

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

**FINANCE DEPARTMENT, PROCUREMENT DIVISION**

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 422-8354

Fax: (540) 422-8355

**NOTICE OF CONTRACT**

1. DATE: February 3, 2025
2. CONTRACT NAME: Off-Road Diesel & Fuel Oil
3. CONTRACT NUMBER: IFB 25-062-C-S
4. CONTRACT PERIOD: Dec. 12, 2024 through Dec. 11, 2025  
1<sup>st</sup> Renewal: Dec. 12, 2025 through Dec. 11, 2026  
2<sup>nd</sup> Renewal: Dec. 12, 2026 through Dec. 11, 2027  
3<sup>rd</sup> Renewal: Dec. 12, 2027 through Dec. 11, 2028  
4<sup>th</sup> Renewal: Dec. 12, 2027 through Dec. 11, 2028
5. RENEWAL OPTIONS: Four (1) one-year renewals
6. CONTRACTOR:  
  
V/N 000000 Morgan Oil Corp.  
P.O. Box 100  
Marshall, VA 20116
7. CONTRACTOR:  
  
V/N 000000 James River Solutions  
10487 Lake Ridge Pkwy.,  
Ashland, VA 23005
8. TERMS: Net 45
9. FOR FURTHER INFORMATION CONTACT: Scott Bargas, Procurement Officer III  
PH (540) 422-8354  
[scott.bargas@fauquiercounty.gov](mailto:scott.bargas@fauquiercounty.gov)

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

**FAUQUIER COUNTY**  
a Political subdivisions of the Commonwealth of Virginia  
Contract # IFB 25-062-C-S

This Agreement is made and entered into this 12 day of December 2024, by Fauquier County, a political subdivision of the Commonwealth of Virginia, collectively referred to as "Owner" and **Morgan Oil Corp.** having its principal place of business at **P. O. Box 100, Marshall, VA 20116**, hereinafter referred to as "Contractor".

**WITNESSETH** that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

**SCOPE OF SERVICES:** The Contractor shall furnish all resources necessary to provide Heating Oil #2 and Off-Road Diesel of good quality in accordance with the standards specified in IFB 25-062-C-S, and shall, if required, furnish satisfactory evidence as to the kind and quality of material provided to the Owner as set forth in the Contract Documents.

**COMPENSATION:** The Owner will pay and the Contractor will accept in full consideration for the performance during the contract term as set forth in the Contractor's bid response dated November 13, 2024 and attached hereto.

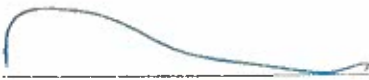
**CONTRACT PERIOD:** The Contract shall be **one year from Date of Execution** with the option to renew the contract for four (4) additional one (1) year periods under the terms and conditions of the original contract. Per this contract prices may be negotiated during the ninety (90) day period prior to the expiration date of each contract period. For subsequent renewals, the Contractor shall submit a written request for increases to the Procurement Division. The request shall include as a minimum, (1) the cause for the adjustment; (2) the amount of the change requested with documentation to support the requested adjustment.

The contract shall consist of and in the event of conflict or ambiguity, shall be interpreted in the following order of priority:

- (1) This signed form inclusive of the Fauquier County Insurance checklist and No Crimes Against Children Certificate;
- (2) IFB 25-062-C-S, dated October 24, 2024, and
- (3) Contractor's bid response dated November 13, 2024, all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

