

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

**PROCUREMENT DIVISION**

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: (540) 422-8348

Fax: (540) 422-8355

**NOTICE OF CONTRACT Renewal**

DATE: August 12, 2024

COMMODITY NAME: Sodium Chloride (Road Salt) Bulk

CONTRACT NUMBER: #49437 (VDOT- Commonwealth of VA Contract)

Original CONTRACT PERIOD: October 1, 2021, through September 30, 2022

*Renewal # 1                      October 1, 2022, through September 30, 2023*

*Renewal # 2                      October 1, 2023, through September 30, 2024*

*Renewal # 3                      October 1, 2024, through September 30, 2025*

RENEWAL OPTIONS: 1 Remaining Renewals

CONTRACTOR: Morton Salt, Incorporated  
444 West Lake Street, 29<sup>th</sup> Floor  
Chicago, IL 60606  
Customer Service: 1-855-665-4540 or 1-630-861-2722  
FAX: 1-630-861-2735  
Customer #3681827

TERMS: Net 30 days

DELIVERY: As Required

FOR FURTHER INFORMATION CONTACT: Jeffrey Campbell VCA, VCO  
Procurement Officer III  
PH (540) 422-8350  
Jeffrey.campbell@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An exception to this shall be the use of the pre-approved utilities voucher by the Contract Administrator only. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice, there are four (4) renewals on this contract. This contract will enter into the second renewal period on November 1, 2023.
6. Price: Varies by location, per VDOT contract:
  - Marshall: \$85.30 per ton
  - Warrenton: \$ 85.30 per ton
  - Bealeton: \$ 95.18 per ton
7. For order placement/ invoicing questions contact: Morton’s customer service @ 855-665-4540 or [buyroadsalt@mortonsalt.com](mailto:buyroadsalt@mortonsalt.com)
8. Fauquier County’s Point of Contact is William Elgin 540-422-8488 or Mike Weaver 540-422-8488 or cell 540-905-0665
9. See following page for Morton Salt Communication Plan Contacts.

**For Ordering:**

Customer Service Rep (CSR) Sylvia Casillas 1-(855)-665-4540 [buyroadsalt@mortonsalt.com](mailto:buyroadsalt@mortonsalt.com)

Customer Service Manager Michelle Staunton 1-(630)-861-2722 [mstaunton@mortonsalt.com](mailto:mstaunton@mortonsalt.com)

**For Delivery:**

Manager, Stockpile Operations (Baltimore & Chesapeake): Jim Paulson (312) 807-2713

[jpaulson@mortonsalt.com](mailto:jpaulson@mortonsalt.com)

Manager, Stockpile Operations (Knoxville) George Brown (312) 807-2103 [gbrown@mortonsalt.com](mailto:gbrown@mortonsalt.com)

Customer Service Transportation (CST) Erica Gonzalez (312) 807-2313 [egonzalez@mortonsalt.com](mailto:egonzalez@mortonsalt.com)

**Contract Issues**

Senior Bid Analyst Na-Tia Douglas (312) 807-2384 [ndouglas@mortonsalt.com](mailto:ndouglas@mortonsalt.com)

**For Escalation of any problems**

Director, U.S. Government Bulk Deicing

Sales and Marketing

Anthony Patton

(312) 807-2496

[apatton@mortonsalt.com](mailto:apatton@mortonsalt.com)