



County of Fairfax, Virginia

NOTICE OF AWARD

Date of Award: **AUG 12 2019**

CONTRACT TITLE: Grounds Maintenance: Equipment, Parts and Repair Services
SOLICITATION NUMBER: IFB 2000002811
CONTRACT NUMBER: See below
NIGP CODE: 93446
CONTRACT PERIOD: Date of Award through July 31, 2024
PRICING: See Attached Pricing Schedule
DELIVERY: FOB Destination
PAYMENT Net 30

CONTRACTOR:
Turf Equipment and Supply Co. Inc.
8015 Dorsey Run Road
Jessup, MD 20794

SUPPLIER CODE:
10000011777

CONTRACT NUMBER:
4400009285

Contact: Phyllis Viola
Telephone: 800-827-3711
E-mail: phyllisviola@turf-equipment.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:
Kohler Equipment, Inc.
15865 Commerce Court
Upper Marlboro, MD 20774

SUPPLIER CODE
1000008335

CONTRACT NUMBER:
4400009286

Contact: Dave Gray
Telephone: 703-327-6911
E-mail: dave@kohlerequipment.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:
Gambrills Equipment
8001 Quarterfield Rd
Severn, MD 21144

SUPPLIER CODE
1500070481

CONTRACT NUMBER:
4400009288

Contact: Jim Nolan
Telephone: 301-674-0968
E-mail: jim.nolan@sawdocmd.com

Items Awarded: See attached Pricing Schedule

Department of Procurement and Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035
Website: www.fairfaxcounty.gov/procurement/
Phone: 703-324-3206, TTY: 711, Fax: 703-324-3681

CONTRACTOR:
New Virginia Tractor, LLC
12524 James Madison Hwy
Orange, VA 22960

SUPPLIER CODE:
1000011538

CONTRACT NUMBER:
4400009290

Contact: Glen Orrison
Telephone: 703-366-3880
E-mail: glenorrison@vatractor.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:
Finch Services, Inc.
1127 Littlestown Pike
Westminster, MD 21157

SUPPLIER CODE:
1000027955

CONTRACT NUMBER:
4400009291

Contact: Josh Berman
Telephone: 410-259-6433
E-mail: jbberman@finchinc.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:
Virginia Outdoor Power Equip Co. Inc
8524 Lee Hwy
Fairfax, VA 22031

SUPPLIER CODE:
1000010390

CONTRACT NUMBER:
4400009292

Contact: James Vogt
Telephone: 571-308-4741
E-mail: info@vopec.com

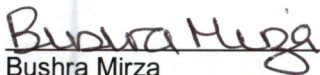
Items Awarded: See attached Pricing Schedule

DPMM CONTACT:

Bushra Mirza, Contract Specialist
Telephone: (703) 324-3212
E-mail: Bushra.Mirza@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Any County Department may enter into FOCUS (County and Schools Procurement System) a purchase order indicating the item/service required, the quantity, the payment terms and the delivery date. The purchase order must be annotated with the contract number. Requests exceeding the small purchase threshold will be routed to DPMM and a purchase order will be executed.


Bushra Mirza
Contract Specialist

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e
Park Authority – Christina Hokenson/e
DPMM, Supplier Diversity – Chris McGough/e

Contract Specialist, Bushra Mirza
Assistant Contract Specialist – Team 2

Pricing Schedule

Part 1					
Line Item	BRAND NAME	Equipment - % Discount	LABOR RATE- for repairs at Vendor's shop	PARTS - Manufacturer's List Price/Retail Price Sheet Less:	Contractor Name Contract Number
1 - 3	AERA-VATOR	5%	\$180.00	5%	Turf Equipment & Supply Co. Inc. 4400009285
4 - 6	AGRIMETAL	5%	\$130.00	3%	Finch Services, Inc. 4400009291
7 - 9	BOBCAT	NO AWARD			
10 - 12	CLUBCAR	NO AWARD			
13 - 15	CUSHMAN	NO AWARD			
16 - 18	ECHO	22%	\$60.00	12%	Kohler Equipment Inc. 4400009286
19 - 21	EZ GO	NO AWARD			
22 - 24	EXMARK	35%	\$65.00	22%	Gambrills Equipment 4400009288
25 - 27	SMITHCO	NO AWARD			
28 - 30	JOHN DEERE COMMERCIAL	13%	\$83.50	16%	Virginia Tractor 4400009290
31 - 33	FIRST PRODUCT	5%	\$180.00	5%	Turf Equipment & Supply Co. Inc. 4400009285
34 - 36	JOHN DEERE GOLF	15%	\$130.00	3%	Finch Services, Inc. 4400009291
37 - 39	LAND PRIDE	NO AWARD			
40 - 42	KUBOTA	NO AWARD			
43 - 45	LELY	5%	\$130.00	3%	Finch Services, Inc. 4400009291
46 - 48	PROGRESSIVE	5%	\$130.00	3%	Finch Services, Inc. 4400009291
49 - 51	MASSEY FERGUSON	NO AWARD			
52 - 54	REDEXIM	5%	\$130.00	3%	Finch Services, Inc. 4400009291
55 - 57	RYAN	28%	\$65.00	24%	Gambrills Equipment 4400009288
58 - 60	SDI	5%	\$130.00	3%	Finch Services, Inc. 4400009291
61 - 63	TORO	21%	\$180.00	5%	Turf Equipment & Supply Co. Inc. 4400009285
64 - 66	STIHL	22%	\$60.00	12%	Kohler Equipment Inc. 4400009286
67 - 69	WOODS	NO AWARD			
70 - 72	VENTRAC	7%	\$130.00	3%	Finch Services, Inc. 4400009291

Pricing Schedule

Part 1 - CONTINUED

Line Item	BRAND NAME	Equipment - % Discount	LABOR RATE- for repairs at Vendor's shop	PARTS - Manufacturer's List Price/Retail Price Sheet Less:	Contractor Name Contract Number
73 - 75	BUFFALO TURBINE	5%	\$130.00	3%	Finch Services, Inc. 4400009291
76 - 78	DAKOTA	5%	\$130.00	3%	Finch Services, Inc. 4400009291
79 - 81	Wiedenmann	5%	\$130.00	3%	Finch Services, Inc. 4400009291
84-86	HUSTLER	30%	\$89.00	30%	Virginia Outdoor Power Equip Co Inc. 4400009292

PART 2 Labor Rates

Line Item	Labor Rate for repairs at County's Site	Contractor Name Contract Number
82	\$180.00	Turf Equipment & Supply Co. Inc. 4400009285
82	\$140.00	Finch Services, Inc. 4400009291
82	N/A	Kohler Equipment Inc. 4400009286
82	\$75	Gambrills Equipment 4400009288
82	\$83.50	Virginia Tractor 4400009290
82	NO BID	Virginia Outdoor Power Equip Co Inc. 4400009292

PART 2 Attachment Discounts

Line Item	Manufacturer	Attachment Discount (%)	Contractor Name Contract Number
83	First Products	5%	Turf Equipment & Supply Co. Inc. 4400009285
83	Toro	21%	
83	Echo	20%	Kohler Equipment Inc. 4400009286
83	Stihl	20%	
83	Exmark	18%	Gambrills Equipment 4400009288
83	Ryan	15%	
83	Deere	13%	Virginia Tractor 4400009290
83	Hustler	30%	Virginia Outdoor Power Equip Co Inc. 4400009292