**Morgan Oil Corp.**

By: \_\_\_\_\_  


Title: CEO

Date: Dec. 11, 2024

**Fauquier County, a political subdivision of the Commonwealth of Virginia**

By:   
Kristen Hylton

Title: Procurement Manager

Date: 12/12/2024





18:00										
Marathon	b 1-10	227.32	- 1.27	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Shell	b 125-3	227.55	- .97	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Sunoco	b 125-3	228.30	- .87	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Valero	b 1-10	228.30	- .98	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
TartanOil	u N-10	228.67	- .55	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Motiva	b 125-3	228.81	- .96	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Gulf	b N-10	228.85	- .60	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
76-Mot	b 125-3	228.97	- .95	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Shell-Mot	b 125-3	229.01	- .96	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
BP	b 125-3	229.13	- .17	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
Apex	u N-10	229.90	- 3.10	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
XOM	b 125-3	230.68	- .48	-- --	-- --	-- --	-- --	-- --	11/01	
19:00										
UEPT	u Net	231.20	+ .20	-- --	-- --	-- --	-- --	-- --	11/01	
18:00										
LOW RACK		223.13		-- --			228.55			
HIGH RACK		231.20		-- --			229.20			
RACK AVG		227.08		-- --			228.91			
OPIS GULF COAST SPOT MEAN	- 11/01									
FOB COLONIAL		214.920		-- --						
OPIS GULF COAST DELIVERED SPOT (SRI)										
FOB BALTIMORE		220.81		-- --			223.06			
BRD LOW RACK		226.95		-- --			228.95			
BRD HIGH RACK		230.68		-- --			228.95			
BRD RACK AVG		228.53		-- --			228.95			
UBD LOW RACK		223.13		-- --			228.55			
UBD HIGH RACK		231.20		-- --			229.20			
UBD RACK AVG		226.02		-- --			228.90			
CONT AVG-11/02		227.08		-- --			228.91			
CONT LOW-11/02		223.13		-- --			228.55			
CONT HIGH-11/02		231.20		-- --			229.20			

BALTIMORE, MD  
17:11:49 EDT

2024-11-02

\*\*OPIS GROSS ULTRA LOW SULFUR RED DYE DISTILLATE PRICES\*\*

Time	Terms	No.2	Move	No.1	Move	Pre	Move	Move Date
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( see next page )

Off Hand Diesel (4)



BRD HIGH RACK	231.19	-- --	229.35
BRD RACK AVG	229.09	-- --	229.35
UBD LOW RACK	223.58	-- --	229.05
UBD HIGH RACK	231.70	-- --	229.90
UBD RACK AVG	226.55	-- --	229.43
CONT AVG-11/02	227.27	-- --	229.41
CONT LOW-11/02	223.58	-- --	229.05
CONT HIGH-11/02	231.70	-- --	229.90

o=out of product

*Heating Oil*

BALTIMORE, MD  
17:11:49 EDT

2024-11-02

**\*\*OPIS GROSS ULTRA LOW SULFUR HEATING OIL DISTILLATE PRICES\*\***

Time	Terms	HEAT	Move	HEAT RD	Move	HEAT PRE	Move	Move Date
Growmark 18:00	u N-10	213.02	- 4.25	-- --	-- --	-- --	-- --	11/01
Center 18:00	u N-10	213.75	- 1.00	-- --	-- --	-- --	-- --	11/01
UEPT 18:00	u Net	213.95	- .45	-- --	-- --	-- --	-- --	11/01
Motiva 18:00	u N-10	214.15	- .60	-- --	-- --	-- --	-- --	11/01
Petrocom 18:00	u Net	214.80	- 4.30	-- --	-- --	-- --	-- --	11/01
Buckeye 17:00	u 1-10	216.70	- 1.00	-- --	-- --	220.70	- 1.00	11/01
Marathon 18:00	u N-10	216.85	- .90	-- --	-- --	-- --	-- --	11/01
S.R.& M. 18:00	u N-10	226.01	- 1.05	-- --	-- --	-- --	-- --	11/01
Apex 18:00	u N-10	226.90	- 3.10	-- --	-- --	-- --	-- --	11/01
LOW RACK		213.02		-- --		220.70		
HIGH RACK		226.90		-- --		220.70		
RACK AVG		217.35		-- --		220.70		
UBD LOW RACK		213.02		-- --		220.70		
UBD HIGH RACK		226.90		-- --		220.70		
UBD RACK AVG		217.35		-- --		220.70		
CONT AVG-11/02		217.35		-- --		220.70		
CONT LOW-11/02		213.02		-- --		220.70		
CONT HIGH-11/02		226.90		-- --		220.70		

BALTIMORE, MD  
17:11:49 EDT

2024-11-02

**\*\*OPIS GROSS ULTRA LOW SULFUR HEATING OIL WINTER DISTILLATE PRICES\*\***

	Terms	No.2	Move	Pre	Move	Move Date	Time
UEPT	u Net	215.81	- .45	-- --	-- --	11/01	18:00

