

# DEPARTMENT OF BUSINESS & FINANCIAL SERVICES PROCUREMENT DIVISION

21000 Education Court, Suite #301 Ashburn, VA 20148 Phone (571) 252-1270 Fax (571) 252-1432

March 1, 2024

#### **Contract Information**

| Title:   | Student Planners                             |
|--|--|
| IFB/RFP Number:  | R22280                                       |
| Supersedes:  | R16108                                       |
| Vendor Name:   | See attached Vendor List for Multiple awards |
| Debarment Form:  | Required: No Form on File: Not Applicable    |
| Contractor Certification: Virginia Code 22.1-296.1the school board shall require the contractor to provide certification that all persons who will provide such services have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child. | Required: Yes Form on File: Yes              |
| Pricing:   | See attached Pricing Sheet(s)                |
| Contract Period:   | March 1, 2024 — February 28, 2025            |
| Contract Renewal Number:   | 2  |
| Number of Renewals Remaining:  | 2  |
| Procurement Contact:   | Pixie Calderwood                             |
| Procurement Director:  | Andrea Philyaw                               |



# DEPARTMENT OF BUSINESS & FINANCIAL SERVICES PROCUREMENT AND RISK MANAGEMENT SERVICES

21000 Education Court, Suite #301 Ashburn, VA 20148 Phone (571) 252-1270 Fax (571) 252-1432

February 14, 2022

#### NOTICE OF AWARD

#### RFP #R22280 STUDENT PLANNERS

Loudoun County Public Schools awards <u>RFP #R22280 STUDENT PLANNERS</u>, to: School Datebooks of Lafayette, IN, School Mate of Kearney, NE, and Success by Design of Wyoming, MI.

We appreciate your interest in being of service to the Loudoun County Public Schools.

Andrea Philyaw Procurement Director

# RFP #R22280 STUDENT PLANNERS AWARDED VENDORS

| OFFEROR           | CONTACT        | PHONE          | EMAIL                            | ADDRESS               | REFERENCE #  |
|-------------------|----------------|----------------|----------------------------------|-----------------------|--|
| School Datebooks  | Tara Johnson   | (800) 705-7526 | tara.johnson@schooldatebooks.com | 2880 US HWY 231 South | Must state LCPS contract<br>RFP #R22280 and request<br>free shipping when ordering |
| School Mate       | Cari Greenough | (800) 516-8339 | planner@schoolmate.com           | PO Box 2110           | Must state LCPS contract<br>RFP #R22280 and request<br>free shipping when ordering |
| Success By Design | Megan Walker   | (800) 327-0057 | megan@successbydesign.com        | 3741 Linden Ave. SE   | Must state LCPS contract<br>RFP #R22280 and request<br>free shipping when ordering |



# DEPARTMENT OF BUSINESS & FINANCIAL SERVICES PROCUREMENT AND RISK MANAGEMENT

21000 Education Court, Suite #301 Ashburn, VA 20148 Phone (571) 252-1270 Fax (571) 252-1432

#### CONTRACT MODIFICATION

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|---|---|----|----|---|
|   | 2 | T, |    | • |

January 8, 2024

Contract No.:

RFP #R22280

Modification No.:

2

Contractor:

SCHOOL DATEBOOKS

2880 U.S. Hwy 231 S. Suite 200

Lafayette, IN 47909 CONTACT: Tara Johnson PH: 800-705-7526 ext. 217

Tara.Johnson@schooldatebooks.com

SUBJECT: CONTRACT RENEWAL FROM MARCH 1, 2024 THROUGH FEBRUARY 28, 2025

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R22280, Student Planners is renewed for a period of one year from March 1, 2024 through February 28, 2025, in accordance with section 8.2 of the contract. The Terms and Conditions will be as specified in the original contract. This is the second of four possible renewals on this contract.

| SCHOOL DATEBOOKS             | LOUDOUN COUNTY PUBLIC SCHOOLS                      |
|------------------------------|--|
| BY: OLL AUTHORIZED SIGNATURE | BY: Andrea Philyaw AUTHORIZED SIGNATURE            |
| TITLE: Territory sales rep   | TITLE: Director of Procurement and Risk Management |
| DATE: 1/6/23                 | 1/29/24<br>DATE:                                   |





# 2024 Create 8.5x11 Contract

Order online @ schooldatebooks.com

2880 Old U.S. Hwy. 231 S. Lafayette, IN 47909-2414 Phone: (800) 705-7526 Fax: (765) 471-8874

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Loudoun County Public Schools 21000 Education Ct Broadlands, VA 20148

| Administrator |  |
|---------------|--|
| Phone:        |  |
| Fax:          |  |
| Frankl.       |  |

Contact

Ms. Pixie Calderwood, Senior MS. PIXIE CalderWood, Senior Procurement Specialist Phone: (571) 252-1433 Cell/Summer Number: Email: pixie.calderwood@lcps.org

Date: 1/8/2024 Sales Rep: Tara Johnson

tara.johnson@schooldatebooks.com

CSR: Amanda Souligne amanda@schooldatebooks.com

| Bill | ing | and | Sh | pp | ing |
|------|-----|-----|----|----|-----|
|      |     |     |    |    |     |

Date

Bill To

Loudoun County Public Schools Ms. Pixie Calderwood 21000 Education Ct Broadlands, Virginia 20148

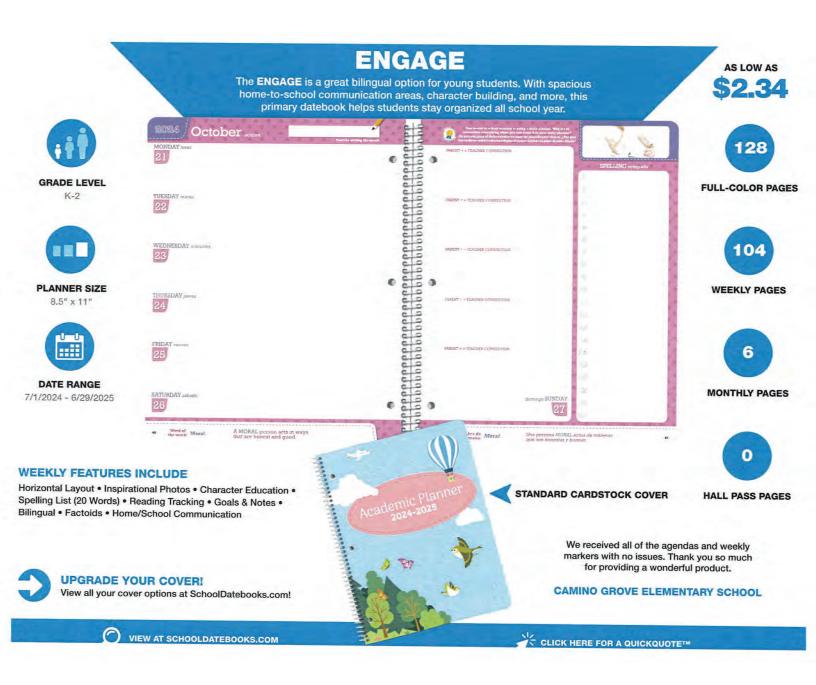
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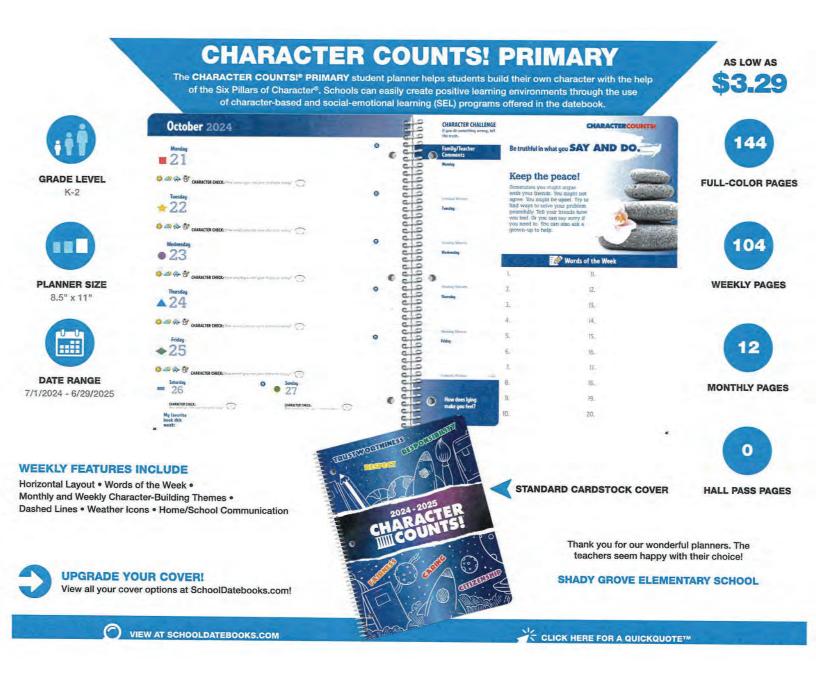
Loudoun County Public Schools Ms. Pixie Calderwood 21000 Education Ct Broadlands, Virginia 20148 United States

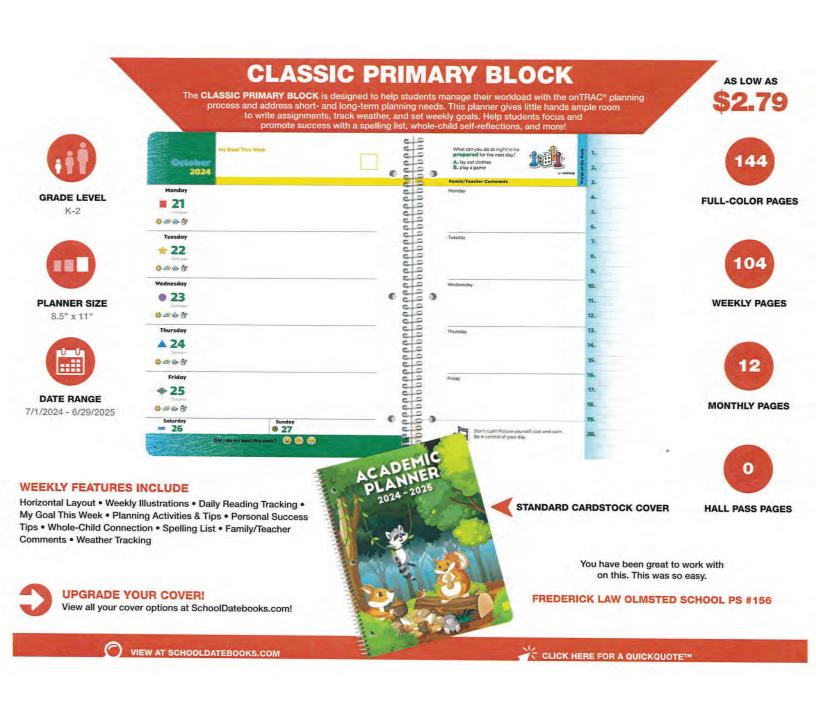
Desired Delivery Date: Earliest Delivery Date:

