### ADDENDUM TO **AGREEMENT**

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This ADDENDUM (hereinafter referred to as the "Addendum") is made and entered into as of date of the last signature of the parties hereto (the "Effective Date"), by and between INNOVATIVE INTERFACES INCORPORATED, a California corporation having its principal place of business at 3133 W. Frye Road, Suite 400, Chandler, AZ 85226 (hereinafter referred to as "Innovative"), and FAUQUIER COUNTY PUBLIC LIBRARY (hereinafter referred to as "Client" and collectively referred to as "the Parties").

WHEREAS, Client and Innovative are parties to the Subscription License Agreement effective as of November 1, 2018 (the "Agreement") and

WHEREAS, the Parties desire to amend the Agreement as set forth in this Addendum; and

Now, THEREFORE, for good and valuable consideration and intending to be legally bound hereby, the parties hereby agree as follows.

1. Exhibit A - Pricing Exhibit. Effective as of July 1, 2022, Exhibit A - "Pricing Exhibit" of the Agreement is hereby deleted in its entirety and replaced by Exhibit A of this Addendum.

Except as otherwise amended hereby, the other provisions of the Agreement will remain in full force and effect as of the date hereof. In the event of a conflict between the provisions of this Addendum and the Agreement, the terms of this Addendum will control.

IN WITNESS WHEREOF, the parties hereto have caused their duly authorized representatives to enter into this Addendum.

FAUQUIER COUNTY PUBLIC LIBRARY	INNOVATIVE INTERFACES INCORPORATED
Signature: Charles Ward	Signature: Thath
Print Name: Charles Ward	Print Name: Thomas L. Jacobson
Title: Procurement Manager	Title:VP, Executive Library Advocate & Strategist
Date: 9.27.2022	Date: Sep 28, 2022

#### **Exhibit A**

## Pricing Exhibit

- 1. Fees. All Fees must be paid to Innovative within 30 days following receipt of the invoice.
- 2. Term. Subject to the early termination provisions set forth in the GTCs, this Agreement will be effective for an initial term commencing the Agreement Effective Date through June 30, 2022, and thereafter for a period of five (5) years through June 30, 2027 (the "Initial Term"). This Agreement will be automatically renewed for additional one (1) year terms (each, a "Renewal Term" and, together with the Initial Term, the "Term"), unless either party gives the other not less than ninety (90) days' prior written notice of its intent to terminate this Agreement effective as of the end of the then-current Term. Subscription fees for the period July 1, 2022, through June 30, 2027, are those as set out hereunder, which, for the avoidance of doubt, include an annual increment of 3% over the previous year. If renewed and commencing July 1, 2027 and thereafter, Innovative will have the right to increase rates hereunder by a maximum percentage equivalent to 5% over the previous year.
- 3. Annual Subscription Term. Client's annual Software subscription term is July 1 through June 30 (the "Annual Subscription Term"). If applicable, Innovative will prorate the subscription of the products hereunder, and any additional products subsequently licensed under the Agreement, to run coterminous with the Annual Subscription Term.

[APPROVED SOFTWARE SUBSCRIPTION QUOTE FOLLOWS THIS PAGE]



Innovative Interfaces Incorporated 3133 W. Frye Rd. Suite 400 Chandler AZ 85226 **United States** 

#### **Bill To**

Fauquier County Public Library 11 Winchester St. Warrenton VA 20186 **United States** 

# **Pricing Exhibit**

Page 1 of 2

Expires

9/21/2022 Date Quote # EST-INC15439

Payment Terms Overall Contract Term (Months) **Contract Start Date** Contract End Date Sales Rep Site Code

Net 30 60 7/1/2022 6/30/2027 CR Manager fauqp 12/20/2022

# Ship To

Fauquier County Public Library 11 Winchester St. Warrenton VA 20186 **United States** 

