Contractors Containers –

8 CY Front End Container - **\$57.00**/month rental

Shake Down Service - **\$29.85** per request/Container

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION
320 Hospital Drive, Suite 23
Warrenton, Virginia 20186

Phone: 540.422.8354

Fax: 540.422.8355

Scott Bargas, Procurement Officer III

Date: October 22, 2024

Contract No.: 61-15jwc

Contractor: Waste Management

Modification No.: 9

Effective Date: Immediately

Issued by: Fauquier County and Fauquier County Public Schools, political subdivision of the Commonwealth of Virginia

- 1) **Contract Renewal:** Fauquier County Government and Public Schools is exercising its option to renew the above referenced contract for the **final** period. The period of the renewal will be from November 16, 2024, through November 15, 2025. It is understood and agreed that all terms, conditions, and prices of the original contract, except as noted below, remain the same during the contract renewal period

Description of Modification:

- 1) In accordance with **Paragraph 10.3 "Period of Contract"** of the Contract Documents, the above referenced contract is hereby modified to allow a price increase of 3%, in accordance with the contract terms and conditions and revised pricing, attachment A. (Refer. Memo from WM dated October 4, 2024, incorporated herein by reference.)

Except as provided herein, all other pricing, terms, and conditions of Contract Number, 61-15jwc, remain unchanged.

Waste Management

Fauquier County Government/Public Schools

By: John B. Viadas
Signature

By: Kristen Hylton
Kristen Hylton

Senior Account Executive - Public Sector
Title
October 23, 2024
Date

Procurement Manager
10/29/2024
Date

EXHIBIT A
Revised pricing effective 10/04/24

Price to Pull/Deliver Waste & Recycling Roll-Off Container to Corral Farm Facility and to service Fauquier County farms: **\$177.35** per pull.

Price to Provide Front-End Service per Location and Deliver to Corral Farm Facility: **\$28.19** per location.

Price to Provide One (1) On-Call Additional Front-End Collection Service per Location (not routinely scheduled) and Deliver to Corral Farm Facility: **\$50.04**

Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers): **\$190.02** per hour, minimum two (2) hours per day.

On-Call Container Rental and/or Hauling Services:

Owners Containers –

Container Delivery/Return within 25 Miles (from Corral Farm): **\$171.01** per trip.
Container Delivery/Return within 50 Miles (from Corral Farm): **\$266.02** per trip.

Contractor's Containers –

Container Delivery/Return within 25 Miles (from Corral Farm): **\$190.02** trip.
Container Delivery/Return within 50 Miles (from Corral Farm): **\$291.36** per trip.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$11.40** per day.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$53.20** per week.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$120.34** per month.

Contractor has indicated agreement to donate hauling services for community festivals and events.
Contractor confirmed availability to provide emergency Sunday pulls/container switch-outs within two (2) hours of verbal request and, noted average quantity of C&D wastes to be delivered to Corral Farm each day: three (3) tons.

Container Maintenance/Repair Services Hourly Rates:

Cleaning: **\$63.34/hr.**
Painting: **\$88.67/hr.**
Welding: **\$101.34/hr.**

Price to provide Container Switch Out/Hauling charge - **\$ 171.01/per container**

Contractors Containers –

8 CY Front End Container - **\$57.00/month rental**

Shake Down Service **29.85** per request/Container



October 4, 2024

Kathy H. Stanley, CPPB
Fauquier County Government/Public Schools Procurement Div.
320 Hospital Drive, Suite 23
Warrenton, VA 20186

RE: Contract 61-15jwc | Rate Increase 11/01/2024 | Renewal Year 5 of 5

Dear Ms. Stanley

I hope this letter finds you well! In accordance with the Fauquier County and Fauquier County School Board's Contract 61-15jwc with EnviroSolutions, Inc.; acquired by Waste Management of Virginia for Solid Waste and Recycling Hauling Services, we request an annual price increase to be effective 11/01/2024 with the Year 5 of 5 renewal.

Waste Management of Virginia requests to negotiate a rate increase of 3.0%. We base increases on the Water and sewer and trash collection category for CPI-U for all Urban Consumers. For the latest data published from September 2023 to August 2024, this service category is 4.2%, as published by the Bureau of Labor Statistics. The contract stipulates annual increases not to exceed 3.0%.

