



FAUQUIER COUNTY GOVERNMENT
a Political subdivision of the Commonwealth of Virginia
Contract # RFP 25-109-C-S

This Agreement is made and entered into this 17th day of October 2025, by the Fauquier County Government, a political subdivision of the Commonwealth of Virginia, referred to as "Owner" and **GFL of Virginia, LLC**, having its principal place of business at **7825 Parham Landing Road, West Point, Virginia 21181**, hereinafter referred to as "Contractor".

WITNESSETH that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF SERVICES: The Contractor shall provide Solid Waste and Recycling Hauling Services as set forth in the Contract documents.

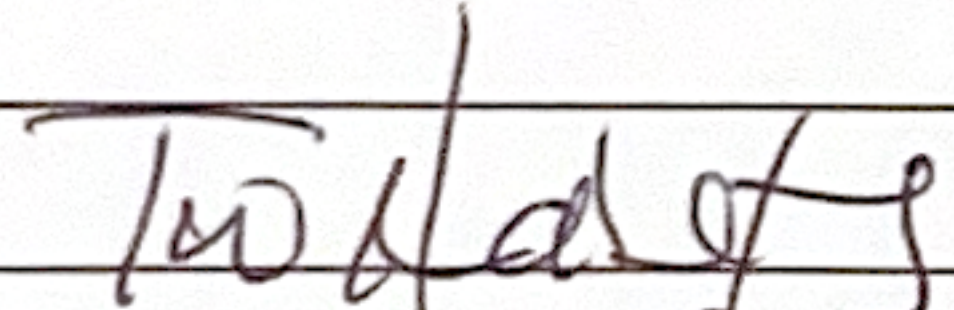
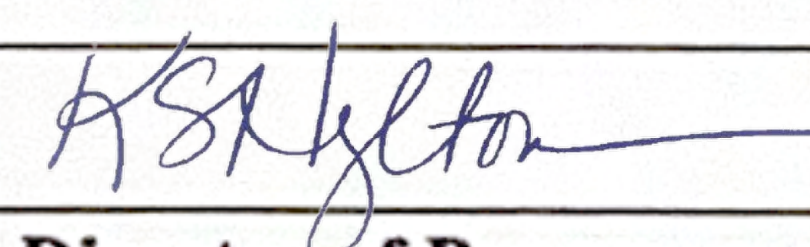
COMPENSATION: The Owner will pay, and the Contractor will accept in full consideration for performance during the contract term pricing for services as attached.

CONTRACT PERIOD: November 16, 2025 through November 15, 2030 with the option to renew for five (5) additional one (1) year periods, at the mutual agreement of both parties.

The contract documents shall consist of and in the event of conflict or ambiguity, shall be interpreted in the following order of priority:

- (1) This signed form inclusive of all terms and conditions provided under RFP 25-109-C-S;
- (2) RFP 25-109-C-S, dated 4/7/2025 inclusive of all addenda, attachments, and forms; and
- (3) Contractor's best and final offer dated 9/3/2025, inclusive of all completed negotiations, and original forms and documents provided in Contractor's original proposal dated May 15, 2025, all of which are incorporated herein;

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

	GFL of Virginia, LLC		Fauquier County Government, a political subdivision of the Commonwealth of Virginia
By:		By:	
Title:	Area Vice President	Title:	Director of Procurement
Date:	10/16/2025	Date:	10/17/2025



ISSUED BY:
Fauquier County Government & Public Schools
Procurement Division
 320 Hospital Drive, Suite 23
 Warrenton, VA 20186-3037



Telephone (540) 422-8352

Fax (540) 422-8355

IFB/RFP Number:	RFP 25-109-C-S
Title:	Solid Waste and Recycling Services
Date Issued:	April 7, 2025
Pre-Bid/Proposal	(Optional) April 15, 2025 Optional-Pre-proposal Conference @ 10:00am Location: Environmental Services Main Office, 6438 College Street, Warrenton, Virginia
Deadline For Questions:	April 21, 2025 @ 5pm
Bid/Proposal Due Date:	May 7, 2025 @ 3pm

To be considered, all Bidders/Offerors must respond by the due date and time listed above., Bids and Offers will be accepted either via our solicitation portal: <https://fauquiercounty.bonfirehub.com/opportunities/> or via mail or delivery as indicated in this solicitation package. Late responses will not be accepted.

To be considered responsive, all Bidders/Offerors shall complete Section I-VII below and provide this sheet signed with any submission.

I. Company Identification

Name:		Contact Name:	
Mailing Address:		Title:	
Remit Address:		Phone:	
FEIN #:		Fax:	
VA SCC ID#*:		Email:	

II. Company Classification

Principal place of business located in (state)		State of incorporation	
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III. Check one:

Sole Prop.		Limited Liability Corporation	
Partnership		Joint Venture	
Limited Partnership		Other	
Corporation			

IV. Check all that apply:

Small		Minority Owned	
Women Owned		Service-Disabled Veteran Owned	

V. Addenda Receipt Confirmation:

Addendum #:		Addendum #:		Addendum #:		Addendum #:		Addendum #:		Addendum #:	
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VI. Signature and Agreement

In accordance with this Bid or Proposal request and subject to all terms, conditions and attachments, the undersigned offers and agrees to furnish the goods, and/or services in accordance with the submitted signed Bid or Proposal or as mutually agreed upon by subsequent negotiations. The undersigned certifies that they have read and understand all standard, supplemental, and/or special terms and conditions provided herein.

Authorized Signature:		Date:	
Printed Name:		Title:	

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*Indicates forms that must be returned with your response.

1.0 **PURPOSE:**

The purpose and intent of this solicitation is to obtain the services of a qualified firm(s) or consultant to perform the full scope of work provided in the Statement of Needs/Scope of Work (Attachment A to this RFP).

This solicitation is issued by the Fauquier County Government and Public Schools Procurement Division, for the Finance Department on behalf of Fauquier County and the Fauquier County School Board, political subdivisions of the Commonwealth of Virginia, herein after referred to for convenience as “Owner”.

For ease of reference, each organization submitting a response to the Request for Proposal will hereinafter be referred to as an “Offeror”. An Offeror whose proposal would result in a formal agreement will hereinafter be referred to as a “Contractor”.

The contents of the proposal submitted by the successful Offeror, this RFP and all modifications made thereof, will become part of any contract awarded as a result of this solicitation. The successful Firm will be required to sign a contract with the Owner.

2.0 **OPTIONAL PRE-PROPOSAL CONFERENCE:**

An optional pre-proposal conference is scheduled for April 15, 2025 at 10am. It will be held at Environmental Services Main Office, 6438 College Street, Warrenton, Virginia

The purpose of this conference is to allow potential Bidders an opportunity to present questions and obtain clarification relative to any facet of the Work and this Solicitation. Due to the importance of all Bidders having a clear understanding of the specifications and requirements of this solicitation.

Bidders may schedule an individual site visit if conducive to Environmental Services availability.

3.0 **QUESTIONS AND COMMUNICATIONS:**

All contact between Offerors and the County with respect to this solicitation will be formally held at scheduled meetings or in writing through the Purchasing Department. **Questions concerning this solicitation are due by the deadline for questions shown on the cover page. Questions submitted after the deadline will not be answered,** Misinterpretation of specifications shall not relieve the Contractor(s) of responsibility to perform. Substantive questions must be submitted in writing via mail, express mail, e-mail, fax, etc., to the County Purchasing Department, by the deadline on the cover page. All properly submitted substantive questions will be responded to in writing, in the form of an Addendum to the solicitation. Failure to submit questions or to otherwise seek clarification(s) by the deadline for submitting questions shall constitute a waiver of any potential claim by the Offeror/Contractor.

Communications between prospective Offerors, their agents and/or representatives and any member of the County other than as authorized herein, concerning this solicitation are prohibited. In any event and in all circumstances, unauthorized communications cannot be relied upon

Addenda to the RFP

The County reserves the right to amend this solicitation at any time prior to the deadline for submitting proposals. If it becomes necessary to revise any part of this solicitation, notice of the revision will be given in the form of a written Addendum that will be provided to all prospective Offerors who are on record with the Purchasing Department as having received this solicitation. Addenda will be distributed within a reasonable time to allow Offerors to consider them in preparing their proposals. If in the opinion of the Purchasing Manager, the deadline for receipt of proposals does not allow sufficient time; the deadline shall be extended. Acknowledge your receipt

and compliance with the Addenda by noting it in the space provided on the Solicitation Response Form (Attachment B). Failure to acknowledge receipt of an Addendum may result in rejection of the proposal.

4.0 BACKGROUND:

Fauquier County is located in the north-central Piedmont region of Virginia, approximately 40 miles southwest of Washington, D.C. and 95 miles northwest of Richmond, Virginia. The county encompasses a land area of approximately 660 square miles. Due to its proximity to Washington, D.C., the county has experienced consistent population growth rates over the past ten years. The estimated 2023 population is 75,165 residents. Despite population growth, the county remains primarily rural in nature.

5.0 STATEMENT OF NEEDS/SCOPE OF WORK:

See Attachment A of this RFP providing the following sections if applicable:

- Background and Purpose
- Statement of Needs/Scope of Work
- Owner Responsibilities
- Specific Proposal Requirements
- Offeror Qualifications
- Evaluation and Award Criteria
- Contract Term
- Contract Administration
- Any special or supplemental terms and conditions

6.0 SUBMISSION OF PROPOSALS:

6.1 General Requirements:

Offerors may submit proposals electronically through Bonfire or by delivering/mailling hard copy proposals to the Procurement Office. Whether electronic or hard copy, proposals must be received by the due date and time or the proposals shall not be accepted.

Offerors are cautioned to not submit both electronic and hard copy proposals. If both types of proposals are received, Procurement will open only the first proposal received and the second shall be deemed nonresponsive and will not be considered for award.

The following general information is provided and shall be carefully followed by all Offerors to ensure that proposals are properly prepared.

- A. Each Offeror must furnish all information required by the RFP. Proposals signed by an agent of the corporation must be accompanied by evidence of his or her authority to bind the corporation to the terms and conditions of this solicitation. In order to be considered for selection, Offerors must submit a complete response to this RFP. All proposals must be submitted via Bonfire or delivered to the Procurement Office by the date and time noted. The Offeror shall make no other distribution of the proposal.
- B. The County reserves the right to conduct discussions with qualified Offerors in any manner necessary to serve the best interest of the County.

6.2 Duration of Proposals

Proposals shall be valid for a minimum of 120 days following the deadline for submitting offers. If an award is not made during that period, all offers shall be automatically extended for another 120 days. Offers will be automatically renewed until such time as either an award is made, or proper Notice is given

to the County of Offeror's intent to withdraw its offer. Offers may only be canceled by submitting Notice at least 15 days before the expiration of the then current 120-day period.

6.3 Proposal Organization

Proposals should be organized in the order in which the requirements are presented. Those requirements are listed in Attachment A to this RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number should be repeated at the top of the next page. The proposal should contain a table of contents, which cross-references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed. The Offeror's proposal should provide all the information that it considers pertinent to its qualifications for the project, and which respond to the Statement of Needs described. *.Failure to include any of the below listed Proposal elements may be considered grounds to deem the proposal non-responsive.*

6.4 Proposal Preparation

- 6.4.1 An authorized representative of the Offeror shall sign proposals. All information requested should be submitted. Failure to submit all information requested may result in the Owner requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by the Owner. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- 6.4.2 Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- 6.4.3 In order to be considered for selection, Offerors must submit a complete response to the RFP. One (1) original via the <https://fauquiercounty.bonfirehub.com/> or mailed to the Procurement Office

HARD COPY SUBMISSION OF PROPOSALS:

- 6.5 Offerors must submit a complete response to the RFP. In order to be considered responsive, the required number of copies in the requested format (requirements provided as part of Attachment A) must be submitted, along with a flash drive containing the full original proposal and, if applicable, a full redacted version.

All hard copy Proposals shall be submitted in a sealed envelope or package with the following information on the outside of each such envelope or package:

From:

<i>Name of Offeror</i>		<i>Due Date</i>	<i>Time</i>
<i>Street or Box Number</i>		<i>RFP No.</i>	
<i>City, State, Zip Code</i>		<i>RFP Title</i>	

The envelope shall be labeled as directed above. If a Proposal submission is not contained in an envelope or package and labeled as indicated above, the Offeror takes the risk that the envelope or package may be inadvertently opened, and the information compromised which may cause the Proposal to be disqualified.

If Proposal is being forwarded by mail or another mail service, the above marking information shall be duplicated on the outside of the mailing envelope or package as well as the interior sealed envelope or package containing the Proposal.

Hard copy Proposals shall be either hand delivered, express mailed, or mailed to:

**Fauquier County Procurement Office
320 Hospital Drive
Suite 23
Warrenton, Virginia 20186**

Offerors should allow adequate time for mail or express mail delivery. Package tracking is recommended. Proposals not received by the due date and time shall not be considered and shall be returned unopened.

6.5.1 Proposals received after the specified due date and time will not be considered for contract award and will be returned to the Offeror.

6.5.2 Facsimile Proposals will not be accepted and will result in rejection of the Proposal.

6.5.2 All information required by the solicitation should be supplied to constitute a responsive Proposal. All information submitted including prices should be typed so as to insure legibility. However, the Offeror's signature should be handwritten in ink in order for the Proposal to be considered.

6.5.3 All questions pertaining to this solicitation must be received by the Deadline for Questions as shown on the cover page of this solicitation. All questions received by the Deadline for Questions will be answered via written addendum and will be posted on the Bonfire portal.

6.5.4 It is the responsibility of the Offeror to monitor for issued addenda and provide acknowledge of all addenda on the Solicitation Response Form, where noted.

6.5.5 Proposals by corporations must be executed in the corporate name by the president or vice-president (other corporate officers may be required to provide evidence of authority to sign) and the corporate seal must be affixed and attested by the secretary or assistant secretary. The corporate address and state of incorporation must be shown below the signature.

6.5.6 Proposals by partnerships must be executed in the partnership name and signed by a partner or other authorized person, whose title must appear under the signature and the official address of the partnership must be shown below the signature.

6.5.7 All names must be typed or printed above the signature.

ELECTRONIC SUBMISSION OF PROPOSALS

6.5.8 In lieu of hard copy submission, any Proposals may be received electronically through Fauquier County's online Procurement Portal at: <https://fauquiercounty.bonfirehub.com> on or before the Submittal Deadline. Proposal submissions and registration are free of charge. Offerors can register

for a free account at: <https://fauquiercounty.bonfirehub.com>, which will be required when submitting an electronic Proposal.

- 6.5.9 For any Offeror selecting to submit electronically, Proposal documents may be uploaded at any time during the open period. The official time used for receipt of electronic Proposals/modifications is the time stamp within the Bonfire portal. No other clocks, calendars or timepieces are recognized for electronic Proposals. Paper copy Proposal receipts and the Proposal opening order for paper and electronic copies will be governed by paragraph 5.1 For technical questions related to a submission contact Bonfire at Support@GoBonfire.com.
- 6.5.10 If, at the time of the scheduled Proposal closing Fauquier County Government and Schools are closed due to inclement weather or another unforeseeable event, the Proposal closing will be delayed until the second business day following the reopening of the County Government offices.
- 6.5.11 Technical Information: Uploading large documents may take time, depending on the size of the file(s) and your Internet connection speed. You will receive an email confirmation receipt with a unique confirmation number once you finalize your submission. Minimum system requirements for the Bonfire portal - Internet Explorer 11, Microsoft Edge, Good Chrome, or Mozilla Firefox. JavaScript must be enabled. Browser cookies must be enabled.

RECEIPT AND OPENING OF PROPOSALS:

- 6.5.12 Proposals will be received at the time and place designated on the cover page of this RFP. Any Proposal received at the office designated in the solicitation after the exact time specified for receipt of the Proposal is considered a late Proposal and will not be accepted. The Owner is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private carriers or the inter-office mail system. It is the sole responsibility of the Offeror to ensure their Proposal reaches the Procurement Division by the designated date and hour.
- The official time used in receipt of Proposals is the time on as listed on the Bonfire portal.
 - Late Proposals will be returned to the Offeror UNOPENED, if solicitation number, acceptance date and Offeror/Offeror's return address is shown on the container.
- 6.5.13 The Owner reserves the right to waive any informalities at Owner's discretion or to reject any or all Proposals.

7.0 INSURANCE:

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded a contract, it will have the insurance coverage specified on the Insurance Checklist at the time the work commences. Additionally, it will maintain this coverage during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission. During the period of the contract, the Owner reserves the right to require the Firm to furnish certificates of insurance for the coverage required with the Fauquier County Board of Supervisors and Fauquier County School Board endorsed as additional insured.

8.0 VIRGINIA STATE CORPORATION COMMISSION:

The Contractor shall maintain a valid certificate of authority or registration to transact business in Virginia with the Virginia State Corporation Commission as required by Title 13.1 or Title 50 of the Code of Virginia, during the term of the Contract or any Contract renewal. The Contractor shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth to be revoked or cancelled at any time during the terms of the contract. If the Contractor fails to remain in compliance with the provisions of this section, the contract may be voided by the County

GENERAL TERMS, CONDITIONS AND INSTRUCTIONS TO BIDDERS/OFFERORS

Revised 08/05/2021

Vendor: These general rules and conditions shall apply to all purchases and be a part of each solicitation and every contract awarded by the Procurement Division, unless otherwise specified. The Procurement Division is responsible for the purchasing activity of Fauquier County, which is comprised of the Fauquier County Board of Supervisors, a body politic and political subdivision of the Commonwealth of Virginia, and the Constitutional Officers of Fauquier County, Virginia, and the Fauquier County School Board, a body corporate. The term "Owner" as used herein refers to the contracting entity which is the signatory on the contract and may be either Fauquier County or the Fauquier County School Board, or both. Bidder/Offeror or their authorized representatives are expected to inform themselves fully as to the conditions, requirements, and specifications before submitting bids/proposals: failure to do so will be at the bidder's/Offeror's own risk and except as provided by law, relief cannot be secured on the plea of error.

Subject to all Federal, State and local laws, policies, resolutions, regulations, rules, limitations and legislation, bids/proposals on all solicitations issued by the Procurement Division will bind bidders/Offerors to applicable conditions and requirements herein set forth unless otherwise specified in the solicitation.

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1. **AUTHORITY**-Except as delegated in the Procurement Procedures Manual, the Purchasing Agent has the sole responsibility and authority for negotiating, placing and when necessary modifying every solicitation, contract and purchase order issued by the Owner. In the discharge of these responsibilities, the Purchasing Agent may be assisted by assigned buyers. Unless specifically delegated by the Purchasing Agent, no other Owner officer or employee is authorized to order supplies or services, enter into purchase negotiations or contracts, or in any way obligate the Owner for an indebtedness. Any purchase order or contract made which is contrary to these provisions and authorities shall be of no effect and void and the Owner shall not be bound thereby.
 2. **COMPETITION INTENDED:** It is the Owner's intent that this solicitation permit competition. It shall be the Bidder's/Offeror's responsibility to advise the Purchasing Agent in writing if any language, requirement, specification, etc., or any combination thereof, stifles competition or inadvertently restricts or limits the requirements stated in this solicitation to a single source. The Purchasing Agent must receive such notification not later than five (5) business days prior to the deadline set for acceptance of the bids/proposals.

CONDITIONS OF BIDDING

3. **CLARIFICATION OF TERMS:** Unless otherwise specified, if any Bidder/Offeror has questions about the specifications or other solicitation documents, the prospective Bidder/Offeror should contact the buyer whose name appears on the face of the solicitation no later than five (5) business days prior to the date set for the opening of bids or receipt of proposals. Any revisions to the solicitation will be made only by addendum issued by the Buyer. Notifications regarding specifications may not be considered if received in less than five (5) business days of the date set for opening of bids/receipt of proposals.
4. **MANDATORY USE OF OWNER FORMS AND TERMS AND CONDITIONS:** Failure to submit a bid/proposal on the official Owner forms provided for that purpose shall be a cause for rejection of the bid/proposal. Unauthorized modification of or additions to any portion of the Invitation to Bid or Request for Proposal may be cause for rejection of the bid/proposal. However, the Owner reserves the right to decide, on a case-by-case basis, in its sole discretion, whether to reject any bid or proposal which has been modified.
5. **LATE BIDS/PROPOSALS & MODIFICATION OF BIDS/PROPOSALS:**

Any bid/proposal/modification received at the office designated in the solicitation after the exact time specified for receipt of the bid/proposal/modification is considered a late bid/proposal/modification. The Owner is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private carriers or the inter-office mail system. It is the sole responsibility of the Bidder/Offeror to ensure their bid/proposal reaches the Procurement Division by the designated date and hour.

 - a. The official time used in the receipt of bids/proposals is that time stamp within the Bonfire Portal.
 - b. Late bids/proposals/modifications will be returned to the Bidder/Offeror UNOPENED, if solicitation number, acceptance date and Bidder/Offeror's return address is shown on the container.
 - c. If the Owner closes its offices due to inclement weather or other unforeseen emergency scheduled bid openings or receipt of proposals will be extended to the next business day, same time.
6. **WITHDRAWAL OF BIDS/PROPOSALS:**

A Bidder/Offeror for a contract other than for public construction may request withdrawal of his or her bid/proposal under the following circumstances:

 - a. Bids/Proposals may be withdrawn on written request from the Bidder/Offeror received at the address shown in the solicitation prior to the time of acceptance.
 - b. Requests for withdrawal of bids/proposals after opening of such bids/proposals but prior to award shall be transmitted to the Purchasing Agent, in writing, accompanied by full documentation supporting the request. If the request is based on a claim of error, documentation must show the basis of the error. Such documentation may take the form of supplier quotations, vendor work sheets, etc. If bid bonds were tendered with the bid, the Owner may exercise its right of collection.

No Bid/Proposal may be withdrawn under this paragraph when the result would be the awarding of the contract on another bid/Proposal of the same bidder/Offeror or of another bidder/Offeror in which the ownership of the withdrawing bidder/Offeror is more than five percent. In the case

of Invitation for Bids, if a bid is withdrawn under the authority of this paragraph, the lowest remaining bid shall be deemed to be the low bid. No bidder/Offeror that is permitted to withdraw a bid/proposal shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid/proposal was submitted.

7. **ERRORS IN BIDS/PROPOSALS** – When an error is made in extending total prices, the unit bid price will govern. Erasures in bids/proposals must be initialed by the bidder/Offeror. Carelessness in quoting prices, or in preparation of bid/proposal otherwise, will not relieve the Bidder/Offeror. Bidders/Offeror's are cautioned to recheck their bids/proposals for possible error. Errors discovered after public opening cannot be corrected and the bidder will be required to perform if his or her bid is accepted.
8. **IDENTIFICATION OF BID/PROPOSAL ENVELOPE:** The signed bid/proposal and requested copies should be returned in a separate envelope or package, sealed and identified with the following information:

ADDRESSED AS INDICATED ON PAGE 1

IFB/RFP NUMBER

TITLE

BID/PROPOSAL DUE DATE AND TIME

VENDOR NAME AND COMPLETE MAILING ADDRESS (RETURN ADDRESS)

If a bid/proposal is not addressed with the information as shown above, the Bidder/Offeror takes the risk that the envelope may be inadvertently opened and the information compromised, which may cause the bid/proposal to be disqualified. Bids/Proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other proposals should be placed in the envelope.

9. **ACCEPTANCE OF BIDS/PROPOSALS:** Unless otherwise specified, all formal bids/proposals submitted shall be valid for a minimum period of one hundred twenty (120) calendar days following the date established for acceptance. At the end of the one hundred twenty (120) calendar days the bid/proposal may be withdrawn at the written request of the Bidder/Offeror. If the proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is canceled.
10. **CONDITIONAL BIDS:** Conditional bids are subject to rejection in whole or in part.
11. **BIDDERS PRESENT:** At the time fixed for the opening of responses to a bid, bid contents will be made public for the information of bidders and other interested parties who may be present either in person or by representative. All bids will be opened at the time and place specified and read publicly. Bid tabulations are posted on the Procurement Division's Bulletin Board for a minimum of 10 days from award date. At the time fixed for the receipt of responses for Request for Proposals, only the names of the Offerors will be read and made available to the public.
12. **RESPONSE TO SOLICITATIONS:** In the event a vendor cannot submit a bid on a solicitation, the vendor is requested to return the solicitation cover sheet with an explanation as to why the vendor is unable to bid on these requirements. Because of the large number of firms listed on the Owner's Bidders List, it may be necessary to delete from this list the names of those persons, firms or corporations who fail to respond after having been invited to bid for three (3) successive solicitations. Such deletion will be made only after formal notification of the intent to remove the firm from the Owner's Bidders List.
13. **BIDDER INTERESTED IN MORE THAN ONE BID:** If more than one bid is offered by any one party, either directly or by or in the name of his or her clerk, partner, or other persons, all such bids may be rejected. A party who has quoted prices on work, materials, or supplies to a bidder is not thereby disqualified from quoting prices to other bidders or firms submitting a bid directly for the work, materials or supplies.
14. **TAX EXEMPTION:** The Owner is exempt from the payment of any federal excise or any Virginia sales tax. The price bid must be net, exclusive of taxes. Tax exemption certificates will be furnished if requested by the Bidder/Offeror.
15. **DEBARMENT STATUS:** By submitting their bids/proposals, Bidders/Offerors certify that they are not currently debarred from submitting bids/proposals on contracts by the Owner, nor are they an agent of any person or entity that is currently debarred from submitting bids or proposals on contracts by the Owner or any agency, public entity/locality or authority of the Commonwealth of Virginia.
16. **ETHICS IN PUBLIC CONTRACTING:** The provisions contained in *Code of Virginia* §§ 2.2-4367 through 2.2-4377 (the Virginia Public Procurement Act), as amended from time to time, shall be applicable to all contracts solicited or entered into by the Owner. By submitting their bids/proposals, all Bidders/Offerors certify that their bids/proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other Bidder, Offeror, supplier, manufacturer or subcontractor in connection with their bid/proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
17. **NO CONTACT POLICY:** No Bidder/Offeror shall initiate or otherwise have contact related to the solicitation with any Owner representative or employee, other than the Procurement Division, after the date and time established for receipt of bids/proposals. Any contact initiated by a Bidder/Offeror with any Owner representative, other than the Procurement Division, concerning this solicitation is prohibited and may cause the disqualification of the Bidder/Offeror from this procurement process.

information and data for this purpose as may be requested. The Owner reserves the right to inspect Bidder's/Offeree's physical facilities prior to award to satisfy questions regarding the Bidder's/Offeree's capabilities. The Owner further reserves the right to reject any bid or proposal if the evidence submitted by or investigations of, such Bidder/Offeree fails to satisfy the Owner that such Bidder/Offeree is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.

27. **TIE BIDS:** In the case of a tie bid, the Owner may give preference to goods, services and construction produced in Fauquier County or provided by persons, firms or corporations having principal places of business in the County. If such choice is not available, preference shall then be given to goods and services produced in the Commonwealth pursuant to *Code of Virginia* § 2.2-4324. If no County or Commonwealth choice is available, the tie shall be decided by lot.

CONTRACT PROVISIONS

28. **APPLICABLE LAW AND COURTS:** Any contract resulting from this solicitation shall be governed and construed in all respects by the laws of Virginia, and any litigation with respect thereto shall only be brought in the appropriate General District or Circuit Court of Fauquier County, Virginia. The Contractor shall comply with all applicable federal, state and local laws and regulations.
29. **ANTITRUST:** By entering into a contract, the Contractor conveys, sells, assigns, and transfers to the Owner all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Owner under said contract. This includes, but is not limited to, overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations that arise under United States' or the Commonwealth's antitrust laws. Consistent and continued tie bidding could cause rejection of bids by the Purchasing Agent and/or investigation for antitrust violations.
30. **INVOICING AND PAYMENT TERMS:** Unless otherwise provided in the solicitation payment will be made forty-five (45) days after receipt of a proper invoice, or forty-five (45) days after receipt of all goods or acceptance of work, whichever is the latter.
- a. Invoices for items/services ordered, delivered/performed and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the contract number, purchase order number, and any federal employer identification number.
 - b. Any payment terms requiring payment in less than 45 days will be regarded as requiring payment 45 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 45 days, however.
 - c. The date of payment shall be deemed the date of postmark in all cases where payment is made by mail.
 - d. The Owner's fiscal year is July 1 - June 30. Contractors must submit invoices, especially for goods and/or services provided in the month of JUNE, for the entire month i.e. June 1 - June 30, so that expenses are recognized in the appropriate fiscal year.
 - e. Any payment made by the Contractor to the Owner shall only be made in U.S. Dollars. If payment is received in foreign currency the Owner may, in its sole discretion, reject such payment and require immediate compensation in U.S. Dollars.
31. **PAYMENT TO SUBCONTRACTORS:** A contractor awarded a contract under this solicitation is hereby obligated:
- a. To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Owner for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
 - b. To notify the Owner and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.
- The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month compounded monthly (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Owner, except for amounts withheld as stated in 2 above. The date of mailing of any payment by postage prepaid U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Owner.
32. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the Contractor in whole or in part without the written consent of the Purchasing Agent.
33. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Owner, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to other remedies which the Owner may have.
34. **ANTI-DISCRIMINATION:** By submitting their bids/proposals, Bidders/Offeree's certify to the Owner that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians with Disabilities Act, the Americans with Disabilities Act, the Virginia Human Rights Act (*Code of Virginia* § 2.2-3900 *et seq.*) and § 2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1(E)).

In every contract over \$10,000 the provisions in A and B below apply:

- a. During the performance of this contract, the Contractor agrees as follows:

- 1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 - 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
 - b. The Contractor will include the provisions of a. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
35. **CHANGES TO THE CONTRACT:** Changes can only be made to the contract in one of the following ways:
- a. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
 - b. The Owner may order changes within the general scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give the Owner a credit for any savings. Said compensation shall be determined by one of the following methods.
 - 1) By mutual agreement between the parties in writing; or
 - 2) By agreeing in writing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Owner's right to audit the Contractor's records and/or determine the correct number of units independently; or
 - 3) By ordering the Contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present the Owner with all vouchers and records of expenses incurred and savings realized. The Owner shall have the right to audit the records of the Contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Procurement Division within thirty (30) days from the date of receipt of the written order from the Procurement Division. If the parties fail to agree on an amount of adjustment, the questions of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for relieving disputes provided by the Disputes Clause of this contract. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the Contractor from promptly complying with the changes ordered by the Owner or with the performance of the contract generally.
 - c. No modification for a fixed price contract may be increased by more than 25% or \$50,000, whichever is greater without the advanced written approval of the Board of Supervisors or the School Board, as applicable.
36. **INDEMNIFICATION:** Contractor shall indemnify, keep and save harmless the Owner, its agents, officials, employees and volunteers against claims of injuries, death, damage to property, patent claims, suits, liabilities, judgments, cost and expenses which may otherwise accrue against the Owner in consequence of the granting of a contract or which may otherwise result therefrom, if it shall be determined that the act was caused through negligence or error, or omission of the Contractor or his or her employees, or that of the subcontractor or his or her employees, if any; and the Contractor shall, at his or her own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith; and if any judgment shall be rendered against the Owner in any such action, the Contractor shall, at his or her own expenses, satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend the Owner as herein provided.
37. **DRUG-FREE WORKPLACE:** During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

38. **TERMINATION:** Subject to the provisions below, the contract may be terminated by the Owner upon thirty (30) days advance written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- a. Termination for Convenience: In the event that the contract is terminated upon request and for the convenience of the Owner, without the required thirty (30) days advance notice, then the Owner shall be responsible for payment of services up to the termination date.
 - b. Termination for Cause: Termination by the Owner for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any shall not apply. However, pursuant to the Default provision of these General Conditions, the

Owner may hold the contractor responsible for any resulting additional purchase and administrative costs. The thirty (30) days advance notice requirement is waived in the event of Termination for Cause.

- c. **Termination Due to Unavailability of Funds in Succeeding Fiscal Years:** When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year, the contract shall be canceled without any liability or penalty to Owner.

39. **USE OF CONTRACT BY OTHER PUBLIC BODIES:** Except as prohibited by the current *Code of Virginia*, all resultant contracts will be extended, with the authorization of the Contractor, to other public bodies of the Commonwealth of Virginia and all currently active members of the Metropolitan-Washington Council of Governments (MWCOC) or, Mid-Atlantic Purchasing Team, to permit their ordering of supplies and/or services at the prices and terms of the resulting contract. If any other public body decides to use the final contract, the Contractor must deal directly with that public body concerning the placement or orders, issuance of the purchase order, contractual disputes, invoicing and payment. Fauquier County acts only as the “Contracting Agent” for these public bodies. Any resulting contract with other public bodies shall be governed by the laws of that specific entity. It is the Contractor’s responsibility to notify the public bodies of the availability of the contract. Fauquier County shall not be held liable for any costs or damage incurred by another public body as a result of any award extended to that public body by the Contractor.
40. **AUDIT:** The Contractor hereby agrees to retain all books, records and other documents relative to this contract for five years after final payment, or until audited by the Owner, whichever is sooner. The agency, its authorized agents, and/or Owner auditors shall have full access to and right to examine any of said materials during said period.
41. **SEX OFFENDER REGISTRY NOTIFICATION:** The Contractor shall not employ on school property any employee who is a registered sex offender and shall enforce the same restriction upon all sub-contractors and agents of Contractor. Prior to starting work and quarterly during performance of the work, the Contractor shall check the Virginia State Police Sex Offender Registry to verify sex offender status of all employees and agents of Contractor and Sub-Contractors who are employed on school property by the Contractor or Sub-Contractor. The Contractor shall furnish the Owner with evidence verifying compliance with the services.

Prior to starting work on-site, the Contractor shall submit a completed Fauquier County Public Schools “CERTIFICATION OF NO CRIMES AGAINST CHILDREN” form, a copy of which is included in this solicitation.

42. **COMPLIANCE WITH FEDERAL, STATE, AND LOCAL LAWS AND FEDERAL IMMIGRATION LAW:** During the term of any contract, the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth of Virginia, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.
43. **ASBESTOS NOTIFICATION:** As required by the Environmental Protection Agency Asbestos Hazard Emergency Response Act 40 CFR, subpart E, 763.93, information regarding asbestos inspections, response actions, and post response activities is on file in a full asbestos report located in the main office of each school. Contractors bear full responsibility to review this material prior to commencing any activity at a school site.
44. **VIRGINIA STATE CORPORATION COMMISSION:** If required by law, the Contractor shall maintain a valid certificate of authority or registration to transact business in Virginia with the Virginia State Corporation Commission as required by Title 13.1 of the *Code of Virginia*, during the term of the Contract or any Contract renewal. The Contractor shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth to be revoked or cancelled at any time during the terms of the contract. If the Contractor fails to remain in compliance with the provisions of this section, the contract is voidable at the option of Owner.
45. **ADA WEBSITE-RELATED ACCESSIBILITY:** Any Contractor who performs services, designs, develops content, maintains or otherwise bears responsibility for the content and format of Owner’s website(s) or third-party programs accessed through Owner’s website(s), acknowledges receipt of, and responsibility to implement the accessibility standards found in the U.S. Department of Justice publication entitled “Accessibility of State and Local Government Websites to People with Disabilities,” available at www.ada.gov/websites2.htm or, as attached directly to the solicitation. Contractor services as noted, shall conform to § 508 of Title III of the Americans with Disabilities Act (ADA) and the World Wide Web Consortium’s (W3C) Web Content Accessibility Guidelines (WCAG 2.0 AA), most current versions, in addition to the Owner’s web accessibility policy.

DELIVERY PROVISION

46. **SHIPPING INSTRUCTIONS-CONSIGNMENT:** Unless otherwise specified in the solicitation each case, crate, barrel, package, etc., delivered under the contract must be plainly stenciled or securely tagged, stating the Contractor’s name, purchase order number, and delivery address as indicated in the order. Where shipping containers are to be used, each container must be marked with the purchase order number, name of the Contractor, the name of the item, the item number, and the quantity contained therein. Deliveries must be made within the hours of 8:00 a.m. – 2:30 p.m. Deliveries at any other time will not be accepted unless specific arrangements have been previously made with the designated individual at the delivery point. No deliveries will be accepted on Saturdays, Sundays and holidays unless previous arrangements have been made. It shall be the responsibility of the contractor to insure compliance with these instructions for items that are drop-shipped.
47. **RESPONSIBILITY FOR SUPPLIES TENDERED:** The Contractor shall be responsible for the materials or supplies covered by the contract until they are delivered at the designated point, but the Contractor shall bear all risk on rejected materials or supplies after notice of rejection. Rejected materials or supplies must be removed by and at the expense of the contractor promptly after notification of rejection, unless public health and safety require immediate destruction or other disposal of rejected delivery. If rejected materials are not removed by the Contractor

within ten (10) days after date of notification, the Owner may return the rejected materials or supplies to the Contractor at his or her risk and expense or dispose of them as its own property.

48. **INSPECTIONS:** The Owner reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification. Inspection and acceptance of materials or supplies will be made after delivery at destinations herein specified unless otherwise stated. If inspection is made after delivery at destination herein specified, the Owner will bear the expense of inspection except for the value of samples used in case of rejection. Final inspection shall be conclusive except in regard to latent defects, fraud or such gross mistakes as to amount to fraud. Final inspection and acceptance or rejection of the materials or supplies will be made as promptly as practicable, but failure to inspect and accept or reject materials or supplies shall not impose liability on the Owner for such materials or supplies as are not in accordance with the specifications.
49. **COMPLIANCE:** Delivery must be made as ordered and in accordance with the solicitation or as directed by the Procurement Division when not in conflict with the bid/contract. The decision as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of goods by the purchaser shall rest with the Contractor. Any request for extension of time of delivery from that specified must be approved by the Procurement Division, such extension applying only to the particular item or shipment affected. Should the Contractor be delayed by the Owner, there shall be added to the time of completion a time equal to the period of such delay caused by the Owner. However, the contractor shall not be entitled to claim damages of extra compensation for such delay or suspension. These conditions may vary for construction contracts.
50. **POINT OF DESTINATION:** All materials shipped to the Owner must be shipped F.O.B. DESTINATION unless otherwise stated in the contract. The materials must be delivered to the "Ship To" address indicated on the purchase order.
51. **REPLACEMENT:** Materials or components that have been rejected by the Procurement Division, in accordance with the terms of the contract, shall be replaced by the Contractor at no cost to the Owner.
52. **PACKING SLIPS OR DELIVERY TICKETS:** All shipments shall be accompanied by Packing Slips or Delivery Tickets and shall contain the following information for each item delivered:
- Purchase Order Number,
 - Name of Article and Stock Number,
 - Quantity Ordered,
 - Quantity Shipped,
 - Quantity Back Ordered,
 - The Name of the Contractor.

Contractors are cautioned that failure to comply with these conditions shall be considered sufficient reason for refusal to accept the goods.

BIDDER/CONTRACTOR REMEDIES

53. **PROTEST OF AWARD OR DECISION TO AWARD:** Any Bidder/Offeree who desires to protest the award or decision to award a contract, by either Fauquier County or the Fauquier County School Board, shall submit such protest in writing to the County Administrator (if the award or decision to award was made by Fauquier County) or the Superintendent of Schools (if the award or decision to award was made by the Fauquier County School Board), no later than ten (10) days after public notice of the award or announcement of the decision to award, whichever comes first. No protest shall lie for a claim that the selected bidder/Offeree is not a responsible bidder/Offeree. The written protest shall include the basis for the protest and the relief sought. The County Administrator or the Superintendent of Schools, as the case may be, shall issue a decision in writing within ten (10) days stating the reasons for the action taken. This decision shall be final unless the bidder/Offeree appeals within ten (10) days of the written decision by instituting legal action as provided in § VIII.H.3 of the County's Procurement Policy. Nothing in this paragraph shall be construed to permit an Offeree to challenge the validity of the terms or conditions of the solicitation.
54. **DISPUTES:** Contractual claims, whether for money or other relief, shall be submitted in writing to the Superintendent of Schools (if the claim is against the Fauquier County School Board) or the County Administrator (if the claim is against Fauquier County) no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amount agreed due in the final payment. A written decision upon any such claims will be made by the School Board (if the claim is against the Fauquier County School Board) or the County Board of Supervisors (if the claim is against Fauquier County) within sixty (60) days after submittal of the claim. The Contractor may not institute legal action prior to receipt of the School Board or Board of Supervisors (whichever is applicable) decision on the claim unless the applicable party fails to render such decision within sixty (60) days. The decision of the School Board or Board of Supervisors (as applicable) shall be final and conclusive unless the Contractor within six (6) months of the date of the final decision on a claim, initiates legal action as provided in *Code of Virginia* § 2.2-4364. Failure of the School Board or Board of Supervisors to render a decision within sixty (60) days shall not result in the Contractor being awarded the relief claimed nor shall it result in any other relief or penalty. Should the School Board or Board of Supervisors (as applicable) fail to render a decision within sixty (60) days after submittal of the claim, the Contractor may institute legal action within six (6) months after such 60-day period shall have expired, or the claim shall be deemed finally resolved. No administrative appeals procedure pursuant to *Code of Virginia* § 2.2-4365 has been established for contractual claims under this contract.



DEPARTMENT OF FINANCE

Procurement Division

Fauquier County Government & Public Schools
320 Hospital Drive, Suite 23
Warrenton, VA 20186-3037
procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

DIVISION OF RISK MANAGEMENT INSURANCE CHECKLIST

Items marked "X" are required to be provided if award is made to your firm.

<u>Required</u>	<u>Coverage Required</u>	<u>Limits (figures denote minimum)</u>
<u>X</u>	1. Workers' Compensation and Employers' Liability; Admitted in Virginia Employers' Liability All States Endorsement USL & H Endorsement Voluntary Compensation Endorsement Best's Guide Rating-A-VIII or better or its equivalent	1. Statutory Limits of the Commonwealth of VA Yes \$100,000/\$500,000/\$100,000 Statutory Statutory
<u>X</u>	2. Commercial General Liability General Aggregate Products/Completed Operations Personal and Advertising Injury Fire Legal Liability Best's Guide Rating-A-VIII or better or its equivalent	2. \$1,000,000 (CSL) Each Occurrence \$2,000,000 \$2,000,000 \$1,000,000 \$100,000 Per Occurrence
<u>X</u>	3. Automobile Liability Owned, Hired, Borrowed & Non-owned Motor Carrier Act End. Best's Guide Rating-A-VIII or better, or its equivalent	3. \$1,000,000 combined Single Limit Bodily Injury and Property Damage Each Occurrence (note, symbol "1" on liability coverage)
—	4. Prof. Errors and Omissions Best's Guide Rating-A-VIII or better or its equivalent	4. \$1,000,000 (CSL) Each Claim
—	5. Garage Liability	5. \$1,000,000 CSL Each Occurrence
—	6. Garage Keeper's Legal Liability Best's Guide Rating-A-VIII or better, Or its equivalent	6. a) Maximum Value of One Vehicle b) Maximum Value of All Vehicles Held by Contractor
—	7. Umbrella Liability Best's Guide Rating-A-VIII or better, or its equivalent.	7. \$1,000,000 Minimum
—	8. Other Insurance: Cyber Liability as needed	8. \$1,000,000 Minimum
<u>X</u>	9. Auto and General Liability Policies shall be endorsed to name Fauquier County and/or Fauquier County Public School Board as additional insured. (This coverage is primary to all other coverage The County and Schools may possess and must be shown on the certificate)	
<u>X</u>	10. The Contractor shall provide 30 days written notice of any policy cancellation for policies specified on this Checklist to Fauquier County and/or Fauquier County School Board in accordance with the timelines and stipulations in Code of Virginia Section 38.2-231.	
<u>X</u>	11. The Certificate must state Bid/RFP No. and Bid/RFP Title.	
<u>X</u>	12. Contractor shall submit Certificate of Insurance within five (5) business days from notification of award, and shall provide updated Certificates for the duration of the contract.	

OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

FIRM

SIGNATURE

Revised 4/8/2021, Proc/HR

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PROPRIETARY INFORMATION:

Ownership of all data, materials, and documentation originated and prepared for the Owner pursuant to the REQUEST FOR PROPOSAL shall belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act, however, the Offeror must invoke the protections of §2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information.

☐ Proposal/Bid contains Proprietary Information as listed in the table below

☐ Proposal/Bid contains NO Proprietary Information

Authorized Signature

Print or Type Name and Title

Section Title	Page Number	Reason(s) for Withholding from Disclosure

Confidentiality References Protection in Accordance with the Code of Virginia, §2.2-4342F

INSTRUCTIONS: Identify the data or other materials to be protected and state the reasons by using the codes listed below. Indicate the specific words, figures, or paragraphs that constitute trade secrets or proprietary materials.

A- This page contains information relating to "trade secrets", and "proprietary information" including processes. Operations, style of work, or apparatus, identify confidential statistical data, amount or source of any income... of any person (or) partnership. "See Virginia Public Procurement Act. §2.2-4342F. Unauthorized disclosure of such information would violate the Trade Secrets Act 18 U.S.C. 1905.

B- This page contains proprietary information including confidential, commercial or financial information which was provided to the Government on a voluntary basis and is of the type that would not customarily be released to the public. See Virginia Public Procurement Act, §2.2-4342F; 5 U.S.C. 552 (b)(4); 12 C.F.R. 309.5(c)(4).

C- This page contains proprietary information including confidential, commercial or financial information. This disclosure of such information would cause substantial harm to competitive position and impair the Government's ability to obtain necessary information from contractors in the future. 5 U.S.C. See Virginia Public Procurement Act. §2.2-4342F; 552 (b)(4); 12 C. F. R 309.5(c)(4).

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CONTRACTOR DATA SHEET

1. **QUALIFICATIONS OF BIDDER:** Bidders must have the capability and capacity in all respects to fully satisfy the contractual requirements as specified.
2. **YEARS IN BUSINESS:** Indicate the length of time you have been in business:
_____ Years _____ months.
3. **REFERENCES:** Indicate below a listing of at least three (3) recent or present contracts in which you have provided this type of work of the size and scope specified.

<u>Client Name and Address:</u>	<u>Phone Number and Email:</u>	<u>Period of Contract:</u>

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PROOF OF AUTHORITY TO TRANSACT BUSINESS IN VIRGINIA

THIS FORM MUST BE SUBMITTED WITH YOUR PROPOSAL/BID. FAILURE TO INCLUDE THIS FORM MAY RESULT IN REJECTION OF YOUR PROPOSAL/BID

Pursuant to Virginia Code §2.2-4311.2, an Offeror/Bidder organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 of the Code of Virginia shall include in its proposal/bid the identification number issued to it by the State Corporation Commission ("SCC"). Any Offeror/Bidder that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law shall include in its proposal/bid a statement describing why the Offeror/Bidder is not required to be so authorized. Any Offeror/Bidder described herein that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures established to implement this section is granted by the County Administrator or School Superintendent, as applicable.

If this quote for goods or services is accepted by the County of Fauquier, Virginia, the undersigned agrees that the requirements of the Code of Virginia Section 2.2-4311.2 have been met.

Please complete the following by checking the appropriate line that applies and providing the requested information.

- A. _____ Offeror/Bidder is a Virginia business entity organized and authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is _____.
- B. _____ Offeror/Bidder is an out-of-state (foreign) business entity that is authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is _____.
- C. _____ Offeror/Bidder does not have an Identification Number issued to it by the SCC and such vendor is not required to be authorized to transact business in Virginia by the SCC for the following reason(s):

Please attach additional sheets if you need to explain why such Offeror/Bidder is not required to be authorized to transact business in Virginia.

Legal Name of Company (as listed on W-9)

Legal Name of Offeror/Bidder

Date

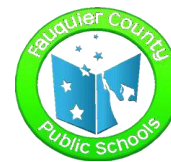
Authorized Signature

Print or Type Name and Title

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CERTIFICATION OF NO CRIMES AGAINST CHILDREN

Contractor acknowledges that the implementation of this Contract requires Contractor, Contractor's employees, or other persons that will provide services under this Contract to have direct contact with students and children. Therefore, Contractor hereby certifies that neither Contractor, Contractor's employees, nor any person that will provide services under this Contract who will have direct contact with students and children on Fauquier County Public School and/or Fauquier County property have been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor understands that, pursuant to Code of Virginia §22.1-296.1, making a materially false statement regarding offenses which are required to be included in the certification referenced above is a Class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services. Fauquier County Public Schools and/or Fauquier County shall not be liable for materially false statements regarding the certifications required under this Contract.

Contractor certifies that employees, or any person who will have direct contact with students and children under this contract have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of child.

Company Name

Contract # and Title

Company Address

Company Phone Number

Print Name of Authorized Representative

Authorized Representative Title

Authorized Representative Signature

Date

RETURN THIS PAGE

ATTACHMENT A

RFP – 25-109-C-S Solid Waste and Recycling Services

1. BACKGROUND AND PURPOSE

The purpose of this Request for Proposal (RFP) is to obtain on-call and scheduled hauling services from a qualified firm to provide the necessary labor, equipment, materials, supplies and supervision for solid waste and recyclable materials hauling services at various sites throughout Fauquier County. All services shall be provided in accordance with the specifications contained herein and attached hereto. This solicitation is issued by the Fauquier County Government and Public Schools Procurement Division on behalf of the County of Fauquier, a political subdivision of the Commonwealth of Virginia, herein referred to collectively as “Owner”.

2. OPTIONAL PRE-PROPOSAL CONFERENCE

The purpose of this conference is to allow potential Offerors an opportunity to present questions and obtain clarification relative to any facet of this solicitation.

While attendance at this conference will not be a prerequisite to submitting a proposal, Offerors who intend to submit a proposal are strongly encouraged to attend. Bring a copy of the solicitation with you. Any changes resulting from this conference will be issued in a written addendum to the solicitation.

3. GENERAL REQUIREMENTS

3.1. Interested Offerors are requested to submit proposals that offer the following services:

- Provide hauling services for Roll Off and Front-End Containers
- Provide compactor and container repair and maintenance services

3.1.1. Offerors shall offer the above services at the appropriate performance level and fully comply with procurement instructions specified in this Request for Proposals (RFP). The selected Contractor shall furnish at his/her expense and without liability to the Owner, all vehicles, materials, tools, supplies, equipment, labor and supervision, excluding tipping fees and Owner-provided recycling and waste containers, necessary and incidental to provide adequate and uninterrupted waste and recyclable materials collection, and maintenance and related services as described within this RFP.

3.1.2. The Owner intends to award the work to a single Contractor to perform the required services. In addition to a proposal for the described services, proposal may offer alternative methods of solid waste management services as long as they meet or exceed the requirements listed in this Scope of Work. If an alternative method is offered, the Offeror should indicate this in their proposal as a separate section, and supply details on technical aspects of the proposal, and revise the scope of services, payment section, and other affected areas as a part of the alternative proposal submission.

3.1.3. The solid waste and recyclable materials hauling contract consists of services for several Owner organizations and locations – the Department of Environmental Services, Public Schools, General Services, Alice Jane Childs Building, Lee Street, Warrenton-Fauquier Airport, and the Department of Parks & Recreation.

3.1.4. The Fauquier County Department of Environmental Services manages five (5) convenience centers and one (1) recycling center as shown in Table 1. Section 4.0 below includes the specifications and full scope of work for each of the locations. All centers are staffed and operated by Owner employees.

3.1.5. Fauquier County Public Schools require hauling services from twenty (20) individual school sites as shown in Table 5. Section 5.0 below includes the specifications and full scope of work for each of the locations.

3.1.6. Fauquier County Parks & Recreation Department currently includes six (6) sites that require hauling services as shown in Table 8. Section 6.0 below includes the specifications and full scope of work for each of the locations..

- 3.1.7. Fauquier County also maintains other Departments and Agencies that require hauling services. These services and locations are provided in Table 9. Section 7.0 below includes further detail, specifications and full scopes of work for each of those locations.
- 3.1.8. Given the changing needs of the Owner new services, different operating hours, and/or alternative sites may be necessary during the term of this contract. Any contractual changes not already addressed herein will be authorized through mutually agreed upon written contract modifications.
- 3.1.9. The Contractor shall deliver all solid waste and recycling materials to Corral Farm facilities, or other processor(s) as directed by the Owner. As long as the Contractor is delivering the materials to specified facilities as directed, the Contractor shall not be responsible for tipping fees for Owner's waste and recyclable materials hauled under this contract and the Owner will provide waste and recycling containers for the Contractor. As containers are limited, the Contractor must pull and return containers as Owner specifies. The Contractor shall provide all labor, trucks, fuel, operating supplies, and insurance to provide the required waste and recyclable material hauling services. The Contractor shall receive payment on hauling services on a monthly basis after receipt of Owner-approved invoice and documentation.
- 3.1.10. The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Owner with professional hauling services at the specified sites. This shall include, but not be limited to an adequate number of collection vehicles including spares to serve as back-up, and to secure container contents and doors with Contractor- provided tarps/diapers, straps or other mechanism as requested by the Owner. The Contractor shall provide front-end service on a fixed schedule and roll-off service on an on-call basis as requested by the Owner to maintain collection capacity.
- 3.1.11. Since the Owner is fully responsible to pay tipping fees for the weight of material, Contractor compensation for front-end service is based on a per location basis regardless of the number of containers serviced and loads are not to be co-mingled with other business waste. In contrast, Contractor roll-off compensation is based on a per container pulled basis.
- 3.2. Contract Administration: The Fauquier County Department of Environmental Services has been assigned responsibility for administration of the resulting contract. The Procurement Division has designated the Director of Environmental Services, or his designee, as the Contract Administrator. This individual is the interpreter of the conditions of the contract and the judge of its performance. He will use all powers under the contract to enforce its faithful performance. The Contract Administrator will determine the amount, quality, acceptability, and fitness of all aspects of the work. Any modifications made must be authorized by the Procurement Division and issued as a written amendment to the Contract.

4. SERVICES FOR CONVENIENCE CENTER SYSTEM

4.1. Locations, Public Hours & Collection Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Owner with professional and businesslike hauling services at the specified sites. This shall include, but not be limited to an adequate number of collection vehicles as determined by the Owner. The scope of work encompasses five (5) convenience centers and one (1) recycling center shown on the location map (Appendix 1). The current locations to be serviced, service schedule, and equipment to be serviced are provided in Table 1. Owner reserves the right to modify these requirements when deemed in its best interest during the term of the contract.

Table 1
Convenience Collection Site Locations, Public Hours & Current Collection Equipment

Site	Location & Public Hours	Collection Equipment
Markham	<u>Location:</u> 3294 Leeds Manor Road, Markham (On Rt. 688, 0.3 of a mile south of Rt. 66) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) self-contained 34-cubic yard (“cy”) compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Marshall	<u>Location:</u> 7592 John Marshall Highway, Marshall (On Rt. 55, 1.3 miles east of Marshall) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) self-contained 34-cy compactors (1) stationary 40-cy compactor (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) self-contained/closed container compactor – mixed paper & newspaper (1) closed container –glass (1) self-contained compactor/closed container – cans, plastics (1) 30-cy open-top container – scrap metal
New Baltimore	<u>Location:</u> 5468 Old Alexandria Pike, Warrenton (Intersection of Rt. 693 & Rt. 29) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) stationary 40-cy compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Catlett	<u>Location:</u> 3156 Gaskin Lane, Catlett (On Rt. 796, 0.1 of a mile south of Rt. 28) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) stationary 40-cy compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Morrisville	<u>Location:</u> 12724 Shipps Store Road, Morrisville (On Rt. 637, 0.2 of a mile west of Rt. 17) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) stationary 40-cy compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) self-contained compactor/closed container – mixed paper & newspaper (1) closed container –glass (1) self-contained compactor/closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Remington	<u>Location:</u> 1135 James Madison Street, Remington (On Rt. 29 Business, next to Andes Market) <u>Hours:</u> Mon – 2 pm to 5pm; 12 pm to 5 pm Wed, Fri, & Sun, – 10 to 3 pm Sat – 7 am to 3 pm Closed – Tues, Thurs	(1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal

Note: Locations, services, and schedule are subject to change at Owner’s discretion.