### Currency

**US Dollar** 

Item	Item Category	Qty	Description	Options	Original Rate	Discounted	Amount
Sierra Success Bundle - Public	License - Term	1	Sierra Public Success Bundle  Sierra is an integrated library system solution to manage physical and digital resources and library patron accounts. Combines library operational workflows with open architecture and APIs for integration with external systems. Supports staff tasks, including a Web-based interface, and patron access services. Public Success Bundle functionality and adds: Discovery (Encore); Homebound; Mobile Worklists & Mobile Patron App (MyLibrary!); Analytics (Decision Center); up to 10 SIP2 licenses; Support for PCI-compliant e-Commerce; ERM; Classic & RESTful APIs.		38,651.71		38,651.71
Sierra Cloud Hosting Success/Premium	License - Term	1	With Innovative Cloud Hosted Services, Innovative takes full responsibility for all the software, hardware, and network services in our hybrid cloud data centers to ensure the applications are available and performing optimally for your use. Not only is configuration and maintenance included, but also proactive performance and security monitoring and around-the-clock tuning come standard. Innovative leverages various AWS (Amazon Web Service) Cloud services to provide resiliency and high availability across layers of hosting architecture		14,819.26		14,819.26
Staff User Licenses	License - Term	36	License for additional Staff User License. A separate staff user license is required for each concurrent connection made from a staff client to the Sierra ILS server, including via alternative staff interfaces including Decision Center & Mobile Worklists.		0		0.00
SISAC Checkin	License - Term	1	SISAC Checkin			0.00	0.00
Sierra Homebound Patron / Remote	License - Term	1	Homebound / Remote Patron capabilities enable the library to			0.00	0.00



Innovative Interfaces Incorporated 3133 W. Frye Rd. Suite 400 Chandler AZ 85226 United States

# **Pricing Exhibit**

Page 2 of 2

Date Quote # 9/21/2022 EST-INC15439

Item Category	Qty	Description	Options	Original Rate	Discounted	Amount
		manage selection, delivery, and usage of library materials for all types of home-service and institutional patrons.				
License - Term	1	Telephone Renewal System			0.00	0.00
		Year 1 of 5				
		Year 2 - \$55,075.10 F(24) Year 3 - \$56,727.36 F445 Year 4 - \$58,429.18 Year 5 - \$60,182.05				
			manage selection, delivery, and usage of library materials for all types of home-service and institutional patrons.  License - Term  1 Telephone Renewal System  Year 1 of 5  Year 2 - \$55,075.10 F(24) Year 3 - \$56,727.36 F415 Year 4 - \$58,429.18	manage selection, delivery, and usage of library materials for all types of home-service and institutional patrons.  License - Term  1 Telephone Renewal System  Year 1 of 5  Year 2 - \$55,075.10 F(21) Year 3 - \$56,727.36 F(11) Year 4 - \$58,429.18	manage selection, delivery, and usage of library materials for all types of home-service and institutional patrons.  License - Term  1 Telephone Renewal System  Year 1 of 5  Year 2 - \$55,075.10 F(24) Year 3 - \$56,727.36 F415 Year 4 - \$58,429.18	manage selection, delivery, and usage of library materials for all types of home-service and institutional patrons.  License - Term  1 Telephone Renewal System  7 Year 1 of 5  Year 2 - \$55,075.10 F(2x) Year 3 - \$56,727.36 F4x5 Year 4 - \$58,429.18

Total Fees US\$53,470.97

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# ADDENDUM TO AGREEMENT

This ADDENDUM (hereinafter referred to as the "Addendum") is made and entered into as of date of the last signature of the parties hereto (the "Effective Date"), by and between INNOVATIVE INTERFACES INCORPORATED, a California corporation having its principal place of business at 3133 W. Frye Road, Suite 400, Chandler, AZ 85226 (hereinafter referred to as "Innovative"), and FAUQUIER COUNTY PUBLIC LIBRARY (hereinafter referred to as "Client" and collectively referred to as "the Parties").

WHEREAS, Client and Innovative are parties to the Software-as-a-Service Subscription Agreement effective as of April 21, 2021 (the "SaaS Agreement") and

WHEREAS, the Parties desire to amend the SaaS Agreement as set forth in this Addendum; and

NOW, THEREFORE, for good and valuable consideration and intending to be legally bound hereby, the parties hereby agree as follows.

