

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
PROCUREMENT DIVISION
320 Hospital Drive, Suite 23
Warrenton, Virginia 20186
Phone: (540) 422-8350 Fax: (540) 422-8355

NOTICE OF CONTRACT Renewal

DATE: September 23, 2025
COMMODITY NAME: Sodium Chloride (Road Salt) Bulk
CONTRACT NUMBER: #49452--Old 49437(VDOT- Commonwealth of VA Contract)
Original CONTRACT PERIOD: October 1, 2021, through September 30, 2022

Renewal # 1 *October 1, 2022, through September 30, 2023*

Renewal # 2 *October 1, 2023, through September 30, 2024*

Renewal # 3 October 1, 2024, through September 30, 2025

Renewal #4 **October 1, 2025, through September 30, 2026**

RENEWAL OPTIONS: Zero Remaining Renewals

CONTRACTOR: Morton Salt, Incorporated
444 West Lake Street, 29th Floor Chicago, IL
60606
Customer Service: 1-855-665-4540 or 1-630-861-2722
FAX: 1-630-861-2735
Customer #3681827

TERMS: Net 30 days

DELIVERY: As Required

FOR FURTHER INFORMATION CONTACT: Jeffrey Campbell VCA, VCO
Procurement Officer III
PH (540) 422-8350
Jeffrey.campbell@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the Salt, Road (Sodium Chloride Bulk)

reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An exception to this shall be the use of the pre-approved utilities voucher by the Contract Administrator only. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice, there are four (4) renewals on this contract. This contract will enter into the second renewal period on November 1, 2023.
6. Price: Varies by location, per VDOT contract:
 - Marshall: \$85.30 per ton
 - Warrenton: \$ 85.30 per ton
 - Bealeton: \$ 95.18 per ton
7. For order placement/ invoicing questions contact: Morton’s customer service @ 855-665-4540 or buyroadsalt@mortonsalt.com
8. Fauquier County’s Point of Contact is William Elgin 540-422-8488 or Mike Weaver 540-422-8488 or cell 540-905-0665
9. See following page for Morton Salt Communication Plan Contacts.

For Ordering:

Customer Service Rep (CSR) Sylvia Casillas 1-(855)-665-4540 buyroadsalt@mortonsalt.com

Customer Service Manager Michelle Staunton 1-(630)-861-2722 mstaunton@mortonsalt.com

For Delivery:

Manager, Stockpile Operations (Baltimore & Chesapeake): Jim Paulson (312) 807-2713

jpaulson@mortonsalt.com

Manager, Stockpile Operations (Knoxville) George Brown (312) 807-2103

gbrown@mortonsalt.com Customer Service Transportation (CST) Erica Gonzalez (312) 807-

2313

egonzalez@mortonsalt.com

m

Contract Issues

Senior Bid Analyst Na-Tia Douglas (312) 807-2384 ndouglas@mortonsalt.com

For Escalation of any problems

Director, U.S. Government Bulk

Deicing Sales and Marketing

Anthony Patton

(312) 807-2496

apatton@mortonsalt.com



COMMONWEALTH of VIRGINIA

Department of Transportation

1401 East Broad Street
Richmond, VA 23219

Stephen C. Brich, P. E.
Commissioner

Contract Renewal Agreement

Date: September 15, 2025
Contract Number: 49452
Renewal Number: Four (4)
Issued By: VIRGINIA DEPARTMENT OF TRANSPORTATION
Administrative Services Division/Procurement
1401 East Broad Street
Richmond, Virginia 23219
Contractor: MORTON Salt Inc.
444 West Lake Street
Chicago, IL 60606
Commodity: Sodium Chloride (Road Salt) Northern Virginia (NOVA)

This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

The above-referenced contract will expire on September 30, 2025. Your firm has received a satisfactory performance evaluation; therefore, VDOT requests your agreement to renew this contract for one (1) additional service period beginning October 1, 2025 and ending September 30, 2026 in accordance with the renewal clause listed in the Special Terms and Conditions of the contract.

Would you like to renew the contract?

[X] Yes, I would like to renew the contract. Any comments (optional)? Request to renew with 2% increase per applicable CPI-U table

[] No, I do not want to renew the contract.