| Product  | #Books   |   | Please ensure deliveries can b   |   | 3 404 40 4                              |                                     |
|--|--|---|--|---|---|-------------------------------------|
| Create 8.5x11  | 350  | # Custom Pages  | Cost/Bo<br>\$2.58  |   |   | e Cost<br>03.00                     |
| astTrack Pricing   |  |   |  |   | 45                                      | 05.00                               |
| FastTrack  |  |   | \$903.00   | ×   | 0%                                      | \$0.                                |
| Discounts *Discounts do not app  | ly to three-year contracts   |   |  |   |   | 30                                  |
| 4% Discount per year with a three  | e-year contract  |   | \$903.00   | 50  |   |                                     |
| 4% Discount for contracts receive  | ed by 10/27/23*  |   | \$903.00   | ×   | 0.00                                    | -\$0.                               |
| 3% Discount for contracts receive  |  |   | \$903.00   | ×   | 0.04                                    | -\$36                               |
| 2% Discount for contracts receive  | ed by 4/12/24*   |   | \$903.00   | x   | 0.00                                    | -\$0.                               |
| 1% School District Discount  |  |   | \$903.00   | ×   | 0.00                                    | -\$0.                               |
| over Options (View Covers He   | ere)   |   | 42200  |   | 0.01                                    | -\$9.                               |
|  |  | turing your school name and logo in black ink   | 20.00  |   |   |                                     |
|  | Market Street Control of the Control |   | \$0.00   | ×   | 350                                     | \$0.                                |
| and an analysis of the second                    | 10 2.24/980 months and an  | Text Line   | 1:   |   |   |                                     |
| 2025   |  | Text Line   | 2;   |   |   | -3                                  |
| 2025<br>2025   |  | SDI Masco   | ot;  | *list mascot  | name here                               | 5                                   |
|  |  | Submitting OWN Masco  | ot; upload to Zone   |   |   |                                     |
| nhancements  |  |   |  |   |   |                                     |
| Vinyl pocket page  |  |   |  |   |   |                                     |
| Stickers (per sheet)   |  |   | \$0.50   | ×   | 0                                       | \$0.                                |
| Card-stock hall pass   |  |   | \$0.50   | X   | 0                                       | \$0.                                |
| Full Color handbook  |  |   | \$0.25   | x   | 0                                       | \$0.                                |
|  |  |   | \$0.24   | x   | 0                                       | \$0.                                |
| ccessories   |  |   |  |   |   |                                     |
| Wall chart   | To the second second   |   | \$7.00   | ×   | 0                                       | \$0.0                               |
| This Week Marker (Minimum order  |  |   | \$0.30   | ×   | 0                                       | \$0.0                               |
| Teacher Lesson Plan and Grade Bo   | ok (Minimum order of 25)   |   | \$4.95   | ×   | 0.                                      | \$0.0                               |
|  |  |   | Su   | b-Total*  |   | \$857.8                             |
| Shipping and Handling: 15% , Ship  | poing Discount of 15% Applied 1  | oudoun Bid Rate applies to contiguous US/Cap  |  |   |   | +05/10                              |
| International shipping rates may v   | ary and are subject to change af   | ter 30 days.  | ada only   |   |   | THE ASSESSMENT                      |
| Sales Tax: Exempt#: Provide Cer  |  | 10  |  |   |   | S&H: \$0.0                          |
| * Net 30 (Net due within 30 day  | s from invoice date)*  |   |  |   |   | Tax: \$0.0                          |
| * Sales tax will be added if appl  |  |   | To   | tal (USD)   |   | \$857.85                            |
| different product at school's ship   | (which includes handbook, perso  | nalized/custom cover, or any enhancements) c<br>via traceable method within 30 days of receipt  | annot be exchanged.  | Non-custom  | orders can be ex                        | changed for a                       |
| rer understands that handbook material and<br>e. Failure to follow these guidelines may res<br>I that quantity changes may result in a differ<br>ing of 15% of the contract total or the total<br>yering the purchase order to SDI. In the ev<br>Buyer represents and warrants to SDI that<br>uring any required licenses and/or paying and<br>uring any required licenses and/or paying and<br>uring the second of the second second or<br>and the second seco | Lover artwork are to be provided to<br>uilt in delivery delays and/or addition<br>rent per unit cost. Redelivery fees ma<br>of all costs incurred as of the date of<br>ont that invoices are not paid when d<br>t it owns or has the right to use and r<br>ny and all licensing fees that may be<br>all understand and agree that I have<br>to understand and agree that I have  | School Datebooks, Inc. ("SDI") in the formats specific<br>al costs to the Buyer. Buyer understands that dateboo<br>by apply if buyer is unable to accept delivery during th<br>cancellation, whichever is greater, Buyer understands<br>ue, Buyer will be responsible for any expenses, includ<br>reproduce any and all trademarks, logos, images or ot<br>due. Buyer agrees to indemnify and hold SDI namiles<br>authority to sign this contract and that this<br>act. | d and within the deadlink and cover change require agreed upon delivery or that when purchase ording reasonable legal fees her materials reproduced so from and against any all remains for the country of the country o | Indow. Cancel<br>ers are require<br>, incurred by S<br>in this produce<br>and all liability | led contracts will be                   | n additional cost<br>e subject to a |
| he event that an item on this contract is im<br>I reserves the right to request prepayment   | parted by tariffs SDI may impose a r   | surcharge in the amount of the tariff. SDI will notify yo   | ou if your order will be in  | pacted.   | - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 | 75                                  |
| One-Year Contract We agree to purchase datebooks for   | rom School Datebooks for the ye  | ear of 2024-2025,   |  |   |   |                                     |
| Three-Year Contract  | rom School Datebooks for the ve  | ner of 2024 2025 2025 2025 2024 2024  | 4% discount per year   | The thorn   |   | West of the                         |
| our current price grid for the lengt   | h of the contract.* (*Shipping ra  | te subject to change after initial years  | To discount per year   | . The three y   | ear contract also                       | locks into                          |

Signed (School Administrator)









Designed with young students in mind, the CREATE helps students develop their own planning process and learn to prioritize schoolwork.

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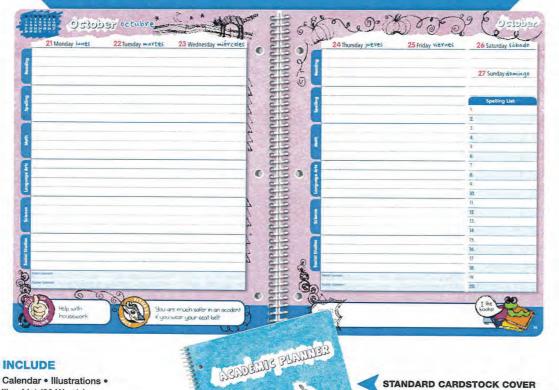
**GRADE LEVEL** 3-5



**PLANNER SIZE** 8.5" x 11"



DATE RANGE 7/1/2024 - 6/29/2025





**FULL-COLOR PAGES** 



**WEEKLY PAGES** 



**MONTHLY PAGES** 



STANDARD CARDSTOCK COVER HALL PASS PAGES

#### **WEEKLY FEATURES INCLUDE**

Vertical Layout • Overview Calendar • Illustrations • Character Education • Spelling List (20 Words) • Reading Tracking • Goals & Notes • Bilingual Headings • Fitness Facts • Subject Headings • Home/School Communication



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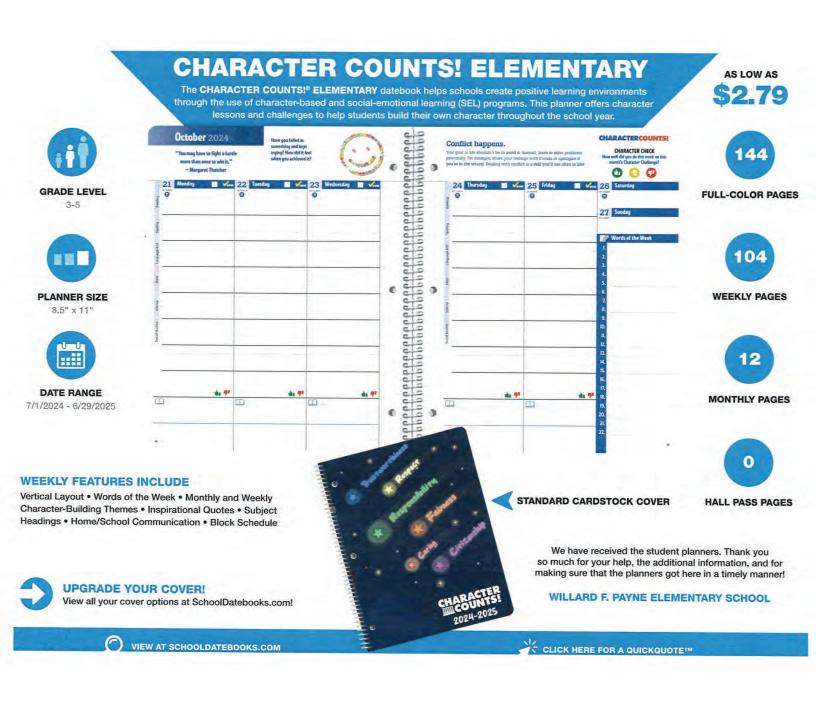
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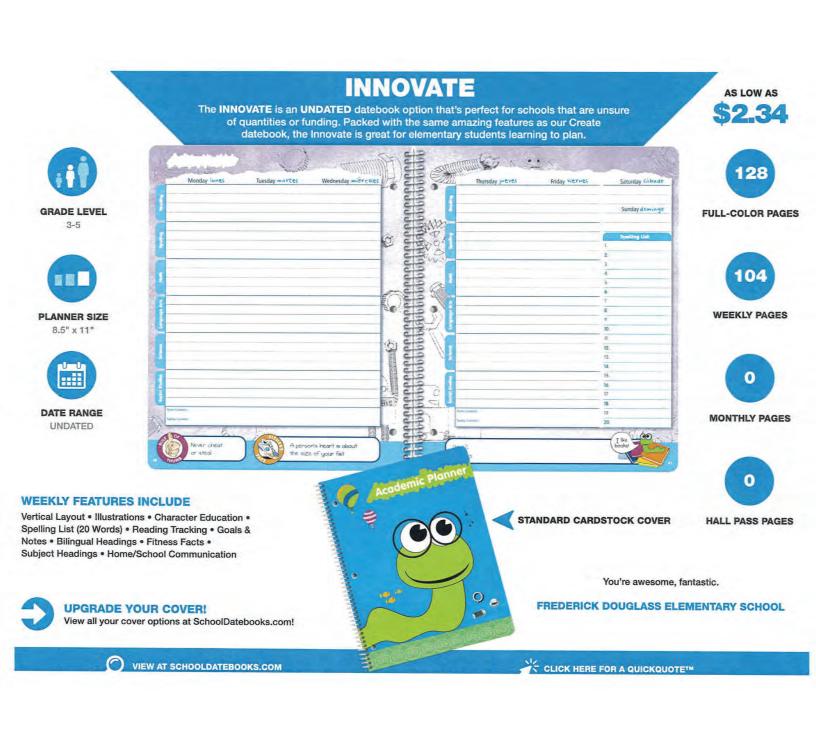