Growmark 18:00	u N-10	223.58	- 4.15	-- --	-- --	-- --	-- --	11/01
Petrocom 18:00	u Net	224.48	- 4.31	-- --	-- --	-- --	-- --	11/01
Center 18:00	u N-10	224.50	- .90	-- --	-- --	-- --	-- --	11/01
FlntHlsRs 18:00	u N-10	224.55	- .75	-- --	-- --	-- --	-- --	11/01
Marathon 18:00	u N-10	224.55	- 1.25	-- --	-- --	-- --	-- --	11/01
S.R.& M. 18:00	u N-10	225.26	- 1.00	-- --	-- --	-- --	-- --	11/01
PBFEnergy 18:00	u Net	225.40	- 1.05	-- --	-- --	-- --	-- --	11/01
Motiva 18:00	u N-10	225.55	- .95	-- --	-- --	229.05	- .95	11/01
Vitol 18:00	u N-10	226.280	- 5.85	-- --	-- --	-- --	-- --	08/27
Valero 18:00	u N-10	226.89	- 1.26	-- --	-- --	-- --	-- --	11/01
Citgo 18:00	b 1-10	227.35	- 1.01	-- --	-- --	229.35	- 1.01	11/01
Citgo 18:00	u 1-10	227.35	- 1.01	-- --	-- --	229.35	- 1.01	11/01
Buckeye 17:00	u 1-10	227.40	- 1.00	-- --	-- --	229.90	- 1.00	11/01
Musket 18:00	u N-10	227.42	- .33	-- --	-- --	-- --	-- --	11/01
Marathon 18:00	b 1-10	227.83	- 1.26	-- --	-- --	-- --	-- --	11/01
TartanOil 18:00	u N-10	229.17	- .55	-- --	-- --	-- --	-- --	11/01
Sunoco 18:00	b 125-3	229.30	- .87	-- --	-- --	-- --	-- --	11/01
Motiva 18:00	b 125-3	229.32	- .96	-- --	-- --	-- --	-- --	11/01
Shell-Mot 18:00	b 125-3	229.52	- .97	-- --	-- --	-- --	-- --	11/01
Apex 18:00	u N-10	230.40	- 3.10	-- --	-- --	-- --	-- --	11/01
XOM 19:00	b 125-3	231.19	- .48	-- --	-- --	-- --	-- --	11/01
UEPT 18:00	u Net	231.70	+ .20	-- --	-- --	-- --	-- --	11/01
LOW RACK		223.58		-- --		229.05		
HIGH RACK		231.70		-- --		229.90		
RACK AVG		227.27		-- --		229.41		
OPIS GULF COAST DELIVERED SPOT (SRI)								
FOB BALTIMORE		221.16		-- --		223.41		
BRD LOW RACK		227.35		-- --		229.35		

*OPIS  
Gulf Coast  
Delivered*

**FAUQUIER COUNTY**  
**a Political subdivision of the Commonwealth of Virginia**  
**Contract # IFB 25-062-C-S**

This Agreement is made and entered into this 12 day of December 2024, by Fauquier County, a political subdivision of the Commonwealth of Virginia, collectively referred to as "Owner" and **James River Solutions** having its principal place of business at **10487 Lake Ridge Parkway, Ashland, VA 23005**, hereinafter referred to as "Contractor".

**WITNESSETH** that the Contractor and the Owner, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

**SCOPE OF SERVICES:** The Contractor shall furnish all resources necessary to provide Heating Oil #2 and Off-Road Diesel of good quality in accordance with the standards specified within, and shall, if required, furnish satisfactory evidence as to the kind and quality of material provided to the Owner as set forth in the Contract Documents.

**COMPENSATION:** The Owner will pay and the Contractor will accept in full consideration for the performance during the contract term as set forth in the Contractor's bid response dated November 13, 2024 and attached hereto.