Waste Management appreciates your business and for the continued service opportunities to both Fauquier County and Fauquier County School Board. In the event you have any questions, please do not hesitate to contact me directly at 202-536-6919.

Sincerely,

A handwritten signature in black ink that reads 'John Eliades'. The signature is written in a cursive, flowing style.

John Eliades
Senior Account Executive

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2014	3.4	3.4	3.4	3.4	3.2	3.2	3.5	3.8	3.8	3.9	4.3	4.6		
2015	4.5	4.6	4.5	4.5	4.7	4.7	4.3	4.7	4.8	4.3	4.0	3.8		
2016	3.9	3.6	3.8	3.9	4.1	3.9	3.5	3.2	3.2	3.3	3.4	3.3		
2017	3.7	3.8	3.6	3.4	3.1	3.2	3.5	3.3	3.2	3.2	3.2	3.1		
2018	2.9	2.9	2.9	3.1	3.3	3.4	3.5	3.7	3.7	3.7	4.4	4.5		
2019	3.7	3.4	3.6	3.6	3.4	3.3	3.3	3.0	3.1	3.2	2.4	2.3		
2020	3.0	3.2	3.2	3.0	2.9	2.9	3.1	3.4	3.4	3.3	3.4	3.6		
2021	3.6	3.6	3.5	3.6	3.4	3.6	3.7	3.5	3.7	3.7	3.5	3.5		
2022	4.0	4.1	4.0	4.2	4.4	4.4	4.4	4.6	4.9	4.8	5.0	4.9		
2023	5.0	5.2	5.4	5.4	5.7	5.7	5.8	5.8	5.2	5.3	5.4	5.2		
2024	5.6	5.3	5.3	5.3	4.8	4.6	4.5	4.2						

Service Descriptions:		May 2017
	Initial	Mod 2
Price to Pull/Deliver Waste & Recycling Roll-Off Container to Corral Farm Facility and to service Fauquier County farms	140.00	-
Price to Provide Front-End Service per Location and Deliver to Corral Farm Facility	22.25	-
Price to Provide One (1) On-Call Additional Front-End Collection Service per Location (not routinely scheduled) and Deliver to Corral Farm Facility	39.50	-
Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers):	150.00	-
Owner: Container Delivery/Return within 25 Miles (from Corral Farm)	135.00	-
Owner: Container Delivery/Return within 50 Miles (from Corral Farm):	210.00	-
Contractor: Container Delivery/Return within 25 Miles (from Corral Farm)	150.00	-
Contractor: Container Delivery/Return within 50 Miles (from Corral Farm)	230.00	-
30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental/day	9.00	-
30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental/week	42.00	-
30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental/month	95.00	-
Container Maintenance/Cleaning	-	-
Container Maintenance/Painting	-	-
Container Maintenance/Welding	-	-
Price to provide Container Switch Out/Hauling charge	-	135.00
Contractor: 8 CY Front End Container	-	45.00
Shake Down Service	-	-

2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Mod 3	Mod 4	Mod 5	Mod 6	Mod 7	Mod 8	Mod 9	Mod 10
144.20	148.53	152.98	157.57	162.30	167.17	172.18	177.35
22.92	23.61	24.31	25.04	25.79	26.57	27.36	28.19
40.69	41.91	43.16	44.46	45.79	47.17	48.58	50.04
154.50	159.14	163.91	168.83	173.89	179.11	184.48	190.02
139.05	143.22	147.52	151.94	156.50	161.20	166.03	171.01
216.30	222.79	229.47	236.36	243.45	250.75	258.27	266.02
154.50	159.14	163.91	168.83	173.89	179.11	184.48	190.02
236.90	244.01	251.33	258.87	266.63	274.63	282.87	291.36
9.27	9.55	9.83	10.13	10.43	10.75	11.07	11.40
43.26	44.56	45.89	47.27	48.69	50.15	51.65	53.20
97.85	100.79	103.81	106.92	110.13	113.43	116.84	120.34
51.50	53.05	54.64	56.28	57.96	59.70	61.49	63.34
72.10	74.26	76.49	78.79	81.15	83.58	86.09	88.67
82.40	84.87	87.42	90.04	92.74	95.52	98.39	101.34
139.05	143.22	147.52	151.94	156.50	161.20	166.03	171.01
46.35	47.74	49.17	50.65	52.17	53.73	55.34	57.00
-	25.00	25.75	26.52	27.32	28.14	28.98	29.85