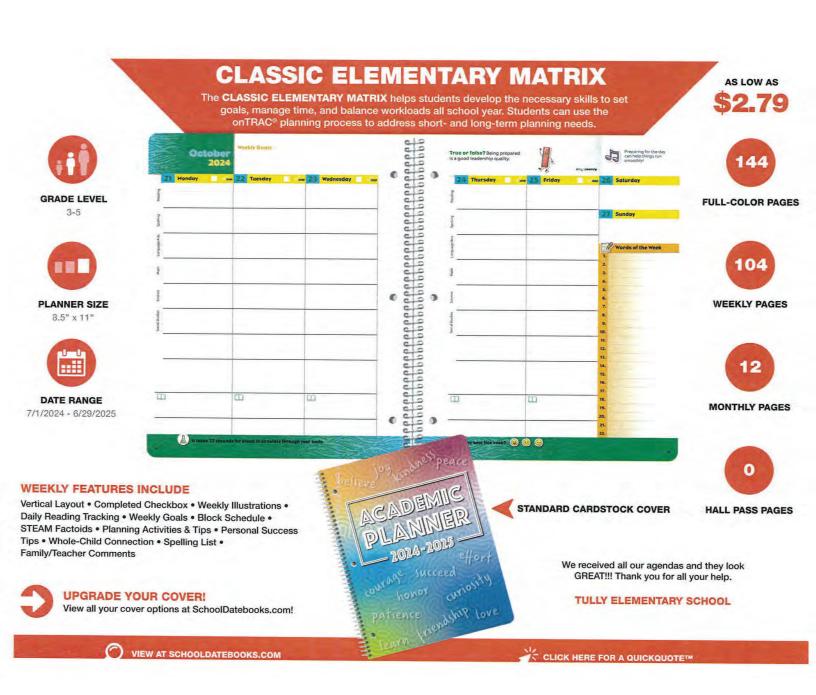
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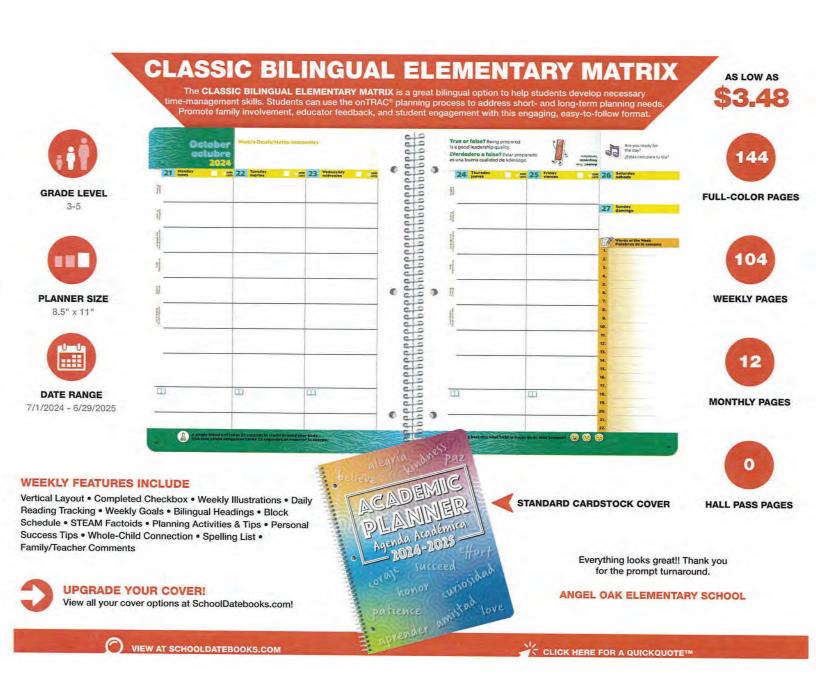
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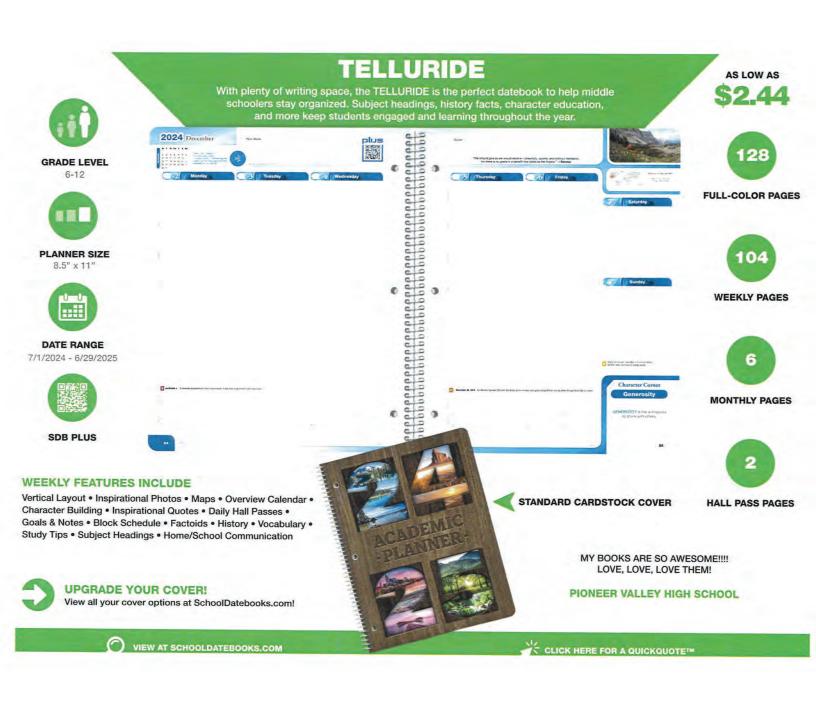














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Study Tips • Home/School Communication

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# **CHARACTER COUNTS! MIDDLE/HIGH**

With ample writing space, colorful designs, study tips, and more, the CHARACTER COUNTS!®
MIDDLE/HIGH datebook keeps students organized while introducing character lessons
and challenges to create positive school environments and student habits.

\$2.79



GRADE LEVEL 6-12



PLANNER SIZE 8.5" x 11"



**DATE RANGE** 7/1/2024 - 6/29/2025



144

**FULL-COLOR PAGES** 



**WEEKLY PAGES** 



MONTHLY PAGES



STANDARD CARDSTOCK COVER

HALL PASS PAGES

The CHARACTER COUNTS!® datebook line features character-based lessons and social-emotional learning themes to encourage

character development in your students.

#### WEEKLY FEATURES INCLUDE

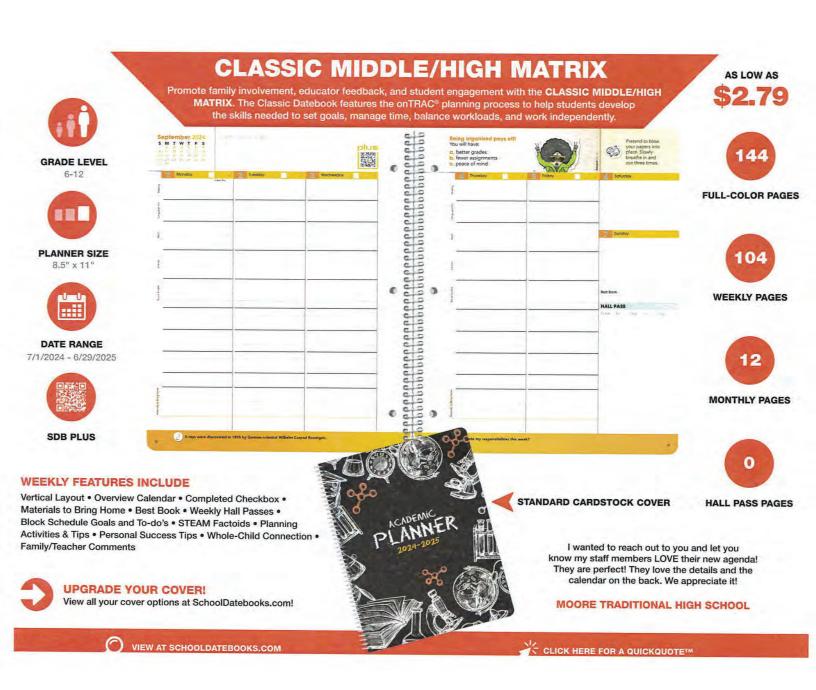
Vertical Layout • Monthly and Weekly Character-Building Themes • Inspirational Quotes • Subject Headings • Home/School Communication • Block Schedule

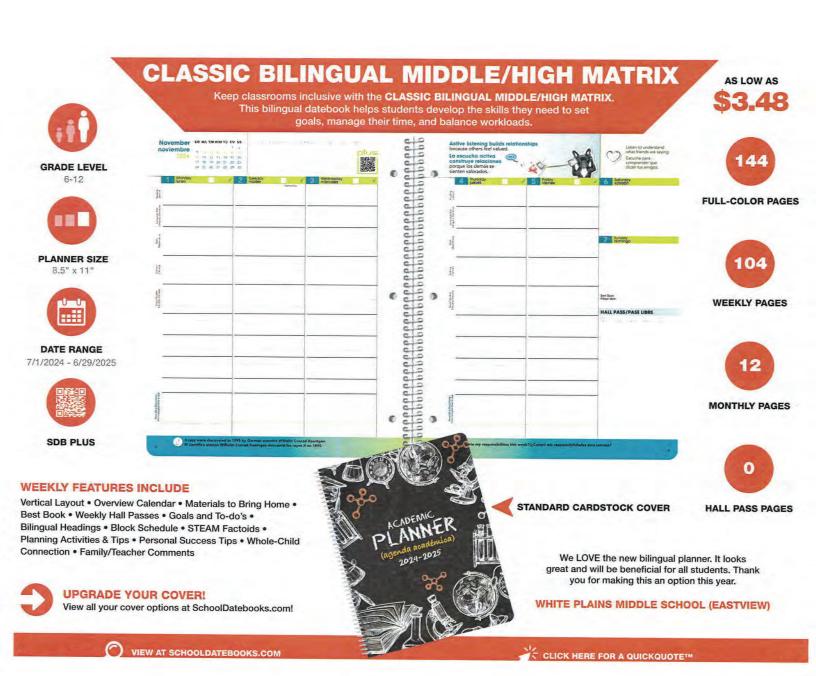


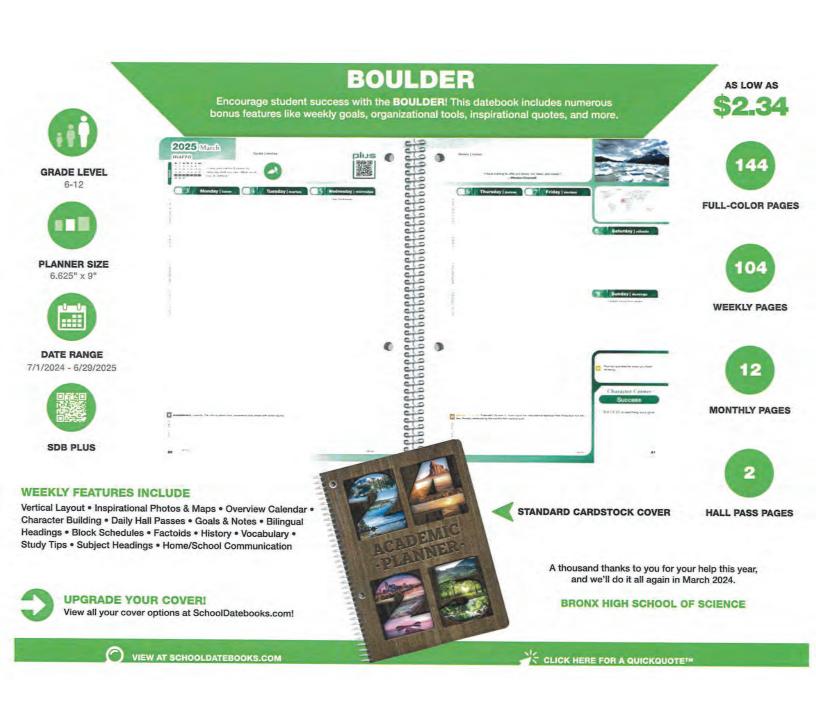
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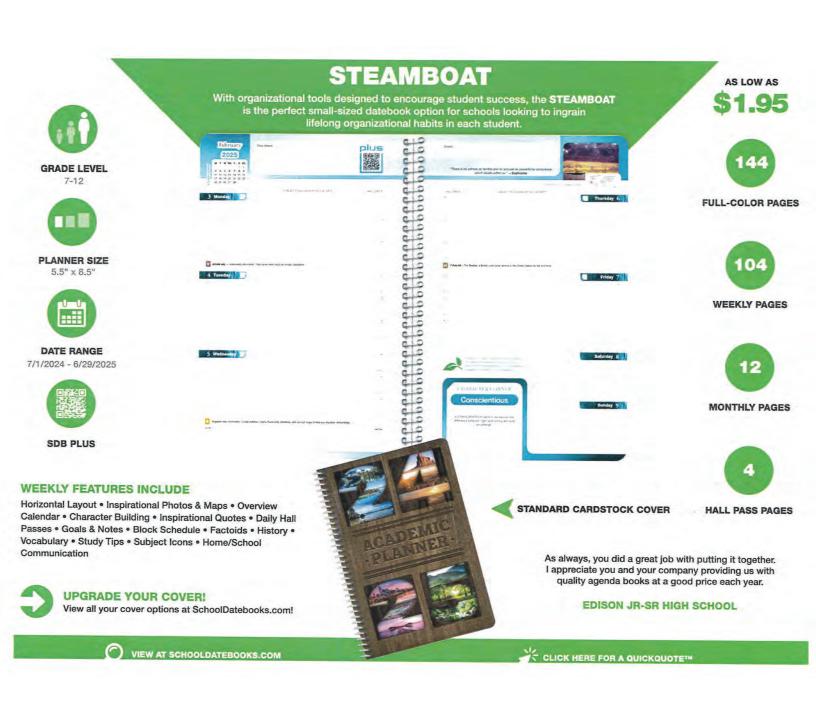