4.2. Pull Data - Convenience Center System:

During Fiscal Year 2024, there were a total of 3,183 container pulls from the convenience center system comprised of both recycling and waste pulls. This has varied over time for a variety of reasons including population growth, expanded curbside collection services, the economy, data collection improvements, and weather.

- a. The Contractor will only pull roll-off containers on an on-call basis after the Owner sends the daily faxed or emailed pull request for specific containers at specific sites.
- b. It is the responsibility of the Contractor to follow-up with the Owner as necessary each day to ensure receipt of the correct daily pull list to allow timely servicing of containers.
- c. The Owner will provide Contractor with the preliminary list of containers to be pulled no later 3 p.m. each day for hauling services to be performed that afternoon and/or the following morning as the schedule for Corral Farm facilities allows. The preliminary pull list is often modified in the late afternoon or early evening as additional containers fill.
- d. Due to the small size of the sites, the Contractor's trucks shall not enter a site nor pull or return a waste container while a site is open to the public unless specifically requested and approved by the Owner.
- e. The Owner reserves the right to withhold compensation to the Contractor for any containers serviced while a site is open and for containers serviced or delivered in an untimely manner.
- f. Full or empty Owner containers shall not be staged/stored by the Contractor at any remote location, remote convenience site, nor at Corral Farm without written Owner permission.
- g. To simplify billing, Offeror shall submit a single average per pull price for waste and recycling roll-off container service as indicated on the Proposal Form.
- h. The Contractor shall have sufficient licensed drivers and collection vehicles to accommodate the convenience center system needs and to maintain collection capacity and public services at all times.
- i. Sites are very small and switching out full with empty containers shall only occur before and after public operating hours.
- j. Written Owner approval is required to pull at other times. Some sites have adjacent residential neighbors that further restricts collection times.
- k. All container pulls from the Owner shall be transported to the Corral Farm facility or alternative site as determined by the Owner.
- l. In order to receive payment, Contractor shall pull and return containers immediately and deliver contents as required by Owner.
- m. Containers not pulled and delivered immediately, may at Owner discretion, result in no compensation to the Contractor for that hauled load.
- n. Container contents must be dumped neatly at Owner's designated location and schedule.
- o. Containers shall be weighed over facility scales for accuracy.

Table 2
Waste & Metal Roll-off Container* Pulls by Site: Fiscal Year 2024

Date	Catlett Pulls	Markham Pulls	Marshall Pulls	Morrisville Pulls	New Baltimore Pulls	Remington Pulls	Total Pulls
Jul-2023	39	22	65	51	37	0	214
August	37	24	60	38	31	0	190
September	36	25	58	34	30	0	183
October	39	28	58	42	32	1	200
November	38	21	58	44	28	0	189
December	33	25	65	39	31	0	193
Jan-2024	26	26	54	34	27	0	167
February	34	26	53	37	32	0	182
March	37	25	62	40	31	0	195
April	39	25	65	47	36	0	212
May	35	26	65	41	34	0	201
June-2024	41	25	65	46	32	0	209
TOTAL	434	298	728	493	381	1	2,335

*Note: Pull data for compactors, loose bulk waste and scrap metal containers (30 – 40 cubic yard capacity)

Table 3
Recyclable Material Roll-off Container Pulls by Site: Fiscal Year 2024

Date	Catlett Pulls	Markham Pulls	Marshall Pulls	Morrisville Pulls	New Balt Pulls	Remington Pulls	Total Pulls
Jul-2023	15	11	14	13	23	1	77
August	13	8	16	13	19	2	71
September	14	7	12	12	21	1	67
October	14	8	12	14	22	2	72
November	12	8	13	12	22	2	69
December	13	8	15	13	28	2	79
Jan-2024	13	8	13	11	20	2	67
February	10	8	12	12	20	2	64
March	11	9	13	12	20	2	67
April	13	7	16	10	20	2	68
May	12	10	13	12	21	1	69
June2024	11	10	15	15	24	3	78
TOTAL	151	102	164	149	260	22	848

Table 4
Total Roll-off Container Pulls by Site: Fiscal Year 2024

Date	Catlett Pulls	Markham Pulls	Marshall Pulls	Morrisville Pulls	New Balt Pulls	Remington Pulls	Total Pulls
Jul-2023	54	33	79	64	60	1	291
August	50	32	76	51	50	2	261
September	50	32	70	46	51	1	250
October	53	36	70	56	54	3	272
November	50	29	71	56	50	2	258
December	46	33	80	52	59	2	272
Jan-2024	39	34	67	45	47	2	234
February	44	34	65	49	52	2	246
March	48	34	75	52	51	2	262
April	52	32	81	57	56	2	280
May	47	36	78	53	55	1	270
Jun-24	52	35	80	61	56	3	287
TOTAL	585	400	892	642	641	23	3,183

5. SERVICES FOR PUBLIC SCHOOL SYSTEM

5.1. Service Locations & Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Owner with professional and businesslike waste and recycling hauling services at the specified school locations. The scope of work encompasses twelve (12) elementary schools, five (5) middle schools and three (3) high schools (see Table 5 for details) shown on a location map (Appendix 2). Services shall include hauling on a scheduled and on-call basis as determined by the Owner to maintain waste and recycling collection capacity.

Table 5
Schools, Locations and Current Containers

School	Location	Containers
C.M. Bradley Elementary School	674 Hastings Lane Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
P.B. Smith Elementary School	6176 Dumfries Rd Warrenton, VA	(2) 8-CY front-end container (waste) (1) closed recycling roll-off container
W.G. Coleman Elementary School	4096 Zulla Rd Marshall, VA	(2) 8-CY front end containers (waste) (1) closed recycling roll-off container
C. Thompson Elementary School	3284 Rectortown Rd Marshall, VA	(1) 8-CY front-end container (waste) (1) closed recycling roll-off container
Grace Miller Elementary School	6248 Catlett Rd Bealeton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
C. Hunter Ritchie Elementary School	4416 Broad Run Church Rd Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
J.G. Brumfield Elementary School	550 Alwington Lane Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Mary Walter Elementary School	4529 Morrisville Road Bealeton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
H.M. Pearson Elementary School	9347 Bastable Mill Rd Catlett, VA	(2) 8-CY front-end container (waste) (1) closed recycling roll-off container
M.M. Pierce Elementary School	12074 James Madison St. Remington, VA	(2) 8-CY front-end container (waste) (1) closed rec roll-off container
Greenville Elementary School	7389 Academic Ave. Nokesville, VA	(2) 8-CY front-end container (waste) (1) closed recycling roll-off container
Southeastern Alternative School	4484 Catlett Road Midland, VA	(1) 8-CY front-end container (waste) (1) closed recycling roll-off container
Cedar Lee Middle School	11138 Marsh Road Bealeton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
W.C. Taylor Middle School	350 E. Shirley Hwy Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Auburn Middle School	7270 Riley Rd New Baltimore	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Marshall Middle School	4048 Zulla Rd Marshall, VA	(3) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Warrenton Middle School	244 Waterloo Rd Warrenton, VA	(3) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Fauquier High School	705 Waterloo Road Warrenton, VA	(1) 34-CY self-contained compactor (1) closed recycling roll-off container
Liberty High School	6300 Independence Ave Bealeton, VA	(1) 34-CY self-contained compactor (1) closed recycling roll-off container
Kettle Run High School	7403 Academic Avenue Nokesville, VA	(1) 34-CY self-contained compactor (1) closed recycling roll-off container

5.2. Pull Schedule – School Operations

The number of pulls for compactors & recyclable material containers for Fiscal Year 2014 is listed in Table 6. All elementary and middle schools presently collect waste in 8-cubic yard front-end loading containers whereas the high schools collect waste in 34-cubic yard self-contained compactors. All schools use closed containers for recyclable materials.

- Elementary Schools – Front-end service scheduled twice weekly during the school year; once weekly during the summer
- Middle Schools – Front-end service scheduled twice weekly during the school year; once weekly during the summer
- High Schools – On-call roll-off service schedule (compactors)
- Recycling containers (all schools) – On-call roll-off service schedule

Table 6
School Compactor & Recycling Container Pulls: Fiscal Year 2024

	July 2023	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June 2024	Total
Compactor Pulls/Other (high schools)	2	3	4	2	2	4	1	3	3	1	4	0	29
Recycling Pulls (all schools)	3	12	7	8	10	4	7	8	9	5	11	9	93
Total	5	15	11	10	12	8	8	11	12	6	15	9	122

5.3. Hauling of Waste and Recyclable Materials – School Operations

- Unless specifically approved by the Owner on a case-by-case basis, the Contractor shall not empty or pull any containers from schools during opening or dismissal to minimize traffic congestion and increase school safety.
- Table 7 lists possible pull times to pull the containers but other times may be available after discussion with the Owner.
- The schedule below is subject to change as schools adjust their operating hours.
- Frequency of pulls shall remain relatively constant during the school year but upon Owner notification may increase at the beginning and end of each term, and decrease during holidays and the summer.
- The front-end containers at the elementary and middle schools currently operate on a twice per week waste collection schedule during the school year and it's anticipated that this schedule will continue.
- The Contractor will pull compactors and recycling containers the next day after the Owner sends a faxed pull request.
- It is the responsibility of the Contractor to follow-up with the Owner as required to ensure the timely servicing of containers.
- Upon Owner request, the Contractor will modify the current schedule and/or provide extra pulls as necessary to maintain collection capacity at each school.
- The Owner will provide Contractor a current list of locked containers and the applicable key(s).

- j. Owner's 8-yard trash containers are equipped with a locking mechanism and Owner recycle containers (not compactors) are locked with 3212 locks.
- k. Contractor will unlock and reattach locks as necessary to maintain Owner's control of waste collection containers.
- l. Contractor shall report missing and/or damaged Owner property to Owner immediately, including but not limited to locks, locking mechanisms, and doors.
- m. Owner reserves the right to implement liquidated damages (reference 8.31) to charge the Contractor for replacement of missing and/or damaged Owner property used for the Owner's school operations as described herein.

Table 7
Acceptable Container Pull Times at Schools

Schools	Acceptable Pull Times
High Schools	Between 8 a.m. to 2 p.m. & after 3 p.m.
Middle Schools	Between 8 a.m. to 2 p.m. & after 3 p.m.
Elementary Schools	Between 9 a.m. to 2:00 p.m. & after 4:30 p.m.

6. SERVICES FOR PARKS & RECREATION

6.1. Service Locations, Hauling & Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Department of Parks & Recreation with professional and businesslike hauling services at Owner specified locations. The Department of Parks & Recreation has seven (7) collection sites at various locations that use 8-cubic yard containers. At Owner's request, the Contractor will adjust the collection schedule at various Parks & Recreation facility locations. The site locations and service description are included in Table 8.

Table 8
Parks and Recreation Sites, Current Containers & Hauling Schedule

Location	Service
Crockett Park (Southern Region) 10066 Rogues Road, Midland, VA	(1) 8-cubic yard FEL Collection once per week: November – May Collection twice per week: June – October
Marshall Community Center (Northern Region) 4133-A Rectortown Road, Marshall, VA	(1) 8-cubic yard FEL Collection once per week
Vint Hill Village Green (Eastern Region)	(2) 8-cubic yard FEL
Community Center 4235 Aiken Drive, Warrenton, VA (Parking Lot)	#1 Community Center - Collection once per week Apr 1 – Oct 31; once every two (2) weeks Nov 1 – Mar 31
Maintenance Shop 4260 Bludau Drive, Warrenton, VA	#2 Maintenance Shop – Collection twice per week May 1 – Sept 30; once every two (2) weeks Oct 1 – Apr 30
Central Maintenance Building (Central Region) 8788 Green Road, Warrenton, VA	(1) 8-cubic yard FEL Collection once per week: November – April Collection twice per week: May - October
Central Fauquier Sports Complex 5405 Rodgers Drive, Warrenton, VA	(1) 8-cubic yard FEL Collection once per month: December – February Collection once a week: March, July, August, & Nov. Collection twice per week: Apr – June & Sept – Oct.
Northern Fauquier Community Park 7500 Ross Drive, Marshall, VA	(2) 8-cubic yard FEL #1 – Collection once per week: November – March #1 – Collection twice per week: April – October #2 – Collection twice per week: April – October (Rental)

7. SERVICES FOR OTHER FAUQUIER COUNTY DEPARTMENTS & AGENCIES

7.1. Additional Service Locations & Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide professional and businesslike waste and recycling hauling services at additional Owner locations as listed in Table 9. A routine collection schedule is expected at all sites. However upon Owner request, the Contractor will modify the current schedule.

Table 9
Additional Locations, Current Equipment & Service Schedule

Department	Location	Equipment & Service Schedule
General Services	Fleet & Repair/Maintenance 94 Manor Court, Warrenton, VA	(2) 8-cubic yard FEL; serviced weekly
County/School	Alice Jane Childs Office Bldg 320 Hospital Drive, Warrenton, VA	(2) 8-cubic yard FEL; serviced twice weekly
County/School	Warrenton Community Center 430 E. Shirley Avenue, Warrenton, VA	(1) 8-cubic yard FEL; serviced weekly
County Administration Courts, Jail	Parking Lot above Detention Center 50 West Lee Street Warrenton, VA	(1) 34-cubic yard self-contained compactor; serviced every 3 to 4 weeks (scheduled)
Warrenton-Fauquier Airport	5075 Airport Road Midland, VA	(2) 8-cubic yard FEL; serviced weekly
		(1)

7.2. Support of Community Events

Fauquier County wishes to support community festivals and events while promoting proper waste management and maximizing recycling of generated waste streams. As such, Offerors are requested to consider donating hauling services using Owner-provided containers for these events. In return for containers and hauling services, event organizers will be required to include the Contractor and Fauquier County as listed sponsors and to maximize efforts to recycle generated wastes.

Fauquier County's Environmental Services department will coordinate the events directly with the Contractor, with a minimum of three (3) days notice; including the time and location of the event. The Contractor shall respond to the notice within twenty-four (24) hours.

8. GENERAL INFORMATION & REQUIREMENTS

The following requirements are applicable to all Owner services:

8.1. Waste Service Summary

The Contractor shall provide the required hauling services necessary to maintain solid waste collection capacity and service at each location on a daily basis as requested by Owner. Except for emergencies as determined by the Owner, Contractor access to perform services described in this RFP must be completed only during hours the collection sites are closed to the public. The Contractor must be able to (a) provide minimum of five (5) roll-off trucks to service the convenience center system during and after weekends and holidays while maintaining other services, (b) submit a front-end collection schedule acceptable to the Owner, and (c) provide emergency services on Sundays and/or as requested by Owner to maintain collection capacity.

8.2. Container Management

The Owner retains sole authority over the number, type and location of waste collection containers placed at each collection site including those stored as back-up. Furthermore, the Owner retains sole authority of both front-end and roll-off hauling schedules. The Contractor is encouraged to make recommendations on a routine basis to the Owner to improve operating efficiency. Containers, both full and empty, cannot be stored at a location other than Corral Farm at any time unless specifically approved by the Owner. Full containers may only be stored as long as dumping at Corral Farm facilities is unavailable. Similarly, the Contractor may only store Owner containers at Corral Farm; given limited space, any Contractor-owned containers require written Owner preauthorization to be stored at Corral Farm.

Concerning front-end service, the Owner presently uses between 1-3 front-end loading containers at each location and may increase the number of containers up to 4 to reduce the frequency of hauling. Containers may be placed side-by-side or front to back because of space constraints. Front-end trucks shall have a scale to determine net weight at each location serviced for calculation of disposal fees. Weight records will be provided to scale house as part of each transaction ticket. The Contractor shall calibrate their scale consistent with manufacturer recommendations to collect accurate measurements. Offerors' should describe their schedule and process for calibrating the scale (for example: weekly, monthly, quarterly, etc.) as indicated on the proposal form. Owner reserves the right to request scale calibration during performance of the contract, at Contractor's expense, outside of the Contractor's disclosed schedule when weight measurements on the required transaction tickets appear inaccurate and/or inconsistent.

Any spills or accidents while loading or transporting a container are the complete financial responsibility of the Contractor. The Contractor is solely responsible for containment and cleanup of all materials during loading and transportation.

8.3. Container Repair & Maintenance

The Owner will periodically need to repair and perform maintenance on the waste and recycling equipment utilized within this Agreement. As such, the Contractor should describe facilities, personnel and equipment available to perform cleaning, welding, maintenance, repair, and painting services. This work will typically be on an as-needed basis, but could result from Contractor damaging Owner property, to include Owner's containers and other related infrastructure during collection and hauling. Contractor is encouraged to routinely report container and facility repair and maintenance needs.

8.4. Hauling Services

Collections shall allow for the complete removal of all materials placed both in the containers and on the ground during each collection event. Collection and hauling services will typically be provided on a Monday through Saturday basis. Sunday service is anticipated to be restricted to emergency on-call basis as requested by Owner. In order to receive compensation, waste and recyclable materials must be collected and delivered in a timely manner, and empty containers returned immediately to the site to maintain services. Empty containers must be located as specified by the Owner, with a minimum distance of 6-feet between adjacent closed containers, and 12-feet between open top containers to allow vehicle access. An open-top container placed so that one entire side is accessible to vehicles meets this requirement. All waste and recyclable materials must be delivered to the Corral Farm facility unless directed otherwise by the Owner.

8.5. Container Usage, Inspection and Inventory

Owner containers utilized by the Contractor within this Agreement will be periodically inventoried and physically inspected during the contract. Contractor will assist with the inventory count and physical inspection. As Contractor is the sole operator of Owner containers, Contractor is fully responsible for missing containers and unreasonable wear and tear (container punctures, bowed frames, bent or lost doors, broken hinges, twisted rollers, etc.).

Owner and Contractor shall coordinate initial inventory and inspection to establish original condition of Owner containers that shall be utilized by Contractor, within two (2) weeks post-award, prior to providing service. Contractor may, at their discretion, document the condition of Owner property and sites during this initial inspection with photos for information purposes, however the Owner maintains regular inventory and inspection records to include wear, tear, condition, and repairs.

8.6. Timely Collection and Hauling

The Owner will determine the appropriate hauling schedule(s) required to maintain collection capacity and inform the Contractor no later than 3 p.m. each day of the following day's pull schedule for roll-off containers (compactors, recycling and others). Based on increased usage, the Owner may increase the next day's container pull schedule before 6 p.m. If the Contractor does not haul a required load on the day/time required by Owner, the Owner reserves the right to require the Contractor to place additional trucks and drivers into servicing this contract at no additional expense to the Owner. Furthermore, the Owner reserves the right to not compensate the hauler for any and all loads that were not hauled on time as required on a daily pull sheet and within available Owner facility hours.

The Contractor will need to work on both Saturday morning and Saturday afternoon/evening (or Sunday morning). Contractor needs to load, empty and return an empty container to a site in order to receive compensation. Only upon Owner written approval for each load, Contractor may pull and store a container in a designated Corral Farm location, and later, pick up the container, cross the scales and unload the contents.

8.6.1. Emergency/Holiday Service

Currently, Corral Farm disposal operations do not operate on Sundays. However to maintain collection capacity, the Contractor may be required upon Owner request to haul on Sundays to switch out or dump containers. Any Sunday pulls will be required with only two (2) hours notice. Offerors shall confirm their availability to offer emergency Sunday services in their proposal. In addition, all Corral Farm facilities close on New Year's Day, Memorial Day, Independence Day, Labor Day, Martin Luther King Jr. Day, Thanksgiving Day, Christmas Eve (half-day), and Christmas Day. However if the holiday or collection system schedule should change, this will not be the basis for additional compensation to the Contractor.

Further, because of heavy waste flows in the Spring months, after holidays and weekends, special collection procedures are required for the timely hauling of waste and recyclable materials. To properly respond during these times, the Contractor may be required to expand operating hours, and provide additional equipment and labor resources. The Contractor may need a minimum of five (5) or more operating trucks at these times to provide timely service to the convenience center system. To support the Contractor, the Owner will remain flexible concerning facility operating hours.

8.6.2. Service Failures

Contractor shall immediately report and fully describe any service failures to the Owner regardless of cause (equipment breakdowns, accidents, road closure, cold weather, other). Owner retains sole authority to determine resolution of all service failures including accessing facilities and deferring container collection and/or return.

8.7. Waste Types & Inspections

Though the Fauquier County Ordinance restricts the type of solid waste items/materials permissible at a collection site, this restriction in no way impacts the number, type, placement, form or any other characteristic of waste that the Contractor shall remove and haul under this contract. Excluding bulk hazardous and medical waste streams, the Contractor shall haul all waste from a collection site, whether placed in a container or on the ground, in a timely manner, as defined by the Owner, and deliver this waste to the Owner's Corral Farm facility to be unloaded as Owner specifies. The Contractor shall not commingle Fauquier County waste streams under this contract with waste from any other customers. If Owner identifies commingled waste through waste inspection(s), Owner reserves the right to deem the entire container as commingled waste and deny payment for hauling and charge the Contractor tipping fees for the entire load at the applicable rate(s). If bulk hazardous or medical waste materials are discovered at any site, the Contractor should immediately contact the Department of Environmental Services.

The Contractor will fully support the Owner's Unauthorized Waste Inspection program, as described within Virginia Solid Waste Management Regulations.

8.8. Corral Farm Facility Hours

The Owner will support the Contractor by making a diligent effort to maintain flexible morning Corral Farm facility hours. Contractor shall coordinate with Owner for access at any and all Owner locations. The Corral Farm recycling processing operation does not operate on weekends but recyclable material storage capacity will typically be available for required pulls on Saturday.

8.9. Site Maintenance Responsibilities

The Contractor's collection schedule shall allow for the complete removal of all materials placed both in the containers and on the ground around the specific container during each collection event. Contractor shall ensure adjacent areas around a container are left in a clean condition upon completion of switching containers and before hauling.

8.10. On-Call Container Rental & Hauling Services

Additional roll-off container rental and hauling services may be required on a daily, weekly, or monthly basis.

The Contractor shall provide in their proposal the rental and pull cost for the duration of the contract, of delivering a roll- off container to any location in the County , rental for various time periods, and collection/disposal/delivery and container removal/re-delivery. Containers should be open-top roll-offs with 30- or 40-cubic yard capacity as required by the Owner and comply in other respects with the contract specifications.

8.11. Service for Corral Farm Facilities

The Owner intends to provide hauling services internally for Corral Farm operations. However, the Contractor may be requested to provide temporary and/or emergency hauling services for this location during the contract. Contractor shall include a per pull fee price and/or hourly rate as indicated on the proposal form.

8.12. Facility Closure

The Owner has the sole authority to close facilities to the public and cease operations due to inclement weather or other emergencies. The Contractor is encouraged to make recommendations to the Owner concerning how to maintain and improve facility operations. The Owner and Contractor shall maintain communications throughout a weather event to ensure renewal of operations at the earliest time safely possible.

8.13. Contractor's Injuries & Accidents

The Contractor shall report all injuries and accidents to the Owner immediately. The Contractor shall be responsible financially for all repairs to Owner property due to accident, negligent or careless operations by Contractor's personnel. The Owner shall make a repair and deduct the cost from a subsequent Contractor' invoice as compensation. Receipts will be provided to the Contractor.

8.14. Inspections

The Owner may periodically inspect Contractor's trucks for compliance with regulations and the contract, and the Contractor shall fully support these inspections. Upon completion of the inspection, the Contractor shall be notified of any deficiencies in writing, including a reasonable time period to address and respond indicating when any and all deficiencies will be corrected. Truck violations will typically result in that truck being removed from service under the Agreement immediately. Failure to correct the deficiencies within the approved time may at the Owner's sole discretion result in one or more of the following actions:

- a. Immediate removal of a truck from service;
- b. Payment withheld until deficiencies are corrected;
- c. Owner procures a third party to complete the work and may deduct the cost of this work from any payments due the Contractor;
- d. Terminate the contract in accordance with terms and conditions as specified herein.

8.15. Weather-Related Operations

The Contractor shall provide access and begin hauling operations from all collection locations as soon as safely possible after any significant weather event (i.e., hurricane, heavy snow/ice, etc.). However, this schedule may be modified by the Owner depending on the severity of the storm. The Owner reserves the right to deny paying hauling costs following any storm if the Owner determines in its sole opinion that a good faith effort on behalf the Contractor to maintain hauling operations has not been undertaken.

8.16. Origin of Waste

Whenever delivering waste or a recycling container to Corral Farm facilities, the Contractor shall inform scale house personnel from which site(s) the waste load originated, the material type and box number. This is particularly important for front-end service so that tipping fees can be properly allocated among the various Owner department and agencies.

8.17. Recycling Revenue & Documentation/Other Processors

All revenue generated from delivered recyclable materials remains the property of the Owner. For material delivered to locations other than Corral Farm, Contractor shall provide, along with the monthly invoice and individual ticket transaction number, the Contractor shall submit a monthly summary report stating the pull date, number of pick-ups, delivery location, and weight of each material collected on a per site basis. The Owner reserves the right to reject invoices until complete recycling documentation has been submitted. The Contractor's summary is essential to reconcile with the recycling processor's report and revenue stream.

8.18. Compensation and Contractor Invoices

The base contract price(s) as mutually approved by the Owner and Contractor shall be the basis for determining the correct monthly invoice amount. Contractor shall send hauling invoices to Owner agencies and departments as required by Owner. The Department of Environmental Services will invoice other Owner departments and agencies directly for tipping fees so the Contractor is not responsible for the disposal expense.

Adjustments to the monthly invoice based on service modifications, damages or liquidated damages may alter the basic invoice amount. Contractor shall itemize and submit invoices to the various department and agencies as determined necessary by the Owner. Fauquier County is exempt from State sales tax and a sales tax exemption certificate will be provided to the Contractor upon request.

The Contractor shall submit invoice(s) as specified by the Owner on a monthly basis for the work performed the preceding month. The Owner will pay the Contractor within forty-five (45) days following receipt and acceptance of the services performed the previous month providing that all required documentation is accurate and has been submitted in a timely manner to the Contract Administrator. Delays in the accurate and complete submission of Contractor documentation may result in delayed compensation by the Owner.

The Contractor shall supply the following documentation with each invoice request:

- Specific sites from which a waste load originated
- Corral Farm scale transaction ticket(s) showing load weight, date and other information
- Material type,
- Any emergency on-call service performed (if applicable),
- Number of pick-ups during the billing period; and
- Allocation of total charges on a per site basis.

Additional reports and documentation may be required, and invoice formatting modified at Owner's discretion.

The Contractor's price to haul containers shall be fixed as a "haul only" price and assumes that the Owner owns all equipment. Roll-off service shall have a single fee from all Owner locations regardless of material hauled. The Contractor's front-end service charges shall be generated based on each location serviced rather than the number of containers since the Contractor is not responsible for disposal charges. Offerors are encouraged to review provided hauling data carefully and do field checks to confirm distances between sites.

8.19. Regular Office Hours & Emergency Communications

The Contractor shall provide a contact person who can be reached Monday-Friday during standard office hours (8:00 a.m. to 5:00 p.m., local prevailing time). Additionally, because of emergencies and to plan next day pulls, the Contractor shall provide a supervisory manager contact, phone and fax numbers 24 hours per day, 7 days each week throughout the term of this contract.

8.20. Supervision

The Contractor shall provide supervision for all collection activities. Management shall include a contract administrator and field supervisor(s). The field supervisor shall not be a driver, and the Owner reserves the right to require less operational duties of the field supervisor as necessary to improve operational consistency with the contract. The Contractor shall designate a back-up supervisor for times when the full-time field supervisor is absent from the operation for any reason.

8.21. Communications

The Contractor (contract administrator and/or field supervisor) shall maintain ongoing and routine communications with Owner's representatives and meet in a timely manner upon request without limitation.

8.22. Vehicle Requirements

The Contractor's truck fleet to be used for hauling waste and recycling containers shall be well-maintained in a clean, safe and sanitary operating condition. Signage shall be readily visible on both sides of each truck identifying the truck number, and the company's name and phone number. The Contractor shall ensure that the trucks are operated in such a manner as to comply with all applicable regulations including the Department of Transportation Commercial Driver's License requirements for operators.

Contractor's truck fleet shall have tandem rear axles allowing 60,000 gross vehicle weight. Contractor should expect to reverse self-contained compactors to stay within required axle weight requirements. Contractor is fully responsible for all overweight violations for front-end service since Contractor's disposal quantity is self-determined. However, Owner may assume financial responsibility for any roll-off weight violations providing Contractor has reversed self-contained compactors as required and taken all other steps possible to maintain weight compliance.

For open-top roll-off (and recycling) containers, the Contractor must employ a tarp system that completely covers the load (recycling container doors) to prevent materials from blowing out of the container. Owner reserves the right to refuse payment of hauling costs and charge Contractor applicable tipping fees for any loads not properly secured and tarped. For compactor loads, the Contractor must employ a strap with clasp system for waste containment. The Owner prohibits the sole usage of bungee cords for safety and breakage reasons. If the Contractor wishes to use bungee cords, this system may supplement but shall not replace the required strap system. The Contractor shall ensure all doors, locks, tarps, straps, and clasps are securely fastened prior to departing Owner locations.

For tracking and billing purposes, the Contractor must purchase and attach a truck permit for each truck annually. The fee is presently twenty-five (\$25.00) dollars per truck, and is subject to change at Owner's discretion.

8.23. Vehicle Repairs

The Contractor is solely responsible for all Contractor vehicle repairs including those related to tires.

8.24. Subcontractors

The Contractor may wish to employ subcontractors to support hauling operations during peak operating periods or when needed as back-up in the case of equipment failure. All subcontractor employees are the responsibility of the Contractor and shall comply with all terms, conditions and specifications contained in the contract. The Contractor shall obtain prior written approval from the Owner for any subcontracted employees. The Contractor shall provide the Owner verification of proper insurance, indemnification, truck numbers, dates, and individuals who will represent the Contractor. No subcontractor may be used to provide services under this contract without prior written approval from the Owner.

8.25. Contractor's Employees

The Owner reserves the right to reject Contractor's personnel who, in the Owner's judgment, are not adequately qualified to perform the work or for just cause, including but not limited to; lack of courtesy, profanity, repeated lack of compliance with operating procedures, and unsafe operations. The Contractor shall make arrangements for a replacement within twenty-four (24) hours.

8.26. Inappropriate or Illegal Activity

Whenever the Contractor's employees witness any inappropriate or illegal activity, a description of the activity including the date, time, license plate and other related information shall be provided to the Owner at the earliest opportunity through the Contractor's administrator or supervisor.

8.27. Contractor Operating Standards and Responsibilities

8.27.1. The Owner's expectation of the Contractor's performance is that minimum performance standards will be consistently exceeded.

8.27.2. The Contractor shall provide competent driver(s) who possess a valid commercial driver's license and an adequate number of personnel, vehicles and equipment to perform the requested services. At Owner's request, any driver that fails to comply with the enclosed specifications will be replaced by a different driver.

8.27.3. Contractor employees shall at all times treat Owner's equipment in a respectful manner by carefully loading & unloading containers, ensuring the container door is securely latched during transport, ensuring sliding doors on recycling containers are secured, cleaning waste from the ground while loading/unloading containers.

8.27.4. All waste and recycling streams belong to the Owner. The Contractor and Contractor's employees shall not scavenge waste of any kind. All waste and recycling loads shall be delivered to Corral Farm facilities and weighed unless otherwise required by the Owner. The Contractor shall ensure that the truck number, driver's name and specific origin(s) of material is included on every transaction ticket. The Owner reserves the right not to compensate the Contractor if any required information has been omitted.

- 8.27.5. The Contractor shall submit and maintain with the Owner a current list of employees, their work history and qualifications proposed to work under this contract.
- 8.27.6. Contractor's employees shall wear Owner-approved uniform(s) with name tag.
- 8.27.7. The Contractor shall not incur any regulatory violations, and will seek and recommend ways to improve environmental protection and safety during daily operations.
- 8.27.8. The Contractor's employees shall consistently show the highest levels of customer service and courtesy.
- 8.27.9. The Contractor's employees shall display professional attitudes and behavior, and be dressed in clean uniforms at all times.
- 8.27.10. The Contractor shall maintain the highest level of communications with designated Owner representatives in all aspects of the operation.

8.28. Owner Responsibilities

The Owner understands that managing collections and hauling properly to provide excellent customer service requires a partnership between the Contractor and the Owner. The Owner will make every effort to support the Contractor's needs during the contract period.

The Owner will provide a site attendant at each convenience center and a scale house attendant to operate the scales during all facility hours.

The Owner will perform periodic inspections of incoming waste loads to comply with regulatory and contract requirements. However, the Owner and the Contractor will both continuously monitor and screen incoming loads to take appropriate action to manage inappropriate items.

8.29. Liquidated Damages

The Owner has no desire to implement liquidated damages or void Contractor's compensation. However, it shall be understood and agreed by the Offeror that time is of the essence in the proper delivery of services as herein. In the event of inadequate services as specified herein, the Owner reserves the right to refuse payment of hauling costs, and Contractor shall be responsible for applicable tipping fees per individual load(s) during the term of the contract. Liquidated damages may be implemented after the Contractor receives verbal and written notification from the Contract Administrator concerning an unresolved, ongoing problem, to include but not limited to missing and/or damaged Owner property (for example; locks, locking mechanisms, or container doors). If the Contractor fails to pull a container as required on a daily pull request sheet or accesses a site during public hours, the Owner has the sole discretion to withhold compensation for each and every required pull.

The Contractor shall not represent, mix or commingle in any load Owner waste or recyclable materials with that of other commercial or private (non-Owner) customers during the contract period. If this should ever take place and be discovered through routine waste inspections that commercial or out-of-county waste as identified by letterheads, logos, addresses, waste type, etc. has been collected and delivered to Owner facilities, the Owner reserves the right to deem the entire load as commingled, refuse payment of hauling costs, and the Contractor may be subject to paying applicable tipping fees for the entire load at Owner discretion for each load. This is a serious contractual violation that may result in contract termination.

8.30. Regulatory Compliance

It's expected that Offerors shall have an excellent history of compliance with applicable traffic, safety and environmental regulations. As part of the proposal submission, Offerors shall list all traffic, safety, and environmental regulatory Warnings, Notice of Violations, Consent Orders and associated fines or penalties during the past three (3) years for hauling, disposal and recycling operations including drivers proposed to work under this procurement.

9. PROPOSAL PREPARATION AND SUBMISSION REQUIREMENTS

9.1. Proposal Preparation

- 9.1.1. An authorized representative of the Offeror shall sign the proposal. All information requested should be submitted. Failure to submit all information requested may result in the Procurement Division requiring prompt submission of missing information and/or giving lowered evaluation of the proposal. Proposals which are substantially incomplete or lacking key information may be rejected by the procurement division. Mandatory requirements are those required by law or regulation or are such that they cannot be

waived and are not subject to negotiation.

9.1.2. Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.

9.1.3. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number should be repeated at the top of the next page. The proposal shall contain a table of contents and a separate table which cross-references the RFP requirements to proposal paragraphs. Information which the Offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed. The Offeror's proposal should provide all the information, which it considers pertinent to its qualifications for the project and which respond to the Statement of Needs described.

9.1.4. All data, materials and documentation originated and prepared by the Offeror for the Owner pursuant to the RFP will belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act (FOIA). Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia FOIA; however, the Offeror must invoke the protections of Section 2.2-4342 of the Code of Virginia, on the form provided.

9.1.5. Provide a detailed explanation, on the form provided, for any "exceptions" taken concerning the Statement of Needs, Special Terms or General Conditions. Offeror should note that the Owner understands that the General Conditions and Instructions for Professional Services Contracts do include provisions specific to certain A/E disciplines which may not apply to this particular contract. Offerors may identify these areas on the form provided for Owner consideration.

9.2. Specific Proposal Requirements:

9.2.1. Certification page and the return of this completed RFP and any addenda, acknowledgments, signed and filled out as required;

9.2.2. Completed Proposal Form attached, including a complete itemized breakdown of all fees for providing services as described herein, and all other requested information in the general format provided;

9.2.3. Offeror shall indicate their compliance with RFP or specifically state exceptions, including providing any proposed language, in this section of proposal response on the form provided.

9.2.4. Proposals shall be organized in the following tabs:

TAB I	Proposal Signature Sheet Insurance Checklist SCC Form Exceptions to RFP Form Proprietary Information Form
TAB II	Completed Data Sheet
TAB III	Bid Form

10. EVALUATION AND AWARD CRITERIA

10.1. Evaluation Criteria. An Evaluation Committee will evaluate proposals based on the following weighted criteria. No score shall exceed a total of one hundred (100). An average proposal score shall be calculated based on the total sum of evaluators' scores divided by the total number of evaluation committee members.

	Criteria	Maximum Weight
10.1.1	Experience and qualifications of the Offeror;	20
10.1.2	Qualifications of proposed personnel and equipment available to fully satisfy the requirements of this RFP;	20
10.1.3	References from previous government clients only;	20
10.1.4	Compliance with the services and general requirements of the RFP;	20
10.1.5	Proposed costs/fees	20
	Total	100

10.2. Award of Contract: The Owner shall select two or more Offerors deemed to be fully qualified and best suited among those submitting proposals, on the basis of the factors involved in the RFP, including price if so stated in the RFP. Negotiations shall then be conducted with each of the Offerors so selected. Price shall be considered, but need not be the sole or primary determining factor. After negotiations have been conducted with each Offeror so selected, the Owner shall select the Offeror which, in its opinion, has made the best proposal and provides the best value, and shall award the contract to that Offeror. When the terms and conditions of multiple awards are so provided in the RFP, awards may be made to more than one Offeror. Should the Owner determine in writing and in its sole discretion that only one Offeror is fully qualified, or that one Offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that Offeror. Proprietary information from competing Offerors shall not be disclosed to the public or to competitors.

10.3. Period of Contract: The initial period of this contract shall be November 16, 2025 through November 15, 2030.

The Owner reserves the right to renew the contract for five (5) additional one (1) year periods upon written agreement of both parties, under the terms of the current contract, and at a reasonable time, approximately one hundred eighty (180) days prior to the expiration.

The Contractor may adjust their contract pricing to include fuel charges annually upon written agreement of both parties. Any request for increase in contract pricing shall not exceed a total of three (3.0%) percent. Any and all requests for increase are negotiable and the Owner reserves the right to request supporting documentation from the Contractor evidencing the validity of the request for increase.

10.4. Insurance: By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the insurance coverage specified on the Insurance Checklist at the time the work commences. Additionally, it will maintain this coverage during the entire term of the contract and that all insurance coverage will be provided by the insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission. During the period of contract, Owner reserves the right to require the Contractor to furnish certificates of insurance for the coverage required and endorsing Fauquier County Government and School Board of Fauquier County as additional insured.

11. CONTRACT ADMINISTRATOR

The successful administration of this contract will require close coordination with the Contract Administrator. The Procurement Division has designated the Environmental Services Department Director as the Contract Administrator or their designee. This individual is the interpreter of the conditions of the contract and the judge of its performance. He/she will use all powers under the contract to enforce its faithful performance. The Contract Administrator will determine the amount, quality, acceptability, and fitness in all aspects of the work and shall decide all other questions in connection with the work. Any modifications made must be authorized by the Procurement Manager and issued as a written amendment to the Contract.

12. SPECIAL TERMS AND CONDITIONS

12.1. Laws and Regulations: The Contractor shall give all notices and comply with all laws, ordinances, regulations and lawful orders of any public authority bearing on the performance of the work. This Contract and all other contracts and subcontracts are subject to the provisions of Articles 3 and 5, Chapter 4, Title 40.1, Code of Virginia (1950), as amended, relating to labor unions and the "right to work", and all Contractors or

Subcontractors, whether residents or nonresidents of Fauquier County, who perform any work related to the project shall comply with all of said provisions.

The Contractor shall furnish the Owner copies of affidavits upon request giving original dates, renewal dates and expiration dates of all labor contracts related to any phase of the work to be performed on the project site under this contract.

The provisions of all regulations governing safety as adopted by the Safety Codes Commission of the Commonwealth of Virginia, issued by the Department of Labor and Industry under Title 40.1 of the Code of Virginia (1950), as amended, shall apply to all work under this Contract.

- 12.2. Superintendence by Contractor: The Contractor shall be responsible for all means, methods, techniques, sequences and procedures and for coordinating all portions of the work under the Contract except where otherwise specified in the Contract Documents.

The Contractor shall, at all times, enforce strict discipline and good order among the workers on the project, and shall not employ on the work any unfit person or anyone not skilled in the work assigned to him/her.

- 12.3. Protection of Persons and Property: The Contractor expressly undertakes, both directly and through its Subcontractors, to take every precaution at all times for the protection of persons and property, including Owner employees and property and its own.

The Contractor shall be responsible for initiating, maintaining and supervising all safety precautions and programs in connection with the work.

The Contractor shall continuously maintain adequate protection of all work from damage and shall protect the Owner's property from injury or loss arising in connection with this contract. The Contractor shall make good any such damage, injury or loss, except such as may be directly due to errors in the Contract Documents or caused by agents or employees of the Owner. The Contractor shall adequately protect adjacent property as provided by law and the Contract Documents, and shall provide and maintain all passageways, guard fences, lights and other facilities for protection required by public authority, local conditions, or any of the Contract Documents.

In an emergency affecting the safety or life of individuals, or of the work, or of adjoining property, the Contractor, without special instruction or authorization from the Owner, is hereby permitted to act, at its discretion, to prevent threatened loss or injury. Also, should the Contractor to prevent threatened loss or injury, be instructed or authorized to act by the Owner, he shall so act, without appeal. Any additional compensation or extension of time claimed by the Contractor on account of any emergency work shall be determined as provided in the contract.

- 12.4. Work Site Damages: Any damage to existing utilities, equipment or finished surfaces resulting from the performance of this contract shall be repaired to the Owner's satisfaction at the Contractor's expense.

PROPOSAL FORM
RFP 25-109-C-S
Solid Waste and Recycling Hauling Services for
Fauquier County Government and Public Schools

Company Name: _____ **Date:** _____

I. Contact Information (Please print or type):

Contact Person: _____

Title: _____

Mailing Address: _____

E-mail Address: _____

Phone No.: _____

Fax No.: _____

II. Field Office Location to Service this Contract: _____

III. List all Similar, Current Local Government – School Hauling Contracts (add additional pages as required):

1. Jurisdiction: _____

Contract Began: _____ Contract End: _____

Contact Person: _____

Phone: _____

E-mail Address: _____

2. Jurisdiction: _____

Contract Began: _____ Contract End: _____

Contact Person: _____

Phone: _____

E-mail Address: _____

3. Jurisdiction: _____

Contract Began: _____ Contract End: _____

Contact Person: _____

Phone: _____

E-mail Address: _____

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IV. Contractor Compliance Information (add lines or pages as required):

1. Summarize and date all Offeror's recordable injuries and accidents during the past twelve (12) months within the district/regional office proposed:
 - a. _____
 - b. _____
 - c. _____
 - d. _____
2. Summarize and date all Offeror's D.O.T. or D.M.V. violations during the past twelve (12) months within the district/regional office proposed:
 - a. _____
 - b. _____
 - c. _____
 - d. _____

V. Biographical Data - please attach resume of Contract Administrator & Field Supervisor(s) below and designate Owner's primary point of contact; Field Supervisor(s) may not be included as drivers in section V below:

1. Contract Administrator: _____
2. Contract Field Supervisor: _____
3. Contract Field Supervisor: _____

VI. Drivers – Please list names of Offeror's drivers proposed to work under this Agreement. DMV records, tenure with Contractor, and accident history must be included with Proposal submission and updated at least annually thereafter for all drivers listed. A background check will be required of all Contractor's drivers before working under this Agreement. Attach additional information and add Drivers as applicable.

1. Driver #1: _____
2. Driver #2: _____
3. Driver #3: _____
4. Driver #4: _____
5. Driver #5: _____
6. Driver #6: _____
7. Driver #7: _____

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VII. Mechanics – Please list name and tenure of Offeror’s mechanics proposed to work under this Agreement. Attach qualifications and add Mechanics as applicable.

1. Mechanic #1: _____
2. Mechanic #2: _____
3. Mechanic #3: _____

VIII. Trucks – Please provide information concerning Truck Fleet –

1. Total Fleet Size: _____
 - a. Number of front-end tandem rear axle trucks - _____
 - b. Number of tandem rear axle roll-off Trucks - _____
 - c. Number of 30-cubic yard and 40-cubic yard containers - _____
2. Contractor’s Proposed Trucks (Tandem rear axle) - Year, Make, Model, Mileage, (last 4 digits of VIN #):
 - a. Roll-off Truck #1: _____
 - b. Roll-off Truck #2: _____
 - c. Roll-off Truck #3: _____
 - d. Roll-off Truck #4: _____
 - e. Roll-off Truck #5: _____
 - f. Front-end Loader #1: _____
 - g. Front-end Loader #2: _____

IX. Contract Period: Five Year Initial Term w/ Five 1-Year Option Periods

X. Waste & Recycling Pulls/Hauls – All Owner Locations

Category	Price
Price to pull/deliver waste & recycling roll-off container to Corral Farm facility and to service Fauquier County farms	\$_____per Pull
Price to provide front-end service <u>per location</u> and deliver to Corral Farm facility	\$_____per Location
Price to provide one (1) on-call additional front-end collection service per location (not routinely scheduled) and deliver to Corral Farm facility	\$_____
Price to provide on-call roll-off service at Corral Farm facility (per pull/return price for Owner containers)	\$_____per pull Minimum pulls _____per day \$_____per hour Minimum two (2) hours per day

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XI. On-call Container Rental and/or Hauling Services:

Owner's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$_____per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$_____per Trip

Contractor's Containers –

Container Delivery/Return within 25-miles (from Corral Farm): \$_____per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$_____per Trip

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$_____per Day

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$_____per Week

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$_____per Month

XII. Offeror confirmation of availability to provide emergency Sunday pulls/container switch-outs within 2 hours of verbal request? Yes _____ No _____

XIII. Offeror wishes to donate hauling services for community festivals and events? Yes ____ No _____

XIV. Description of Garage/Shop to Provide As-Requested Container Maintenance/Repair Services (cleaning, painting, welding):

XV. Identification of Sub-Contractors (if any):

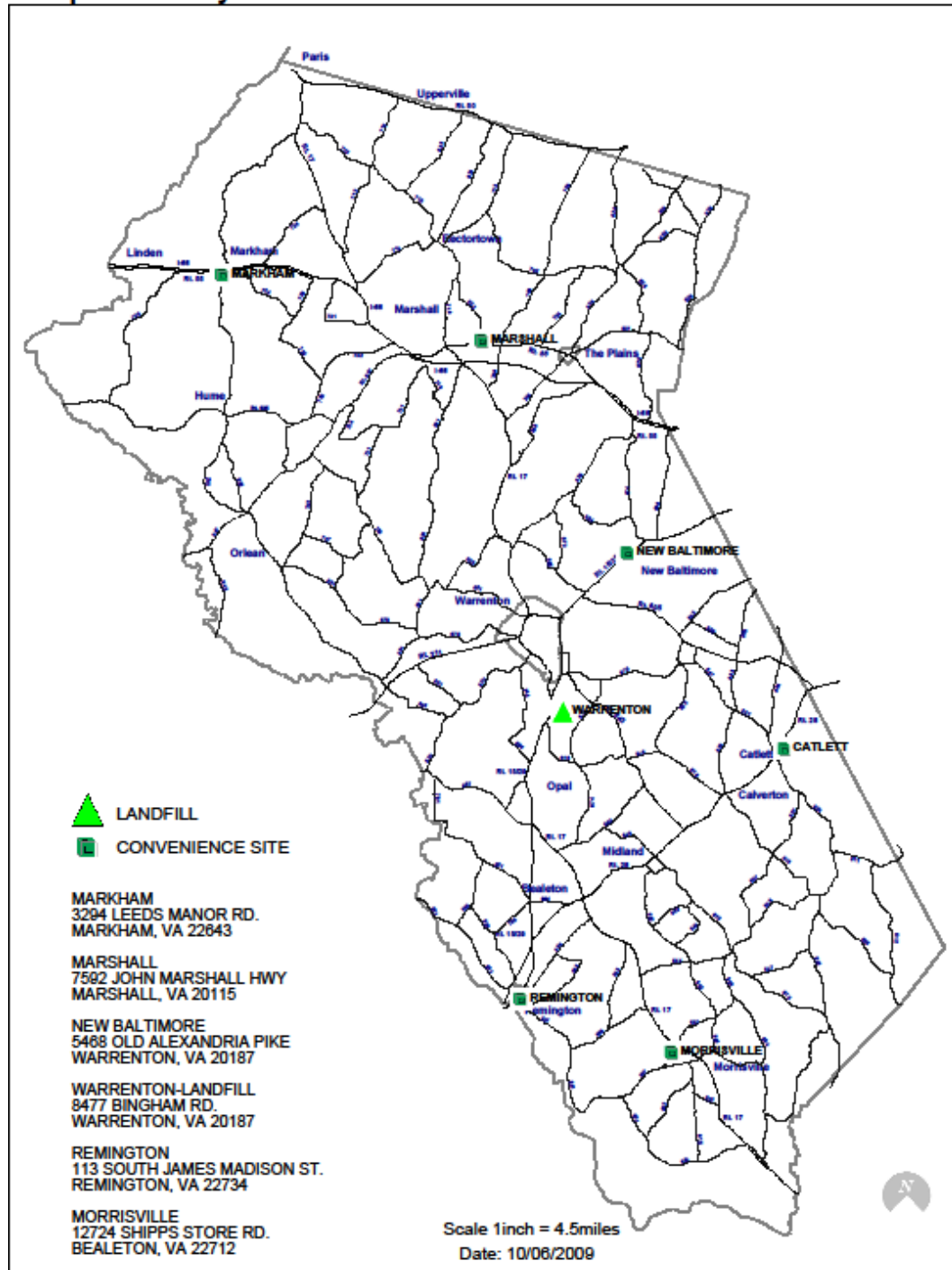
XVI. Description of Front-end Truck Calibration Process and Schedule:

RETURN THIS PAGE

APPENDIX 1

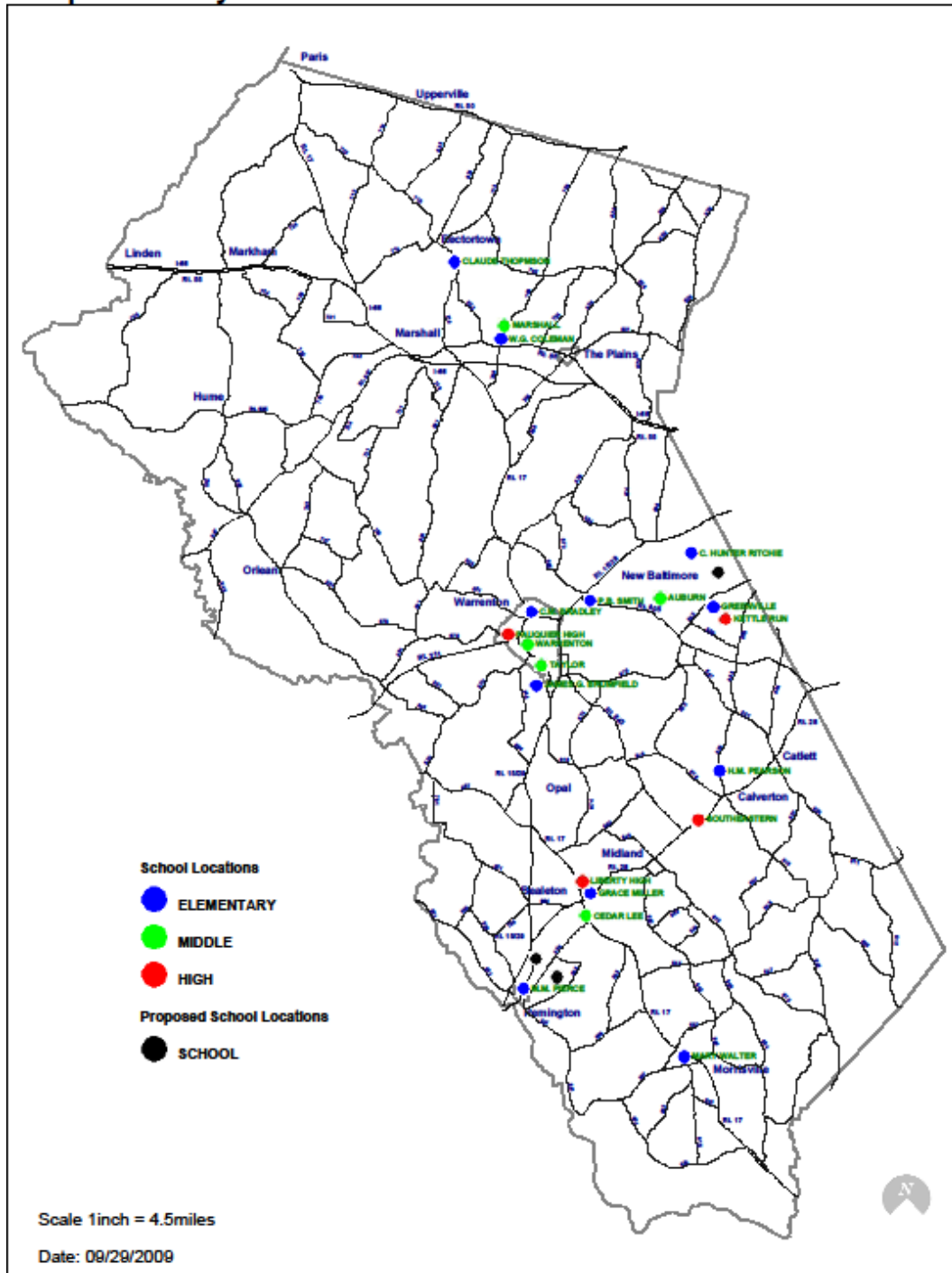
Location Map – Convenience Centers & Recycling Center (Table 1)

Fauquier County Landfill & Convenience Site Locations



APPENDIX 2
Location Map – Public School System (Table 5)

Fauquier County School Locations



FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

ADDENDUM

ISSUE DATE: April 29, 2025
IFB: 25-109-C-S
TITLE: Solid Waste and Recycling Services
ADDENDUM NO: 001
ISSUED BY: Fauquier County Government and Public Schools

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of bids:

☒ Is not extended;

Is extended to:

DESCRIPTION OF ADDENDUM:

This addendum 001 offers responses to questions submitted via email(GFL Environmental) as well as questions submitted via the Bonfire Portal. Please see below and the accompanying attachments.

1. Are scales required for the FE Service? *Yes*
2. Would you consider striking the 30 day termination for convenience and replace it with cause?
Changing our terms and conditions in any way requires full legal review by our County Attorney. Due to the length of time for the required legal review, we would not have time to get this answered prior to the Bid due date and time. As such, we cannot accept this change or advise its allowance prior to bid or award.
3. Could we get winning bid submittal from the last RFP? *Yes, see attached.*
4. Could we get the current pricing? *See Attached.*
5. Can we park a truck at Corral Farm? *Yes.*

All other Terms, Conditions, Tables, Charts, Specifications or Drawings not otherwise changes remain as originally stated or shown. A signed copy of this addendum must be received with your Bid submission and acknowledged on the Bid Form.

Fauquier County Government and Public Schools:

By: <i>Scott Bargas</i>	Title: Procurement Officer III
Printed Name: Scott Bargas	Date: 4/29/2025

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8354

Fax: (540) 422-8355

NOTICE OF CONTRACT RENEWAL

1. DATE: October 30, 2024
2. COMMODITY NAME: Solid Waste & Recycling Hauling Services
3. CONTRACT NUMBER: 61-15jwc
4. CONTRACT PERIOD: November 16, 2015 – November 15, 2020
Renewal 1 November 16, 2020 – November 15, 2021
Renewal 2 November 16, 2021 – November 15, 2022
Renewal 3 November 16, 2022 – November 15, 2023
Renewal 4 November 16, 2023 – November 15, 2024
Renewal 5 November 16, 2024 --November 15, 2025
5. RENEWAL OPTIONS: Five (5) one-year renewals
6. CONTRACTOR: Waste Management
1405 Gordon Ave.
Richmond, VA 23224
PH (757) 344-8569
Contact Person: Shanna Kistner
E-Mail: Skistnel@wm.com
7. TERMS: Net 45
8. FOR FURTHER INFORMATION CONTACT: Scott Bargas, Procurement Officer III
PH (540) 422-8354
Scott.bargas@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC-SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program, and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Scheduling of service, inspection upon completion, and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax, courier, or e-mail.
5. Price Adjustments: Changes to the contract price will be negotiated only at the time of renewal (or annual anniversary date of the contract). All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.
6. Use of Contract by Other Political Jurisdictions: As allowed in Section 2.2-4304, Code of Virginia, other public bodies may purchase from this contract with the authorization of the awarded firm, since the “Use of Contract by Other Political Jurisdictions” clause was contained in the original solicitation (reference page 25, Item 40 of RFP #61-15jw). A copy of the original RFP and any other pertinent information may be obtained by contacting the Senior Buyer noted on the first page of this catalog for assistance and reference.

