

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
PROCUREMENT DIVISION  
320 Hospital Drive Ste. 23  
Warrenton, Virginia 20186  
Phone: (540) 422-8348

**NOTICE OF CONTRACT AWARD**

1. DATE: March 8, 2024
2. COMMODITY NAME: Fresh Produce
- 3.
4. CONTRACT NUMBER: 96-24mrc
5. ORIGINAL CONTRACT PERIOD: Date of Award through July 31, 2024
6. RENEWAL OPTIONS: 4 (four) 1-year periods
7. CONTRACTOR: P.J.K Food Services, LLC (DBA Keany Produce and Gourmet)  
3310 75th Avenue  
Landover, MD 20785  
  
Marcia.Laskos@KeanyProduce.com  
PH: 410.562.5182
8. TERMS: Net45
9. FOR FURTHER INFORMATION CONTACT: Megan Roberts  
Procurement Officer III  
PH: (540) 422-8348  
[megan.roberts@fauquiercounty.gov](mailto:megan.roberts@fauquiercounty.gov)
10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC-SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number contact person with phone number, and billing/delivery address must be shown on each pickup ticket for Finance & Contractor use.
3. Inspection of pickups and approval of contractor's payment is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax, or courier.
5. Renewals: There are four (4), one-year renewal options available.
6. Prices: See below.

LOUDOUN COUNTY PUBLIC SCHOOLS RFP #R23261 FRESH PRODUCE SY 2023-24

Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
1	125 Count Case	Apples, Golden Delicious	Hess Farms, G Whiz, Belle Harvest	01042	U.S. Fancy or better. Pale yellow skin, firm, smooth blemish free skin without bruising. Pack: 125 per case and purchase by the case.	\$ 4.15
2	125 Count Case	Apples, Granny Smith	Hess Farms, Crown Orchards, Worlds Finest	01053 NA sub 01050	U.S. Fancy or better. Bright green skin, firm, smooth blemish free skin without bruising. Pack: 125 per case and purchase by the case.	\$ 4.15
3	125 Count Case	Apples, Red Delicious	Hess Farms, Crown Orchards, Worlds Finest	01085	U.S. Fancy or better. Dark red skin, firm, smooth blemish free skin without bruising. Pack: 125 per case and purchase by the case.	\$ 4.15
4	100 - 2 oz Bags/Case	Apples, Red Delicious, Sliced		90076	U.S. #1 Apples cut longitudinally into slices and packaged into 2 oz pouches. "Sell By", "Use By" or any other type of food label dates noting expirations must be on each package. Sliced apples shall have a 14 day minimum shelf life from the date of production. Must have seven days minimum shelf life remaining on date of receipt. Pack: 100/2 oz per case.	\$ 4.15

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
5	10# Case	Bananas	Del Monte	80644	Regular: 90 percent free of blemishes. Ripeness #4 (more yellow than green). Pack: 50-60 per case and purchase by 10# case. Bananas on the hand. No single fingers.	\$ 1.95
6	150 Count Case	Bananas, Petite	Del Monte	02025	Petite: 90 percent free of blemishes. Ripeness #4 (more yellow than green). Standard: Dole single 150 bananas, or equal. Pack: 150 per case and purchase by the case. Bananas on the hand. No single fingers.	\$ 4.15
7	<b>12 - 1/2 pint/case</b>	Blueberries	Nature Ripe, Driscoll, Jersey Fruit, Godfrey Farms	02129	U.S. #1 Deep blue color, round to slightly squatty shape. Firm fruit, not shriveled. <b>Pack: 12 - 1/2 pints and purchase by the case.</b>	\$ 4.15
8	<b>2 - 1/2 pints</b>	Blueberries	Nature Ripe, Driscoll, Jersey Fruit, Godfrey Farms	80931	U.S. #1 Deep blue color, round to slightly squatty shape. Firm fruit, not shriveled. <b>Pack: 1/2 pint container and purchase by the 2 - 1/2 pints.</b>	\$ 0.50
9	18# Case	Grapes	Provix, Unifruiti	07135 + 07130	U.S. #1 Firm, tender, sweet. Style: Seedless. Color: green/white to light gold or red grapes. Fresh looking and firmly attached to stems. Pack: 18 # case and purchase by the case.	\$ 4.15