Your signature below indicates your firm's agreement to renew or not renew the contract. Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

In order to expedite the renewal action please 1) return this signed letter to the Contract Officer within two (2) business days, and 2) submit a copy of your firms current Certificate of Insurance coverage, including the policy page(s) that confirm VDOT is endorsed on the policy as an additional insured party (if applicable). Submit to: Jenise.Howard@vdot.virginia.gov.

MORTON INC
DocuSigned by:

Anthony Patton
BY 37336397A6F1438...

COMMONWEALTH OF VIRGINIA,
VIRGINIA DEPARTMENT OF TRANSPORTATION

Jenise Howard
BY 58D2B91F668147A...

Anthony Patton
Name (Type or Print)

Jenise Howard
Name (Type or Print)

Director, Bulk Deicing U.S. Government Sales 9/17/2025

Title (Type or Print)

Date Signed

Senior Procurement Manager

9/19/2025

Title (Type or Print)

Date Signed

Certificate Of Completion

Envelope Id: A7DD8977-B075-4EC4-B55A-F8459B32B094

Status: Completed

Subject: Complete with Docusign: 49452 Renewal 4.pdf

Division: Administrative Services

District: Central Office

Use Case Name:

Contract No.: 49452

Source Envelope:

Document Pages: 2

Signatures: 2

Envelope Originator:

Certificate Pages: 5

Initials: 0

Jenise Howard

AutoNav: Enabled

1221 East Broad Street

Envelopeld Stamping: Enabled

Richmond, VA 23219

Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Jenise.Howard@vdot.virginia.gov

IP Address: 131.229.167.11

Record Tracking

Status: Original

9/17/2025 9:42:04 AM

Holder: Jenise Howard

Jenise.Howard@vdot.virginia.gov

Location: DocuSign

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Virginia Department of Transportation

Location: Docusign

Signer Events

Anthony Patton

apatton@mortonsalt.com

Director, Bulk Deicing U.S. Government Sales

Morton Salt Inc.

Security Level: Email, Account Authentication (None)

Signature

DocuSigned by:

37336397A6F1438...

Signature Adoption: Pre-selected Style

Using IP Address: 99.20.73.129

Timestamp

Sent: 9/17/2025 9:46:59 AM

Viewed: 9/17/2025 9:50:53 AM

Signed: 9/17/2025 11:09:40 AM

Electronic Record and Signature Disclosure:

Accepted: 7/19/2022 11:49:28 AM

ID: 09a8d4be-67c1-449e-9225-d0edcf387c1a

Jenise Howard

Jenise.Howard@vdot.virginia.gov

Senior Procurement Manager

Virginia Department of Transportation

Security Level: Email, Account Authentication (None)

DocuSigned by:

58D2B91F668147A...

Signature Adoption: Pre-selected Style

Using IP Address: 161.69.90.14

Sent: 9/17/2025 11:09:42 AM

Viewed: 9/19/2025 2:58:38 PM

Signed: 9/19/2025 2:58:48 PM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	9/17/2025 9:46:59 AM
Certified Delivered	Security Checked	9/19/2025 2:58:38 PM
Signing Complete	Security Checked	9/19/2025 2:58:48 PM
Completed	Security Checked	9/19/2025 2:58:48 PM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, Virginia Department of Transportation (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact Virginia Department of Transportation:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: matt.segreto@vita.virginia.gov

To advise Virginia Department of Transportation of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at matt.segreto@vita.virginia.gov and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from Virginia Department of Transportation

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to matt.segreto@vita.virginia.gov and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with Virginia Department of Transportation

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to matt.segreto@vita.virginia.gov and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to ‘I agree to use electronic records and signatures’ before clicking ‘CONTINUE’ within the DocuSign system.

By selecting the check-box next to ‘I agree to use electronic records and signatures’, you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify Virginia Department of Transportation as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by Virginia Department of Transportation during the course of your relationship with Virginia Department of Transportation.

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 1 of 14	
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride		Contract Maximum 0.00	
Contract Officer Name HOWARD,JENISE A		Phone 804/786-2906	

This Contract is a result of IFB 156773 for Sodium Chloride Bulk (Road Salt) delivered to various locations within the Northern Virginia District for winter deicing operations all terms and conditions shall apply.