EXHIBIT A
Revised pricing 10/04/24

Price to Pull/Deliver Waste & Recycling Roll-Off Container to Corral Farm Facility and to service Fauquier County farms: **\$177.35** per pull.

Price to Provide Front-End Service per Location and Deliver to Corral Farm Facility: **\$28.19** per location.

Price to Provide One (1) On-Call Additional Front-End Collection Service per Location (not routinely scheduled) and Deliver to Corral Farm Facility: **\$50.04**

Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers): **\$190.02** per hour, minimum two (2) hours per day.

On-Call Container Rental and/or Hauling Services:

Owners Containers –

Container Delivery/Return Within 25 Miles (from Corral Farm): **\$171.01** per trip.

Container Delivery/Return Within 50 Miles (from Corral Farm): **\$266.02** per trip.

Contractor's Containers –

Container Delivery/Return Within 25 Miles (from Corral Farm): **\$190.02** per trip.

Container Delivery/Return Within 50 Miles (from Corral Farm): **\$291.36** per trip.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$11.40** per day.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$53.20** per week.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: **\$120.34** per month.

Contractor has indicated agreement to donate hauling services for community festivals and events. Contractor confirmed availability to provide emergency Sunday pulls/container switch-outs within two (2) hours of verbal request and, noted average quantity of C&D wastes to be delivered to Corral Farm each day: three (3) tons.

Container Maintenance/Repair Services Hourly Rates:

Cleaning: **\$63.34/hr.**

Painting: **\$88.67/hr.**

Welding: **\$101.34/hr.**

Price to provide Container Switch Out/Hauling charge - **\$ 171.01**/per container

Contractors Containers –

8 CY Front End Container - **\$57.00**/month rental

Shake Down Service - **\$29.85** per request/Container

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION
320 Hospital Drive, Suite 23
Warrenton, Virginia 20186

Phone: 540.422.8354

Fax: 540.422.8355

Scott Bargas, Procurement Officer III

Date: October 22, 2024

Contract No.: 61-15jwc

Contractor: Waste Management

Modification No.: 9

Effective Date: Immediately

Issued by: Fauquier County and Fauquier County Public Schools, political subdivision of the Commonwealth of Virginia

- 1) **Contract Renewal:** Fauquier County Government and Public Schools is exercising its option to renew the above referenced contract for the **final** period. The period of the renewal will be from November 16, 2024, through November 15, 2025. It is understood and agreed that all terms, conditions, and prices of the original contract, except as noted below, remain the same during the contract renewal period

Description of Modification:

- 1) In accordance with **Paragraph 10.3 "Period of Contract"** of the Contract Documents, the above referenced contract is hereby modified to allow a price increase of 3%, in accordance with the contract terms and conditions and revised pricing, attachment A. (Refer. Memo from WM dated October 4, 2024, incorporated herein by reference.)

Except as provided herein, all other pricing, terms, and conditions of Contract Number, 61-15jwc, remain unchanged.

Waste Management

Fauquier County Government/Public Schools

By: John B. Viadas
Signature

By: Kristen Hylton
Kristen Hylton

Senior Account Executive - Public Sector
Title
October 23, 2024
Date

Procurement Manager
10/29/2024
Date

EXHIBIT A
Revised pricing effective 10/04/24

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Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers): \$190.02 per hour, minimum two (2) hours per day.

On-Call Container Rental and/or Hauling Services:

Owners Containers –

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Container Delivery/Return within 50 Miles (from Corral Farm): \$266.02 per trip.

Contractor's Containers –

Container Delivery/Return within 25 Miles (from Corral Farm): \$190.02 trip.
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Container Maintenance/Repair Services Hourly Rates:

Cleaning: \$63.34/hr.
Painting: \$88.67/hr.
Welding: \$101.34/hr.

Price to provide Container Switch Out/Hauling charge - \$ 171.01/per container

Contractors Containers –

8 CY Front End Container - \$57.00/month rental

Shake Down Service 29.85 per request/Container



October 4, 2024

Kathy H. Stanley, CPPB
Fauquier County Government/Public Schools Procurement Div.
320 Hospital Drive, Suite 23
Warrenton, VA 20186

RE: Contract 61-15jwc | Rate Increase 11/01/2024 | Renewal Year 5 of 5

Dear Ms. Stanley

I hope this letter finds you well! In accordance with the Fauquier County and Fauquier County School Board's Contract 61-15jwc with EnviroSolutions, Inc.; acquired by Waste Management of Virginia for Solid Waste and Recycling Hauling Services, we request an annual price increase to be effective 11/01/2024 with the Year 5 of 5 renewal.

Waste Management of Virginia requests to negotiate a rate increase of 3.0%. We base increases on the Water and sewer and trash collection category for CPI-U for all Urban Consumers. For the latest data published from September 2023 to August 2024, this service category is 4.2%, as published by the Bureau of Labor Statistics. The contract stipulates annual increases not to exceed 3.0%.

Waste Management appreciates your business and for the continued service opportunities to both Fauquier County and Fauquier County School Board. In the event you have any questions, please do not hesitate to contact me directly at 202-536-6919.

Sincerely,

A handwritten signature in black ink that reads 'John Eliades'. The signature is written in a cursive, flowing style.

John Eliades
Senior Account Executive

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2014	3.4	3.4	3.4	3.4	3.2	3.2	3.5	3.8	3.8	3.9	4.3	4.6		
2015	4.5	4.6	4.5	4.5	4.7	4.7	4.3	4.7	4.8	4.3	4.0	3.8		
2016	3.9	3.6	3.8	3.9	4.1	3.9	3.5	3.2	3.2	3.3	3.4	3.3		
2017	3.7	3.8	3.6	3.4	3.1	3.2	3.5	3.3	3.2	3.2	3.2	3.1		
2018	2.9	2.9	2.9	3.1	3.3	3.4	3.5	3.7	3.7	3.7	4.4	4.5		
2019	3.7	3.4	3.6	3.6	3.4	3.3	3.3	3.0	3.1	3.2	2.4	2.3		
2020	3.0	3.2	3.2	3.0	2.9	2.9	3.1	3.4	3.4	3.3	3.4	3.6		
2021	3.6	3.6	3.5	3.6	3.4	3.6	3.7	3.5	3.7	3.7	3.5	3.5		
2022	4.0	4.1	4.0	4.2	4.4	4.4	4.4	4.6	4.9	4.8	5.0	4.9		
2023	5.0	5.2	5.4	5.4	5.7	5.7	5.8	5.8	5.2	5.3	5.4	5.2		
2024	5.6	5.3	5.3	5.3	4.8	4.6	4.5	4.2						

Service Descriptions:		May 2017
	Initial	Mod 2
Price to Pull/Deliver Waste & Recycling Roll-Off Container to Corral Farm Facility and to service Fauquier County farms	140.00	-
Price to Provide Front-End Service per Location and Deliver to Corral Farm Facility	22.25	-
Price to Provide One (1) On-Call Additional Front-End Collection Service per Location (not routinely scheduled) and Deliver to Corral Farm Facility	39.50	-
Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers):	150.00	-
Owner: Container Delivery/Return within 25 Miles (from Corral Farm)	135.00	-
Owner: Container Delivery/Return within 50 Miles (from Corral Farm):	210.00	-
Contractor: Container Delivery/Return within 25 Miles (from Corral Farm)	150.00	-
Contractor: Container Delivery/Return within 50 Miles (from Corral Farm)	230.00	-
30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental/day	9.00	-
30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental/week	42.00	-
30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental/month	95.00	-
Container Maintenance/Cleaning	-	-
Container Maintenance/Painting	-	-
Container Maintenance/Welding	-	-
Price to provide Container Switch Out/Hauling charge	-	135.00
Contractor: 8 CY Front End Container	-	45.00
Shake Down Service	-	-

2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Mod 3	Mod 4	Mod 5	Mod 6	Mod 7	Mod 8	Mod 9	Mod 10
144.20	148.53	152.98	157.57	162.30	167.17	172.18	177.35
22.92	23.61	24.31	25.04	25.79	26.57	27.36	28.19
40.69	41.91	43.16	44.46	45.79	47.17	48.58	50.04
154.50	159.14	163.91	168.83	173.89	179.11	184.48	190.02
139.05	143.22	147.52	151.94	156.50	161.20	166.03	171.01
216.30	222.79	229.47	236.36	243.45	250.75	258.27	266.02
154.50	159.14	163.91	168.83	173.89	179.11	184.48	190.02
236.90	244.01	251.33	258.87	266.63	274.63	282.87	291.36
9.27	9.55	9.83	10.13	10.43	10.75	11.07	11.40
43.26	44.56	45.89	47.27	48.69	50.15	51.65	53.20
97.85	100.79	103.81	106.92	110.13	113.43	116.84	120.34
51.50	53.05	54.64	56.28	57.96	59.70	61.49	63.34
72.10	74.26	76.49	78.79	81.15	83.58	86.09	88.67
82.40	84.87	87.42	90.04	92.74	95.52	98.39	101.34
139.05	143.22	147.52	151.94	156.50	161.20	166.03	171.01
46.35	47.74	49.17	50.65	52.17	53.73	55.34	57.00
-	25.00	25.75	26.52	27.32	28.14	28.98	29.85

Effective Date	Account	Name	Container Info
11/1/2023	774-3602	FAUQUIER CO AUBURN MIDDLE REC	1-40YD REC O/C
11/1/2023	774-3597	FAUQUIER CO C HUNTER RITCHIE S	1-40YD REC O/C
11/1/2023	774-3827	FAUQUIER CO CEDAR LEE MIDDLE S	1-40YD REC O/C
11/1/2023	774-3606	FAUQUIER CO CLAUDE THOMPSON ES	1-40YD REC O/C
11/1/2023	774-3824	FAUQUIER CO CM BRADLEY RECYCLE	1-40YD REC O/C
11/1/2023	774-3604	FAUQUIER CO FAUQUIER HIGH SCHO	1-35YC MSW COMP O/C
11/1/2023	774-3605	FAUQUIER CO FAUQUIER HIGH SCHO	1-40YD REC O/C
11/1/2023	774-3596	FAUQUIER CO GRACE MILLER SCHOO	1-40YD REC O/C
11/1/2023	774-3830	FAUQUIER CO GREENVILLE ELEMENT	1-40YD REC O/C
11/1/2023	774-3825	FAUQUIER CO HM PEARSON ELM SCH	1-40YD REC O/C
11/1/2023	774-3594	FAUQUIER CO JG BRUMFIELD SCHOO	1-40YD REC O/C
11/1/2023	774-3609	FAUQUIER CO KETTLE RUN HIGH SC	1-35YC MSW COMP O/C
11/1/2023	774-3607	FAUQUIER CO LIBERTY HIGH SCHOO	1-40YD REC O/C
11/1/2023	774-3829	FAUQUIER CO LIBERTY HIGH SCHOO	1-35YC MSW COMP O/C
11/1/2023	774-3826	FAUQUIER CO MARSHALL MIDDLE RE	1-40YD REC O/C
11/1/2023	774-3598	FAUQUIER CO MARY WALTER ELM SC	1-40YD REC O/C
11/1/2023	774-3599	FAUQUIER CO MM PIERCE ELM SHOO	1-40YD REC O/C
11/1/2023	774-3828	FAUQUIER CO PB SMITH ES RECYCL	1-40YD REC O/C
11/1/2023	774-3600	FAUQUIER CO SOUTHEASTERN ALTER	1-40YD REC O/C
11/1/2023	774-13465	FAUQUIER CO SOUTHEASTERN ELEM	1-40YD REC O/C
11/1/2023	774-3603	FAUQUIER CO WARRENTON MIDDLE S	1-40YD REC O/C
11/1/2023	774-3601	FAUQUIER CO WC TAYLOR MIDDLE R	1-40YD REC O/C
11/1/2023	774-3595	FAUQUIER CO WG COLEMAN ELEM RE	1-40YD REC O/C

[illegible]

Effective Date	Account	Name	Container Info	New Haul Rate
11/1/2023	774-3602	FAUQUIER CO AUBURN MIDDLE REC	1-40YD REC O/C	172.18
11/1/2023	774-3597	FAUQUIER CO C HUNTER RITCHIE S	1-40YD REC O/C	172.18
11/1/2023	774-3827	FAUQUIER CO CEDAR LEE MIDDLE S	1-40YD REC O/C	172.18
11/1/2023	774-3606	FAUQUIER CO CLAUDE THOMPSON ES	1-40YD REC O/C	172.18
11/1/2023	774-3824	FAUQUIER CO CM BRADLEY RECYCLE	1-40YD REC O/C	172.18
11/1/2023	774-3604	FAUQUIER CO FAUQUIER HIGH SCHO	1-35YC MSW COMP O/C	172.18
11/1/2023	774-3605	FAUQUIER CO FAUQUIER HIGH SCHO	1-40YD REC O/C	172.18
11/1/2023	774-3596	FAUQUIER CO GRACE MILLER SCHOO	1-40YD REC O/C	172.18
11/1/2023	774-3830	FAUQUIER CO GREENVILLE ELEMENT	1-40YD REC O/C	172.18
11/1/2023	774-3825	FAUQUIER CO HM PEARSON ELM SCH	1-40YD REC O/C	172.18
11/1/2023	774-3594	FAUQUIER CO JG BRUMFIELD SCHOO	1-40YD REC O/C	172.18
11/1/2023	774-3609	FAUQUIER CO KETTLE RUN HIGH SC	1-35YC MSW COMP O/C	172.18
11/1/2023	774-3607	FAUQUIER CO LIBERTY HIGH SCHOO	1-40YD REC O/C	172.18
11/1/2023	774-3829	FAUQUIER CO LIBERTY HIGH SCHOO	1-35YC MSW COMP O/C	172.18
11/1/2023	774-3826	FAUQUIER CO MARSHALL MIDDLE RE	1-40YD REC O/C	172.18
11/1/2023	774-3598	FAUQUIER CO MARY WALTER ELM SC	1-40YD REC O/C	172.18
11/1/2023	774-3599	FAUQUIER CO MM PIERCE ELM SHOO	1-40YD REC O/C	172.18
11/1/2023	774-3828	FAUQUIER CO PB SMITH ES RECYCL	1-40YD REC O/C	172.18
11/1/2023	774-3600	FAUQUIER CO SOUTHEASTERN ALTER	1-40YD REC O/C	172.18
11/1/2023	774-13465	FAUQUIER CO SOUTHEASTERN ELEM	1-40YD REC O/C	172.18
11/1/2023	774-3603	FAUQUIER CO WARRENTON MIDDLE S	1-40YD REC O/C	172.18
11/1/2023	774-3601	FAUQUIER CO WC TAYLOR MIDDLE R	1-40YD REC O/C	172.18
11/1/2023	774-3595	FAUQUIER CO WG COLEMAN ELEM RE	1-40YD REC O/C	172.18

[illegible]

Effective Date	Account	Name	Container Info	New Haul Rate
11/1/2022	774-3824	FAUQUIER CO CM BRADLEY RECYCLE	1-40YD REC O/C	167.19
11/1/2022	774-3604	FAUQUIER CO FAUQUIER HIGH SCHO	1-35YC MSW COMP O/C	167.19
11/1/2022	774-3605	FAUQUIER CO FAUQUIER HIGH SCHO	1-40YD REC O/C	167.19
11/1/2022	774-3596	FAUQUIER CO GRACE MILLER SCHOO	1-40YD REC O/C	167.19
11/1/2022	774-3830	FAUQUIER CO GREENVILLE ELEMENT	1-40YD REC O/C	167.19
11/1/2022	774-3825	FAUQUIER CO HM PEARSON ELM SCH	1-40YD REC O/C	167.19
11/1/2022	774-3594	FAUQUIER CO JG BRUMFIELD SCHOO	1-40YD REC O/C	167.19
11/1/2022	774-3609	FAUQUIER CO KETTLE RUN HIGH SC	1-35YC MSW COMP O/C	167.19
11/1/2022	774-3607	FAUQUIER CO LIBERTY HIGH SCHOO	1-40YD REC O/C	167.19
11/1/2022	774-3829	FAUQUIER CO LIBERTY HIGH SCHOO	1-35YC MSW COMP O/C	167.19
11/1/2022	774-3826	FAUQUIER CO MARSHALL MIDDLE RE	1-40YD REC O/C	167.19
11/1/2022	774-3598	FAUQUIER CO MARY WALTER ELM SC	1-40YD REC O/C	167.19
11/1/2022	774-3599	FAUQUIER CO MM PIERCE ELM SHOO	1-40YD REC O/C	167.19
11/1/2022	774-3828	FAUQUIER CO PB SMITH ES RECYCL	1-40YD REC O/C	167.19
11/1/2022	774-3600	FAUQUIER CO SOUTHEASTERN ALTER	1-40YD REC O/C	167.19
11/1/2022	774-13465	FAUQUIER CO SOUTHEASTERN ELEM	1-40YD REC O/C	167.19
11/1/2022	774-3603	FAUQUIER CO WARRENTON MIDDLE S	1-40YD REC O/C	167.19
11/1/2022	774-3601	FAUQUIER CO WC TAYLOR MIDDLE R	1-40YD REC O/C	167.19
11/1/2022	774-3595	FAUQUIER CO WG COLEMAN ELEM RE	1-40YD REC O/C	167.19

[illegible]

Fauquier County and Fauquier County School Board
Contract 61-15jwc
Solid Waste and Recycling Hauling Services

This Agreement is made and entered into this 10th day of July, 2015, by Fauquier County and the Fauquier County School Board, political subdivisions of the Commonwealth of Virginia, collectively referred to as "Owner" (such reference is for the matter of convenience only) and **EnviroSolutions, Incorporated**, having its principal place of business at **11220 Assett Loop, Suite 201, Manassas, VA**, hereinafter referred to as "Contractor".

WITNESSETH that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF SERVICES: The Contractor shall solid waste and recycling hauling services to the Owner as set forth in the Contract Documents.

COMPENSATION: The Owner will pay and the Contractor will accept in full consideration for the performance during the contract term the fees as outlined on the attached Exhibit A.

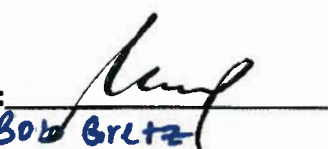
CONTRACT TERM: November 16, 2015 through November 15, 2020 with the option to renew for five (5) additional one year periods by mutual agreement of both parties.

The contract documents shall consist of and are listed in order of priority:

- (1) This signed form;
- (2) RFP#61-15jw dated April 16, 2015, and Addendum #1 dated May 1, 2015;
- (3) Contractor's updated 13-page best-and-final proposal dated May 28, 2015 and, original proposal submission dated May 13, 2015.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

EnviroSolutions, Inc.

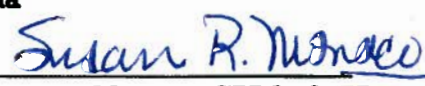
By: 

Bob Bretz

Title: Regional Vice President

Date: July 16, 2015

County of Fauquier and the Fauquier County School Board, political subdivisions of the Commonwealth of Virginia

By: 

Susan R. Monaco, CPPO, CPPB

Title: Procurement Manager

Date: 7/16/2015

EXHIBIT A

Price to Pull/Deliver Waste & Recycling Roll-Off Container to Corral Farm Facility and to service Fauquier County farms: \$140.00 per pull.

Price to Provide Front-End Service Per Location and Deliver to Corral Farm Facility: \$22.25 per location.

Price to Provide One (1) On-Call Additional Front-End Collection Service Per Location (not routinely scheduled) and Deliver to Corral Farm Facility: \$39.50

Price to Provide On-Call Roll-Off Service at Corral Farm Facility (per pull/return price for Owner containers): \$150.00 per hour, minimum two (2) hours per day.

On-Call Container Rental and/or Hauling Services:

Owners Containers –

Container Delivery/Return Within 25 Miles (from Corral Farm): \$135.00 per trip.

Container Delivery/Return Within 50 Miles (from Corral Farm): \$210.00 per trip.

Contractor's Containers –

Container Delivery/Return Within 25 Miles (from Corral Farm): \$150.00 per trip.

Container Delivery/Return Within 50 Miles (from Corral Farm): \$230.00 per trip.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: \$9.00 per day.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: \$42.00 per week.

30-Cubic Yard or 40-Cubic Yard Open Top Roll-Off Container Rental: \$95.00 per month.

Contractor has indicated agreement to donate hauling services for community festivals and events. Contractor confirmed availability to provide emergency Sunday pulls/container switch-outs within two (2) hours of verbal request and, noted average quantity of C&D wastes to be delivered to Corral Farm each day: three (3) tons.



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- Page 1: Proposal Signature Page
- Page 2: Insurance Checklist
- Page 3: Certificate of Insurance
- Page 4: SCC Form
- Page 5: 2015 SCC License
- Page 6: Certification of No Crimes Against Children
- Page 7: Exceptions to RFP
- Page 8: Proprietary Information Form

Tab 2

- Page 9: Executive Summary

Tab 3

- Pages 10 – 13: Proposal Form
- Page 14: Contractor Compliance - Offerors Recordable Injuries and Accidents
- Pages 15 – 16: Contractor Compliance – FMCSA Report
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- Pages 22 – 41: Drivers – Concord Motor Vehicle Reports
- Page 42: Mechanics – Qualifications
- Page 43 – 47: Signed Addendum



**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
REQUEST FOR PROPOSAL (RFP)**

ISSUE DATE: April 15, 2015

RFP #: 61-15jw

TITLE: Solid Waste & Recycling Hauling Services

ISSUED BY: Fauquier County Government and Public Schools
Procurement Division
320 Hospital Drive, Suite 23
Warrenton, VA 20186

Sealed Proposals Will Be Received Until, May 14, 2015 at 3:00 p.m., For Furnishing the Services Described Herein.

Questions Will Be Received Until April 28, 2015 at 3:00p.m., In Regards to the Services Described Herein.

Period of Contract: November 16, 2015 through November 15, 2020 with the option to renew for five (5) additional one (1) year periods.

Optional Pre-Proposal Conference: An optional pre-proposal conference will be held at 11:00a.m., April 22, 2015, at the Environmental Services Main Office, 6438 College Street, Warrenton, Virginia (See Section 2.0)

All Inquiries for Information Should Be Directed To: Jessica L. Wagler, Senior Buyer.
Phone: (540) 422-8354, E-mail: jessica.wagler@fauquiercounty.gov.

IF PROPOSALS ARE MAILED, SEND DIRECTLY TO ISSUING DEPARTMENT SHOWN ABOVE, IF PROPOSALS ARE HAND DELIVERED, DELIVER TO: ALICE JANE CHILD OFFICE BUILDING, 320 HOSPITAL DRIVE, SECOND FLOOR, SUITE 23.

In Compliance With This Request For Proposal And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiations.

Name and Address of Contractor:

EnviroSolutions, Inc.

Date: May 13, 2015

11220 Assett Loop

By: 
(Signature in Ink)

Suite 201

Name: Bob Gretz

Manassas Zip Code: 20109

Title: Regional Vice President

FEL/FIN NO.: 20-0478726

Telephone Number: (800) 300-1233

E-Mail Address: cservice@esiwaste.com

Fax Number: (703) 560-8902

RETURN THIS PAGE



DIVISION OF RISK MANAGEMENT INSURANCE CHECKLIST

Items marked "X" are required to be provided if award is made to your firm.

Required	Coverage Required	Limits (figures denotes minimum)
<u>X</u>	1. Workers' Compensation and Employers' Liability; Admitted in Virginia Employers' Liability All States Endorsement USL & H Endorsement Voluntary Compensation Endorsement Best's Guide Rating-A-VIII or better or its equivalent	1. Statutory Limits of the Commonwealth of VA Yes \$100,000/\$500,000/\$100,000 Statutory Statutory
<u>X</u>	2. Commercial General Liability General Aggregate Products/Completed Operations Personal and Advertising Injury Fire Legal Liability Best's Guide Rating-A-VIII or better or its equivalent	2. \$1,000,000 (CSL) Each Occurrence \$2,000,000 \$2,000,000 \$1,000,000 \$50,000 Per Occurrence
<u>X</u>	3. Automobile Liability Owned, Hired, Borrowed & Non-owned Motor Carrier Act End. Best's Guide Rating-A-VIII or better, or its equivalent	3. \$1,000,000 combined Single Limit Bodily Injury and Property Damage Each Occurrence (note, symbol "I" on liability coverage)
—	4. Prof. Errors and Omissions Best's Guide Rating-A-VIII or better or its equivalent	4. \$1,000,000 (CSL) Each Claim
—	5. Garage Liability	5. \$1,000,000 CSL Each Occurrence
—	6. Garage Keeper's Legal Liability Best's Guide Rating-A-VIII or better, Or its equivalent	6. a) Maximum Value of One Vehicle b) Maximum Value of All Vehicles Held by Contractor
—	7. Umbrella Liability Best's Guide Rating-A-VIII or better, or its equivalent.	7. \$1,000,000
—	8. Other Insurance:	
<u>X</u>	9. Auto and General Liability Policies shall be endorsed to name Fauquier County and/or Fauquier County Public School Board as additional insured (This coverage is primary to all other coverage. The County and Schools may possess and must be shown on the certificate)	
<u>X</u>	10. The Contractor shall provide 30 days written notice of any policy cancellation for policies specified on this Checklist to Fauquier County and/or Fauquier County School Board in accordance with the timelines and stipulations in Code of Virginia Section 38.2-231.	
<u>X</u>	11. The Certificate must state Bid/RFP No. and Bid/RFP Title.	
<u>X</u>	12. Contractor shall submit Certificate of Insurance within five (5) business days from notification of award, and shall provide updated Certificates for the duration of the contract.	

OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

EnviroSolutions, Inc.
FIRM

SIGNATURE

RETURN THIS PAGE

Client#: 349473

ENVIRSOLUT

ACORD_{TM}

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
4/22/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Conner Strong & Buckelew Two Liberty Place 50 S. 16th Street, Suite 3600 Philadelphia, PA 19102	CONTACT NAME: PHONE (A/C, No, Ext): 877 861-3220 FAX (A/C, No): 8567959783 E-MAIL ADDRESS:														
INSURED Potomac Disposal Services of VA LLC EnviroSolutions Holdings, Inc. 11220 Assett Loop, Suite 201 Manassas, VA 20109	<table border="1"> <thead> <tr> <th data-bbox="795 483 1347 514">INSURER(S) AFFORDING COVERAGE</th> <th data-bbox="1347 483 1468 514">NAIC #</th> </tr> </thead> <tbody> <tr> <td data-bbox="795 514 1347 535">INSURER A : Zurich American Insurance Compa</td> <td data-bbox="1347 514 1468 535">16535</td> </tr> <tr> <td data-bbox="795 535 1347 556">INSURER B : XL Specialty Insurance Company</td> <td data-bbox="1347 535 1468 556">37885</td> </tr> <tr> <td data-bbox="795 556 1347 577">INSURER C : American Zurich Insurance Compa</td> <td data-bbox="1347 556 1468 577">40142</td> </tr> <tr> <td data-bbox="795 577 1347 598">INSURER D :</td> <td data-bbox="1347 577 1468 598"></td> </tr> <tr> <td data-bbox="795 598 1347 619">INSURER E :</td> <td data-bbox="1347 598 1468 619"></td> </tr> <tr> <td data-bbox="795 619 1347 640">INSURER F :</td> <td data-bbox="1347 619 1468 640"></td> </tr> </tbody> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Zurich American Insurance Compa	16535	INSURER B : XL Specialty Insurance Company	37885	INSURER C : American Zurich Insurance Compa	40142	INSURER D :		INSURER E :		INSURER F :	
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INSURER D :															
INSURER E :															
INSURER F :															

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSUR LTR	TYPE OF INSURANCE	ADDITIONAL SUBROGATION	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS														
A	GENERAL LIABILITY ☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☒ LOC		GLO0082559	12/01/2014	12/01/2015	<table border="1"> <tr><td>EACH OCCURRENCE</td><td>\$1,000,000</td></tr> <tr><td>DAMAGE TO RENTED PREMISES (EA occurrence)</td><td>\$1,000,000</td></tr> <tr><td>MED EXP (Any one person)</td><td>\$10,000</td></tr> <tr><td>PERSONAL & ADV INJURY</td><td>\$1,000,000</td></tr> <tr><td>GENERAL AGGREGATE</td><td>\$2,000,000</td></tr> <tr><td>PRODUCTS - COMP/OP AGG</td><td>\$2,000,000</td></tr> <tr><td></td><td>\$</td></tr> </table>	EACH OCCURRENCE	\$1,000,000	DAMAGE TO RENTED PREMISES (EA occurrence)	\$1,000,000	MED EXP (Any one person)	\$10,000	PERSONAL & ADV INJURY	\$1,000,000	GENERAL AGGREGATE	\$2,000,000	PRODUCTS - COMP/OP AGG	\$2,000,000		\$
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A	AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ ALL OWNED AUTOS ☐ SCHEDULED AUTOS ☒ HIRE AUTOS ☒ NON-OWNED AUTOS		BAP0082558	12/01/2014	12/01/2015	<table border="1"> <tr><td>COMBINED SINGLE LIMIT (Per accident)</td><td>\$2,000,000</td></tr> <tr><td>BODILY INJURY (Per person)</td><td>\$</td></tr> <tr><td>BODILY INJURY (Per accident)</td><td>\$</td></tr> <tr><td>PROPERTY DAMAGE (Per accident)</td><td>\$</td></tr> <tr><td></td><td>\$</td></tr> </table>	COMBINED SINGLE LIMIT (Per accident)	\$2,000,000	BODILY INJURY (Per person)	\$	BODILY INJURY (Per accident)	\$	PROPERTY DAMAGE (Per accident)	\$		\$				
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BODILY INJURY (Per accident)	\$																			
PROPERTY DAMAGE (Per accident)	\$																			
	\$																			
B	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☐ RETENTION \$		US00086140LI14A	12/01/2014	12/01/2015	<table border="1"> <tr><td>EACH OCCURRENCE</td><td>\$25,000,000</td></tr> <tr><td>AGGREGATE</td><td>\$25,000,000</td></tr> <tr><td></td><td>\$</td></tr> </table>	EACH OCCURRENCE	\$25,000,000	AGGREGATE	\$25,000,000		\$								
EACH OCCURRENCE	\$25,000,000																			
AGGREGATE	\$25,000,000																			
	\$																			
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ☐ ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? ☐ Y/N (Mandatory in NH) ☒ N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	WC0082560	12/01/2014	12/01/2015	<table border="1"> <tr> <td>☒ WC STATUTORY LIMITS</td> <td>☐ OTHER</td> </tr> <tr><td>E.L. EACH ACCIDENT</td><td>\$1,000,000</td></tr> <tr><td>E.L. DISEASE - EA EMPLOYEE</td><td>\$1,000,000</td></tr> <tr><td>E.L. DISEASE - POLICY LIMIT</td><td>\$1,000,000</td></tr> </table>	☒ WC STATUTORY LIMITS	☐ OTHER	E.L. EACH ACCIDENT	\$1,000,000	E.L. DISEASE - EA EMPLOYEE	\$1,000,000	E.L. DISEASE - POLICY LIMIT	\$1,000,000						
☒ WC STATUTORY LIMITS	☐ OTHER																			
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E.L. DISEASE - EA EMPLOYEE	\$1,000,000																			
E.L. DISEASE - POLICY LIMIT	\$1,000,000																			

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

RE: RFP#: 61-15jw Solid Waste & Recycling Hauling Services

Fauquier County and Fauquier County Public School Board are additional insureds on the above-referenced Commercial General Liability Policy if and to the extent required by written contract.

CERTIFICATE HOLDER

CANCELLATION

Fauquier County Government and Public Schools Procurement Division 320 Hospital Drive, Suite 23 Warrenton, VA 20186	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>W. Michael Trapp</i>
--	--

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PROOF OF AUTHORITY TO TRANSACT BUSINESS IN VIRGINIA

THIS FORM MUST BE SUBMITTED WITH YOUR PROPOSAL/BID. FAILURE TO INCLUDE THIS FORM
MAY RESULT IN REJECTION OF YOUR PROPOSAL/BID

Pursuant to Virginia Code §2.2-4311.2, an Offeror/Bidder organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 of the Code of Virginia shall include in its proposal/bid the identification number issued to it by the State Corporation Commission ("SCC"). Any Offeror/Bidder that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law shall include in its proposal/bid a statement describing why the Offeror/Bidder is not required to be so authorized. Any Offeror/Bidder described herein that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures established to implement this section is granted by the County Administrator or School Superintendent, as applicable.

If this quote for goods or services is accepted by the County of Fauquier, Virginia, the undersigned agrees that the requirements of the Code of Virginia Section 2.2-4311.2 have been met.

Please complete the following by checking the appropriate line that applies and providing the requested information.

A. X Offeror/Bidder is a Virginia business entity organized and authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is 15L02850.

B. _____ Offeror/Bidder is an out-of-state (foreign) business entity that is authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is _____

C. _____ Offeror/Bidder does not have an Identification Number issued to it by the SCC and such vendor is not required to be authorized to transact business in Virginia by the SCC for the following reason(s):

Please attach additional sheets if you need to explain why such Offeror/Bidder is not required to be authorized to transact business in Virginia.

EnviroSolutions, Inc.

Legal Name of Company (as listed on W-9)

EnviroSolutions, Inc.

Legal Name of Offeror/Bidder

May 13, 2015

Date


Authorized Signature

Bob Gretz, Regional Vice President

Print or Type Name and Title

RETURN THIS PAGE

THIS LICENSE MUST BE PUBLICLY DISPLAYED AS PROVIDED BY LAW



COUNTY OF PRINCE WILLIAM, VIRGINIA
2015 BUSINESS LICENSE

LICENSE NO
15L02850

BUSINESS NAME AND LOCATION		OWNER NAME AND ADDRESS			
POTOMAC DISPOSAL SERVICES OF VA LLC 9650 HAWKINS DR MANASSAS, VA 20109-4501		ENVIROSOLUTIONS INC 9650 HAWKINS DR MANASSAS, VA 20109-4501			
WHEN INQUIRING ABOUT THIS LICENSE, REFER TO THIS ACCOUNT NUMBER					
99409719					
TYPE OF BUSINESS		DATE ISSUED	VALID THROUGH		
BUSINESS - PERSONAL - REPR & OTHER SVC SERVICES - TRUCKING HAULING & REFUSE SE		February 5, 2015	March 1, 2016		

THIS LICENSE IS NON TRANSFERABLE



Fauquier County Public Schools

320 Hospital Drive, Suite 40
Warrenton, VA 20186-3037
(540) 422-7000

Excellence by Design

www.fcps1.org

CERTIFICATION OF NO CRIMES AGAINST CHILDREN

Contractor acknowledges that the implementation of this Contract requires Contractor, Contractor's employees, or other persons that will provide services under this Contract to have direct contact with Fauquier County Public Schools' students. Therefore, Contractor hereby certifies that neither Contractor, Contractor's employees, nor any person that will provide services under this Contract who will have direct contact with students on school property during regular school hours or during school-sponsored activities have been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor understands that, pursuant to Code of Virginia §22.1-296.1, making a materially false statement regarding offenses which are required to be included in the certification referenced above is a Class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services. Fauquier County Public Schools shall not be liable for materially false statements regarding the certifications required under this Contract.

Contractor certifies that employees, or any person who will have direct contact with students under this contract have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Bob Gretz, Regional Vice President
Type or Print Name and Title of Person
Authorized to Sign by Contractor

May 13, 2015
Date



Signature of Person Authorized by Contractor

May 13, 2015
Date

RETURN THIS PAGE



EXCEPTIONS TO RFP

Name of Offeror: EnviroSolutions, Inc.

RFP Title: Solid Waste and Recycling Hauling Services

Please list any deviations to RFP specifications below:

[illegible]**RETURN THIS PAGE**



PROPRIETARY INFORMATION

Ownership of all data, materials, and documentation originated and prepared for the Owner pursuant to the REQUEST FOR PROPOSAL shall belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act, however, the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information.

NOTICE OF PROPRIETARY INFORMATION Confidentiality References Protection in Accordance with the Code of Virginia, Section 2.2-4342F

Section Title	Page Number	Reason(s) for Withholding from Disclosure

NOTICE OF PROPRIETARY INFORMATION (CONTINUED):

INSTRUCTIONS: Identify the data or other materials to be protected and state the reasons by using the codes listed below. Indicate the specific words, figures, or paragraphs that constitute trade secrets or proprietary materials.

- A- This page contains information relating to "trade secrets", and "proprietary information" including processes. Operations, style of work, or apparatus, identify confidential statistical data, amount or source of any income... of any person (or) partnership. "See Virginia Public Procurement Act, Section 2.2-4342F. Unauthorized disclosure of such information would violate the Trade Secrets Act 18 U.S.C. 1905.
- B- This page contains proprietary information including confidential, commercial or financial information which was provided to the Government on a voluntary basis and is of the type that would not customarily be released to the public. See Virginia Public Procurement Act, Section 2.2-4342F; 5 U.S.C. 552 (b) (4); 12 C.F.R. 309.5(c) (4).
- C- This page contains proprietary information including confidential, commercial or financial information. This disclosure of such information would cause substantial harm to competitive position and impair the Government's ability to obtain necessary information from contractors in the future. 5 U.S.C. See Virginia Public Procurement Act, Section 2.2-4342F; 552 (b) (4); 12 C. F. R 309.5(c) (4).

RETURN THIS PAGE



Executive Summary

EnviroSolutions, Inc. (ESI) is a regional, vertically integrated solid waste services company, servicing the Mid-Atlantic and Northeast regions of the United States. ESI has developed a strategically located infrastructure, including collection, recycling and disposal assets; allowing us to provide our clients with environmentally responsible and economically sound solid waste solutions.

Under this solicitation ESI would service Fauquier County Government and Public Schools through ESI-NOVA District.

- The largest waste collection operation in Northern Virginia.
- Full service waste hauling and collection company.
- Provides Roll Off, Front Load and Rear Load services for governmental, institutional and commercial clients.

Key Personnel

ESI will employ a comprehensive approach to provide you with reliable, environmentally conscious, high quality and cost effective waste management and recycling services. We will provide you with unmatched capabilities, resources and experience.

- Brittney R. Webb – Government Accounts Manager
- Malcolm F. Granville – District Manager
- Rob R. McGregor – Roll-off Manager

Equipment

- ESI's main yard houses the dispatch, maintenance and administrative facilities for all operations.
- State of the art facility with the latest maintenance technology available.
- The facility is equipped with onsite fuel refilling stations, 6 truck maintenance bays with pits or lifts for undercarriage work, hoists and cranes for equipment lifting and climate controlled.
- 83 Collection Trucks.
- 82 Certified Collection Drivers.

Pricing

- Competitive, consistent pricing.
- Willing to donate hauling services for community festivals and events.
- Willing to deliver on average 3 tons per day to the Corral Farm Disposal Center.

ESI thanks you for your patronage at all the Fauquier County locations that we currently service. We sincerely value our business relationship and appreciate the opportunity to work with you in the coming years. As the Government Account Manager, I am here to ensure that you will have the quality of service you deserve. I am readily available on my cell phone at 202-329-6083 or you may wish to e-mail me at: bwebb@esiwaste.com



PROPOSAL FORM
RFP #61-15jw
Solid Waste and Recycling Hauling Services for
Fauquier County Government and Public Schools

Company Name: EnviroSolutions, Inc.

Date: May 13, 2015

I. Contact Information (Please print or type):

Contact Person: Brittney Webb

Title: Government Accounts Manager

Mailing Address: 11220 Assett Loop, Suite 201

Manassas, Virginia 20109

E-mail Address: bwebb@esiwaste.com

Phone No.: 202-329-6083

Fax No.: 703-560-8902

II. Field Office Location to Service this Contract: Potomac Disposal Services

III. List all Similar, Current Local Government – School Hauling Contracts (add additional pages as required):

1. Jurisdiction: Fairfax County Public Schools

Contract Began 2006 Contract End: 2017

Contact Person: Charles Compton

Phone: 571-423-2413

E-mail Address: cecompton@fcps.edu

2. Jurisdiction: Baltimore County Clean Up

Contract Began: 2006 Contract End: 2014

Contact Person: Helen Spamer

Phone: 410-887-5956

E-mail Address: hspamer@baltimorecountymd.gov

3. Jurisdiction: Howard County Clean Up

Contract Began: 2006 Contract End: 2015

Contact Person: Mark Kreis Chief

Phone: 410-206-3809

4. Jurisdiction: FBI Academy Trash Removal and Recycling Service – Quantico, VA

Contract Began: 2010 Contract End: 2015

Contact Person: Darrell Ruckman

Phone: 571-403-8914

E-mail Address: Darrell_Ruckman@emcorgroup.com

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IV. Contractor Compliance Information (add lines or pages as required):

1. Summarize and date all Offeror's recordable injuries and accidents during the past twelve (12) months within the district/regional office proposed:
 - a. 03/16/15 - DOT Recordable
 - b. 11/21/14 - DOT Recordable
 - c. Excerpt attached for recordable
 - d. _____
2. Summarize and date all Offeror's D.O.T. or D.M.V. violations during the past twelve (12) months within the district/regional office proposed:
 - a. Current FMCSA Report Attached
 - b. _____
 - c. _____
 - d. _____

V. Biographical Data - please attach resume of Contract Administrator & Field Supervisor(s) below and designate Owner's primary point of contact; Field Supervisor(s) may not be included as drivers in section V below:

1. Contract Administrator: Brittney Webb, Government Accounts Manager
2. Contract Field Supervisor: Malcolm Granville, District Manager
3. Contract Field Supervisor: Rob McGregor Roll-Off Manager

VI. Drivers - Please list names of Offeror's drivers proposed to work under this Agreement. DMV records, tenure with Contractor, and accident history must be included with Proposal submission and updated at least annually thereafter for all drivers listed. A background check will be required of all Contractor's drivers before working under this Agreement. Attach additional information and add Drivers as applicable.

1. Driver #1: Mike Mortera; 07/01/05, Clear History
2. Driver #2: Rick Ekker; 07/01/05; 03/16/15 DOT Recordable
3. Driver #3: Kevin Evins; 07/15/13; Clear History
4. Driver #4: Harry Fauver; 04/16/08; 04/11/14 OSHS Recordable Injury
5. Driver #5: Jario Valez; 08/22/07; Clear History
6. Driver #6: Edwin Garcia; 04/04/07; Clear History
7. Driver #7: Collin Parker; 08/04/14; Clear History
8. Driver #8: Rick McElroy; 07/23/12; Clear History

RETURN THIS PAGE



VII. Mechanics – Please list name and tenure of Offeror’s mechanics proposed to work under this Agreement. Attach qualifications and add Mechanics as applicable.

1. Mechanic #1: Angelo Carvana
2. Mechanic #2: Christopher Baker
3. Mechanic #3: James Campbell

VIII. Trucks – Please provide information concerning Truck Fleet –

1. Total Fleet : 83
 - a. Number of front-end tandem rear axle trucks - 39
 - b. Number of tandem rear axle roll-off Trucks - 38
 - c. Number of 30-cubic yard and 40-cubic yard containers – 1,515
2. Contractor’s Proposed Trucks (Tandem rear axle) - Year, Make, Model, Mileage, (last 4 digits of VIN #):
 - a. Roll-off Truck #1: 442 2006 Mack CV713; 579,390 Miles; #9018
 - b. Roll-off Truck #2: 439 2003 Mack CV713628; 182 Miles; #7404
 - c. Roll-off Truck #3: 434 2002 Mack CV713; 676, 958 Miles; #2142
 - d. Roll-off Truck #4: 462 2014 Mack GU713; 50,086 Miles; #0902
 - e. Roll-off Truck #5: 443 2006 Mack CV713; 524,946 Miles; #9019
 - f. Roll-off Truck #6: 423 2006 Mack CV713; 434,417 Miles; #7029
 - g. Roll-off Truck #7: 152 2001 KW T800; 356, 782 Miles; #3709
 - h. Roll-off Truck #8: 449 2012 Mack GU713; 167,032 Miles; #4030
 - f. Front-end Loader #1: 986 2013 Mack MRU613; 149, 438 Miles; #0337
 - g. Front-end Loader #2: 960 2003 Mack MR688S; 356,000 Miles; #4172

IX. Contract Period: Five Year Initial Term w/ Five 1-Year Option Periods

X. Waste & Recycling Pulls/Hauls – All Owner Locations

Category	Price
Price to pull/deliver waste & recycling roll-off container to Corral Farm facility and to service Fauquier County farms	\$140.00 per Pull
Price to provide front-end service <u>per location</u> and deliver to Corral Farm facility	\$22.25 per Location
Price to provide one (1) on-call additional front-end collection service per location (not routinely scheduled) and deliver to Corral Farm facility	\$44.50
Price to provide on-call roll-off service at Corral Farm facility (per pull/return price for Owner containers)	\$50.00 per pull Minimum pulls 3 per day \$150.00 per hour Minimum two (2) hours per day

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XI. On-call Container Rental and/or Hauling Services:

Owner's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$140.00 per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$225.00 per Trip

Contractor's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$155.00 per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$235.00 per Trip

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$9.00 per Day

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$42.00 per Week

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$95.00 per Month

XII. Offeror confirmation of availability to provide emergency Sunday pulls/container switch-outs within 2 hours of verbal request? Yes X No

XIII. Offeror wishes to donate hauling services for community festivals and events? Yes X No

XIV. Please note average quantity of C&D wastes to be delivered to Corral Farm each day: 3 Tons

XV. Description of Garage/Shop to Provide As-Requested Container Maintenance/Repair Services (cleaning, painting, welding):

Container shop in Newington is a full service fabrication and rehab shop. 4 welding bays, a wash rack with safe septic drainage and an enclosed paint booth.

XVI. Identification of Sub-Contractors (if any):

None

XVII. Description of Front-end Truck Calibration Process and Schedule:

Scales are checked for operation on each PM Service and calibrated according to manufacturer's specs.

RETURN THIS PAGE

EnviroSolutions, Inc.
 Offender's Recordable Injuries and Accidents during the past twelve (12) months

(A) Case No.	(C) Job Title (e.g., Welder)	(D) Date of injury or onset of illness (mo./day)	(E) Where the event occurred (e.g., Loading dock, north end)	(F) Describe injury or illness, parts of body affected, and object/substance that directly injured or made person ill (e.g., Second degree burns on right forearm from acetylene torch)	CHECK ONLY ONE box for each case based on the most serious outcome for that case:				Enter the number of days the injured or ill worker was:		Check the "Injury" column or choose one type of illness:							
					(G) Death	(H) Days away from work	(I) Job transfer or restriction	(J) Remained at work Other recordable cases	(K) Away from Work (days)	(L) On job transfer or restriction (days)	(M) Injury	(1) Skin Disorder	(2) Respiratory Condition	(3) Poisoning	(4) Hearing Loss	(5) All other illness:		
1	Driver	04/23/2014	On road	Shattered Mirror Glass in head								X						
2	Driver	05/23/2014	Lorton Landfill	PVC Pipe hit driver in chest		X			143			X						
3	Driver	06/10/2014	Customer Location	hyperdermic needle pierced drivers skin								X						
4	Driver	8/18/2014	PDS Truck Yard	Driver foot slipped exiting body/struck knee								X						
5	Driver	9/3/2014	Customer Location	Corner of cardboard box struck eye		X			2	5		X						
6	Driver	11/2/2014	On route in Fairfax	OV driver ran red light and bruised EE back								X						
7	Driver	11/10/2014	Customer Location	Head came up through sole of L boot				X		2		X						
8	Technician	11/14/2014	Customer Location	Lacerated head on container hook								X						
9	Driver	2/23/2015	Customer Site	Employee fell on left wrist rolling can on ice		1						1						
10	Driver	4/1/2015	Insured's yard	Employee cut back of head on truck door								1						
Page totals					0	2	0	1	145	7	8	0	0	0	0	0	0	0

SAFER Web - Company Snapshot POTOMAC DISPOSAL SERVICES OF VIRGINIA ...

USDOT Number MC/MX Number C Name

Enter Value: 1209696

Search

Company Snapshot POTOMAC DISPOSAL SERVICES OF VIRGINIA LLC

USDOT Number 1209696

ID/Operations | Inspections/Crashes in US | Inspections/Crashes in Canada | Safety Rating

Carriers: If you would like to update the following ID/Operations information, please complete and submit form [MCS-150](#) which can be obtained [online](#) or from your State FMCSA office. If you would like to challenge the accuracy of your company's safety data, you can do so using FMCSA's [DataQs](#) system.

Other Information for this Carrier

- [SMS Results](#)
- [Licensing & Insurance](#)

Carrier and other users: FMCSA provides the Company Safety Profile (CSP) to motor carriers and the general public interested in obtaining greater detail on a particular motor carrier's safety performance than what is captured in the Company Snapshot. To obtain a CSP please visit the [CSP order page](#) or call (800)832-5660 or (703)260-4001 (Fee Required).

For help on the explanation of individual data fields, click on any field name or for help of a general nature go to [SAFER General Help](#)

The information below reflects the content of the FMCSA management information systems as of 04/23/2015. Carrier VMT Outdated.

Entity Type:	Carrier																																
Operation Status:	ACTIVE	Out of Service Date:	None																														
Legal Name:	POTOMAC DISPOSAL SERVICES OF VIRGINIA LLC																																
DBA Name:	ESI																																
Physical Address:	9650 HAWKINS DRIVE MANASSAS, VA 20108-4501																																
Phone:	(703) 848-0110																																
Mailing Address:	9650 HAWKINS DRIVE MANASSAS, VA 20108-4501																																
USDOT Number:	1209696	State Carrier ID Number:																															
MC/DOT Number(s):		SAFE Number:	14-240-2846																														
Power Units:	85	Drivers:	82																														
MCS-150 Form Date:	09/24/2013	MCS-150 Mileage (Yr):	2,876,708 (2012)																														
Operation Classification:																																	
<table border="0"> <tr> <td>Auth. For Hire</td> <td>Priv. Pass. (Non-business)</td> <td>State Gov't</td> </tr> <tr> <td>Exempt For Hire</td> <td>Migrant</td> <td>Local Gov't</td> </tr> <tr> <td>Private (Property)</td> <td>U.S. Mail</td> <td>Indian Nation</td> </tr> <tr> <td>Priv. Pass. (Business)</td> <td>Fed Gov't</td> <td>X WASTE DISP</td> </tr> </table>				Auth. For Hire	Priv. Pass. (Non-business)	State Gov't	Exempt For Hire	Migrant	Local Gov't	Private (Property)	U.S. Mail	Indian Nation	Priv. Pass. (Business)	Fed Gov't	X WASTE DISP																		
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Cargo Carried:																																	
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Fresh Produce	US Mail																																

ID/Operations | Inspections/Crashes in US | Inspections/Crashes in Canada | Safety Rating

US Inspection results for 24 months prior to: 04/23/2015

Total Inspections: 69

Total IEP Inspections: 0

Note: Total inspections may be less than the sum of vehicle, driver, and hazmat inspections. Go to [Inspections Help](#) for further information

Inspections				
Inspection Type	Vehicle	Driver	Hasmat	DEP
Inspections	48	63	0	0
Out of Service	13	2	0	0
Out of Service %	27.1%	2.8%	0%	0%
Natl Average % (2009-2010)	20.72%	5.51%	4.50%	N/A

Crashes reported to FMCSA by states for 24 months prior to: 04/23/2015

Note: Crashes listed represent a motor carrier's involvement in reportable crashes, without any determination as to responsibility.

Crashes				
Type	Fatal	Injury	Tow	Total
Crashes	0	0	4	4

ID/Operations | Inspections/Crashes In US | Inspections/Crashes In Canada | Safety Rating

Canadian Inspection results for 24 months prior to: 04/23/2015

Total Inspections: 0

Note: Total inspections may be less than the sum of vehicle and driver inspections. Go to [Inspections Help](#) for further information.

Inspections		
Inspection Type	Vehicle	Driver
Inspections	0	0
Out of Service	0	0
Out of Service %	0%	0%

Crashes results for 24 months prior to: 04/23/2015

Note: Crashes listed represent a motor carrier's involvement in reportable crashes, without any determination as to responsibility.

Crashes				
Type	Fatal	Injury	Tow	Total
Crashes	0	0	0	0

ID/Operations | Inspections/Crashes In US | Inspections/Crashes In Canada | Safety Rating

The Federal safety rating does not necessarily reflect the safety of the carrier when operating in intrastate commerce

Carrier Safety Rating

The rating below is current as of: 04/23/2015

Review Information:

Rating Date:	None	Review Date:	None
Rating:	None	Type:	None

U.S. DOT | U.S. DEPARTMENT OF TRANSPORTATION | U.S. DEPARTMENT OF JUSTICE | U.S. DEPARTMENT OF AGRICULTURE | U.S. DEPARTMENT OF COMMERCE | U.S. DEPARTMENT OF DEFENSE | U.S. DEPARTMENT OF EDUCATION | U.S. DEPARTMENT OF ENERGY | U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES | U.S. DEPARTMENT OF HOUSING & URBAN DEVELOPMENT | U.S. DEPARTMENT OF INTERIOR | U.S. DEPARTMENT OF LABOR | U.S. DEPARTMENT OF JUSTICE | U.S. DEPARTMENT OF STATE | U.S. DEPARTMENT OF THE ARMY | U.S. DEPARTMENT OF THE NAVY | U.S. DEPARTMENT OF THE TREASURY | U.S. DEPARTMENT OF VETERANS AFFAIRS | U.S. DEPARTMENT OF AGRICULTURE | U.S. DEPARTMENT OF COMMERCE | U.S. DEPARTMENT OF DEFENSE | U.S. DEPARTMENT OF EDUCATION | U.S. DEPARTMENT OF ENERGY | U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES | U.S. DEPARTMENT OF HOUSING & URBAN DEVELOPMENT | U.S. DEPARTMENT OF INTERIOR | U.S. DEPARTMENT OF LABOR | U.S. DEPARTMENT OF JUSTICE | U.S. DEPARTMENT OF STATE | U.S. DEPARTMENT OF THE ARMY | U.S. DEPARTMENT OF THE NAVY | U.S. DEPARTMENT OF THE TREASURY | U.S. DEPARTMENT OF VETERANS AFFAIRS

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Federal Motor Carrier Safety Administration
1200 New Jersey Avenue SE, Washington, DC 20590 • T: 800-832-5660 • TTY: 1-800-877-8339 • Field Office Contacts

BRITTNEY R. WEBB

Phone: (360) 903-9404

Email: Brittney9087@gmail.com

Experience:

EnviroSolutions, Inc., Manassas, VA

September 2014 – Present

Government Accounts Manager

- Full range “cradle to grave” contract management functions including: preparation, negotiations, and post award contract administration;
- Ensure compliance in the bidding process and throughout the receipt of the contract award;
- Negotiate subcontracts and customers budgets;
- Conduct data analysis, primarily using Microsoft Excel, to support project pricing and other data-driven decision making;
- Initiate first contact with customers and continue the relationship throughout the lifetime of a contract to ensure customer retention;
- Perform site inspections to establish and maintain customer relationships; and
- Manage reporting system tracking all open government solicitations.