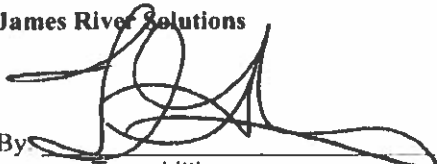
**CONTRACT PERIOD:** The Contract shall be **one year from Date of Execution** with the option to renew the contract for four (4) additional one (1) year periods under the terms and conditions of the original contract. Per this contract prices may be negotiated during the ninety (90) day period prior to the expiration date of each contract period. For subsequent renewals, the Contractor shall submit a written request for increases to the Procurement Division. The request shall include as a minimum, (1) the cause for the adjustment; (2) the amount of the change requested with documentation to support the requested adjustment.

The contract shall consist of and in the event of conflict or ambiguity, shall be interpreted in the following order of priority:

- (1) This signed form inclusive of the Fauquier County Insurance checklist and No Crimes Against Children Certificate;
- (2) IFB 25-062-C-S, dated October 24, 2024; and
- (3) Contractor's bid response dated November 13, 2024, all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

**James River Solutions**

By:   
Tracy Little

Title: Managing Partner

Date: 12/11/24

**Fauquier County, a political subdivision of the Commonwealth of Virginia**

By:   
Kristen Hylton

Title: Procurement Manager

Date: 12/12/2024



**FAUQUIER COUNTY GOVERNMENT AND PUBLIC  
SCHOOLS INVITATION FOR BID (IFB) 25-062-C  
Heating Oil #2 and Off-Road Diesel  
Bid Form**

**BID NUMBER AND OPENING DATE SHOULD BE CLEARLY MARKED ON FRONT OF ENVELOPE.**

<u>James River Solutions, LLC</u>	<u>804-358-9000</u>
FIRM'S FULL LEGAL NAME	PHONE # (INCLUDING AREA CODE)
<u>10487 Lakeridge Parkway Suite 100</u>	<u>804-359-6307</u>
ADDRESS	FAX # (INCLUDING AREA CODE)
<u>Ashland, Virginia 23005</u>	<u>32-015618</u>
CITY, STATE AND ZIP	FEDERAL IDENTIFICATION NUMBER
<u>mrsaunders@jrpenenergy.com</u>	
E-MAIL ADDRESS	

The Bidder agrees to furnish all labor, materials, and equipment necessary to provide the goods and services called for in the Solicitation Documents of IFB 25-062-C, with all Addenda thereto at the firm fixed prices specified in this Bid Form (attached).

**FIRM, FIXED PRICE for the services as described herein and listed below:**

Item	Description	Heating Oil #2	Off Road Diesel
1	Base Purchase Price per Gallon*	\$ 2.1735	\$ 2.2727
2	Net Differential Price Per Gallon	\$ 0.28	\$ 0.45
3	Total Selling Price	\$ 2.4535	\$ 2.7227

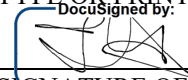
\*Pricing based on the Rack Average Category, Opus Daily from the Baltimore Terminal for November 2, 2018 copy of which must be included with bid response or bid shall be considered non-responsive.

**NON-COLLUSION:** The party making the foregoing bid hereby certifies that such bid is genuine and not collusive or sham; that said bidders has not colluded, conspired, connived or agreed, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding, and has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or of any bidder, or to fix any overhead, profit or cost element of said bid price or of that of any other bidder, or to secure any advantage against Fauquier County or any person interested in the proposed contract; and that all statements in said proposal or bid are true.

By signing this Bid the undersigned certifies that this person/firm/corporation is not currently barred from bidding on contracts by any agent of Fauquier County of the Commonwealth of Virginia.

Tracy Little, Managing Partner

TYPE OR PRINT NAME AND TITLE OF AUTHORIZED PERSON SUBMITTING THIS BID

DocuSigned by:  
  
 SIGNATURE OF AUTHORIZED PERSON SUBMITTING THIS BID

11/11/2024  
 DATE

Receipt of the following Addenda are acknowledged:  
 Addendum No. \_\_\_\_\_, dated \_\_\_\_\_; Addendum No. \_\_\_\_\_, dated \_\_\_\_\_