Contractor POC: Na-Tia Douglas 312-807-2384 email: ndouglas@mortonsalt.com

Morton Salt Customer Service: 855-665-4540 email: buyroadsalt@mortonsalt.com

VDOT CA:
Elizabeth Fleet

10/4/2021 Modification #1: To add the following locations to line 2(Fairfax County): USAG Fort Belvoir, 6020 15th Street, Fort Belvoir, VA 22060 contact: Mr. Michael Wolfe Phone number (703) 806-0060, michael.a.wolfe62.civ@mail.mil., City of Alexandria, 133 South Quaker Lane, Alexandria, VA 22314,contact: Mark Gundersen cell (703) 859-1677)mark.gundersen@alexandriava.gov
George Mason University: 4400 University Drive, Physical Plant Complex-MSN-1E4 Fairfax, VA 22030 contact: Dennis Herring, 571-274-2531 email: anesbitt@gmu.edu.
To line 8 (Arlington County): Joint Base Myher-Henderson Hall (JBM-HH)Building 444, Sheridan Avenue, Joint Base Myer-Henderson Hall, VA 22211 contact: Mike Smith, Phone Number (703) 965-6055, email michael.t.smith396.civ@mail.mil.
To line 12 (Prince William County): City Of Manassas, 8500 Public Works Drive, Manassas, VA 20110 contact: Bud Mullins cell 703-895-3845 office: 703-257-8379 Jmullins@manassasva.gov. , Marine Corps Base Quantico (MCBQ) 3252 Barnett Avenue, Quantico, VA contact: Chris VanPelt (703) 784-3346, email christopher.d.vanpelt@usmc.mil.
To Line 16(Loudon County): Town Of Purcellville, 1005 20th Street, Purcellville, VA 20132 contact: Jason Didawick 540-338-7440 office 540-454-3630 cell.

11/08/2021: Modification #2: To add the following locations to Line 12; Town of Dumfries Town Shop, 3460 Canal Rd., Dumfries, VA 22026 approx. 90 tons, to Line 14 Prince William County -3 locations: Prince William County 15960 Sindlinger Way, Woodbridge, VA 22191' Prince William County 9002 Sowder Place, Nokesville, VA 20181, Prince William County 9320 Mosby St., Manassas, VA 20110 all approx. 90 Tons. To line 17 Loudoun County Public Schools two locations Loudoun County Public Schools-Delivery Location 1:1002C Sycolin Road, SE Leesburg, VA 20175 approx. 250 Tons and Delivery Location 2:38159 Colonial Highway, Hamilton, VA 20158 approx. 750 Tons. And Adding FOB locations Baltimore at \$75 Ton, Chesapeake at \$80 Ton and Clifton Forge at \$95.00 Ton.

11/17/2021: Modification #3: adding to Line 8 Town of Arlington 4200 28th S, Arlington, VA 22206 approx.: 5500 Tons and Arlington County 4753 Old Dominion Drive, Arlington, VA 22207 approx. 3500 tons. And adding FOB Port Locations Clifton Forge \$95 Ton, Chesapeake \$80 ton and Baltimore at \$75 ton.

8/24/2022: 1st renewal of contract by mutual consent, all terms and conditions shall apply.

8/24/2022: Modification #4: In consideration for a price increase of 8.5% the Contractor shall supply VDOT with the following.

1. Open order weekly report shall be sent each week on Monday by 12:00 noon EST during snow season (November 1 - April 30) to Debbie.Bayles@vdot.virginia.gov and Cynthia.Neher@vdot.virginia.gov.
2. Contractor shall provide a personal representative(s) and a backup representative accessible to VDOT Procurement Officer and Supervisor for high level escalations each work day during snow season (November 1 - April 30) until 9:00pm EST and weekends.

7/25/2023: 2nd Contract renewal executed by mutual consent under same terms and conditions including pricing.

7/8/2024: 3rd Contract renewal executed by mutual consent under same terms and conditions including pricing.