Federal Schedules, Inc., Herndon, VA

September 2013 – Present

Contracts Administrator

- Full range, “cradle to grave”, contract administration functions, including: preparation, negotiations, and contract administration in accordance with company policies and procedures
- Negotiated and coordinated additions, deletions, and all administrative contract modifications
- Effectively communicated and presented data concerning contract operations and scheduling to company personnel, external customers, and top management
- Solicitation analysis to include, but not limited to, the review of terms and conditions, risk, and teaming flow down requirements

Federal Bureau of Investigation, VA

September 2012 – September 2013

Freedom of Information Act (FOIA) Analyst

Top Secret Clearance

- Conducted in depth analysis using traditional and advanced methods of research
- Subject Matter Expert on confidential researching system
- Prepared documents and correspondence while maintaining legal and professional standards
- Improved program operations by drafting and implementing standards of operation
- Ensured national security by reviewing, organizing, and disseminating appropriate information

James River Insurance Company, Glen Allen, VA

May 2012 – September 2012

Associate Underwriter

- Analyzed new business opportunities and developed renewal strategies
- Used critical thinking and problem solving skills to negotiate with brokers on placements
- Worked in partnership with various departments to develop wide range coverage contracts

Education:

Virginia Polytechnic University: Bachelors of Arts

August 2008- August 2011

- Majored in Political Science with a concentration in Law
- GPA of 3.5, Cum Laude
- *Honors received:* Dean’s List Spring 2009, Fall 2010, and Spring 2011
- *Study Abroad:* University of Central Lancashire: Preston, England – Spring 2010

Malcolm F. Granville
District Manager
Envirosolutions, Inc., Northern Va District
9650 Hawkins Dr.
Manassas, Va 20109
703-846-0110

Experience

1991-1995 United States Marine Corps Twentynine Palms, CA

Logistics Officer

- Coordinated several major troop deployments overseas by air and sea.
- Oversaw multi-million dollar equipment accounts for Regiment and Battalion levels
- Managed billeting, mess support and medical services for 800 man battalion.
- Awarded Navy Achievement Medal and Navy Commendation Medal for service during deployments to Okinawa and Thailand.

1995-1997 United States Marine Corps Quantico, VA

Officer in Charge

- Managed logistics and operations for 4th largest road race in the United States.
- Oversaw management of Non-Profit budget of \$500,000.
- Acted as Race Director for 4 months during existing Race Director's hiatus for Atlanta Olympic Torch Run.
- Managed 30 project officers assigned to various tasks for race weekend.

1997-2003 Waste Management, Inc. Northern, VA

Route Manager/Trainer

- Worked in all facets of business, from driving to government contract oversight and billing.
- Conducted roll-out training for Corporate Initiatives to entire Northern Virginia area
- Managed DOT hours of service issues into compliance status and attained 100% compliance in Driver Qualifications.
- Successfully managed 3 major contracts for the division beyond the normal scope of duties.
- Member of the management team on the Phoenix project in clearing over 400,000 tons of debris from the Pentagon ahead of schedule.

2003-2006 Republic Services of VA, LLC Fairfax, VA

Safety Manager/Trainer

- Brought the division to 100% compliance in Driver Qualifications.
- Created training and in-house VA licensing program for employees trying to get CDL license.
- Intensified Safety Meeting program to change the safety culture within the division
- The division achieved a 37% overall reduction in claims from 2005 to 2006 with an equally notable improvement from the prior year, 2004.

2007-2008 Calvert Trash Systems, Inc. Owings, MD

General Manager

- Responsible for day to day operation of \$19m hauling division and transfer station.
- Oversight of Sales, Maintenance, Operations, Accounting and Safety functions.
- Market development of a wide service area to include Prince George's, Anne Arundel, Calvert, St. Mary's and Howard Counties.
- P&L responsibility to include annual budget preparation with division controller.

2009-2012 Allied Waste of Baltimore Baltimore, MD

Division Manager

- Responsible for day to day operation of \$40m hauling division with over 60 routes in three lines of business.
- Oversight of Sales, Maintenance, Operations, Accounting and Safety functions.
- P&L responsibility to include annual budget preparation with division controller.
- Market Development of Baltimore County and City, Anne Arundel, Harford and Howard Counties.

2012-2012 Promas Landlord Software Vienna, VA

VP of Marketing

- Revamped marketing materials to update look and obtain market share.
- Attended trade shows in order to support current and add new clients, achieving a 15% close rate on sales funnel.
- Created and ran WebEx hosted demonstrations of software for prospective clients.
- Updated, fixed and maintained website and Facebook page to maintain a current market presence.

2012-Present Envirosolutions, Inc. Manassas, VA

District Manager

- Responsible for day to day operation of \$40m hauling division with over 60 routes in three lines of business.
- Achieved tens of thousands in savings with vendor changes, eliminating 3rd party costs and route reductions linked to productivity and financial losses.
- Streamlined customer processes by integrating operations and customer service personnel functions.

Education

1987-1991 University of Arizona Tucson, AZ

- B.S., Business Administration in Personnel Management

References

Available upon request

ROB-ROY McGREGOR
2521 Doverhill Ct
Woodbridge, VA 22192
202-369-0904
rrmcgregor11@hotmail.com

SUMMARY OF QUALIFICATIONS

- A high-energy, self-motivated, self-starter with the ability to develop and establish an efficient, highly productive workforce to meet operational deadlines.
- Expertise in staffing, training, motivation, and evaluation of personnel to assure adherence to quality service, safety specifications, and customer satisfaction.
- With more than 21 years of experience in the Waste Industry with skills ranging from routing, bidding, contracts, and expense control designed for promoting a positive company cash flow.
- Extensive experience in troubleshooting, and resolving problems from all system areas that affect the operations of a district.

PROFESSIONAL EXPERIENCE

ROLL OFF MANAGER

EnviroSolutions, Inc, Manassas, VA

08/2013 -present

Responsible for the day-to-day operations of roll off line of business; Supervise enforcement of company policy and ensure maintenance of municipal contracts; assist dispatch in scheduling hauls; assist sales reps with customer complaints/concerns. Directly involved with the executing of a union contract and the grievance process.

OPERATION MANAGER

Republic Services, Plymouth, NC

01/2012-08/2013

Responsible for the day-to-day operations of three lines of business; Supervise enforcement of company policy and ensure maintenance of municipal contracts; assist dispatch in scheduling hauls; assist sales reps with customer complaints/concerns.

OPERATION MANAGER

Advanced Disposal, Mobile, AL

02/2011-11/2012

Responsible for the day-to-day operations of four lines of business; Supervise enforcement of company policy and ensure maintenance of municipal contracts; assist dispatch in scheduling hauls; assist sales reps with customer complaints/concerns.

MARKET AREA ANALYST/ WM BP OIL SPILL RESPONSE PROJECT MANAGER

Waste Management, Gulf Coast, MS

05/2010-01/2011

Responsible for the establishment of staging areas along the MS, AL and FL coastline to meet the needs of waste removal associated with the oil spill. Supervised the mobilization of assets along the coast line, along with mediated communications amongst Fed regulatory agencies (DOT, OSHA, and EPA) and helped structured communications with the media.

DISTRICT MANAGER

Waste Management, New Orleans, LA

09/2007-05/2010

Supervised New Orleans Hauling, South Louisiana Hauling, and Jefferson Parish Landfill, with an excess of 220 employees. Maintained performance evaluations, and recommendations. Ensured timely processing and pick up of residential and commercial waste. Maintained top-level contract with the city of New Orleans and Jefferson Parrish by working extensively on a daily bases with city councils and mayors. Coordinated the effectiveness of truck inspection lanes to review trucks with drivers, for safety and reduction in maintenance cost, estimated annual revenue of 66 million dollars. Directly involved with the executing of a union contract and the grievance process.

OPERATIONS MANAGER

Waste Management, New Orleans, LA

06/2005-09/2007

Supervised staff of 220; maintained 100+ trucks with 5 route managers reporting to me daily, maintained performance evaluations, and recommendations. Supervised and assisted with the rebuilding of site and clean up of city after Hurricane Katrina. Directly involved with the executing of a union contract and the grievance process.

OPERATIONS MANAGER**Waste Management, Corinth, MS****02/2002-06/2005**

Supervised 25 Roll-off routes, responsible for all DEQ reports. Implemented and coordinated new pay programs for all lines of business and rerouted all residential and commercial routes. District became top operational, most improved financial district in the market area.

DISTRICT DRIVER TRAINER**Waste Management, Tupelo, MS****01/2002-02/2002**

Worked with training and coaching of new and existing drivers on use of applicable tools, equipment, in fundamental routing practices. Developed and delivered training to new and existing drivers on OSHA, DOT, and Waste Management policies and driving standards. Investigated, reviewed and controlled implementation of safety regulations and company policies and procedure and monitors for compliance.

OPERATION MANAGER**CSI of Northern KY, Covington, KY****01/2000-01/2002**

Responsible for the day-to-day operations of a satellite district; including direct supervision of an operational transfer station. Supervise enforcement of company policy and ensure maintenance of municipal contracts; assist dispatch in scheduling hauls; assist sales reps with customer complaints/concerns; established basic employee rules to ensure consistency, promote driver responsibility, and decrease driver absences/tardiness, in order to provide reliable service to customers therefore improving customer satisfaction.

PROFESSIONAL EXPERIENCE (continued)**OPERATION MANAGER****Waste Management, Dallas, TX****10/1998-01/2000**

Responsible for the operations of the district and reported directly to the DVP. Reorganized the operations and dispatch of the district to operate more efficiently, initiated the safety program, restructured the pay scale for each system to improve driver incentives. Created and implemented basic standards and guidelines for drivers to promote structure in the district. Directly involved with the executing of a union contract and the grievance process. Instrumental in the operations during a three week strike in Ft Worth Texas.

OPERATION SUPERVISOR**BFI, Durham, NC****04/1997-10/1998**

Responsible for day-to-day supervision for the district's residential, roll-off, and front end systems, reporting directly to the operations manager. Oversee maintenance and service of specialized accounts. Supported dispatch in scheduling drivers to ensure all routes are completed and carryovers are prevented. Lent Support in the Concord, Ca three week strike.

RESIDENTIAL SUPERVISOR/LEAD DRIVER**BFI, Tuscumbia, AL****08/1994-04-1997**

Extensive involvement in working with all routes in each area of the district. Responsible for the day-to-day supervision of drivers. Completion of weekly and monthly reports, accounts payable and operational meetings. Worked closely with the daily interactions of vendors and customers. Served on the BFI "Breakthrough" Team.

EDUCATION

Bachelor of Administration degree, Business Management; Bachelor of Science degree, Physical Education, Graduated, 1992

UNIVERSITY of NORTH ALABAMA**Florence, AL****SPECIALIZED TRAINING**

Quality Control Inspections, (QCI), Orange Beach, AL, 2009

Solid Waste Association of North America, (SWANA), 2009 (expired)

Total Tire Maintenance Care, (TTM), Jackson, MS, 2008

Control of Hazardous Energy-Lockout/Tag out Program, Jackson, MS, 2008

District Manager Training, Houston, TX, 2007

References upon request

Concorde Motor Vehicle Report



Date Of Request: 2015-04-22

Report Date: 04/22/2015 07:05:49

Ref#: 175036

Full Name: MORTERA, MICHAEL VERN

License Number: T62740655

Date Issued: 2014-01-14

Expiration: 2020-10-20

License State: VA

License Type: COMMERCIAL DRIVER LICENSE

License Status: LICENSED

Class: A, M

Endorsement Description: TANK

Restrictions: NO

Restriction Description: NO

Endorsements: N

Class Description: COMB VEH GCWR GT 26001 LBS TOW VEH GT 10000LBS, MOTORCYCLE

Self Certification: EXCEPTED INTRASTATE

Date Of Birth: 1967-10-20

Address: 7242 ACADEMY RD

City: WARRENTON

State: VA

Zip: 20187-7101

Points: +5

Mvr Status: 3

Mvr History: ---

History Length: ---

Mvr Score: 1

Gender: ---

Height: ---

Weight: ---

Eye Color: ---

Hair Color: ---

Race: ---

MESSAGES

Message: ANY ACCIDENT INFORMATION FURNISHED ON THIS TRANSCRIPT IS NOT
Message: INTENDED, NOR SHOULD BE INTERPRETED TO INDICATE OR PRESUME
Message: FAULT OR NON-FAULT FOR SUCH ACCIDENT.

REVOCATIONS

No Revocations Reported.

SUSPENSIONS

No Suspensions Reported.

ACCIDENTS

(1) Description: ACCIDENT

Issue Date: 2013-10-26

Event Type: ACCIDENT

City Location: IN FAUQUIER COUNTY
RESULTING

Severity: IN NO INJURY/PROPERTY DAMAGE

ACD Code: AAA

Miscellaneous: OWNER/OPERATOR DRIVER - NON OWNER.

VIOLATIONS

No Violations Reported.

MEDICAL CERTIFICATES

(1) Description: MEDICAL CERTIFICATE NOT REQUIRED

Med Cert Status: NOT REQUIRED

Self Certification: EXCEPTED
INTRASTATE

Event Type: MEDICAL CERTIFICATE

MEDICAL EXAMINER INFORMATION

No Medical Examiner Information Reported.

MEDICAL VARIANCES

No Medical Variances Reported.

MEDICAL CARD RESTRICTIONS

No Medical Card Restrictions Reported.

continued.

Date Of Request: 2015-04-22

Report Date: 04/22/2015 07:05:49

Ref#: 175036

Full Name: MORTERA, MICHAEL VERN

License Number: T62740655

OTHER MOTOR VEHICLE REPORT INFORMATION

(1) Description: PREVIOUS LICENSE(RENEWAL)

Issue Date: 2012-09-26

Conv Reinst Date: 2020-10-20

EN: N TANK

RS: NO

Lic Type: COMMERCIAL DRIVER
LICENSE

Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS, M
MOTORCYCLE

(2) Description: PREVIOUS LICENSE(REISSUE)

Issue Date: 2008-08-26

Conv Reinst Date: 2012-10-20

EN: N TANK, 2, PAGE 2,
CUSTOMER NUMBER: T62-74-0655
NAME: MORTERA, MICHAEL VERN,
. PREVIOUS LICENSE (CONTINUED),
Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS, M
MOTORCYCLE

RS: NO

Lic Type: COMMERCIAL DRIVER
LICENSE

Misc: REASON: FEE REQUIRED

LICENSES

(1) Date Issued: 2014-01-14

Expiration: 2020-10-20

Original Issue Date: - - -

Endorsements: N

Class: A, M

License Type: COMMERCIAL DRIVER LICENSE

License Status: LICENSED

Restrictions: NO

Class Description: COMB VEH GCWR GT 26001 LBS TOW VEH GT 10000LBS, MOTORCYCLE

Concorde Motor Vehicle Report



Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:13:22

Ref#: 165746

Full Name: EKKER, RICHARD WAYNE

License Number: T62741254

Date Issued: 2013-05-21

Expiration: 2021-10-07

License State: VA

License Type: COMMERCIAL DRIVER LICENSE

License Status: LICENSED

Class: B, M

Endorsement Description: NONE

Restrictions: NO

Restriction Description: NO

Endorsements: NONE

Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS, MOTORCYCLE

Self Certification: NON-EXCEPTED INTRASTATE

Date Of Birth: 1968-10-07

Address: 718 PINE TREE CT

City: WARRENTON

State: VA

Zip: 20186-2154

Points: +5

Mvr Status: 3

Mvr History: - -

History Length: - -

Mvr Score: 1

Gender: -

Height: - - -

Weight: - -

Eye Color: - -

Hair Color: - - -

Race: - - -

REVOCATIONS

No Revocations Reported.

SUSPENSIONS

No Suspensions Reported.

ACCIDENTS

No Accidents Reported.

VIOLATIONS

No Violations Reported.

MEDICAL CERTIFICATES

(1) Description: MEDICAL CERTIFICATE INFORMATION

Issue Date: 2014-02-26

Expiration Date: 2016-02-26

Med Cert Status: CERTIFIED

Self Certification: NON EXCEPTED
INTRASTATE

Event Type: MEDICAL CERTIFICATE

MEDICAL EXAMINER INFORMATION

(1) Description: MEDICAL EXAMINER INFORMATION

M D License No: 0024134372

M D Lic Jurisd: VIRGINIA

Phone No: 7033614357

Specialty: ADVANCED PRACTICE
NURSE

First Name: APRIL

Last Name: BRITTAIN

Event Type: MEDICAL EXAMINER

Examin Full Name: APRIL BRITTAIN

M D Registry No: ** NOT PROVIDED **

MEDICAL VARIANCES

No Medical Variances Reported.

MEDICAL CARD RESTRICTIONS

No Medical Card Restrictions Reported.

continued.

Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:13:22

Ref#: 165746

Full Name: EKKER, RICHARD WAYNE

License Number: T62741254

OTHER MOTOR VEHICLE REPORT INFORMATION

(1) Description: PREVIOUS LICENSE(DUPLICATE)

Issue Date: 2011-06-13

Conv Reist Date: 2013-10-07

EN: NONE

RS: NO

Lic Type: COMMERCIAL DRIVER
LICENSE

Class: B VEH GVWR GT 26001 OR
TOWING VEH <10000 LBS

Misc: REASON: DESCRIPTION

LICENSES

(1) Date Issued: 2013-05-21

License Type: COMMERCIAL DRIVER LICENSE

Expiration: 2021-10-07

License Status: LICENSED

Original Issue Date: - - -

Restrictions: NO

Endorsements: NONE

Class: B, M

Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS, MOTORCYCLE

Concorde Motor Vehicle Report



Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:14:14

Ref#: 165750

Full Name: EVINS, KEVIN LYNN

License Number: T62792156

Date Issued: 2013-03-11

Expiration: 2021-03-28

License State: VA

License Type: COMMERCIAL DRIVER LICENSE

License Status: LICENSED

Class: B

Endorsement Description: NONE

Restrictions: NO

Restriction Description: NO

Endorsements: NONE

Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS

Self Certification: NON-EXCEPTED INTRASTATE

Date Of Birth: 1963-03-28

Address: 8542 DOVER DOWNS CT

City: GAINESVILLE

State: VA

Zip: 20155-2929

Points: +5

Mvr Status: 3

Mvr History: --

History Length: ---

Mvr Score: 1

Gender: ---

Height: ---

Weight: ---

Eye Color: -

Hair Color: ---

Race: ---

REVOCATIONS

No Revocations Reported.

SUSPENSIONS

No Suspensions Reported.

ACCIDENTS

No Accidents Reported.

VIOLATIONS

No Violations Reported.

MEDICAL CERTIFICATES

(1) Description: MEDICAL CERTIFICATE INFORMATION

Issue Date: 2013-07-15

Expiration Date: 2015-07-15

Med Cert Status: CERTIFIED

Self Certification: NON-EXCEPTED
INTRASTATE

Event Type: MEDICAL CERTIFICATE

MEDICAL EXAMINER INFORMATION

(1) Description: MEDICAL EXAMINER INFORMATION

M D License No: 0101048836

M D Lic Juris: VIRGINIA

Phone No: 7033614357

Specialty: MEDICAL DOCTOR

First Name: FRANK

Last Name: HYATT

Event Type: MEDICAL EXAMINER

Examiner Full Name: FRANK HYATT

M D Registry No: ** NOT PROVIDED **

MEDICAL VARIANCES

No Medical Variances Reported.

MEDICAL CARD RESTRICTIONS

No Medical Card Restrictions Reported.

continued.

Date Of Request 2015 01 28

Report Date 01/28/2015 13:14:14

Ref#: 165750

Full Name EVINS, KEVIN LYNN

License Number: T62792156

OTHER MOTOR VEHICLE REPORT INFORMATION

(1) Description: PREVIOUS LICENSE(RENEWAL)

Issue Date 2008 02 05

Conv. Reinst Date 2013-03-28

END: NONE

RS: NO

Lic Type: COMMERCIAL DRIVER
LICENSE

Class: B VEH GVWR GT 26001 OR
TOWING VEH <10000 LBS

LICENSES

(1) Date Issued: 2013 03 11

License Type: COMMERCIAL DRIVER LICENSE

Expiration: 2021-03 28

License Status: LICENSED

Original Issue Date: ---

Restrictions: NO

Endorsements: NONE

Class: B

Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS

Concorde Motor Vehicle Report



Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:14:24

Ref#: 165751

Full Name: FAUVER, HARRY J

License Number: E898573

Date Issued: 2011-01-22

Expiration: 2016-03-24

License State: WV

License Type: CDL

License Status: VALID

Class: B

Endorsement Description: MOTORCYCLE

Restrictions: - - -

Restriction Description: - - -

Endorsements: F

Class Description: B - Single veh GVWR 26,001 or more, under 10K tow

Self Certification: NON-EXCEPTED INTERSTATE

Date Of Birth: 1961-03-24

Address: 450 WILLIS DRIVE

City: BUNKER HILL

State: WV

Zip: 254130000

Points: 0

Mvr Status: 3

Mvr History: - - -

History Length: - - -

Mvr Score: 1

Gender: M

Height: 509

Weight: 205

Eye Color: BE

Hair Color: - - -

Race: - - -

REVOCATIONS

No Revocations Reported.

SUSPENSIONS

No Suspensions Reported.

ACCIDENTS

No Accidents Reported.

VIOLATIONS

No Violations Reported.

MEDICAL CERTIFICATES

(1) Description: MEDICAL CERTIFICATE INFORMATION

Issue Date: 2015-01-06

Expiration Date: 2016-01-06

Med Cert Status: CERTIFIED

Self Certification: NON-EXCEPTED
INTERSTATE

Event Type: MEDICAL CERTIFICATE

MEDICAL EXAMINER INFORMATION

(1) Description: MEDICAL EXAMINER INFORMATION

M D License No: VA0101048836

M D Lic Jurisd: VA

First Name: FRANK

Last Name: HYATT

Examin Full Name: FRANK HYATT

M D Registry No: 6307808511

Phone No: 7033614357

Event Type: MEDICAL EXAMINER

MEDICAL VARIANCES

No Medical Variances Reported.

MEDICAL CARD RESTRICTIONS

continued...

Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:14:24

Full Name FAUVER, HARRY J

Rel# 168751

Text: 1 - CORRECTIVE LENSES

License Number: E898573

OTHER MOTOR VEHICLE REPORT INFORMATION

No Other Information Reported.

LICENSES

(1) Date Issued: 2011-01-22 License Type: CDL
Expiration: 2016-03-24 License Status: VALID
Original Issue Date: 1996-03-18 Restrictions: ---
Endorsements: F
Class: B
Class Description: B Single vch GVWR 26,001 or more, under 10K tow

Concorde Motor Vehicle Report



Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:25:38

Ref#: 165801

Full Name: VFLEZ JR, JAIRO
License Number: T62791899
Date Issued: 2010-06-17
Expiration: 2018-07-04
License State: VA
License Type: COMMERCIAL DRIVER LICENSE
License Status: LICENSID
Class: B
Endorsement Description: NONE
Restrictions: NO
Restriction Description: NO
Endorsements: NONE
Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS
Self Certification: NON-EXCEPTED INTERSTATE

Points: +1
Mvr Status: 3
Mvr History: ---
History Length: ---
Mvr Score: 1

Gender: ---
Height: ---
Weight: ---
Eye Color: ---
Hair Color: ---
Race: ---

MESSAGES

Message: 3

REVOCATIONS

No Revocations Reported

SUSPENSIONS

- (1) Description: FOR MEDICAL CERT EXPIRED
Issue Date: 2013-09-17
Effective Date: 2013-10-17
Miscellaneous: ORDER DELIVERY DATE: ORDER 1ST CLS MAIL

Conviction Date: 2014-12-09
Complied On: 12/09/2014

Event Type: CANCELLATION

ACCIDENTS

No Accidents Reported.

VIOLATIONS

- (1) Description: FAIL TO SECURE ROLL ON/OFF HOOK LIFT
Issue Date: 2014-05-01
Commercial Vehicle: Yes
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Operating As: CDL HOLDER
- (2) Description: VEHICLE VIOL/FLASHING LIGHTS-INJ/PROP DAM
Issue Date: 2013-04-19
Event Type: VIOLATION
Counsel Code: NONE
- (3) Description: FAIL TO OBEY HIGHWAY SIGN SLEEP/REST
Issue Date: 2013-02-13
Commercial Vehicle: Yes
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Operating As: CDL HOLDER

Conviction Date: 2014-09-17
Event Type: VIOLATION
Counsel Code: NONE
Defendant: PRESENT

Conviction Date: 2013-05-31
State Code: 46.2-921.1
Operating As: CDL HOLDER

Conviction Date: 2013-04-09
Event Type: VIOLATION
Counsel Code: NONE
Defendant: PRESENT

Points: 0.0
State Code: 49CFR393.13
ACD: F23

Points: 4.0
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Defendant: PRESENT

Points: 0.0
State Code: 46.2-830.1
ACD: M14

(CONTINUED...)

continued...

Date Of Request: 2015-01-28

Full Name: VELEZ JR, JAIRO

Report Date: 01/28/2015 13:25:38

Ref#: 165801

License Number: T62791899

MEDICAL CERTIFICATES

- (1) Description: **MEDICAL CERTIFICATE INFORMATION**

Issue Date: 2013-09-26

Expiration Date: 2015-09-16

Med Cert Status: **CERTIFIED**

Self Certification: **NON-EXCEPTED
INTERSTATE**

Event Type: **MEDICAL CERTIFICATE**

MEDICAL EXAMINER INFORMATION

- (1) Description: **MEDICAL EXAMINER INFORMATION**

M D License No: **0101048836**

M D Lic Jurisd: **VIRGINIA**

Phone No: **7033614357**

Specialty: **MEDICAL DOCTOR**

First Name: **HYATT**

Last Name: **FRANK**

Event Type: **MEDICAL EXAMINER**

Examin Full Name: **HYATT FRANK**

M D Registry No: **** NOT PROVIDED ****

MEDICAL VARIANCES

No Medical Variances Reported.

MEDICAL CARD RESTRICTIONS

No Medical Card Restrictions Reported.

OTHER MOTOR VEHICLE REPORT INFORMATION

No Other Information Reported.

LICENSES

- (1) Date Issued: 2010-06-17

License Type: **COMMERCIAL DRIVER LICENSE**

Expiration: 2018-07-04

License Status: **LICENSED**

Original Issue Date: - - -

Restrictions: **NO**

Endorsements: **NONE**

Class: **B**

Class Description: **VEH GVWR GT 26001 OR TOWING VEH <10000 LBS**

Concorde Motor Vehicle Report



Date Of Request: 2015-04-13

Report Date: 04/13/2015 08:21:29

Ref#: 174095

Full Name: GARCIA, EDWIN ALFREDO	Date Of Birth: 1975-01-14	Points: -2
License Number: T66136311	Address: 12071 KLMP'S LANDING CIR	Mvr Status: 3
Date Issued: 2009-12-18	City: MANASSAS	Mvr History: ---
Expiration: 2018-01-14	State: VA	History Length: ---
License State: VA	Zip: 20109-4841	Mvr Score: 1
License Type: COMMERCIAL DRIVER LICENSE		
License Status: LICENSED		Gender: ---
Class: B		Height: ---
Endorsement Description: NONE		Weight: ---
Restrictions: NO		Eye Color: ---
Restriction Description: NO		Hair Color: ---
Endorsements: NONE		Race: ---
Class Description: VEH GVWR GT 26001 OR TOWING VEH & LT 10000 LBS		
Self Certification: NON-EXCEPTED INTERSTATE		

MESSAGES

Message: ANY ACCIDENT INFORMATION FURNISHED ON THIS TRANSCRIPT IS NOT
Message: INTENDED, NOR SHOULD BE INTERPRETED TO INDICATE OR PRESUME
Message: FAULT OR NON-FAULT FOR SUCH ACCIDENT.

REVOCATIONS

No Revocations Reported

SUSPENSIONS

No Suspensions Reported

ACCIDENTS

(1) Description: ACCIDENT	Event Type: ACCIDENT	City Location: IN ALEXANDRIA CITY
Issue Date: 2014-09-03		RESULTING
Severity: IN NO INJURY/PROPERTY DAMAGE	ACD Code: AAA	
Miscellaneous: OWNER/OPERATOR: DRIVER - NON OWNER.		

VIOLATIONS

(1) Description: FAIL TO SECURE ROLL ON/OFF HOOK LIFT	Conviction Date: 2014-12-02	Points: 0.0
Issue Date: 2014-10-17	Event Type: VIOLATION	State Code: 49CFR393.13
Commercial Vehicle: Yes	Counsel Code: NONE	ACD: F23
Court: GENERAL DISTRICT CT		
FAIRFAX COUNTY		
Operating As: CDL HOLDER	Defendant: PRESENT	
(2) Description: NO SEATBELT WHILE OPERATING CMV	Conviction Date: 2014-12-02	Points: 0.0
Issue Date: 2014-10-17	Event Type: VIOLATION	State Code: 49CFR392.16
Commercial Vehicle: Yes	Counsel Code: NONE	ACD: F04
Court: GENERAL DISTRICT CT		
FAIRFAX COUNTY		
Operating As: CDL HOLDER	Defendant: PRESENT	

continued.

Date Of Request: 2015-04-13

Report Date: 04/13/2015 08:21:29

Ref#: 174095

Full Name: GARCIA, EDWIN ALFREDO

License Number: T66136311

(3) Description: SPEEDING 15-19 MPH ABOVE SPEED LIMIT

Issue Date: 2014-02-15

Conviction Date: 2014-05-01

Points: 4.0

Event Type: VIOLATION

State Code: 46.2-878

Court: GENERAL DISTRICT CT

Counsel Code: WAIVED

ACD: S15

FAUQUIER COUNTY

Defendant: NOT PRESENT

Operating As: CDL HOLDER

(4) Description: SPEEDING BUS/RES DIST 20 MPH OR ABOVE SPEED LIMIT

Issue Date: 2011-02-24

Conviction Date: 2011-04-05

Points: 6.0

Event Type: VIOLATION

State Code: 46.2-874

Court: GENERAL DISTRICT CT

Counsel Code: WAIVED

ACD: S71

PRINCE WILLIAM COUNTY

Defendant: NOT PRESENT

Operating As: CDL HOLDER

(5) Description: FOLLOWING TOO CLOSELY

Issue Date: 2009-06-30

Conviction Date: 2009-09-01

Points: 4.0

Event Type: VIOLATION

State Code: 46.2-816

Court: GENERAL DISTRICT CT

Counsel Code: WAIVED

ACD: M34

FAIRFAX COUNTY

Defendant: NOT PRESENT

Operating As: CDL HOLDER

MEDICAL CERTIFICATES

(1) Description: MEDICAL CERTIFICATE INFORMATION

Issue Date: 2015-03-30

Expiration Date: 2017-03-30

Med Cert Status: CERTIFIED

Self Certification: NON-EXCEPTED

Event Type: MEDICAL CERTIFICATE

INTERSTATE

MEDICAL EXAMINER INFORMATION

(1) Description: MEDICAL EXAMINER INFORMATION

M D License No: 0101057543

M D Lic Jurisd: VIRGINIA

Phone No: 7033614357

Specialty: MEDICAL DOCTOR

First Name: GERALD

Last Name: LEE

Middle Name: K

Event Type: MEDICAL EXAMINER

Examiner Full Name: GERALD K LEE

M D Registry No: 3089373528

MEDICAL VARIANCES

No Medical Variances Reported.

MEDICAL CARD RESTRICTIONS

No Medical Card Restrictions Reported.

OTHER MOTOR VEHICLE REPORT INFORMATION

No Other Information Reported.

LICENSES

(1) Date Issued: 2009-12-18

License Type: COMMERCIAL DRIVER LICENSE

Expiration: 2018-01-14

License Status: LICENSED

Original Issue Date: - - -

Restrictions: NO

Endorsements: NONE

Class: B

Class Description: VEH GVWR GT 26001 OR TOWING VEH < 10000 LBS

Concorde Motor Vehicle Report



Date Of Request: 2015-04-24

Report Date: 04/24/2015 06:57:52

Ref#: 175237

Full Name: PARKER, COLLIN REID

License Number: T63R12439

Date Issued: 2014-07-21

Expiration: 2019-01-05

License State: VA

License Type: COMMERCIAL DRIVER LICENSE

License Status: LICENSED

Class: B

Endorsement Description: NONE

Restrictions: NO

Restriction Description: NO

Endorsements: NONE

Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS

Self Certification: NON-EXCEPTED INTERSTATE

Date Of Birth: 1986-01-05

Address: 656 RIPPLEBROOK DR

City: CULPEPER

State: VA

Zip: 22701-3781

Points: 3

Mvr Status: 3

Mvr History: ---

History Length: ---

Mvr Score: 1

Gender: ---

Height: ---

Weight: ---

Eye Color: ---

Hair Color: ---

Race: ---

MESSAGES

Message: CDL INSTR PERMIT STATUS: LICENSED

REVOCATIONS

No Revocations Reported.

SUSPENSIONS

(1) Description: FAIL PAY CT FINE/COST/FEES

Issue Date: 2013-04-16

Event Type: SUSPENSION

Reinstatement Date: 2014-05-27

Effective Date: 2013-03-25

Complied On Date: 2014-05-27

Convictions: 02/22/2013 GENERAL
DISTRICT CT FAUQUIER COUNTY.
02/22/2013 GENERAL DISTRICT CT
FAUQUIER COUNTY.

ACD: D53

Miscellaneous: NOTIFIED: 02/22/2013 BY COURT DC210. ORDER DELIVERY DATE:.

(2) Description: FAIL PAY CT FINE/COST/FEES

Issue Date: 2012-06-26

Event Type: SUSPENSION

Reinstatement Date: 2014-05-27

Effective Date: 2012-06-20

Complied On Date: 2014-05-27

Convictions: 04/20/2012 GENERAL
DISTRICT CT FAUQUIER COUNTY.

ACD: D53

Miscellaneous: NOTIFIED: 04/20/2012 BY COURT DC210. ORDER DELIVERY DATE:.

(3) Description: FAIL PAY CT FINE/COST/FEES

Issue Date: 2012-06-19

Event Type: SUSPENSION

Reinstatement Date: 2014-05-27

Effective Date: 2012-06-13

Complied On Date: 2014-05-27

Convictions: 04/13/2012 GENERAL
DISTRICT CT FAUQUIER COUNTY.
04/13/2012 GENERAL DISTRICT CT
FAUQUIER COUNTY. 04/13/2012
GENERAL DISTRICT CT FAUQUIER
COUNTY. 04/13/2012 GENERAL
DISTRICT CT FAUQUIER COUNTY.

ACD: D53

Miscellaneous: NOTIFIED: 04/13/2012 BY COURT DC210. ORDER DELIVERY DATE:.

continued...

Date Of Request: 2015-04-24 Report Date: 04/24/2015 06:57:52
Full Name: PARKER, COLLIN RILEY

Ref#: 175237
License Number: T63812439

(4) Description: FOR OPR PERMIT OPR UNINS MV

Issue Date: 2011-10-05 Reinstatement Date: 2014-10-05
Event Type: SUSPENSION Effective Date: 2011-10-05

Complied On Date: 2012-03-02
Convictions: 09/14/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY.

ACD: B74

Miscellaneous: ORDER DELIVERY DATE: ORDER 1ST CLS MAIL.

(5) Description: FAIL PAY CT FINE/COST/FEE'S

Issue Date: 2012-04-26 Reinstatement Date: 2014-05-27
Event Type: SUSPENSION Effective Date: 2012-04-20

Complied On Date: 2014-05-27
Convictions: 09/14/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY.

ACD: D53

Miscellaneous: NOTIFIED: 09/14/2011 BY COURT DC225. ORDER DELIVERY DATE:.

(6) Description: FOR OPR PERMIT OPR UNINS MV

Issue Date: 2011-08-02 Reinstatement Date: 2014-08-02
Event Type: SUSPENSION Effective Date: 2011-08-02

Complied On Date: 2012-03-02
Convictions: 07/11/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY.

ACD: B74

Miscellaneous: NOTIFIED: 08/05/2011 BY LAW ENFORCEMENT (USA10). ORDER DELIVERY DATE: ORDER 1ST
CLS MAIL.

(7) Description: FAIL PAY CT FINE/COST/FEE'S

Issue Date: 2012-05-01 Reinstatement Date: 2014-05-27
Event Type: SUSPENSION Effective Date: 2012-04-23

Complied On Date: 2014-05-27
Convictions: 07/11/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY. 07/11/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY. 07/11/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY. 07/11/2011 GENERAL
DISTRICT CT PRINCE WILLIAM
COUNTY.

ACD: D53

Miscellaneous: NOTIFIED: 07/11/2011 BY COURT DC225. ORDER DELIVERY DATE:.

(8) Description: FAIL PAY CT FINE/COST/FEE'S

Issue Date: 2012-05-16 Reinstatement Date: 2014-05-27
Event Type: SUSPENSION Effective Date: 2012-05-14

Complied On Date: 2014-05-27
Convictions: 11/08/2005 CIRCUIT
COURT FAUQUIER COUNTY.

ACD: D53

Miscellaneous: NOTIFIED: 11/08/2005 BY COURT CC1379. ORDER DELIVERY DATE:.

ACCIDENTS

No Accidents Reported.

(CONTINUED...)

continued...

Date Of Request: 2015-04-24 Report Date: 04/24/2015 06:57:52
Full Name: PARKER, COLLIN REID

Ref#: 175237
License Number: T63812439

VIOLATIONS

- | | |
|---|--|
| <p>(1) Description: FAIL TO OBFY HIGHWAY SIGN
Issue Date: 2014-11-24 Conviction Date: 2015-01-05
Event Type: VIOLATION State Code: 46.2-830

Counsel Code: NONE ACD: M17
Defendant: NOT PRESENT</p> | <p>Points: 3.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: CDL HOLDER</p> |
| <p>(2) Description: IMPROPER BRAKES
Issue Date: 2014-09-26 Conviction Date: 2014-11-06
Commercial Vehicle: Yes Event Type: VIOLATION
Court: GENERAL DISTRICT CT Counsel Code: WAIVED
LOUDOUN COUNTY
Operating As: CDL HOLDER Defendant: NOT PRESENT</p> | <p>Points: 0.0
State Code: 46.2-1066
ACD: E71</p> |
| <p>(3) Description: NON-MOTOR VEHICLE RELATED
Issue Date: 2012-05-11 Conviction Date: 2013-02-22
Event Type: VIOLATION State Code: 18.2-000

Counsel Code: INFO NOT AVAILABLE ACD: XXX
Defendant: INFO NOT AVAILABLE</p> | <p>Points: 0.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: NON-CDL HOLDER</p> |
| <p>(4) Description: NON-MOTOR VEHICLE RELATED
Issue Date: 2012-05-11 Conviction Date: 2013-02-22
Event Type: VIOLATION State Code: 18.2-000

Counsel Code: INFO NOT AVAILABLE ACD: XXX
Defendant: INFO NOT AVAILABLE</p> | <p>Points: 0.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: NON-CDL HOLDER</p> |
| <p>(5) Description: DRIVING UNDER REVOCATION OR SUSPENSION
Issue Date: 2012-02-28 Conviction Date: 2012-04-20
Event Type: VIOLATION State Code: 46.2-301

Counsel Code: PRIVATE ACD: B20
Court Sup Term: 10 DAYS Defendant: PRESENT</p> | <p>Points: 6.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: CDL HOLDER</p> |
| <p>(6) Description: NON-MOTOR VEHICLE RELATED
Issue Date: 2011-04-26 Conviction Date: 2012-04-13
Event Type: VIOLATION State Code: 18.2-000

Counsel Code: INFO NOT AVAILABLE ACD: XXX
Defendant: INFO NOT AVAILABLE</p> | <p>Points: 0.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: CDL HOLDER</p> |
| <p>(7) Description: NON-MOTOR VEHICLE RELATED
Issue Date: 2011-08-04 Conviction Date: 2012-04-13
Event Type: VIOLATION State Code: 18.2-000

Counsel Code: INFO NOT AVAILABLE ACD: XXX
Defendant: INFO NOT AVAILABLE</p> | <p>Points: 0.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: CDL HOLDER</p> |

(CONTINUED...)

continued...

Date Of Request: 2015-04-24 Report Date: 04/24/2015 06:57:52
Full Name: PARKER, COLLIN REID

Ref#: 175237
License Number: T63812439

- (8) Description: NON-MOTOR VEHICLE RELATED
Issue Date: 2011-08-04 Conviction Date: 2012-04-13
Event Type: VIOLATION State Code: 18.2-000
Points: 0.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: CDL HOLDER
Counsel Code: INFO NOT AVAILABLE ACD: XXX
Defendant: INFO NOT AVAILABLE
- (9) Description: NON-MOTOR VEHICLE RELATED
Issue Date: 2011-08-04 Conviction Date: 2012-04-13
Event Type: VIOLATION State Code: 18.2-000
Points: 0.0
Court: GENERAL DISTRICT CT
FAUQUIER COUNTY
Operating As: CDL HOLDER
Counsel Code: INFO NOT AVAILABLE ACD: XXX
Defendant: INFO NOT AVAILABLE
- (10) Description: OPERATE OR PRMIT OPERATION UNINS MTR VEH
Issue Date: 2011-08-05 Conviction Date: 2011-09-14
Event Type: VIOLATION State Code: 46.2-707
Points: 0.0
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Operating As: CDL HOLDER
Counsel Code: NONE ACD: D36
Defendant: NOT PRESENT
- (11) Description: OPERATE OR PRMIT OPERATION UNINS MTR VEH
Issue Date: 2011-06-01 Conviction Date: 2011-07-11
Event Type: VIOLATION State Code: 46.2-707
Points: 0.0
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Operating As: CDL HOLDER
Counsel Code: NONE ACD: D36
Defendant: NOT PRESENT
- (12) Description: FAIL TO CARRY/EXHIBIT LICENSE
Issue Date: 2011-06-01 Conviction Date: 2011-07-11
Event Type: VIOLATION State Code: 46.2-104
Points: 0.0
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Defendant: NOT PRESENT
Counsel Code: NONE Operating As: CDL HOLDER
- (13) Description: SAFETY BELT VIOLATION
Issue Date: 2011-06-01 Conviction Date: 2011-07-11
Event Type: VIOLATION State Code: 46.2-1094
Points: 0.0
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Operating As: CDL HOLDER
Counsel Code: NONE ACD: F04
Defendant: NOT PRESENT
- (14) Description: EXPIRED REGISTRATION
Issue Date: 2011-06-01 Conviction Date: 2011-07-11
Event Type: VIOLATION State Code: 46.2-646
Points: 0.0
Court: GENERAL DISTRICT CT
PRINCE WILLIAM COUNTY
Operating As: CDL HOLDER
Counsel Code: NONE ACD: B54
Defendant: NOT PRESENT

MEDICAL CERTIFICATES

(CONTINUED...)

continued...

Date Of Request: 2015-04-24

Report Date: 04/24/2015 06:57:52

Ref#: 175237

Full Name: PARKER, COLLIN REID

License Number: T63812439

- (1) Description: MEDICAL CERTIFICATE INFORMATION
Issue Date: 2014-07-18 Expiration Date: 2016-07-18 Med Cert Status: CERTIFIED
Self Certification: NON EXCEPTED Event Type: MEDICAL CERTIFICATE
INTERSTATE

MEDICAL EXAMINER INFORMATION

- (1) Description: MEDICAL EXAMINER INFORMATION
MD License No: 0101048836 MD Jurisdiction: VIRGINIA Phone No: 7033614357
Specialty: MEDICAL DOCTOR First Name: FRANK Last Name: HYATT
Event Type: MEDICAL EXAMINER Examiner Full Name: FRANK HYATT
MD Registry No: 6307808511

MEDICAL VARIANCES

No Medical Variances Reported

MEDICAL CARD RESTRICTIONS

Text: 7PAGE 2

OTHER MOTOR VEHICLE REPORT INFORMATION

- (1) Description: PRIOR NAME: PARKER, COLLIN REID
Issue Date: 2009-03-12
- (2) Description: PREVIOUS LICENSE(REISSUE)
Issue Date: 2014-05-27 Conv Reinst Date: 2019-01-05 EN: NONE
RS: NO Lic Type: DRIVERS LICENSE Class: NONE
Misc: REASON: LICENSE ISSU
- (3) Description: PREVIOUS LICENSE(DUPLICATE)
Issue Date: 2012-04-13 Conv Reinst Date: 2019-01-05 EN: NONE
RS: NO Lic Type: DRIVERS LICENSE Class: NONE
Misc: REASON: LICENSE LOS
- (4) Description: PREVIOUS LICENSE(DUPLICATE)
Issue Date: 2012-03-02 Conv Reinst Date: 2019-01-05 EN: NONE
RS: NO Lic Type: DRIVERS LICENSE Class: NONE
Misc: REASON: LICENSE ISSU
- (5) Description: PREVIOUS LICENSE(REISSUE)
Issue Date: 2011-06-02 Conv Reinst Date: 2012-04-06 EN: NONE
RS: NO Lic Type: CDL LEARNER'S PERMIT Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS
Misc: REASON: FEE REQUIRED
- (6) Description: PREVIOUS LICENSE(REISSUE)
Issue Date: 2011-06-02 Conv Reinst Date: 2019-01-05 EN: NONE
RS: NO Lic Type: DRIVERS LICENSE Class: NONE
Misc: REASON: FEE REQUIRED

(CONTINUED...)

continued

Date Of Request: 2015-04-24

Report Date: 04/24/2015 06:57:52

Ref#: 175237

Full Name: PARKER, COLLIN REID

License Number: T63812439

(7) Description: PREVIOUS LICENSE(DUPLICATE)

Issue Date: 2011-04-19

Conv Reist Date: 2012-04-06

EN: NONE

RS: NO

Lic Type: CDL LEARNER'S PERMIT

Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS

Misc: REASON: FIF REQUIRED

(8) Description: PREVIOUS LICENSE(RENEWAL)

Issue Date: 2010-12-21

Conv Reist Date: 2019-01-05

EN: NONE

RS: NO

Lic Type: DRIVERS LICENSE

Class: NONE

(9) Description: PREVIOUS LICENSE(ORIGINAL)

Issue Date: 2011-04-06

Conv Reist Date: 2012-04-06

EN: NONE

RS: NO

Lic Type: CDL LEARNER'S PERMIT

Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS

(10) Description: PREVIOUS LICENSE(DUPLICATE)

Issue Date: 2009-10-23

Conv Reist Date: 2011-01-05

EN: NONE

RS: NO

Lic Type: DRIVERS LICENSE

Class: NONE

Misc: REASON: DESCRIPTION

(11) Description: PREVIOUS LICENSE(REISSUE)

Issue Date: 2009-05-04

Conv Reist Date: 2011-01-05

EN: NONE

RS: NO

Lic Type: DRIVERS LICENSE

Class: NONE

Misc: REASON: DESCRIPTION

LICENSES

(1) Date Issued: 2014-07-21

License Type: COMMERCIAL DRIVER LICENSE

Expiration: 2019-01-05

License Status: LICENSED

Original Issue Date: - - -

Restrictions: NO

Endorsements: NONE

Class: B

Class Description: VEH GVWR GT 26001 OR TOWING VEH <10000 LBS

Concorde Motor Vehicle Report



Date Of Request: 2015-01-28

Report Date: 01/28/2015 13:19:59

Ref#: 165776

Alert: Requested last name(MCHELROY) did not match

Full Name: MC ELROY JR, RICHARD SCOTT	Date Of Birth: 1964-08-25	Points: 12
License Number: A62755993	Address: 14280 GARDNER MANOR PL #A10	Mvr Status: 3
Date Issued: 2014-06-26	City: GAINESVILLE	Mvr History: ---
Expiration: 2018-08-25	State: VA	History Length: ---
License State: VA	Zip: 20155-3627	Mvr Score: 1
License Type: COMMERCIAL DRIVER LICENSE		
License Status: LICENSED		
Class: A		Gender: ---
Endorsement Description: DOUBLE/TRIPLE TRAILERS, TANK		Height: ---
Restrictions: YES		Weight: ---
Restriction Description: YES		Eye Color: ---
Endorsements: T, N		Hair Color: ---
Class Description: COMB VEH GVWR GT 26001 LBS TOW VEH GT 10000LBS		Race: ---
Self Certification: NON-EXCEPTED INTERSTATE		

MESSAGES

REVOCATIONS

No Revocations Reported

SUSPENSIONS

No Suspensions Reported.

ACCIDENTS

No Accidents Reported.

VIOLATIONS

No Violations Reported.

MEDICAL CERTIFICATES

(1) Description: MEDICAL CERTIFICATE INFORMATION

Issue Date: 2014-06-12

Expiration Date: 2016-06-12

Med Cert Status: CERTIFIED

Self Certification: NON-EXCEPTED
INTERSTATE

Event Type: MEDICAL CERTIFICATE

MEDICAL EXAMINER INFORMATION

(1) Description: MEDICAL EXAMINER INFORMATION

M D License No: 0101048836

M D Lic Jurisd: VIRGINIA

Phone No: 7033614357

Specialty: MEDICAL DOCTOR

First Name: FRANK

Last Name: HYATT

Event Type: MEDICAL EXAMINER

Examin Full Name: FRANK HYATT

M D Registry No: 6307808511

MEDICAL VARIANCES

No Medical Variances Reported.

(CONTINUED...)

continued...

Date Of Request: 2015 01 28

Report Date: 01/28/2015 13:19:59

Ref#: 165776

Full Name: MC ELROY JR, RICHARD SCOTT

License Number: A62755993

MEDICAL CARD RESTRICTIONS

Text: WEARING CORRECTIVE LENSES2PAGE 2

OTHER MOTOR VEHICLE REPORT INFORMATION

- (1) Description: PRIOR NAME: MCELROY, RICHARD SCOTT

Issue Date: 2011-03-17

- (2) Description: PREVIOUS LICENSE(DUPLICATE)

Issue Date: 2011-04-21

Conv Reinst Date: 2018-08-25

RS: YES

Lic Type: COMMERCIAL DRIVER
LICENSE

EN: T DOUBLE/TRIPLE TRAILERS, N
TANK

Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS

Misc: REASON: LICENSE STOL

- (3) Description: PREVIOUS LICENSE(ORIGINAL)

Issue Date: 2011-03-16

Conv Reinst Date: 2018-08-25

RS: YES

Lic Type: COMMERCIAL DRIVER
LICENSE

LN: T DOUBLE/TRIPLE TRAILERS, N
TANK

Class: A COMB VEH GCWR GT 26001
LBS TOW VEH GT 10000LBS

- (4) Description: FOREIGN LIC SURRENDERED

Issue Date: 2011-03-16

Lic Code: 034250314

State: GA

LICENSES

- (1) Date Issued: 2014-06-26

Expiration: 2018-08-25

Original Issue Date: - - -

Endorsements: T, N

Class: A

Class Description: COMB VEH GCWR GT 26001 LBS TOW VEH GT 10000LBS

License Type: COMMERCIAL DRIVER LICENSE

License Status: LICENSED

Restrictions: YES

Mechanics – Qualifications

Angelo Carvana is our Lead compactor technician. Mr. Carvana has extensive electrical, hydraulic and mechanical training. Mr. Carvana wields 25 years of experience with compactor repairs. He has has training in first aid, hazmat and lockout/tagout.

Christopher Baker is a compactor road technician. Mr. Baker installs / removes various sized compactors, guide tracks, and wiring power units. Mr. Baker has extensive experience in repairing hydraulic cylinders, hoses, chutes and welding fabrication. Mr. Baker has 14 years of experience in the trucking repairs industry.

James Campbell is our can delivery driver; he possesses a CDL license with 15 years of driving experience and an excellent record to compliment. Mr. Campbell has first aid training and he is very knowledgeable of precautionary safety measures attributed to the job. Mr. Campbell is experienced in lockout/tagout.

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

Procurement Division

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: (540) 422-8354

Fax: (540) 422-8355

May 1, 2015

ADDENDUM NO. 1 TO ALL OFFERORS:

Reference – Request for Proposals (RFP): **61-15jw**
Title: **Solid Waste & Recycling Hauling Services**
Dated: **April 15, 2015**
Bids Due: **3:00 p.m. May 14, 2015**

The following additions, revisions and/or clarifications are made to the original RFP referenced above:

The Sign-In Sheet from the Optional Pre-Proposal Conference held April 22, 2015 is attached for Offeror information and reference.

Corral Farm Site Visits for facility background information may be requested and should be coordinated directly with the Department of Environmental Services at (540) 422-8840, or mike.dorsey@fauquiercounty.com.

Clarification(s) of technical specifications based on questions received during and after the optional pre-proposal conference:

Q1: Are there any sites with strict access limitations? And, are there any sites that require Contractors to pass through a residential area?

A1: The New Baltimore Convenience Site and the Lee Street Parking Lot above the Detention Center are the most restrictive since they shall not be serviced prior to 6:00 a.m. daily. Most service locations have strict hour limitations to coordinate with facility operations and public services. The Contractor shall coordinate and obtain Owner approval for pull schedule, including times, by location. Owner sites are not locations that would require Contractors to pass through residential areas.

Q2: Is the Contractor subject to Fauquier County's noise ordinance, or is a waiver available?

A2: The Owner is not aware of restrictions at this time other than those discussed and mentioned above in A1. The Owner has not received complaints to-date, nevertheless the Owner reserves the right to adjust the pull schedule(s) as necessary during the term of the contract. If noise restrictions occur in the future, Contractor's service capabilities will need to be evaluated at that time.

Q3: How often does the Owner anticipate the need for special event services arising?

A3: The Owner has not been asked to provide services in recent years, however the Owner would like to assist, if asked, at events like the Fauquier County Fair (once per year), the Strawberry Festival (once per year), and the Relay for Life Fundraiser (once per year). It's reasonable that an Offeror limits this as a service.

Q4: Who currently provides these services for the Owner and what are the current rates?

A4: Potomac Disposal Services d/b/a EnviroSolutions NOVA District is the current provider. The current rates are available to the public on the Procurement website, Contract Listing page, under Contract Number 55-10khc.

Q5: Define seasonally as indicated in Table 8 for Parks and Recreation's Northern Fauquier Community Park collection once per week.

A5: The service schedule for the Northern Fauquier Community Park Front-End Loader shall be revised as follows; collection two (2) times per week May through October, and once per week November through April.

Q6: Are swap containers available for Contractor use?

A6: The required number of roll-off trucks reduces the need for switch-out containers. A few 30-cubic yard open top and recycling switch-out containers are presently in-service. There may be a few recyclers and compactor receivers available for Contractor use. The Owner will continue to request funding to add more containers, and the Contractor is encouraged to make recommendations concerning the needed number and type of containers.

However, the number of switch-out containers in no way limits Contractor performance requirements as described within the referenced solicitation. Reference Section 8.1, the Contractor must be able to provide a minimum of five (5) roll-off trucks after weekends and holidays while maintaining other services.

Q7: Is the use of one or more subcontractors permitted?

A7: See RFP Section 8.25.

Q8: Section 8.8 C&D Deliveries: can we give a response based on a percentage of C&D in the area, or is the government expecting an exact tonnage determination?

A8: If an Offeror wishes to deliver C&D materials, a minimum average daily tonnage should be indicated in the Proposal.

Q9: Section 9.2.4: What documentation is required as part of TAB II – Executive Summary?

A9: Offerors should provide a 1-page summary in bullet form (to the extent possible) listing offered services, proposed staffing, equipment, pricing, and added benefits of their Proposal.

Q10: Proposal Form, item III: Can we use federal government contracts as representation for "similar contracts"?

A10: Other local government contracts are preferred references but alternatives are acceptable.

Q11: Proposal Form, Item X: Pricing: When the pricing documentation requests "per location" cost for front load services, is this per site pick up, monthly per site, or annually per site?

A11: 'Per location' pricing refers to per daily pickup/hauling event to empty all front-loading containers at a specific physical location.

Q12: Regarding the weights of the compactor pulls, can we get an average weight for a period of time of the roll off containers? Do you have any monthly or yearly average for all sites, or individual locations?

A12: The target weight for compactors is 7.5 - 9.5 tons depending on the season, container and truck. Compactor hydraulic pressures are adjusted to maintain net weight within this range. Contractor is expected to provide vehicles including DOT certificate to maximize loads per RFP specifications. Owner pays tipping fees for delivered materials per Owner schedule.

Q13: With the current front load (or RO) scheduling, what are the busiest hours for operation?

A13: Generally, collection site services are currently provided in the early morning hours except for Saturday when afternoon services are also required. Owner will evaluate Contractor's requested pull schedule with consideration for facility operations and public services.