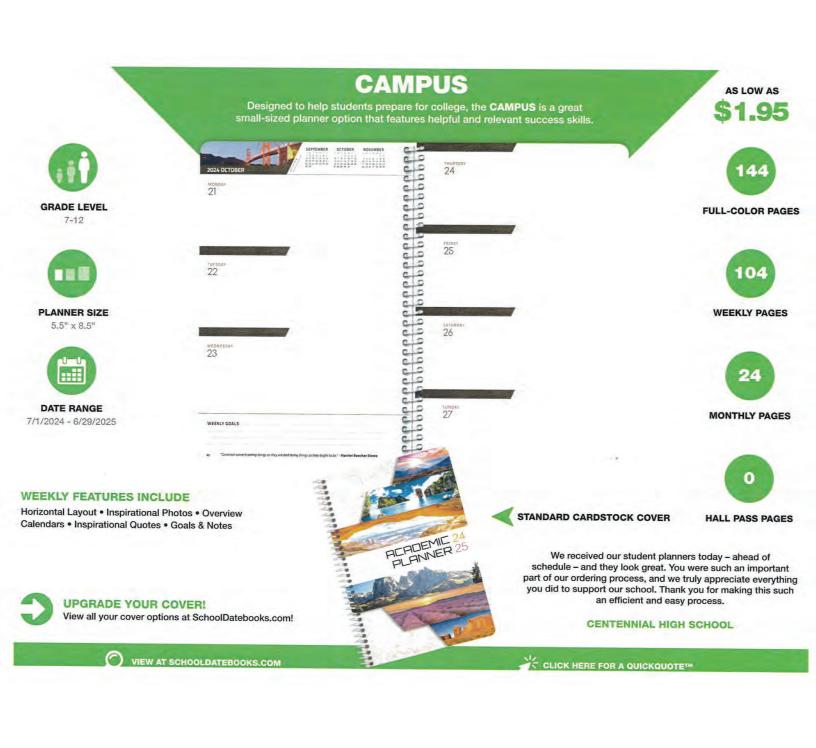


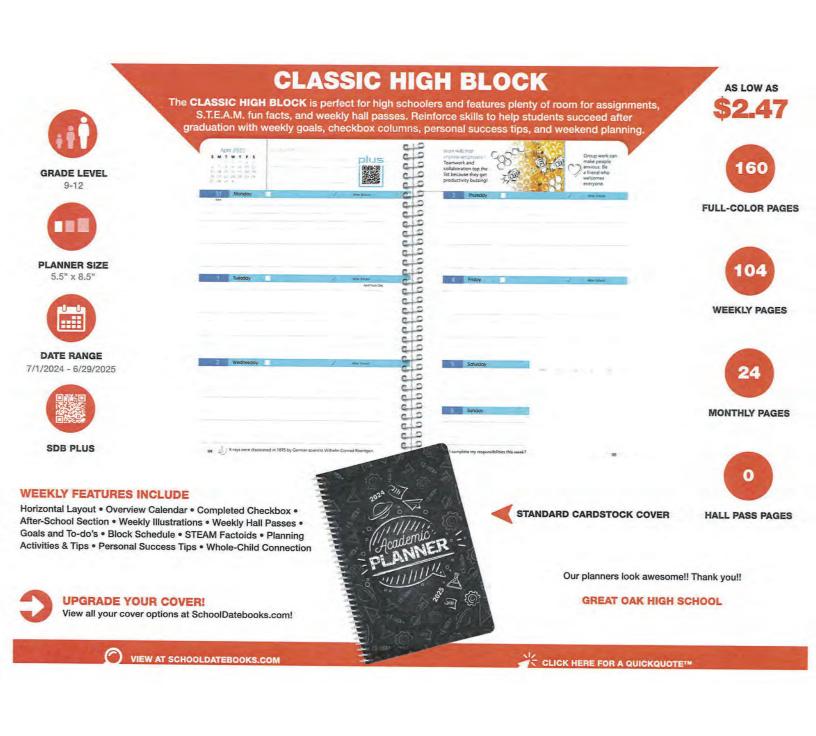












# HANDBOOK OPTIONS | Customize your content!

STANDARD LINE

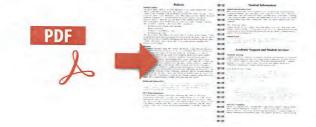
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Standard Line handbooks are available in 8-page increments with do-it-yourself formatting.

Choose from black and white or full color!

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| 5.5" x 8.5" | \$.16/8 pages |
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| 5.5" x 8.5" | \$.32/8 pages |
|-------------|---------------|
| 6.625" x 9" | \$.40/8 pages |
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#### REFERENCE PAGES AND SUPPLEMENTS

Choose from MORE THAN 100 individual pages within varying topics including English, character education, internet safety, maps, the periodic table, mathematical equations, environmental awareness, success skills, and anti-bullying. Go to SCHOOLDATEBOOKS.COM for details.

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COLLEGE

#### **DATEBOOK ENHANCEMENTS**

Add on some extra tools for your students to use. From This Week Markers to Sticker Pages
— we've got what your students need to make this year a success!



#### **DURABLE POCKET PAGE**

Our durable vinyl pockets help students keep track of IDs and more in this convenient addition.

PRICE S \$0.30 | M \$0.40 | L \$0.50



#### STICKER PAGES

Sticker pages come with a variety of motivational stickers such as stars, medals, ribbons, and trophies.

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Our accessories can help keep students organized.



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Our durable, 7-inch rulers have special tabs that allow them to be removed and reattached to the binding.

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MIDDLE/HIGH

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ACCESSORIES

Our accessories can help your classrooms run more smoothly.



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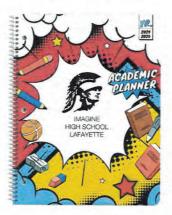
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# **COVER UPGRADES!**

STANDARD LINE

#### PERSONALIZED CARDSTOCK

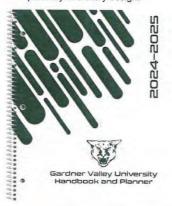
Add your school mascot and name to any of our stock covers to personalize for your school!





#### SPIRIT

Boost school spirit with a cover made in your school color! Your school mascot and name fit perfectly into every design.

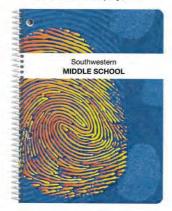






#### WINDOW

Our tough, plastic window covers are great for schools that want an easy option with their school name displayed.\*





\*Handbook must be purchased for school name to appear.

#### CUSTOM

Custom covers are a great way to provide a unique option for your school's Standard Line planner.



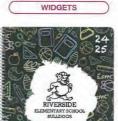




# PERSONALIZED CARDSTOCK

STANDARD LINE

Our STANDARD Line laminated cardstock covers are the perfect way to get exactly what your school wants. With multiple design choices per planner size, we're sure to have something that fits your school. Personalize it by adding your mascot and school name (in black ink) to really make it yours!



8.5" x 11"





STICKERS



8.5" x 11"











TRIANGLES









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#### SPIRIT COVERS

STANDARD LINE

Need to show a bit more school pride? Our SPIRIT covers are exactly what you're looking for.

Choose from our 18 standard colors and add your school mascot or logo to boost school spirit in no time.

Perfect for any size standard datebook.



















Want to see your own color or mascot? Let us know; we'll send you a cover mockup at no charge!

#### SPIRIT COVERS

Choose your cover color, add your school name and your mascot. Printed on laminated cardstock.

#### PRICE S \$0.15 | M \$0.25 | L \$0.30

Want to customize your design further? Upgrade to a custom cardstock cover or PolyFusion™ cover.

#### STANDARD COLOR OPTIONS



#### SPIRIT BACK COVERS

Back cover customization is also available! SPIRIT \$ \$0.10 | M \$0.15 | L \$0.20

#### SPIRIT INSIDE COVERS

Upgrade to include your own full-color artwork on inside covers. (Only available if you customized your back cover.)

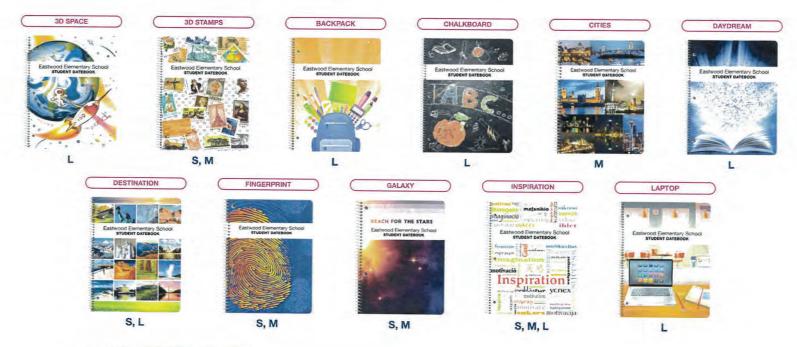
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# **WINDOW COVERS**

STANDARD LINE

Add professional designs to your datebooks with a plastic **WINDOW COVER** upgrade. Window covers allow your title page information to show through the window when you purchase a handbook. Handbook pages must be purchased for school name to appear through the window.



#### PLASTIC WINDOW COVERS

Size and availability vary by design; see **SCHOOLDATEBOOKS.COM** for all design options and details. School name appears only when a handbook is also purchased.

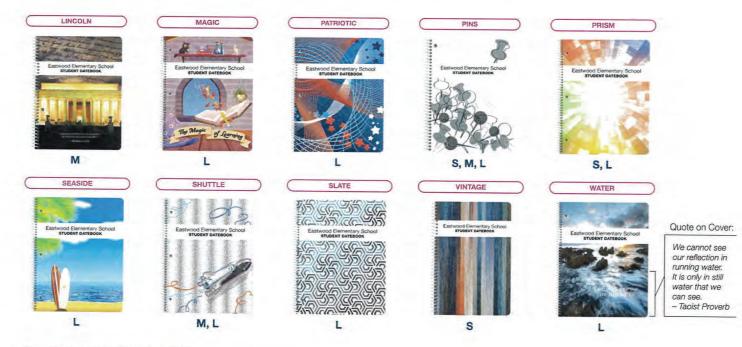
Standard Line Datebooks only. Back cover in standard cardstock.

