

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8350

Fax: (540) 422-8355

NOTICE OF CONTRACT AWARD

1. DATE: July 18, 2019
2. COMMODITY NAME: Web Based, Vendor Hosted, Training and Management Program
3. CONTRACT NUMBER: 1620 (Riding NPPGOV Cooperative Contract)
4. CONTRACT PERIOD: Date of Award through 7/10/20
5. RENEWAL OPTIONS: Three(3), one (1) year renewals
6. CONTRACTORS: TargetSolutions Learning, LLC
4600001275 4890 W Kennedy Boulevard, Suite 74
(V/N) Tampa, FL 33609

Johnny.roberson@targetsolutions.com
(615) 766-5200
7. TERMS: Net 30 days
8. F.O.B. Destination
9. FOR FURTHER INFORMATION CONTACT: Kathy H. Stanley, CPPB, Senior Buyer
PH (540) 422-8354
Kathy.stanley@fauquiercounty.gov
10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodities listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

Requesting Service/ Quote: Call the service rep. listed on the front page of this document and discuss your needs. Ask for the rep. to provide you a quote referencing this contract (information provided on front page of this document). The quote provided by the rep. must have the contract number listed on it and be based against the pricing scheduled attached.

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. A copy of the quote, regardless of the dollar amount, must be attached to the PO and sent to Procurement.
3. The applicable contract number, vendor number, item description and price per each, total dollar amount, contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and/or completion of services, as well as, approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Renewals: As stated on the face of this notice. There are three (3), one (1) year renewals available on this contract by written mutual agreement between all parties.

MEMBER NUMBERS: Member Numbers **MUST** appear on your Purchase Orders in the Description Field.

Fauquier County – Member ID: M-5773435 **Fauquier County School Board – Member ID: M-5725635**

Fee Schedule

TargetSolutions Platform

The TargetSolutions Platform is an all-inclusive records management and training platform and includes all content and capabilities within the platform as part of the pricing. The only additional costs are content that is not created by TargetSolutions (ie. AlphaAct, HealthStream, AHA, etc).

Industry	List	NPPGov Discount
Fire	\$109/Firefighter	\$99-75/Firefighter based on size
Law Enforcement	\$99/Officer	\$89-49/Officer based on size
Water/Wastewater	\$109/Person	\$99-75/Person based on size
Cities/Counties	\$59/Person	\$49-15/Person based on size

Prices will vary based on the size of the organization and the industry the organization serves:

*Minimum \$1,000

TargetSolutions CheckIt

Built for streamlining routine checks of trucks and tools, as well as the tracking of medical supplies, drugs and other items logged in inventory records, the application is accessible through the

Fire Departments	List	NPPGov Discount
Per Station Per Year	\$249	\$224
Per Vehicle Per Year	\$149	\$134
Per Drug Safe Per Year	\$150	\$135
Law Enforcement Agencies	List	NPPGov Discount
Per Station Per Year	\$899	\$809
Per Vehicle Per Year	\$79	\$71

TargetSolutions platform as well as the mobile app built for users completing checks in the field.

*Minimum \$1,000

TargetSolutions Scheduling

Dynamic scheduling system provides users with the industry's most innovative technology to streamline all aspects of workforce management - from scheduling, viewing roster information across jurisdictions, coordinating overtime hiring, alerting employees of emergency callbacks and more. This program is designed to be fully integrated with the TargetSolutions platform to move your personnel to correct locations on a daily basis to ensure you capture the most accurate data

Number of Users	List	NPPGov Discount
0-150	\$89/Person	\$80/Person
151-500	\$89/Person	\$75/Person
500+	\$89/Person	\$70/Person

possible.

*Minimum \$1,200