Q14: Can we (as hauler) choose where the C & D location goes, the location or convenience center?

A14: Per Section 8.7, without exception Owner determines disposition of all Contractor collected materials.

Q15: If the landfill would happen to be closed for some reason, or for extended period of time, is there a backup location where it can go?

A15: Contractor shall deliver all materials to the Corral Farm landfill for handling per RFP specifications. Alternative recycling or waste disposal locations will be negotiated with the Contractor as determined necessary by the Owner.

Q16: Regarding the drop off centers, are the receiving hours flexible at all, or do they stay open any longer at the busiest times?

A16: Owner diligently tries to maintain collection site hours at all times and restricts public access at closing but 15-30 minute delays are routine to allow residents to drop-off materials and leave. Owner retains authority to change hours, services and locations at any time and will inform Contractor in a timely manner.

Q17: On the front load service, have there been overweight containers from time to time?

A17: The Owner does not track this information but is unaware that an overweight front-loading container has occurred. Contractor has complete responsibility to evaluate net weight of front loaded trucks and has complete authority to determine when unloading at the Corral Farm facility is necessary to maintain legal weight limits.

Q18: At the landfill, is there storage potential of extra roll-off containers in a swap out, or extended down time for the units?

A18: There is limited storage area available for 5-10 switch-out containers.

Q19: Regarding the pull schedules, do you have a listing of the busiest days and times?

A19: Several actual weeks of collection site pulls during the past two (2) fiscal years are attached. Offerors should not assume this data to represent possible work load during the contract term since data variances will occur because of changes in weather, population, electrical outages, etc.

Q20: Has the county been overall pleased with the current provider of solid waste handling, or can you see areas of improvements needed?

A20: Not relevant to this procurement.

Q21: What is the current pricing for each level of service currently being provided by the incumbent Contractor?

A21: Offerors may view/download this information from the Procurement website, Contract Listing page, reference Contract #55-10khc.

<http://www.fauquiercounty.gov/government/departments/procurement/index.cfm?action=contractlist>

Q22: Please provide the detailed breakdown of rolloff pulls by day of the week, by site, by month, for the last 12 month period, or whatever period of time that is reasonably available and will provide an accurate reflection of the services required.

A22: See A19.

Q23: What are the hours of operation each day that the landfill will be available to the Contractor for emptying and switching out rolloff containers directly related to the contracted services?

A23: Offerors should consider the necessary collection/hauling schedules to meet specifications and be prepared to review with Owner. Owner expects Contractor will need to access Corral Farm facilities several hours before collection site facilities open to the public.

Q24: Will the current Fauquier County noise ordinance apply to the services required in the RFP? My understanding is - "Garbage collection in Rural and Residential Zoning Districts before 6:00 a.m. or after 10:00 p.m. is prohibited."

A24: See A2.

Q25: Are the 34 cu.yd. "swing" containers compatible with the following service locations - Convenience Centers, High Schools and Detention Center? How many "swing" containers are there available of the following types: self-contained compactors, receiver containers for stationary compactors, closed containers for recyclables, and open top rolloff boxes?

A25: See A6.

Q26: Is each of the Convenience Center sites equipped with three phase electrical power?

A26: No. The Markham collection site requires a phase converter.

Q27: What is the defined time period for "summer" as related to servicing the County Schools?

A27: The summer period for FCPS varies based on the yearly school calendar. Approximate summer period dates are the second week of June to the second week in August. Service is typically reduced to once per week during the summer period.

Q28: What is the defined time period for "seasonally" as related to servicing the Northern Fauquier Community Park?

A28: See A5.

Q29: Is there a staging area for containers at the landfill location? How many containers may be staged at any point in time?

A29: See A18.

Q30: Are the individuals performing maintenance services and repairs on the County containers and compactor equipment required to be a certified welders or possess any other maintenance related certifications?

A30: Contractor's maintenance staff do not need to be certified.

Q31: Pg. 4. 3.1.11. "Contractor compensation for front-end service is based on a per location basis..." If the number of front-end containers at a specific location increases or decreases or frequency of service changes, does this mean the price per location is not adjusted accordingly? Additional containers or increases in frequency at a location increases the time needed to provide the required service and pricing should be adjusted accordingly. This would be the same if the number of containers is decreased or frequency decreased.

A31: Please review Section 8.2 pertaining to Container Management, indicating that Owner may place up to four (4) front end containers at a single location.

Q32: Pg. 6., states "Full or empty Owner containers shall not be staged/stored..... nor at Corral Farm without written Owner permission." Does this mean the Corral Farm location cannot be used as a staging area unless we request permission each time a container is staged?

A32: Container management will be a daily task. Owner expects to approve a maximum number of Contractor containers at Corral Farm. Contractor may request an adjustment to this maximum number at any time.

Q33: Pg. 6. States "Contractor shall pull and return containers immediately and deliver contents as required by Owner." Does this mean Contractor cannot utilize swap boxes?

A33: See A6.

Q34: Pg. 9, Table 6. Please provide the specific School location for each of the Compactor and Recycling Pulls listed. See Page 8, Table 5 for this data.

A34: See RFP Page 8, Table 5; compactors are located at Liberty High School, Kettle Run High School and Fauquier High School. All school locations have recycle containers.

Q35: Pg. 10, Table 9. County Administration Courts, Jail – Is this 34 cubic yard compactor on schedule or on call? "3 to 4 weeks" is not an adequate scheduling interval. Also, are the 2 recycling rolloff containers at the Farms Dept. location on call?

A35: The 34-cubic yard compactor servicing County Administration, Courts, Jail has been scheduled every 3-4 weeks based on trash type, quantity, season, etc. At times, this container has been serviced on-call when lack of capacity requires. The delivery of newspaper to farms is strictly on-call.

Q36: Pg. 11. 8.2. Is the front end driver to generate a weight ticket for each frontend container location when serviced? Are the tickets to be given to the landfill scalehouse attendant when the truck enters the landfill? If the frontend containers are serviced as part of a dedicated route servicing only the Fauquier County locations which are part of this procurement, are site-specific weight tickets necessary?

A36: See RFP Section 8.2. Yes, to all of the above questions in Q36.

Q37: How many requests for Sunday rolloff pull service have made in the last 24-month period?

A37: There have not been any Contractor services required on Sunday for the past 24-months.

Q38: Pg. 34. IV. Does the Contractor Compliance Information requested in this Section strictly apply to the local operating location personnel only?

A38: Yes.

Q39: What are the specific requirements for the frontend scale system to be utilized during the performance of services outlined in this procurement?

A39: See A36.

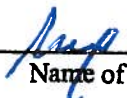
All other specifications, terms and conditions remain unchanged.

Note: A signed acknowledgement of this addendum must be received by this office either prior to the proposal due date and hour or attached to your proposal. Signature on this addendum does not substitute for your signature on the original RFP document. The original RFP document must be signed.

Jessica L. Wagler

Jessica L. Wagler
Senior Buyer

ACKNOWLEDGEMENT:

 - EnviroSolutions, Inc.
Name of Offeror

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

Optional Pre-Proposal Conference

RFP #61-15/w, Solid Waste & Recycling Hauling Services

April 22, 2015 @ 11:00a.m.

RECORD OF ATTENDANCE

REPRESENTATIVE	COMPANY NAME	PHONE/FAX NUMBER and/or EMAIL ADDRESS
Jason Dark	Wastequest	540-295-0495 jdark@wastequest.com
Ron Horn	County Waste	540-294-0977 rhorn@countyrecycling.net
Eric Co. Hill	County Waste	540-295-1554 ehill@countyrecycling.net
Max Jones	Republic Service	
Tim Browne	Republic Services	443-301-2811 tbrowne@republicservices.com
Rita McKenmann	ESI Disposal LFF Recycling	(703) 444-7181 ext 150 Rita.McKenmann@esi.com
Kevin Reed	ESI Disposal	703-444-3151 X139 Kevin.Reed@esi.com
Malcolm Grenville	ESI	703-846-0110 mgrenville@esi.com
Chris Qualls	ESI	240-460-6946 cqualls@esi.com
Judy Dodson	Fg. Co.	540-722-8837
Marianna Denny	Fauquier County	540-272-6219
Davina Bratcher	Enviro	X8834
Trish Co. Foley	FCPS Facilities	540-422-7200
Jessica Wagler	Procurement	(516) 422-8354



Public Q&A

Container Repairs/Maintenance

Waste Management of Maryland, Inc., Apr 21, 2025 12:43 PM EDT, Not Public - Pending

1. Page 23, Para. 8.3 – Will you please clarify that the contractor will only be responsible for making repairs that are a result of damage/negligence by the contractor?
The contractor will be responsible for damages they caused to our cans. Other maintenance due to wear and tear will be handled by Fauquier County Government and Fauquier County Public Schools

Explanation: Since the containers are owned by Fauquier County, we believe that the County should be responsible for regular container repairs, maintenance, etc.

Container Repairs/Maintenance

Waste Management of Maryland, Inc., Apr 21, 2025 12:44 PM EDT, Not Public - Pending

2. Who currently provides container/compactor repair services for Fauquier County?
Depends on what type of service/repair is needed. *Fauquier County Government and Fauquier County Schools handles minor welding and smaller mechanical issues. We use Mid-Atlantic for heavier mechanical issues.*

3. Page 23, Para. 8.4

Waste Management of Maryland, Inc., Apr 21, 2025 12:46 PM EDT, Not Public - Pending

3. Page 23, Para. 8.4 – Will you please consider adjusting this paragraph to require the following?
Not at this time.

“Collections shall allow for the complete removal of all materials placed both in the containers and on the ground during each collection event if regular scheduled service is not performed by the contractor.”

Explanation: We feel that the contractor shouldn't be obligated to reload containers that are overloaded, due to no fault of the contractor. The extra time it takes our drivers to perform these



services would decrease efficiency and potentially lead to driver injuries - as all of our drivers are not young and some have health issues.

Convenience Center Access

Waste Management of Maryland, Inc., Apr 21, 2025 12:47 PM EDT, Not Public - Pending

4. How do drivers access the convenience centers after hours? Are they locked?
All County and School sites are secured with locks on the gate. Keys are given to the driver for their access. There are no locks at the Parks and Recreation Department sites.

#43, Asbestos Notification

Waste Management of Maryland, Inc., Apr 21, 2025 12:47 PM EDT, Not Public - Pending

5. Regarding #43, Asbestos Notification: Is there asbestos being placed in the roll off or frontload containers? Will materials containing asbestos or those materials in contact with asbestos be placed in a separate container for proper handling and disposal according to state and federal guidelines?
Asbestos is regulated and requires special handling. It should never knowingly be put into a regular can and mixed with regular waste. We do not except Asbestos at the Fauquier County Landfill.

Container Locks

Waste Management of Maryland, Inc., Apr 21, 2025 12:48 PM EDT, Not Public - Pending

6. Are the locks referenced in the solicitation on the actual container? Or are they on an enclosure that conceals the containers?
The locks are on the County and School containers. The school recycler roll off locks are provided by Env Svc and the drivers have keys. Keys will be assigned at time of contract kick-off.

Payment Terms - 8.18

Waste Management of Maryland, Inc., Apr 21, 2025 12:48 PM EDT, Not Public - Pending



7. Per 8.18 – will you adjust the payment terms to 30 days? This is an overwhelmingly standard payment term that we'd like to maintain.
Fauquier County Government standard contracts are 45 days. The County works hard to get invoices paid by 30 days, unfortunately if not able to reconcile we ask for revised invoices which may take the payment past the 30-day window.

Extra/On-Call Services

Waste Management of Maryland, Inc., Apr 21, 2025 12:49 PM EDT, Not Public - Pending

8. Per page 34, will you adjust the category that lists: "Price to provide one (1) on-call additional front-end collection service per location (not routinely scheduled) and deliver to Corral Farm facility?"
The county is open to discuss this at the negotiation phase.

Change to: "Price to provide one (1) on-call additional front-end collection service for a location (not routinely scheduled)."

Explanation: We will not be able to send an (empty) truck to service a single location and then dump at the Corral Farm facility. This request would require us to always have an empty truck prepared to perform on-call (extra) services for Fauquier County.

Alternate Schedules

Waste Management of Maryland, Inc., Apr 21, 2025 12:49 PM EDT, Not Public - Pending

9. Would the County be amenable to alternate proposals that would streamline services and provide cost-savings? *Yes.*

Seasonal Service

Waste Management of Maryland, Inc., Apr 21, 2025 12:49 PM EDT, Not Public - Pending

9. Regarding the seasonal service schedules: Will the County be providing prior notification of seasonal schedule changes to ensure the dates align with those of the County's needs?



A schedule will be provided annually, however Parks and Rec will notify monthly if there is a site frequency change.

Backup Hauler

Waste Management of Maryland, Inc., Apr 21, 2025 12:50 PM EDT, Not Public - Pending

10. Under the current contract, the County provides backup hauling, as needed. Will the County continue to provide hauling, as needed for backup, or will the Contractor be the sole hauler under this contract?

Environmental Services can continue to be a backup for the environmental Services dumpsters although we do not have a front loader to service other cans.

Annual Price Increases

Waste Management of Maryland, Inc., Apr 21, 2025 12:50 PM EDT, Not Public - Pending

11. Would the County consider aligning annual increases with the BLS CPI index for water, sewer, trash collection since it captures the costs associated with the work under this contract? (Series ID: CUUR0000SEHG,CUUS0000SEHG, not seasonally adjusted)

At this time, we would prefer to leave the increase annual requirements as written.

Container Locks

Waste Management of Maryland, Inc., Apr 21, 2025 3:05 PM EDT, Not Public - Pending

Per Paragraph 5.3.K - Who currently unlocks and locks the containers at each school location? Per the IFB, the "Contractor will unlock and reattach locks as necessary to maintain Owner's control of waste collection containers."

The drivers will be provided keys for locks and will have the responsibility to unlock and relock.

If the schools currently unlock the containers, will this be adjusted to reflect the current process?

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

ADDENDUM

ISSUE DATE: May 2, 2025

RFP: 25-109-C-S

TITLE: Solid Waste and Recycle Services

ADDENDUM NO: 002

ISSUED BY: Fauquier County Government and Public Schools

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of bids:

Is not extended;

X Is extended to:

DESCRIPTION OF ADDENDUM:

1. The close date for this solicitation has been extended to 5/14/25@ 3:00PM

*All other Terms, Conditions, Tables, Charts, Specifications or Drawings not otherwise changes remain as originally stated or shown. **A signed copy of this addendum must be received with your Bid submission and acknowledged on the Bid Form.***

Fauquier County Government and Public Schools:

By: <i>Scott Bargas</i>	Title: Procurement Officer III
Printed Name: Scott Bargas	Date: 5/2/2025



Table of Contents

1. Proposal Signature Sheet, Insurance Checklist, SCC Form, Exceptions to RFP Form, Proprietary Information Form
2. Completed Data Sheet
3. Bid Body with Addendums
4. Letter of Understanding
5. Experience and Qualifications
6. Key Personnel w/ Resumes
7. Operations, Safety and Equipment
8. Financial Data and Financial References



Tab 1

Proposal Signature Sheet, Insurance Checklists, SCC Form, Exceptions Form, Proprietary Information Form



DEPARTMENT OF FINANCE

Procurement Division
Fauquier County Government & Public Schools
320 Hospital Drive, Suite 23
Warrenton, VA 20186-3037
procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

CONTRACTOR DATA SHEET

1. **QUALIFICATIONS OF BIDDER:** Bidders must have the capability and capacity in all respects to fully satisfy the contractual requirements as specified.
2. **YEARS IN BUSINESS:** Indicate the length of time you have been in business:
51 Years _____ months.
3. **REFERENCES:** Indicate below a listing of at least three (3) recent or present contracts in which you have provided this type of work of the size and scope specified.

** See Attached **

Client Name and Address:	Phone Number and Email:	Period of Contract:

RETURN THIS PAGE



Culpeper References

1. Orange County (Recycle Contract) 6 Convenience Sites:

Kenneth Yount, Collection Site Manager, kyount@orangecountyva.gov 540-840-5909.

Start Date March 2019

2. Culpeper County (Recycle Contract) 2 Convenience Sites:

Paul Howard, Director Environmental Services, poward@culpepercounty.gov 540-727-3409.

Start Date February 2017

3. City of Charlottesville: 325 4th Street NW Charlottesville, VA 22903

Thomas Morris- Refuse Supervisor, morristt@charlottesville.gov 434-970-3834

Start Date- April 2014



References

1. **VCU: Front End and Roll Off Trash and Recycling**
912 W. Grace Street, 5th Floor Richmond, VA 23284
Theresa Hall, Procurement Services, 804-828-3409, thall2@vcu.edu
Date of Service: 2017-Present
2. **CVWMA: Front End and Roll Off Trash Service**
Includes the Following School Systems: Powhatan, Hanover, Goochland
2100 Labernum Avenue, Richmond, VA 23227
Kim Hynes, Executive Director, 804-612-0552, khynes@cvwma.com
Date of Service: 2014-Present
3. **James City County- Front End, Roll Off, Recycling**
2008- Present-
Jim Hill-Solid Waste Superintendent
Telephone- 757-565-0971, email: jim.hill@jamescitycountyva.gov
1204 Jolly Pond Rd.
Williamsburg, Virginia 23188
4. **Old Dominion University- Front End, Roll Off, Recycling**
2021- Present-
Neil Cutler- Procurement
Telephone- 757-683-3136, ccutler@odu.edu
4401 Powhatan Avenue
Norfolk, Virginia 23529



DEPARTMENT OF FINANCE

Procurement Division

Fauquier County Government & Public Schools

320 Hospital Drive, Suite 23

Warrenton, VA 20186-3037

PHONE (540) 422-8352 FAX (540) 422-8355



Phone (540) 422-8352

Fax (540) 422-8355

DIVISION OF RISK MANAGEMENT INSURANCE CHECKLIST

Items marked "X" are required to be provided if award is made to your firm.

Required	Coverage Required	Limits (figures denote minimum)
X	1. Workers' Compensation and Employers' Liability; Admitted in Virginia Employers' Liability All States Endorsement USL & H Endorsement Voluntary Compensation Endorsement Best's Guide Rating-A-VIII or better or its equivalent	1. Statutory Limits of the Commonwealth of VA Yes \$100,000/\$500,000/\$100,000 Statutory Statutory
X	2. Commercial General Liability General Aggregate Products/Completed Operations Personal and Advertising Injury Fire Legal Liability Best's Guide Rating-A-VIII or better or its equivalent	2. \$1,000,000 (CSL) Each Occurrence \$2,000,000 \$2,000,000 \$1,000,000 \$100,000 Per Occurrence
X	3. Automobile Liability Owned, Hired, Borrowed & Non-owned Motor Carrier Act End. Best's Guide Rating-A-VIII or better, or its equivalent	3. \$1,000,000 combined Single Limit Bodily Injury and Property Damage Each Occurrence (note, symbol "1" on liability coverage)
—	4. Prof. Errors and Omissions Best's Guide Rating-A-VIII or better or its equivalent	4. \$1,000,000 (CSL) Each Claim
—	5. Garage Liability	5. \$1,000,000 CSL Each Occurrence
—	6. Garage Keeper's Legal Liability Best's Guide Rating-A-VIII or better, Or its equivalent	6. a) Maximum Value of One Vehicle b) Maximum Value of All Vehicles Held by Contractor
—	7. Umbrella Liability Best's Guide Rating-A-VIII or better, or its equivalent.	7. \$1,000,000 Minimum
—	8. Other Insurance: Cyber Liability as needed	8. \$1,000,000 Minimum
X	9. Auto and General Liability Policies shall be endorsed to name Fauquier County and/or Fauquier County Public School Board as additional insured. (This coverage is primary to all other coverage The County and Schools may possess and must be shown on the certificate)	
X	10. The Contractor shall provide 30 days written notice of any policy cancellation for policies specified on this Checklist to Fauquier County and/or Fauquier County School Board in accordance with the timelines and stipulations in Code of Virginia Section 38.2-231.	
X	11. The Certificate must state Bid/RFP No. and Bid/RFP Title.	
X	12. Contractor shall submit Certificate of Insurance within five (5) business days from notification of award, and shall provide updated Certificates for the duration of the contract.	

OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

FIRM

CFL Environmental

SIGNATURE

[Signature]

Revised 4/8/2021, Proc/HR

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procurement@fauquiercounty.gov



Phone (540) 422-8352

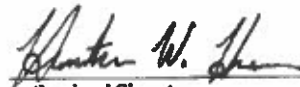
Fax (540) 422-8355

PROPRIETARY INFORMATION:

Ownership of all data, materials, and documentation originated and prepared for the Owner pursuant to the REQUEST FOR PROPOSAL shall belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act, however, the Offeror must invoke the protections of §2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information.

☐ Proposal/Bid contains Proprietary Information as listed in the table below

☒ Proposal/Bid contains NO Proprietary Information


Authorized Signature

Hunter Horn - General Manager
Print or Type Name and Title

Section Title	Page Number	Reason(s) for Withholding from Disclosure

Confidentiality References Protection in Accordance with the Code of Virginia, §2.2-4342F

INSTRUCTIONS: Identify the data or other materials to be protected and state the reasons by using the codes listed below. Indicate the specific words, figures, or paragraphs that constitute trade secrets or proprietary materials.

A- This page contains information relating to "trade secrets", and "proprietary information" including processes, operations, style of work, or apparatus, identify confidential statistical data, amount or source of any income... of any person (or) partnership. "See Virginia Public Procurement Act. §2.2-4342F. Unauthorized disclosure of such information would violate the Trade Secrets Act 18 U.S.C. 1905.

B- This page contains proprietary information including confidential, commercial or financial information which was provided to the Government on a voluntary basis and is of the type that would not customarily be released to the public. See Virginia Public Procurement Act, §2.2-4342F; 5 U.S.C. 552 (b)(4); 12 C.F.R. 309.5(c)(4).

C- This page contains proprietary information including confidential, commercial or financial information. This disclosure of such information would cause substantial harm to competitive position and impair the Government's ability to obtain necessary information from contractors in the future. 5 U.S.C. See Virginia Public Procurement Act. §2.2-4342F; 552 (b)(4); 12 C. F. R 309.5(c)(4).

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Phone (540) 422-8352

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PROOF OF AUTHORITY TO TRANSACT BUSINESS IN VIRGINIA

THIS FORM MUST BE SUBMITTED WITH YOUR PROPOSAL/BID. FAILURE TO INCLUDE THIS FORM MAY RESULT IN REJECTION OF YOUR PROPOSAL/BID

Pursuant to Virginia Code §2.2-4311.2, an Offeror/Bidder organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 of the Code of Virginia shall include in its proposal/bid the identification number issued to it by the State Corporation Commission ("SCC"). Any Offeror/Bidder that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law shall include in its proposal/bid a statement describing why the Offeror/Bidder is not required to be so authorized. Any Offeror/Bidder described herein that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures established to implement this section is granted by the County Administrator or School Superintendent, as applicable.

If this quote for goods or services is accepted by the County of Fauquier, Virginia, the undersigned agrees that the requirements of the Code of Virginia Section 2.2-4311.2 have been met.

Please complete the following by checking the appropriate line that applies and providing the requested information.

A. ☒ Offeror/Bidder is a Virginia business entity organized and authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is 53092881.

B. ☐ Offeror/Bidder is an out-of-state (foreign) business entity that is authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is _____.

C. ☐ Offeror/Bidder does not have an Identification Number issued to it by the SCC and such vendor is not required to be authorized to transact business in Virginia by the SCC for the following reason(s): _____

Please attach additional sheets if you need to explain why such Offeror/Bidder is not required to be authorized to transact business in Virginia.

GFL Environmental / GFL of Virginia, LLC
Legal Name of Company (as listed on W-9)

GFL of Virginia, LLC dba GFL Environmental
Legal Name of Offeror/Bidder

4/23/25
Date

[Signature]
Authorized Signature

Hunter Horn - General Manager
Print or Type Name and Title

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Fax (540) 422-8355

CERTIFICATION OF NO CRIMES AGAINST CHILDREN

Contractor acknowledges that the implementation of this Contract requires Contractor, Contractor's employees, or other persons that will provide services under this Contract to have direct contact with students and children. Therefore, Contractor hereby certifies that neither Contractor, Contractor's employees, nor any person that will provide services under this Contract who will have direct contact with students and children on Fauquier County Public School and/or Fauquier County property have been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor understands that, pursuant to Code of Virginia §22.1-296.1, making a materially false statement regarding offenses which are required to be included in the certification referenced above is a Class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services. Fauquier County Public Schools and/or Fauquier County shall not be liable for materially false statements regarding the certifications required under this Contract.

Contractor certifies that employees, or any person who will have direct contact with students and children under this contract have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of child.

GFL Environmental
Company Name

15490 Montague Dr. Culpeper VA 22701
Company Address

Hunter Horn
Print Name of Authorized Representative

[Signature]
Authorized Representative Signature

25-109-C-S Solid Waste + Recycling Services
Contract # and Title

540-376-2476
Company Phone Number

General Manager
Authorized Representative Title

4/23/25
Date

RETURN THIS PAGE

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type.
See Specific Instructions on page 3.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)

GFL Holdco (US), LLC

2 Business name/disregarded entity name, if different from above.

GFL Environmental / GFL of Virginia, LLC (54-2044979)

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.

- ☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate
- ☒ **LLC.** Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) C
- Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.
- ☐ Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) 5

Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) E

(Applies to accounts maintained outside the United States.)

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions ☐

5 Address (number, street, and apt. or suite no.). See instructions.

15490 Montanus Drive Unit E

6 City, state, and ZIP code

Culpeper, VA 22701

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

 - -

or

Employer identification number

3 0 - 0 9 5 3 0 9 7

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign
Here**

Signature of
U.S. person

Date 5/23/2024

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Tab 2

Completed Data Sheet

PROPOSAL FORM
RFP 25-109-C-S
Solid Waste and Recycling Hauling Services for
Fauquier County Government and Public Schools

Company Name: GFL Environmental

Date: 4/23/2025

I. Contact Information (Please print or type):

Contact Person: Hunter Horn

Title: General Manager I

Mailing Address: 15490 Montanus Dr Suite E, Culpeper, VA 22701

E-mail Address: hhorn@gflenv.com

Phone No.: 540-376-2476

Fax No.: _____

II. Field Office Location to Service this Contract: Culpeper, VA

III. List all Similar, Current Local Government – School Hauling Contracts (add additional pages as required):

1. **Jurisdiction:** Culpeper County
Contract Began: 2012 **Contract End:** Present
Contact Person: Paul Howard, Director of Environmental Services
Phone: 540-718-7246
E-mail Address: PHoward@CULPEPERCOUNTY.GOV
2. **Jurisdiction:** Orange County
Contract Began: 2015 **Contract End:** Present
Contact Person: Kenneth Yount, Convenience Site Supervisor
Phone: 540-840-5909
E-mail Address: kyount@orangecountyva.gov
3. **Jurisdiction:** City of Charlottesville
Contract Began: 2012 **Contract End:** Present
Contact Person: Thomas Morris, Refuse Supervisor
Phone: 434-970-3834
E-mail Address: moristt@charlottesville.gov

RETURN THIS PAGE

IV. Contractor Compliance Information (add lines or pages as required):

1. Summarize and date all Offeror's recordable injuries and accidents during the past twelve (12) months within the district/regional office proposed:
 - a. 6/12/24: Helper slipped exiting truck, burned elbow on truck exhaust cover
 - b. _____
 - c. _____
 - d. _____
2. Summarize and date all Offeror's D.O.T. or D.M.V. violations during the past twelve (12) months within the district/regional office proposed:
 - a. NONE
 - b. _____
 - c. _____
 - d. _____

V. Biographical Data - please attach resume of Contract Administrator & Field Supervisor(s) below and designate Owner's primary point of contact; Field Supervisor(s) may not be included as drivers in section V below:

1. Contract Administrator: Hunter Horn
2. Contract Field Supervisor: Ron Horn
3. Contract Field Supervisor: Todd Myers

VI. Drivers - Please list names of Offeror's drivers proposed to work under this Agreement. DMV records, tenure with Contractor, and accident history must be included with Proposal submission and updated at least annually thereafter for all drivers listed. A background check will be required of all Contractor's drivers before working under this Agreement. Attach additional information and add Drivers as applicable.

1. Driver #1: Joseph Hawkins, 4 years
2. Driver #2: Dylan Scott, 5 years
3. Driver #3: Casey Edmonson, 3 years
4. Driver #4: Warren Elkins, 10 years
5. Driver #5: Bradd Underwood, 4 years
6. Driver #6: Anthony Barney, 4 years
7. Driver #7: Allen Tomlinson, 3 years

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VII. Mechanics – Please list name and tenure of Offeror's mechanics proposed to work under this Agreement. Attach qualifications and add Mechanics as applicable.

1. Mechanic #1: Matthew Hanna, 15 years
2. Mechanic #2: Devin Hanna, 7 years
3. Mechanic #3: Edward Kenny, 2 years

VIII. Trucks – Please provide information concerning Truck Fleet –

1. Total Fleet Size: 26
 - a. Number of front-end tandem rear axle trucks - 6
 - b. Number of tandem rear axle roll-off Trucks - 8
 - c. Number of 30-cubic yard and 40-cubic yard containers - 110-30yds / 25-40yds
2. Contractor's Proposed Trucks (Tandem rear axle) - Year, Make, Model, Mileage, (last 4 digits of VIN #):
 - a. Roll-off Truck #1: 2025 Mack GR64B MI 8,114 HR 390 VIN 6117
 - b. Roll-off Truck #2: 2025 Mack GR64B MI 3,485 HR 188 VIN 6009
 - c. Roll-off Truck #3: 2024 Peterbilt 567 MI 54,741 HR 3,159 VIN 1113
 - d. Roll-off Truck #4: 2017 Peterbilt 567 MI 188,646 HR 19,244 VIN 7612
 - e. Roll-off Truck #5: 2017 Peterbilt 567 MI 417,366 HR 18,401 VIN 8012
 - f. Front-end Loader #1: 2020 Mack TE64 MI 154,677 HR 11,965 VIN 5750
 - g. Front-end Loader #2: 2023 Mack TE64 MI 97,543 HR 6,730 VIN 8763

IX. Contract Period: Five Year Initial Term w/ Five 1-Year Option Periods

X. Waste & Recycling Pulls/Hauls – All Owner Locations

Category	Price
Price to pull/deliver waste & recycling roll-off container to Corral Farm facility and to service Fauquier County farms	\$ <u>165.00</u> per Pull
Price to provide front-end service <u>per location</u> and deliver to Corral Farm facility	\$ <u>26.00</u> per Location
Price to provide one (1) on-call additional front-end collection service per location (not routinely scheduled) and deliver to Corral Farm facility	\$ <u>35.00</u>
Price to provide on-call roll-off service at Corral Farm facility (per pull/return price for Owner containers)	\$ <u>165.00</u> per pull Minimum pulls <u>2</u> per day \$ <u>165.00</u> per hour Minimum two (2) hours per day

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XI. On-call Container Rental and/or Hauling Services:

Owner's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$ 150.00 per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$ 235.00 per Trip

Contractor's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$ 175.00 per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$ 255.00 per Trip

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 5.00 per Day

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 35.00 per Week

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 100.00 per Month

XII. Offeror confirmation of availability to provide emergency Sunday pulls/container switch-outs within 2 hours of verbal request? Yes X No _____

XIII. Offeror wishes to donate hauling services for community festivals and events? Yes X No _____

XIV. Description of Garage/Shop to Provide As-Requested Container Maintenance/Repair Services (cleaning, painting, welding):

cleaning, painting, & minor welding can be performed by the local GFL team in Culpeper.

major repairs & welding will be performed by GFL Subcontractor Danville Mobile Container Services

****When GFL is at fault for damages to county owned containers***

XV. Identification of Sub-Contractors (if any):

Danville Mobile Container Services: for any major Container Maintenance & Repair Services

XVI. Description of Front-end Truck Calibration Process and Schedule:

Regular calibration of truck scales performed by trained technician in the PM Service schedule

RETURN THIS PAGE

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998391

First Name: ANTHONY
Last Name: BARNEY
License Number: T62051304
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 1968-05-19
City: CULPEPER
Postal Code: 22701

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2023-07-30
Expiration Date: 2029-05-19

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

MEDICAL CERTIFICATES:

Expiration Date: 2026-02-14
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2025-02-14
Medical Certificate Source ID: MVR
Examiner First Name: CHRISTOPHER
Examiner Last Name: DIETZ
Examiner M D License No: 0102202862
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: OSTEOPATHIC DOCTOR
Examiner M D Registry No: 3072375688
Examiner Phone No: (804)378-3739

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 05/21/2015

(CONTINUED...)

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continued...

Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998391

Full Name ANTHONY BARNEY

Lic Num: T62051304

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 03/02/2021 EXPIRES: 05/19/2029 RSN: DESCRIPTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 12/14/2020 EXPIRES: 05/19/2029, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: RENEWAL, CLASS: D OPERATOR DL, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 06/07/2017 EXPIRES: 05/19/2021 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 03/14/2016 EXPIRES: 05/19/2021 RSN: FEE REQUIRED, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: REISSUE, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 05/21/2015 EXPIRES: 05/19/2021 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 05/15/2013 EXPIRES: 05/19/2021, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Restrictions: NO

Comment: Reason: LICENSE MUTI

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998395

First Name: ALLEN
Last Name: TOMLINSON
License Number: T63855992
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: SCHOOL BUS, PASSENGER
Restrictions: - - -

Birth Date: 1991-05-31
City: CULPEPER
Postal Code: 22701

Client Risk Score: - - -
Gender: U
Height: - - -
Weight: - - -

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2019-07-20
Expiration Date: 2027-05-31

Class Endorsement: SCHOOL BUS

Class Endorsement: PASSENGER

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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continued...

Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998395

Full Name ALLEN TOMLINSON

Lic Num: T63855992

MEDICAL CERTIFICATES:

Expiration Date: 2025-11-07

Status: CERTIFIED

Self Certificate: NON-EXCEPTED INTRASTATE

Description: MEDICAL CERTIFICATE

Issue Date: 2023-11-07

Restrictions: WEARING CORRECTIVE LENSES

Medical Certificate Source I D: MVR

Examiner First Name: RAVI

Examiner Last Name: SHARMA

Examiner M D License No: 0024177440

Examiner M D Lic Jurisd: VIRGINIA

Examiner Speciality: ADVANCED PRACTICE NURSE

Examiner M D Registry No: 9538583652

Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 09/13/2018

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 10/22/2018 EXPIRES: 05/31/2019 RSN: DESCRIPTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: S SCHOOL BUS, P PASSENGER, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 06/06/2018 EXPIRES: 05/31/2019 RSN: RESTRICTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: S SCHOOL BUS, P PASSENGER, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 11/12/2014 EXPIRES: 05/31/2019 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: S SCHOOL BUS, P PASSENGER, RESTRICTIONS: YES

Comment: Restrictions: YES

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998392

First Name: BRADD
Last Name: UNDERWOOD
License Number: A63421417
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: A
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 1985-01-27
City: CULPEPER
Postal Code: 22701

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: A
Description: Class A COMB VEH GCWR>26001
LBS TOW VEH>10000LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2020-11-21
Expiration Date: 2026-01-27

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

MEDICAL CERTIFICATES:

Expiration Date: 2025-05-22
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2023-05-22
Restrictions: WEARING CORRECTIVE LENSES
Medical Certificate Source I D: MVR
Examiner First Name: AMY
Examiner Last Name: MCELROY
Examiner M D License No: 0101243682
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: MEDICAL DOCTOR
Examiner M D Registry No: 4009300576
Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

(CONTINUED...)

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continued...

Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998392

Full Name BRADD UNDERWOOD

Lic Num: A63421417

Comment: ADDR CHG DATE: 03/19/2012

Comment: Previous License: DATE ISSUED: 05/14/2018 EXPIRES: 01/27/2026 RSN: DESCRIPTION, LICENSE TYPE:
COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: A COMB VEH GCWR>26001 LBS TOW
VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 01/20/2018 EXPIRES: 01/27/2026, LICENSE TYPE: COMMERCIAL DRIVER
LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS:
NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 10/14/2014 EXPIRES: 01/27/2018 RSN: FEE REQUIRED, LICENSE TYPE:
COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: A COMB VEH GCWR>26001 LBS TOW
VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Restrictions: YES

Comment: Reason: FEE REQUIRED

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998396

First Name: CASEY
Last Name: EDMONSON
License Number: T63884106
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 1999-04-02
City: CULPEPER
Postal Code: 22701

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2024-02-12
Expiration Date: 2027-04-02

Class:
Code: M2
Description: 2 WHEEL MC
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2024-02-12
Expiration Date: 2027-04-02

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

Type: Accident
Viol Sus Date: 2024-02-23
State Description: RESULTING IN NO APPARENT INJURY
E C D Code: AC01
E C D Description: Accident
Location: CULPEPER COUNTY
Miscellaneous: OWNER/OPERATOR: DRIVER - NON OWNER

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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continued...

Date Of Request 2025-04-28 Report Date: 2025-04-28
Full Name CASEY EDMONSON

Ref#: 998396
Lic Num: T63884106

MEDICAL CERTIFICATES:

Expiration Date: 2025-12-16
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2023-12-16
Restrictions: WEARING CORRECTIVE LENSES
Medical Certificate Source ID: MVR
Examiner First Name: CASEY
Examiner Last Name: SALGADO
Examiner M D License No: 0110007530
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: PHYSICIAN ASSISTANT
Examiner M D Registry No: 8282096151
Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.
Comment: ADDR CHG DATE: 02/12/2024
Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE
Comment: Previous License: DATE ISSUED: 03/02/2022 EXPIRES: 04/02/2027 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, M2 2 WHEEL MC, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 07/06/2019 EXPIRES: 03/31/2022, LICENSE TYPE: CDL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 11/05/2019 EXPIRES: 04/02/2027 RSN: CLASS CHANGE, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, M2 2 WHEEL MC, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 05/19/2018 EXPIRES: 04/02/2027, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: RENEWAL, CLASS: D OPERATOR DL, M2 2 WHEEL MC, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 12/29/2015 EXPIRES: 04/02/2019, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: ORIGINAL, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 03/06/2015 EXPIRES: 04/02/2019, LICENSE TYPE: DL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Accident Info: ANY ACCIDENT INFORMATION FURNISHED ON THIS TRANSCRIPT IS NOT INTENDED, NOR SHOULD BE INTERPRETED TO INDICATE OR PRESUME FAULT OR NON-FAULT FOR SUCH ACCIDENT.
Comment: Restrictions: YES
Comment: Reason: FEE REQUIRED
Comment: Restrictions: YES
Comment: Reason: FEE REQUIRED

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998394

First Name: DYLAN
Last Name: SCOTT
License Number: B63437058
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 2002-02-27
City: LOCUST GROVE
Postal Code: 22508

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2025-01-07
Expiration Date: 2033-02-27

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

MEDICAL CERTIFICATES:

Expiration Date: 2026-03-04
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2024-03-04
Medical Certificate Source I D: MVR
Examiner First Name: AMY
Examiner Last Name: MCELROY
Examiner M D License No: 0101243682
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: MEDICAL DOCTOR
Examiner M D Registry No: 4009300576
Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 02/23/2024

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Date Of Request 2025-04-28

Report Date: 2025-04-28

Lic Num: B63437058

Ref#: 998394

Full Name DYLAN SCOTT

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 06/23/2023 EXPIRES: 02/27/2025 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 04/17/2023 EXPIRES: 02/27/2025 RSN: INTERNET REI, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 03/10/2021 EXPIRES: 02/27/2025 RSN: DESCRIPTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 03/16/2020 EXPIRES: 03/31/2022, LICENSE TYPE: CDL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 10/28/2020 EXPIRES: 02/27/2025 RSN: CLASS CHANGE, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 05/30/2018 EXPIRES: 02/27/2025, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: ORIGINAL, CLASS: D OPERATOR DL, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 08/28/2017 EXPIRES: 02/27/2025, LICENSE TYPE: DL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Restrictions: YES

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998393

First Name: JOSEPH
Last Name: HAWKINS
License Number: T62041858
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: DOUBLE/TRIPLE TRAILERS,
TANK
Restrictions: - - -

Birth Date: 1976-05-08
City: RIXEYVILLE
Postal Code: 22737

Client Risk Score: - - -
Gender: U
Height: - - -
Weight: - - -

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2019-05-13
Expiration Date: 2027-05-08

Class Endorsement: DOUBLE/TRIPLE
TRAILERS

Class Endorsement: TANK

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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Date Of Request 2025-04-28

Report Date: 2025-04-28

Lic Num: T62041858

Ref#: 998393

Full Name JOSEPH HAWKINS

MEDICAL CERTIFICATES:

Expiration Date: 2025-08-27

Status: CERTIFIED

Self Certificate: NON-EXCEPTED INTERSTATE

Description: MEDICAL CERTIFICATE

Issue Date: 2024-08-28

Medical Certificate Source ID: MVR

Examiner First Name: LAURA

Examiner Last Name: VALERO

Examiner M D License No: 0024181390

Examiner M D Lic Jurisd: VIRGINIA

Examiner Speciality: ADVANCED PRACTICE NURSE

Examiner M D Registry No: 3056781100

Examiner Phone No: (540)727-8880

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 12/30/2017

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 12/30/2017 EXPIRES: 05/08/2019 RSN: CLASS CHANGE, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: T DOUBLE/TRIPLE TRAILERS, N TANK, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 04/21/2011 EXPIRES: 05/08/2019, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: T DOUBLE/TRIPLE TRAILERS, N TANK, RESTRICTIONS: NO

Comment: Restrictions: NO

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998390

First Name: WARREN
Last Name: ELKINS, JR
License Number: E23835767
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: A
Type: COMMERCIAL DRIVER LICENSE
Endorsements: TANK
Restrictions: - - -

Birth Date: 1974-10-14
City: BEALETON
Postal Code: 22712

Client Risk Score: - - -
Gender: U
Height: - - -
Weight: - - -

Class:
Code: A
Description: Class A COMB VEH GCWR>26001
LBS TOW VEH>10000LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2017-10-11
Expiration Date: 2025-10-14

Class Endorsement: TANK

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

Type: Violation
Violation Date: 2024-04-12
Conviction Date: 2024-07-08
State Code: 46.2-1158
State Description: OPERATE UNINSPECTED VEHICLE
A C D Code: B55
A C D Description: Expired or no vehicle safety inspection
Court Description: GENERAL DISTRICT CT CULPEPER COUNTY
State: VA
Miscellaneous: COUNSEL: WAIVED
Miscellaneous: DEFENDANT: NOT PRESENT
Miscellaneous: CDL HOLDER: YES

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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continued...

Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998390

Full Name WARREN ELKINS, JR

Lic Num: E23835767

MEDICAL CERTIFICATES:

Expiration Date: 2026-02-14

Status: CERTIFIED

Self Certificate: NON-EXCEPTED INTERSTATE

Description: MEDICAL CERTIFICATE

Issue Date: 2024-02-14

Restrictions: WEARING CORRECTIVE LENSES

Medical Certificate Source ID: MVR

Examiner First Name: LISA

Examiner Last Name: PIERCE

Examiner M D License No: 0024186407

Examiner M D Lic Jurisd: VIRGINIA

Examiner Speciality: ADVANCED PRACTICE NURSE

Examiner M D Registry No: 5680035969

Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: Previous License: DATE ISSUED: 10/13/2009 EXPIRES: 10/14/2017, LICENSE TYPE: COMMERCIAL DRIVER
LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: N
TANK, RESTRICTIONS: YES

Comment: Restrictions: YES



Tab 3

Bid Body with Addendums

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

ADDENDUM

ISSUE DATE: April 29, 2025
IFB: 25-109-C-S
TITLE: Solid Waste and Recycling Services
ADDENDUM NO: 001
ISSUED BY: Fauquier County Government and Public Schools

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of bids:

☒ Is not extended;

Is extended to:

DESCRIPTION OF ADDENDUM:

This addendum 001 offers responses to questions submitted via email(GFL Environmental) as well as questions submitted via the Bonfire Portal. Please see below and the accompanying attachments.

1. Are scales required for the FE Service? *Yes*
2. Would you consider striking the 30 day termination for convenience and replace it with cause?
Changing our terms and conditions in any way requires full legal review by our County Attorney. Due to the length of time for the required legal review, we would not have time to get this answered prior to the Bid due date and time. As such, we cannot accept this change or advise its allowance prior to bid or award.
3. Could we get winning bid submittal from the last RFP? *Yes, see attached.*
4. Could we get the current pricing? *See Attached.*
5. Can we park a truck at Corral Farm? *Yes.*

All other Terms, Conditions, Tables, Charts, Specifications or Drawings not otherwise changes remain as originally stated or shown. A signed copy of this addendum must be received with your Bid submission and acknowledged on the Bid Form.

Scott Bargas 5/1/25

Fauquier County Government and Public Schools:

By: <i>Scott Bargas</i>	Title: Procurement Officer III
Printed Name: Scott Bargas	Date: 4/29/2025

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

ADDENDUM

ISSUE DATE: May 2, 2025

RFP: 25-109-C-S

TITLE: Solid Waste and Recycle Services

ADDENDUM NO: 002

ISSUED BY: Fauquier County Government and Public Schools

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of bids:

Is not extended;

☒ Is extended to:

DESCRIPTION OF ADDENDUM:

1. The close date for this solicitation has been extended to 5/14/25@ 3:00PM

All other Terms, Conditions, Tables, Charts, Specifications or Drawings not otherwise changes remain as originally stated or shown. A signed copy of this addendum must be received with your Bid submission and acknowledged on the Bid Form.  5/5/25

Fauquier County Government and Public Schools:

By: <i>Scott Bargas</i>	Title: Procurement Officer III
Printed Name: Scott Bargas	Date: 5/2/2025



ISSUED BY:
Fauquier County Government & Public Schools
Procurement Division
320 Hospital Drive, Suite 23
Warrenton, VA 20186-3037



Telephone (540) 422-8352

Fax (540) 422-8355

IFB/RFP Number:	RFP 26-100-C-8
Title:	Solid Waste and Recycling Services
Date Issued:	April 7, 2025
Pre-Bid/Proposal	(Optional) April 16, 2025 Optional Pre-proposal Conference @ 10:00am Location: Environmental Services Main Office, 6438 College Street, Warrenton, Virginia
Deadline For Questions:	April 21, 2025 @ 5pm
Bid/Proposal Due Date:	May 7, 2025 @ 3pm

To be considered, all Bidders/Offers must respond by the due date and time listed above. Bids and Offers will be accepted either via our solicitation portal: <https://faulquiercounty.bonfirehub.com/opportunities/> or via mail or delivery as indicated in this solicitation package. Late responses will not be accepted.

To be considered responsive, all Bidders/Offers shall complete Section I-VII below and provide this sheet signed with any submission.

I. Company Identification

Name:	GFL Environmental	Contact Name:	Hunter Horn
Mailing Address:	15490 Montano Dr	Title:	General Manager
Remit Address:	Culpeper, VA 22701	Phone:	540-276-2476
FEIN #:	30-0953097	Fax:	
VA SCC ID#:	53092881	Email:	h.horn@gflenv.com

II. Company Classification

Principal place of business located in (state)	VA	State of incorporation	VA
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III. Check one:

☐ Sole Prop.	☐ Limited Liability Corporation
☐ Partnership	☐ Joint Venture
☐ Limited Partnership	☐ Other
☒ Corporation	

IV. Check all that apply:

☐ Small	☐ Minority Owned
☐ Women Owned	☐ Service-Disabled Veteran Owned

V. Addenda Receipt Confirmation:

Addendum #:	Addendum #:	Addendum #:	Addendum #:	Addendum #:	Addendum #:
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VI. Signature and Agreement

In accordance with this Bid or Proposal request and subject to all terms, conditions and attachments, the undersigned offers and agrees to furnish the goods, and/or services in accordance with the submitted signed Bid or Proposal or as mutually agreed upon by subsequent negotiations. The undersigned certifies that they have read and understand all standard, supplemental, and/or special terms and conditions provided herein.

Authorized Signature:		Date:	4/23/25
Printed Name:	Hunter Horn	Title:	General Manager

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<u>SECTION NO.</u>	<u>SECTION HEADING</u>
	SOLICITATION RESPONSE FORM
1	PURPOSE
2	PRE-PROPOSAL CONFERENCE
3	QUESTIONS AND COMMUNICATIONS
4	BACKGROUND
5	STATEMENT OF NEEDS
6	SUBMISSION OF PROPOSALS
7	INSURANCE
8	VIRGINIA STATE CORPORATION COMMISSION
	GENERAL TERMS AND CONDITIONS
	*INSURANCE CHECKLIST
	*PROPRIETARY INFORMATION FORM
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	*CERTIFICATION NO CRIMES AGAINST CHILDREN
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*Indicates forms that must be returned with your response.

1.0 PURPOSE:

The purpose and intent of this solicitation is to obtain the services of a qualified firm(s) or consultant to perform the full scope of work provided in the Statement of Needs/Scope of Work (Attachment A to this RFP).

This solicitation is issued by the Fauquier County Government and Public Schools Procurement Division, for the Finance Department on behalf of Fauquier County and the Fauquier County School Board, political subdivisions of the Commonwealth of Virginia, herein after referred to for convenience as "Owner".

For ease of reference, each organization submitting a response to the Request for Proposal will hereinafter be referred to as an "Offeror". An Offeror whose proposal would result in a formal agreement will hereinafter be referred to as a "Contractor".

The contents of the proposal submitted by the successful Offeror, this RFP and all modifications made thereof, will become part of any contract awarded as a result of this solicitation. The successful Firm will be required to sign a contract with the Owner.

2.0 OPTIONAL PRE-PROPOSAL CONFERENCE:

An optional pre-proposal conference is scheduled for April 15, 2025 at 10am. It will be held at Environmental Services Main Office, 6438 College Street, Warrenton, Virginia

The purpose of this conference is to allow potential Bidders an opportunity to present questions and obtain clarification relative to any facet of the Work and this Solicitation. Due to the importance of all Bidders having a clear understanding of the specifications and requirements of this solicitation.

Bidders may schedule an individual site visit if conducive to Environmental Services availability.

3.0 QUESTIONS AND COMMUNICATIONS:

All contact between Offerors and the County with respect to this solicitation will be formally held at scheduled meetings or in writing through the Purchasing Department. **Questions concerning this solicitation are due by the deadline for questions shown on the cover page. Questions submitted after the deadline will not be answered.** Misinterpretation of specifications shall not relieve the Contractor(s) of responsibility to perform. Substantive questions must be submitted in writing via mail, express mail, e-mail, fax, etc., to the County Purchasing Department, by the deadline on the cover page. All properly submitted substantive questions will be responded to in writing, in the form of an Addendum to the solicitation. Failure to submit questions or to otherwise seek clarification(s) by the deadline for submitting questions shall constitute a waiver of any potential claim by the Offeror/Contractor.

Communications between prospective Offerors, their agents and/or representatives and any member of the County other than as authorized herein, concerning this solicitation are prohibited. In any event and in all circumstances, unauthorized communications cannot be relied upon

Addenda to the RFP

The County reserves the right to amend this solicitation at any time prior to the deadline for submitting proposals. If it becomes necessary to revise any part of this solicitation, notice of the revision will be given in the form of a written Addendum that will be provided to all prospective Offerors who are on record with the Purchasing Department as having received this solicitation. Addenda will be distributed within a reasonable time to allow Offerors to consider them in preparing their proposals. If in the opinion of the Purchasing Manager, the deadline for receipt of proposals does not allow sufficient time; the deadline shall be extended. Acknowledge your receipt

and compliance with the Addenda by noting it in the space provided on the Solicitation Response Form (Attachment B). Failure to acknowledge receipt of an Addendum may result in rejection of the proposal.

4.0 BACKGROUND:

Fauquier County is located in the north-central Piedmont region of Virginia, approximately 40 miles southwest of Washington, D.C. and 95 miles northwest of Richmond, Virginia. The county encompasses a land area of approximately 660 square miles. Due to its proximity to Washington, D.C., the county has experienced consistent population growth rates over the past ten years. The estimated 2023 population is 75,165 residents. Despite population growth, the county remains primarily rural in nature.

5.0 STATEMENT OF NEEDS/SCOPE OF WORK:

See Attachment A of this RFP providing the following sections if applicable:

- Background and Purpose
- Statement of Needs/Scope of Work
- Owner Responsibilities
- Specific Proposal Requirements
- Offeror Qualifications
- Evaluation and Award Criteria
- Contract Term
- Contract Administration
- Any special or supplemental terms and conditions

6.0 SUBMISSION OF PROPOSALS:

6.1 General Requirements:

Offerors may submit proposals electronically through Bonfire or by delivering/ mailing hard copy proposals to the Procurement Office. Whether electronic or hard copy, proposals must be received by the due date and time or the proposals shall not be accepted.

Offerors are cautioned to not submit both electronic and hard copy proposals. If both types of proposals are received, Procurement will open only the first proposal received and the second shall be deemed nonresponsive and will not be considered for award.

The following general information is provided and shall be carefully followed by all Offerors to ensure that proposals are properly prepared.

- A. Each Offeror must furnish all information required by the RFP. Proposals signed by an agent of the corporation must be accompanied by evidence of his or her authority to bind the corporation to the terms and conditions of this solicitation. In order to be considered for selection, Offerors must submit a complete response to this RFP. All proposals must be submitted via Bonfire or delivered to the Procurement Office by the date and time noted. The Offeror shall make no other distribution of the proposal.
- B. The County reserves the right to conduct discussions with qualified Offerors in any manner necessary to serve the best interest of the County.

6.2 Duration of Proposals

Proposals shall be valid for a minimum of 120 days following the deadline for submitting offers. If an award is not made during that period, all offers shall be automatically extended for another 120 days. Offers will be automatically renewed until such time as either an award is made, or proper Notice is given

to the County of Offeror's intent to withdraw its offer. Offers may only be canceled by submitting Notice at least 15 days before the expiration of the then current 120-day period.

6.3 Proposal Organization

Proposals should be organized in the order in which the requirements are presented. Those requirements are listed in Attachment A to this RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number should be repeated at the top of the next page. The proposal should contain a table of contents, which cross-references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed. The Offeror's proposal should provide all the information that it considers pertinent to its qualifications for the project, and which respond to the Statement of Needs described. *Failure to include any of the below listed Proposal elements may be considered grounds to deem the proposal non-responsive.*

6.4 Proposal Preparation

- 6.4.1 An authorized representative of the Offeror shall sign proposals. All information requested should be submitted. Failure to submit all information requested may result in the Owner requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by the Owner. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- 6.4.2 Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- 6.4.3 In order to be considered for selection, Offerors must submit a complete response to the RFP. One (1) original via the <https://fauquiercounty.bonfirehub.com/> or mailed to the Procurement Office

HARD COPY SUBMISSION OF PROPOSALS:

- 6.5 Offerors must submit a complete response to the RFP. In order to be considered responsive, the required number of copies in the requested format (requirements provided as part of Attachment A) must be submitted, along with a flash drive containing the full original proposal and, if applicable, a full redacted version.

All hard copy Proposals shall be submitted in a sealed envelope or package with the following information on the outside of each such envelope or package:

From:

<i>Name of Offeror</i>	<i>Due Date</i>	<i>Time</i>
<i>Street or Box Number</i>	<i>RFP No.</i>	
<i>City, State, Zip Code</i>	<i>RFP Title</i>	

The envelope shall be labeled as directed above. If a Proposal submission is not contained in an envelope or package and labeled as indicated above, the Offeror takes the risk that the envelope or package may be inadvertently opened, and the information compromised which may cause the Proposal to be disqualified.

If Proposal is being forwarded by mail or another mail service, the above marking information shall be duplicated on the outside of the mailing envelope or package as well as the interior sealed envelope or package containing the Proposal.

Hard copy Proposals shall be either hand delivered, express mailed, or mailed to:

**Fauquier County Procurement Office
320 Hospital Drive
Suite 23
Warrenton, Virginia 20186**

Offerors should allow adequate time for mail or express mail delivery. Package tracking is recommended. Proposals not received by the due date and time shall not be considered and shall be returned unopened.

