

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
PROCUREMENT DIVISION  
320 Hospital Drive Ste. 23  
Warrenton, Virginia 20186  
Phone: (540) 422-8348

**NOTICE OF CONTRACT AWARD**

1. DATE: May 3, 2024
2. COMMODITY NAME: Landscape and Horticultural Services
4. CONTRACT NUMBER(s):
  1. Environmental Quality Resources, LLC.
    - A. COUNTY USE: # **EQR60-24mrc**
    - B. SCHOOL USE: # **132-24mrc**
  2. Save-A-Tree, LLC.
    - A. COUNTY USE: # **SAT60-24mrc**
    - B. SCHOOL USE: # **124-24mrc**

ORIGINAL CONTRACT PERIOD: Date of Award through May 1, 2025

6. RENEWAL OPTIONS: 4 (four) 1-year periods

7. CONTRACTOR(S): **Environmental Quality Resources, LLC.**  
2931 Brandermill Blvd, Suite 301  
Grambrillis, MD 21054  
[pbutton@eqrllc.com](mailto:pbutton@eqrllc.com)  
Phone # 410-923-8680 x 114

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**Save-A-Tree LLC.**

550 Bedford Road  
Bedford, NY 10507

[jtrivett@eaglepest.us](mailto:jtrivett@eaglepest.us)

Mobile: (571) 992-7485  
NoVa: (703) 502-0690

8. TERMS: Net45

9. FOR FURTHER INFORMATION CONTACT: Megan Roberts  
Procurement Officer III  
PH: (540) 422-8348  
[megan.roberts@fauquiercounty.gov](mailto:megan.roberts@fauquiercounty.gov)

10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC-SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract

#### INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number contact person with phone number, and billing/delivery address must be shown on each pickup ticket for Finance & Contractor use.
3. Inspection of pickups and approval of contractor's payment is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax, or courier.
5. Prices: See below.

# Save-A-Tree

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**3.6 Fees:** *Offeror shall provide an itemized breakdown of all fees associated with providing the proposed services including: firm, fixed hourly rates for hands-on labor personnel.*

Tree Removal: \$370 per hour, Prices are subject to variation based on the scope of service. The quoted rate covers a three-man crew, inclusive of climbers and grounds men, for tree removal to grade level. Additionally, the price includes wood hauling and offsite disposal. The specified rate assumes straightforward access to the tree, with minimal obstruction from neighboring structures, trees, or natural obstacles. Please be aware that the use of a crane, a larger crew, or additional equipment may result in an adjustment to the hourly rate.

Tree & Shrub Pruning - \$370 per hour, Prices are subject to variation based on the scope of service. The quoted rate covers a three-man crew, including climbers and groundmen, for tree and shrub pruning. It is important to acknowledge that variations in the scope of service may lead to adjustments in the pricing. The specified rate assumes the involvement of a three-man crew for standard pruning tasks.

Mulching, Staking- \$323 per hour + materials, for most typical applications, however, price will fluctuate depending upon variations in scope of service

Stump Removal - \$155 per hour. The specified rate for stump removal is \$155 per hour, covering the grinding of the stump to a depth of 18 inches. This also includes the process of raking the stump grindings and excavated dirt back into the stump hole. It's essential to note that should the stump grindings require removal from the site, and the hole needs backfilling, an additional charge will be incurred.

Application of Fertilizers: \$285 per hour (for most typical applications, price subject to variation based on scope of service).

Insect Control: \$285 per hour (for most typical applications, price subject to variation based on scope of service).

Treatment of Diseases: \$285 per hour (for most typical applications, price subject to variation based on scope of service).

## Environmental Quality Resources LLC.

*An itemized breakdown of all fees associated with providing the proposed services as listed in Section 3.1, including but not limited to: planning, training, fertilizing, planting, pruning, soil testing/analysis, disease control, management of invasive and noxious species; to include firm, fixed hourly rates for consulting and hands-on labor personnel and additional equipment. Specify a percentage-off discount of list price for providing plants, materials and supplies. Offeror must specify what list will be used to provide percentage off discount, i.e. specific retail or wholesale. At Owner's request, Offeror will provide the specified price list within five (5) days of request, throughout contract period. All fees shall be FOB Destination, and include shipping, handling and all charges that may be imposed in fulfilling the terms of the contract, including travel. Offeror's comprehension and acceptance of the method of ordering services/ project orders as outlined herein.*

In view of the as yet undefined nature of the work, EQR is unable at this time to state a specific percentage-off discount from the fee schedule we are providing. However, as requests for task order proposals are issued, EQR will endeavor to create cost-savings for Fauquier County.

Our fee schedule follows this page.