- 1. Exhibit A Pricing Exhibit. Effective as of July 1, 2022, Exhibit A "Pricing Exhibit" of the SaaS Agreement is hereby deleted in its entirety and replaced by Exhibit A of this Addendum.
- 2. Initial Term. The Initial Term as identified on page 1 of the SaaS Agreement is hereby amended to include the period July 1, 2022, through June 30, 2027.
- 3. Fees; Expenses; Payment Terms. The annual increment of 5% as detailed in Clause 4.a. on page 6 of the SaaS Agreement is hereby amended to include the subscription fees as detailed in Exhibit A of this Addendum covering the period July 1, 2022, through June 30, 2027, which, for the avoidance of doubt, include an annual increment of 3% over the previous year. Thereafter, the renewal and annual increment provisions as detailed in the SaaS agreement will apply.
- 4. Term; Termination. Clause 9.a. Term on page 9 of the SaaS Agreement is hereby amended to read:

44

a. **Term.** Subject to the early termination provisions set forth below, this Agreement will be effective for an initial term commencing the Go-Live Date through June 30, 2022, and thereafter for a period of five (5) years through June 30, 2027 (the "Initial Term"). This Agreement will be automatically renewed for additional one (1) year terms (each, a "Renewal Term" and, together with the Initial Term, the "Term"), unless either party gives the other not less than ninety (90) days' prior written notice of its intent to terminate this Agreement effective as of the end of the then-current Term.

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5. Annual Subscription Term. Client's annual Software subscription term is July 1 through June 30 (the "Annual Subscription Term"). If applicable, Innovative will prorate the subscription of the products hereunder, and any additional products subsequently provided to Client under the SaaS Agreement, to run coterminous with the Annual Subscription Term.

6. Mobile App Addendum. Effective as of July 1, 2022, the Subscription License Addendum executed between the Parties effective as of September 16, 2021, under which Client licensed the software product 'Innovative Mobile App-Sierra' is hereby deleted in its entirety and the products identified therein and now products provided to Client under the SaaS Agreement as detailed in Exhibit A hereto.

37.57

Except as otherwise amended hereby, the other provisions of the SaaS Agreement will remain in full force and effect as of the date hereof. In the event of a conflict between the provisions of this Addendum and the SaaS Agreement, the terms of this Addendum will control.

IN WITNESS WHEREOF, the parties hereto have caused their duly authorized representatives to enter into this Addendum.

FA	HOUIER	COUNTY	<b>PUNLIC</b>	LIBRARY
B. O		COULT	IOIIDIO	

INNOVATIVE INTERFACES INCORPORATED

Signature: Charles Ward	Signature: Thath
Print Name: Charles Ward	Print Name: Thomas L. Jacobson
Title: Procurement Manager	Title: VP, Executive Library Advocate & Strategist
Date: 9.27.2022	Date: Sep 28, 2022

### Exhibit A

[APPROVED APPLICATION SERVICES QUOTE FOLLOWS THIS PAGE]



Innovative Interfaces Incorporated 3133 W. Frye Rd. Suite 400 Chandler AZ 85226 United States

#### **Bill To**

Fauquier County Public Library 11 Winchester St. Warrenton VA 20186 United States

# **Pricing Exhibit**

Page 1 of 2

 Date
 9/21/2022

 Quote #
 EST-INC15440

 Payment Terms
 Net 30

 Overall Contract Term (Months)
 60

 Contract Start Date
 7/1/2022

 Contract End Date
 6/30/2027

 Sales Rep
 CR Manager

 Site Code
 fauqp

 Expires
 12/20/2022

### Ship To

Fauquier County Public Library 11 Winchester St. Warrenton VA 20186 United States