- 6.5.1 Proposals received after the specified due date and time will not be considered for contract award and will be returned to the Offeror.
- 6.5.2 **Facsimile Proposals will not be accepted and will result in rejection of the Proposal.**
- 6.5.2 All information required by the solicitation should be supplied to constitute a responsive Proposal. All information submitted including prices should be typed so as to insure legibility. However, the Offeror's signature should be handwritten in ink in order for the Proposal to be considered.
- 6.5.3 All questions pertaining to this solicitation must be received by the Deadline for Questions as shown on the cover page of this solicitation. All questions received by the Deadline for Questions will be answered via written addendum and will be posted on the Bonfire portal.
- 6.5.4 **It is the responsibility of the Offeror to monitor for issued addenda and provide acknowledge of all addenda on the Solicitation Response Form, where noted.**
- 6.5.5 Proposals by corporations must be executed in the corporate name by the president or vice-president (other corporate officers may be required to provide evidence of authority to sign) and the corporate seal must be affixed and attested by the secretary or assistant secretary. The corporate address and state of incorporation must be shown below the signature.
- 6.5.6 Proposals by partnerships must be executed in the partnership name and signed by a partner or other authorized person, whose title must appear under the signature and the official address of the partnership must be shown below the signature.
- 6.5.7 All names must be typed or printed above the signature.

ELECTRONIC SUBMISSION OF PROPOSALS

- 6.5.8 In lieu of hard copy submission, any Proposals may be received electronically through Fauquier County's online Procurement Portal at: <https://fauquiercounty.bonfirehub.com.on> or before the Submittal Deadline. Proposal submissions and registration are free of charge. Offerors can register

for a free account at: <https://fauquiercounty.bonfirehub.com>, which will be required when submitting an electronic Proposal.

- 6.5.9 For any Offeror selecting to submit electronically, Proposal documents may be uploaded at any time during the open period. The official time used for receipt of electronic Proposals/modifications is the time stamp within the Bonfire portal. No other clocks, calendars or timepieces are recognized for electronic Proposals. Paper copy Proposal receipts and the Proposal opening order for paper and electronic copies will be governed by paragraph 5.1 For technical questions related to a submission contact Bonfire at Support@GoBonfire.com.
- 6.5.10 If, at the time of the scheduled Proposal closing Fauquier County Government and Schools are closed due to inclement weather or another unforeseeable event, the Proposal closing will be delayed until the second business day following the reopening of the County Government offices.
- 6.5.11 Technical Information: Uploading large documents may take time, depending on the size of the file(s) and your Internet connection speed. You will receive an email confirmation receipt with a unique confirmation number once you finalize your submission. Minimum system requirements for the Bonfire portal - Internet Explorer 11, Microsoft Edge, Good Chrome, or Mozilla Firefox. JavaScript must be enabled. Browser cookies must be enabled.

RECEIPT AND OPENING OF PROPOSALS:

- 6.5.12 Proposals will be received at the time and place designated on the cover page of this RFP. Any Proposal received at the office designated in the solicitation after the exact time specified for receipt of the Proposal is considered a late Proposal and will not be accepted. The Owner is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private carriers or the inter-office mail system. It is the sole responsibility of the Offeror to ensure their Proposal reaches the Procurement Division by the designated date and hour.
- The official time used in receipt of Proposals is the time on as listed on the Bonfire portal.
 - Late Proposals will be returned to the Offeror UNOPENED, if solicitation number, acceptance date and Offeror/Offeror's return address is shown on the container.
- 6.5.13 The Owner reserves the right to waive any informalities at Owner's discretion or to reject any or all Proposals.

7.0 INSURANCE:

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded a contract, it will have the insurance coverage specified on the Insurance Checklist at the time the work commences. Additionally, it will maintain this coverage during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission. During the period of the contract, the Owner reserves the right to require the Firm to furnish certificates of insurance for the coverage required with the Fauquier County Board of Supervisors and Fauquier County School Board endorsed as additional insured.

8.0 VIRGINIA STATE CORPORATION COMMISSION:

The Contractor shall maintain a valid certificate of authority or registration to transact business in Virginia with the Virginia State Corporation Commission as required by Title 13.1 or Title 50 of the Code of Virginia, during the term of the Contract or any Contract renewal. The Contractor shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth to be revoked or cancelled at any time during the terms of the contract. If the Contractor fails to remain in compliance with the provisions of this section, the contract may be voided by the County

GENERAL TERMS, CONDITIONS AND INSTRUCTIONS TO BIDDERS/OFFERORS

Revised 08/05/2021

Vendor: These general rules and conditions shall apply to all purchases and be a part of each solicitation and every contract awarded by the Procurement Division, unless otherwise specified. The Procurement Division is responsible for the purchasing activity of Fauquier County, which is comprised of the Fauquier County Board of Supervisors, a body politic and political subdivision of the Commonwealth of Virginia, and the Constitutional Officers of Fauquier County, Virginia, and the Fauquier County School Board, a body corporate. The term "Owner" as used herein refers to the contracting entity which is the signatory on the contract and may be either Fauquier County or the Fauquier County School Board, or both. Bidder/Offeror or their authorized representatives are expected to inform themselves fully as to the conditions, requirements, and specifications before submitting bids/proposals: failure to do so will be at the bidder's/Offeror's own risk and except as provided by law, relief cannot be secured on the plea of error.

Subject to all Federal, State and local laws, policies, resolutions, regulations, rules, limitations and legislation, bids/proposals on all solicitations issued by the Procurement Division will bind bidders/Offerors to applicable conditions and requirements herein set forth unless otherwise specified in the solicitation.

1. **AUTHORITY**-Except as delegated in the Procurement Procedures Manual, the Purchasing Agent has the sole responsibility and authority for negotiating, placing and when necessary modifying every solicitation, contract and purchase order issued by the Owner. In the discharge of these responsibilities, the Purchasing Agent may be assisted by assigned buyers. Unless specifically delegated by the Purchasing Agent, no other Owner officer or employee is authorized to order supplies or services, enter into purchase negotiations or contracts, or in any way obligate the Owner for an indebtedness. Any purchase order or contract made which is contrary to these provisions and authorities shall be of no effect and void and the Owner shall not be bound thereby.
2. **COMPETITION INTENDED:** It is the Owner's intent that this solicitation permit competition. It shall be the Bidder's/Offeror's responsibility to advise the Purchasing Agent in writing if any language, requirement, specification, etc., or any combination thereof, stifles competition or inadvertently restricts or limits the requirements stated in this solicitation to a single source. The Purchasing Agent must receive such notification not later than five (5) business days prior to the deadline set for acceptance of the bids/proposals.

CONDITIONS OF BIDDING

3. **CLARIFICATION OF TERMS:** Unless otherwise specified, if any Bidder/Offeror has questions about the specifications or other solicitation documents, the prospective Bidder/Offeror should contact the buyer whose name appears on the face of the solicitation no later than five (5) business days prior to the date set for the opening of bids or receipt of proposals. Any revisions to the solicitation will be made only by addendum issued by the Buyer. Notifications regarding specifications may not be considered if received in less than five (5) business days of the date set for opening of bids/receipt of proposals.
4. **MANDATORY USE OF OWNER FORMS AND TERMS AND CONDITIONS:** Failure to submit a bid/proposal on the official Owner forms provided for that purpose shall be a cause for rejection of the bid/proposal. Unauthorized modification of or additions to any portion of the Invitation to Bid or Request for Proposal may be cause for rejection of the bid/proposal. However, the Owner reserves the right to decide, on a case-by-case basis, in its sole discretion, whether to reject any bid or proposal which has been modified.
5. **LATE BIDS/PROPOSALS & MODIFICATION OF BIDS/PROPOSALS:**
Any bid/proposal/modification received at the office designated in the solicitation after the exact time specified for receipt of the bid/proposal/modification is considered a late bid/proposal/modification. The Owner is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private carriers or the inter-office mail system. It is the sole responsibility of the Bidder/Offeror to ensure their bid/proposal reaches the Procurement Division by the designated date and hour.
 - a. The official time used in the receipt of bids/proposals is that time stamp within the Bonfire Portal.
 - b. Late bids/proposals/modifications will be returned to the Bidder/Offeror UNOPENED, if solicitation number, acceptance date and Bidder/Offeror's return address is shown on the container.
 - c. If the Owner closes its offices due to inclement weather or other unforeseen emergency scheduled bid openings or receipt of proposals will be extended to the next business day, same time.
6. **WITHDRAWAL OF BIDS/PROPOSALS:**
A Bidder/Offeror for a contract other than for public construction may request withdrawal of his or her bid/proposal under the following circumstances:
 - a. Bids/Proposals may be withdrawn on written request from the Bidder/Offeror received at the address shown in the solicitation prior to the time of acceptance.
 - b. Requests for withdrawal of bids/proposals after opening of such bids/proposals but prior to award shall be transmitted to the Purchasing Agent, in writing, accompanied by full documentation supporting the request. If the request is based on a claim of error, documentation must show the basis of the error. Such documentation may take the form of supplier quotations, vendor work sheets, etc. If bid bonds were tendered with the bid, the Owner may exercise its right of collection.No Bid/Proposal may be withdrawn under this paragraph when the result would be the awarding of the contract on another bid/Proposal of the same bidder/Offeror or of another bidder/Offeror in which the ownership of the withdrawing bidder/Offeror is more than five percent. In the case

of Invitation for Bids, if a bid is withdrawn under the authority of this paragraph, the lowest remaining bid shall be deemed to be the low bid. No bidder/Offeree that is permitted to withdraw a bid/proposal shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid/proposal was submitted.

7. **ERRORS IN BIDS/PROPOSALS** – When an error is made in extending total prices, the unit bid price will govern. Erasures in bids/proposals must be initialed by the bidder/Offeree. Carelessness in quoting prices, or in preparation of bid/proposal otherwise, will not relieve the Bidder/Offeree. Bidders/Offerees are cautioned to recheck their bids/proposals for possible error. Errors discovered after public opening cannot be corrected and the bidder will be required to perform if his or her bid is accepted.
8. **IDENTIFICATION OF BID/PROPOSAL ENVELOPE:** The signed bid/proposal and requested copies should be returned in a separate envelope or package, sealed and identified with the following information:

ADDRESSED AS INDICATED ON PAGE 1

IFB/RFP NUMBER

TITLE

BID/PROPOSAL DUE DATE AND TIME

VENDOR NAME AND COMPLETE MAILING ADDRESS (RETURN ADDRESS)

If a bid/proposal is not addressed with the information as shown above, the Bidder/Offeree takes the risk that the envelope may be inadvertently opened and the information compromised, which may cause the bid/proposal to be disqualified. Bids/Proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other proposals should be placed in the envelope.

9. **ACCEPTANCE OF BIDS/PROPOSALS:** Unless otherwise specified, all formal bids/proposals submitted shall be valid for a minimum period of one hundred twenty (120) calendar days following the date established for acceptance. At the end of the one hundred twenty (120) calendar days the bid/proposal may be withdrawn at the written request of the Bidder/Offeree. If the proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is canceled.
10. **CONDITIONAL BIDS:** Conditional bids are subject to rejection in whole or in part.
11. **BIDDERS PRESENT:** At the time fixed for the opening of responses to a bid, bid contents will be made public for the information of bidders and other interested parties who may be present either in person or by representative. All bids will be opened at the time and place specified and read publicly. Bid tabulations are posted on the Procurement Division's Bulletin Board for a minimum of 10 days from award date. At the time fixed for the receipt of responses for Request for Proposals, only the names of the Offerors will be read and made available to the public.
12. **RESPONSE TO SOLICITATIONS:** In the event a vendor cannot submit a bid on a solicitation, the vendor is requested to return the solicitation cover sheet with an explanation as to why the vendor is unable to bid on these requirements. Because of the large number of firms listed on the Owner's Bidders List, it may be necessary to delete from this list the names of those persons, firms or corporations who fail to respond after having been invited to bid for three (3) successive solicitations. Such deletion will be made only after formal notification of the intent to remove the firm from the Owner's Bidders List.
13. **BIDDER INTERESTED IN MORE THAN ONE BID:** If more than one bid is offered by any one party, either directly or by or in the name of his or her clerk, partner, or other persons, all such bids may be rejected. A party who has quoted prices on work, materials, or supplies to a bidder is not thereby disqualified from quoting prices to other bidders or firms submitting a bid directly for the work, materials or supplies.
14. **TAX EXEMPTION:** The Owner is exempt from the payment of any federal excise or any Virginia sales tax. The price bid must be net, exclusive of taxes. Tax exemption certificates will be furnished if requested by the Bidder/Offeree.
15. **DEBARMENT STATUS:** By submitting their bids/proposals, Bidders/Offerees certify that they are not currently debarred from submitting bids/proposals on contracts by the Owner, nor are they an agent of any person or entity that is currently debarred from submitting bids or proposals on contracts by the Owner or any agency, public entity/locality or authority of the Commonwealth of Virginia.
16. **ETHICS IN PUBLIC CONTRACTING:** The provisions contained in *Code of Virginia* §§ 2.2-4367 through 2.2-4377 (the Virginia Public Procurement Act), as amended from time to time, shall be applicable to all contracts solicited or entered into by the Owner. By submitting their bids/proposals, all Bidders/Offerees certify that their bids/proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other Bidder, Offeree, supplier, manufacturer or subcontractor in connection with their bid/proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
17. **NO CONTACT POLICY:** No Bidder/Offeree shall initiate or otherwise have contact related to the solicitation with any Owner representative or employee, other than the Procurement Division, after the date and time established for receipt of bids/proposals. Any contact initiated by a Bidder/Offeree with any Owner representative, other than the Procurement Division, concerning this solicitation is prohibited and may cause the disqualification of the Bidder/Offeree from this procurement process.

18. **VIRGINIA FREEDOM OF INFORMATION ACT:** All proceedings, records, contracts and other public records relating to procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act (*Code of Virginia* § 2.2-3700 *et. seq.*) and § 2.2-4342 of the Virginia Public Procurement Act except as provided below:
- a. Cost estimates relating to a proposed procurement transaction prepared by or for a public body shall not be open to public inspection.
 - b. Any competitive sealed bidding bidder, upon request, shall be afforded the opportunity to inspect bid records within a reasonable time after the opening of bids but prior to award, except in the event that the Owner decides not to accept any of the bids and to reopen the contract. Otherwise, bid records shall be open to public inspection only after award of the contract. Any competitive negotiation Offeror, upon request, shall be afforded the opportunity to inspect proposal records within a reasonable time after the evaluation and negotiations of proposals are completed but prior to award except in the event that the Owner decides not to accept any of the proposals and to reopen the contract. Otherwise, proposal records shall be open to the public inspection only after award of the contract except as provided in paragraph "c" below. Any inspection of procurement transaction records under this section shall be subject to reasonable restrictions to ensure the security and integrity of the records.
 - c. Trade secrets or proprietary information submitted by a bidder, Offeror or contractor in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information and Virginia Public Procurement Acts; however, the bidder, Offeror or contractor must invoke the protections of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.
 - d. Nothing contained in this section shall be construed to require the Owner, when procuring by "competitive negotiation" (Request for Proposal), to furnish a statement of reasons why a particular proposal was not deemed to be the most advantageous to the Owner.
19. **CONFLICT OF INTEREST:** Contractor certifies by signing bid to the Owner that no conflict of interest exists between Contractor and Owner that interferes with fair competition and no conflict of interest exists between Contractor and any other person or organization that constitutes a conflict of interest with respect to the contract with the Owner.

SPECIFICATIONS

20. **BRAND NAME OR EQUAL ITEMS:** Unless otherwise provided in the solicitation, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named; it conveys the general style, type, character, and quality of the article desired, and any article which the Owner in its sole discretion determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The Bidder is responsible to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Owner to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding, only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid non-responsive. Unless the Bidder clearly indicates in its bid/proposal that the product offered is "equal" product, such bid/proposal will be considered to offer the brand name product referenced in the solicitation.
21. **FORMAL SPECIFICATIONS:** When a solicitation contains a specification which states no substitutes, no deviation therefrom will be permitted and the bidder will be required to furnish articles in conformity with that specification.
22. **OMISSIONS & DISCREPANCIES:** Any items or parts of any equipment listed in this solicitation which are not fully described or are omitted from such specification, and which are clearly necessary for the completion of such equipment and its appurtenances, shall be considered a part of such equipment although not directly specified or called for in the specifications.

The Bidder/Offeror shall abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission, but shall fully complete every part as the true intent and meaning of the specifications and drawings. Whenever the mention is made of any articles, material or workmanship to be in accordance with laws, ordinances, building codes, underwriter's codes, A.S.T.M. regulations or similar expressions, the requirements of these laws, ordinances, etc., shall be construed as to the minimum requirements of these specifications.

23. **CONDITION OF ITEMS:** Unless otherwise specified in the solicitation, all items shall be new, in first class condition.

AWARD

24. **AWARD OR REJECTION OF BIDS:** The Purchasing Agent shall award the contract to the lowest responsive and responsible bidder complying with all provisions of the IFB, provided the bid price is reasonable and it is in the best interest of the Owner to accept it. Awards made in response to a RFP will be made to the highest qualified Offeror whose proposal is determined, in writing, to be the most advantageous to the Owner taking into consideration the evaluation factors set forth in the RFP. The Purchasing Agent reserves the right to award a contract by individual items, in the aggregate, or in combination thereof, or to reject any or all bids/proposals and to waive any informality in bids/proposals received whenever such rejection or waiver is in the best interest of the Owner. Award may be made to as many bidders/Offeror's as deemed necessary to fulfill the anticipated requirements of the Owner. The Purchasing Agent also reserves the right to reject the bid if a bidder is deemed to be a non-responsive bidder.
25. **ANNOUNCEMENT OF AWARD:** Upon the award or announcement of the decision to award a contract as a result of this solicitation, the Procurement Division will publicly post such notice on the Procurement Website at <http://www.fauquiercounty.gov/government/departments-h-z/procurement>
26. **QUALIFICATIONS OF BIDDERS OR OFFERORS:** The Owner may make such reasonable investigations as deemed proper and necessary to determine the ability of the Bidder/Offeror to perform the work/furnish the item(s) and the Bidder/Offeror shall furnish to the Owner all such

information and data for this purpose as may be requested. The Owner reserves the right to inspect Bidder's/Offeree's physical facilities prior to award to satisfy questions regarding the Bidder's/Offeree's capabilities. The Owner further reserves the right to reject any bid or proposal if the evidence submitted by or investigations of, such Bidder/Offeree fails to satisfy the Owner that such Bidder/Offeree is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.

27. **TIE BIDS:** In the case of a tie bid, the Owner may give preference to goods, services and construction produced in Fauquier County or provided by persons, firms or corporations having principal places of business in the County. If such choice is not available, preference shall then be given to goods and services produced in the Commonwealth pursuant to *Code of Virginia* § 2.2-4324. If no County or Commonwealth choice is available, the tie shall be decided by lot.

CONTRACT PROVISIONS

28. **APPLICABLE LAW AND COURTS:** Any contract resulting from this solicitation shall be governed and construed in all respects by the laws of Virginia, and any litigation with respect thereto shall only be brought in the appropriate General District or Circuit Court of Fauquier County, Virginia. The Contractor shall comply with all applicable federal, state and local laws and regulations.
29. **ANTITRUST:** By entering into a contract, the Contractor conveys, sells, assigns, and transfers to the Owner all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Owner under said contract. This includes, but is not limited to, overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations that arise under United States' or the Commonwealth's antitrust laws. Consistent and continued tie bidding could cause rejection of bids by the Purchasing Agent and/or investigation for antitrust violations.
30. **INVOICING AND PAYMENT TERMS:** Unless otherwise provided in the solicitation payment will be made forty-five (45) days after receipt of a proper invoice, or forty-five (45) days after receipt of all goods or acceptance of work, whichever is the latter.
- a. Invoices for items/services ordered, delivered/performed and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the contract number, purchase order number, and any federal employer identification number.
 - b. Any payment terms requiring payment in less than 45 days will be regarded as requiring payment 45 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 45 days, however.
 - c. The date of payment shall be deemed the date of postmark in all cases where payment is made by mail.
 - d. The Owner's fiscal year is July 1 - June 30. Contractors must submit invoices, especially for goods and/or services provided in the month of JUNE, for the entire month i.e. June 1 - June 30, so that expenses are recognized in the appropriate fiscal year.
 - e. Any payment made by the Contractor to the Owner shall only be made in U.S. Dollars. If payment is received in foreign currency the Owner may, in its sole discretion, reject such payment and require immediate compensation in U.S. Dollars.
31. **PAYMENT TO SUBCONTRACTORS:** A contractor awarded a contract under this solicitation is hereby obligated:
- a. To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Owner for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
 - b. To notify the Owner and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.
The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month compounded monthly (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Owner, except for amounts withheld as stated in 2 above. The date of mailing of any payment by postage prepaid U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Owner.
32. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the Contractor in whole or in part without the written consent of the Purchasing Agent.
33. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Owner, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to other remedies which the Owner may have.
34. **ANTI-DISCRIMINATION:** By submitting their bids/proposals, Bidders/Offerees certify to the Owner that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians with Disabilities Act, the Americans with Disabilities Act, the Virginia Human Rights Act (*Code of Virginia* § 2.2-3900 *et seq.*) and § 2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1(E)).

In every contract over \$10,000 the provisions in A and B below apply:

- a. During the performance of this contract, the Contractor agrees as follows:

- 1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 - 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
 - b. The Contractor will include the provisions of a. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
35. **CHANGES TO THE CONTRACT:** Changes can only be made to the contract in one of the following ways:
- a. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
 - b. The Owner may order changes within the general scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give the Owner a credit for any savings. Said compensation shall be determined by one of the following methods.
 - 1) By mutual agreement between the parties in writing; or
 - 2) By agreeing in writing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Owner's right to audit the Contractor's records and/or determine the correct number of units independently; or
 - 3) By ordering the Contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present the Owner with all vouchers and records of expenses incurred and savings realized. The Owner shall have the right to audit the records of the Contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Procurement Division within thirty (30) days from the date of receipt of the written order from the Procurement Division. If the parties fail to agree on an amount of adjustment, the questions of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for relieving disputes provided by the Disputes Clause of this contract. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the Contractor from promptly complying with the changes ordered by the Owner or with the performance of the contract generally.
 - c. No modification for a fixed price contract may be increased by more than 25% or \$50,000, whichever is greater without the advanced written approval of the Board of Supervisors or the School Board, as applicable.
36. **INDEMNIFICATION:** Contractor shall indemnify, keep and save harmless the Owner, its agents, officials, employees and volunteers against claims of injuries, death, damage to property, patent claims, suits, liabilities, judgments, cost and expenses which may otherwise accrue against the Owner in consequence of the granting of a contract or which may otherwise result therefrom, if it shall be determined that the act was caused through negligence or error, or omission of the Contractor or his or her employees, or that of the subcontractor or his or her employees, if any; and the Contractor shall, at his or her own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith; and if any judgment shall be rendered against the Owner in any such action, the Contractor shall, at his or her own expenses, satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend the Owner as herein provided.
37. **DRUG-FREE WORKPLACE:** During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

38. **TERMINATION:** Subject to the provisions below, the contract may be terminated by the Owner upon thirty (30) days advance written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- a. Termination for Convenience: In the event that the contract is terminated upon request and for the convenience of the Owner, without the required thirty (30) days advance notice, then the Owner shall be responsible for payment of services up to the termination date.
 - b. Termination for Cause: Termination by the Owner for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any shall not apply. However, pursuant to the Default provision of these General Conditions, the

Owner may hold the contractor responsible for any resulting additional purchase and administrative costs. The thirty (30) days advance notice requirement is waived in the event of Termination for Cause.

- c. **Termination Due to Unavailability of Funds in Succeeding Fiscal Years:** When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year, the contract shall be canceled without any liability or penalty to Owner.

39. **USE OF CONTRACT BY OTHER PUBLIC BODIES:** Except as prohibited by the current *Code of Virginia*, all resultant contracts will be extended, with the authorization of the Contractor, to other public bodies of the Commonwealth of Virginia and all currently active members of the Metropolitan-Washington Council of Governments (MWCOC) or, Mid-Atlantic Purchasing Team, to permit their ordering of supplies and/or services at the prices and terms of the resulting contract. If any other public body decides to use the final contract, the Contractor must deal directly with that public body concerning the placement or orders, issuance of the purchase order, contractual disputes, invoicing and payment. Fauquier County acts only as the "Contracting Agent" for these public bodies. Any resulting contract with other public bodies shall be governed by the laws of that specific entity. It is the Contractor's responsibility to notify the public bodies of the availability of the contract. Fauquier County shall not be held liable for any costs or damage incurred by another public body as a result of any award extended to that public body by the Contractor.
40. **AUDIT:** The Contractor hereby agrees to retain all books, records and other documents relative to this contract for five years after final payment, or until audited by the Owner, whichever is sooner. The agency, its authorized agents, and/or Owner auditors shall have full access to and right to examine any of said materials during said period.
41. **SEX OFFENDER REGISTRY NOTIFICATION:** The Contractor shall not employ on school property any employee who is a registered sex offender and shall enforce the same restriction upon all sub-contractors and agents of Contractor. Prior to starting work and quarterly during performance of the work, the Contractor shall check the Virginia State Police Sex Offender Registry to verify sex offender status of all employees and agents of Contractor and Sub-Contractors who are employed on school property by the Contractor or Sub-Contractor. The Contractor shall furnish the Owner with evidence verifying compliance with the services.

Prior to starting work on-site, the Contractor shall submit a completed Fauquier County Public Schools "CERTIFICATION OF NO CRIMES AGAINST CHILDREN" form, a copy of which is included in this solicitation.

42. **COMPLIANCE WITH FEDERAL, STATE, AND LOCAL LAWS AND FEDERAL IMMIGRATION LAW:** During the term of any contract, the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth of Virginia, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.
43. **ASBESTOS NOTIFICATION:** As required by the Environmental Protection Agency Asbestos Hazard Emergency Response Act 40 CFR, subpart E, 763.93, information regarding asbestos inspections, response actions, and post response activities is on file in a full asbestos report located in the main office of each school. Contractors bear full responsibility to review this material prior to commencing any activity at a school site.
44. **VIRGINIA STATE CORPORATION COMMISSION:** If required by law, the Contractor shall maintain a valid certificate of authority or registration to transact business in Virginia with the Virginia State Corporation Commission as required by Title 13.1 of the *Code of Virginia*, during the term of the Contract or any Contract renewal. The Contractor shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth to be revoked or cancelled at any time during the terms of the contract. If the Contractor fails to remain in compliance with the provisions of this section, the contract is voidable at the option of Owner.
45. **ADA WEBSITE-RELATED ACCESSIBILITY:** Any Contractor who performs services, designs, develops content, maintains or otherwise bears responsibility for the content and format of Owner's website(s) or third-party programs accessed through Owner's website(s), acknowledges receipt of, and responsibility to implement the accessibility standards found in the U.S. Department of Justice publication entitled "Accessibility of State and Local Government Websites to People with Disabilities," available at www.ada.gov/websites2.htm or, as attached directly to the solicitation. Contractor services as noted, shall conform to § 508 of Title III of the Americans with Disabilities Act (ADA) and the World Wide Web Consortium's (W3C) Web Content Accessibility Guidelines (WCAG 2.0 AA), most current versions, in addition to the Owner's web accessibility policy.

DELIVERY PROVISION

46. **SHIPPING INSTRUCTIONS-CONSIGNMENT:** Unless otherwise specified in the solicitation each case, crate, barrel, package, etc., delivered under the contract must be plainly stenciled or securely tagged, stating the Contractor's name, purchase order number, and delivery address as indicated in the order. Where shipping containers are to be used, each container must be marked with the purchase order number, name of the Contractor, the name of the item, the item number, and the quantity contained therein. Deliveries must be made within the hours of 8:00 a.m. – 2:30 p.m. Deliveries at any other time will not be accepted unless specific arrangements have been previously made with the designated individual at the delivery point. No deliveries will be accepted on Saturdays, Sundays and holidays unless previous arrangements have been made. It shall be the responsibility of the contractor to insure compliance with these instructions for items that are drop-shipped.
47. **RESPONSIBILITY FOR SUPPLIES TENDERED:** The Contractor shall be responsible for the materials or supplies covered by the contract until they are delivered at the designated point, but the Contractor shall bear all risk on rejected materials or supplies after notice of rejection. Rejected materials or supplies must be removed by and at the expense of the contractor promptly after notification of rejection, unless public health and safety require immediate destruction or other disposal of rejected delivery. If rejected materials are not removed by the Contractor

within ten (10) days after date of notification, the Owner may return the rejected materials or supplies to the Contractor at his or her risk and expense or dispose of them as its own property.

48. **INSPECTIONS:** The Owner reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification. Inspection and acceptance of materials or supplies will be made after delivery at destinations herein specified unless otherwise stated. If inspection is made after delivery at destination herein specified, the Owner will bear the expense of inspection except for the value of samples used in case of rejection. Final inspection shall be conclusive except in regard to latent defects, fraud or such gross mistakes as to amount to fraud. Final inspection and acceptance or rejection of the materials or supplies will be made as promptly as practicable, but failure to inspect and accept or reject materials or supplies shall not impose liability on the Owner for such materials or supplies as are not in accordance with the specifications.
49. **COMPLIANCE:** Delivery must be made as ordered and in accordance with the solicitation or as directed by the Procurement Division when not in conflict with the bid/contract. The decision as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of goods by the purchaser shall rest with the Contractor. Any request for extension of time of delivery from that specified must be approved by the Procurement Division, such extension applying only to the particular item or shipment affected. Should the Contractor be delayed by the Owner, there shall be added to the time of completion a time equal to the period of such delay caused by the Owner. However, the contractor shall not be entitled to claim damages of extra compensation for such delay or suspension. These conditions may vary for construction contracts.
50. **POINT OF DESTINATION:** All materials shipped to the Owner must be shipped F.O.B. DESTINATION unless otherwise stated in the contract. The materials must be delivered to the "Ship To" address indicated on the purchase order.
51. **REPLACEMENT:** Materials or components that have been rejected by the Procurement Division, in accordance with the terms of the contract, shall be replaced by the Contractor at no cost to the Owner.
52. **PACKING SLIPS OR DELIVERY TICKETS:** All shipments shall be accompanied by Packing Slips or Delivery Tickets and shall contain the following information for each item delivered:
 - Purchase Order Number,
 - Name of Article and Stock Number,
 - Quantity Ordered,
 - Quantity Shipped,
 - Quantity Back Ordered,
 - The Name of the Contractor.

Contractors are cautioned that failure to comply with these conditions shall be considered sufficient reason for refusal to accept the goods.

BIDDER/CONTRACTOR REMEDIES

53. **PROTEST OF AWARD OR DECISION TO AWARD:** Any Bidder/Offeree who desires to protest the award or decision to award a contract, by either Fauquier County or the Fauquier County School Board, shall submit such protest in writing to the County Administrator (if the award or decision to award was made by Fauquier County) or the Superintendent of Schools (if the award or decision to award was made by the Fauquier County School Board), no later than ten (10) days after public notice of the award or announcement of the decision to award, whichever comes first. No protest shall lie for a claim that the selected bidder/Offeree is not a responsible bidder/Offeree. The written protest shall include the basis for the protest and the relief sought. The County Administrator or the Superintendent of Schools, as the case may be, shall issue a decision in writing within ten (10) days stating the reasons for the action taken. This decision shall be final unless the bidder/Offeree appeals within ten (10) days of the written decision by instituting legal action as provided in § VIII.H.3 of the County's Procurement Policy. Nothing in this paragraph shall be construed to permit an Offeree to challenge the validity of the terms or conditions of the solicitation.
54. **DISPUTES:** Contractual claims, whether for money or other relief, shall be submitted in writing to the Superintendent of Schools (if the claim is against the Fauquier County School Board) or the County Administrator (if the claim is against Fauquier County) no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amount agreed due in the final payment. A written decision upon any such claims will be made by the School Board (if the claim is against the Fauquier County School Board) or the County Board of Supervisors (if the claim is against Fauquier County) within sixty (60) days after submittal of the claim. The Contractor may not institute legal action prior to receipt of the School Board or Board of Supervisors (whichever is applicable) decision on the claim unless the applicable party fails to render such decision within sixty (60) days. The decision of the School Board or Board of Supervisors (as applicable) shall be final and conclusive unless the Contractor within six (6) months of the date of the final decision on a claim, initiates legal action as provided in *Code of Virginia* § 2.2-4364. Failure of the School Board or Board of Supervisors to render a decision within sixty (60) days shall not result in the Contractor being awarded the relief claimed nor shall it result in any other relief or penalty. Should the School Board or Board of Supervisors (as applicable) fail to render a decision within sixty (60) days after submittal of the claim, the Contractor may institute legal action within six (6) months after such 60-day period shall have expired, or the claim shall be deemed finally resolved. No administrative appeals procedure pursuant to *Code of Virginia* § 2.2-4365 has been established for contractual claims under this contract.

ATTACHMENT A

RFP – 25-109-C-S Solid Waste and Recycling Services

1. BACKGROUND AND PURPOSE

The purpose of this Request for Proposal (RFP) is to obtain on-call and scheduled hauling services from a qualified firm to provide the necessary labor, equipment, materials, supplies and supervision for solid waste and recyclable materials hauling services at various sites throughout Fauquier County. All services shall be provided in accordance with the specifications contained herein and attached hereto. This solicitation is issued by the Fauquier County Government and Public Schools Procurement Division on behalf of the County of Fauquier, a political subdivision of the Commonwealth of Virginia, herein referred to collectively as "Owner".

2. OPTIONAL PRE-PROPOSAL CONFERENCE

The purpose of this conference is to allow potential Offerors an opportunity to present questions and obtain clarification relative to any facet of this solicitation.

While attendance at this conference will not be a prerequisite to submitting a proposal, Offerors who intend to submit a proposal are strongly encouraged to attend. Bring a copy of the solicitation with you. Any changes resulting from this conference will be issued in a written addendum to the solicitation.

3. GENERAL REQUIREMENTS

3.1. Interested Offerors are requested to submit proposals that offer the following services:

- Provide hauling services for Roll Off and Front-End Containers
- Provide compactor and container repair and maintenance services

3.1.1. Offerors shall offer the above services at the appropriate performance level and fully comply with procurement instructions specified in this Request for Proposals (RFP). The selected Contractor shall furnish at his/her expense and without liability to the Owner, all vehicles, materials, tools, supplies, equipment, labor and supervision, excluding tipping fees and Owner-provided recycling and waste containers, necessary and incidental to provide adequate and uninterrupted waste and recyclable materials collection, and maintenance and related services as described within this RFP.

3.1.2. The Owner intends to award the work to a single Contractor to perform the required services. In addition to a proposal for the described services, proposal may offer alternative methods of solid waste management services as long as they meet or exceed the requirements listed in this Scope of Work. If an alternative method is offered, the Offeror should indicate this in their proposal as a separate section, and supply details on technical aspects of the proposal, and revise the scope of services, payment section, and other affected areas as a part of the alternative proposal submission.

3.1.3. The solid waste and recyclable materials hauling contract consists of services for several Owner organizations and locations – the Department of Environmental Services, Public Schools, General Services, Alice Jane Childs Building, Lee Street, Warrenton-Fauquier Airport, and the Department of Parks & Recreation.

3.1.4. The Fauquier County Department of Environmental Services manages five (5) convenience centers and one (1) recycling center as shown in Table 1. Section 4.0 below includes the specifications and full scope of work for each of the locations. All centers are staffed and operated by Owner employees.

3.1.5. Fauquier County Public Schools require hauling services from twenty (20) individual school sites as shown in Table 5. Section 5.0 below includes the specifications and full scope of work for each of the locations.

3.1.6. Fauquier County Parks & Recreation Department currently includes six (6) sites that require hauling services as shown in Table 8. Section 6.0 below includes the specifications and full scope of work for each of the locations..

3.1.7. Fauquier County also maintains other Departments and Agencies that require hauling services. These services and locations are provided in Table 9. Section 7.0 below includes further detail, specifications and full scopes of work for each of those locations.

3.1.8. Given the changing needs of the Owner new services, different operating hours, and/or alternative sites may be necessary during the term of this contract. Any contractual changes not already addressed herein will be authorized through mutually agreed upon written contract modifications.

3.1.9. The Contractor shall deliver all solid waste and recycling materials to Corral Farm facilities, or other processor(s) as directed by the Owner. As long as the Contractor is delivering the materials to specified facilities as directed, the Contractor shall not be responsible for tipping fees for Owner's waste and recyclable materials hauled under this contract and the Owner will provide waste and recycling containers for the Contractor. As containers are limited, the Contractor must pull and return containers as Owner specifies. The Contractor shall provide all labor, trucks, fuel, operating supplies, and insurance to provide the required waste and recyclable material hauling services. The Contractor shall receive payment on hauling services on a monthly basis after receipt of Owner-approved invoice and documentation.

3.1.10. The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Owner with professional hauling services at the specified sites. This shall include, but not be limited to an adequate number of collection vehicles including spares to serve as back-up, and to secure container contents and doors with Contractor- provided tarps/diapers, straps or other mechanism as requested by the Owner. The Contractor shall provide front-end service on a fixed schedule and roll-off service on an on-call basis as requested by the Owner to maintain collection capacity.

3.1.11. Since the Owner is fully responsible to pay tipping fees for the weight of material, Contractor compensation for front-end service is based on a per location basis regardless of the number of containers serviced and loads are not to be co-mingled with other business waste. In contrast, Contractor roll-off compensation is based on a per container pulled basis.

3.2. Contract Administration: The Fauquier County Department of Environmental Services has been assigned responsibility for administration of the resulting contract. The Procurement Division has designated the Director of Environmental Services, or his designee, as the Contract Administrator. This individual is the interpreter of the conditions of the contract and the judge of its performance. He will use all powers under the contract to enforce its faithful performance. The Contract Administrator will determine the amount, quality, acceptability, and fitness of all aspects of the work. Any modifications made must be authorized by the Procurement Division and issued as a written amendment to the Contract.

4. SERVICES FOR CONVENIENCE CENTER SYSTEM

4.1. Locations, Public Hours & Collection Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Owner with professional and businesslike hauling services at the specified sites. This shall include, but not be limited to an adequate number of collection vehicles as determined by the Owner. The scope of work encompasses five (5) convenience centers and one (1) recycling center shown on the location map (Appendix 1). The current locations to be serviced, service schedule, and equipment to be serviced are provided in Table 1. Owner reserves the right to modify these requirements when deemed in its best interest during the term of the contract.

Table 1
Convenience Collection Site Locations, Public Hours & Current Collection Equipment

Site	Location & Public Hours	Collection Equipment
Markham	<u>Location:</u> 3294 Leeds Manor Road, Markham (On Rt. 688, 0.3 of a mile south of Rt. 66) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) self-contained 34-cubic yard (“cy”) compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Marshall	<u>Location:</u> 7592 John Marshall Highway, Marshall (On Rt. 55, 1.3 miles east of Marshall) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) self-contained 34-cy compactors (1) stationary 40-cy compactor (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) self-contained/closed container compactor – mixed paper & newspaper (1) closed container –glass (1) self-contained compactor/closed container – cans, plastics (1) 30-cy open-top container – scrap metal
New Baltimore	<u>Location:</u> 5468 Old Alexandria Pike, Warrenton (Intersection of Rt. 693 & Rt. 29) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) stationary 40-cy compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Catlett	<u>Location:</u> 3156 Gaskin Lane, Catlett (On Rt. 796, 0.1 of a mile south of Rt. 28) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) stationary 40-cy compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Morrisville	<u>Location:</u> 12724 Shipps Store Road, Morrisville (On Rt. 637, 0.2 of a mile west of Rt. 17) <u>Hours:</u> Tues, Wed, Fri – 7 am to 3 pm Mon, Thurs – 11 am to 7 pm; 9 am to 5 pm Saturday & Sunday – 7 am to 3 pm	(2) stationary 40-cy compactors (2) 30-cy open-top containers – bulk waste (1) closed container – cardboard (1) self-contained compactor/closed container – mixed paper & newspaper (1) closed container –glass (1) self-contained compactor/closed container – cans, plastics (1) 30-cy open-top container – scrap metal
Remington	<u>Location:</u> 1135 James Madison Street, Remington (On Rt. 29 Business, next to Andes Market) <u>Hours:</u> Mon – 2 pm to 5pm; 12 pm to 5 pm Wed, Fri, & Sun, – 10 to 3 pm Sat – 7 am to 3 pm Closed – Tues, Thurs	(1) closed container – cardboard (1) closed container – mixed paper & newspaper (1) closed container –glass (1) closed container – cans, plastics (1) 30-cy open-top container – scrap metal

Note: Locations, services, and schedule are subject to change at Owner’s discretion.

4.2. Pull Data - Convenience Center System:

During Fiscal Year 2024, there were a total of 3,183 container pulls from the convenience center system comprised of both recycling and waste pulls. This has varied over time for a variety of reasons including population growth, expanded curbside collection services, the economy, data collection improvements, and weather.

- a. The Contractor will only pull roll-off containers on an on-call basis after the Owner sends the daily faxed or emailed pull request for specific containers at specific sites.
- b. It is the responsibility of the Contractor to follow-up with the Owner as necessary each day to ensure receipt of the correct daily pull list to allow timely servicing of containers.
- c. The Owner will provide Contractor with the preliminary list of containers to be pulled no later 3 p.m. each day for hauling services to be performed that afternoon and/or the following morning as the schedule for Corral Farm facilities allows. The preliminary pull list is often modified in the late afternoon or early evening as additional containers fill.
- d. Due to the small size of the sites, the Contractor's trucks shall not enter a site nor pull or return a waste container while a site is open to the public unless specifically requested and approved by the Owner.
- e. The Owner reserves the right to withhold compensation to the Contractor for any containers serviced while a site is open and for containers serviced or delivered in an untimely manner.
- f. Full or empty Owner containers shall not be staged/stored by the Contractor at any remote location, remote convenience site, nor at Corral Farm without written Owner permission.
- g. To simplify billing, Offeror shall submit a single average per pull price for waste and recycling roll-off container service as indicated on the Proposal Form.
- h. The Contractor shall have sufficient licensed drivers and collection vehicles to accommodate the convenience center system needs and to maintain collection capacity and public services at all times.
- i. Sites are very small and switching out full with empty containers shall only occur before and after public operating hours.
- j. Written Owner approval is required to pull at other times. Some sites have adjacent residential neighbors that further restricts collection times.
- k. All container pulls from the Owner shall be transported to the Corral Farm facility or alternative site as determined by the Owner.
- l. In order to receive payment, Contractor shall pull and return containers immediately and deliver contents as required by Owner.
- m. Containers not pulled and delivered immediately, may at Owner discretion, result in no compensation to the Contractor for that hauled load.
- n. Container contents must be dumped neatly at Owner's designated location and schedule.
- o. Containers shall be weighed over facility scales for accuracy.

Table 2
Waste & Metal Roll-off Container* Pulls by Site: Fiscal Year 2024

Date	Catlett Pulls	Markham Pulls	Marshall Pulls	Morrisville Pulls	New Baltimore Pulls	Remington Pulls	Total Pulls
Jul-2023	39	22	65	51	37	0	214
August	37	24	60	38	31	0	190
September	36	25	58	34	30	0	183
October	39	28	58	42	32	1	200
November	38	21	58	44	28	0	189
December	33	25	65	39	31	0	193
Jan-2024	26	26	54	34	27	0	167
February	34	26	53	37	32	0	182
March	37	25	62	40	31	0	195
April	39	25	65	47	36	0	212
May	35	26	65	41	34	0	201
June-2024	41	25	65	46	32	0	209
TOTAL	434	298	728	493	381	1	2,335

*Note: Pull data for compactors, loose bulk waste and scrap metal containers (30 – 40 cubic yard capacity)

Table 3
Recyclable Material Roll-off Container Pulls by Site: Fiscal Year 2024

Date	Catlett Pulls	Markham Pulls	Marshall Pulls	Morrisville Pulls	New Balt Pulls	Remington Pulls	Total Pulls
Jul-2023	15	11	14	13	23	1	77
August	13	8	16	13	19	2	71
September	14	7	12	12	21	1	67
October	14	8	12	14	22	2	72
November	12	8	13	12	22	2	69
December	13	8	15	13	28	2	79
Jan-2024	13	8	13	11	20	2	67
February	10	8	12	12	20	2	64
March	11	9	13	12	20	2	67
April	13	7	16	10	20	2	68
May	12	10	13	12	21	1	69
June2024	11	10	15	15	24	3	78
TOTAL	151	102	164	149	260	22	848

Table 4
Total Roll-off Container Pulls by Site: Fiscal Year 2024

Date	Catlett Pulls	Markham Pulls	Marshall Pulls	Morrisville Pulls	New Balt Pulls	Remington Pulls	Total Pulls
Jul-2023	54	33	79	64	60	1	291
August	50	32	76	51	50	2	261
September	50	32	70	46	51	1	250
October	53	36	70	56	54	3	272
November	50	29	71	56	50	2	258
December	46	33	80	52	59	2	272
Jan-2024	39	34	67	45	47	2	234
February	44	34	65	49	52	2	246
March	48	34	75	52	51	2	262
April	52	32	81	57	56	2	280
May	47	36	78	53	55	1	270
Jun-24	52	35	80	61	56	3	287
TOTAL	585	400	892	642	641	23	3,183

5. SERVICES FOR PUBLIC SCHOOL SYSTEM

5.1. Service Locations & Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Owner with professional and businesslike waste and recycling hauling services at the specified school locations. The scope of work encompasses twelve (12) elementary schools, five (5) middle schools and three (3) high schools (see Table 5 for details) shown on a location map (Appendix 2). Services shall include hauling on a scheduled and on-call basis as determined by the Owner to maintain waste and recycling collection capacity.

Table 5
Schools, Locations and Current Containers

School	Location	Containers
C.M. Bradley Elementary School	674 Hastings Lane Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
P.B. Smith Elementary School	6176 Dumfries Rd Warrenton, VA	(2) 8-CY front-end container (waste) (1) closed recycling roll-off container
W.G. Coleman Elementary School	4096 Zulla Rd Marshall, VA	(2) 8-CY front end containers (waste) (1) closed recycling roll-off container
C. Thompson Elementary School	3284 Rectortown Rd Marshall, VA	(1) 8-CY front-end container (waste) (1) closed recycling roll-off container
Grace Miller Elementary School	6248 Catlett Rd Bealeton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
C. Hunter Ritchie Elementary School	4416 Broad Run Church Rd Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
J.G. Brumfield Elementary School	550 Alwington Lane Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Mary Walter Elementary School	4529 Morrisville Road Bealeton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
H.M. Pearson Elementary School	9347 Bastable Mill Rd Catlett, VA	(2) 8-CY front-end container (waste) (1) closed recycling roll-off container
M.M. Pierce Elementary School	12074 James Madison St. Remington, VA	(2) 8-CY front-end container (waste) (1) closed rec roll-off container
Greenville Elementary School	7389 Academic Ave. Nokesville, VA	(2) 8-CY front-end container (waste) (1) closed recycling roll-off container
Southeastern Alternative School	4484 Catlett Road Midland, VA	(1) 8-CY front-end container (waste) (1) closed recycling roll-off container
Cedar Lee Middle School	11138 Marsh Road Bealeton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
W.C. Taylor Middle School	350 E. Shirley Hwy Warrenton, VA	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Auburn Middle School	7270 Riley Rd New Baltimore	(2) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Marshall Middle School	4048 Zulla Rd Marshall, VA	(3) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Warrenton Middle School	244 Waterloo Rd Warrenton, VA	(3) 8-CY front-end containers (waste) (1) closed recycling roll-off container
Fauquier High School	705 Waterloo Road Warrenton, VA	(1) 34-CY self-contained compactor (1) closed recycling roll-off container
Liberty High School	6300 Independence Ave Bealeton, VA	(1) 34-CY self-contained compactor (1) closed recycling roll-off container
Kettle Run High School	7403 Academic Avenue Nokesville, VA	(1) 34-CY self-contained compactor (1) closed recycling roll-off container

5.2. Pull Schedule – School Operations

The number of pulls for compactors & recyclable material containers for Fiscal Year 2014 is listed in Table 6. All elementary and middle schools presently collect waste in 8-cubic yard front-end loading containers whereas the high schools collect waste in 34-cubic yard self-contained compactors. All schools use closed containers for recyclable materials.

- a. Elementary Schools – Front-end service scheduled twice weekly during the school year; once weekly during the summer
- b. Middle Schools – Front-end service scheduled twice weekly during the school year; once weekly during the summer
- c. High Schools – On-call roll-off service schedule (compactors)
- d. Recycling containers (all schools) – On-call roll-off service schedule

Table 6
School Compactor & Recycling Container Pulls: Fiscal Year 2024

	July 2023	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June 2024	Total
Compactor Pulls/Other (high schools)	2	3	4	2	2	4	1	3	3	1	4	0	29
Recycling Pulls (all schools)	3	12	7	8	10	4	7	8	9	5	11	9	93
Total	5	15	11	10	12	8	8	11	12	6	15	9	122

5.3. Hauling of Waste and Recyclable Materials – School Operations

- a. Unless specifically approved by the Owner on a case-by-case basis, the Contractor shall not empty or pull any containers from schools during opening or dismissal to minimize traffic congestion and increase school safety.
- b. Table 7 lists possible pull times to pull the containers but other times may be available after discussion with the Owner.
- c. The schedule below is subject to change as schools adjust their operating hours.
- d. Frequency of pulls shall remain relatively constant during the school year but upon Owner notification may increase at the beginning and end of each term, and decrease during holidays and the summer.
- e. The front-end containers at the elementary and middle schools currently operate on a twice per week waste collection schedule during the school year and it's anticipated that this schedule will continue.
- f. The Contractor will pull compactors and recycling containers the next day after the Owner sends a faxed pull request.
- g. It is the responsibility of the Contractor to follow-up with the Owner as required to ensure the timely servicing of containers.
- h. Upon Owner request, the Contractor will modify the current schedule and/or provide extra pulls as necessary to maintain collection capacity at each school.
- i. The Owner will provide Contractor a current list of locked containers and the applicable key(s).

- j. Owner's 8-yard trash containers are equipped with a locking mechanism and Owner recycle containers (not compactors) are locked with 3212 locks.
- k. Contractor will unlock and reattach locks as necessary to maintain Owner's control of waste collection containers.
- l. Contractor shall report missing and/or damaged Owner property to Owner immediately, including but not limited to locks, locking mechanisms, and doors.
- m. Owner reserves the right to implement liquidated damages (reference 8.31) to charge the Contractor for replacement of missing and/or damaged Owner property used for the Owner's school operations as described herein.

Table 7
Acceptable Container Pull Times at Schools

Schools	Acceptable Pull Times
High Schools	Between 8 a.m. to 2 p.m. & after 3 p.m.
Middle Schools	Between 8 a.m. to 2 p.m. & after 3 p.m.
Elementary Schools	Between 9 a.m. to 2:00 p.m. & after 4:30 p.m.

6. SERVICES FOR PARKS & RECREATION

6.1. Service Locations, Hauling & Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide the Department of Parks & Recreation with professional and businesslike hauling services at Owner specified locations. The Department of Parks & Recreation has seven (7) collection sites at various locations that use 8-cubic yard containers. At Owner's request, the Contractor will adjust the collection schedule at various Parks & Recreation facility locations. The site locations and service description are included in Table 8.

Table 8
Parks and Recreation Sites, Current Containers & Hauling Schedule

Location	Service
Crockett Park (Southern Region) 10066 Rogues Road, Midland, VA	(1) 8-cubic yard FEL Collection once per week: November – May Collection twice per week: June – October
Marshall Community Center (Northern Region) 4133-A Rectortown Road, Marshall, VA	(1) 8-cubic yard FEL Collection once per week
Vint Hill Village Green (Eastern Region)	(2) 8-cubic yard FEL
Community Center 4235 Aiken Drive, Warrenton, VA (Parking Lot)	#1 Community Center - Collection once per week Apr 1 – Oct 31; once every two (2) weeks Nov 1 – Mar 31
Maintenance Shop 4260 Bludau Drive, Warrenton, VA	#2 Maintenance Shop – Collection twice per week May 1 – Sept 30; once every two (2) weeks Oct 1 – Apr 30
Central Maintenance Building (Central Region) 8788 Green Road, Warrenton, VA	(1) 8-cubic yard FEL Collection once per week: November – April Collection twice per week: May - October
Central Fauquier Sports Complex 5405 Rodgers Drive, Warrenton, VA	(1) 8-cubic yard FEL Collection once per month: December – February Collection once a week: March, July, August, & Nov. Collection twice per week: Apr – June & Sept – Oct.
Northern Fauquier Community Park 7500 Ross Drive, Marshall, VA	(2) 8-cubic yard FEL #1 – Collection once per week: November – March #1 – Collection twice per week: April – October #2 – Collection twice per week: April – October (Rental)

7. SERVICES FOR OTHER FAUQUIER COUNTY DEPARTMENTS & AGENCIES

7.1. Additional Service Locations & Equipment

The Contractor shall furnish all labor, materials, equipment and supervision necessary to provide professional and businesslike waste and recycling hauling services at additional Owner locations as listed in Table 9. A routine collection schedule is expected at all sites. However upon Owner request, the Contractor will modify the current schedule.

Table 9
Additional Locations, Current Equipment & Service Schedule

Department	Location	Equipment & Service Schedule
General Services	Fleet & Repair/Maintenance 94 Manor Court, Warrenton, VA	(2) 8-cubic yard FEL; serviced weekly
County/School	Alice Jane Childs Office Bldg 320 Hospital Drive, Warrenton, VA	(2) 8-cubic yard FEL; serviced twice weekly
County/School	Warrenton Community Center 430 E. Shirley Avenue, Warrenton, VA	(1) 8-cubic yard FEL; serviced weekly
County Administration Courts, Jail	Parking Lot above Detention Center 50 West Lee Street Warrenton, VA	(1) 34-cubic yard self-contained compactor; serviced every 3 to 4 weeks (scheduled)
Warrenton-Fauquier Airport	5075 Airport Road Midland, VA	(2) 8-cubic yard FEL; serviced weekly
		(1)

7.2. Support of Community Events

Fauquier County wishes to support community festivals and events while promoting proper waste management and maximizing recycling of generated waste streams. As such, Offerors are requested to consider donating hauling services using Owner-provided containers for these events. In return for containers and hauling services, event organizers will be required to include the Contractor and Fauquier County as listed sponsors and to maximize efforts to recycle generated wastes.

Fauquier County's Environmental Services department will coordinate the events directly with the Contractor, with a minimum of three (3) days notice; including the time and location of the event. The Contractor shall respond to the notice within twenty-four (24) hours.

8. GENERAL INFORMATION & REQUIREMENTS

The following requirements are applicable to all Owner services:

8.1. Waste Service Summary

The Contractor shall provide the required hauling services necessary to maintain solid waste collection capacity and service at each location on a daily basis as requested by Owner. Except for emergencies as determined by the Owner, Contractor access to perform services described in this RFP must be completed only during hours the collection sites are closed to the public. The Contractor must be able to (a) provide minimum of five (5) roll-off trucks to service the convenience center system during and after weekends and holidays while maintaining other services, (b) submit a front-end collection schedule acceptable to the Owner, and (c) provide emergency services on Sundays and/or as requested by Owner to maintain collection capacity.

8.2. Container Management

The Owner retains sole authority over the number, type and location of waste collection containers placed at each collection site including those stored as back-up. Furthermore, the Owner retains sole authority of both front-end and roll-off hauling schedules. The Contractor is encouraged to make recommendations on a routine basis to the Owner to improve operating efficiency. Containers, both full and empty, cannot be stored at a location other than Corral Farm at any time unless specifically approved by the Owner. Full containers may only be stored as long as dumping at Corral Farm facilities is unavailable. Similarly, the Contractor may only store Owner containers at Corral Farm; given limited space, any Contractor-owned containers require written Owner preauthorization to be stored at Corral Farm.