9/22/2025: 4th Contract renewal executed with 2% increase per applicable PPI table by mutual consent. All other terms and conditions remain unchanged. JAH

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

Jenise Howard

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 2 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	Contract Maximum 0.00
Contract Officer Name HOWARD,JENISE A	Phone 804/786-2906	

Contract Lines:

Line #	Item ID / Category	Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Open Amt
1	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 67.62000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.68%	7.22	74.84000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.75	73.37000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

10,000 Fairfax AHQ, 12700 Alliance Ct., Fairfax, VA 22030
Contact- Terrell Wilson (571)748-8099, Joe Miller (571)835-5021

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030
nova.invoices@vdot.virginia.gov

2	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 67.32000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.18	74.50000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.72	73.04000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

12000- Merrifield AHQ, 8101 Lee Hwy., Falls Church, VA 22042
Contact- Derrick Kennedy (571)882-0494, Marie Jackson (703)386-4127

Invoice to:
VDOT-NOVA District Office
FFX Business Support

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Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 3 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	Contract Maximum 0.00
Contract Officer Name HOWARD,JENISE A	Phone 804/786-2906	

4975 Alliance Dr.
Fairfax, VA 22030
nova.invoices@vdot.virginia.gov

Deliver approximately 600 Tons to: USAG Fort Belvoir, 6020 15th Street, Fort Belvoir, VA 22060 contact: Mr. Michael Wolfe Phone number (703) 806-0060, michael.a.wolfe62.civ@mail.mil.,

Deliver approximately 50,000 Tons to: City of Alexandria, 133 South Quaker Lane, Alexandria, VA 22314,contact: Mark Gundersen cell (703) 859-1677)mark.gundersen@alexandriava.gov

Deliver approximately 100 Tons to: George Mason University: 4400 University Drive, Physical Plant Complex-MSN-1E4 Fairfax, VA 22030 contact: Dennis Herring, 571-274-2531 email: anesbitt@gmu.edu

3	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.02000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.26	75.28000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.78	73.80000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

12,000 tons-Newington AHQ, 8305 Cinderbed Rd., Lorton, VA 22079
Contact-John Tyler (703)397-3067, Greg Thomas (703)868-3861

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030
nova.invoices@vdot.virginia.gov

4	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 67.37000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.19	74.56000	
1		1.00	999999999.99	Amt	10/01/2022	8.51%	5.73	73.10000	

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 4 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	Contract Maximum 0.00
Contract Officer Name HOWARD,JENISE A	Phone 804/786-2906	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

14,000 tons- Reston AHQ, 10907 Sunset Hills Rd., Reston, VA 22090
Contact- Isaiah Brown cell 571-409-1214, Tim Henson (571)238-7072

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030
nova.invoices@vdot.virginia.gov

5	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.02000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.26	75.28000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.78	73.80000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

17,000- Van Dorn AHQ, 5910 McGuinn Dr., Alexandria, VA 22310
Contact Howard Stewart office 703-921-5042 cell 571-238-7091; Kyle McRunnel (703)297-6992

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030
nova.invoices@vdot.virginia.gov

6	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.52000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.31	75.83000	
1		1.00	999999999.99	Amt	10/01/2022	8.49%	5.82	74.34000	

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 5 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Contract Maximum 0.00	Rate Date PO Date
Contract Officer Name HOWARD,JENISE A	Phone 804/786-2906	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6000- Chantilly AHQ, 14900 Murdock St., Chantilly, VA 20151
Contact - Jason Settle (571)926-3068; William Flores (571)319-1216

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030
nova.invoices@vdot.virginia.gov

7	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.32000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.29	75.61000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.81	74.13000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

9,000 tons-1-95 AHQ, 14609 Telegraph Rd., Dale City, VA 22192
Contact - Kevin Krushinski (571)722-4100; Glenn Gill (571)221-6074

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Ct.
Manassas, VA 20109
nova.invoices@vdot.virginia.gov

8	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.22000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.28	75.50000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.80	74.02000	

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID		Version		Page	
0000000000000000000049452		8		6 of 14	
Contract Dates		Currency		Rate Type	
10/01/2021 to 09/30/2026		USD		CRRNT	
Description:		Contract Maximum			
NOVA Sodium Chloride		0.00			
Contract Officer Name			Phone		
HOWARD,JENISE A			804/786-2906		

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

5,000 tons- Arlington Primaries AHQ, 1510 Columbia Pike, Arlington, VA 22204
Contact - Steve Kitta (571)319-1173; Henry Gaes (571)238-4678

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Court
Manassas, VA 20109
nova.invoices@vdot.virginia.gov