Effective Date	Account	Name	Container Info
11/1/2023	774-3602	FAUQUIER CO AUBURN MIDDLE REC	1-40YD REC O/C
11/1/2023	774-3597	FAUQUIER CO C HUNTER RITCHIE S	1-40YD REC O/C
11/1/2023	774-3827	FAUQUIER CO CEDAR LEE MIDDLE S	1-40YD REC O/C
11/1/2023	774-3606	FAUQUIER CO CLAUDE THOMPSON ES	1-40YD REC O/C
11/1/2023	774-3824	FAUQUIER CO CM BRADLEY RECYCLE	1-40YD REC O/C
11/1/2023	774-3604	FAUQUIER CO FAUQUIER HIGH SCHO	1-35YC MSW COMP O/C
11/1/2023	774-3605	FAUQUIER CO FAUQUIER HIGH SCHO	1-40YD REC O/C
11/1/2023	774-3596	FAUQUIER CO GRACE MILLER SCHOO	1-40YD REC O/C
11/1/2023	774-3830	FAUQUIER CO GREENVILLE ELEMENT	1-40YD REC O/C
11/1/2023	774-3825	FAUQUIER CO HM PEARSON ELM SCH	1-40YD REC O/C
11/1/2023	774-3594	FAUQUIER CO JG BRUMFIELD SCHOO	1-40YD REC O/C
11/1/2023	774-3609	FAUQUIER CO KETTLE RUN HIGH SC	1-35YC MSW COMP O/C
11/1/2023	774-3607	FAUQUIER CO LIBERTY HIGH SCHOO	1-40YD REC O/C
11/1/2023	774-3829	FAUQUIER CO LIBERTY HIGH SCHOO	1-35YC MSW COMP O/C
11/1/2023	774-3826	FAUQUIER CO MARSHALL MIDDLE RE	1-40YD REC O/C
11/1/2023	774-3598	FAUQUIER CO MARY WALTER ELM SC	1-40YD REC O/C
11/1/2023	774-3599	FAUQUIER CO MM PIERCE ELM SHOO	1-40YD REC O/C
11/1/2023	774-3828	FAUQUIER CO PB SMITH ES RECYCL	1-40YD REC O/C
11/1/2023	774-3600	FAUQUIER CO SOUTHEASTERN ALTER	1-40YD REC O/C
11/1/2023	774-13465	FAUQUIER CO SOUTHEASTERN ELEM	1-40YD REC O/C
11/1/2023	774-3603	FAUQUIER CO WARRENTON MIDDLE S	1-40YD REC O/C
11/1/2023	774-3601	FAUQUIER CO WC TAYLOR MIDDLE R	1-40YD REC O/C
11/1/2023	774-3595	FAUQUIER CO WG COLEMAN ELEM RE	1-40YD REC O/C

[illegible]

