

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
PROCUREMENT DIVISION

320 Hospital Drive, Suite 23  
Warrenton, Virginia 20186  
Phone: (540) 422-8350 Fax: (540) 422-8355  
Jeff.campbell@fauquiercounty.gov  
540-422-8350

July 31, 2023

LSC Environmental Products, LLC  
2183 Pennsylvania Ave.,  
Apalachin, NY 13732

RE: Renewal 4, Modification 4, Contract 71-19ksc, Landfill Alternate Daily Covers

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

In accordance with section 7.0, Contract Period, of the contract documents, the following price adjustment and contract renewal are authorized for the new contract term.

1. Increase prices 4.3%, effective retroactively from September 1, 2023 through August 31, 2024, as dated in the attached table below and per LSC Environmental Products LLC letter (dated July 24, 2023). (*See attached table*)
2. Contract Renewal  
Fauquier County Government and Public Schools is exercising its option to renew the above referenced contract for a one-year period. This renewal is the fourth of four remaining one-year renewals. This period will be from September 1, 2023 through August 31, 2024. It is understood and agreed that all terms, conditions, and prices of the original contract, except as noted above, remain the same during the contract renewal period.

LSC Environmental Products, LLC.

  
\_\_\_\_\_  
Signature of Authorized Representative

Karen P. Welch, CFO  
\_\_\_\_\_  
Print Name and Title

08/01/2023  
\_\_\_\_\_  
Date

Fauquier County, a Political Subdivision of  
Commonwealth of Virginia

  
\_\_\_\_\_  
Jeff Campbell VCA, VCO

Procurement Manager  
\_\_\_\_\_  
Title

8/2/2023  
\_\_\_\_\_  
Date

Segment	Product	Unit	Minimum Order Quantity (Print size are denoted)	8/1/2023-8/31/2023	9/1/2023-8/31/2024
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**ENVIRONMENTAL  
PRODUCTS, LLC <sup>TM</sup>**

July 24, 2023

Fauquier County  
Attn: Jeff Campbell  
6438 College Ave.  
Warrenton, VA 20187

Dear Jeff,

LSC Environmental Products, LLC is interested in renewing Contract 71-19ksc, Landfill Alternative Daily Covers for the period September 1, 2023 through August 31, 2024, at an increase of 4.3% (CPI Other Increase) above September 1, 2022 through August 31, 2023 pricing.

We have included below pricing with current pricing and proposed pricing for your reference.

Segment	Product	Unit	Minimum Order Quantity (Pallet size are domestic)	9/1/2022-8/31/2023	9/1/2023-8/31/2024
Daily and Long-term Cover	Posi-Shell <sup>®</sup> Base Mix; Brown	50 lb bags	60 bags/pallet or 900 bags/TL	\$ 35.06	\$ 36.57

If there are any questions, please contact me via phone (607-205-7617) or email ([kwelch@lscenv.com](mailto:kwelch@lscenv.com)).

Sincerely,

Karen P. Welch  
Chief Financial Officer  
LSC Environmental Products, LLC

2183 Pennsylvania Avenue, Apalachin, NY 13732

607-625-3050

800-800-7671

607-625-2689

[www.LSCenv.com](http://www.LSCenv.com)