Deliver approximately 200 Tons to: Joint Base Myher-Henderson Hall (JBM-HH)Building 444, Sheridan Avenue, Joint Base Myer-Henderson Hall, VA 22211 POC: Mike Smith, Building 444, Sheridan Avenue, Joint Base Myer-Henderson Hall, VA 22211; Invoice to: Northern Virginia Regional Commission (NVRC), Attn: Robert W. Lazaro, Jr., Executive Director, 3040 Williams Drive, Suite 200, Fairfax, VA 22031

Furnish and Deliver approx. 5500 tons to Town of Arlington, 4200 28th S., Arlington, VA 22206 and approx. 3500 tons to Town of Arlington, 4753 Old Dominion Drive, Arlington, VA 22207: Invoice for both locations to: Arlington County-Water Sewer Streets 4200 28th S, Arlington, VA 22206 attn: Jeremy Hassan. POC: Leroy Bernard 571-238-1085 and Jeremy Hassan 571-329-0113: Special Instructions: Must provide 24 hours advanced notice on deliveries. Deliveries limited to weekdays from 6:30am to 3:00pm unless otherwise approved. Deliveries on Saturdays or after hours must be discussed in advanced.

9	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing	68.67000	LTN	MAIN
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Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.33	76.00000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.84	74.51000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

7,000 tons-I66 Dome, 12700 Alliance Court, Dome #2, Fairfax, VA 22030
Contact- Jason Compton (703)828-1303 or John Carter cell 571-722-5342

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Court
Manassas, VA 20109
nova.invoices@vdot.virginia.gov

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

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VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452		Version 8	Page 7 of 14	
Contract Dates 10/01/2021 to 09/30/2026		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name HOWARD,JENISE A			Phone 804/786-2906	

Contract Lines:

Line #	Item ID / Category	Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
10	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.72000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.68%	7.55	78.27000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	6.01	76.73000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

40,000 tons-Beltway Dome, 5910 McGuinn Dr., Alexandria, VA 22310
Contact- Stanley Newman office 703-313-8066, cell 571-220-5315; Henry Williams (571)369-8498

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Ct.
Manassas, VA 20109
nova.invoices@vdot.virginia.gov

11	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.42000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.66%	7.51	77.93000	
1		1.00	999999999.99	Amt	10/01/2022	8.51%	5.99	76.41000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

10,000 tons-District Regional Dome, 7950 Mason King Ct., Manassas, VA 20109
Contact - Justin Trollinger (703)397-7924; Ed Miller (703)843-7470

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Ct.

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452		Version 8	Page 8 of 14
Contract Dates 10/01/2021 to 09/30/2026		Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride		Rate Date PO Date	
		Contract Maximum 0.00	
Contract Officer Name HOWARD,JENISE A		Phone 804/786-2906	

Manassas, VA 20109
nova.invoices@vdot.virginia.gov

12	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 71.92000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.66%	7.67	79.59000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	6.11	78.03000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6,000 tons- Dumfries AHQ, 18200 Jefferson Davis, Hwy., Dumfries, VA 22026
Contact- Chuck Stone office 703-221-5020 cell 703-397-3499; Bill Ayers (571)442-6095

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110
nova.invoices@vdot.virginia.gov

Deliver approximately 1200 Tons to: Marine corps Base Quantico (MCBQ) 3252 Barnett Avenue, Quantico, VA ;POC: Chris VanPelt, 3252 Barnett Avenue, Quantico, VA Phone Number (703) 784-3346, email christopher.d.vanpelt@usmc.mil
Secondary POC (name, phone number, email) - MCBQ, Attn: Kelvin Murphy, 3250 Catlin Ave, Invoice to: Northern Virginia Regional Commission (NVRC), Attn: Robert W. Lazaro, Jr., Executive Director, 3040 Williams Drive, Suite 200, Fairfax, VA 22031

Deliver approximately 2000 Tons to: City Of Manassas 8500 Public Works Drive, Manassas, VA 20110; POC; Primary Contact: Bud Mullins cell 703-895-3845 office: 703-257-8379 Jmullins@manassasva.gov. Secondary Contact: Glen Martin 571-436-0874 cell 703-257-8365 office ' Invoice to: City of Manassas,8500 Public Works Drive, Street Department, Manassas, VA 20110
(703)257-8347; Special Instructions: Salt dome is in back of the yard. No pile is to be dumped outside of the Salt Dome.

