



PROCUREMENT DEPARTMENT

Fauquier County Government & Public Schools

320 Hospital Drive, Suite 23

Warrenton, VA 20186-3037

procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

Date: December 17, 2025

Contract No.: SAT60-24mrc

Contract Title: Landscape and Horticulture Services

Modification No.: 002

Contract Modification:

This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

1. Fauquier County Government wishes to exercise its option to renew the above referenced contract for a (1) one-year period. The renewal period will be from **May 1, 2026 through April 30, 2027**. This is the second of four (4) one-year renewal options.

It is understood and agreed that except as provided herein, all terms, conditions and prices remain the same during the renewed contract period. If this renewal is agreeable with **Save-A-Tree, LLC** please sign below and return it to this office **immediately**.

| | | | |
|---------------|---------------------|---------------|---|
| | Save-A-Tree, LLC | | Fauquier County Government, a political subdivision of the Commonwealth of Virginia |
| By: | <i>Joshua Franz</i> | By: | <i>K. S. [Signature]</i> |
| Title: | District Manager | Title: | Director of Procurement |
| Date: | 12/18/25 | Date: | 12/22/2025 |



DEPARTMENT OF FINANCE

Procurement Division
Fauquier County Government & Public Schools
320 Hospital Drive, Suite 23
Warrenton, VA 20186-3037
procurement@fauquiercounty.gov



Phone (540) 422-8352

Fax (540) 422-8355

FAUQUIER COUNTY GOVERNMENT
PROCUREMENT DIVISION
320 Hospital Drive, Suite 23
Warrenton, Virginia 20186
Phone: (540) 422-8351 Fax: (540) 422-8355
Andy.johnson.fin@fauquiercounty.gov

March 18, 2025

Save-A-Tree, LLC
550 Bedford Road
Bedford, NY 10507

Attn: Gordon Fields

RE: Renewal 1—County Use: SAT60-24mrc—Landscape and Horticulture Services

School Use: 124-24mrc

Fauquier County Government wishes to exercise its option to renew the above referenced contract for a one-year period. The renewal period will be from May 1, 2025, through April 30, 2026.

It is understood and agreed that all terms, conditions, and prices will remain the same during the contract renewal period indicated above. Please forward a current Certificate of Insurance, with "Fauquier County Government endorsed as additional insured.

If this is agreeable with your company, please sign and return this contract renewal letter upon receipt. If you have any questions pertaining to this renewal, please do not hesitate to contact me. A copy of the fully executed contract renewal will be returned for your files.

Sincerely,

Andy Johnson
Procurement Officer I

Save-A-Tree, LLC

By: Gordon Fields [Signature]

Title: Branch Manager

Date: 4-4-2025

Fauquier County Government

By: Kristo Hylton [Signature]

Title: Procurement Manager

Date: 4/7/2025



FAUQUIER COUNTY GOVERNMENT
Contract #SAT60-24mrc
Landscape and Horticultural
Services

This Agreement is made and entered into this 1st day of April, 2024, by Fauquier County, a political subdivision of the Commonwealth of Virginia, referred to as "Owner" (such reference is for the matter of convenience only) and SaveATree, LLC., having its principal place of business at 550 Bedford Road, Bedford Hills, NY 10507, hereinafter referred to as "Contractor".

WITNESSETH that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF SERVICES: The Contractor shall provide Landscape and Horticultural Services and other related services on an as needed basis to the Owner, as set forth in the Contract Documents.

COMPENSATION: The Owner will pay and the Contractor will accept in full consideration for services rendered during the contract term the fees as set forth within the referenced RFP Submission labeled Exhibit A.

CONTRACT PERIOD: Date of Award through May 1, 2025. This Contract may be extended up to four (4) times, for one (1) additional year per extension, upon the request of the Fauquier County and written agreement by Contractor.

The contract documents shall consist of and in the event of conflict or ambiguity, shall be interpreted in the following order of priority:

- (1) This signed form inclusive of Insurance Checklist;
- (2) General Terms & Conditions, State Corporation Commission Form, and No Crimes Against Children;
- (3) Exhibit A: Contractor proposal submitted under RFP 60- 24mr issued on February 1, 2024, inclusive of any Addenda and/or Attachments, and RFP 60-24mr which is incorporated herein by reference;

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

| | |
|-------------------------------|---|
| SaveATree, LLC. | Fauquier County, a political subdivision of the Commonwealth of Virginia |
| By: <i>GA</i> - Gordon Fields | By: <i>Jeff Campbell</i> |
| Title: Branch MGR | Title: Procurement Manager |
| Date: 4-29-2024 | Date: 4-29-2024 |



APPROVED AS TO FORM

COUNTY ATTORNEY

DATE

Save-A-Tree

10

3.6 Fees: *Offeror shall provide an itemized breakdown of all fees associated with providing the proposed services including: firm, fixed hourly rates for hands-on labor personnel.*

Tree Removal: \$370 per hour, Prices are subject to variation based on the scope of service. The quoted rate covers a three-man crew, inclusive of climbers and grounds men, for tree removal to grade level. Additionally, the price includes wood hauling and offsite disposal. The specified rate assumes straightforward access to the tree, with minimal obstruction from neighboring structures, trees, or natural obstacles. Please be aware that the use of a crane, a larger crew, or additional equipment may result in an adjustment to the hourly rate.

Tree & Shrub Pruning - \$370 per hour, Prices are subject to variation based on the scope of service. The quoted rate covers a three-man crew, including climbers and groundmen, for tree and shrub pruning. It is important to acknowledge that variations in the scope of service may lead to adjustments in the pricing. The specified rate assumes the involvement of a three-man crew for standard pruning tasks.

Mulching, Staking- \$323 per hour + materials, for most typical applications, however, price will fluctuate depending upon variations in scope of service

Stump Removal - \$155 per hour. The specified rate for stump removal is \$155 per hour, covering the grinding of the stump to a depth of 18 inches. This also includes the process of raking the stump grindings and excavated dirt back into the stump hole. It's essential to note that should the stump grindings require removal from the site, and the hole needs backfilling, an additional charge will be incurred.

Application of Fertilizers: \$285 per hour (for most typical applications, price subject to variation based on scope of service).

Insect Control: \$285 per hour (for most typical applications, price subject to variation based on scope of service).

Treatment of Diseases: \$285 per hour (for most typical applications, price subject to variation based on scope of service).