**RETURN COMPLETED BID FORM**



BALTIMORE, MD

2024-11-02 06:45:02 EDT

\*\*OPIS GROSS ULTRA LOW SULFUR RED DYE DISTILLATE PRICES\*\*

	Terms	No.2	Move	No.1	Move	Pre	Move	Move	Date	Time
Growmark	u N-10	223.58	- 4.15	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Petrocom	u Net	224.48	- 4.31	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Center	u N-10	224.50	- .90	-- --	-- --	-- --	-- --	-- --	11/01	18:00
FlntHlsRs	u N-10	224.55	- .75	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Marathon	u N-10	224.55	- 1.25	-- --	-- --	-- --	-- --	-- --	11/01	18:00
S.R.& M.	u N-10	225.26	- 1.00	-- --	-- --	-- --	-- --	-- --	11/01	18:00
PBFenergy	u Net	225.40	- 1.05	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Motiva	u N-10	225.55	- .95	-- --	-- --	229.05	- .95	-- --	11/01	18:00
Vitol	u N-10	226.28	- 5.85	-- --	-- --	-- --	-- --	-- --	08/27	18:00
Valero	u N-10	226.89	- 1.26	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Citgo	b 1-10	227.35	- 1.01	-- --	-- --	229.35	- 1.01	-- --	11/01	18:00
Citgo	u 1-10	227.35	- 1.01	-- --	-- --	229.35	- 1.01	-- --	11/01	18:00
Buckeye	u 1-10	227.40	- 1.00	-- --	-- --	229.90	- 1.00	-- --	11/01	17:00
Musket	u N-10	227.42	- .33	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Marathon	b 1-10	227.83	- 1.26	-- --	-- --	-- --	-- --	-- --	11/01	18:00
TartanOil	u N-10	229.17	- .55	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Sunoco	b 125-3	229.30	- .87	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Motiva	b 125-3	229.32	- .96	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Shell-Mot	b 125-3	229.52	- .97	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Apex	u N-10	230.40	- 3.10	-- --	-- --	-- --	-- --	-- --	11/01	18:00
XOM	b 125-3	231.19	- .48	-- --	-- --	-- --	-- --	-- --	11/01	19:00
UEPT	u Net	231.70	+ .20	-- --	-- --	-- --	-- --	-- --	11/01	18:00
LOW RACK		223.58		-- --		229.05				
HIGH RACK		231.70		-- --		229.90				
<b>RACK AVG</b>		<b>227.27</b>		-- --		229.41				
OPIS GULF COAST DELIVERED SPOT (SRI)										
FOB BALTIMORE		221.16		-- --		223.41				
BRD LOW RACK		227.35		-- --		229.35				
BRD HIGH RACK		231.19		-- --		229.35				
BRD RACK AVG		229.09		-- --		229.35				
UBD LOW RACK		223.58		-- --		229.05				
UBD HIGH RACK		231.70		-- --		229.90				
UBD RACK AVG		226.55		-- --		229.43				

BALTIMORE, MD

2024-11-02 06:45:02 EDT

\*\*OPIS GROSS ULTRA LOW SULFUR HEATING OIL DISTILLATE PRICES\*\*

	Terms	HEAT	Move	HEAT	Move	HEAT	Move	Move	Date	Time
Growmark	u N-10	213.02	- 4.25	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Center	u N-10	213.75	- 1.00	-- --	-- --	-- --	-- --	-- --	11/01	18:00
UEPT	u Net	213.95	- .45	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Motiva	u N-10	214.15	- .60	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Petrocom	u Net	214.80	- 4.30	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Buckeye	u 1-10	216.70	- 1.00	-- --	-- --	220.70	- 1.00	-- --	11/01	17:00
Marathon	u N-10	216.85	- .90	-- --	-- --	-- --	-- --	-- --	11/01	18:00
S.R.& M.	u N-10	226.01	- 1.05	-- --	-- --	-- --	-- --	-- --	11/01	18:00
Apex	u N-10	226.90	- 3.10	-- --	-- --	-- --	-- --	-- --	11/01	18:00
LOW RACK		213.02		-- --		220.70				
HIGH RACK		226.90		-- --		220.70				
<b>RACK AVG</b>		<b>217.35</b>		-- --		220.70				
UBD LOW RACK		213.02		-- --		220.70				
UBD HIGH RACK		226.90		-- --		220.70				
UBD RACK AVG		217.35		-- --		220.70				