Furnish and Deliver approx. 90 Tons to: Town of Dumfries Dumfries Town Shop, 3460 Canal Rd., Dumfries, VA 22026.
Invoice to: Town of Dumfries, 17755 Main St., Dumfries, VA 22026 Contact: Terry Myers - 703-221-3400 x 117 Cell - 571-263-2428, FAX 703-221-3544. Delivery contact: Ray Lowry - 571-288-8191.

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452		Version 8	Page 9 of 14	
Contract Dates 10/01/2021 to 09/30/2026		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name HOWARD,JENISE A			Phone 804/786-2906	

13 7754577327 SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK LTN 0.00 0.00 0.00 0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.42000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.66%	7.51	77.93000	
1		1.00	999999999.99	Amt	10/01/2022	8.51%	5.99	76.41000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6,000 tons-Gainesville AHQ, 14831 Lee Hwy, Gainesville, VA 20155
Contact- Darren Dodson cell 571-220-5278; Derrick Williams (571)261-3890

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110
nova.invoices@vdot.virginia.gov

14 7754577327 SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK LTN 0.00 0.00 0.00 0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.32000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.29	75.61000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	5.81	74.13000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

5,000 tons- Lake Ridge AHQ, 13000 Chinn Park Dr., Woodbridge, VA 22192
Contact- Mike Collier- Office 703-590-7109 Cell 571-749-8056; Kevin Stewart (571)749-8052

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110
nova.invoices@vdot.virginia.gov

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 10 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name HOWARD,JENISE A		Contract Maximum 0.00
Phone 804/786-2906		

Furnish and Deliver approx. 90 Tons to the e Prince William locations listed below:

1. Prince William County 15960 Sindlinger Way, Woodbridge , VA 22191;
2. Prince William County 9002 Sowder Place, Nokesville, VA 20181
3. Prince William County 9320 Mosby St., Manassas, VA 20110; Invoice to for all 3 locations: PWC Buildings & Grounds, 9412 Peabody St., Manassas, VA 20110 Billing Contact: Account Services Coordinator 703-792-6377: POC: Jill Holley 703-792-4207 Cell:571-238-7039

15	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.72000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.68%	7.55	78.27000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	6.01	76.73000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

7,000 tons-Manassas AHQ, 10228 Residency Rd., Manassas, VA 20110
Contact - Joe Mauck (571)474-4004; Roger Robison (571)748-8427

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110
nova.invoices@vdot.virginia.gov

16	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.17000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.49	77.66000	
1		1.00	999999999.99	Amt	10/01/2022	8.49%	5.96	76.13000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6,000 tons- Leesburg AHQ, 41 Lawson Rd., SE, Leesburg, VA 20175
Contact- Jeff Beach- office 703-737-2010, Cell 571-246-5396; Terry Davis (703)638-8691

Invoice to:

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 11 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name HOWARD,JENISE A		Contract Maximum 0.00
Phone 804/786-2906		

VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175
nova.invoices@vdot.virginia.gov

Deliver approximately 600 Tons to: Town Of Purcellville, 1005 20th Street, Purcellville, VA 20132, POC: Jason Didawick
540-338-7440 office 540-454-3630 cell;

17	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing	69.11000	LTN	MAIN
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Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.66%	7.37	76.48000	
1		1.00	999999999.99	Amt	10/01/2022	8.49%	5.87	74.98000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

8,000 tons- Arcola AHQ., 41880 Little River Turnpike, Aldie, VA 20105
Contact- Jerry Compton office 703-327-6925 cell 571-246-5364; Chuck Marsh (571)528-0440

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175
nova.invoices@vdot.virginia.gov

Furnish and Deliver to location 1: approx. 250 Tons and location 2 approx. 750 tons for Loudoun County Public Schools:
1: Loudoun County Public Schools-Delivery Location 1002C Sycolin Road, SE Leesburg, VA 20175
2: Loudoun County Public Schools 38159 Colonial Highway, Hamilton, VA 20158; Invoice for both locations to: Loudoun County Public Schools 1002C Sycolin Road, SE, Leesburg, VA 20175: POC: Primary Contact: David Hiemburger (General Maintenance Supervisor) (571) 437-2617 Secondary Contact: Ricky Pratt (General Maintenance Crew Chief) (571) 291-0320. Special Instructions: Hours of Operation:6:00am to 3:00pm.