Concerning front-end service, the Owner presently uses between 1-3 front-end loading containers at each location and may increase the number of containers up to 4 to reduce the frequency of hauling. Containers may be placed side-by-side or front to back because of space constraints. Front-end trucks shall have a scale to determine net weight at each location serviced for calculation of disposal fees. Weight records will be provided to scale house as part of each transaction ticket. The Contractor shall calibrate their scale consistent with manufacturer recommendations to collect accurate measurements. Offerors' should describe their schedule and process for calibrating the scale (for example: weekly, monthly, quarterly, etc.) as indicated on the proposal form. Owner reserves the right to request scale calibration during performance of the contract, at Contractor's expense, outside of the Contractor's disclosed schedule when weight measurements on the required transaction tickets appear inaccurate and/or inconsistent.

Any spills or accidents while loading or transporting a container are the complete financial responsibility of the Contractor. The Contractor is solely responsible for containment and cleanup of all materials during loading and transportation.

8.3. Container Repair & Maintenance

The Owner will periodically need to repair and perform maintenance on the waste and recycling equipment utilized within this Agreement. As such, the Contractor should describe facilities, personnel and equipment available to perform cleaning, welding, maintenance, repair, and painting services. This work will typically be on an as-needed basis, but could result from Contractor damaging Owner property, to include Owner's containers and other related infrastructure during collection and hauling. Contractor is encouraged to routinely report container and facility repair and maintenance needs.

8.4. Hauling Services

Collections shall allow for the complete removal of all materials placed both in the containers and on the ground during each collection event. Collection and hauling services will typically be provided on a Monday through Saturday basis. Sunday service is anticipated to be restricted to emergency on-call basis as requested by Owner. In order to receive compensation, waste and recyclable materials must be collected and delivered in a timely manner, and empty containers returned immediately to the site to maintain services. Empty containers must be located as specified by the Owner, with a minimum distance of 6-feet between adjacent closed containers, and 12-feet between open top containers to allow vehicle access. An open-top container placed so that one entire side is accessible to vehicles meets this requirement. All waste and recyclable materials must be delivered to the Corral Farm facility unless directed otherwise by the Owner.

8.5. Container Usage, Inspection and Inventory

Owner containers utilized by the Contractor within this Agreement will be periodically inventoried and physically inspected during the contract. Contractor will assist with the inventory count and physical inspection. As Contractor is the sole operator of Owner containers, Contractor is fully responsible for missing containers and unreasonable wear and tear (container punctures, bowed frames, bent or lost doors, broken hinges, twisted rollers, etc.).

Owner and Contractor shall coordinate initial inventory and inspection to establish original condition of Owner containers that shall be utilized by Contractor, within two (2) weeks post-award, prior to providing service. Contractor may, at their discretion, document the condition of Owner property and sites during this initial inspection with photos for information purposes, however the Owner maintains regular inventory and inspection records to include wear, tear, condition, and repairs.

8.6. Timely Collection and Hauling

The Owner will determine the appropriate hauling schedule(s) required to maintain collection capacity and inform the Contractor no later than 3 p.m. each day of the following day's pull schedule for roll-off containers (compactors, recycling and others). Based on increased usage, the Owner may increase the next day's container pull schedule before 6 p.m. If the Contractor does not haul a required load on the day/time required by Owner, the Owner reserves the right to require the Contractor to place additional trucks and drivers into servicing this contract at no additional expense to the Owner. Furthermore, the Owner reserves the right to not compensate the hauler for any and all loads that were not hauled on time as required on a daily pull sheet and within available Owner facility hours.

The Contractor will need to work on both Saturday morning and Saturday afternoon/evening (or Sunday morning). Contractor needs to load, empty and return an empty container to a site in order to receive compensation. Only upon Owner written approval for each load, Contractor may pull and store a container in a designated Corral Farm location, and later, pick up the container, cross the scales and unload the contents.

8.6.1. Emergency/Holiday Service

Currently, Corral Farm disposal operations do not operate on Sundays. However to maintain collection capacity, the Contractor may be required upon Owner request to haul on Sundays to switch out or dump containers. Any Sunday pulls will be required with only two (2) hours notice. Offerors shall confirm their availability to offer emergency Sunday services in their proposal. In addition, all Corral Farm facilities close on New Year's Day, Memorial Day, Independence Day, Labor Day, Martin Luther King Jr. Day, Thanksgiving Day, Christmas Eve (half-day), and Christmas Day. However if the holiday or collection system schedule should change, this will not be the basis for additional compensation to the Contractor.

Further, because of heavy waste flows in the Spring months, after holidays and weekends, special collection procedures are required for the timely hauling of waste and recyclable materials. To properly respond during these times, the Contractor may be required to expand operating hours, and provide additional equipment and labor resources. The Contractor may need a minimum of five (5) or more operating trucks at these times to provide timely service to the convenience center system. To support the Contractor, the Owner will remain flexible concerning facility operating hours.

8.6.2. Service Failures

Contractor shall immediately report and fully describe any service failures to the Owner regardless of cause (equipment breakdowns, accidents, road closure, cold weather, other). Owner retains sole authority to determine resolution of all service failures including accessing facilities and deferring container collection and/or return.

8.7. Waste Types & Inspections

Though the Fauquier County Ordinance restricts the type of solid waste items/materials permissible at a collection site, this restriction in no way impacts the number, type, placement, form or any other characteristic of waste that the Contractor shall remove and haul under this contract. Excluding bulk hazardous and medical waste streams, the Contractor shall haul all waste from a collection site, whether placed in a container or on the ground, in a timely manner, as defined by the Owner, and deliver this waste to the Owner's Corral Farm facility to be unloaded as Owner specifies. The Contractor shall not commingle Fauquier County waste streams under this contract with waste from any other customers. If Owner identifies commingled waste through waste inspection(s), Owner reserves the right to deem the entire container as commingled waste and deny payment for hauling and charge the Contractor tipping fees for the entire load at the applicable rate(s). If bulk hazardous or medical waste materials are discovered at any site, the Contractor should immediately contact the Department of Environmental Services.

The Contractor will fully support the Owner's Unauthorized Waste Inspection program, as described within Virginia Solid Waste Management Regulations.

8.8. Corral Farm Facility Hours

The Owner will support the Contractor by making a diligent effort to maintain flexible morning Corral Farm facility hours. Contractor shall coordinate with Owner for access at any and all Owner locations. The Corral Farm recycling processing operation does not operate on weekends but recyclable material storage capacity will typically be available for required pulls on Saturday.

8.9. Site Maintenance Responsibilities

The Contractor's collection schedule shall allow for the complete removal of all materials placed both in the containers and on the ground around the specific container during each collection event. Contractor shall ensure adjacent areas around a container are left in a clean condition upon completion of switching containers and before hauling.

8.10. On-Call Container Rental & Hauling Services

Additional roll-off container rental and hauling services may be required on a daily, weekly, or monthly basis.

The Contractor shall provide in their proposal the rental and pull cost for the duration of the contract, of delivering a roll-off container to any location in the County, rental for various time periods, and collection/disposal/delivery and container removal/re-delivery. Containers should be open-top roll-offs with 30- or 40-cubic yard capacity as required by the Owner and comply in other respects with the contract specifications.

8.11. Service for Corral Farm Facilities

The Owner intends to provide hauling services internally for Corral Farm operations. However, the Contractor may be requested to provide temporary and/or emergency hauling services for this location during the contract. Contractor shall include a per pull fee price and/or hourly rate as indicated on the proposal form.

8.12. Facility Closure

The Owner has the sole authority to close facilities to the public and cease operations due to inclement weather or other emergencies. The Contractor is encouraged to make recommendations to the Owner concerning how to maintain and improve facility operations. The Owner and Contractor shall maintain communications throughout a weather event to ensure renewal of operations at the earliest time safely possible.

8.13. Contractor's Injuries & Accidents

The Contractor shall report all injuries and accidents to the Owner immediately. The Contractor shall be responsible financially for all repairs to Owner property due to accident, negligent or careless operations by Contractor's personnel. The Owner shall make a repair and deduct the cost from a subsequent Contractor's invoice as compensation. Receipts will be provided to the Contractor.

8.14. Inspections

The Owner may periodically inspect Contractor's trucks for compliance with regulations and the contract, and the Contractor shall fully support these inspections. Upon completion of the inspection, the Contractor shall be notified of any deficiencies in writing, including a reasonable time period to address and respond indicating when any and all deficiencies will be corrected. Truck violations will typically result in that truck being removed from service under the Agreement immediately. Failure to correct the deficiencies within the approved time may at the Owner's sole discretion result in one or more of the following actions:

- a. Immediate removal of a truck from service;
- b. Payment withheld until deficiencies are corrected;
- c. Owner procures a third party to complete the work and may deduct the cost of this work from any payments due the Contractor;
- d. Terminate the contract in accordance with terms and conditions as specified herein.

8.15. Weather-Related Operations

The Contractor shall provide access and begin hauling operations from all collection locations as soon as safely possible after any significant weather event (i.e., hurricane, heavy snow/ice, etc.). However, this schedule may be modified by the Owner depending on the severity of the storm. The Owner reserves the right to deny paying hauling costs following any storm if the Owner determines in its sole opinion that a good faith effort on behalf the Contractor to maintain hauling operations has not been undertaken.

8.16. Origin of Waste

Whenever delivering waste or a recycling container to Corral Farm facilities, the Contractor shall inform scale house personnel from which site(s) the waste load originated, the material type and box number. This is particularly important for front-end service so that tipping fees can be properly allocated among the various Owner department and agencies.

8.17. Recycling Revenue & Documentation/Other Processors

All revenue generated from delivered recyclable materials remains the property of the Owner. For material delivered to locations other than Corral Farm, Contractor shall provide, along with the monthly invoice and individual ticket transaction number, the Contractor shall submit a monthly summary report stating the pull date, number of pick-ups, delivery location, and weight of each material collected on a per site basis. The Owner reserves the right to reject invoices until complete recycling documentation has been submitted. The Contractor's summary is essential to reconcile with the recycling processor's report and revenue stream.

8.18. Compensation and Contractor Invoices

The base contract price(s) as mutually approved by the Owner and Contractor shall be the basis for determining the correct monthly invoice amount. Contractor shall send hauling invoices to Owner agencies and departments as required by Owner. The Department of Environmental Services will invoice other Owner departments and agencies directly for tipping fees so the Contractor is not responsible for the disposal expense.

Adjustments to the monthly invoice based on service modifications, damages or liquidated damages may alter the basic invoice amount. Contractor shall itemize and submit invoices to the various department and agencies as determined necessary by the Owner. Fauquier County is exempt from State sales tax and a sales tax exemption certificate will be provided to the Contractor upon request.

The Contractor shall submit invoice(s) as specified by the Owner on a monthly basis for the work performed the preceding month. The Owner will pay the Contractor within forty-five (45) days following receipt and acceptance of the services performed the previous month providing that all required documentation is accurate and has been submitted in a timely manner to the Contract Administrator. Delays in the accurate and complete submission of Contractor documentation may result in delayed compensation by the Owner.

The Contractor shall supply the following documentation with each invoice request:

- Specific sites from which a waste load originated
- Corral Farm scale transaction ticket(s) showing load weight, date and other information
- Material type,
- Any emergency on-call service performed (if applicable),
- Number of pick-ups during the billing period; and
- Allocation of total charges on a per site basis.

Additional reports and documentation may be required, and invoice formatting modified at Owner's discretion.

The Contractor's price to haul containers shall be fixed as a "haul only" price and assumes that the Owner owns all equipment. Roll-off service shall have a single fee from all Owner locations regardless of material hauled. The Contractor's front-end service charges shall be generated based on each location serviced rather than the number of containers since the Contractor is not responsible for disposal charges. Offerors are encouraged to review provided hauling data carefully and do field checks to confirm distances between sites.

8.19. Regular Office Hours & Emergency Communications

The Contractor shall provide a contact person who can be reached Monday-Friday during standard office hours (8:00 a.m. to 5:00 p.m., local prevailing time). Additionally, because of emergencies and to plan next day pulls, the Contractor shall provide a supervisory manager contact, phone and fax numbers 24 hours per day, 7 days each week throughout the term of this contract.

8.20. Supervision

The Contractor shall provide supervision for all collection activities. Management shall include a contract administrator and field supervisor(s). The field supervisor shall not be a driver, and the Owner reserves the right to require less operational duties of the field supervisor as necessary to improve operational consistency with the contract. The Contractor shall designate a back-up supervisor for times when the full-time field supervisor is absent from the operation for any reason.

8.21. Communications

The Contractor (contract administrator and/or field supervisor) shall maintain ongoing and routine communications with Owner's representatives and meet in a timely manner upon request without limitation.

8.22. Vehicle Requirements

The Contractor's truck fleet to be used for hauling waste and recycling containers shall be well-maintained in a clean, safe and sanitary operating condition. Signage shall be readily visible on both sides of each truck identifying the truck number, and the company's name and phone number. The Contractor shall ensure that the trucks are operated in such a manner as to comply with all applicable regulations including the Department of Transportation Commercial Driver's License requirements for operators.

Contractor's truck fleet shall have tandem rear axles allowing 60,000 gross vehicle weight. Contractor should expect to reverse self-contained compactors to stay within required axle weight requirements. Contractor is fully responsible for all overweight violations for front-end service since Contractor's disposal quantity is self-determined. However, Owner may assume financial responsibility for any roll-off weight violations providing Contractor has reversed self-contained packers as required and taken all other steps possible to maintain weight compliance.

For open-top roll-off (and recycling) containers, the Contractor must employ a tarp system that completely covers the load (recycling container doors) to prevent materials from blowing out of the container. Owner reserves the right to refuse payment of hauling costs and charge Contractor applicable tipping fees for any loads not properly secured and tarped. For compactor loads, the Contractor must employ a strap with clasp system for waste containment. The Owner prohibits the sole usage of bungee cords for safety and breakage reasons. If the Contractor wishes to use bungee cords, this system may supplement but shall not replace the required strap system. The Contractor shall ensure all doors, locks, tarps, straps, and clasps are securely fastened prior to departing Owner locations.

For tracking and billing purposes, the Contractor must purchase and attach a truck permit for each truck annually. The fee is presently twenty-five (\$25.00) dollars per truck, and is subject to change at Owner's discretion.

8.23. Vehicle Repairs

The Contractor is solely responsible for all Contractor vehicle repairs including those related to tires.

8.24. Subcontractors

The Contractor may wish to employ subcontractors to support hauling operations during peak operating periods or when needed as back-up in the case of equipment failure. All subcontractor employees are the responsibility of the Contractor and shall comply with all terms, conditions and specifications contained in the contract. The Contractor shall obtain prior written approval from the Owner for any subcontracted employees. The Contractor shall provide the Owner verification of proper insurance, indemnification, truck numbers, dates, and individuals who will represent the Contractor. No subcontractor may be used to provide services under this contract without prior written approval from the Owner.

8.25. Contractor's Employees

The Owner reserves the right to reject Contractor's personnel who, in the Owner's judgment, are not adequately qualified to perform the work or for just cause, including but not limited to; lack of courtesy, profanity, repeated lack of compliance with operating procedures, and unsafe operations. The Contractor shall make arrangements for a replacement within twenty-four (24) hours.

8.26. Inappropriate or Illegal Activity

Whenever the Contractor's employees witness any inappropriate or illegal activity, a description of the activity including the date, time, license plate and other related information shall be provided to the Owner at the earliest opportunity through the Contractor's administrator or supervisor.

8.27. Contractor Operating Standards and Responsibilities

- 8.27.1. The Owner's expectation of the Contractor's performance is that minimum performance standards will be consistently exceeded.
- 8.27.2. The Contractor shall provide competent driver(s) who possess a valid commercial driver's license and an adequate number of personnel, vehicles and equipment to perform the requested services. At Owner's request, any driver that fails to comply with the enclosed specifications will be replaced by a different driver.
- 8.27.3. Contractor employees shall at all times treat Owner's equipment in a respectful manner by carefully loading & unloading containers, ensuring the container door is securely latched during transport, ensuring sliding doors on recycling containers are secured, cleaning waste from the ground while loading/unloading containers.
- 8.27.4. All waste and recycling streams belong to the Owner. The Contractor and Contractor's employees shall not scavenge waste of any kind. All waste and recycling loads shall be delivered to Corral Farm facilities and weighed unless otherwise required by the Owner. The Contractor shall ensure that the truck number, driver's name and specific origin(s) of material is included on every transaction ticket. The Owner reserves the right not to compensate the Contractor if any required information has been omitted.

- 8.27.5. The Contractor shall submit and maintain with the Owner a current list of employees, their work history and qualifications proposed to work under this contract.
- 8.27.6. Contractor's employees shall wear Owner-approved uniform(s) with name tag.
- 8.27.7. The Contractor shall not incur any regulatory violations, and will seek and recommend ways to improve environmental protection and safety during daily operations.
- 8.27.8. The Contractor's employees shall consistently show the highest levels of customer service and courtesy.
- 8.27.9. The Contractor's employees shall display professional attitudes and behavior, and be dressed in clean uniforms at all times.
- 8.27.10. The Contractor shall maintain the highest level of communications with designated Owner representatives in all aspects of the operation.

8.28. Owner Responsibilities

The Owner understands that managing collections and hauling properly to provide excellent customer service requires a partnership between the Contractor and the Owner. The Owner will make every effort to support the Contractor's needs during the contract period.

The Owner will provide a site attendant at each convenience center and a scale house attendant to operate the scales during all facility hours.

The Owner will perform periodic inspections of incoming waste loads to comply with regulatory and contract requirements. However, the Owner and the Contractor will both continuously monitor and screen incoming loads to take appropriate action to manage inappropriate items.

8.29. Liquidated Damages

The Owner has no desire to implement liquidated damages or void Contractor's compensation. However, it shall be understood and agreed by the Offeror that time is of the essence in the proper delivery of services as herein. In the event of inadequate services as specified herein, the Owner reserves the right to refuse payment of hauling costs, and Contractor shall be responsible for applicable tipping fees per individual load(s) during the term of the contract. Liquidated damages may be implemented after the Contractor receives verbal and written notification from the Contract Administrator concerning an unresolved, ongoing problem, to include but not limited to missing and/or damaged Owner property (for example; locks, locking mechanisms, or container doors). If the Contractor fails to pull a container as required on a daily pull request sheet or accesses a site during public hours, the Owner has the sole discretion to withhold compensation for each and every required pull.

The Contractor shall not represent, mix or commingle in any load Owner waste or recyclable materials with that of other commercial or private (non-Owner) customers during the contract period. If this should ever take place and be discovered through routine waste inspections that commercial or out-of-county waste as identified by letterheads, logos, addresses, waste type, etc. has been collected and delivered to Owner facilities, the Owner reserves the right to deem the entire load as commingled, refuse payment of hauling costs, and the Contractor may be subject to paying applicable tipping fees for the entire load at Owner discretion for each load. This is a serious contractual violation that may result in contract termination.

8.30. Regulatory Compliance

It's expected that Offerors shall have an excellent history of compliance with applicable traffic, safety and environmental regulations. As part of the proposal submission, Offerors shall list all traffic, safety, and environmental regulatory Warnings, Notice of Violations, Consent Orders and associated fines or penalties during the past three (3) years for hauling, disposal and recycling operations including drivers proposed to work under this procurement.

9. PROPOSAL PREPARATION AND SUBMISSION REQUIREMENTS

9.1. Proposal Preparation

- 9.1.1. An authorized representative of the Offeror shall sign the proposal. All information requested should be submitted. Failure to submit all information requested may result in the Procurement Division requiring prompt submission of missing information and/or giving lowered evaluation of the proposal. Proposals which are substantially incomplete or lacking key information may be rejected by the procurement division. Mandatory requirements are those required by law or regulation or are such that they cannot be

waived and are not subject to negotiation.

- 9.1.2. Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- 9.1.3. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number should be repeated at the top of the next page. The proposal shall contain a table of contents and a separate table which cross-references the RFP requirements to proposal paragraphs. Information which the Offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed. The Offeror's proposal should provide all the information, which it considers pertinent to its qualifications for the project and which respond to the Statement of Needs described.
- 9.1.4. All data, materials and documentation originated and prepared by the Offeror for the Owner pursuant to the RFP will belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act (FOIA). Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia FOIA; however, the Offeror must invoke the protections of Section 2.2-4342 of the Code of Virginia, on the form provided.
- 9.1.5. Provide a detailed explanation, on the form provided, for any "exceptions" taken concerning the Statement of Needs, Special Terms or General Conditions. Offeror should note that the Owner understands that the General Conditions and Instructions for Professional Services Contracts do include provisions specific to certain A/E disciplines which may not apply to this particular contract. Offerors may identify these areas on the form provided for Owner consideration.

9.2. Specific Proposal Requirements:

- 9.2.1. Certification page and the return of this completed RFP and any addenda, acknowledgments, signed and filled out as required;
- 9.2.2. Completed Proposal Form attached, including a complete itemized breakdown of all fees for providing services as described herein, and all other requested information in the general format provided;
- 9.2.3. Offeror shall indicate their compliance with RFP or specifically state exceptions, including providing any proposed language, in this section of proposal response on the form provided.
- 9.2.4. Proposals shall be organized in the following tabs:

TAB I	Proposal Signature Sheet Insurance Checklist SCC Form Exceptions to RFP Form Proprietary Information Form
TAB II	Completed Data Sheet
TAB III	Bid Form

10. EVALUATION AND AWARD CRITERIA

- 10.1. Evaluation Criteria. An Evaluation Committee will evaluate proposals based on the following weighted criteria. No score shall exceed a total of one hundred (100). An average proposal score shall be calculated based on the total sum of evaluators' scores divided by the total number of evaluation committee members.

	Criteria	Maximum Weight
10.1.1	Experience and qualifications of the Offeror;	20
10.1.2	Qualifications of proposed personnel and equipment available to fully satisfy the requirements of this RFP;	20
10.1.3	References from previous government clients only;	20
10.1.4	Compliance with the services and general requirements of the RFP;	20
10.1.5	Proposed costs/fees	20
	Total	100

10.2. Award of Contract: The Owner shall select two or more Offerors deemed to be fully qualified and best suited among those submitting proposals, on the basis of the factors involved in the RFP, including price if so stated in the RFP. Negotiations shall then be conducted with each of the Offerors so selected. Price shall be considered, but need not be the sole or primary determining factor. After negotiations have been conducted with each Offeror so selected, the Owner shall select the Offeror which, in its opinion, has made the best proposal and provides the best value, and shall award the contract to that Offeror. When the terms and conditions of multiple awards are so provided in the RFP, awards may be made to more than one Offeror. Should the Owner determine in writing and in its sole discretion that only one Offeror is fully qualified, or that one Offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that Offeror. Proprietary information from competing Offerors shall not be disclosed to the public or to competitors.

10.3. Period of Contract: The initial period of this contract shall be November 16, 2025 through November 15, 2030.

The Owner reserves the right to renew the contract for five (5) additional one (1) year periods upon written agreement of both parties, under the terms of the current contract, and at a reasonable time, approximately one hundred eighty (180) days prior to the expiration.

The Contractor may adjust their contract pricing to include fuel charges annually upon written agreement of both parties. Any request for increase in contract pricing shall not exceed a total of three (3.0%) percent. Any and all requests for increase are negotiable and the Owner reserves the right to request supporting documentation from the Contractor evidencing the validity of the request for increase.

10.4. Insurance: By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the insurance coverage specified on the Insurance Checklist at the time the work commences. Additionally, it will maintain this coverage during the entire term of the contract and that all insurance coverage will be provided by the insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission. During the period of contract, Owner reserves the right to require the Contractor to furnish certificates of insurance for the coverage required and endorsing Fauquier County Government and School Board of Fauquier County as additional insured.

11. CONTRACT ADMINISTRATOR

The successful administration of this contract will require close coordination with the Contract Administrator. The Procurement Division has designated the Environmental Services Department Director as the Contract Administrator or their designee. This individual is the interpreter of the conditions of the contract and the judge of its performance. He/she will use all powers under the contract to enforce its faithful performance. The Contract Administrator will determine the amount, quality, acceptability, and fitness in all aspects of the work and shall decide all other questions in connection with the work. Any modifications made must be authorized by the Procurement Manager and issued as a written amendment to the Contract.

12. SPECIAL TERMS AND CONDITIONS

12.1. Laws and Regulations: The Contractor shall give all notices and comply with all laws, ordinances, regulations and lawful orders of any public authority bearing on the performance of the work. This Contract and all other contracts and subcontracts are subject to the provisions of Articles 3 and 5, Chapter 4, Title 40.1, Code of Virginia (1950), as amended, relating to labor unions and the "right to work", and all Contractors or

Subcontractors, whether residents or nonresidents of Fauquier County, who perform any work related to the project shall comply with all of said provisions.

The Contractor shall furnish the Owner copies of affidavits upon request giving original dates, renewal dates and expiration dates of all labor contracts related to any phase of the work to be performed on the project site under this contract.

The provisions of all regulations governing safety as adopted by the Safety Codes Commission of the Commonwealth of Virginia, issued by the Department of Labor and Industry under Title 40.1 of the Code of Virginia (1950), as amended, shall apply to all work under this Contract.

- 12.2. **Superintendence by Contractor:** The Contractor shall be responsible for all means, methods, techniques, sequences and procedures and for coordinating all portions of the work under the Contract except where otherwise specified in the Contract Documents.

The Contractor shall, at all times, enforce strict discipline and good order among the workers on the project, and shall not employ on the work any unfit person or anyone not skilled in the work assigned to him/her.

- 12.3. **Protection of Persons and Property:** The Contractor expressly undertakes, both directly and through its Subcontractors, to take every precaution at all times for the protection of persons and property, including Owner employees and property and its own.

The Contractor shall be responsible for initiating, maintaining and supervising all safety precautions and programs in connection with the work.

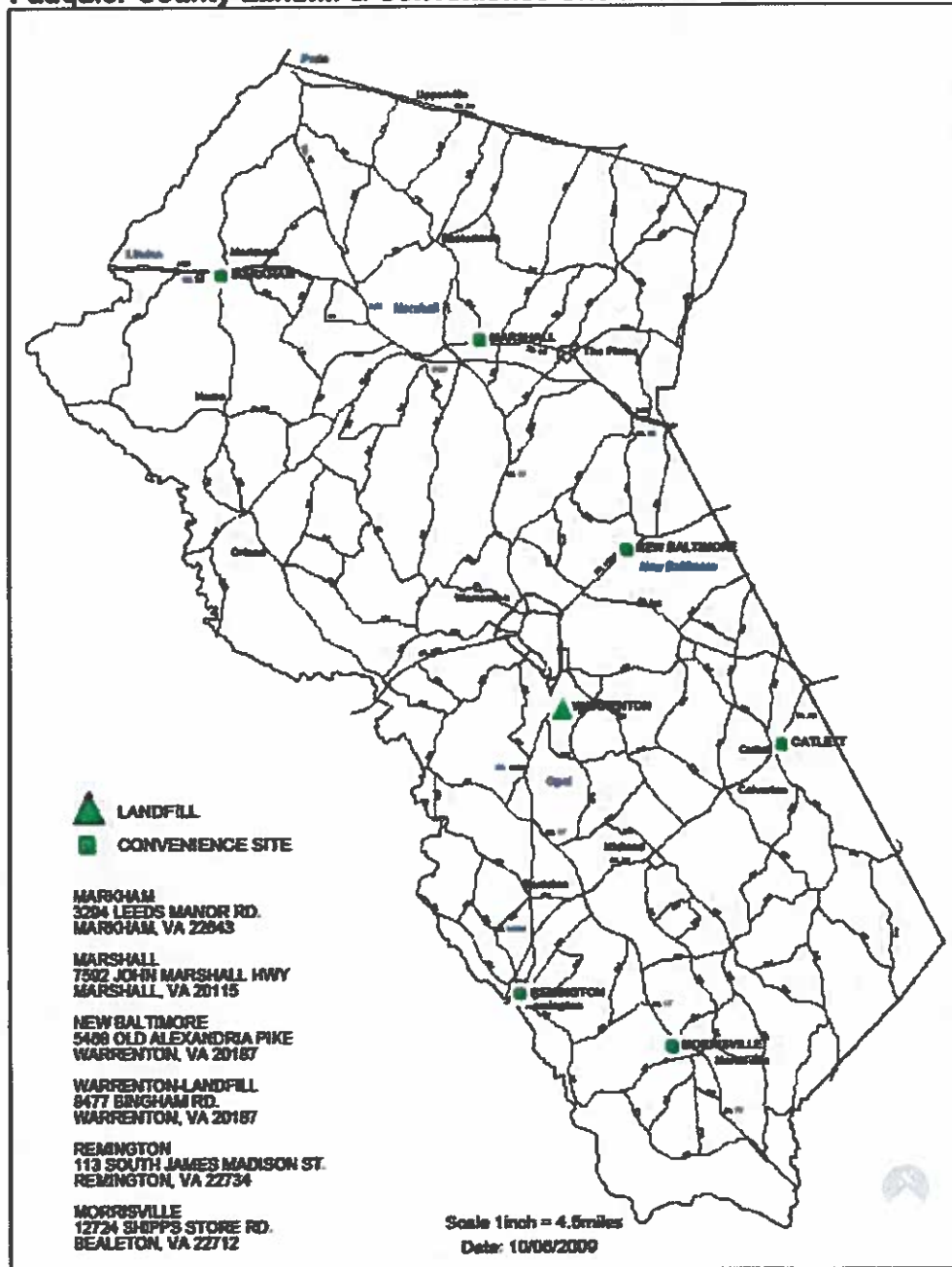
The Contractor shall continuously maintain adequate protection of all work from damage and shall protect the Owner's property from injury or loss arising in connection with this contract. The Contractor shall make good any such damage, injury or loss, except such as may be directly due to errors in the Contract Documents or caused by agents or employees of the Owner. The Contractor shall adequately protect adjacent property as provided by law and the Contract Documents, and shall provide and maintain all passageways, guard fences, lights and other facilities for protection required by public authority, local conditions, or any of the Contract Documents.

In an emergency affecting the safety or life of individuals, or of the work, or of adjoining property, the Contractor, without special instruction or authorization from the Owner, is hereby permitted to act, at its discretion, to prevent threatened loss or injury. Also, should the Contractor to prevent threatened loss or injury, be instructed or authorized to act by the Owner, he shall so act, without appeal. Any additional compensation or extension of time claimed by the Contractor on account of any emergency work shall be determined as provided in the contract.

- 12.4. **Work Site Damages:** Any damage to existing utilities, equipment or finished surfaces resulting from the performance of this contract shall be repaired to the Owner's satisfaction at the Contractor's expense.

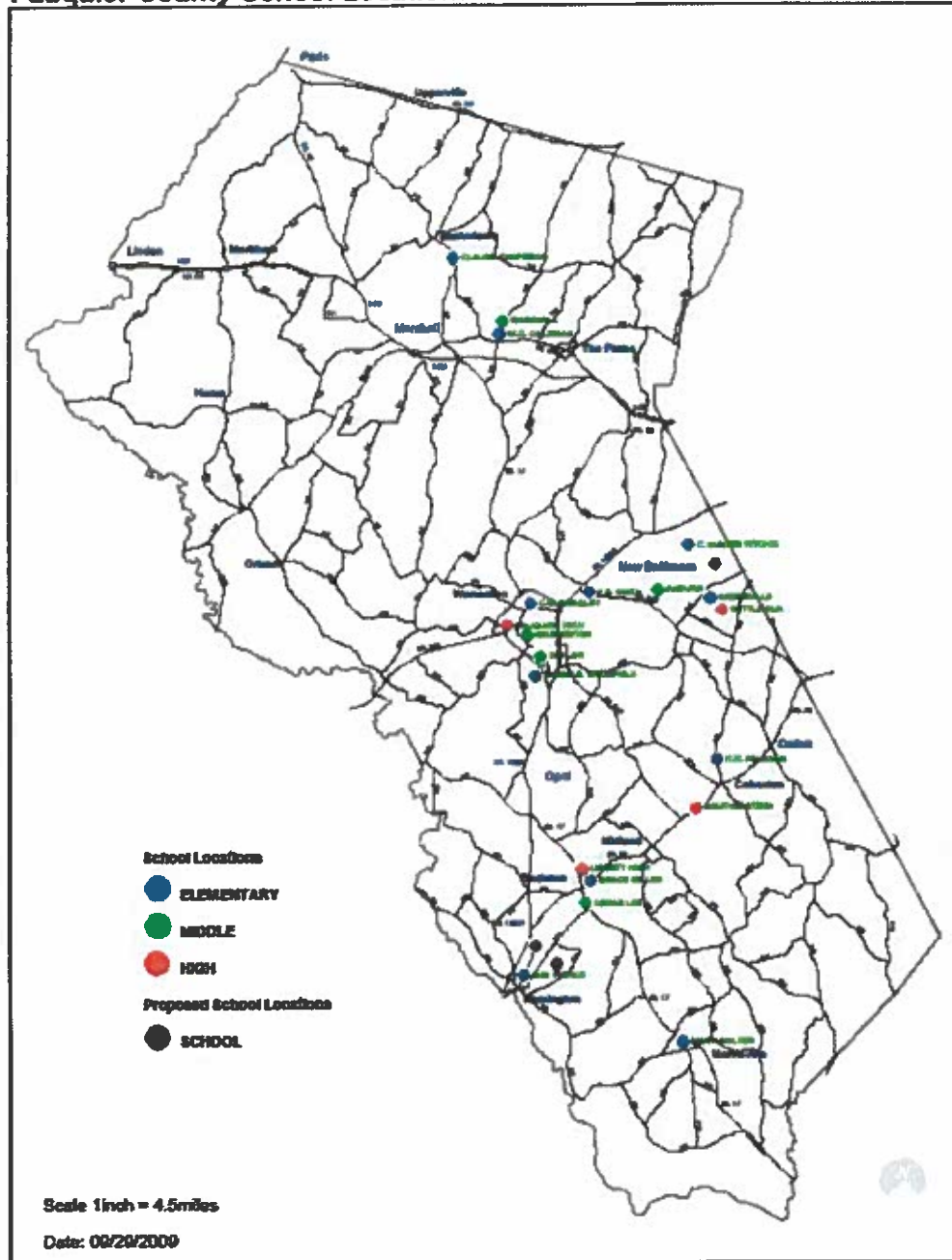
APPENDIX 1
Location Map – Convenience Centers & Recycling Center (Table 1)

Fauquier County Landfill & Convenience Site Locations



APPENDIX 2
Location Map – Public School System (Table 5)

Fauquier County School Locations



From: [Hunter Horn](#)
To: [Hylton, Kristen](#)
Cc: [Kerns, Bobby](#); [Lyon, Jimmy](#); [Jackson, Kevin](#); [Bell, Joey](#); [Bratcher, Davina](#)
Subject: Re: Moving forward with Trash Hauling next steps
Date: Wednesday, September 3, 2025 4:47:58 PM
Attachments: [GFL Best and Final.pdf](#)

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No worries, please see Best and Final Offer attached, including rates and clarifications. Please let me know if you need anything else to issue intent to award.

Thank you,
Hunter

Hunter Horn | General Manager I

GFL Environmental

15490 Montanus Drive, Culpeper, VA 22701

T (540) 727-0887 | **C** (540) 376-2476 | hhorn@gflenv.com | www.gflenv.com

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From: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>
Sent: Wednesday, September 3, 2025 3:33 PM
To: Hunter Horn <hhorn@gflenv.com>
Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy <Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey <Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>
Subject: RE: Moving forward with Trash Hauling next steps

Thanks for following up. It is on me again and I apologize.

Your last submission is acceptable to us. Can you prepare a Best and Final Offer with those rates and clarifications incorporated. Then we can issue an intent to award with the plan to go to Board of Supervisors October meeting for approval. Let me know if you have any questions!

Upcoming Time Out of Office:

September 5th (Annual Leave)

September 17th – mid-day 22nd (Annual Leave)

****Additionally, please note that due to an ongoing software implementation, I will be away from my office at various times throughout the work week. Contact via email will likely be the fastest and easiest way to reach me during this implementation****

KRISTEN HYLTON

DIRECTOR OF PROCUREMENT



Fauquier County GOV'T & Public Schools
Procurement Department
320 Hospital Dr., Suite 23
Warrenton, VA 20186
www.fauquiercounty.gov
Direct: 540-422-8357

From: Hunter Horn <hhorn@gflenv.com>

Sent: Wednesday, September 3, 2025 3:32 PM

To: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>

Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy

<Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey

<Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>

Subject: Re: Moving forward with Trash Hauling next steps

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Good Afternoon,

I just wanted to let you all know I will be out of the country next Wednesday 9/10 through Sunday 9/21. Do you know if there will be anything needed from GFL during that timeframe? If so, I can assign to another member of my team, just let me know!

Best Regards,

Hunter

Hunter Horn | General Manager I

GFL Environmental

15490 Montanus Drive, Culpeper, VA 22701

T (540) 727-0887 | **C** (540) 376-2476 | hhorn@gflenv.com | www.gflenv.com

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From: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>
Sent: Thursday, August 21, 2025 10:05 AM
To: Hunter Horn <hhorn@gflenv.com>
Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy <Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey <Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>
Subject: RE: Moving forward with Trash Hauling next steps

Thank you!

Team – take a look and I'll circle back with you all on any further questions on this.

Upcoming Time Out of Office:

September 1st (Labor Day Holiday)

September 5th and 17th – 21st (Annual Leave)

Additionally, please note that due to an ongoing software implementation, I will be away from my office at various times throughout the work week. Contact via email will likely be the fastest and easiest way to reach me during this implementation

KRISTEN HYLTON
DIRECTOR OF PROCUREMENT



Fauquier County GOV'T & Public Schools
Procurement Department
320 Hospital Dr., Suite 23
Warrenton, VA 20186
www.fauquiercounty.gov
Direct: 540-422-8357

From: Hunter Horn <hhorn@gflenv.com>
Sent: Thursday, August 21, 2025 9:56 AM
To: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>
Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy <Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey <Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>
Subject: Re: Moving forward with Trash Hauling next steps

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Thank you for the clarification. Attached is the response to all of the questions. Please let me know if anything else is needed. We look forward to finalizing an agreement!

Best regards,

Hunter

Hunter Horn | General Manager I

GFL Environmental

15490 Montanus Drive, Culpeper, VA 22701

T (540) 727-0887 | **C** (540) 376-2476 | hhorn@gflenv.com | www.gflenv.com

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From: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>

Sent: Thursday, August 21, 2025 8:38 AM

To: Hunter Horn <hhorn@gflenv.com>

Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy <Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey <Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>

Subject: RE: Moving forward with Trash Hauling next steps

I will defer to Davina as it was requested by her in the discussion.

Davina – can you explain the shakedown request? Thanks!

Upcoming Time Out of Office:

September 1st (Labor Day Holiday)

September 5th and 17th – 21st (Annual Leave)

Additionally, please note that due to an ongoing software implementation, I will be away from my office at various times throughout the work week. Contact via email will likely be the fastest and easiest way to reach me during this implementation

KRISTEN HYLTON

DIRECTOR OF PROCUREMENT



**Fauquier County GOV'T & Public Schools
Procurement Department**
320 Hospital Dr., Suite 23
Warrenton, VA 20186
www.fauquiercounty.gov
Direct: 540-422-8357

From: Hunter Horn <hhorn@gflenv.com>

Sent: Thursday, August 21, 2025 8:35 AM

To: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>
Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy <Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey <Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>
Subject: Re: Moving forward with Trash Hauling next steps

CAUTION: This email originated from outside of the organization. Do not follow instructions, click links, or open attachments unless you know the content is safe.

Just one question. What do you mean by "shakedowns"? Is that to do with the recycle containers to pick up the boxes and set back down to allow room for more material?

Thanks

Hunter Horn | General Manager I
GFL Environmental
15490 Montanus Drive, Culpeper, VA 22701
T (540) 727-0887 | **C** (540) 376-2476 | hhorn@gflenv.com | www.gflenv.com

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From: Hylton, Kristen <Kristen.Hylton@fauquiercounty.gov>
Sent: Thursday, August 21, 2025 8:05 AM
To: Hunter Horn <hhorn@gflenv.com>
Cc: Kerns, Bobby <Bobby.Kerns@fauquiercounty.gov>; Lyon, Jimmy <Jimmy.Lyon@fauquiercounty.gov>; Jackson, Kevin <Kevin.Jackson@fauquiercounty.gov>; Bell, Joey <Joey.Bell@FCPS1.ORG>; Bratcher, Davina <davina.bratcher@fauquiercounty.gov>
Subject: FW: Moving forward with Trash Hauling next steps

Hi Hunter –

I apologize for the delay on this. Please see the attached letter requesting some clarifications and additional information for finalizing the agreement. We look forward to hearing from you.

Upcoming Time Out of Office:

September 1st (Labor Day Holiday)

September 5th and 17th – 21st (Annual Leave)

***Additionally, please note that due to an ongoing software implementation, I will be away from my office at various times throughout the work week. Contact via email will likely be the fastest and easiest way to reach*

*me during this implementation***

KRISTEN HYLTON
DIRECTOR OF PROCUREMENT



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Best and Final Offer RFP25-109-C-S Solid Waste and Recycle Services

Category	Price
Price to pull/deliver waste & recycling roll-off container to Corral Farm facility and to service Fauquier County farms	\$ 165.00 _____ per Pull
Price to provide front-end service <u>per location</u> and deliver to Corral Farm facility	\$ 26.00 _____ per Location
Price to provide one (1) on-call additional front-end collection service per location (not routinely scheduled) and deliver to Corral Farm facility	\$ 35.00 _____
Price to provide on-call roll-off service at Corral Farm facility (per pull/return price for Owner containers)	\$ 165.00 _____ per pull Minimum pulls <u>2</u> per day \$165.00 _____ per hour Minimum two (2) hours per day

Owner's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$ 150.00 _____ per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$ 235.00 _____ per Trip

Contractor's Containers –

Container Delivery/Return within 25-miles (from Corral Farm): \$ 175.00 _____ per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$ 255.00 _____ per Trip

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 5.00 _____ per Day

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 35.00 _____ per Week

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 100.00 _____ per Month

Special projects for County or Schools to rent contractor containers:

- 8yd: \$30 per pick-up
 - 20yd: \$175 per Trip
 - 30yd: \$175 per Trip
 - 40yd: \$175 per Trip
 - Rental: \$5 per day after 14 days inactivity
- Events: Service Donated by contractor

Pricing for container shakedown service and relocation

Container Relocation on site: \$15 per container

Container Shakedown on site: \$30 per container

Annual increase requests will be in compliance with the terms and conditions of the solicitation document (RFP25-109-C-S)



Tab 4

Letter of Understanding



Reference: IFB Solid Waste and Recycling Services

I have read and understood the above referenced Solicitation and have responded accordingly. GFL of Virginia, LLC dba GFL Environmental will uphold all terms, provisions and conditions referenced in the Solicitation. We further agree to furnish any or all items upon which prices are offered at the price set opposite each item.

Our Culpeper Branch located at 15490 Montanus Dr will be servicing this contract. In addition to this Branch, should the need arise, we have Truck and Personnel availability from our Fredericksburg Branch and our three branches in the Richmond area.

Hunter Horn | General Manager

15490 Montanus Drive, Culpeper, VA 22701

T (540) 727-0887 | C (540) 376-2476 | hhorn@gflev.com | www.gflev.com



Tab 5

Experience and Qualifications



The Waste Industries family of entities has been delivering sustainable and fiscally responsible waste services for over 50 years to commercial, industrial, municipal and residential customers throughout the Southeastern United States.

In November 14, 2018, Waste Industries completed a merger with GFL Environmental. GFL Environmental, headquartered in Toronto, Ontario, is the fourth largest diversified environmental services company in North America, providing a comprehensive line of non-hazardous solid waste management, infrastructure & soil remediation and liquid waste management services through its platform of facilities across Canada and in 27 states in the United States. Across its organization, GFL has a workforce of more than 11,500 employees and provides its broad range of environmental services to more than 135,000 commercial and industrial customers and its solid waste collection services to more than 4 million households.

Through our system of curbside collection programs, network of transfer stations, long-haul waste transportation systems, specialized landfills, commercial and industrial roll-off services, we have been successful in providing Governmental participants and industry with long-term, environmentally sound alternatives to solid waste management.

GFL Environmental Inc. is the leading North American provider of diversified environmental solutions, and the only major diversified environmental services company in North America offering services in solid waste management, liquid waste management and infrastructure development. Recognized by our signature fleet of well-maintained, bright green trucks, we offer a robust, consolidated and sophisticated approach to meeting our customers' environmental service requirements.

Through GFL's strategically located network of facilities across Canada and in 27 states in the United States, we have capabilities that can be mobilized to service our customers wherever they are.

We believe that by providing accessible, cost-effective environmental solutions we will encourage greater environmental responsibility and allow our customers and the communities we serve to be GREEN FOR LIFE.

Professional Conduct

We understand that honesty, commitment to our employees and community, and the endless search for improvement are the reasons for our past success and the foundation for our future

growth. Living in the communities we serve, we are committed to improving them. From state-of-the-art landfills and transfer stations to strategic environmental policies, we can help communities maintain and improve their quality of life by providing efficient, innovative, and cost-effective solid waste solutions. By standing on our principles, we have earned the trust and respect from our customers and the industry.

No legal action has ever been taken against GFL of Virginia LLC dba GFL Environmental relative to the performance or compliance of any government contract involving the collection of solid waste, recyclables, yard trimmings or bulk waste including the operation of any processing facility. In addition, no instance of collusion or any other state or federal anti-trust violation has ever been charged against GFL of Virginia LLC dba GFL Environmental.



Women in Waste Initiative

Research shows that companies that exhibit diversity innovate better. New ideas are more likely to reach development or be prototyped if the company's leadership is diverse and we believe that diversity helps enable bright individuals and high-performing teams to better deliver on our commitments to innovation, sustainability and excellent service. That is why at GFL, we are fully committed to having a diverse workforce and, more specifically, a diverse leadership team that displays both inherent and acquired diversity.

In a traditionally male-dominated field, our executive leadership team is 40% women. We have seen many women succeed and grow at GFL, but we also want to see growth in the representation of both hourly and salaried employees across our operations. To achieve this goal, we are implementing programs to attract and retain more female employees and support the career paths of women working at GFL.

Our "Women in Waste" initiative was launched in 2019 on LinkedIn™ as a pilot project and part of our recruitment strategy and features the success stories of women at GFL working in non-traditional careers. Earlier this year, we offered our first scholarship to fund the attendance of a female applicant at driving school and a job as a residential driver upon successful completion of the driver training course. Based on the success of this program, we expect to implement it in other markets. This year, we are also embarking on a year-long consultation process with focus groups of hourly female employees in non-traditional roles to seek their guidance on how to attract and retain more women in these types of roles, as well as training and mentoring programs for all our female employees.



GFL Environmental is not a MWBE. Because of the very specific nature of our business, it is not feasible nor is there any need for us to solicit MWBE or any companies as sub-contractors for most of the municipal contracts we obtain. In certain instances, where the municipal opportunity has involved multiple moving pieces and/or require additional facilities and equipment, we have solicited MWBE companies to subcontract ancillary services through such methods as newspaper advertisement, mailers, interactions with the local MWBE organizations and Sub- Contractors Fairs.



SECTION II

EQUAL EMPLOYMENT OPPORTUNITY (EEO)

Waste Industries is an equal employment opportunity employer. As such, the Company offers equal employment opportunities without regard to race, color, religion, creed, sex (including pregnancy), age, marital status, sexual orientation, national origin, genetic information, or any other characteristic protected by applicable discrimination laws. Furthermore, no employee of the Company may discriminate against any applicant or fellow employee on the basis of a disability or veteran/military status. The principles of equal employment opportunity apply to all terms, conditions and privileges of employment, including but not limited to hiring, job placement, training, compensation, discipline, advancement and termination.

Waste Industries does not authorize or condone unlawful discrimination or harassment. Employees who believe they are being or have been unlawfully discriminated against or harassed by a fellow employee, a customer, or a vendor should immediately report the incident to the Human Resources Manager. If unlawful discrimination or harassment is found to have occurred, appropriate disciplinary action **will** be taken, up to and including termination.

Invitation to Self-Identify

The Affirmative Action Program of Waste Industries sets forth our nondiscrimination policy and outlines the steps we follow to implement the policy. If you are an individual with a disability, protected veteran, or if you wish to self-identify by gender or race/ethnicity, please advise us. Employees may contact the **Human Resources Director and Affirmative Action Administrator** at 919-325-3000 now or at any time in the future. Submitting this information is voluntary and refusal to provide it will not subject you to any adverse treatment, including but not limited to discharge or disciplinary treatment. The information you supply will be kept confidential except as necessary to comply with the law.

Individuals with Disabilities

The Company will not discriminate against qualified individuals with disabilities in any aspect of employment, including job application procedures, hiring, advancement, job assignments, leave of absence, transfers, layoffs, demotions, promotions, discipline, discharge, compensation, fringe benefits and job training. Employment opportunities will not be denied to an otherwise qualified applicant or employee because of the need to make a reasonable accommodation as required by law regarding the physical or mental impairment(s) of such individual.

As defined by the Americans with Disabilities Act ("ADA"), as amended, qualified

individuals with disabilities are those persons with a physical or mental impairment substantially limiting one or more major life activities, a record of such impairment, or who are regarded as having such impairment, who nevertheless meet the legitimate skill, experience, and educational requirements of the job and are able to perform the essential functions of the job with or without reasonable accommodation, as applicable and defined by law. For purposes of this policy,

qualified individuals with a disability shall not include any employee or applicant who is currently engaging in alcohol abuse that adversely affects his or her job performance or who is currently engaging in the illegal use of drugs.

The Company will provide reasonable accommodation to any employee with a known disability who is otherwise qualified to perform the essential functions of his or her job. In determining the Company's ability to offer reasonable accommodation to an otherwise qualified applicant or employee with a disability, each request for an accommodation will be evaluated on a case-by-case basis.

The Company may require documentation, including medical records, to establish that the individual actually has a "disability" within the meaning of the ADA. The Company may also require the individual to identify with precision what his or her abilities and limitations are for purposes of planning and providing any requested reasonable accommodation.

The Company prohibits retaliation against any employee for requesting a reasonable accommodation. Employees with questions about medical conditions or impairments are encouraged to contact their Human Resources Manager.

Policy Prohibiting Unlawful Harassment and Discrimination

The Company will not tolerate any unlawful discrimination or harassment of employees. Types of unlawful discrimination and harassment covered by this Policy include harassment of, or discrimination against an individual because of that person's sex, race, religion, color, national origin, age, sexual orientation, disability, veteran status, genetic information or any other characteristic protected by law. Any employee who engages in any form of unlawful discrimination or harassment will be disciplined. Discipline may include, but is not limited to, oral or written warning, transfer, demotion, suspension, or discharge. The Company also forbids retaliation of any type against an employee for reporting unlawful harassment or discrimination.

The Company strictly prohibits sexual harassment in any form. The definition of sexual harassment is as follows:

Unwelcome sexual advances, requests for sexual favors and other verbal, graphic or physical conduct of a sexual nature, when (1) submission to such conduct is made either explicitly or implicitly a term or a condition of an individual's employment; (2) submission to or rejection of such conduct by an individual is used as a basis for employment decisions affecting such individual; or (3) such conduct has a purpose or effect of unreasonably interfering with an individual's work performance or creating an intimidating, hostile, or offensive working environment.

If an employee feels that he or she has been unlawfully harassed or discriminated against at work, or if an employee feels that a fellow employee is being unlawfully harassed or

discriminated against, the Company encourages the employee to immediately notify his or her supervisor or Human Resources Manager. If possible, such notice should be in writing (signed and dated), stating the date, place, time, nature of the harassment, and the name(s) and position(s) of the offending party and any witnesses to the alleged harassment. If an employee feels that his or her supervisor is involved in the harassment or discrimination in any way, or the employee believes for some other reason that his or her supervisor cannot be approached, then the following people, in this order, should be notified: General/Facility Manager, Human Resources Manager, or Region Manager. Any supervisor or other individual receiving a report of alleged harassment or discrimination must in turn report the complaint to one of the people listed above.

This policy also applies to any person with whom an employee comes into contact while performing his or her duties, such as contractors, vendors, and/or suppliers. Employees should immediately inform their supervisors, General/Facility Manager or Human Resources Manager if they believe that they have been unlawfully discriminated against or unlawfully harassed while on duty by a contractor, vendor, supplier, or the like.

The Company encourages reports of any acts of alleged unlawful harassment or discrimination when they happen. All reports of unlawful discrimination and harassment will be investigated promptly. Supervisors who fail to uphold this policy or who fail to escalate complaints of conduct or allegations of the type which are prohibited by this policy will be subject to discipline up to and including discharge. In all cases, the employee who reports unlawful harassment or discrimination will be advised of the outcome of the investigation. To the greatest extent possible, the Company will attempt to maintain the confidentiality of any harassment or discrimination investigation. The disclosure of any information relating to a charge of unlawful harassment or discrimination will be made only on a need-to-know basis.

The Company requires all employees to fully comply with this policy.



Tab 6

Key Personnel



HUNTER HORN

General Manager I
GFL Environmental

PHONE:
540-376-2476

EMAIL:
hhorn@gflenvironmental.com

Certifications

Waste Management Facility Operator I

License#4605003760

Virginia Department of Professional and Occupational Regulation

Since 2019

Class B Commercial Driver's License

Since 2014

Work Experience: 13 years in Solid Waste Management

- *County Waste of Virginia LLC 7 years 9 months*
- *GFL Environmental 5 years 5 months*

- *Helper, County Wast of Virginia LLC*

May 2012 - May 2014 2 years

Job Responsibilities

- Container Maintenance & Rebranding
- Safely Collecting and Operating loading devices on a Residential rearload truck
- Loading and unloading trailers with stacked residential carts

- *CDL Driver, County Wast of Virginia LLC*

May 2014 – March 2017 2 years 11 months

Job Responsibilities

- Drive and Operate Solid Waste and Recycling Collection Vehicles including residential rearload, automated side load, commercial front load, & roll off trucks
- Collect trash and recyclables on route and safely haul to a proper disposal facility.
- Complete all DOT and company required documentation including daily DVIR
- Attend and Participate in monthly safety meetings

- *Assistant Division Manager, County Wast of Virginia LLC*

March 2017 – December 2019 2 years 10 months

Job Responsibilities:

- Monitor customer satisfaction by ensuring daily completion of routes, customer receipt of containers and pick-ups of special and missed stops. Resolve customer complaints and issues
- Direct collection and disposal services to best utilize personnel and equipment.
- Establish and review productivity standards at each phase of the operation.
- Be familiar with and ensure compliance with all CDL driver regulations.
- Enter appropriate product line productivity into operating system on a daily basis.
- Maintain inventory of supplies (i.e., gloves, Gatorade, safety equipment, etc) with authorization of Facility Manager.
- Promote an effective safety program that seeks to prevent accidents, avoid injuries and recognize safe employees.
- Investigate accidents and prepare necessary paperwork.
- Ensure route observations are completed on a routine basis.
- Schedule, plan, and conduct safety meetings (monthly).
- Ensure proper supply and usage of all safety equipment.

- *Operations Supervisor II, GFL Environmental*
January 2020 – July 2021 1 year 7 months

Job Summary

Select, supervise and train employees in their respective position to ensure safe, professional and efficient service in assigned branch. Provide leadership which results in positive employee/employer relations and a professional corporate image.

Job Description

Key Responsibilities:

- Recruit, interview, hire, train and discipline all product line personnel.
- Addresses complaints and resolves problems as they arise.
- Ensure proper completion of paperwork for drivers including truck reports, driver logs and vehicle inspections daily.
- Ensure proper scheduling of drivers and toter/helpers.

Operations

- Monitor customer satisfaction by ensuring daily completion of routes, customer receipt of containers and pick-ups of special and missed stops. Resolve customer complaints and issues
- Direct collection and disposal services to best utilize personnel and equipment.
- Establish and review productivity standards at each phase of the operation.
- Be familiar with and ensure compliance with all CDL driver regulations.
- Enter appropriate product line productivity into operating system on a daily basis.
- Maintain inventory of supplies (i.e., gloves, Gatorade, safety equipment, etc) with authorization of Facility/General Manager.

