



County of Fairfax, Virginia

NOTICE OF AWARD

Date of Award: APR 26 2019

CONTRACT TITLE: Turf Care Products
SOLICITATION NUMBER: IFB 2000002780
CONTRACT NUMBER: See below
NIGP CODE: 33585
CONTRACT PERIOD: Date of Award through March 31, 2024
RENEWALS: None
PRICING: See Attached Pricing Schedule
DELIVERY: FOB Destination
PAYMENT: Net 30

CONTRACTOR:
Davisson Golf, Inc.
7462 Railroad Avenue
Harmans, MD 21077

SUPPLIER CODE:
1000011823

CONTRACT NUMBER:
4400009093

Contact: Robert Hessler
Telephone: 410-590-2133
E-mail: rwessler@gmail.com

Items Awarded: See Pricing Schedule

CONTRACTOR:
Nutrien Ag Solutions, Inc.
8963 Yellow Brick Road
Rosedale, MD 21237

SUPPLIER CODE:
1000029238

CONTRACT NUMBER:
4400009094

Contact: Tom Walsh
Telephone: 410-574-2426
E-mail: tom.walsh@nutrien.com

Items Awarded: See Pricing Schedule

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/procurement/
Phone (703) 324-3201, TTY: 711, Fax: (703) 324-3228

CONTRACTOR:

Newsom Seed
P O Box 510
Fulton, MD 20759

SUPPLIER CODE:

1000008509

CONTRACT NUMBER:

4400009095

Contact: Allen Bohrer
Telephone: 240-554-0359
Fax: 240-554-0366
E-mail: allen@newsomseed.com

Item Awarded: See Attached Pricing Schedule

CONTRACTOR:

Fisher & Son Co, Inc.
110 Summit Drive
Exton, PA 19341

SUPPLIER CODE:

1000011538

CONTRACT NUMBER:

4400009096

Contact: David W. Young
Telephone: 301-526-0674
E-mail: dyoung@fisherandson.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:

Site One Landscape Supply, LLC
1385 East 36th Street
Cleveland, OH 44114

SUPPLIER CODE:

1000011662

CONTRACT NUMBER:

4400009097

Contact: Keith McGinty
Telephone: 216-706-9250
Fax: 248-581-1433
E-mail: bids@siteone.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:

Landscape Supply Inc.
101 Madison Avenue
Roanoke, VA 24016

SUPPLIER CODE:

1000014425

CONTRACT NUMBER:

4400009098

Contact: Bo Jumbercotta
Telephone: 571-388-8008
Fax: 540-343-1484
E-mail: bjumbercotta@landscapesupplyva.com

Items Awarded: See attached Pricing Schedule

CONTRACTOR:
Trinity Turf, Inc.
P. O Box 9
Mt. Crawford, VA 22841

SUPPLIER CODE:
1500037630

CONTRACT NUMBER:
4400009099

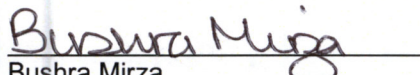
Contact: Kurt Fellenstein
Telephone: 540-234-0220
Fax: 540-234-0223
E-mail: kurt@trinityturf.net

Items Awarded: See attached Pricing Schedule

DPMM CONTACT: Bushra Mirza, Contract Specialist
Telephone: (703) 324-3212
Fax: (703) 324-3228
E-mail: Bushra.Mirza@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Any County Department may enter into FOCUS (County and Schools Procurement System) a purchase order indicating the item/service required, the quantity, the payment terms and the delivery date. The purchase order must be annotated with the contract number. Requests exceeding the small purchase threshold will be routed to DPMM and a purchase order will be executed.