PRICE S \$0.25 | M \$0.35 | L \$0.45

# **WINDOW COVERS**

STANDARD LINE

Add professional designs to your datebooks with a plastic **WINDOW COVER** upgrade. Window covers allow your title page information to show through the window when you purchase a handbook. Handbook pages must be purchased for school name to appear through the window.



#### PLASTIC WINDOW COVERS

Size and availability vary by design; see **SCHOOLDATEBOOKS.COM** for all design options and details. School name appears only when a handbook is also purchased.

Standard Line Datebooks only. Back cover in standard cardstock.

PRICE S \$0.25 | M \$0.35 | L \$0.45

#### **CUSTOM COVERS**

STANDARD LINE

Upgrade your look with our CUSTOM covers. There are over 50 templates at SCHOOLDATEBOOKS.COM that are available for either PolyFusion™, Custom Cardstock, or Custom Action Covers and are easily customizable to your school colors.















#### FRONT COVERS

#### POLYFUSIONTM

You can add PolyFusion™ covers to your Standard Line purchase. Our heavy-duty PolyFusion™ material, with full-color images, is the most durable cover in the industry.

Use your own artwork or choose from our template designs. Price includes front and back cover of your Standard Line datebook for one price.

PolyFusion™ comes at no additional charge on a custom datebook.

PRICE S \$0.75 | M \$0.85 | L \$0.95

#### **CUSTOM CARDSTOCK**

For just a little more, we'll print your design on your front cover in full color. Our heavy-duty, specially laminated cardstock will really make your design pop! Submit your design or use a template. PRICE S \$0.20 | M \$0.30 | L \$0.40

#### CUSTOM ACTION

Customize your planner with a custom, full-color design, protected by a clear poly overlay. We'll print your design on cardstock and place it behind a clear cover for protection. Action covers also include a standard, cardstock back cover.

Standard Line Datebooks only. PRICE S \$0.30 | M \$0.40 | L \$0.50

#### **BACK AND INSIDE COVERS**

**CARDSTOCK & ACTION BACK COVER** Back cover customization is also available! PRICE S \$0.10 | M \$0.15 | L \$0.20

#### **CARDSTOCK & ACTION INSIDE COVERS**

Upgrade to include your own full-color artwork on inside covers. (Only available if you customized your back cover.)

PRICE S \$0.10 | M \$0.15 | L \$0.20

#### POLYFUSION™ INSIDE COVERS

You can customize the inside of PolyFusion™ covers in your Standard Line planner as well, for an additional charge.

PRICE S \$0.35 | M \$0.40 | L \$0.45

Go to SCHOOLDATEBOOKS.COM to view your cover template options or learn how to submit your own.

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# DEPARTMENT OF BUSINESS & FINANCIAL SERVICES PROCUREMENT AND RISK MANAGEMENT

21000 Education Court, Suite #301 Ashburn, VA 20148 Phone (571) 252-1270 Fax (571) 252-1432

#### CONTRACT MODIFICATION

Date:

January 8, 2024

Contract No .:

RFP #R22280

Modification No.:

2

Contractor:

SCHOOL MATE

PO Box 2110

Kearney, NE 68848

CONTACT: Cari Greenough

PH: 800-516-8339 FAX: 800-570-1767 planner@schoolmate.com

SUBJECT: CONTRACT RENEWAL FROM MARCH 1, 2024 THROUGH FEBRUARY 28, 2025

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R22280, Student Planners is renewed for a period of one year from March 1, 2024 through February 28, 2025, in accordance with section 8.2 of the contract. The Terms and Conditions will be as specified in the original contract. This is the second of four possible renewals on this contract.

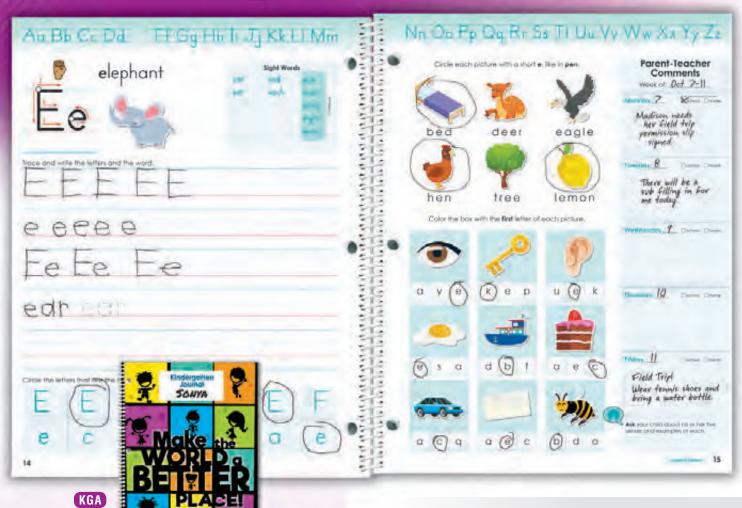
| SCHOOL MATE                     | LOUDOUN COUNTY PUBLIC SCHOOLS                      |
|---------------------------------|--|
| BY: AUTHORIZED SIGNATURE        | BY: Andrea Philyaw AUTHORIZED SIGNATURE            |
| TITLE: CUSTOMEN Service Manager | TITLE: Director of Procurement and Risk Management |
| DATE: 115 2024                  | DATE:1/29/24                                       |



# School Mate Products



# Kindergarten Journal



**FREE KGA Value Cover** 

### **Kindergarten Journal Details**

- Size: 83/8" x 103/4"
- 96 full-color pages
- 3-hole drilled and plastic coil bound
- Resource pages, including American Sign Language
- Letter, number, and Sight Words practice activities
- Parent-Teacher Comments section
- Brain building activities for preschool and kindergarten

#### View full journal online

# Value Planner Details KGA PRA

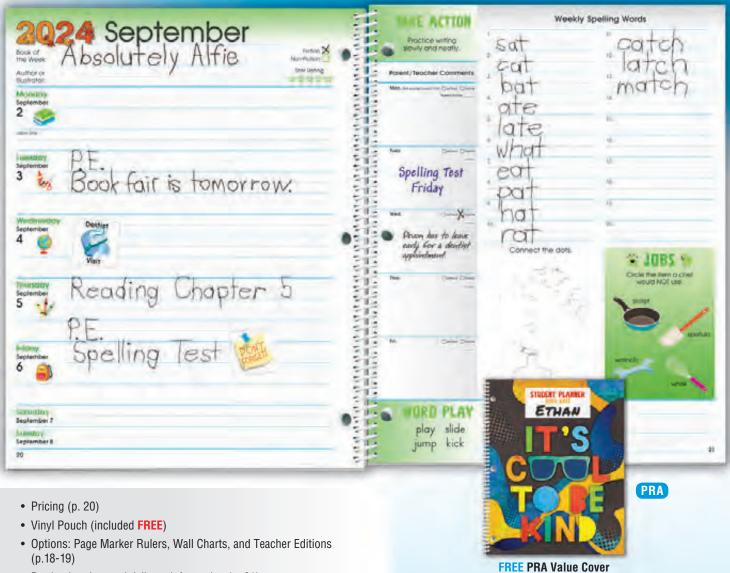
- 25 minimum order
- Plastic Value Cover (as shown)
- Plastic back cover with *Dream*, *Plan*, *Achieve*<sup>™</sup> design (p. 17)

# Custom Planner Details KGB PRB

- · 60 minimum order
- Choose a plastic stock cover, religious cover, or custom cover with school name/mascot (p. 14-17)

Custom Planner + Handbook Details (GC) PRC

## 2024-2025 **Primary** Planner



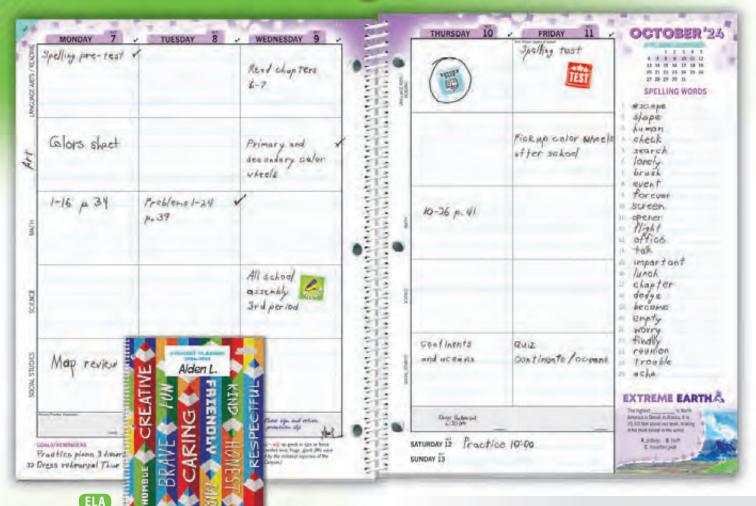
- (p.18-19)
- Production time and delivery information (p. 21)
- Pricing (p. 20)
- Plastic back cover with Dream, Plan, Achieve<sup>™</sup> design or customize a cardstock back cover (p. 17)
- Vinyl Pouch (included FREE)
- · Available Options and Teacher Editions (p.18-19)
- Production time and delivery information (p. 21)
- · Add any number of handbook pages: maps, ads, calendars, etc. (download templates and guidelines at schoolmate.com)
- 4¢ per page per journal or planner; 1 page = 1 side of a sheet of paper (example: 10 handbook pages = 40¢ per journal or planner)

### **Primary Planner Details**

- Size: 83/8" x 103/4"
- 104 full-color pages
- Dated Aug. 5, 2024 June 29, 2025
- · 3-hole drilled and plastic coil bound
- STEAM content
- Resource and activity pages
- Parent-Teacher Comments section
- Section for 20 Weekly Spelling Words

### View full planner online

## 2024-2025 Elementary Planner



**FREE ELA Value Cover** 

### **Elementary Planner Details**

- Size: 83/8" x 103/4"
- 104 full-color pages
- Dated Aug. 1, 2024 June 29, 2025
- 3-hole drilled and plastic coil bound
- · STEAM content
- Weekly matrix format
- · Preprinted core subjects and one blank
- Resource pages
- · Parent-Teacher Comments section
- Section for 25 Spelling Words

#### View full planner online

## Value Planner Details **ELA MSA**

- · 25 minimum order
- Plastic Value Cover (as shown)
- Plastic back cover with *Dream, Plan, Achieve*<sup>™</sup> design (p. 17)

### **Custom Planner Details GIB MSB**

- 60 minimum order
- Choose a plastic stock cover, religious cover, or custom cover with school name/mascot (p. 14-17)

Custom Planner + Handbook Details (III) (MSC)

## 2024-2025 Middle School Planner



- Pricing (p. 20)
- Options: Page Marker Rulers, Wall Charts, and Teacher Editions
- Production time and delivery information (p. 21)
- Pricing (p. 20)
- Plastic back cover with *Dream*, *Plan*, *Achieve*<sup>™</sup> design or customize a cardstock back cover (p. 17)
- Available Options and Teacher Editions (p.18-19)
- · Production time and delivery information (p. 21)
- · Add any number of handbook pages: maps, ads, calendars, etc. (download templates and guidelines at schoolmate.com)
- 4¢ per page per planner; 1 page = 1 side of a sheet of paper (example: 10 handbook pages = 40¢ per planner)

### Middle School Planner Details

- Size: 83/8" x 103/4"
- 112 full-color pages
- Dated July 29, 2024 June 29, 2025
- 3-hole drilled and plastic coil bound
- STEAM content
- 8 subject weekly matrix format
- Monthly planning pages
- Preprinted core subjects and three blank
- Motivational quotes and study tips
- Resource pages