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 12 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Contract Maximum 0.00	
Contract Officer Name HOWARD,JENISE A	Phone 804/786-2906	

18	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing	73.67000	LTN	MAIN
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Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	7.86	81.53000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	6.26	79.93000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

4,000 St. Louis AHQ, 22025 St. Louis Rd., Middleburg, VA 20117
Contact- Jamie Vroman office 540-687-8512, cell 571-238-7095; Mark Wilson (703)268-1862

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175
nova.invoices@vdot.virginia.gov

19	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing	72.23000	LTN	MAIN
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Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2022	8.50%	6.14	78.37000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

3,000 Hillsboro AHQ, 37151 Koerner Lane, Purcellville, VA 20132
Contact- Kevin Long- Office 540-668-6254 Cell 571-261-5423; Richard White (703)397-3204

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175
nova.invoices@vdot.virginia.gov

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 13 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name HOWARD,JENISE A		Contract Maximum 0.00
Phone 804/786-2906		

Contract Lines:

Line #	Item ID / Category	Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Open Amt
20	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 72.96000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	99999999.99	Amt	10/01/2022	8.50%	6.20	79.16000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

10,000- Round Hill Lot, 35430 Simpsons Creek Rd., Round Hill, VA, 20141
Contact- Jamie Vroman cell 571-238-7095 or Mark Wilson (703)278-1862

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175
nova.virginia@vdot.virginia.gov

21	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	1.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Current Order Quantity

Adjustments: Sum All Adjustments

Contract Base Pricing 75.00000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	99999999.99	Amt	10/01/2025	10.67%	8.00	83.00000	
1		1.00	99999999.99	Amt	10/01/2022	8.51%	6.38	81.38000	

FOB PRICING FOR PICKUP BY STATE TRUCKS FROM PORT LOCATION BALTIMORE

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA Jenise Howard 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 8	Page 14 of 14
Contract Dates 10/01/2021 to 09/30/2026	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name HOWARD,JENISE A		Contract Maximum 0.00
Phone 804/786-2906		

22 7754577327 SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK LTN 1.00 0.00 0.00 0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Current Order Quantity

Adjustments: Sum All Adjustments

Contract Base Pricing 95.00000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.67%	10.14	105.14000	
1		1.00	999999999.99	Amt	10/01/2022	8.51%	8.08	103.08000	

FOB PRICING FOR CLIFTON FORGE STOCKPILE PICKUP BY STATE TRUCKS FROM CLIFTON FORGE STOCKPILE.

23 7754577327 SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK LTN 1.00 0.00 0.00 0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Current Order Quantity

Adjustments: Sum All Adjustments

Contract Base Pricing 80.00000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Effective	Adj Pct	Adj Amount	Adj Price	Adj Rule
1		1.00	999999999.99	Amt	10/01/2025	10.68%	8.54	88.54000	
1		1.00	999999999.99	Amt	10/01/2022	8.50%	6.80	86.80000	

FOB PRICING FOR PICKUP BY STATE TRUCKS FROM PORT LOCATION CHESAPEAKE

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature



COMMONWEALTH of VIRGINIA

Department of Transportation

1401 East Broad Street
Richmond, VA 23219

Stephen C. Brich, P. E.
Commissioner

Contract Renewal Agreement

Date: September 15, 2025
Contract Number: 49452
Renewal Number: Four (4)
Issued By: VIRGINIA DEPARTMENT OF TRANSPORTATION
Administrative Services Division/Procurement
1401 East Broad Street
Richmond, Virginia 23219
Contractor: MORTON Salt Inc.
444 West Lake Street
Chicago, IL 60606
Commodity: Sodium Chloride (Road Salt) Northern Virginia (NOVA)

This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

The above-referenced contract will expire on September 30, 2025. Your firm has received a satisfactory performance evaluation; therefore, VDOT requests your agreement to renew this contract for one (1) additional service period beginning October 1, 2025 and ending September 30, 2026 in accordance with the renewal clause listed in the Special Terms and Conditions of the contract.

Would you like to renew the contract?