Bushra Mirza
Contract Specialist

DISTRIBUTION:
Dept. of Finance/e
Park Authority – Kelly Bodden/e
DPMM, Supplier Diversity – Chris McGough/e

Contract Specialist, Bushra Mirza
Assistant Contract Specialist – Team 2

PRICING SCHEDULE

SECTION I: FERTILIZERS, NUTRIENTS, AND SOIL AMENDMENTS			
Item No.	Supplier/Manufacturer Delivery: _____ calendar days Package Size: _____	% Discount off of Wholesale Price	Awarded Contractor
1	Agrium Advanced Tech (Nutrien Solutions) Delivery: 3 calendar days Package Size: 2.5 gal	10%	NUTRIEN AG SOLUTIONS 4400009094
2	Andersons Delivery: 3 calendar days Package Size: 40	5%	TRINITY TURF, INC. 4400009099
3	Aquatrols Delivery: 2 calendar days Package Size: 2.5 gal	5%	
4	BASF Delivery: 2 calendar days Package Size: 4 oz	0%	
5	Bayer Environmental Sciences Delivery: 1-2 calendar days Package Size: 2.5 gal	15%	LANDSCAPE SUPPLY INC 4400009098
6	Bio-Basics Delivery: 5 calendar days Package Size: 24 lb. case (6x4 lb. jars)	5%	DAVISSON GOLF CO., INC. 4400009093
7	Cleary Delivery: 3 calendar days Package Size: 2.5 gal	0%	NUTRIEN AG SOLUTIONS 4400009094
8	Dow Agrosiences Delivery: 1-2 calendar days Package Size: 40 oz	10%	LANDSCAPE SUPPLY INC. 4400009098
9	Syngenta Delivery: 1-2 calendar days Package Size: 72 oz	20%	
10	Earthworks Delivery: 1-2 calendar days Package Size: 2.5 gal	20%	

PRICING SCHEDULE

SECTION I: FERTILIZERS, NUTRIENTS, AND SOIL AMENDMENTS (Continued)			
Item No.	Supplier/Manufacturer Delivery: _____ calendar days Package Size: _____	% Discount off of Wholesale Price	Awarded Contractor
11	Emerald Isle Delivery: 4 calendar days Package Size: 2.5 gal	5%	TRINITY TURF, INC. 4400009099
12	Floratine Products		NO AWARD
13	FMC Delivery: 3 calendar days Package Size: 1 gal	10%	NUTRIEN AG SOLUTIONS 4400009094
14	Grigg Brothers Delivery: 3 calendar days Package Size: 2.5 gal	0%	FISHER & SON CO., INC. 4400009096
15	Grow Mark Delivery: 3-7 calendar days Package Size: 50 lb. bag	35%	NEWSOM SEED, INC. 4400009095
16	Howard Johnson Delivery: 2-3 calendar days Package Size: 50 # bag	20%	LANDSCAPE SUPPLY INC. 4400009098
17	Kirby Agri Delivery: 5 calendar days Package Size: 50 lb.	10%	NUTRIEN AG SOLUTIONS 4400009094
18	Lebanon: including EXPO Delivery: 1-2 calendar days Package Size: 40 # bag	20%	LANDSCAPE SUPPLY INC. 4400009098
19	Lesco Delivery: 3-5 calendar days Package Size: 1 gal	0%	SITE ONE LANDSCAPE SUPPLY 4400009097
20	LidoChem Delivery: 1-2 calendar days Package Size: 2.5 gal	20%	LANDSCAPE SUPPLY INC. 4400009098
21	Microstart 60 Fertilizer Delivery: 3-7 calendar days Package Size: 50 lb. bag	35%	NEWSOM SEED, INC. 4400009095

PRICING SCHEDULE

SECTION I: FERTILIZERS, NUTRIENTS, AND SOIL AMENDMENTS (Continued)

Item No.	Supplier/Manufacturer Delivery: _____ calendar days Package Size: _____	% Discount off of Wholesale Price	Awarded Contractor
22	Monsanto Delivery: 3 calendar days Package Size: 6.8 lbs.	10%	NUTRIEN AG SOLUTIONS 4400009094
23	Nufarm Delivery: 3 calendar days Package Size: 1.33 oz	0%	FISHER & SON CO., INC. 4400009096
24	PBI Gordon Delivery: 3 calendar days Package Size: 2.5 gal	10%	NUTRIEN AG SOLUTIONS 4400009094
25	Plant Food Company Delivery: 3 calendar days Package Size: 5 gal	5%	TRINITY TURF, INC. 4400009099
26	Plant Healthcare Delivery: 3-7 calendar days Package Size: 50 lb. bag	35%	NEWSOM SEED, INC. 4400009095
27	Precision Delivery: 1-2 calendar days Package Size: 2.5 gal	15%	LANDSCAPE SUPPLY INC. 4400009098
28	Primera One Delivery: 3 calendar days Package Size: 2.5 gal	35%	NEWSOM SEED, INC. 4400009095
29	Profile Products Delivery: 1-2 calendar days Package Size: 50 lb. bag	10%	LANDSCAPE SUPPLY INC. 4400009098
30	Prime Source Delivery: 1-2 calendar days Package Size: 2.5 gal	18%	
31	Prokoz Delivery: 3-7calendar days Package Size: 2.5 gal	35%	NEWSOM SEED, INC. 4400009095
32	Promate		NO AWARD