### View full planner online

# Navigator Planner



**FREE NVA Value Cover** 

### **Navigator Planner Details**

- Size: 83/8" x 103/4"
- 112 full-color pages
- Dated July 29, 2024 June 29, 2025
- 3-hole drilled and plastic coil bound
- STEAM content
- 8 subject weekly matrix format
- · Monthly planning pages
- · Preprinted core subjects and four blank
- · Weekly Hall Pass, Goals, and Notes
- Resource pages

#### View full planner online

## Value Planner Details (NVA) HSA

- · 25 minimum order
- · Plastic Value Cover (as shown)
- Plastic back cover with *Dream*, *Plan*, *Achieve*<sup>™</sup> design (p. 17)

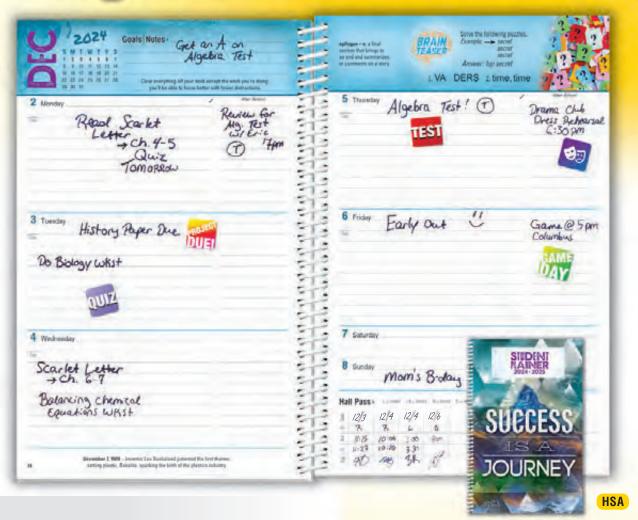
## Custom Planner Details (NVB) HSB

- 60 minimum order
- Choose a plastic stock cover, religious cover, or custom cover with school name/mascot (p. 14-17)

## Custom Planner + Handbook Details (NVC) HSC

## 2024-2025

## High School Planner



- Pricing (p. 20)
- Options: Page Marker Rulers, Wall Charts, and Teacher Editions (n.18-19)
- Production time and delivery information (p. 21)
- Pricing (p. 20)
- Plastic back cover with *Dream*, *Plan*, *Achieve*<sup>™</sup> design or customize a cardstock back cover (p. 17)
- Available Options and Teacher Editions (p.18-19)
- · Production time and delivery information (p. 21)
- Add any number of handbook pages: maps, ads, calendars, etc. (download templates and guidelines at schoolmate.com)
- 4¢ (NVC) or 3¢ (HSC) per page per planner; 1 page = 1 side of a sheet of paper (example: 10 handbook pages = 40¢ or 30¢ per planner)

#### **FREE HSA Value Cover**

### **High School Planner Details**

- Size: 53/8" x 83/8"
- 144 full-color pages
- Dated July 29, 2024 June 29, 2025
- Plastic coil bound
- STEAM content
- Weekly and monthly planning pages
- Weekly Hall Pass, Goals, and Notes
- Motivational quotes and study tips
- · Resource pages

#### View full planner online

## 2024-2025 Dated Agenda



**FREE AGA Value Cover** 

### **Dated Agenda Details**

- Size: 7" x 9"
- 112 full-color pages
- Dated July 29, 2024 June 29, 2025
- 2-hole drilled and plastic coil bound
- 8 subject weekly matrix format
- Preprinted core subjects and three blank
- · Priority/Check-off space
- Hall Pass (4 pages), Goals, and Notes
- Motivational quotes and study tips
- Resource pages

### View full agenda online

## Value Agenda Details AGA UDA

- 25 minimum order for Dated Agendas, 60 minimum order for Undated Agendas
- Value Cover printed on cardstock with plastic lamination (as shown)

### Custom Agenda Details AGB

(Customization not available for Undated Agendas)

- 60 minimum order
- Choose a full-color stock cover, religious cover, or custom cover with school name/mascot. Cover printed on cardstock with plastic lamination (p. 15-17)

## Custom Agenda + Handbook Details (AGC)

## **Undated** Agenda



- Pricing (p. 20)
- Cardstock back cover with Dream, Plan, Achieve<sup>™</sup> design (p. 17)
- Options: Page Marker Rulers and Wall Charts (p.18-19), Teacher Editions (Dated Agendas only - p. 19)
- Production time and delivery information (p. 21)
- Pricing (p. 20)
- Cardstock back cover with Dream, Plan, Achieve<sup>™</sup> design or customize with your own design (p. 17)
- · Available Options and Teacher Editions (p.18-19)
- Production time and delivery information (p. 21)
- · Add any number of handbook pages: maps, ads, calendars, etc. (download templates and guidelines at schoolmate.com)
- 3¢ per page per agenda; 1 page = 1 side of a sheet of paper (example: 10 handbook pages = 30¢ per agenda)

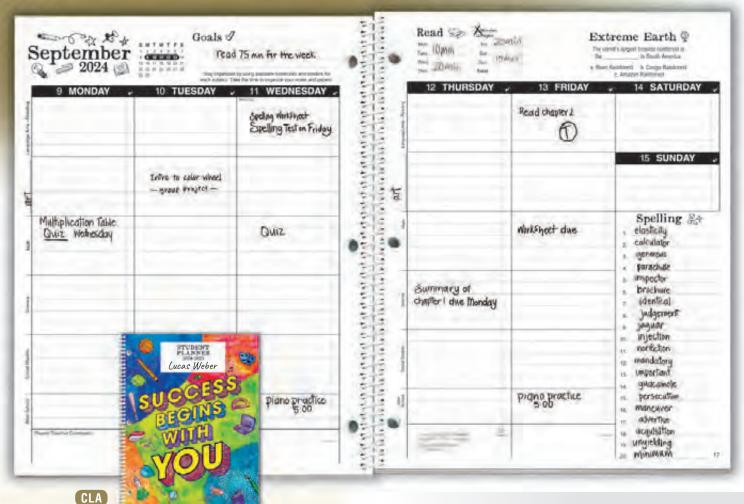
### **Undated Agenda Details**

**FREE UDA Value Cover** 

- Size: 7" x 9"
- 112 full-color pages
- 48 planning weeks
- 2-hole drilled and plastic coil bound
- 8 subject weekly matrix format
- Preprinted core subjects and three blank
- Priority/Check-off space
- Hall Pass (4 pages), Goals, and Notes
- Motivational quotes and study tips
- Resource pages

### View full agenda online

## 2024-2025 Classic Planner



FREE CLA Value Cover

### **Classic Planner Details**

- Size: 8<sup>3</sup>/<sub>8</sub>" x 10<sup>3</sup>/<sub>4</sub>"
- 96 black-and-white pages
- Dated July 29, 2024 June 29, 2025
- 3-hole drilled and plastic coil bound
- Weekly matrix format
- Preprinted core subjects and one blank
- Assignment check-off boxes, weekly reading log, section for 20 Spelling words, etc.
- Resource pages

### View full planner online

### Value Planner Details CLA SRA

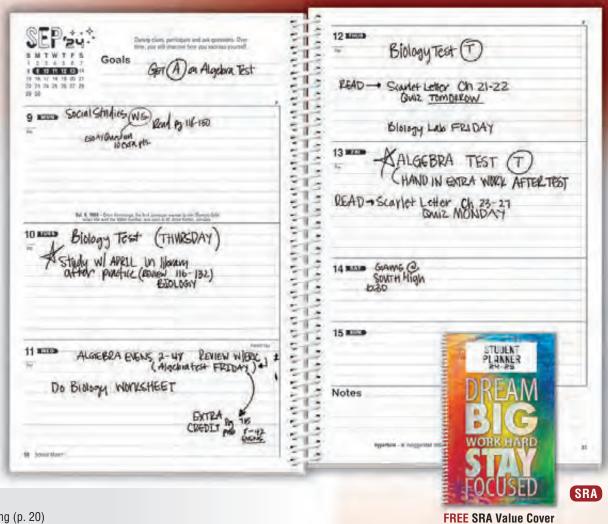
- · 25 minimum order
- Plastic Value Cover (as shown)
- Plastic back cover with *Dream, Plan, Achieve*<sup>™</sup> design (p. 17)

## Custom Planner Details CIB SRB

- · 60 minimum order
- Choose a plastic stock cover, religious cover, or custom cover with school name/mascot (p. 14-17)

## Custom Planner + Handbook Details GLG SRC

## 2024-2025 Scholar Planner



- Pricing (p. 20)
- Options: Page Marker Rulers, Wall Charts, and Teacher Editions
- Production time and delivery information (p. 21)
- Pricing (p. 20)
- Plastic back cover with *Dream*, *Plan*, *Achieve*<sup>™</sup> design or customize a cardstock back cover (p. 17)
- · Available Options and Teacher Editions (p.18-19)
- · Production time and delivery information (p. 21)
- Add any number of handbook pages: maps, ads, calendars, etc. (download templates and guidelines at schoolmate.com)
- 4¢ (CLC) or 3¢ (SRC) per page per planner; 1 page = 1 side of a sheet of paper (example: 10 handbook pages = 40¢ or 30¢ per planner)

### **Scholar Planner Details**

- Size: 5<sup>3</sup>/<sub>8</sub>" x 8<sup>3</sup>/<sub>8</sub>"
- 128 black-and-white pages
- Dated July 29, 2024 June 29, 2025
- Plastic coil bound
- Weekly and monthly planning pages
- Motivational quotes and study tips
- Resource pages

### View full planner online

## 2024-2025 School Events Target Agendas



### **Target School Events Agenda Details**

- Size: 7" x 9"
- · 136 one-color pages
- Two formats to choose from
- 52 weeks
- Choose start date: 6/3, 7/1, 7/29, or 9/2
- 2-hole drilled and plastic coil bound
- Weekly and monthly planning pages
- · Four Hall Pass pages

#### View full agenda online

## Custom Agenda Details IB IB





- · 100 minimum order
- Add school events and holidays with the option to include your own
- · Add school mascot, web address, motivational quotes, study tips, scripture, historical events, or custom content
- · Build and order online
- Pricing (p. 20)

## Custom Agenda + Handbook Details TC QC

## 2024-2025 School Events Quest Agendas



- Choose one ink color (50¢ per agenda) otherwise printed in blackand-white
- Choose a full-color stock cover, religious cover, or custom cover with school name/mascot. Cover printed on cardstock with plastic lamination (p. 15-17)
- Cardstock back cover with *Dream, Plan, Achieve*<sup>™</sup> design or customize with your own design (p. 17)
- Available Options (p.18-19)
- Production time and delivery information (p. 21)
- Add any number of handbook pages: maps, ads, calendars, etc. (download templates and guidelines at schoolmate.com)
- 3¢ per page per agenda; 1 page = 1 side of a sheet of paper (example: 10 handbook pages = 30¢ per agenda)

## **Quest School Events Agenda Details**

- Size: 53/8" x 83/8"
- 136 one-color pages
- · Two formats to choose from
- 52 weeks
- Choose start date: 6/3, 7/1, 7/29, or 9/2
- Plastic coil bound
- Weekly and monthly planning pages
- · Four Hall Pass pages

### View full agenda online

## **Full-Color Planner Covers**

## FREE with Custom Planners & Agendas

- Covers include school name and mascot in black ink (provide clear copy of school mascot or select from our online mascot library).
- Covers are preprinted and cannot be changed.
- Cover choices and wording not available if ordering Value Planners, Value Dated Agendas, or Undated Agendas.
- **P** = Poly-Pro<sup>™</sup> made from sturdy plastic; **FC** = 12-pt. cardstock with plastic lamination

### Kindergarten, Primary, Elementary, Middle School, Navigator, and Classic Planners

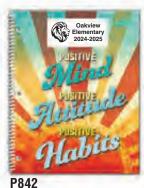
Available with Custom Planners KGB KGC PRB PRC ELB ELC MSB MSC NVB NVC CLB CLC

P845











P846



















### High School and Scholar Planners

Available with Custom Planners (HSB) (HSC) SRB (SRC)















### **PHS76**

PHS75

PHS72

### Dated Agendas and School Events Agendas

Available with Custom Agendas AGB AGC TB TC QB QC









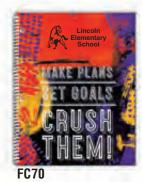












FC74

FC73

FC72

**Religious Covers** 

Available with Custom Planners and Agendas

Religious covers for **Planners** are printed on 80-lb. matte paper and include FREE Dura-Vue™ plastic cover overlays (see right).