[X] Yes, I would like to renew the contract. Any comments (optional)? Request to renew with 2% increase per applicable CPI-U table

[] No, I do not want to renew the contract.

Your signature below indicates your firm's agreement to renew or not renew the contract. Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

In order to expedite the renewal action please 1) return this signed letter to the Contract Officer within two (2) business days, and 2) submit a copy of your firms current Certificate of Insurance coverage, including the policy page(s) that confirm VDOT is endorsed on the policy as an additional insured party (if applicable). Submit to: Jenise.Howard@vdot.virginia.gov.

MORTON INC
DocuSigned by:
Anthony Patton
BY 37336397A6F1438...

COMMONWEALTH OF VIRGINIA,
VIRGINIA DEPARTMENT OF TRANSPORTATION
Jenise Howard
BY 58D2B91F668147A...

Anthony Patton
Name (Type or Print)

Jenise Howard
Name (Type or Print)

Director, Bulk Deicing U.S. Government Sales 9/17/2025

Title (Type or Print)

Date Signed

Senior Procurement Manager

9/19/2025

Title (Type or Print)

Date Signed

Certificate Of Completion

Envelope Id: A7DD8977-B075-4EC4-B55A-F8459B32B094
 Subject: Complete with Docusign: 49452 Renewal 4.pdf
 Division: Administrative Services
 District: Central Office
 Use Case Name:
 Contract No.: 49452
 Source Envelope:
 Document Pages: 2
 Certificate Pages: 5
 AutoNav: Enabled
 Envelopeld Stamping: Enabled
 Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Status: Completed
 Envelope Originator:
 Jenise Howard
 1221 East Broad Street
 Richmond, VA 23219
 Jenise.Howard@vdot.virginia.gov
 IP Address: 131.229.167.11

Record Tracking

Status: Original 9/17/2025 9:42:04 AM	Holder: Jenise Howard Jenise.Howard@vdot.virginia.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Virginia Department of Transportation	Location: Docusign

Signer Events

Anthony Patton
 apatton@mortonsalt.com
 Director, Bulk Deicing U.S. Government Sales
 Morton Salt Inc.
 Security Level: Email, Account Authentication
 (None)

Signature

DocuSigned by:

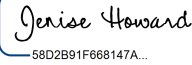
 37336397A6F1438...
 Signature Adoption: Pre-selected Style
 Using IP Address: 99.20.73.129

Timestamp

Sent: 9/17/2025 9:46:59 AM
 Viewed: 9/17/2025 9:50:53 AM
 Signed: 9/17/2025 11:09:40 AM

Electronic Record and Signature Disclosure:
 Accepted: 7/19/2022 11:49:28 AM
 ID: 09a8d4be-67c1-449e-9225-d0edcf387c1a

Jenise Howard
 Jenise.Howard@vdot.virginia.gov
 Senior Procurement Manager
 Virginia Department of Transportation
 Security Level: Email, Account Authentication
 (None)

DocuSigned by:

 58D2B91F668147A...
 Signature Adoption: Pre-selected Style
 Using IP Address: 161.69.90.14

Sent: 9/17/2025 11:09:42 AM
 Viewed: 9/19/2025 2:58:38 PM
 Signed: 9/19/2025 2:58:48 PM

Electronic Record and Signature Disclosure:
 Not Offered via Docusign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	9/17/2025 9:46:59 AM
Certified Delivered	Security Checked	9/19/2025 2:58:38 PM
Signing Complete	Security Checked	9/19/2025 2:58:48 PM
Completed	Security Checked	9/19/2025 2:58:48 PM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, Virginia Department of Transportation (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact Virginia Department of Transportation:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: matt.segreto@vita.virginia.gov

To advise Virginia Department of Transportation of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at matt.segreto@vita.virginia.gov and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from Virginia Department of Transportation

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to matt.segreto@vita.virginia.gov and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with Virginia Department of Transportation

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to matt.segreto@vita.virginia.gov and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to ‘I agree to use electronic records and signatures’ before clicking ‘CONTINUE’ within the DocuSign system.

By selecting the check-box next to ‘I agree to use electronic records and signatures’, you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify Virginia Department of Transportation as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by Virginia Department of Transportation during the course of your relationship with Virginia Department of Transportation.