PRICING SCHEDULE

SECTION I: FERTILIZERS, NUTRIENTS, AND SOIL AMENDMENTS (Continued)			
Item No.	Supplier/Manufacturer Delivery: _____ calendar days Package Size: _____	% Discount off of Wholesale Price	Awarded Contractor
33	Quali-Pro Delivery: 1-2 calendar days Package Size: 2.5 gal	20%	LANDSCAPE SUPPLY INC. 4400009098
34	Redox Delivery: 3 calendar days Package Size: 2.5 gal	0%	FISHER & SON CO., INC. 4400009096
35	Roots Delivery: 3-5 calendar days Package Size: 15 gal	0%	SITE ONE LANDSCAPE SUPPLY 4400009097
36	Shaws/Knox Delivery: 5 calendar days Package Size: 50 lb. bag	10%	DAVISSON GOLF CO., INC. 4400009093
37	SePro Delivery: 1-2 calendar days Package Size: 2.5 gal	20%	LANDSCAPE SUPPLY INC. 4400009098
38	Sipcam Agro Delivery: 3-7 calendar days Package Size: 2.5 gal	35%	NEWSOM SEED, INC. 4400009095
39	Spring Valley Delivery: 1-2 calendar days Package Size: 50 # bag	20%	LANDSCAPE SUPPLY INC. 4400009098
40	Sygenta Delivery: 1-2 calendar days Package Size: 2.5 gal	20%	

PRICING SCHEDULE

SECTION II: Limestones (Lines 41-43)				
Item No.	Item Description	Unit of Measure	Unit Price	Awarded Contractor
41	Lime, Dolomitic pelletized Calcium carbonate equivalent: 40% min. Effective neutralizing power: 85% min. Calcium Carbonate: 50% min. Magnesium Carbonate: 35% min. Manu. /Brand: Austinville Lime Delivery: 3 calendar days	50lb. bag	\$3.39 per bag	SITE ONE LANDSCAPE SUPPLY 4400009097
42	Lime, High Calcium (Calcitic), pelletized Calcium carbonate equivalent: 80%min. Effective neutralizing power: 80% min. Calcium Carbonate: 80% min. Magnesium Carbonate: 3.5% min. Elemental Calcium: 32% min. Elemental Magnesium: 3% max. Manu. /Brand: Austinville Lime Delivery: 3 calendar days	50lb. bag	\$4.84 per bag	NEWSOM SEED, INC. 4400009095
43	Gypsum, Micro-prill CaSO4 Equivalent: 70% min. Elemental Calcium: 20% min. Elemental Sulfur: 18% Max. Manu. /Brand: Granco Mineral Delivery: 3 calendar days	50lb. bag	\$7.20 per bag	TRINITY TURF, INC. 4400009099

PRICING SCHEDULE

SECTION III: Calcined Clay (Lines 44-46)				
Item No.	Item Description	Unit of Measure	Unit Price	Awarded Contractor
44	Turfaced Calcined Clay, MVP Grade Manu. /Brand: Oil Dri / Pro's Choice Delivery: 3 calendar days	50 lb. bag	\$8.70 per bag	LANDSCAPE SUPPLY INC. 4400009098
45	Turfaced Calcined Clay, Pro League Grade Manu. /Brand: ProFile Products LLC Turfaced Delivery: 3-7 calendar days	50 lb. bag	\$9.99 per bag	NEWSOM SEED, INC. 4400009095
46	Turfaced Calcined Clay, Quick Dry Manu. /Brand: Oil Dri / Pro's Choice Delivery: 3 calendar days	50 lb. bag	\$8.70 per bag	LANDSCAPE SUPPLY INC. 4400009098