Religious covers for the Dated Agenda and School Events Agendas are printed on 12-pt. cardstock with plastic lamination.











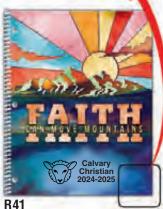








FREE Dura-Vue™ plastic cover overlay (not available with Agendas).



Order online at schoolmate.com/SMJ24

## **Custom Design Planner Covers**

- Covers include school name and mascot (provide clear copy of school mascot or select from our online mascot library).
- Use your own press-ready design (Planner Custom Cover Guidelines available online) or a School Mate® design with your chosen ink(s), mascot, school name, and photo (for covers F4 F8).
- Custom planner cover designs are printed on 80-lb. matte paper and include FREE Dura-Vue™ plastic cover overlay (p. 15).
- Dated Agenda and School Events Agenda custom cover designs are printed on 12-pt. cardstock with plastic lamination.

Available with Custom Planners and Agendas

KGB KGC PRB PRC ELB ELC MSB MSC NVB NVC HSB HSC AGB AGC CLB CLC SRB SRC TB TC QB QC

### One-Color Covers - FREE





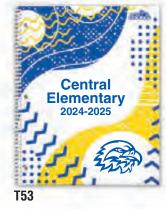




Multicolor Covers - 25¢/planner (\$40 min.)

Choose two standard inks (below)









Standard Inks

Due to the printing process, colors shown may vary slightly from actual printed colors. Printed cover colors can also vary from year to year.

## Customizable Colors (online only)

Visit our website to build your cover with any custom color.



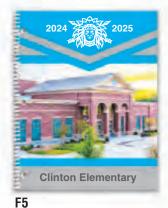
### Photo Covers - 25¢/planner (\$40 min.)

- Choose two inks (p. 16)
- Use your own photo or visit our Mascot Libraries to use one of our photos or mascots. See *Planner Digital Image Specifications* in our Download Center at schoolmate.com.

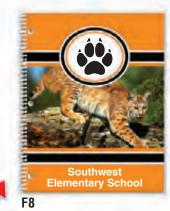
Available with Custom Planners and Agendas





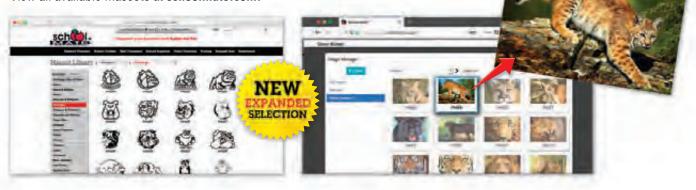






### **Mascot & Photo Mascot Library**

View all available mascots at schoolmate.com.



### Back Covers - FREE

 All planners and agendas include our *Dream*, *Plan*, *Achieve*<sup>™</sup> back cover design (design and colors may vary).



## Custom Back Cover Printing - 25¢/planner (\$40 min.)

- Custom back covers are printed on 12-pt. cardstock with plastic lamination.
- Upload a press-ready design. Visit schoolmate.com for guidelines.

Available with Custom Planners and Agendas



## **Planner Options**

Options 1-5 available with Custom Planners. (KGB (KGC PRB PRC ELB ELC MSB MSC NVB NVC HSB HSC

### Two-Sided Hall Pass Sheet

### Option 1 - 12¢/sheet/book

- · One cardstock sheet is bound in the back of each planner (1 sheet = 2 pages) (paper color may vary).
- 70 lines/sheet for HS and 122 lines/sheet for larger size.



## Year-Round Supplement

### Option 2 - 25¢/book

- · Adds one undated month to the front or back of the planner.
- Pages are full-color.
- Not available for Kindergarten Journal.



## Character Education Supplement

### Option 3 - 40¢/book

- Appropriate material for each planner level.
- · Bound in the front.



Options 4-5 also available with Custom Dated Agenda and School Events Agendas. AGB AGC TB TC QB QC

## Vinyl Pouch

### Option 4 - 30¢/book

- Included FREE in all Kindergarten Journals and Primary Planners.
- Bound in the back.



## Planning Stickers

### Option 5 - 25¢/book

- One sheet bound in the back.
- Coordinates with planner or agenda level ordered.



**Option 6** available with all Custom Planners and Agendas.



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### Inserts

### Option 6 - 25¢/insert/book

Black-and-white inserts enhance your planner or agenda with more resources. Inserts include appropriate material for all planner and agenda levels and are 8-16 pages bound in front of planner. View all pages online.

#### Healthy Living - IN1

- Food Guidelines
- · Healthy Eating Tips
- Food Labels
- Exercise
- Sleep
- Taking Care of Your Body
- · Say No to Tobacco, Alcohol, & Drugs

#### Anti-Bullying - IN2

- · Defining Bullying
- · Who is Involved?
- · Types of Bullying
- Cyberbullying
- · Dealing with Bullying

### Catholic Faith - IN3

- The Church
- · Holy Scripture
- Mass
- · Liturgical Year
- Sacraments
- Prayers
- · The Rosary
- Social Justice

#### Lutheran Confession - IN4

- · History of the Church
- · What We Believe
- · Martin Luther
- Holy Scripture
- · Creeds
- · Church Year
- Sacraments
- Prayers

## **Teacher Aids & Extras**

## **Teacher Editions**

Teacher Editions include the same planning pages as the Student Planners or Agendas you order, with the addition of the Teacher Edition Supplement bound in the back.

- Same price as Student Planners and Dated Student Agendas (not available for Non-Custom Undated or Custom School Events Agendas).
- Cover and options ordered for student planners are included in ALL Teacher Editions ordered.
- The Teacher Edition supplement includes bell schedules, seating charts, and more (paper color may vary).



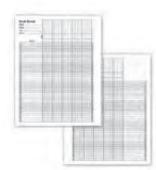
## **Teacher Edition Options**

For Custom Planners and Custom Dated Agendas (not available for School Events Agendas).

Grade Records and/or Lesson Plans will be bound in the back of Teacher Editions. They **CANNOT** be bound in only a portion of the Teacher Edition order.

### Grade Records - 85¢/book

- Kindergarten, Primary, Elementary, Middle School, Navigator, Classic Planners, and Dated Agendas – 80 pages.
- High School and Scholar Planners 96 pages.



### Lesson Plans - 85¢/book

- Contains 80 pages.
- Not available for High School or Scholar Planners.



## Page Marker Ruler

#### 20¢/book

- · Includes inches and centimeters.
- Clear, sturdy plastic snaps easily into place.
- Available for all planners and agendas.



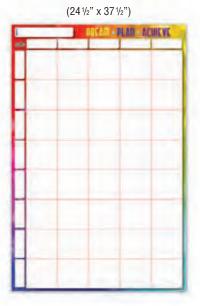


### Wall Charts

\$35/case of 5 (Dry erase markers not included.)

- Two different chart designs printed back to back.
- · Write in your own subjects and dates.
- Excellent daily planning tool for all grade levels.

(37½" x 24½" - Includes space for 25 spelling words)



## Planner Pricing & Delay Shipping

### **CHART C.** Value Planner Pricing

| KGA        | Quantity           | 25+                                | 50+  | 100+ | 250+ | 500+ | 1000+ |
|------------|--------------------|------------------------------------|------|------|------|------|-------|
| ELA        | Price              | 4.15                               | 3.65 | 3.40 | 3.35 | 3.30 | 3.20  |
| MSA<br>NVA | Price w/ discount* | 3.90                               | 3.40 | 3.15 | 3.10 | 3.05 | 2.95  |
|            | Price              | 3.90                               | 3.40 | 3.15 | 3.10 | 3.05 | 2.95  |
| HSA        | Price w/ discount* | 3.65                               | 3.15 | 2.90 | 2.85 | 2.80 | 2.70  |
| CLA        | Price              | 3.90                               | 3.40 | 3.15 | 3.10 | 3.05 | 2.95  |
| SRA        | Price              | 3.65                               | 3.15 | 2.90 | 2.85 | 2.80 | 2.70  |
| AGA        | Price              | 3.45                               | 2.95 | 2.70 | 2.65 | 2.60 | 2.55  |
| UDA        | Price              | 2.25 per agenda (60 minimum order) |      |      |      |      |       |

<sup>\*</sup>Order and ALL material must be received by May 8, 2024 to qualify.

### **CHART D.** Custom Planner Pricing

|       | KGC<br>PRC | Quantity                                      | 60+  | 100+ | 150+ | 250+ | 500+ | 750+ | 1000+ | 1500+ | 2000+ |
|-------|------------|---|------|------|------|------|------|------|-------|-------|-------|
| ELB   | ELC<br>MSC | Price   | 4.90 | 3.95 | 3.85 | 3.70 | 3.55 | 3.45 | 3.40  | 3.35  | 3.30  |
|       | NVC        | Price w/ discount*                            | 4.65 | 3.70 | 3.60 | 3.45 | 3.30 | 3.20 | 3.15  | 3.10  | 3.05  |
| uon ( | HSC        | Price   | 4.60 | 3.65 | 3.55 | 3.40 | 3.25 | 3.15 | 3.10  | 3.05  | 3.00  |
| HSB   | пос        | Price w/ discount*                            | 4.35 | 3.40 | 3.30 | 3.15 | 3.00 | 2.90 | 2.85  | 2.80  | 2.75  |
| CLB   | CLC        | Price   | 4.65 | 3.70 | 3.60 | 3.45 | 3.30 | 3.20 | 3.15  | 3.10  | 3.05  |
| SRB   | SRC        | Price   | 4.35 | 3.40 | 3.30 | 3.15 | 3.00 | 2.90 | 2.85  | 2.80  | 2.75  |
| AGB   | AGC        | Price   | 4.05 | 3.10 | 3.05 | 3.00 | 2.90 | 2.80 | 2.75  | 2.70  | 2.65  |
|       |            | Quantity                                      | 100- | +    | 150+ | 200  | + 2  | 250+ | 300-  | + 4   | +00   |
|       | TC<br>QC   | Price   | 5.80 | )    | 4.30 | 3.60 | ) :  | 3.55 | 3.25  | 5 2   | 2.75  |
|       |            | School Events Agendas must be ordered online. |      |      |      |      |      |      |       |       |       |

<sup>\*</sup>Order and ALL material must be received by May 8, 2024 to qualify.



## Order Early • Save Money • Ship Later

Save time and get immediate pricing with our easy online quote calculator at **schoolmate.com**.

Delay shipping information applies to both planners and folders.

WHAT IS A DELAY SHIP DATE? A delay ship date allows you to specify when you want your order to ship. We will produce your order upon receipt, and if your order is complete before the chosen delay ship date, we will hold the order and ship it on the date requested. If your order was not placed in time to allow for the full production schedule and you chose a delay ship date, the order will ship upon completion after the delay ship date.