#### Currency

US Dollar

			-			
Item Category	Qty	Description	Options	Original Rate	Discounted	Amount
SaaS	1	Advanced discovery offering for patrons to uncover content and explore new titles and resources. Key capabilities include interconnected search, context engine (linked data model), roll-ups, showcases, special pages and accessibility. Syndetics Unbound subscription included.			13,285.97	13,285.9
SaaS	1	Vega High Circulation Fee			0.00	0.0
SaaS	1	Vega Connect extends the ILS capabilities and creates a bridge from your ILS to Vega, Innovative's new and modern suite of library experience solutions. It includes a foundational set of engagement capabilities via email, including notices & starter set of service journeys.			0.00	0.0
SaaS	1	Innovative Mobile is a mobile library application designed to extend the walls of your library through advanced capabilities such as discovery, patron account access, and "Click and Collect" which allows patrons to reserve items and then be notified when it's time to pick up.			8,500.00	8,500.0
SaaS	3	Self-Check with barcode. Includes an installation (free) of an additional SIP2 license, along with delivery of a Bluetooth beacon. This is a per-location fee.  Year 1 of 5  Year 2 - \$22,535.97 Year 3 - \$23,212.05 Year 4 - \$24,625.67 Year 5 - \$25,364.45			250.00	750.0
	SaaS SaaS SaaS	SaaS 1 SaaS 1 SaaS 1	SaaS  1 Advanced discovery offering for patrons to uncover content and explore new tittles and resources. Key capabilities include interconnected search, context engine (linked data model), roll-ups, showcases, special pages and accessibility. Syndetics Unbound subscription included.  SaaS  1 Vega Connect extends the ILS capabilities and creates a bridge from your ILS to Vega, Innovative's new and modern suite of library experience solutions. It includes a foundational set of engagement capabilities via email, including notices & starter set of service journeys.  SaaS  1 Innovative Mobile is a mobile library application designed to extend the walls of your library through advanced capabilities such as discovery, patron account access, and "Click and Collect" which allows patrons to reserve items and then be notified when it's time to pick up.  SaaS  3 Self-Check with barcode. Includes an installation (free) of an additional SIP2 license, along with delivery of a Bluetooth beacon. This is a per-location fee.  Year 1 of 5  Year 2 - \$22,535.97 Year 3 - \$23,212.05 Year 4 - \$24,625.67	SaaS  1 Advanced discovery offering for patrons to uncover content and explore new titles and resources. Key capabilities include interconnected search, context engine (linked data model), roll-ups, showcases, special pages and accessibility. Syndetics Unbound subscription included.  SaaS  1 Vega High Circulation Fee  SaaS  1 Vega Connect extends the ILS capabilities and creates a bridge from your ILS to Vega, Innovative's new and modern suite of library experience solutions. It includes a foundational set of engagement capabilities via email, including notices & starter set of service journeys.  SaaS  1 Innovative Mobile is a mobile library application designed to extend the walls of your library through advanced capabilities such as discovery, patron account access, and "Click and Collect" which allows patrons to reserve items and then be notified when it's time to pick up.  SaaS  3 Self-Check with barcode. Includes an installation (free) of an additional SIP2 license, along with delivery of a Bluetooth beacon. This is a per-location fee.  Year 1 of 5  Year 2 - \$22,535.97 Year 3 - \$23,212.05 Year 4 - \$24,625.67	SaaS  1 Advanced discovery offering for patrons to uncover content and explore new titles and resources. Key capabilities include interconnected search, context engine (linked data model), roll-ups, showcases, special pages and accessibility. Syndetics Unbound subscription included.  SaaS  1 Vega High Circulation Fee  SaaS  1 Vega Connect extends the ILS capabilities and creates a bridge from your ILS to Vega, Innovative's new and modern suite of library experience solutions. It includes a foundational set of engagement capabilities via email, including notices & starter set of service journeys.  SaaS  1 Innovative Mobile is a mobile library application designed to extend the walls of your library through advanced capabilities such as discovery, patron account access, and "Click and Collect" which allows patrons to reserve items and then be notified when it's time to pick up.  SaaS  3 Self-Check with barcode, Includes an installation (free) of an additional SIP2 license, along with delivery of a Bluetooth beacon. This is a per-location fee.  Year 1 of 5  Year 2 - \$22,535.97 Year 3 - \$23,212.05 Year 4 - \$24,625.67	SaaS  1 Advanced discovery offering for patrons to uncover content and explore new titles and resources. Key capabilities include interconnected search, context engine (linked data model), roll-ups, showcases, special pages and accessibility. Syndetics Unbound subscription included.  SaaS  1 Vega High Circulation Fee  0.00  SaaS  1 Vega Connect extends the ILS capabilities and creates a bridge from your ILS to Vega, Innovative's new and modern suite of library experience solutions. It includes a foundational set of engagement capabilities via email, including notices & starter set of service journeys.  SaaS  1 Innovative Mobile is a mobile library application designed to extend the walls of your library through advanced capabilities such as discovery, patron account access, and "Click and Collect" which allows patrons to reserve items and then be notified when it's time to pick up.  SaaS  3 Self-Check with barcode, Includes an installation (free) of an additional SIP2 license, along with delivery of a Bluetooth beacon. This is a per-location fee.  Year 1 of 5  Year 2 - \$22,535.97 Year 3 - \$23,212.05 Year 4 - \$24,625.67



Innovative Interfaces Incorporated 3133 W. Frye Rd. Suite 400 Chandler AZ 85226 United States

# **Pricing Exhibit**

Page 2 of 2

Date Quote# 9/21/2022 EST-INC15440

Item	Item Category	Qty	Description	Options	Original Rate	Discounted	Amount

**Total Fees** US\$22,535.97