Effective Date	Account	Name	Container Info	New Haul Rate
11/1/2023	774-3602	FAUQUIER CO AUBURN MIDDLE REC	1-40YD REC O/C	172.18
11/1/2023	774-3597	FAUQUIER CO C HUNTER RITCHIE S	1-40YD REC O/C	172.18
11/1/2023	774-3827	FAUQUIER CO CEDAR LEE MIDDLE S	1-40YD REC O/C	172.18
11/1/2023	774-3606	FAUQUIER CO CLAUDE THOMPSON ES	1-40YD REC O/C	172.18
11/1/2023	774-3824	FAUQUIER CO CM BRADLEY RECYCLE	1-40YD REC O/C	172.18
11/1/2023	774-3604	FAUQUIER CO FAUQUIER HIGH SCHO	1-35YC MSW COMP O/C	172.18
11/1/2023	774-3605	FAUQUIER CO FAUQUIER HIGH SCHO	1-40YD REC O/C	172.18
11/1/2023	774-3596	FAUQUIER CO GRACE MILLER SCHOO	1-40YD REC O/C	172.18
11/1/2023	774-3830	FAUQUIER CO GREENVILLE ELEMENT	1-40YD REC O/C	172.18
11/1/2023	774-3825	FAUQUIER CO HM PEARSON ELM SCH	1-40YD REC O/C	172.18
11/1/2023	774-3594	FAUQUIER CO JG BRUMFIELD SCHOO	1-40YD REC O/C	172.18
11/1/2023	774-3609	FAUQUIER CO KETTLE RUN HIGH SC	1-35YC MSW COMP O/C	172.18
11/1/2023	774-3607	FAUQUIER CO LIBERTY HIGH SCHOO	1-40YD REC O/C	172.18
11/1/2023	774-3829	FAUQUIER CO LIBERTY HIGH SCHOO	1-35YC MSW COMP O/C	172.18
11/1/2023	774-3826	FAUQUIER CO MARSHALL MIDDLE RE	1-40YD REC O/C	172.18
11/1/2023	774-3598	FAUQUIER CO MARY WALTER ELM SC	1-40YD REC O/C	172.18
11/1/2023	774-3599	FAUQUIER CO MM PIERCE ELM SHOO	1-40YD REC O/C	172.18
11/1/2023	774-3828	FAUQUIER CO PB SMITH ES RECYCL	1-40YD REC O/C	172.18
11/1/2023	774-3600	FAUQUIER CO SOUTHEASTERN ALTER	1-40YD REC O/C	172.18
11/1/2023	774-13465	FAUQUIER CO SOUTHEASTERN ELEM	1-40YD REC O/C	172.18
11/1/2023	774-3603	FAUQUIER CO WARRENTON MIDDLE S	1-40YD REC O/C	172.18
11/1/2023	774-3601	FAUQUIER CO WC TAYLOR MIDDLE R	1-40YD REC O/C	172.18
11/1/2023	774-3595	FAUQUIER CO WG COLEMAN ELEM RE	1-40YD REC O/C	172.18

[illegible]

Effective Date	Account	Name	Container Info	New Haul Rate
11/1/2022	774-3824	FAUQUIER CO CM BRADLEY RECYCLE	1-40YD REC O/C	167.19
11/1/2022	774-3604	FAUQUIER CO FAUQUIER HIGH SCHO	1-35YC MSW COMP O/C	167.19
11/1/2022	774-3605	FAUQUIER CO FAUQUIER HIGH SCHO	1-40YD REC O/C	167.19
11/1/2022	774-3596	FAUQUIER CO GRACE MILLER SCHOO	1-40YD REC O/C	167.19
11/1/2022	774-3830	FAUQUIER CO GREENVILLE ELEMENT	1-40YD REC O/C	167.19
11/1/2022	774-3825	FAUQUIER CO HM PEARSON ELM SCH	1-40YD REC O/C	167.19
11/1/2022	774-3594	FAUQUIER CO JG BRUMFIELD SCHOO	1-40YD REC O/C	167.19
11/1/2022	774-3609	FAUQUIER CO KETTLE RUN HIGH SC	1-35YC MSW COMP O/C	167.19
11/1/2022	774-3607	FAUQUIER CO LIBERTY HIGH SCHOO	1-40YD REC O/C	167.19
11/1/2022	774-3829	FAUQUIER CO LIBERTY HIGH SCHOO	1-35YC MSW COMP O/C	167.19
11/1/2022	774-3826	FAUQUIER CO MARSHALL MIDDLE RE	1-40YD REC O/C	167.19
11/1/2022	774-3598	FAUQUIER CO MARY WALTER ELM SC	1-40YD REC O/C	167.19
11/1/2022	774-3599	FAUQUIER CO MM PIERCE ELM SHOO	1-40YD REC O/C	167.19
11/1/2022	774-3828	FAUQUIER CO PB SMITH ES RECYCL	1-40YD REC O/C	167.19
11/1/2022	774-3600	FAUQUIER CO SOUTHEASTERN ALTER	1-40YD REC O/C	167.19
11/1/2022	774-13465	FAUQUIER CO SOUTHEASTERN ELEM	1-40YD REC O/C	167.19
11/1/2022	774-3603	FAUQUIER CO WARRENTON MIDDLE S	1-40YD REC O/C	167.19
11/1/2022	774-3601	FAUQUIER CO WC TAYLOR MIDDLE R	1-40YD REC O/C	167.19
11/1/2022	774-3595	FAUQUIER CO WG COLEMAN ELEM RE	1-40YD REC O/C	167.19

[illegible]