**SCHOOL CLOSED FOR SPRING BREAK OR SUMMER BREAK?** Order early and choose a delay ship date to ensure someone is at the school to receive the shipment. This will save you from incurring additional shipping charges if the order is returned to us by the carrier.

**NEED YOUR INVOICE DATED AFTER A SPECIFIC DATE?** Choose a delay ship date, and we will ship and invoice your order on the requested delay ship date. Please allow for production time when ordering.

**IS A DELAY SHIP DATE A DELIVERY DATE?** No. A delay ship date is the date you would like your order to leave our facility upon completion. Shipping time is an additional 2–8 business days for orders shipped within the 50 states. Please note that a delay ship date is not a receive date.

WANT TO TAKE ADVANTAGE OF OUR EARLY ORDERING, BUT CANNOT GET A PO UNTIL JULY? Place your order early and select a delay ship date. We will complete your order, and then wait to ship it until the requested delay ship date. We will invoice your order at the time of shipping. Payment is not due until Sept. 1, 2024 (some exclusions apply). See our delay ship dates below.

#### **2024 DELAY SHIP DATES:**

April 19 • May 10 • June 14 • July 12 • July 19 • July 26 August 2 • August 9 • August 16 • August 23 • August 30

## Order online or get a quote: schoolmate.com/ordering

#### **Email Order Form:**

purchaseorders@schoolmate.com

#### Fax Order Form:

800-570-1767

#### **Mailing Address:**

School Mate PO Box 2110 Kearney, NE 68848-2110

#### Call for Quote\*:

(Phone orders not accepted) 800-516-8339 Mon-Fri, 8-5 CST

#### Upload Custom Material: uploader.schoolmate.com/#/customer/new

\*School Mate must receive a signed order form or an online order. We do not accept phone orders.

Download an order form at schoolmate.com/downloads/porder.pdf.

## Planner Terms & Conditions

### Early Order Discount

- Save 25¢ per planner if we receive your order by May 8, 2024. See prices
  on p. 20. Discount does not apply to Classic & Scholar Planners, Agendas, or
  School Events Agendas, and cannot be used with other discounts or on reorders
  after the deadline.
- IMPORTANT: ALL material (mascot/logo, handbook pages, cover, etc.) must be received to begin processing the order. Incomplete orders do not qualify, and discount will be invalidated if material arrives late or changes are made after May 8, 2024.

### Ordering

- School Mate, agrees to produce planners in accordance with information furnished on the order form. The person submitting the order, hereinafter referred to as the Customer, agrees to furnish a completed, signed order form and all material to be produced in the Customer's planners, including handbook pages, mascot, and other material with no subsequent changes. The Customer specifically representing the submitting organization is at least 18 years old and is fully authorized to sign this application as agent on behalf of the organization.
- Order online at schoolmate.com/ordering, or email a complete, signed order form to purchaseorders@schoolmate.com or fax to 800-570-1767. Phone orders not accepted.
- A submitted order constitutes a binding Contract between School Mate and the Customer. No other statements or oral agreements are binding.
- We recommend ordering extra to account for unexpected enrollment, transfer students, and lost planners/agendas. Reordering more planners/agendas later may cost more.
- If Customer's organization requires a PO, the Customer is responsible for providing it and notifying their purchasing department of changes that may affect the PO. School Mate's terms supercede any terms from a PO or written bid.
- If order must be delivered by a specific date, the Customer is responsible for
  placing the order on time and for charges incurred if the order is refused due
  to PO expiration.
- Orders outside the USA are not accepted, except for orders from schools with APO and FPO addresses. School Mate reserves the right to deny orders from individuals, retailers, non-educational parties, or others for just cause.
- · Supplies are limited, School Mate reserves the right to substitute front & back covers.
- · Multiple orders cannot be combined for volume discounts.
- Customer warrants that releases have been obtained to reproduce any copyrighted or trademarked material submitted with order. If Gustomer furnishes eustom material, Gustomer shall hold School Mate and its subsidiaries harmless against claims, suits, costs, damages, judgments, attorney fees, license fees, settlements, or expenses incurred, claimed, obtained, or sustained by third parties, whether for intellectual property infringement (including copyright and trademark infringement), dilution, misappropriation, or otherwise, because of the manufacture, use, marketing, or sale of planners.

#### Reorders

- A reorder is a subsequent order requesting planners/agendas for the same school year. Contact School Mate if you need to place a reorder.
- Custom Planner and Agenda reorders require a minimum of 25. Value Planner and Agenda reorders require a minimum of 10. Undated Agenda reorders require a minimum of 60. School Events Agenda reorders require a minimum of 100.

### **Payment**

- Orders will be invoiced upon shipping. Payment from schools or school districts is due Sept. 1, 2024. Payment terms for orders shipped after Sept. 1, 2024 is Net 30. Accounts 30 days past due will be charged 1.33% interest per month (16% annum) or maximum allowed by law. The Customer is liable for any collection fees incurred. School Mate reserves the right to require prepayment. All prices are based on USA currency.
- Order and all material must be received to invoice early. Delayed shipping and invoicing are also available.
- If order is canceled, the Customer is liable for any costs in preparation or production of the order.
- Customer must provide tax exempt form, or customer will be responsible for paying sales tax.

#### Free Proof

- Proofs are emailed for material that requires typesetting or design (handbook pages, advertising, cover). Proofs are not sent for press-ready handbooks.
- Provide a proof contact person and contact info (phone/email), or order will be delayed. Proofs are emailed after order is received if proof was not approved upon ordering. Customer must approve the proof within 3 business days to avoid delays.
- Overlooked errors or material inadequately submitted by the Customer are considered Customer errors.

#### Production

- Production begins the day after the completed, signed order form and all
  material is received. Delayed material will delay production and ship date.
- Normal or Rush Production time does not include weekends, holidays, or shipping time. See chart below. Normal Production time is estimated as seasonal demands, shortages, or any other reasonable causes can affect it.
- School Mate is not responsible for requested changes after the book is in process. Changes to orders or production halts will incur charges and delay shipping.

#### Value Planners/Agendas & Undated Agendas

KGA, PRA, ELA, MSA, NVA, HSA, CLA, SRA, AGA, UDA

Production Time......1–2 weeks

RUSH orders incur a 20% upcharge on the subtotal (\$75 min.). All material must be stock items or press-ready if custom.

**NOTE:** Orders ship once completed; however, earliest orders ship spring 2024. If necessary, choose a delay ship date to ensure someone can receive the order. Check your school calendar.

\*Orders may require 6-9 weeks for Normal Production due to heavy demand.

### Shipping

- Allow 2–8 business days for delivery within the 50 states. For APO and FPO orders, allow approx. 6–12 weeks (USPS does not guarantee a service commitment for APO and FPO addresses).
- All orders within the 50 states ship via UPS ground or truck from Kearney, NE. APO and FPO orders ship via standard post. To prevent shipping delays, School Mate reserves the right to deny Customer-specified carriers or accounts. Shipping charges within the contiguous USA are 50¢ per book. AK, HI, APO, and FPO orders cost extra; call for charges.
- UPS will deliver to the door only. Truck drivers are not required to unload.
   The Customer may be responsible for unloading items.
- Choose a delay ship date, if needed, to ensure someone is available to receive order (not available for APO/FPO orders). If order is returned to School Mate because no one was available to receive the order, or if freight is rerouted, the Customer is liable for extra charges.
- · Books cannot be returned for any reason.
- Defective books, not due to shipping damage, must be reported to School
  Mate within 90 days of ship date. School Mate reserves the right to repair,
  replace, or credit defective books. Book damage due to shipping or any other
  shipment issues must be reported within 7 days. The Customer must retain
  all packaging, including boxes, for a claim to be made.
- School Mate is not responsible for delays in shipping or receipt of order due to strikes, shortages, heavy seasonal demand, or any other reasonable causes beyond School Mate's control.

Terms and conditions are subject to the terms and conditions found in LCPS RFP #22280.



## LOUDOUN COUNTY PUBLIC SCHOOLS

## DEPARTMENT OF BUSINESS & FINANCIAL SERVICES PROCUREMENT AND RISK MANAGEMENT

21000 Education Court, Suite #301 Ashburn, VA 20148 Phone (571) 252-1270 Fax (571) 252-1432

#### CONTRACT MODIFICATION

Date: January 8, 2024

Contract No.: RFP #R22280

Modification No.: 2

Contractor: SUCCESS BY DESIGN, INC.

3741 Linden Ave. SE Wyoming, MI 49548 CONTACT: Megan Walker

PH: 800-327-0057 FAX: 616-247-4648

megan@successbydesign.com

SUBJECT: CONTRACT RENEWAL FROM MARCH 1, 2024 THROUGH FEBRUARY 28, 2025

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

By mutual agreement, contract RFP #R22280, Student Planners is renewed for a period of one year from March 1, 2024 through February 28, 2025, in accordance with section 8.2 of the contract. The Terms and Conditions will be as specified in the original contract. This is the second of four possible renewals on this contract.

| SUCCESS BY DESIGN, INC.                 | LOUDOUN COUNTY PUBLIC SCHOOLS                      |
|---|--|
| BY: Sharon Kersher AUTHORIZED SIGNATURE | BY: Andrea Philyaw ALTHORIZED SIGNA RE             |
| TITLE: Controller                       | TITLE: Director of Procurement and Risk Management |
| DATE: 1/9/24                            | DATE: 1/29/24                                      |

## 2024-2025 PRICE LIST





### **BASE LIST PRICE**

**STOCK PLANNERS** (min. order 25) *are basic planners without bound options. You may choose from any available cover.* The STOCK PLANNER base price is determined by quantity.

| Planner Quantity   | 50–99  | 100–249 | 250–999 | 1,000+ |
|--|--------|---------|---------|--------|
| Success by Design Student Planners<br>(Character Line, All Levels) | \$3.63 | \$3.63  | \$3.63  | \$3.63 |
| STEM Student Planners<br>(Stock Planner, All Levels)               | \$3.63 | \$3.63  | \$3.63  | \$3.63 |

**CUSTOM PLANNERS** (min. order 100 – Shipping Extra) *are planners which include any bound options or cover personalization. You may choose from any available cover.* Non-Bound options are also available for CUSTOM PLANNER orders. The CUSTOM PLANNERS base price is determined by quantity. CUSTOM PLANNER orders require special attention to detail. Many options must be hand-collated into the planners before binding, resulting in a higher base price. Please allow 8 weeks processing.

**View our CUSTOM COVER options here:** https://www.successbydesign.com/collections/all-covers

| В      | School Handbook - Black   | \$0.04 |
|--------|---|--------|
| Ü<br>N | School Handbook - Color   | \$0.17 |
| D      | Custom Large Cover - Laminated 1/0 (One Sided, color or B/W)      | \$0.26 |
| 0      | Custom Large Cover - Laminated 1/1 (Two Sided, color or B/W)      | \$0.36 |
| †      | Hall Pass - All Levels  | \$0.15 |
| O<br>N | Teacher Pack - Teacher Insert, Lesson Planning, and Grade Records | \$2.50 |
| Š      | Ruler PF - Page Finder  | \$0.25 |

| Custom Planner Shipping Schedule   |                 |  |  |
|------------------------------------|-----------------|--|--|
| Print-Ready Materials Received By: | Order Ships By: |  |  |
| May 17                             | July 12         |  |  |
| May 24                             | July 19         |  |  |
| May 31                             | July 26         |  |  |
| June 14                            | August 9        |  |  |
| June 21                            | August 16       |  |  |