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
10	2 LB	Grapes	Provix, Unifruiti	80712 + 80715	U.S. #1 Firm, tender, sweet. Style: Seedless. Color: green/white to light gold or red grapes. Fresh looking and firmly attached to stems. Pack: 4 # case and purchase by 4# case.	\$ 1.95
11	22-25# Loose Fill Carton	Kiwifruit	Purple Pride, Top Fresh, Nova Fruit	11014	U.S. #1 or better. Brown to dark brown, firm to touch, ripe, mildly flavored. Plump, free from blemishes and wrinkles. Pack: 22-25# Loose-fill carton and purchase by the case.	\$ 4.15
12	12 ct and 15 ct (15 ct is not always available)	Melon, Cantaloupe	Del Monte, Classic Fruit, Turlock Farms	03033	U.S. #1 Creamy yellow color, well formed. Free from blemishes and soft spots. Size: 15 count per standard crate. Pack: 15 count case and purchase by the case.	\$ 4.15
13	2 Count	Melon, Cantaloupe	Del Monte, Classic Fruit, Turlock Farms	80925	U.S. #1 Creamy yellow color, well formed. Free from blemishes and soft spots. Size: 15 count per standard crate. Pack: 15 count case and purchase by the 2 count.	\$ 1.95
14	2 Count	Melon, Honeydew	Del Monte, Classic Fruit	80936	U.S. #1 Well shaped and heavy. Free from blemishes and soft spots. Size 6 count per case. Pack: 6 count per case and purchase by the 2 count.	\$ 1.95

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
15	6 Count Case	Melon, Honeydew	Del Monte, Classic Fruit	08005	U.S. #1 Well shaped and heavy. Free from blemishes and soft spots. Size 6 count per case. Pack: 6 count per case and purchase by the case.	\$ 4.15
16	80 Count Case	Nectarines	Vera Fresh, Del Carta, Crown Orchards, Hess Farms	14015	U.S. #1 Fresh, plump, smooth and free from blemishes. Size 88/96 count and purchase by the case or each.	\$ 4.15
17	138 Count Case	Oranges	Sunkist	15115	U.S. #1 fancy or better. Variety: Valencia or navel (winter). Fresh, well formed fruit, heavy, well colored with finely textured skin. Pack: 138 per case and purchase by the case.	\$ 4.15
18	Dozen	Oranges	Sunkist	80352	U.S. #1 fancy or better. Variety: Valencia or navel (winter). Fresh, well formed fruit, heavy, well colored with finely textured skin. Pack: 138 per case and purchase by the dozen.	\$ 1.95
19	113-125 Count Case	Oranges, Cara Cara	Sunkist	10013	U.S. #1 Fresh, medium size. Glossy textured rind with pink inner flesh. Pack: 113 to 125 per case and purchase by the case.	\$ 4.15

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
20	110-120 Count Case	Pears	Indepentent, First Lady, Star, Diamond Star,	16080	U.S. #1 Anjou, Bartlett or Bosc (in season) pears. Fresh, firm, clean with typical color for variety. Blemish free skin without bruising and soft spots. Pack: 110-120 per case and purchase by the case.	\$ 4.15
21	28# Case	Plums, Size 45-50, 2 inch diameter	Agracom, Vera Fruit, Uniftuiti	16200	U.S. #1 fancy. Fresh, plump. Free from blemishes, wrinkles and soft spots. Blue or purple, 5 to 6 count. Pack: 28# case and purchase by the case.	\$ 4.15
22	8# Case	Strawberries	Driscoll, Lewis Nursery, Good Farms, Ocean Spray, Giant	18173	U.S. #1 Fresh, clean, medium sized; bright read with very little white, green caps. To be free from mold and bruising. (Local first then California or Florida preferred). Pack: 8 x 1# to a case and purchase by the case.	\$ 4.15
23	1# Case	Strawberries	Driscoll, Good Farms, Ocean Spray, Giant	80920	U.S. #1 Fresh, clean, medium sized; bright read with very little white, green caps. To be free from mold and bruising. (Local first, then California or Florida preferred). Pack: 1 pound to a case and purchase by the case.	\$ 0.50
24		Watermelon	Oaks, Gulf Stream, Classic, Charity	80578	U.S. #1, 22-26 pounds. Fresh, firm, symmetrical with smooth skin. Free from blemishes and soft spots. Pack: Purchase by each.	\$ 1.95