Safety

- Promote an effective safety program that seeks to prevent accidents, avoid injuries and recognize safe employees.
- Investigate accidents and prepare necessary paperwork.
- Ensure route observations are completed on a routine basis.
- Schedule, plan, and conduct safety meetings (monthly).
- Ensure proper supply and usage of all safety equipment.

- *Facility Manager, GFL Environmental*

July 2021 – April 2025 3 years 9 months

- *Job Responsibilities:*
- Monitor customer satisfaction by ensuring daily completion of routes, customer receipt of containers and pick-ups of special and missed stops. Resolve customer complaints and issues
- Direct collection and disposal services to best utilize personnel and equipment.
- Establish and review productivity standards at each phase of the operation.
- Be familiar with and ensure compliance with all CDL driver regulations.
- Enter appropriate product line productivity into operating system on a daily basis.
- Maintain inventory of supplies (i.e., gloves, Gatorade, safety equipment, etc) with authorization of Facility Manager.
- Promote an effective safety program that seeks to prevent accidents, avoid injuries and recognize safe employees.
- Investigate accidents and prepare necessary paperwork.
- Ensure route observations are completed on a routine basis.
- Schedule, plan, and conduct safety meetings (monthly).
- Ensure proper supply and usage of all safety equipment.

GFL Environmental General Manager I

April 2025- Present

Job Summary

Plan, organize, control and direct the activities of a facility operation(s) with up to 19 million in revenue and to accomplish desired objectives in a safe and efficient manner. Set strategic direction for Facility Manager(s) and corresponding facilities if applicable. Provide leadership, which results in positive employee/employer relations and project a professional corporate image. Promote and manage effective and profitable operations and resource management, high production standards, a sound risk management program, and facilitate business expansion.

Key Responsibilities:

- Oversee responsibilities and coordinate efforts of Facility Manager(s), Sales Manager or individual sales representative, Administrative personnel and Maintenance Manager.
- Sustain a productive and motivated workforce by screening, selecting, hiring, training, developing and evaluating personnel required to meet service commitments.
- Adhere to all wage and hour laws and compensate personnel for services rendered in accordance with established guidelines.
- Establish high appearance standards for all employees.
- Ensure safe working conditions for all jobs.
- Implement and promote Safety Program to recognize and reward productive and safe employees.
- Plan and route collection services to best utilize personnel and equipment.
- Implement corporate guidelines concerning the Preventive Maintenance program that reduces down time, improves image, reduces maintenance costs and results in lowest cost service delivery possible.
- Establish an effective and productive container repair, delivery and switch-out program that promotes a positive image.
- Develop and implement on-going cost control program that monitors buying practices of all supplies and services.
- Establish production standards for each phase of operation.
- Promote an accident prevention program that seeks to reduce claims, avoid injury and recognize safe employees.
- Enter payroll into system on a bi-weekly basis.
- Ensure Operations Supervisors are utilizing the Full Route Roll-Off Dispatch system.
- Utilize Route Smart system to plan optimized compaction routes.
- Ensure commercial and residential route audits are completed on an annual basis.
- Conduct Roll Off account profitability analysis semi-annually.
- Ensure that a purchase order system is used for all purchases and that clear guidelines are established for purchasing practices.
- Ensure that all services provided by the facility operation are billed and revenues are collected on a timely basis.
- Review profit and loss statements on a monthly basis and make adjustments as necessary to achieve desired results.
- Develop an operations profit plan, which includes sources of income, cost of operations, growth objectives, productivity standards, profit margins desired (ROA, ROTSR, EBITDA), capital Requirements, personnel needs and product or services profit margins desired.
- Partner with the Sales Manager and/or Sales Representative(s) to develop a sales forecast for each product or service
- Establish pricing guidelines for each product/service.
- Promote a strong customer focus throughout the operation.
- Manage the sales force in meeting objectives and establishing priorities.
- Ensure the sales team is using approved software to identify and track potential customers.

- Seek opportunities within both primary and secondary assigned market areas for growth and expansion to include contracts and acquisitions.
- Identify and adjust to trends within market area which impact quality of service or desired profit margins.
- Establish system for reviewing and negotiating existing contracts.
- Participate in local civic affairs and represent the company in a positive manner throughout the community.
- Conform in all respects with applicable federal, state/provincial and local laws, regulations, ordinances and other orders and to all company policies, procedures and directives from supervisors.
- Perform other job-related duties as assigned

Ron Horn
Operations Supervisor II
GFL Environmental

Phone: 540-229-6477 Email: rhorn@gflenv.com

About Me: I am a proven waste & recycling industry leader who has demonstrated experience in Operations, Finance, Maintenance, and Sales. Industry knowledge that utilizes my experience in making immediate impact on leading people and processes while controlling expenses within the P&L. Accomplished this by getting to know my team, to better understand their needs, and engage with all employees to stabilize the workforce

45 years experience in Solid Waste Management

- **Virginia Trash Service 28 years**
- **Virginia Trash & Recycling 2 years**
 - **SDI Disposal 2 years**
- **County Waste of Virginia 8 years**
 - **GFL Environmental 5 years**

Virginia Trash Service: Alexandria, VA

1980-1982: Helper

- Safely Collecting and Operating loading devices on a Residential rearload truck

1982-1988: CDL Driver

- Safely Operated Rearload Collection Truck and serviced Residential Customers
- Collect trash and recyclables on route and safely haul to a proper disposal facility.
- Attend and Participate in monthly safety meetings

1988-2001: General Manager

- Responsible for day to day operations including route collection, customer service, maintenance, & sales

2001-2008: President & CEO

- Ownership of residential collection company that serviced the Alexandria, VA area operating over 15 route collection vehicles

Virginia Trash & Recycling: Culpeper, VA

2008-2010: President & CEO

- Ownership of residential collection company that serviced the Culpeper, VA area operating 2 route collection vehicles

SDI Disposal: Culpeper & Charlottesville, VA

2010-2012: Division Manager

- Responsible for day to day operations of 2 locations and 20 route collection vehicles in the residential and commercial lines of business

County Waste of Virginia: Culpeper, VA

2012-2019: Division Manager

- Responsible for day to day operations of the Culpeper, VA location and 15 route collection vehicles in the residential, commercial, & Industrial lines of business

GFL Environmental: Culpeper, VA

2020-2021: Facility Manager

- ***Job Responsibilities:***
- Monitor customer satisfaction by ensuring daily completion of routes, customer receipt of containers and pick-ups of special and missed stops. Resolve customer complaints and issues
- Direct collection and disposal services to best utilize personnel and equipment.
- Establish and review productivity standards at each phase of the operation.
- Be familiar with and ensure compliance with all CDL driver regulations.
- Enter appropriate product line productivity into operating system on a daily basis.
- Maintain inventory of supplies (i.e., gloves, Gatorade, safety equipment, etc) with authorization of Facility Manager.
- Promote an effective safety program that seeks to prevent accidents, avoid injuries and recognize safe employees.
- Investigate accidents and prepare necessary paperwork.
- Ensure route observations are completed on a routine basis.
- Schedule, plan, and conduct safety meetings (monthly).
- Ensure proper supply and usage of all safety equipment.

GFL Environmental: Culpeper, VA

2021- Present: Operations Supervisor II

- Select, supervise and train employees in their respective position to ensure safe, professional and efficient service in assigned branch. Provide leadership which results in positive employee/employer relations and a professional corporate image.

Todd Myers
Lead Driver
GFL Environmental

Phone: 540-219-0109 Email: toddmyers@gflenv.com

20 years experience in Solid Waste Management

- **Culpeper Trash Service, 5 years**
 - **SDI Disposal, 2 years**
- **County Waste of Virginia, 8 years**
 - **GFL Environmental, 5 years**

Culpeper Trash Service: Culpeper, VA

2005-2010: CDL Driver

- Safely Operated Rearload Collection Truck and serviced Residential Customers
- Collect trash and recyclables on route and safely haul to a proper disposal facility.

SDI Disposal: Culpeper, VA

2010-2012: CDL Driver

- Safely Operated Rearload Collection Truck and serviced Residential Customers
- Collect trash and recyclables on route and safely haul to a proper disposal facility.

County Waste of Virginia: Culpeper, VA

2013-2019: CDL Driver

- Safely Operated Rearload Collection Truck and serviced Residential Customers
- Collect trash and recyclables on route and safely haul to a proper disposal facility.

GFL Environmental: Culpeper, VA

2020-2025: Lead Driver

- responsible for safely, efficiently, and courteously providing waste removal services to customers across multiple lines of business. The duties and responsibilities are under the direction of the Operations Supervisor. Through the assignment of work activities, develop and utilize a working knowledge of day-to-day hauling operations that include leading crew outs in the morning, perform new hire training observations and sign offs, assist in dispatch, monthly truck inspections, route analysis, process improvement, training existing and new employees and Company safety and compliance standards.



Tab 7

Operations, Safety and Equipment



Management Practices

All services performed by GFL are managed and controlled through a systematic reporting process that delivers clear expectations and daily requirements to operational personnel while providing supervisory personnel complete visibility to performance on a daily basis. All checks and procedures are updated as needed to meet the demands created by seasonality, population changes, weather, and any other issues, acute or chronic, that may compromise the efficient delivery of our services.

Our supervisors are required to check all routes every day. The inspections accomplish two goals; to insure that our drivers are performing to expectations and to provide an opportunity to meet and listen to issues or concerns our customers may have. The use of our 10-2-4 program also allows us to monitor the movement of our trucks in order to mobilize equipment during the day to assist routes that may need help in providing timely collection of our customer's garbage. In addition, our drivers are required to call in to the office once their routes are complete to determine if any missed pick-ups have occurred in order to go back before leaving the route for the day. The driver's routes are monitored daily and posted for missed pick-ups and production. Our goal, of course, is "0" and many of our drivers achieve that goal every day. We will continue in the future.

Each Driver reports to a Lead Driver who communicates daily results to the Operations Supervisor. This gives us the opportunity to address the needs of our customers within 24-hours of any issue. The Operations Supervisor reports to the General Manager on a weekly basis on any issues addressed during the week as well as any trends that may be developing within a certain route system. When necessary, issues requiring immediate action can be addressed by the Lead Driver and or Operations Supervisor without input from the General Manager. The General Manager reports to the Area Vice President on a monthly basis. There is a Quarterly Operational Review conducted each quarter with the CEO, COO, CFO, Area V.P., Division Manager as well as the General Manager to further support our efforts to provide clear visibility and efficiency to all members of our management team.



Service Communications

All communications with the County will be executed on-line through e-mail. This provides us with a permanent and traceable record of all requests and supports our process of ordering, delivering, and following up on all transactions. It also supports our efforts to manage accurate information and billing quantities.

GFL RECEPTION - When the County calls GFL, our customer service representatives will field the calls. All customer requests will be handled and recorded by our customer service department through our Tower software. Respectively the branch has an in-house team of customer service professionals to field calls from their local service area.

Customer Service Communication Procedures

Our company currently uses the latest version of TOWER waste management software. TOWER is considered the industry leader in comprehensive billing and services software. When a customer complaint or request is received, the following occurs.

1. The nature of the call is determined and the location is located by name or address in our system.
2. The information regarding the call is entered in the customer note section for historical data e.g. missed pick-ups, damaged containers, etc.
3. The responsible driver is notified by radio to correct the problem BEFORE he comes in. If a container needs to be delivered or replaced, the container delivery driver is then notified to perform the service.
4. The note will remain open in the customer data file until the issue is resolved by the end of the same day.
5. All open notes are reviewed by a supervisor BEFORE the end of the day to insure the issue has been resolved by days end.
6. The historical data also aids us in the tracking of repeat complaints and resolving the issue before it becomes unmanageable.



Equipment, Vehicles and Maintenance Program

All moving equipment either owned or operated by GFL is maintained through a routine scheduled maintenance program that includes safety checks and washing. Procedures include daily, weekly, monthly, quarterly, and annual inspections of specific mechanisms, systems, and aesthetic features.

Containers

GFL maintains a high standard of excellence in the purchase, delivery, maintenance and replacement of all types of service containers. Our available standard sizes for curbside collection include 18-gallon recycle bins, 65-gallon recycle carts and 95-gallon garbage carts. (Carts include lids and wheels for easy transport to the curbside) These containers can also be used for small businesses. We maintain a consistent inventory of commercial front load containers including 2 cubic yard, 4 cubic yard, 6 cubic yard and 8 cubic yard containers. All front load containers include lightweight poly lids for maximum vector control but easy use. Roll-Off open top containers are available in a 20 cubic yard, 30 cubic yard and 40 cubic yard size. All loads are tarped by our drivers for safe transportation to the disposal site. Bins, carts, dumpsters and roll-off open tops are all maintained, or replaced, when necessary to support our commitment to providing a safe and visually palatable program. Specialty equipment is also available including front load and roll-off compactors of all sizes.

Vehicles

Our company prides itself on operating safely within the communities we serve. Our trucks are inspected twice daily and maintained regularly by our licensed mechanics at our onsite maintenance shop. We conduct mandatory driver and mechanic safety meetings and all personal protective equipment. All employees are subject to random drug and alcohol screenings, as well as background checks. Safety is our top priority.

GFL maintains a professional fleet of collection vehicles designed with health, safety, and appearance in mind. All of our vehicles meet local, state and federal regulations. Each vehicle is managed with a routine maintenance program that includes, but is not limited to, a full vehicle wash each week as well as replacement of any hydraulic components or storage seals necessary to keep all contents inside our vehicles and not on your roadways. The entire fleet is tracked and analyzed to determine the age of the vehicle and the frequency of repair. As part of our management strategy vehicles are replaced or upgraded on an as needed basis.

We operate and maintain a fully functional mechanical shop. Our mechanics operate under two shifts daily. We perform daily inspections, bi-weekly preventative maintenance and offer the safest collection vehicles on the road.

Licensing & Certification

DRIVERS - All GFL drivers will possess a Commercial Driver's License as required by the RFP and or local, state and federal law in the Class required for the vehicle that they operate. Any new certifications required by changes in law will be acquired within the allowable legal period.

VEHICLES - Every vehicle operated by GFL during the performance of the services will meet all local, state and federal regulations and will satisfy the standards as set forth in the RFP.



Driver Issued Safety Equipment

1. All trucks are issued; chemical spill kits, fire extinguishers, roadside flares and caution signs.
2. All drivers are supplied with reflective shirts, pants and jackets, safety goggles, safety gloves, and safety boots.

We will provide 24-hour contact numbers for our supervisors in case of any emergency event or a hydraulic leak. We also have an outside company that is available to us in aiding of spillage if necessary. We will respond within 1 hour or less upon notification. We will be responsible for all repairs and restorations.

DriveCam

An important safety feature we have for our Fleet is the use of DriveCam. DriveCam is a safety program that consists of a palm sized digital video recording device mounted in the vehicle, wireless upload process, web based review system and driver coaching.

The Program is designed to capture 12 seconds of video and audio inside and outside of the vehicle when activated by a risky driving event such as hard braking, sudden acceleration, swerving, excessive speed or other potentially unsafe actions that could lead to a collision.

The event provides real time feedback to the driver through the use of LED lights that flash when it has been activated to save an event.

Events are uploaded and analyzed by the DriveCam Program's highly trained reviewers and posted to a secure website for driver coaching by our Supervisors.

The DriveCam is not intended to be punitive. It is intended to reduce risky driving thus making your Municipality safer.

GPS

We are able to track our trucks in real time. We are also able to pull pictures of when we have collected from individual stops. This eliminates the question if a container has been serviced.

Licensing & Certification

DRIVERS - All GFL drivers will possess a Commercial Driver's License as required by the RFP and or local, state and federal law in the Class required for the vehicle that they operate.

Any new certifications required by changes in law will be acquired within the allowable legal period.

Operations Personnel

All of our CDL Drivers are professionals who have completed a lengthy training and safety process. Prior to employment each employee must meet our strict standards for employment including a comprehensive criminal back ground check, safe driving history and drug screen. The GFL uniform, that drivers wear, shows their attention to detail and concern for our great reputation. They are courteous and always helpful to the customer that we service.







Tab 8

Financial Data and Financial References



Financial Information

Below is a link detailing our Financials. We are a publicly held company and as such all financials may be viewed.

<https://investors.gflenv.com/English/financials/annual-reports/default.aspx>

Insurance Information

The Insurance information outlined in 7.0 and the Division of Risk Management will be provided.

Certificates of insurance shall be provided to CUSTOMER by CONTRACTOR
Vendor shall maintain, for the duration of the contract, insurance against claims for injuries to persons or damages to property which may arise from or in conjunction with the performance of the work by the vendor, agents, representatives, employees, or subcontractor.

Credit Information for Waste Industries USA, LLC &Affiliates dba GFL Environmental

Nature of Business: Waste Collection and Disposal
Type of Ownership: Corporation
Date of Incorporation: December 31, 1970
Federal ID Number*: 56-0954929
Dun & Bradstreet Number: 01-635-6896
Officers: Patrick Dovigi, President and CEO
Luke Pelosi, CFO
Greg Yorston, COO
Mindy Gilbert, Executive VP and Secretary

Bank Reference: Bank of America Merrill Lynch
600 Peachtree Street, NE, 3rd Floor
Atlanta, GA 30308
Attn: Andrea Pinder-Jack
www.bankvot.com

Address: 3301 Benson Drive, Suite 601
Raleigh, NC 27609
Phone: 919-325-3000
Fax: 919-325-4040

Credit References:

Marathon Equipment Company
PO Box 2244
Birmingham, AL 35201
Fax: 205-695-7250
All credit references are fax ONLY

Rehrig
4010 East 26th Street
Los Angeles, CA 90058
Phone: 323-262-5145
Fax: 323-269-8506
DSokolowski@Rehrig.com

Lewis Steel Works
PO Box 338
Wrens, GA 30833
Phone: 706-547-6561
Fax: 706-547-3020
ben@lewissteelworks.com

Mansfield Oil Company
1025 Airport Parkway SW
Gainesville, GA 30501
Phone: 678-450-2000
Fax: 770-532-6266
RCampos@mansfieldoil.com

*Immediate parent company is Wrangler Holdco Corp. (EIN 82-2188689) - W9 reflects this



Tab 1

Proposal Signature Sheet, Insurance Checklists, SCC Form, Exceptions Form, Proprietary Information Form



DEPARTMENT OF FINANCE

Procurement Division
Fauquier County Government & Public Schools
320 Hospital Drive, Suite 23
Warrenton, VA 20186-3037
procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

CONTRACTOR DATA SHEET

1. **QUALIFICATIONS OF BIDDER:** Bidders must have the capability and capacity in all respects to fully satisfy the contractual requirements as specified.
2. **YEARS IN BUSINESS:** Indicate the length of time you have been in business:
51 Years _____ months.
3. **REFERENCES:** Indicate below a listing of at least three (3) recent or present contracts in which you have provided this type of work of the size and scope specified.

** See Attached **

Client Name and Address:	Phone Number and Email:	Period of Contract:

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Culpeper References

1. Orange County (Recycle Contract) 6 Convenience Sites:

Kenneth Yount, Collection Site Manager, kyount@orangecountyva.gov 540-840-5909.

Start Date March 2019

2. Culpeper County (Recycle Contract) 2 Convenience Sites:

Paul Howard, Director Environmental Services, poward@culpepercounty.gov 540-727-3409.

Start Date February 2017

3. City of Charlottesville: 325 4th Street NW Charlottesville, VA 22903

Thomas Morris- Refuse Supervisor, morristt@charlottesville.gov 434-970-3834

Start Date- April 2014



References

1. **VCU: Front End and Roll Off Trash and Recycling**
912 W. Grace Street, 5th Floor Richmond, VA 23284
Theresa Hall, Procurement Services, 804-828-3409, thall2@vcu.edu
Date of Service: 2017-Present
2. **CVWMA: Front End and Roll Off Trash Service**
Includes the Following School Systems: Powhatan, Hanover, Goochland
2100 Labernum Avenue, Richmond, VA 23227
Kim Hynes, Executive Director, 804-612-0552, khynes@cvwma.com
Date of Service: 2014-Present
3. **James City County- Front End, Roll Off, Recycling**
2008- Present-
Jim Hill-Solid Waste Superintendent
Telephone- 757-565-0971, email: jim.hill@jamescitycountyva.gov
1204 Jolly Pond Rd.
Williamsburg, Virginia 23188
4. **Old Dominion University- Front End, Roll Off, Recycling**
2021- Present-
Neil Cutler- Procurement
Telephone- 757-683-3136, ccutler@odu.edu
4401 Powhatan Avenue
Norfolk, Virginia 23529



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Procurement Division

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320 Hospital Drive, Suite 23

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PHONE (540) 422-8352 FAX (540) 422-8355



Phone (540) 422-8352

Fax (540) 422-8355

DIVISION OF RISK MANAGEMENT INSURANCE CHECKLIST

Items marked "X" are required to be provided if award is made to your firm.

<u>Required</u>	<u>Coverage Required</u>	<u>Limits (figures denote minimum)</u>
<u>X</u>	1. Workers' Compensation and Employers' Liability; Admitted in Virginia Employers' Liability All States Endorsement USL & H Endorsement Voluntary Compensation Endorsement Best's Guide Rating-A-VIII or better or its equivalent	1. Statutory Limits of the Commonwealth of VA Yes \$100,000/\$500,000/\$100,000 Statutory Statutory
<u>X</u>	2. Commercial General Liability General Aggregate Products/Completed Operations Personal and Advertising Injury Fire Legal Liability Best's Guide Rating-A-VIII or better or its equivalent	2. \$1,000,000 (CSL) Each Occurrence \$2,000,000 \$2,000,000 \$1,000,000 \$100,000 Per Occurrence
<u>X</u>	3. Automobile Liability Owned, Hired, Borrowed & Non-owned Motor Carrier Act End. Best's Guide Rating-A-VIII or better, or its equivalent	3. \$1,000,000 combined Single Limit Bodily Injury and Property Damage Each Occurrence (note, symbol "1" on liability coverage)
<u>—</u>	4. Prof. Errors and Omissions Best's Guide Rating-A-VIII or better or its equivalent	4. \$1,000,000 (CSL) Each Claim
<u>—</u>	5. Garage Liability	5. \$1,000,000 CSL Each Occurrence
<u>—</u>	6. Garage Keeper's Legal Liability Best's Guide Rating-A-VIII or better, Or its equivalent	6. a) Maximum Value of One Vehicle b) Maximum Value of All Vehicles Held by Contractor
<u>—</u>	7. Umbrella Liability Best's Guide Rating-A-VIII or better, or its equivalent.	7. \$1,000,000 Minimum
<u>—</u>	8. Other Insurance: Cyber Liability as needed	8. \$1,000,000 Minimum
<u>X</u>	9. Auto and General Liability Policies shall be endorsed to name Fauquier County and/or Fauquier County Public School Board as additional insured. (This coverage is primary to all other coverage The County and Schools may possess and must be shown on the certificate)	
<u>X</u>	10. The Contractor shall provide 30 days written notice of any policy cancellation for policies specified on this Checklist to Fauquier County and/or Fauquier County School Board in accordance with the timelines and stipulations in Code of Virginia Section 38.2-231.	
<u>X</u>	11. The Certificate must state Bid/RFP No. and Bid/RFP Title.	
<u>X</u>	12. Contractor shall submit Certificate of Insurance within five (5) business days from notification of award, and shall provide updated Certificates for the duration of the contract.	

OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

FIRM

GFL Environmental

SIGNATURE

[Signature]

Revised 4/8/2021, Proc/HR

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procurement@fauquiercounty.gov



Phone (540) 422-8352

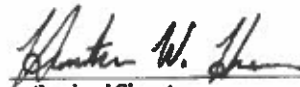
Fax (540) 422-8355

PROPRIETARY INFORMATION:

Ownership of all data, materials, and documentation originated and prepared for the Owner pursuant to the REQUEST FOR PROPOSAL shall belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act, however, the Offeror must invoke the protections of §2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information.

☐ Proposal/Bid contains Proprietary Information as listed in the table below

☒ Proposal/Bid contains NO Proprietary Information


Authorized Signature

Hunter Horn - General Manager
Print or Type Name and Title

Section Title	Page Number	Reason(s) for Withholding from Disclosure

Confidentiality References Protection in Accordance with the Code of Virginia, §2.2-4342F

INSTRUCTIONS: Identify the data or other materials to be protected and state the reasons by using the codes listed below. Indicate the specific words, figures, or paragraphs that constitute trade secrets or proprietary materials.

A- This page contains information relating to "trade secrets", and "proprietary information" including processes, operations, style of work, or apparatus, identify confidential statistical data, amount or source of any income... of any person (or) partnership. "See Virginia Public Procurement Act. §2.2-4342F. Unauthorized disclosure of such information would violate the Trade Secrets Act 18 U.S.C. 1905.

B- This page contains proprietary information including confidential, commercial or financial information which was provided to the Government on a voluntary basis and is of the type that would not customarily be released to the public. See Virginia Public Procurement Act, §2.2-4342F; 5 U.S.C. 552 (b)(4); 12 C.F.R. 309.5(c)(4).

C- This page contains proprietary information including confidential, commercial or financial information. This disclosure of such information would cause substantial harm to competitive position and impair the Government's ability to obtain necessary information from contractors in the future. 5 U.S.C. See Virginia Public Procurement Act. §2.2-4342F; 552 (b)(4); 12 C. F. R 309.5(c)(4).

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PROOF OF AUTHORITY TO TRANSACT BUSINESS IN VIRGINIA

THIS FORM MUST BE SUBMITTED WITH YOUR PROPOSAL/BID. FAILURE TO INCLUDE THIS FORM MAY RESULT IN REJECTION OF YOUR PROPOSAL/BID

Pursuant to Virginia Code §2.2-4311.2, an Offeror/Bidder organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 of the Code of Virginia shall include in its proposal/bid the identification number issued to it by the State Corporation Commission ("SCC"). Any Offeror/Bidder that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law shall include in its proposal/bid a statement describing why the Offeror/Bidder is not required to be so authorized. Any Offeror/Bidder described herein that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures established to implement this section is granted by the County Administrator or School Superintendent, as applicable.

If this quote for goods or services is accepted by the County of Fauquier, Virginia, the undersigned agrees that the requirements of the Code of Virginia Section 2.2-4311.2 have been met.

Please complete the following by checking the appropriate line that applies and providing the requested information.

A. ☒ Offeror/Bidder is a Virginia business entity organized and authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is 53092881.

B. ☐ Offeror/Bidder is an out-of-state (foreign) business entity that is authorized to transact business in Virginia by the SCC and such vendor's Identification Number issued to it by the SCC is _____.

C. ☐ Offeror/Bidder does not have an Identification Number issued to it by the SCC and such vendor is not required to be authorized to transact business in Virginia by the SCC for the following reason(s):

Please attach additional sheets if you need to explain why such Offeror/Bidder is not required to be authorized to transact business in Virginia.

GFL Environmental / GFL of Virginia, LLC
Legal Name of Company (as listed on W-9)

GFL of Virginia, LLC dba GFL Environmental
Legal Name of Offeror/Bidder

4/23/25
Date

[Signature]
Authorized Signature

Hunter Horn - General Manager
Print or Type Name and Title

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Fax (540) 422-8355

CERTIFICATION OF NO CRIMES AGAINST CHILDREN

Contractor acknowledges that the implementation of this Contract requires Contractor, Contractor's employees, or other persons that will provide services under this Contract to have direct contact with students and children. Therefore, Contractor hereby certifies that neither Contractor, Contractor's employees, nor any person that will provide services under this Contract who will have direct contact with students and children on Fauquier County Public School and/or Fauquier County property have been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor understands that, pursuant to Code of Virginia §22.1-296.1, making a materially false statement regarding offenses which are required to be included in the certification referenced above is a Class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services. Fauquier County Public Schools and/or Fauquier County shall not be liable for materially false statements regarding the certifications required under this Contract.

Contractor certifies that employees, or any person who will have direct contact with students and children under this contract have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of child.

GFL Environmental
Company Name

15490 Monticello Dr. Culpeper VA 22701
Company Address

Hunter Horn
Print Name of Authorized Representative

[Signature]
Authorized Representative Signature

25-109-C-S Solid Waste + Recycling Services
Contract # and Title

540-376-2476
Company Phone Number

General Manager
Authorized Representative Title

4/23/25
Date

RETURN THIS PAGE

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)

GFL Holdco (US), LLC

2 Business name/disregarded entity name, if different from above.

GFL Environmental / GFL of Virginia, LLC (54-2044979)

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate

☒ **LLC.** Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) C
Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.

☐ Other (see instructions)

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions.

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) 5

Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) **F**

(Applies to accounts maintained outside the United States.)

5 Address (number, street, and apt. or suite no.). See instructions.

15490 Montanus Drive Unit E

6 City, state, and ZIP code

Culpeper, VA 22701

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

01

Employer identification number

3	0	-	0	9	5	3	0	9	7
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign
Here**

**Signature of
U.S. person**

Date **5/23/2024**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Tab 2

Completed Data Sheet

PROPOSAL FORM
RFP 25-109-C-S
Solid Waste and Recycling Hauling Services for
Fauquier County Government and Public Schools

Company Name: GFL Environmental

Date: 4/23/2025

I. Contact Information (Please print or type):

Contact Person: Hunter Horn

Title: General Manager I

Mailing Address: 15490 Montanus Dr Suite E, Culpeper, VA 22701

E-mail Address: hhorn@gflenv.com

Phone No.: 540-376-2476

Fax No.: _____

II. Field Office Location to Service this Contract: Culpeper, VA

III. List all Similar, Current Local Government – School Hauling Contracts (add additional pages as required):

1. **Jurisdiction:** Culpeper County
Contract Began: 2012 **Contract End:** Present
Contact Person: Paul Howard, Director of Environmental Services
Phone: 540-718-7246
E-mail Address: PHoward@CULPEPERCOUNTY.GOV
2. **Jurisdiction:** Orange County
Contract Began: 2015 **Contract End:** Present
Contact Person: Kenneth Yount, Convenience Site Supervisor
Phone: 540-840-5909
E-mail Address: kyount@orangecountyva.gov
3. **Jurisdiction:** City of Charlottesville
Contract Began: 2012 **Contract End:** Present
Contact Person: Thomas Morris, Refuse Supervisor
Phone: 434-970-3834
E-mail Address: moristt@charlottesville.gov

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IV. Contractor Compliance Information (add lines or pages as required):

1. Summarize and date all Offeror's recordable injuries and accidents during the past twelve (12) months within the district/regional office proposed:
 - a. 6/12/24: Helper slipped exiting truck, burned elbow on truck exhaust cover
 - b. _____
 - c. _____
 - d. _____
2. Summarize and date all Offeror's D.O.T. or D.M.V. violations during the past twelve (12) months within the district/regional office proposed:
 - a. NONE
 - b. _____
 - c. _____
 - d. _____

V. Biographical Data - please attach resume of Contract Administrator & Field Supervisor(s) below and designate Owner's primary point of contact; Field Supervisor(s) may not be included as drivers in section V below:

1. Contract Administrator: Hunter Horn
2. Contract Field Supervisor: Ron Horn
3. Contract Field Supervisor: Todd Myers

VI. Drivers - Please list names of Offeror's drivers proposed to work under this Agreement. DMV records, tenure with Contractor, and accident history must be included with Proposal submission and updated at least annually thereafter for all drivers listed. A background check will be required of all Contractor's drivers before working under this Agreement. Attach additional information and add Drivers as applicable.

1. Driver #1: Joseph Hawkins, 4 years
2. Driver #2: Dylan Scott, 5 years
3. Driver #3: Casey Edmonson, 3 years
4. Driver #4: Warren Elkins, 10 years
5. Driver #5: Bradd Underwood, 4 years
6. Driver #6: Anthony Barney, 4 years
7. Driver #7: Allen Tomlinson, 3 years

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VII. Mechanics – Please list name and tenure of Offeror's mechanics proposed to work under this Agreement. Attach qualifications and add Mechanics as applicable.

1. Mechanic #1: Matthew Hanna, 15 years
2. Mechanic #2: Devin Hanna, 7 years
3. Mechanic #3: Edward Kenny, 2 years

VIII. Trucks – Please provide information concerning Truck Fleet –

1. Total Fleet Size: 26
 - a. Number of front-end tandem rear axle trucks - 6
 - b. Number of tandem rear axle roll-off Trucks - 8
 - c. Number of 30-cubic yard and 40-cubic yard containers - 110-30yds / 25-40yds
2. Contractor's Proposed Trucks (Tandem rear axle) - Year, Make, Model, Mileage, (last 4 digits of VIN #):
 - a. Roll-off Truck #1: 2025 Mack GR64B MI 8,114 HR 390 VIN 6117
 - b. Roll-off Truck #2: 2025 Mack GR64B MI 3,485 HR 188 VIN 6009
 - c. Roll-off Truck #3: 2024 Peterbilt 567 MI 54,741 HR 3,159 VIN 1113
 - d. Roll-off Truck #4: 2017 Peterbilt 567 MI 188,646 HR 19,244 VIN 7612
 - e. Roll-off Truck #5: 2017 Peterbilt 567 MI 417,366 HR 18,401 VIN 8012
 - f. Front-end Loader #1: 2020 Mack TE64 MI 154,677 HR 11,965 VIN 5750
 - g. Front-end Loader #2: 2023 Mack TE64 MI 97,543 HR 6,730 VIN 8763

IX. Contract Period: Five Year Initial Term w/ Five 1-Year Option Periods

X. Waste & Recycling Pulls/Hauls – All Owner Locations

Category	Price
Price to pull/deliver waste & recycling roll-off container to Corral Farm facility and to service Fauquier County farms	\$ <u>165.00</u> per Pull
Price to provide front-end service <u>per location</u> and deliver to Corral Farm facility	\$ <u>26.00</u> per Location
Price to provide one (1) on-call additional front-end collection service per location (not routinely scheduled) and deliver to Corral Farm facility	\$ <u>35.00</u>
Price to provide on-call roll-off service at Corral Farm facility (per pull/return price for Owner containers)	\$ <u>165.00</u> per pull Minimum pulls <u>2</u> per day \$ <u>165.00</u> per hour Minimum two (2) hours per day

RETURN THIS PAGE

XI. On-call Container Rental and/or Hauling Services:

Owner's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$ 150.00 per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$ 235.00 per Trip

Contractor's Containers -

Container Delivery/Return within 25-miles (from Corral Farm): \$ 175.00 per Trip

Container Delivery/Return within 50-miles (from Corral Farm): \$ 255.00 per Trip

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 5.00 per Day

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 35.00 per Week

30-cubic yard or 40-cubic yard Open Top Roll-off Container Rental: \$ 100.00 per Month

XII. Offeror confirmation of availability to provide emergency Sunday pulls/container switch-outs within 2 hours of verbal request? Yes X No _____

XIII. Offeror wishes to donate hauling services for community festivals and events? Yes X No _____

XIV. Description of Garage/Shop to Provide As-Requested Container Maintenance/Repair Services (cleaning, painting, welding):

cleaning, painting, & minor welding can be performed by the local GFL team in Culpeper.

major repairs & welding will be performed by GFL Subcontractor Danville Mobile Container Services

****When GFL is at fault for damages to county owned containers***

XV. Identification of Sub-Contractors (if any):

Danville Mobile Container Services: for any major Container Maintenance & Repair Services

XVI. Description of Front-end Truck Calibration Process and Schedule:

Regular calibration of truck scales performed by trained technician in the PM Service schedule

RETURN THIS PAGE

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998391

First Name: ANTHONY
Last Name: BARNEY
License Number: T62051304
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 1968-05-19
City: CULPEPER
Postal Code: 22701

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2023-07-30
Expiration Date: 2029-05-19

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

MEDICAL CERTIFICATES:

Expiration Date: 2026-02-14
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2025-02-14
Medical Certificate Source ID: MVR
Examiner First Name: CHRISTOPHER
Examiner Last Name: DIETZ
Examiner M D License No: 0102202862
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: OSTEOPATHIC DOCTOR
Examiner M D Registry No: 3072375688
Examiner Phone No: (804)378-3739

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 05/21/2015

(CONTINUED...)

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Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998391

Full Name ANTHONY BARNEY

Lic Num: T62051304

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 03/02/2021 EXPIRES: 05/19/2029 RSN: DESCRIPTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 12/14/2020 EXPIRES: 05/19/2029, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: RENEWAL, CLASS: D OPERATOR DL, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 06/07/2017 EXPIRES: 05/19/2021 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 03/14/2016 EXPIRES: 05/19/2021 RSN: FEE REQUIRED, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: REISSUE, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 05/21/2015 EXPIRES: 05/19/2021 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 05/15/2013 EXPIRES: 05/19/2021, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Restrictions: NO

Comment: Reason: LICENSE MUTI

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998395

First Name: ALLEN
Last Name: TOMLINSON
License Number: T63855992
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: SCHOOL BUS, PASSENGER
Restrictions: - - -

Birth Date: 1991-05-31
City: CULPEPER
Postal Code: 22701

Client Risk Score: - - -
Gender: U
Height: - - -
Weight: - - -

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2019-07-20
Expiration Date: 2027-05-31

Class Endorsement: SCHOOL BUS

Class Endorsement: PASSENGER

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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continued...

Date Of Request 2025-04-28

Report Date: 2025-04-28

Lic Num: T63855992

Ref#: 998395

Full Name ALLEN TOMLINSON

MEDICAL CERTIFICATES:

Expiration Date: 2025-11-07

Status: CERTIFIED

Self Certificate: NON-EXCEPTED INTRASTATE

Description: MEDICAL CERTIFICATE

Issue Date: 2023-11-07

Restrictions: WEARING CORRECTIVE LENSES

Medical Certificate Source I D: MVR

Examiner First Name: RAVI

Examiner Last Name: SHARMA

Examiner M D License No: 0024177440

Examiner M D Lic Jurisd: VIRGINIA

Examiner Speciality: ADVANCED PRACTICE NURSE

Examiner M D Registry No: 9538583652

Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 09/13/2018

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 10/22/2018 EXPIRES: 05/31/2019 RSN: DESCRIPTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: S SCHOOL BUS, P PASSENGER, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 06/06/2018 EXPIRES: 05/31/2019 RSN: RESTRICTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: S SCHOOL BUS, P PASSENGER, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 11/12/2014 EXPIRES: 05/31/2019 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: S SCHOOL BUS, P PASSENGER, RESTRICTIONS: YES

Comment: Restrictions: YES

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998392

First Name: BRADD
Last Name: UNDERWOOD
License Number: A63421417
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: A
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 1985-01-27
City: CULPEPER
Postal Code: 22701

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: A
Description: Class A COMB VEH GCWR>26001
LBS TOW VEH>10000LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2020-11-21
Expiration Date: 2026-01-27

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

MEDICAL CERTIFICATES:

Expiration Date: 2025-05-22
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2023-05-22
Restrictions: WEARING CORRECTIVE LENSES
Medical Certificate Source I D: MVR
Examiner First Name: AMY
Examiner Last Name: MCELROY
Examiner M D License No: 0101243682
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: MEDICAL DOCTOR
Examiner M D Registry No: 4009300576
Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

(CONTINUED...)

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continued...

Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998392

Full Name BRADD UNDERWOOD

Lic Num: A63421417

Comment: ADDR CHG DATE: 03/19/2012

Comment: Previous License: DATE ISSUED: 05/14/2018 EXPIRES: 01/27/2026 RSN: DESCRIPTION, LICENSE TYPE:
COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: A COMB VEH GCWR>26001 LBS TOW
VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 01/20/2018 EXPIRES: 01/27/2026, LICENSE TYPE: COMMERCIAL DRIVER
LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS:
NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 10/14/2014 EXPIRES: 01/27/2018 RSN: FEE REQUIRED, LICENSE TYPE:
COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: A COMB VEH GCWR>26001 LBS TOW
VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Restrictions: YES

Comment: Reason: FEE REQUIRED

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998396

First Name: CASEY
Last Name: EDMONSON
License Number: T63884106
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 1999-04-02
City: CULPEPER
Postal Code: 22701

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2024-02-12
Expiration Date: 2027-04-02

Class:
Code: M2
Description: 2 WHEEL MC
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2024-02-12
Expiration Date: 2027-04-02

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

Type: Accident
Viol Sus Date: 2024-02-23
State Description: RESULTING IN NO APPARENT INJURY
E C D Code: AC01
E C D Description: Accident
Location: CULPEPER COUNTY
Miscellaneous: OWNER/OPERATOR: DRIVER - NON OWNER

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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continued..

Date Of Request 2025-04-28 Report Date: 2025-04-28
Full Name CASEY EDMONSON

Ref#: 998396
Lic Num: T63884106

MEDICAL CERTIFICATES:

Expiration Date: 2025-12-16
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2023-12-16
Restrictions: WEARING CORRECTIVE LENSES
Medical Certificate Source ID: MVR
Examiner First Name: CASEY
Examiner Last Name: SALGADO
Examiner M D License No: 0110007530
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: PHYSICIAN ASSISTANT
Examiner M D Registry No: 8282096151
Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.
Comment: ADDR CHG DATE: 02/12/2024
Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE
Comment: Previous License: DATE ISSUED: 03/02/2022 EXPIRES: 04/02/2027 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, M2 2 WHEEL MC, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 07/06/2019 EXPIRES: 03/31/2022, LICENSE TYPE: CDL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 11/05/2019 EXPIRES: 04/02/2027 RSN: CLASS CHANGE, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, M2 2 WHEEL MC, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 05/19/2018 EXPIRES: 04/02/2027, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: RENEWAL, CLASS: D OPERATOR DL, M2 2 WHEEL MC, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 12/29/2015 EXPIRES: 04/02/2019, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: ORIGINAL, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Previous License: DATE ISSUED: 03/06/2015 EXPIRES: 04/02/2019, LICENSE TYPE: DL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: YES
Comment: Accident Info: ANY ACCIDENT INFORMATION FURNISHED ON THIS TRANSCRIPT IS NOT INTENDED, NOR SHOULD BE INTERPRETED TO INDICATE OR PRESUME FAULT OR NON-FAULT FOR SUCH ACCIDENT.
Comment: Restrictions: YES
Comment: Reason: FEE REQUIRED
Comment: Restrictions: YES
Comment: Reason: FEE REQUIRED

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998394

First Name: DYLAN
Last Name: SCOTT
License Number: B63437058
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: ---
Restrictions: ---

Birth Date: 2002-02-27
City: LOCUST GROVE
Postal Code: 22508

Client Risk Score: ---
Gender: U
Height: ---
Weight: ---

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2025-01-07
Expiration Date: 2033-02-27

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

MEDICAL CERTIFICATES:

Expiration Date: 2026-03-04
Status: CERTIFIED
Self Certificate: NON-EXCEPTED INTERSTATE
Description: MEDICAL CERTIFICATE
Issue Date: 2024-03-04
Medical Certificate Source I D: MVR
Examiner First Name: AMY
Examiner Last Name: MCELROY
Examiner M D License No: 0101243682
Examiner M D Lic Jurisd: VIRGINIA
Examiner Speciality: MEDICAL DOCTOR
Examiner M D Registry No: 4009300576
Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 02/23/2024

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Date Of Request 2025-04-28

Report Date: 2025-04-28

Lic Num: B63437058

Ref#: 998394

Full Name DYLAN SCOTT

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 06/23/2023 EXPIRES: 02/27/2025 RSN: FEE REQUIRED, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 04/17/2023 EXPIRES: 02/27/2025 RSN: INTERNET REI, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 03/10/2021 EXPIRES: 02/27/2025 RSN: DESCRIPTION, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 03/16/2020 EXPIRES: 03/31/2022, LICENSE TYPE: CDL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 10/28/2020 EXPIRES: 02/27/2025 RSN: CLASS CHANGE, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 05/30/2018 EXPIRES: 02/27/2025, LICENSE TYPE: DRIVERS LICENSE ISSUE TYPE: ORIGINAL, CLASS: D OPERATOR DL, ENDORSEMENTS: NONE, RESTRICTIONS: YES

Comment: Previous License: DATE ISSUED: 08/28/2017 EXPIRES: 02/27/2025, LICENSE TYPE: DL LEARNER'S PERMIT ISSUE TYPE: ORIGINAL, CLASS: CLASS D NON-COMMERCIAL ANY NON COMMERCIAL VEHICLES, ENDORSEMENTS: NONE, RESTRICTIONS: NO

Comment: Restrictions: YES

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998393

First Name: JOSEPH
Last Name: HAWKINS
License Number: T62041858
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: B
Type: COMMERCIAL DRIVER LICENSE
Endorsements: DOUBLE/TRIPLE TRAILERS,
TANK
Restrictions: - - -

Birth Date: 1976-05-08
City: RIXEYVILLE
Postal Code: 22737

Client Risk Score: - - -
Gender: U
Height: - - -
Weight: - - -

Class:
Code: B
Description: Class B VEH GVWR>26001 OR
TOWING VEH <10000 LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2019-05-13
Expiration Date: 2027-05-08

Class Endorsement: DOUBLE/TRIPLE
TRAILERS

Class Endorsement: TANK

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

No Violations Reported.

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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Date Of Request 2025-04-28

Report Date: 2025-04-28

Lic Num: T62041858

Ref#: 998393

Full Name JOSEPH HAWKINS

MEDICAL CERTIFICATES:

Expiration Date: 2025-08-27

Status: CERTIFIED

Self Certificate: NON-EXCEPTED INTERSTATE

Description: MEDICAL CERTIFICATE

Issue Date: 2024-08-28

Medical Certificate Source ID: MVR

Examiner First Name: LAURA

Examiner Last Name: VALERO

Examiner M D License No: 0024181390

Examiner M D Lic Jurisd: VIRGINIA

Examiner Speciality: ADVANCED PRACTICE NURSE

Examiner M D Registry No: 3056781100

Examiner Phone No: (540)727-8880

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: ADDR CHG DATE: 12/30/2017

Comment: Driver Education: COMPLETED APPROVED DRIVER EDUCATION COURSE

Comment: Previous License: DATE ISSUED: 12/30/2017 EXPIRES: 05/08/2019 RSN: CLASS CHANGE, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: REISSUE, CLASS: B VEH GVWR>26001 OR TOWING VEH <10000 LBS, ENDORSEMENTS: T DOUBLE/TRIPLE TRAILERS, N TANK, RESTRICTIONS: NO

Comment: Previous License: DATE ISSUED: 04/21/2011 EXPIRES: 05/08/2019, LICENSE TYPE: COMMERCIAL DRIVER LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: T DOUBLE/TRIPLE TRAILERS, N TANK, RESTRICTIONS: NO

Comment: Restrictions: NO

Concorde Motor Vehicle Report



Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998390

First Name: WARREN
Last Name: ELKINS, JR
License Number: E23835767
License State: VA
Status: LICENSED
C D L Status: LICENSED
Code: A
Type: COMMERCIAL DRIVER LICENSE
Endorsements: TANK
Restrictions: - - -

Birth Date: 1974-10-14
City: BEALETON
Postal Code: 22712

Client Risk Score: - - -
Gender: U
Height: - - -
Weight: - - -

Class:
Code: A
Description: Class A COMB VEH GCWR>26001
LBS TOW VEH>10000LBS
Type: COMMERCIAL DRIVER LICENSE
Status: LICENSED
Issue Date: 2017-10-11
Expiration Date: 2025-10-14

Class Endorsement: TANK

REVOCATIONS:

No Revocations Reported.

SUSPENSIONS:

No Suspensions Reported.

ACCIDENTS:

No Accidents Reported.

VIOLATIONS:

Type: Violation
Violation Date: 2024-04-12
Conviction Date: 2024-07-08
State Code: 46.2-1158
State Description: OPERATE UNINSPECTED VEHICLE
A C D Code: B55
A C D Description: Expired or no vehicle safety inspection
Court Description: GENERAL DISTRICT CT CULPEPER COUNTY
State: VA
Miscellaneous: COUNSEL: WAIVED
Miscellaneous: DEFENDANT: NOT PRESENT
Miscellaneous: CDL HOLDER: YES

Other Unclassified Incidents:

No Other Incidents Reported.

ADDITIONAL ALERTS:

No Additional Alerts Reported.

(CONTINUED...)

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Date Of Request 2025-04-28

Report Date: 2025-04-28

Ref#: 998390

Full Name WARREN ELKINS, JR

Lic Num: E23835767

MEDICAL CERTIFICATES:

Expiration Date: 2026-02-14

Status: CERTIFIED

Self Certificate: NON-EXCEPTED INTERSTATE

Description: MEDICAL CERTIFICATE

Issue Date: 2024-02-14

Restrictions: WEARING CORRECTIVE LENSES

Medical Certificate Source ID: MVR

Examiner First Name: LISA

Examiner Last Name: PIERCE

Examiner M D License No: 0024186407

Examiner M D Lic Jurisd: VIRGINIA

Examiner Speciality: ADVANCED PRACTICE NURSE

Examiner M D Registry No: 5680035969

Examiner Phone No: (540)825-2202

ADDITIONAL COMMENTS:

Comment: Note: IT IS UNLAWFUL TO USE THE INFORMATION FURNISHED ON THIS TRANSCRIPT FOR ANY PURPOSE OTHER THAN THAT STATED AS YOUR REASON.

Comment: Previous License: DATE ISSUED: 10/13/2009 EXPIRES: 10/14/2017, LICENSE TYPE: COMMERCIAL DRIVER
LICENSE ISSUE TYPE: RENEWAL, CLASS: A COMB VEH GCWR>26001 LBS TOW VEH>10000LBS, ENDORSEMENTS: N
TANK, RESTRICTIONS: YES

Comment: Restrictions: YES



DEPARTMENT OF FINANCE

Procurement Division

Fauquier County Government & Public Schools
320 Hospital Drive, Suite 23
Warrenton, VA 20186-3037
procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

DIVISION OF RISK MANAGEMENT INSURANCE CHECKLIST

Items marked "X" are required to be provided if award is made to your firm.

<u>Required</u>	<u>Coverage Required</u>	<u>Limits (figures denote minimum)</u>
<u>X</u>	1. Workers' Compensation and Employers' Liability; Admitted in Virginia Employers' Liability All States Endorsement USL & H Endorsement Voluntary Compensation Endorsement Best's Guide Rating-A-VIII or better or its equivalent	1. Statutory Limits of the Commonwealth of VA Yes \$100,000/\$500,000/\$100,000 Statutory Statutory
<u>X</u>	2. Commercial General Liability General Aggregate Products/Completed Operations Personal and Advertising Injury Fire Legal Liability Best's Guide Rating-A-VIII or better or its equivalent	2. \$1,000,000 (CSL) Each Occurrence \$2,000,000 \$2,000,000 \$1,000,000 \$100,000 Per Occurrence
<u>X</u>	3. Automobile Liability Owned, Hired, Borrowed & Non-owned Motor Carrier Act End. Best's Guide Rating-A-VIII or better, or its equivalent	3. \$1,000,000 combined Single Limit Bodily Injury and Property Damage Each Occurrence (note, symbol "1" on liability coverage)
—	4. Prof. Errors and Omissions Best's Guide Rating-A-VIII or better or its equivalent	4. \$1,000,000 (CSL) Each Claim
—	5. Garage Liability	5. \$1,000,000 CSL Each Occurrence
—	6. Garage Keeper's Legal Liability Best's Guide Rating-A-VIII or better, Or its equivalent	6. a) Maximum Value of One Vehicle b) Maximum Value of All Vehicles Held by Contractor
—	7. Umbrella Liability Best's Guide Rating-A-VIII or better, or its equivalent.	7. \$1,000,000 Minimum
—	8. Other Insurance: Cyber Liability as needed	8. \$1,000,000 Minimum
<u>X</u>	9. Auto and General Liability Policies shall be endorsed to name Fauquier County and/or Fauquier County Public School Board as additional insured. (This coverage is primary to all other coverage The County and Schools may possess and must be shown on the certificate)	
<u>X</u>	10. The Contractor shall provide 30 days written notice of any policy cancellation for policies specified on this Checklist to Fauquier County and/or Fauquier County School Board in accordance with the timelines and stipulations in Code of Virginia Section 38.2-231.	
<u>X</u>	11. The Certificate must state Bid/RFP No. and Bid/RFP Title.	
<u>X</u>	12. Contractor shall submit Certificate of Insurance within five (5) business days from notification of award, and shall provide updated Certificates for the duration of the contract.	

OFFEROR STATEMENT

We understand the Insurance Requirements of these specifications and will comply in full if awarded this contract.

Waste Management of Virginia, Inc.

FIRM

SIGNATURE

John B. Eliades

Revised 4/8/2021, Proc/HR

RETURN THIS PAGE



PROCUREMENT DEPARTMENT

Fauquier County Government & Public Schools

320 Hospital Drive, Suite 23

Warrenton, VA 20186-3037

procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

July 28, 2025

Mr. Hunter Horn, General Manager
GFL Environmental
15490 Montanus Drive, Suite E
Culpeper, Virginia 22701

VIA Email: hhorn@gflenv.com

Re: Fauquier County Government RFP 25-109-CS, Solid Waste and Recycling Services

Dear Mr. Horn,

The Fauquier County Government Evaluation Committee has completed evaluations for the subject RFP. The Committee has selected GFL Environmental as the top ranked firm. As such, the purpose of this correspondence is to notify you that the County is ready to open negotiations with your firm.

The Committee is reviewing the cost portion of your proposal and will provide you with any opening negotiation positions under separate cover within the next week. We appreciate your participation in this solicitation and look forward to negotiating a successful agreement.

If you have any questions or would like to discuss this further, please contact me at 540-422-8357.

Sincerely,

A handwritten signature in blue ink, appearing to read "K S Hylton", followed by a horizontal line.

Kristen S Hylton

Director of Procurement



PROCUREMENT DEPARTMENT

Fauquier County Government & Public Schools

320 Hospital Drive, Suite 23

Warrenton, VA 20186-3037

procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

August 21, 2025

Mr. Hunter Horn, General Manager
GFL Environmental
15490 Montanus Drive, Suite E
Culpeper, Virginia 22701

VIA Email: hhorn@gflenv.com

Re: Fauquier County Government RFP 25-109-CS, Solid Waste and Recycling Services

Dear Mr. Horn,

The Fauquier County Government team has finalized their review of the costs and would like to request the following from GFL:

1. Confirmation that annual increase requests will be in compliance with terms and conditions of the solicitation document.
2. From time to time, we have a need to move containers. Please add as-needed set pricing for can movement around the sites (this would exclude incorrect placement of containers by GFL). Also, please add pricing for container shakedowns if needed.
3. From time to time, the County or Schools may need to rent containers for special projects, events, etc. Please provide pricing to incorporate into the Contract for rentals of all sizes and types.

If you can provide this information to us by Friday, August 29, we would appreciate it greatly.

If you have any questions or would like to discuss this further, please contact me at 540-422-8357.

Sincerely,

A handwritten signature in blue ink that reads "Kristen S Hylton".

Kristen S Hylton

Director of Procurement



August 21, 2025

Kristen Hylton, Director of Procurement
Fauquier County Government & Public Schools
320 Hospital Drive, Suite 23
Warrenton, VA 20186

VIA Email Kristen.Hylton@fauquiercounty.gov

Re: Fauquier County Government RFP 25-109-CS, Solid Waste and Recycling Services

Responses in **red** below to answer the questions received:

1. Confirmation that annual increase requests will be in compliance with terms conditions of the solicitation document.
Yes, annual increase requests will be in compliance with terms and conditions of the solicitation document.
2. From time to time, we have a need to move containers. Please add as-needed set pricing for can movement around the sites (this would exclude incorrect placement of containers by GFL). Also, please add pricing for container shakedowns if needed.
Container Relocation on site: \$15 per container
Container Shakedown on site: \$30 per container
3. From time to time, the County or Schools may need to rent container for special projects, events, etc. Please provide pricing to incorporate into the Contract for rentals of all sizes and types. **Pricing assuming disposal costs covered by the County**
Special projects:
8yd: \$30 per pick-up
20yd: \$175 per Trip
30yd: \$175 per Trip
40yd: \$175 per Trip
Rental: \$5 per day after 14 days inactivity
Events: Service Donated

Please let me know if you would like to see anything else or further clarification on any items mentioned. We look forward to negotiating a successful agreement.

Best Regards,
Hunter Horn, General Manager GFL Environmental
C. 540-376-2476 E. hhorn@gflenv.com

A handwritten signature in black ink, appearing to read 'Hunter W. Horn'.