

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
PROCUREMENT DIVISION
320 Hospital Drive Ste. 23
Warrenton, Virginia 20186
Phone: (540) 422-8348

NOTICE OF CONTRACT RENEWAL

1. DATE: April 2, 2025
2. COMMODITY NAME: Landscape and Horticultural Services
4. CONTRACT NUMBER(s):
 1. Environmental Quality Resources, LLC.
 - A. COUNTY USE: # **EQR60-24mrc**
 - B. SCHOOL USE: # **132-24mrc**
 2. Save-A-Tree, LLC.
 - A. COUNTY USE: # **SAT60-24mrc**
 - B. SCHOOL USE: # **124-24mrc**

ORIGINAL CONTRACT PERIOD: Date of Award through May 1, 2025

Renewal 1: **May 1, 2025, through April 30, 2026**

6. RENEWAL OPTIONS: 4 (four) 1-year periods

7. CONTRACTOR(S): **Environmental Quality Resources, LLC.**
2931 Brandermill Blvd, Suite 301
Grambrillis, MD 21054
pbutton@eqrllc.com
Phone # 410-923-8680 x 114

Save-A-Tree LLC.

550 Bedford Road
Bedford, NY 10507
Joseph Estrada
jestrada@savatree.com
571-282-2500

8. TERMS: Net45
9. FOR FURTHER INFORMATION CONTACT: Andy Johnson
Procurement Officer I
PH: (540) 422-8351
andy.johnson.fin@fauquiercounty.gov
10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC-SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program, and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number contact person with phone number, and billing/delivery address must be shown on each pickup ticket for Finance & Contractor use.
3. Inspection of pickups and approval of contractor's payment is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax, or courier.
5. Prices: See below.

Save-A-Tree

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3.6 Fees: *Offemr shall provide an itemized breakdown of all fees associated with pmviding the proposed services including: firm, fixed hou,Jy ,ates for hands-on labof personnel.*

Tree Removal: \$370 per hour, Prices are slllbject to variation based on the scope of service. The quoted rate oovers a three-man crew, indu.sive of climbers and grounds men, for tree removal to grade level. Additionally, the prie includes wood hauling and offsite disposal. The specified rate assumes strnighfo11. ard aoocess to the tree, with minimal obstruction from neighboring strnctures, trees, or natural obstacles. Please be aware that the use of a crane, a llarger crew, or additional equipment may result in an adjustment to the hou ly rate.

Tree & Shrub Pruning - \$370 per hour, Prioies are subject to variation based on the scope of service. llhe quoted rnte oovers a t1hree-man crew, including cllimbers and grroundmen, for tree and shrub pruning. It is important to acknowledge that variations in the scope of service may lead to adjustments in the pricing..The specified rnte assumes the involvement of a three-man crew for standard pmningtasks.

Mulching, Staking- \$323 per hour-J:- materials, for most typical app!lirntions, however, price will fluctuate depending upon vaniations in scope of service

Stllmp Removal - \$155 per hour...The specified rnte for stump removal is \$155 per hour, oovering the grinding of the stump to a depth of l8 inches. This all.so includes the process of raking the stump grindings and excavated dirt back into the stump hole. It's essential to note that should the stump grindings require removal! from tihe site, and the hole needs bad:fillling, an additional acharge willll be inou11red.

Appllication of !Fertilizers: \$285 per hol!lr (for most typical appl!lications, price subject to variation based on scope of serviice).

In.sect Control: \$285 per hour lfor most typical applications, p11ice subject to va11ia.tion based on scope of service).

Treatment of Diseases: \$285 per hour (for most typical appl!lications, price subject to variation based on scope of service).

Environmental Quality Resources LLC.

An itemized breakdown of all fees associated with providing the proposed services as listed in Section 3.1, including but not limited to: planning, training, fertilizing, planting, pruning, soil testing/analysis, disease control, management of invasive and noxious species; to include firm, fixed hourly rates for consulting and hands-on labor personnel and additional equipment. Specify a percentage-off discount of list price for providing plants, materials and supplies. Offeror must specify what list will be used to provide percentage off discount, i.e. specific retail or wholesale. At Owner's request, Offeror will provide the specified price list within five (5) days of request, throughout contract period. All fees shall be FOB Destination, and include shipping, handling and all charges that may be imposed in fulfilling the terms of the contract, including travel. Offeror's comprehension and acceptance of the method of ordering services/ project orders as outlined herein.

In view of the as yet undefined nature of the work, EQR is unable at this time to state a specific percentage-off discount from the fee schedule we are providing. However, as requests for task order proposals are issued, EQR will endeavor to create cost-savings for Fauquier County.

Our fee schedule follows this page.