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
25	1 LB	Dill	M D'Ottavio Produce	80178	Deep green to blue green leaves, green stems. Fine, soft feathery foliage, distinctive strong aroma and flavor. Purchase by the 5 count bunch.	\$ 1.95
26	3 Ct Bunch	Parsley, Continental	Coastal Fresh Farms, River Fresh Farms	81025	Dark green leaves green stems. Crisp stems with upright leaves and no evidence of flower bud formation. Purchase by the 3 count bunch.	\$ 1.95
27	3# Bags	Broccoli Slaw	Keany Kuts	90017	U.S. #1 Broccoli Slaw, fresh-cut, sulfite free - packed in 3# bag. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 3# bag and purchase by the 3# bag.	\$ 1.95
28	5x1 LB	Carrots, Short Cuts	Bolthouse, Grimmway Farms	80688	U.S. #1 Miniature crisp carrots, washed, peeled and packed in 16 ounce bags. Sulfite free. Pack: 30/1# bags per case and purchase by the 1# bag.	\$ 1.95
29	30# Case	Carrots, Short Cuts	Bolthouse, Grimmway Farms	90100	U.S. #1 Miniature crisp carrots, washed, peeled and packed in 16 ounce bags. Sulfite free. Pack: 30/1# bags per case and purchase by the case.	\$ 4.15



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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
30	5# Bag	Carrots, Shredded	Grimmway Farms	90155	U.S. #1 Fresh, washed and shredded. Each case should be stamped with pack date. "Sell By", "Use By" or any other type of food label dates noting expirations must be on each package. Pack: 5# bag and purchase as 5# bag.	\$ 1.95
31	Stalk 3 Count	Celery	Duda	80914	U.S. #. Medium stalk - Crisp, clean, straight stalks; leaves that are fresh, green, not wilted. Pack: 24 stalks per case and purchased by the three count.	\$ 1.95
32	5# Bag	Celery Sticks, 1/2 inch by 4 inch	Keany Kuts	80624	U.S. #1 Medium stalk - fresh, washed and cut sticks of celery. Each case should be stamped with the pack date. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 5# bag and purchase by 5# bag.	\$ 1.95
33	3 Ct Bunch	Cilantro	Church Brothers	81046	Pack: Fresh sprig bunch and purchased by the 3 count bunch.	\$ 1.95

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
34	5# Bag	Coleslaw Mix	Green Gate, Taylor Farms, Church Bros.	80617	Shredded white cabbage blend with carrots. Product is to be sulfite free and packaged in a gas permeable package. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 5# bag and purchase by the 5# bag.	\$ 1.95
35	1 Dozen	Cucumbers	Fresh Start Farms, Coastal Plains	80167	U.S. #1, Medium or U.S. Fancy. Fresh (washing, slicing type). Medium size approximately 6 inches long, blemish free. Pack: Purchase by the dozen.	\$ 0.50
37	3 ct	Kale	Richardson Farms	81039	U.S. #1 Fresh, thick, loose leaves, curly or deeply serrated; coarse textured with fleshy central rib, well trimmed. Cleanly cut stems free from dirt, decay, wilting, yellow or discolored leaves and insects. Pack: 6.25# case and purchase by 6.25# case.	\$ 1.95
38	12 Count Case	Lettuce, Boston/Bibb	District Farms, Mock Greenhouses	12161	U.S. #1 Fresh: green, soft, pliable leaves with an oily feel to the touch of the inner leaves. Hydroponic, on root, locally grown only. Pack: Purchase by the case.	\$ 4.15
39	24 Count Case	Lettuce, Leaf, Green	Bonita Packing, Ippolito, River Fresh,	12145	U.S. #1 Shall be loosely bunched curly leaves with crisp texture with no wilt. Pack: purchase by the case.	\$ 4.15

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
40	3 Count Head	Lettuce, Leaf, Green	Bonita Packing, Ippolito, River Fresh,	80268	U.S. #1 Shall be loosely bunched curly leaves with crisp texture with no wilt. Pack: purchase by the 3 count head.	\$ 1.95
41	24 Count Case	Lettuce, Romaine	Church Brothers, River Fresh Farms, Ocean Mist, Field Fresh Farms	12190	U.S. #1 Fresh, crisp heads. Free from damage and blemishes. Pack: 24 count case and purchase by the case.	\$ 4.15
42	3 Count Head	Lettuce, Romaine	Church Brothers, River Fresh Farms, Ocean Mist, Field Fresh Farms	80281	U.S. #1 Fresh, crisp heads. Free from damage and blemishes. Pack: 3 count case and purchase by the 3 count head.	\$ 1.95
43	2# Bag, Chopped	Lettuce, Romaine, Chopped	Green Gate, Taylor Farms, Church Bros.	80279	U.S. #1 Fresh, crisp, chopped, sulfite-free and packaged in gas permeable package. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 2# bag and purchase by the bag.	\$ 1.95
44	6/2# Bag, Chopped	Lettuce, Romaine, Chopped	Green Gate, Taylor Farms, Church Bros.	90279	U.S. #1 Fresh, crisp, chopped, sulfite-free and packaged in gas permeable package. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 6/2# bags and purchase by the 6/2# case.	\$ 4.15

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
45	2# Bag, Shredded	Lettuce, Romaine, Shredded	Green Gate, Taylor Farms, Church Bros.	91001	U.S. #1 Fresh, crisp, shredded, sulfite-free and packaged in gas permeable package. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 2# bag and purchase by the bag.	\$ 1.95
46	6/2# Bag, Shredded	Lettuce, Romaine, Shredded	Green Gate, Taylor Farms, Church Bros.	91110	U.S. #1 Fresh, crisp, shredded, sulfite-free and packaged in gas permeable package. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 6/2# case and purchase by the 6/2# case.	\$ 4.15
47	5# Bag	Onions, Red	Farmers Potato	80838	U.S. #1 Medium. Round shape with a layer of papery skin covering the layers of flesh. Free from rot and discoloration. Pack: 5# bag and purchase by the 5# bag.	\$ 1.95
48	Dozen	Peppers, Green, Bell	Fresh Start Farms, Coastal Plains	80409	U.S. #1 Green, fresh, bell style. Well formed, glossy and firm. Free from blemishes, wrinkles and soft spots. 2 - 2 1/2 inches diameter minimum. Pack: Purchase by the dozen.	\$ 1.95

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
49	4# Bag	Spinach, Baby	Green Gate, Church Bros, River Fresh, Classic Salads	18140	U.S. #1 Fresh (washed). Product shall be dark green color and clean, fresh, crisp leaves with no wilt. Pack: 4# bag and purchase by the 4# bag.	\$ 1.95
50	10# Bucket	Sweet Potatoes, Wedges	Keany Kuts	90718	U.S. #1 Potatoes, Sweet, Fresh. Cut into skin on wedges, packed in plastic bucket. "Sell By," "Use By," or any other type of food label dates noting expirations must be on each package. Pack: 10# and purchase by the 10# bucket.	\$ 4.15
51	5# Case	Tomatoes	Hanshaw, Veggie Fresh, Gargiulo, Classic	81044	U.S. #1 Ripeness stage 5, minimum 2.5" in diameter. Smooth skin free from bruising and rot. Pack: purchase by the 5# case.	\$ 1.95
52	10# Case	Tomatoes, 6x7	Hanshaw, Veggie Fresh, Gargiulo, Classic	19125	U.S. #1 Ripeness stage 5, large or 5 x 6. Smooth skin free from bruising and rot. Pack: 25# case and purchase as case.	\$ 4.15
53	25# Case	Tomatoes, 6x6	Hanshaw, Veggie Fresh, Gargiulo, Classic	19163	U.S. #1 Ripeness stage 5, large or 6 X 6. Smooth skin free from bruising and rot. Pack: 10# case and purchase as case.	\$ 4.15
54	1 Pint Case	Tomatoes, Grape	Santa Sweet, Colace, Tamara	80552	U.S. #1 Firm, ripe and light red in color. Smooth skin free from bruising or rot. Pack: Purchase by the 1 pint case.	\$ 0.50

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Item #	Unit	Item	Brand	Vendor Item #	Description	Unit Price above current Market Cost per case
55	12 Pint Flat	Tomatoes, Grape	Santa Sweet, Colace, Tamara	19137	U.S. #1 Firm, ripe and light red in color. Smooth skin free from bruising or rot. Pack: 12 pints per flat and purchase as flat.	\$ 4.15
56	100 - 2.6 oz Bags/Case	Carrot, Carroteenie Snax	Kern Ridge, Grimmway Farms	91176	U.S. #1 Petite crisp carrots, washed, peeled and packed in 2.6 oz single size servings. Pack: 100 - 2.6 oz bags/case and purchase by the case.	\$ 4.15